

Mini News

News For The Employees of Data General

July 29, 1988

New Wave Winners



The special prize drawing for the "New Wave" Employee Referral Program was held last Friday and the five lucky winners are now planning their vacations.

The winners of the weekend getaways for two are Ron Edlin (Norcross), David Son (Manhattan Beach), Roy Dupont (Southboro), and James Schroeder (Westboro).

Phil Abbott, a senior hardware engineer in Research Triangle Park, was the day's big winner. For referring a candidate who was eventually hired, Phil won a one-week vacation for two in Hawaii.

The five employees were selected from among those who referred candidates for Sales, systems engineering and product development engineering positions. Phyllis Goldberg, (left) Human Resources representative, and Don Bateman, (right) Human Resources vice president, had a hand in the drawing of the vacation packages. They pulled the lucky names from a basket.

provide office automation equipment to National Westminster's general management at their group headquarters. The order includes ECLIPSE MV/20000 superminicomputers, PCs and CEO office automation software.

In addition, Data General has signed a long-term agreement with Midland Bank, making it Data General's largest value-added reseller (VAR) in the United Kingdom. Midland, which is also the first bank to sign on as a Data General VAR in the United Kingdom, will market packaged business solutions based on Data General minicomputers to corporate clients.

Commenting on the Midland Bank joint marketing agreement, Diane Montagu, head of Midland Computer Services, says, "we view the agreement as a major new revenue stream for the group -- one which broadens and complements the scope of our computer services. We chose Data General after extensive evaluation because of their product range and their support capabilities."

Dave Lyons, vice president of European Operations, says, "the Midland agreement highlights our product strengths and epitomizes the philosophy behind our VAR channel. Our partnership with the Midland Group is key to our business strategy in the financial services market and we expect it to yield very significant returns."

Commenting on the National Westminster contract, Ray Fortune, senior vice president of Worldwide Sales, says "we won this order for two principal reasons: our ability to adhere to emerging international communications standards and because of the high level of functionality and PC integration we were able to achieve with our industry standard workstations. By taking different views of the Bank's technological and managerial requirements we were able to submit a better, integrated solution."

The contract calls for delivery of the system to National Westminster beginning in the second half of 1988.

Data General Wins \$3.6 Million Contract

Data General's subsidiary in the United Kingdom and Ireland has won an office automation contract with National Westminster Bank. Worth in excess of \$3.6 million, the contract calls for Data General to

NADGUG Conference Drawing Near

The 1988 North American Data General Users Group conference will be held from August 29 to September 1 at the Wyndham Franklin Plaza Hotel in Philadelphia.

The 15th annual conference is open to all users of Data General systems, including Value Added Resellers (VAR), Independent Software Vendors (ISV), end users and consultants. The four-day conference program includes management, technical and end-user sessions, roundtables, exhibits and informal meetings.

The keynote address by Dr. Nathan Goodman, senior vice president of Codd & Date International, will kick off the Conference '88 theme of communications and networking. Dr. Goodman is a well-known expert on relational and distributed database and transaction processing systems. Also included in the program are strategies, solutions, presentations, implementations and demonstrations on PC integration, information network services, distributed applications and industry standards.

Roundtables will provide an opportunity for users to ask questions about the development of major hardware and software products. Presentations by Data General employees and independent consultants will cover system usage in business, industry, academic and government installations.

In addition, the program will cover a wide variety of topics in other areas: CEO office automation, AOS/VS and AOS, COBOL, database management and 4GLs, and system management. Exhibits and hands-on demonstrations will feature the latest hardware, software and services from Data General and other exhibitors.

Registration kits are now available. Any employee interested in learning more details about the conference or about joining the Users Group should contact the NADGUG staff in Westboro at 232-4067.

Facilities: On The Move

"Project Landlord," the code name given for the renovation of research and development office areas in Westboro, has been underway for a little over six months in Buildings 14A and B in Westboro. With the dedication and hard work of the Data General Facilities staff, expectations are that the renovations will be completed in another 18 to 24 months.

In general, renovating a particular area takes six weeks. The facilities staff must tear down the existing area, rewire it as well as put in new ceilings, carpeting, walls, furniture and HVAC systems.

"At this time, we have nearly 28 percent of the project in place," reports Blair Wentworth, manager of Site Facilities. "The entire Facilities staff is working hard to make the renovations as undisturbing and

comfortable as possible. This includes building temporary space in order to support employees and programs while renovating their areas.

"Due to the number of new people joining Data General and the need for additional space, sometimes it is necessary to relocate some departments or groups into 2400 Computer Drive and 3400 Computer Drive," says Blair. "We are trying to make the transition as smooth as possible and wish to take this opportunity to thank everyone involved for their understanding and cooperation."

In addition to coordinating the renovations, the Facilities staff also is responsible for the daily maintenance of the Westboro buildings. "We are really proud of the way our staff has come through," Blair says. "They are all working hard to maintain the buildings and equipment while keeping the renovations on track."



The facilities staff daily must review and evaluate the progress of the renovations. Pictured above, (from left to right) are: Bob Shuffield, Bill Pisani, Kurt Kempeskie, Kate Ricker, Blair Wentworth and Ed Raya.

Partnership Strengthens With Bank Of America

Bank of America has been in the payroll service bureau business for 30 years and, for the last five years, it has been using Data General equipment to that end. The relationship between the two firms recently was strengthened when Bank of America purchased an additional \$1.6 million worth of Data General equipment.

Bank of America prepares payrolls for over 7,000 different companies. It has purchased nearly 30 ECLIPSE MV/Family computers to run its operations. Each month, Bank of America prints 2.5 million paychecks for its customers. For this reason, it recently has upgraded four ECLIPSE MV/10000 systems to ECLIPSE MV/20000 computers. This will allow for a quicker response time for its customers dialing in the Data General equipment to make payroll changes.

According to Ned Lawrence, a Data General Sales representative based in San Francisco, Field Engineering played an important role in the latest sale. "A

Field Engineering team headed up by Bill Bentley, vice president of North American Field Engineering, and employees from the Customer Support Center in Atlanta helped to demonstrate how the new Data General equipment would contribute to Bank of America. Bank of America was extremely pleased with the way Data General came in and supported its equipment."

Marie Rock To Represent Data General in Amsterdam

Marie Rock, a senior policy analyst within the Field Engineering Plans and Controls group, has been selected as a presenter at "Winning Strategies For The 1990s," the eighth annual Strategic Management Society Conference. The conference, scheduled to take place October 17 through 20, will be held in Amsterdam, the Netherlands.

Marie, who has been with Data General since 1986, was selected on the basis of an abstract she submitted to the Strategic Management Society's annual "Call For Papers." Within the next month, she will complete her paper that discusses how to use global electronic information networks to formulate and implement business policies in multi-national companies. In the paper, Marie uses Data General as a model for showing the benefits of using a global information network as a strategic support system. Marie will present her paper as member of the panel, the only United States representative on that panel. Other panels will cover corporate venturing, competitive market strategy, globalization and alliances, corporate culture, insurance and banking, strategic planning and European integration. Marie also is a contributor to strategic management textbooks for which she has written policy cases.

According to Marie's abstract, the rapid change in today's global economy requires a comparable responsiveness by multi-national corporations. Policies being developed to respond to strategic conditions often are negatively affected because they are not communicated in a globally-efficient manner. Marie points out that Data General uses a very efficient global information network to communicate with subsidiaries and country offices around the world.

"The implications for multi-national corporations are clear," Marie explains. "Efficient communications networking enhances responsiveness to economic and market conditions through the timely formulation, dissemination and implementation of those policies which have a global impact.

"The enhanced responsiveness may in turn provide the multi-national corporation with a substantial competitive advantage. Through the use of a network, such as the one developed by Data General, multi-national corporations may establish a highly flexible strategic control system."

The practical advantages of using an electronic information network, Marie says, include the elimination of delay time, the breakdown of communication barriers, the rapid achievement of consensus of opinion and the establishment of an information-sharing, global corporate culture.

The four-day conference will give participants a wide view on the topics of strategic management. Keynote speakers, state-of-the-art lectures, presentations on the "cutting edge research," panels and forums will give participants a variety of new ideas, thorough experience and inspiring visions on strategic decision making.

Akron Library Becomes Computerized

Editor's Note: The following story contains excerpts from an article by Peter Geiger which appeared in the Akron Beacon Journal.

The Akron-Summit County Public Library has inaugurated its long-awaited catalogue system with a helping hand from Data General. A Data General-based computerized catalogue system has been implemented at the Ohio library, affording users quicker-than-ever access to the books, periodicals and other materials at seven of the library's 18 branches throughout the city.

Previously, the library used a card catalogue as a reference guide. The computerized version now allows speedy checkout and return of books, records, videotapes and other library materials. To take advantage of the computerized systems, all the videocassettes and many of the books in Akron's main library have had bar-code labels affixed that allow computer terminals to read their titles.

The Akron-Summit County Public Library contracted with OhioNet, a non-profit corporation that provides bibliographic services for libraries. OhioNet is one of Data General's value-added resellers (VAR). Working with Data General, OhioNet wrote the software to drive the catalogue and circulation functions.

The catalogue system runs on an ECLIPSE MV/20000 computer in the main library's basement. The library also uses an ECLIPSE MV/4000 computer for administrative functions.

John Ryan, a marketing representative for Data General, recently organized a kick-off party to introduce the public to the new system. "We invited local residents and dignitaries," says John. "We have quite a few customers in that area. Before the kick-off event for the public, we held a private screening of the new system for other libraries in the area. We did get quite a bit of interest from that event. Four or five libraries have approached us about developing a similar system for their needs."

Dennis Mulvey, assistant director of the Akron-Summit County Public Library, also has been approached

by other libraries about the system. "We've discussed the advantages of our system with other libraries," Dennis says. "Now they are beginning to pursue acquiring their own system."

Field Engineering Winners Announced

The annual Field Engineering Awards Conference honors those Field Engineering employees whose work has been outstanding. The following employees have been chosen to attend the 1989 Field Engineering Awards Conference to be held next May in Washington, D.C.:

Customer Support Center

Daryl Krough	Hardware, RTS
Tim Palmer	Software, CEO
Cynthia Tomlinson	Software, Operating Systems
Leo Wiggins	Operations, Dispatcher

Eastern Operations

Art Audette	Senior Field Engineer
Vince Blazsio	Senior Field Engineer
Dennis Combs	Area Support Coordinator
Lynn Hilton	Associate Field Engineer
Tom Levandusky	Software Support Rep.
Steve McCreary	Field Engineer
Brad Meyer	Senior Field Engineer
Gordon Reed	Senior Field Engineer
William Roach	Senior Field Engineer
Barbara Staras	Area Administrative Assistant

Western Operations

Richard Brinker	Senior Field Engineer
David Dreher	Senior Field Technician
John Owings	Associate Field Engineer
Bill Renner	Senior Field Engineer
Alfredo Sotomayor	Senior Field Engineer
Randy Yuede	Senior Field Engineer

People

In SDD

Vyomesh Shah joins Data General as a hardware project leader, reporting to Robert Cousins, manager of Systems Integration. Vyomesh will help design the 88000 RISC processor-based product line. He has previously worked for Wang, Digital Equipment and G.E. Vyomesh holds a bachelor's degree in engineering from Gujarat University, a master's degree in the same field from the University of Windsor, a mas-

ter's degree in business administration from Providence College, and a master's degree in computer science from Southern Illinois University.

Denise Dennett joins Data General as a communications specialist, reporting to Carole Carnovale product communications specialist. Denise will implement programs that introduce and explain Systems Development Division product strategies and philosophies. Before joining the company, she worked as an administrative secretary for The Analytic Sciences Corporation. She also has worked as a technical secretary for CTI-Cryogenics.

John Kemeny joins the Performance Analysis group as a principal software engineer, reporting to Bob Barton, manager of Interactive Applications Performance. John previously worked for MITRE Corporation. He holds a bachelor's degree in medical science from Hunter College, and received his master's degree in computer and information systems from Ohio State University.

In Finance and Administration

Robin Berkowitz comes to the company as an associate accountant, reporting to David Pitcher, manager of International Accounting. Robin is responsible for providing support to the Americas/Far East subsidiaries as well as Canada. She holds a bachelor's degree in business administration from Northeastern University.

Beth Dannay and **Beth Brooks** join Data General as associate financial analysts. Beth Dannay reports to Chuck McCallum, manager of Corporate Profit Planning. She will provide financial support to the Legal and Finance and Administration areas. Beth received a bachelor's degree in business administration from the University of Massachusetts.

Beth Brooks reports to Dick Dustin, controller for the Product Marketing Division. She will help to determine the pricing of software and communications products. Beth holds a bachelor's degree in business administration from the University of Massachusetts.

Robin Reid and **Barbara Lechner** have recently joined the Human Resources department. Robin works as an MOD specialist, reporting to Donna Conlin, manager of Executive Development. Robin served as an intern at Data General during the summer of 1987. She holds a bachelor's degree in English from Keene State College and a master's degree in business administration from Boston College.

Barbara has been hired as a college relations representative, reporting to Harry Flad, College Relations manager. Before joining Data General, Barbara worked as director of MBA placement at Northeastern University. She holds a bachelor's degree in humanities from the University of Minnesota and a master's degree in education from Northeastern University.

In Manufacturing

Gregory Strauss and **Mohsen Ghassemi** join Data General as development engineers. Gregory reports

to John Sarmanian, manager of Control Systems Development. Gregory will work on enhancements and extensions of the Manufacturing Control System. He holds bachelors' degrees in both management and computer science from the University of Scranton, and a master's degree in business administration from Boston University.

Mohsen reports to Bruce Dow, manager of Process Management. He will work on enhancements and extensions of Process Management Module. Before joining the company, he worked for Crawford Long Hospital as a research assistant. He holds a bachelor's degree in computer and information systems from Southern Technical Institute and a bachelor's degree in industrial engineering from Georgia Tech. Mohsen also received a master's degree in industrial engineering from Georgia Tech.

At A Glance Manuals Available

Educational Services now has the following new At-A-Glance manuals available for Data General employees. These handbooks serve as a reference tool to ensure that the CEO operations in your department go as smoothly as possible.

- **CEO At-A-Glance for Revision 3.0 (#1877)** - This quick reference guide has been updated to accommodate all the new and improved enhancements to CEO. This manual allows for easy reference of the many new menus and choices now available in CEO.
- **CEO At A Glance Addendum (#1860A)** - For those employees who already own CEO At-A-Glance for Rev. 2, a 100-page addendum of changes for Rev. 3 is now available. This material comes with instructions on page additions and substitutions and fits right into the current CEO At-A-Glance binder.
- **CEOWrite At-A-Glance for AOS/VS (#1878)** - CEOWrite is a new alternative word processing option on CEO. It brings most of the functionality of the popular MS-DOS based word processing package to a VS environment. One significant feature is the ability to create compound documents with graphics, spreadsheets and data tables.

To order any of these documents, call TIPS in Westboro at 221-1600.

Training

The following courses are offered by Educational Services for employees who wish to enhance their skills with Data General systems and software.

- **DG/PC*I Network Manager (DC240)** - This comprehensive software course teaches how to install, use and manage a DG/PC*I network. This four-day course begins Monday, August 8.
- **AOS/VS for the Hardware Specialist (H209)** - This course teaches the basics of the AOS/VS operating system, including system use, the Command Line Interpreter, startup, shutdown, monitoring and error recovery. This five-day course begins Monday, August 8.
- **AOS/VS New File System Conversion (SM530)** - This comprehensive new seminar is an integral part of a corporate-wide plan to make the transition to the New File System as easy and efficient as possible. This four-day seminar begins Tuesday, August 9.
- **AOS/VS System Operator Using SMI (S224)** - This course teaches how to operate and manage AOS/VS using SMI menus on an ECLIPSE MV/2000 DC system. This five-day course begins Monday, August 15.
- **CLI Macros (S161)** - This comprehensive course teaches you how to write and interpret CLI macros used for system management, user assistance, system operations, program development and menu-driven applications. This two-day course begins Monday, August 22.

Prior approval of your supervisor is required for course registration.

Please call (tie line) 221-1647 to enroll in these classes or for further information.

Meeting Space Available

If you would like a close, convenient place for meetings, Educational Services has classrooms available for this purpose. The classrooms are located at 2400 Computer Drive. Please contact Dot Greenwood at (tie line) 221-1609 or via CEO at host system ARISTO for details and scheduling information.

Cedardale Outing Held Sunday



Many Data General employees spent last Sunday with their families and co-workers at the Cedardale Groveland Club, the second company outing of the summer. The day was a sports-lover's dream, filled with events that tested one's athletic prowess. The next summer outings promise to be more relaxing-- evening cruises of the Boston Harbor, scheduled for August 5 and August 19.

The August 5 cruise is sold out but employees may still get tickets to the August 19 cruise. To get a ticket, simply complete and return an outing order form to 1988 Outings at mail stop C-128 in Westboro.

Activities

Softball Standings

The following are the Data General Softball League standings as of July 22:

Semi-Competitive A Division

	W	L	T	PCT	GB
Special Systems	11	0	0	1.000	-
Nuked	11	1	0	0.917	1/2
Survivors	9	1	0	0.900	1 1/2
DG IMG	8	4	0	0.667	3 1/2
Runagades	5	8	0	0.385	7

Semi-Competitive B Division

	W	L	T	PCT	GB
Bill Busters	6	4	0	0.600	-
Hit Men	4	4	1	0.500	1
Wellesley	5	7	0	0.417	2
Cancelled	3	8	0	0.273	3 1/2
DG Red Ties	1	8	0	0.111	4 1/2

Semi-Competitive C Division

	W	L	T	PCT	GB
RDS	5	5	0	0.500	-
Off-Base	5	6	0	0.455	1/2
ANTS	5	7	0	0.417	1
Brew-Crew	3	8	1	0.292	2 1/2
Mongrels	1	11	0	0.083	5

Recreational A Division

	W	L	T	PCT	GB
Base Invaders	10	1	0	0.909	-
The Fun Bunch	9	1	0	0.900	1/2
Fun Hogs	7	2	1	0.750	2
Slugs	6	3	0	0.667	3
Zymotic	5	5	0	0.500	4 1/2
Cadavers	5	7	0	0.417	5 1/2
Bubbas & Bubbettes	2	7	1	0.250	7
Swinging Bubatos	2	9	0	0.182	8
MV Sox	1	12	0	0.077	10

Recreational B Division

	W	L	T	PCT	GB
Eclipse Engineering	8	2	1	0.773	1/2
Misfits	8	2	1	0.773	1/2
WCIF	9	2	2	0.769	-
Mudslides	9	4	0	0.692	1
Byte Blasters	7	6	0	0.538	3
Opponents	5	6	0	0.455	4
Short Hops	4	8	0	0.333	5 1/2
None of the Above	3	11	0	0.214	7 1/2
Slug This	2	8	0	0.200	6 1/2
Comm-Bats	2	8	0	0.200	6 1/2

MARKETPLACE**FREE**

ittens, 7 wks old, siamese/tri-color, to good home; 435-6780 (Hopkinton).

CARPOOL

Webo to Cape, Mashpee, join or form; 221-1635.

WANTED

Roommate, non-smkr, to share 2-bdrm Natick Green condo, near rts 9 & pike, approx. \$420 + util, 655-2809 (Natick).

Mature Female, non-smkr, 2 furnished rooms, avail wkly, share bath, \$55-\$70/wk; 879-0825 after 6 p.m. (Framingham).

Roommate, to share 3-bdrm house in Northboro, 15 min. to Webo, Indry, garage, no pets, non-smkr, \$290 + 1/3 util; 393-2233 (Northboro).

Roommate, to share 2-bdrm condo, N. Framingham, \$300/mo + 1/2 util, 877-0701 (Framingham).

Electric stove, in working condition, 36" wide, any color, 875-6683 (Framingham).

Male Roommate, to share 2-bdrm apt in Framingham, 10 min to DG Webo, \$395/mo + 1/2 util; 820-9760 (Framingham).

FOR RENT

1/2 Duplex in Worcester, near 190/290, garage, carpeting, pet ok, \$800 + util; 460-1691 (Marlboro).

Condo, Worcester/Millbury, 2-bdrms, 2-bth, appli, w/d, storage, 30 min from Webo, no pets, \$640 + util, 481-5445 (Marlboro).

Northboro, house to share, non-smkr, own bath, \$300 + 13 util; 393-5367 (Northboro).

Framingham, 2-bdrms, 1st flr, w/w, appli, no pets, avail 9/1, \$690 +; 877-7847 (Framingham).

Newport, RI, condo on water, 2-bdrms, frnshd, parking, view of harbor, \$600/wk; 469-4875 (Boston).

Loon Mtn Village, NH, 3-bdrm twnhse, 2-bth, vcr, cable, health club, avail Aug/Sept, \$195/wknd, \$450/wk; 384-3292 (Wrentham).

Summer Chalet, 3-bdrms, 2-bths, frnshd, walk to private beach, \$275-325/wk; 696-6065 (Milton).

FOR SALE

Golden Retriever pups, AKC, home raised, \$350; (508) 347-5771 (Sturbridge).

Items, Kitchen table w/4 chairs, brass/glass, 2-yrs old, \$100; Wurlitzer 2 tier organ w/bench, \$200/BO; 756-6301 (Worcester).

2 Radial tires, 185/13, \$10; 481-6822 (Southboro).

Cable console piano w/bench, \$275; 393-8192 (Northboro).

Colonial Waterbed, king, 4-yrs old, dark pine headboard, footboard & side rails w/pads, heater, mattress, liner, \$250/BO; (508) 429-6092 (Holliston).

Chelmsford condo, 2-bdrms, w/w, central a/c, balcony, d/w, w/d, \$108,000; 250-0379 (Chelmsford).

Townhouse/Condo, 7-rms, 2-bdrms, finished bsmnt, 1.5-bth, deck, pool, tennis, close to mjr rts, 15 min. to Webo, \$99,900/BO; 755-3003 (Worcester).

Mirror Craft boat, 16', w/40 hp Johnson motor, tilt trlr, \$1200; 473-3865 (Milford).

1/2 Duplex/Condo, S. Grafton, 3-bdrms, lvngrm, kitchen, dngm, w/w, sliders to deck, fenced yard, \$95,500; 234-8273 (Whitinsville).

'86 Bayliner, 16', 85hp o/b, cuddy cabin, AM/FM/cass, full canvas, trailer, \$7200/BO; 286-2653 (Revere).

Timeshare week, fmly guest house, 10/22-10/29, mtn view, foliage, slps 8, whirlpool, sauna, exchange possible, \$700; 626-9288 (Framingham).

Boxboro condo, 2-bdrms, 20 min. from Webo, frml dngm, eat-in kitchen, \$97,500; (508) 264-0116 (Acton).

Commodore 64, 16 colors, 256K ram expansion, color printer/plotter, disk drive, joysticks, 3 music voices, BO; GEOS adv. programming manuals/tutorials, BO; 234-9694 (Northbridge).

Apple IIC computer, w/monitor, modem, s/w, games, \$600; 898-2929 (Westboro).

'75 Open Road camper, 21', slps 8, \$2000/BO; 667-5529 (BillERICA).

Owens cabin cruiser, 32' needs work, \$4000/BO; 667-5529 (BillERICA).

Air conditioner, Climatrol window unit, 6000 btu, \$150/BO; 303-7294 evenings (Northboro).

4 Toyo Radial Tires, 185/70SR14, \$160/BO; less than 14K mi, 969-0123 (Newton).

PA Equipment, 16 chnl st. mixer, 300W st. pwr amp, 27 band eq, 100' 16 chnl snake, 6 shure mics w/cables & stands, 7 space rack, \$2350/BO, will separate 485-8404 (Marlboro).

Townhouse, on golf course, 2-bdrm, 2.5 bths, dngm, lvngrm, fmly room w/frplc, 2 car garage, bsmt, \$159,900; 473-2888 (Milford).

Lot in Shrewsbury, S. Quinsigamond Ave; 839-7777 (Grafton).

Items, gas stove 36", gold, \$50/BO; Sepco elec. hot water htr, 80 gal, \$50/BO; painter's staging, 28'x22", alum, block & tackle, irons, \$500/BO; 898-3405 (Westboro).

Car radio, AM/FM/stereo/clock, new, \$50; 568-0155 (Hudson).

Westwood, 1.5 acre, 8-rm Garrison, 2.5-bth, 2 frplcs, 2 car garage, finished bsmt, new kitchen, prof. landscape, low \$500K's; 326-6737 (Dedham).

Condo/Bruce Hollow, 2-3 bdrms, cath. ceilings, skylights, frplc, garage, fmly rm, 2 decks, \$125,900; 839-6229 (Grafton).

AUTOS

'80 Chevy Monza, rebuilt motor, new clutch, recent brakes, w/new ignition, \$250; 883-8602 (Blackstone).

'81 Corvette, auto, glass T's, red w/tan lea interior, 4 new tires, 47K mi, \$13,800; (401) 769-8037 after 5 p.m. (Rhode Island).

'82 Dodge Aries, auto, ps/pb, 86K mi, \$750/BO; 366-7569 (Westboro).

'83 Toyota Corolla, sedan, 5-spd, stereo, radials, \$3200/BO; 695-4720 (N. Attleboro).

'84 Dodge Daytona turbo, 25K mi, p/w, a/c, alarm, 5-spd, alloy wheels, \$5700; (508) 898-2929 (Westboro).

'85 Nissan Sentra XE, 5-spd, 46K mi, deep red w/grey interior, 2-dr, AM/FM/cass, \$3900; 250-0379 (Chelmsford).

'86 K/5 Blazer, fully loaded, dark blue, 33K mi, \$13,000 firm; 769-4287 (Norwood).

'86 Toyota Corolla, 5-spd, a/c, rustprfd, AM/FM/cass, new tires, 49K mi; 393-7274 (Northboro).

'86 Pontiac Trans-Am, red, auto, t-top, loaded, BO; (508) 842-9361 (Shrewsbury).

'86 Buick Century Ltd, silver w/maroon interior, AM/FM/stereo, a/c, auto, 4-dr, 32K mi., \$6600; 842-0730 (Shrewsbury).

'86 Mazda RX7, red, luxury pkg, 5-spd, 19K mi., a/c, AM/FM/cass, 2+2, louvers, bra, cover, \$11,500; 256-5857 (Chelmsford).

'87 Ford Escort, silver, 5-spd, 2-dr, a/c, AM/FM/cass, extended warranty, \$6500/BO; 879-6145 (Framingham).

'87 Chevy Celebrity, 4-dr, auto, a/c, cloth interior, 33K mi., AM/FM/stereo, \$7900; 842-0730 (Shrewsbury).

'87 Mitsubishi Conquest, 5-spd, turbo, silver/red, 30K hwy, radio on wheel, alarm, snrf, snows, \$11,900/BO; 491-2671 (Cambridge).



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John Bunyan, President,
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And, while reports said other market data broadcast systems slowed to a crawl or ground to a halt during October's Black Monday, Data General systems kept Standard & Poor's Ticker III™ able to feed nearly 3 million messages with zero delays or down-time.

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