Mini News

News For The Employees of Data General

July 22, 1988

Data General Reports Third Quarter Results

Data General's net income for the third quarter, which ended June 25, was $1.9 million, or $0.06 per share. During the same quarter a year ago, the company reported a net loss of $65.1 million, or $2.40 per share, including a non-recurring charge resulting from a restructuring and cost-reduction program of $53.8 million, or $1.99 per share.

Revenues for the third quarter were $330.7 million, compared with revenues of $313.6 million for the third quarter last year, an increase of 5.5 percent.

Operating income for the quarter was $3.0 million, or 0.9 percent of revenues, compared with an operating loss of $62.1 million, including the non-recurring charge, for the third quarter last year.

Net income for the first three quarters of 1988 was $31.5 million, or $1.06 per share, including an extraordinary tax credit of $4.6 million, or $0.15 per share. For the same period last year, the company reported a net loss of $104.4 million, or $3.89 per share, including an extraordinary loss of $18.2 million, or $0.68 per share, and a non-recurring charge of $53.8 million, or $1.99 per share.

Revenues for the first three quarters of 1988 totaled $1.02 billion, compared with $942.1 million for the same period last year, an increase of 8.6 percent. Operating income for the nine-month period was $40.7 million, or 4.0 percent of revenues, compared with an operating loss, including the non-recurring charge, of $63.6 million in the prior year.

"While we remain profitable, we are disappointed with the level of revenues generated in the current quarter," says President Ed de Castro. "Over the last few months we have increased hiring in the R&D and Sales areas. Our recruiting program has been very aggressive and we are pleased with the quantity and quality of talent we have been able to attract to Data General. These investments, while critical to growth in the long term, have had a negative effect on current profits.

"In light of ongoing uncertain demand, we continue to identify opportunities to reduce costs, such as our previously announced intention to phase out manufacturing operations in Sunnyvale, California, and in Singapore by the end of the calendar year."

Basoli Named Direct Material Purchasing Director

Lou Basoli has been named director of Direct Material Purchasing. He reports to Ed Bleczinski, director of Corporate Purchasing in the Central Manufacturing Services organization.

As director of Direct Material Purchasing, Lou will be responsible for the Semiconductor Purchasing, Peripheral Purchasing and Commodity Purchasing operations. He also will manage the strategic partnerships with selected direct material suppliers to Data General.

Lou has been with Data General for 10 years. Most recently, he was manager of Direct Material Purchasing. Prior to that, Lou was manager of Purchasing Services.

Controller Appointments Made Within Finance

Neil Rossen, David Smyth and *Jim Gribaudo* have assumed new controller responsibilities within the Finance division.

Neil has been named controller of the Communications Systems Group (CSG), reporting to Al Getz, vice president and corporate controller. Since joining Data General in 1982, Neil has held a variety of senior financial positions, including controller responsibilities for the Americas/Far East division, the United Kingdom and, most recently, the Software Business Unit. Prior to joining Data General, Neil held financial management positions with Northern Telecom and Peat, Marwick, Mitchell and Company. Reporting to Neil are: Al Lanzetta, assistant controller within CSG; and Mark Harris, Project Office manager.

David succeeds Neil as controller for the Software Business Unit. He reports to Bob McBride, assistant

controller of Worldwide Sales and Marketing. During David's three years with Data General, he has held senior financial positions in the United Kingdom, most recently as assistant controller for that subsidiary. Before joining Data General, David was with Honeywell Information Systems for nine years.

Jim has been named controller for the Systems Development Division, reporting to Al Getz. Jim has been with Data General since 1981 and most recently was controller for the Special Systems group.

Gruppi: A Team Player

Larry Gruppi (left), a CAD specialist, receives congratulations from Ed Fortini after receiving a Director's award. Larry has been a "stabilizing influence" within the PC Engineering department, helping the group to make successful contributions to Data General's product line. He also has been instrumental in the development and success of recently hired college graduates within the department.

In addition to his positive influence on others in the department, Larry has 10 years of experience designing printed circuit boards. His designs have an extremely high first-pass acceptance rate at the Clayton Manufacturing facility. Larry's experience and attention to quality helped him become the first employee to work on a new design automation system which implements the Artwork and Outline software programs.

China Moves Towards Modernizaton With Data General

As industrial China moves towards the twenty-first century, Data General is playing a key role with the modernization efforts within the transportation, education and communication industries. Dalian Locomotive and Rolling Stock Works and Shanghai Maritime Institute have both recently installed Data General ECLIPSE MV/Family computer systems.

Dalian Locomotive and Rolling Stock Works was founded in 1901 and has become the nation's leading factory in the industry with 11,000 employees. The main products manufactured are: diesel engines, steam engines and locomotive compartments.

One of the first firms in the industry to look to computerization as part of its continuous full-scale technical reform, Dalian Locomotive and Rolling Stock Works looked to Data General as its supplier of hardware to run the administration, management and engineering application software systems. In 1986, Dalian Locomotive and Rolling Stock Works installed two ECLIPSE MV/4000 computers and three DESKTOP GENERATION computer systems. At the same time, the Data General hardware is able to provide the platform for the full integration and networking of the various systems.

Recently, these systems have been upgraded and expanded to a large scale network which is centered around an ECLIPSE MV/20000 computer and three ECLIPSE MV/7800 systems.

Shanghai Maritime Institute is one of the most prestigious institutions providing tertiary education in communication and transportation. The institute has more than 4,000 students studying in more than ten area of specialization.

It recently purchased one ECLIPSE MV/20000 computer, an ECLIPSE MV/7800 and four ECLIPSE MV/7800 DC systems. These computers form an integrated system which is used as a teaching aid for office automation, networking, management information system (MIS) and other computer studies. The system also is used in the research and development of various application software. With CEO software, the system also serves the school's administration department and faculty members.

Singapore Company Goes With Data General

Industrial Resources Enterprise Contract Services (IRE) of Singapore has recently purchased an ECLIPSE MV/2000 DC computer to be used in the accounting, payroll, contract and stock-keeping department.

With 100 employees and nearly 3000 contract workers, IRE is one of the largest contractors in Singapore which offers painting, architectural coating, waterproofing and building maintenance services. Its customers include the Singapore Housing and Development Board as well as other property owners. The ECLIPSE MV/2000 DC computer is the first multiuser system installed in IRE.
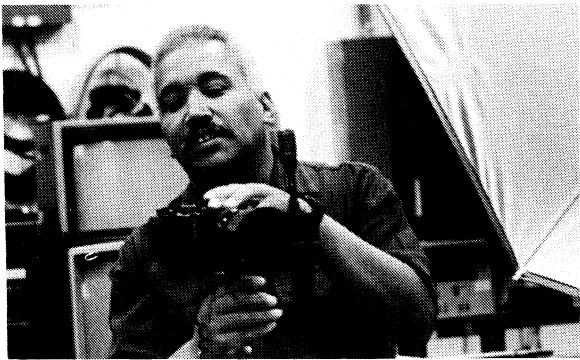
Data General Employee Becomes Citizen

June 17 was a very special day for Izzet Yagiz, a Data General employee in Fountain. On that day Izzet, a native of Turkey, was sworn in as a naturalized citizen of the United States.

Izzet, who has been with Data General for three years, says "I am proud to be a United States citizen. Since I have always followed politics with interest, I am very excited that I now can take an active role and exercise my right to vote."

To celebrate his new status in American society, his Fountain co-workers gave him a party and presented him with an "America The Beautiful" t-shirt.

Stars Shine At Data General

Data General photographer Jose Ramos spent last Thursday taking pictures of Data General employees. The employees turned models may be called on to pose in future brochures and documentation manuals produced by Data General.

Security Policy Focuses On Data

Of paramount importance to an industry as competitive as the computer industry is the need to protect information. That is why Data General's Security department and Communication System Group have developed a policy that advises employees on how they should handle the information they generate. Highlights of the policy are featured below, a full version can be obtained from your manager.

Managers

All Data General managers and supervisors are personally responsible within their areas of control for:
1. Implementing the electronic information security policies and procedures.
2. Ensuring that all employees, for whom they are directly responsible, understand their obligations for protecting all Data General assets.

3. If any customers are to be given any information, they will receive only information on an announced product.

Individual Contributors

All employees accessing and using electronic information have the responsibility to:
1. Comply with all Data General information security policies and procedures, electronic or otherwise.
2. Report any known, suspected, or potential policy violations to their respective managers.
3. Use data to which they have access only for company purposes. Under no circumstances will employees transfer data to non-Data General sites or individuals by any means unless the transfer has been authorized by managers.
4. Change CEO passwords at least quarterly. Passwords should be kept confidential, and employees should not use easily guessed passwords.
5. Employees having access to personal systems which permit them to store, delete, modify, or transfer files using electronic media accept full responsibility for security and back-up/recovery of the electronic media as well as the data's integrity.

Alarms Will Sound this Weekend

This Sunday, July 24, the fire alarms and sprinkler systems will be tested in buildings at 3400 and 4400 Computer Drive at Data General-Westboro from 7:30 a.m. to 12:30 p.m.

Benefits

Stock Purchase Plan Information Must Be Verified

To ensure that the correct number of shares are purchased for each employee in the Employee Stock Purchase Plan for the period ending July 29, participants should verify the contribution amount shown on their pay stubs. This is especially important for employees who have transferred payroll locations.

The Stock Purchase balance shown in the lower right-hand box of your pay stub should be the total of the amounts withheld each week since February 1 plus any carryover from the previous plan. If you have any questions about the accuracy of your balance, please contact your local Payroll department. Corrections that may be necessary after the plan ends will be processed through August 29 only.

Employees receiving stock certificates will have them mailed to the address that appears on their pay stub.

If you have moved recently, please make sure your records have been updated.

Employees using an E.F. Hutton account will receive a statement from E.F. Hutton reflecting the number of shares held in the account, or a check for the net proceeds on the settlement date.

People

In International Software and Documentation

Hendrika Trofi and *Catharina Von der Zwan* recently joined Data General as translators, reporting to Brigitte Casemyr, manager of International Software and Documentation. Hendrika previously served as a contract employee with Data General. She holds a library degree in the Netherlands.

Before joining Data General, Catharina was an administrative assistant in the Professional Development Office of Boston College. Catharina holds a bachelor's degree in business administration from Boston College.

In Communication Systems

Stacey Flaherty joins the company as a software engineer, reporting to Nelson Ronkin, a section manager within the Data Communications and Networking Division. Stacey will develop and support transport software. She holds a bachelor's degree in computer science from the University of Lowell.

Ross Leibowitz joins the company as a software engineer, reporting to Charlie Jablow, a section manager within the Data Communications and Networking Division. Ross holds a bachelor's degree in computer science from Cornell University.

Nai-Lin Chang joins the Technical Support area of the Information Management Group as a senior systems programmer, reporting to Ron Guzek, manager of Mini Systems Support. Nai-Lin previously worked at NYNEX Business Information Systems. She holds a bachelor's degree in computer science from Wellesley College.

In SDD

Kathy Grimaldi comes to Data General as a software engineer, reporting to Ken Rodriguez, manager of Commercial UNIX development. Kathy previously worked for Computervision. She graduated from the State University of New York at Binghamton with a bachelor's degree in mathematics and computer science.

In Software Business Unit

Frank Tetreault joins Data General as a software engineer, reporting to Andy Trawick, project leader. Frank works in the Tools group maintaining CEO software tools. He is a graduate of Boston College and holds a bachelor's degree in computer science and philosophy.

In Finance and Administration

Holly Herman joins the Southboro Manufacturing Accounting department as an associate cost accountant, reporting to Cost Accounting Manager Donna Sprague. Holly is responsible for reviewing, analyzing and reporting direct material receipts. She holds a bachelor's degree in accounting from Bentley College.

Stephen Micciche joins the External Reporting and Tax Accounting department as senior accountant, reporting to Henry Wilson, manager of External Reporting and Tax Accounting. Steve's responsibilities include the accounting for and reporting of Data General's consolidated worldwide income taxes. Before joining the company, Steve worked as a supervising senior auditor for Peat, Marwick, Main and Company. He holds a bachelor's degree in accounting from Bentley College.

Milestones

The following Data General employees are celebrating service anniversaries with the company this month:

Westboro
Fifteen Years

David House	Shirley Lynch
Kevin Lynch	

Ten Years

James Daughtry	Richard Sardell
Gloria Brewer	Kenneth Durkin
Franklin Washburn	Janice Hetherman
Raymond Kimmens	John Benger
David Abramo	Phyllis Conlin
Frank Keaney	Lewis Jacobsen
Daniel McCabe	Louis Basoli
Steven Staudaher	David Gaboury
Alan McIlvene	Ann Heckman
Sharon Searles	Jan Neurdenburg
Sylvester Condon	

Five Years

Caren Spital	Karen Prince
David Fitzpatrick	Patricia Kempskie
Elizabeth Darling	Lisa Gillson
Carol Wentworth	Del Richmond
Samuel Watson	Steven Johnson
Gail Catanese	Daniel Powers
Michael Valiton	Cindy Geltner
David Dumas	David McGowan
Brendan Monigan	Ty Rheaume
Kevin Barth	Francis McDougall
Charles McCallum	

Southboro
Ten Years

Robert Holmes	John Zalegowski
Richard Anderson	

Five Years

Sandra Fung

Milford
Ten Years

Robert Moore	Gail Waddon

Five Years

Peter Chunis	Christian Neto
Cynthia Khawani	Marcia Stroud
Jose Rivera-Lluberas	

Cambridge
Five Years

Maureen Rudd

Durham
Ten Years

James Howell

Five Years

Gary Rexford	William Edmondson

Training

The following courses are offered by Educational Services for employees who wish to enhance their skills with Data General systems and software.

• *UNIX Overview (S005)* - This is a new two-day course that provides an overview of Data General's UNIX environment. This course begins Monday, August 1.

• *DG/PC*I Network Manager (DC240)* - This comprehensive software course teaches how to install, use and manage a DG/PC*I network. This four-day course begins Monday, August 8.

• *AOS/VS New File System Conversion (SM530)* - This comprehensive new seminar is an integral part of a corporate-wide plan to make the transition to the New File System as easy and efficient as possible. This four-day seminar begins Tuesday, August 9.

• *AOS/VS System Operator Using SMI (S224)* - This course teaches the student how to operate and manage AOS/VS using SMI menus on an ECLIPSE MV/ 2000 DC system. This five-day course begins Monday, August 15.

• Prior approval of your supervisor is required for course registration.

• Please call (tie line) 221-1647 to enroll in these classes or for further information.

Activities

Cedardale Outing Scheduled For Sunday

The second summer outing scheduled by the Activities Committee is the Olympics Picnic at Cedardale Groveland Club this Sunday, July 24. Cedardale will open at 9:00 a.m. Sunday morning. The following directions to Cedardale have been provided for employees:

From I-495 N: Exit 51A
125S Main Street in Haverhill
Follow Rt 125 South for 1.9 miles towards downtown. Pass monument on right (1.5 miles). Continue on Rt 125. Go down hill, with the Haverhill Public Library on left (at second set of lights). Take a left at next set of lights onto Rt 97, Ginty Boulevard (after courthouse and before central plaza). Continue straight on Rt 97 through lights (Tux Town on right). Follow Rt 97 along Merrimac River past Grossman's and shopping area. Take next right over green bridge. After bridge take a left onto Rt 113. Take first right onto King Street (at white church). Take first left onto Garrison Street. Bear right at the fork onto Rollins Street. Cedardale Groveland Club is 1 mile ahead on left up driveway.

Watch for Data General Outing signs along the way.

CHICAGO Tickets Available

Tickets are still available for the CHICAGO concert at Great Woods scheduled for tonight. Ticket prices are $30 which include the dessert buffet after the concert. For ticket requests to CHICAGO, call extension 4512 or stop by the Activities office located at mail stop C128 in Westboro.

Business Week Discount Available

Business Week magazine is available to Data General employees at a special low corporate rate. Employees are eligible to receive 51 issues of Business Week for $29.50. This represents a savings of 71

percent off the current news-stand price and 26 percent off the regular annual subscription rate. Forms offering this special discount are available in the literature racks located outside of the eateries in Milford, Southboro and Westboro.

Dasher Road Race Coming Together

The Dasher road race committee is busy making plans for the fall race and Betsy Anderson, the race director, reports that more volunteers are needed.

Betsy is looking for help organizing the race. In particular, volunteers are needed to do some advance work with employees from Data General facilities and the cafeteria to ensure that everything is in place for race day. Volunteers also will be needed on race day for a variety of tasks.

This race is one of the most popular activities at Data General, and now is the time to get involved. If you are interested in helping out, contact Richard Lawler via CEO at host IMG003 or Betsy via CEO at host IMG008.

Softball Standings

The following are the Data General Softball League standings as of July 15:

Semi-Competitive A Division

	W	L	T	PCT	GB
Special Systems	10	0	0	1.000	–
Nuked	9	1	0	0.900	1
Survivors	8	1	0	0.889	1 1.2
DG IMG	7	3	0	0.700	3
Runagades	5	7	0	0.417	6

Semi-Competitive B Division

	W	L	T	PCT	GB
Bill Busters	5	4	0	0.556	–
Hit Men	3	4	1	0.438	
Wellesley	4	7	0	0.364	2
Cancelled	3	6	0	0.333	2
DG Red Ties	1	7	0	0.125	3 1/2

Semi-Competitive C Division

	W	L	T	PCT	GB
Off-Base	5	4	0	0.556	–
ANTS	5	6	0	0.455	1
RDS	4	5	0	0..444	1
Brew-Crew	2	7	1	0.250	3
Mongrels	1	10	0	0.091	5

Recreational A Division

	W	L	T	PCT	GB
Base Invaders	10	1	0	0.909	–
The Fun Bunch	9	1	0	0.900	1/2
Fun Hogs	7	2	1	0.750	2
Slugs	6	3	0	0.667	3
Zymotic	5	5	0	0.500	4 1/2
Cadavers	5	7	0	0.417	5 1/2
Swinging Bubatos	2	9	0	0.182	8
Bubbas & Bubbettes	1	7	1	0.167	7 1/2
MV Sox	1	11	0	0.083	9 1/2

Recreational B Division

	W	L	T	PCT	GB
Misfits	8	1	1	0.850	–
Mudslides	9	3	0	0.750	1/2

Eclipse Engineering	7	2	1	0.750	1
WCIF	7	2	2	0.727	1
Byte Blasters	7	5	0	0.583	2 1/2
Opponents	4	6	0	0.400	4 1/2
Short Hops	4	7	0	0.364	5
Comm-Bats	2	7	0	0.222	6
Slug This	2	8	0	0.200	6 1/2
None of the Above	2	11	0	0.154	8

Candlepin Bowling Standings

The following are the 1987/1988 candlepin bowling standings:

Sparechuckers - 1st Place

Dave Luiz	Mike Hurley
Mike Maffioli	Steve Dupre

Contenders - 2nd Place

John Richard	Bill Newhall
Jim Cormier	Bill Murzda

High Life - 3rd Place

Dale Powers	Anne Cantin
Paul Malenfant	Donna Jackson

Zero Fills - 4th Place

Andy Brand	Don Clark
Jim Barnard	Dale Smith

Cellar Dwellers - 5th Place

Joanne Dettman	Paul Musto
Dave Levinson	Beverly Sullivan

No Balls - 6th Place

Joanne Keeler	Sue O'Brien
Marie O'Brien	Betty Wilber

High Single (Male)
Mike Maffioli - 149
High Single (Female)
Joanne Dettman - 144
High Triple (Male)
John Richard - 375
High Triple (Female)
Joanne Dettman - 337
High Average (Male)
John Richard - 103
High Average (Female)
Joanne Dettman - 94-

Bowl-Off Competition
Contenders - 1st Place
High Life - 2nd Place

Blood Drive Set For Milford

A blood drive will be held in Milford on Monday, July 25 from 11:00 a.m. to 4:00 p.m. in the main floor conference room. Interested employees may schedule their donor time in the Medical department. In addition, walk-ins are welcome.

If you have any questions, contact the Medical department at extension 2021.

MARKETPLACE

FREE

Firewood, pine, cut to 18" lgths, must p/u; 839-5844 (Grafton).

ARPOOL

Webo to Cape, Mashpee, join or form; 221-1635.

Brockton to Webo, or between on 495; ext. 5542, or 583-1016 (Brockton).

WANTED

Babysitter, full time for 20 mo. old child, Northboro/Webo area, references required, 393-8774 (Northboro).

Electric stove, in working condition, 36" wide, any color, 875-6683 (Framingham).

Roommate, M/F non-smkr, to share 4-bdrm apt, $325/mo + util; 478-7160 (Milford).

Housemate, to share 9-rm home, 5-bdrms, 2-bths, frplc, off rt 20, $320/mo + util; 966-0116 (Bellingham).

Roommate, non-smkr, to share townhouse in Grafton, close to pike, $450 + util; 839-7188 (Grafton).

Male Roommate, to share 2-bdrm apt in Framingham, 10 min to DG Webo, $395/mo + 1/2 util; 820-9760 (Framingham).

FOR RENT

Waterville Valley, NH, twnhse, slps 6, sports center, $375/wk; $225/wkend; 687-7489 (Methuen).

Apt in duplex, 4-rm, near 290/495, avail /1, $500/mo. incl elec; 393-9553 (Northboro).

Farmhouse, central Mass., 1st w/o Aug., swimming hole, sauna, near Quabbin & Sturbridge village, $350/wk; 867-9288 (New Braintree).

Condo, Worcester, 2-bdrms, all appli, w/d, balcony, storage, parking, avail 8/1, no pets, $600/mo; 568-0155 (Hudson).

Newport, RI, condo on water, 2-bdrms, frnshd, parking, view of harbor, $600/wk; 469-4875 (Boston).

Apartment, 1st flr, 3-bdrms, hrdwd flrs, near 9 & 290; 799-6873 (Worcester).

Summer Chalet, 3-bdrms, 2-bths, frnshd, walk to private beach, $275-325/wk; 696-6065 (Milton).

Worcester/Millbury, condo, 2-bdrm, 2-bths, appli, w/d, storage, 30 min. to Webo, no pets, $640 + util, 481-5445 (Marlboro).

Dennisport, efficiency w/patio, cable tv, pool, 2/10 mile to beach, $295/wk, $195/wk off-season; 435-3794 (Hopkinton).

Dennisport, 2-bdrm duplex cottage, deck, 1/10 mile to beach, $460/wk, $295/wk off-season; 435-3794 (Hopkinton).

FOR SALE

4 Toyota radial tires, 185/70SR14, $160/BO; 969-0123 (Newton).

Items, washer/dryer; velvet couch; hutch; women's Fuji 10-spd; toys; 435-2535 (Hopkinton).

Townhouse in Milford, 2-bdrm, 2.5 bths, dngrm, lvngrm, fmly room w/frplc, 2 car garage, bsmt, on golf course, $159,900; 473-2888 (Milford).

Lot in Shrewsbury, S. Quinsigamond Ave; 839-7777 (Grafton).

Shade & sheers, to fit glass slider, BO, 877-9030 (Framingham).

11 1/2' truck camper, slps 6, heated, storage, dbl sink, stove, oven, refrig, bthrm w/holding tank & shower, (401) 568-4158 after 5 p.m. (Rhode Island).

Items, homemade weight bench, barbell, holding rack, 200# wgts, $50; coffee table, w/hidden book compartment, $50; 393-8493 (Northboro).

36" Graco playpen, $35; (603) 888-1922 (Nashua, N.H.).

Westinghouse appliances, 19 cu.ft. refrigerator; dishwasher, needs heating element, both gold, $350/both; 478-7764 (Milford).

Bolens lawn/garden tractor, 11 hp, 5-spd, 38" mower, grass catcher, 42" snow thrower, weights & chains, lights, BO; 435-6780 (Hopkinton),

16' Fiberglass sailboat, Sidewinder, w/trlr, alum. rudder, center board, mast, $900; 486-8523 (Harvard).

Items, 36" gas stove, gold, $50/BO; Sepco elec. hot water htr, 80 gal, $50/BO; painter's staging, 28'x22", alum, block & tackle, irons, $500/BO; 898-3405 (Westboro).

Car radio, AM/FM/stereo/clock, new, $50; 568-0155 (Hudson).

Condo, 1-bdrm, new kitchen, hdwd flrs, a/c, pool, tennis, close to mjr rts, $109,900; 662-2708 (Stoneham).

Westwood, 1.5 acre, 8-rm Garrison, 2.5-bth, 2 frplcs, 2 car garage, finished bsmt, new kitchen, prof. landscape, low $500K's; 326-6737 lv msg (Dedham).

Sonar drum set, 9 pcs w/symbols & accessories, $1500; 478-6822 (Milford).

2 Ethan Allen chairs, upholstered wingback, 1 gold, 1 plaid, $90/ea; 263-2737 (Acton).

Townhouse, 2-bdrm, 1.5 bth, hdwd flrs, deck, view, lg fmly rm w/slider to patio, close to DG, $145,500; 435-3794 (Hopkinton).

Membership, Wayside racquet & swim club, $200/BO; 481-5718 (Marlboro).

Bruce Hollow/Condo, 2-bdrm, cath. ceilings, skylights, frplc, garage, fmly rm, 2 decks, room for expansion, all appli, $125,900; 839-6229 (Grafton).

AUTOS

'80 Yamaha 850 special, blk, 3 cyl, shaft drive, new tires & shocks, helmet, cable lock, manuals, 366-2476 lv msg (Westboro).

'82 Honda 250, road bike, 1200 mi., $600; 478-6822 (Milford).

'84 Fiero SE, snrf, alum rims, AM/FM/cass, $4900; 568-1705 evenings (Hudson).

'84 Mazda RX7 GSL, special edition, loaded, 65K mi., silver/maroon, $8150; 872-8089 (Framingham).

'85 Mustang LX, 4-cyl, 4-spd, cassette, $5000/BO; 484-1820 (Belmont).

'86 Buick Century Ltd, silver w/maroon interior, AM/FM/stereo, a/c, auto, 4-dr, 32K mi., $6600; 842-0730 (Shrewsbury).

'86 Nissan 200SX, 5-spd, dk pewter, a/c, rust prfd, minor body work, $7400/BO; 661-5674 (Cambridge).

'86 Mazda RX7, red, luxury pkg, 5-spd, 19K mi., a/c, AM/FM/cass, 2+2, louvers, bra, cover, $11,500; 256-5857 (Chelmsford).

'86 Jeep CJ7, 6-cyl, 4-spd, soft & hard top, AM/FM/cass, red, 8K mi, 568-1705 evenings, (Hudson).

'86 Toyota Supra, loaded, 15K mi, $15,500; 478-6822 (Milford).

'87 Chevy Celebrity, 4-dr, auto, a/c, cloth interior, 33K mi., AM/FM/stereo, $7900; 842-0730 (Shrewsbury).

'87 Acura Integra, loaded, 18K mi., asking $12,000; 655-3498 (Natick).

'87 Mitsubishi Mirage, 4-dr sedan, white w/blue interior, snrf, A/C, AM/FM, Rusty Jones, warranty, 36K mi., $7000/BO; 424-7176 (Boston).

'87 Mitsubishi Conquest, 5-spd, turbo, silver/red, 30K hwy, radio on wheel, alarm, snrf, snows, $11,900/BO; 491-2671 (Cambridge).

'87 Mitsubishi Starion/Conquest, 5-spd, turbo, silver/red, alarm, snrf, radio on steering wheel, snow tires, $12,500; 491-2671 (Cambridge).

'88 Acura Legend, 2-dr, coupe, gold w/ivory lea. interior, full power, loaded, 3800 mi., 358-6692 (Wayland).