

# Mini News

## News For The Employees of Data General

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April 15, 1988

### Data General Flies The Friendly Skies



*Data General pilot John Anderson helps board employees during last year's Open House. Nearly 500 employees had the opportunity to take a ride in the company helicopter during the day-long event.*

Need to get to Portsmouth, Durham or Westbrook, and would rather leave the car here? Take the company helicopter.

Data General, unlike many other companies in the area, has a complete helicopter service available to its employees. With daily scheduled flights to New England facilities, the helicopter service is an efficient, effective way to travel.

"We began the helicopter service three years ago," says **John Anderson**, chief pilot for the company. "The service has always been operated on a first-come, first-served basis, for all employees."

Generally, John splits the schedule with the company's other pilot, **Dean Murray**.

John points out that while the regular service applies to Data General's New England facilities, the helicopter may be used for special trips or emergency flights.

"We have received requests to go to New York City and Logan Airport, for example. The helicopter can be an exceptional marketing and sales tool, because it provides a different way to take customers to our other locations. On weekends, we have moved critical computer material from Southboro to Portsmouth and

Durham. We take several 'photo flights' during the course of the year, as well, taking photographs of our facilities for inclusion in brochures and newsletters."

The helicopter extends beyond Data General use. When the company established the helicopter service, it agreed to make the helicopter available for emergency purposes to the cities in which the helicopter lands. Last year, a child was reported missing in Lee, a town which borders Durham, and Dean helped in the search for the child. The child was later found by a ground crew.

"While flying a regular Data General flight last year, I came across a student pilot who had gotten lost in Lawrence," Dean says. "I was able to contact him by radio, and asked him to follow me to the nearest airport, enabling him to land before he ran out of fuel."

### *You Are In Good Hands*

During the Westboro facility open house last year, John had several employees who had an opportunity to ride in the helicopter, ask him about his flight experience.

"Many people are just curious. I am asked that question many times. What some people are trying to find out, though, is if I know what I am doing."

John certainly does. In fact, he may be the most highly regarded helicopter pilot in the area.

In 1979, John was named the Pro Pilot of the Year by **Professional Pilot** magazine. At the time, he was employed at Digital Equipment as the chief rotary wing pilot and was in charge of more than 50 flight employees. Today, he is president of the New England Helicopter Pilots Association and is a member of the board of directors for the Helicopter Association International.

John earned his student pilot license at age 15, and his private license at 16, and spent two years at Northeastern University in order to be eligible for the Navy's NavCad cadet training program. He spent more than 10 years in the Navy as a pilot, but left in 1970 to pursue a career as a civilian pilot. He worked at Kaman Aerospace in Connecticut as an experimental test pilot before joining Digital Equipment. He joined Data General in 1985.

Flying is a way of life for John, whose wife Julie is now in the U.S. Army, stationed at Fort Rucker, Alabama, undergoing helicopter flight training. She is a Data General employee on military leave of absence from the Construction department in Westboro.

Dean, who joined the company last year in May, has been flying for nearly 15 years. He was a pilot in the Navy from 1974 to 1982, and today flies in the Naval Reserves. He, too, is a member of the New England Helicopter Association, and is coordinating the group's annual safety meeting to be held this fall. In addition, Dean worked as vice president and general manager for Copters Unlimited before coming to Data General.

"My father was a pilot, which is how I first became interested in a career in flying," Dean says. "He was a helicopter pioneer, so to speak. He was the first pilot to fly a turbine-powered helicopter, as well as the first to fly a twin-turbine helicopter. Pilots are part of a close-knit community. I know many of the pilots in New England. John knows perhaps all of them in New England, and many across the country."

### **Thousands Of Miles**

Since the start of the helicopter service at Data General, John has flown more than 12,000 passengers in more than 3,000 hours, covering nearly 466,000 miles. In an average day, they fly 840 miles and carry 30 passengers.

"None of this would be possible without the help of **Patricia Bevis**, our reservationist," John explains. "She coordinates the flight schedule and the passenger list. She knows who has to go where and when. Approximately 10 percent of all flights are cancelled due to inclement weather, and she notifies the passengers of any changes.

"Employees are charged for this service, and Patricia will charge the passengers' cost center. On the days we are unable to fly, we tackle the paperwork that accompanies having to adhere to strict regulations and requirements."

Patricia, who often goes by the name of Sandy because there are two other women in her group who share the same name, also works within the Corporate Travel department. When she is not booking helicopter passengers, she handles rental car reservations through Avis and American International for employees traveling on company business. She, too, must process a large amount of paperwork.

"I have four computer terminals on my desk in front of me. I have to be very organized," Patricia says. "I keep in constant contact with the pilots throughout the day through the use of a radio, as well, in the event that the schedule changes."

In addition to John, Dean and Patricia, **Kris Thebado** has a hand in the success of the flight service. Kris, who is employed in the Receiving department, washes the helicopter every evening, when the day's flight schedule has been completed, and helps to ensure

the copter's safety features are intact.

"The helicopter service at Data General is very beneficial to employees," John says. "We want employees to realize that the service is for them, and they should take advantage of it. It is a very useful service, and can save employees valuable time. It is here for every one."

## **Helicopter Schedule For Data General**

The Data General helicopter will operate on the following schedule. Service is available to all employees traveling on company business on a first-come, first-served basis. The traveler's cost center is charged \$45 for trips between Westboro/Southboro and Durham/Portsmouth, or \$75 for trips between Westboro/Southboro and Westbrook.

To make reservations, call Corporate Travel in Westboro at (tie line) **232-HELI** (232-4354). Passengers must be at the helipad **5 minutes** before scheduled departure time for loading and safety briefing. Unless delayed by weather, flights will depart precisely on time, or earlier if all scheduled passengers are boarded.

Passengers who wish to depart/arrive at Southboro may do so by advising the reservationist. Actual departure time may be a few minutes before or after the scheduled time shown for Westboro/Southboro.

Mail and packages may be left in the mailbox each helipad for delivery. Senders should check with Corporate Travel to ensure that the scheduled flight is going. **It is the responsibility of the sender to arrange for pick-up at the destination.** The pilot will deliver the material to the appropriate mailbox, but they are not serviced by the mailrooms. **Any package weighing more than 5 pounds must be pre-arranged for delivery with Corporate Travel.**

Passengers will be requested to provide their weight when making a reservation. **This is important information that is used to calculate aircraft weight and must reflect the passenger's "traveling" weight, including briefcase, and packages.**

### **Westboro/Southboro To Durham/Portsmouth** (Monday and Friday only)

<b>Departure</b>	<b>Arrival</b>
7:30 a.m.	8:03 a.m.
12:30 p.m.	1:05 p.m.
3:30 p.m.	4:03 p.m.

### **Durham/Portsmouth To Westboro/Southboro** (Monday and Friday only)

<b>Departure</b>	<b>Arrival</b>
9:19 a.m.	10:04 a.m.
1:09 p.m.	1:54 p.m.
5:19 p.m.	6:04 p.m.

**Westboro/Southboro To Durham/Portsmouth**  
(Tuesday, Wednesday, Thursday only)

<b>Departure</b>	<b>Arrival</b>
7:30 a.m.	8:03 a.m.
9:00 a.m.*	9:33 a.m.
12:30 p.m.	1:05 p.m.
3:30 p.m.	4:03 p.m.
5:00 p.m.*	5:33 p.m.

**Durham/Portsmouth To Westboro/Southboro**  
(Tuesday, Wednesday, Thursday only)

<b>Departure</b>	<b>Arrival</b>
8:07 a.m.	8:52 a.m.
9:37 a.m.*	10:22 a.m.
1:09 p.m.	1:54 p.m.
4:07 p.m.	4:52 p.m.
5:37 p.m.*	6:22 p.m.

**Westboro/Southboro To Westbrook**  
(Monday and Friday only)

<b>Departure</b>	<b>Arrival</b>
7:30 a.m.	8:44 a.m.
3:30 p.m.	4:44 p.m.

**Westbrook To Westboro/Southboro**  
(Monday and Friday only)

<b>Departure</b>	<b>Arrival</b>
8:50 a.m.	10:04 a.m.
4:50 p.m.	6:04 p.m.

**Westbrook To Durham/Portsmouth**  
(Monday and Friday only)

<b>Departure</b>	<b>Arrival</b>
8:50 a.m.	9:15 a.m.
4:50 p.m.	5:15 p.m.

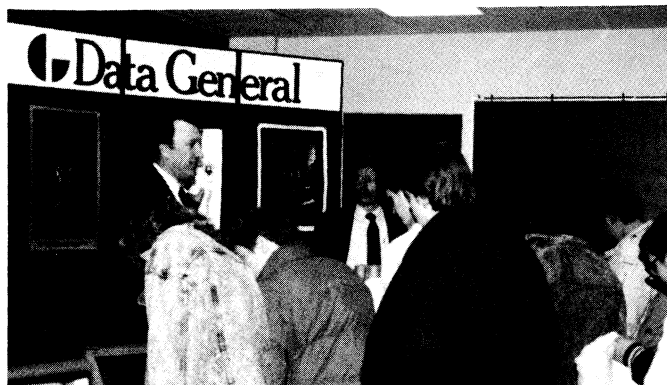
**Durham/Portsmouth To Westbrook**  
(Monday and Friday only)

<b>Departure</b>	<b>Arrival</b>
8:07 a.m.	8:44 a.m.
4:07 p.m.	4:44 p.m.

\* Supplemental flights that will operate ONLY if the previous flight is filled, and if the helicopter is not committed to other tasks. In most cases, passengers on these flights will not be confirmed until the day before the flight.

Mini News is published weekly for the employees of Data General-Westboro. Material may be submitted for publication to Mary Anne Been at extension 4705 or MS A235. Data General - An Equal Opportunity Employer.

## Employees Join Together For "Career Day"



Data General employees met with eighth-grade students from the northeast Connecticut area last month to discuss the company, the industry and career opportunities.

Last month, Data General joined more than 40 other businesses to host the second-annual "Career Day" at Quinabaug Valley Community College in Danielson, Connecticut. Representatives met with more than 1,100 eighth-grade students from the northeast Connecticut area to discuss the opportunities available once they complete their educations.

The students, who came from 14 different schools, were able to speak with representatives from Data General to get a clear picture of the company and the computer industry. They also got a chance to see the company's DASHER 286 computers in action.

According to **Rich Dolsay**, manager of Software Training within Field Engineering Technical Training in Woodstock, many of the students had "meaningful" questions for the company representatives.

"A student in junior high school may or may not yet know what he wants to do with his academic and professional career," he says, "but an event like this plants a few seeds of thought. We can show students that by staying in school, and by graduating, they can open themselves up to a world of opportunities. I was enlightened by what some of these students had to say."

In addition, students had the opportunity to meet with employees from Anchor Glass, Frito-Lay, Inc., McDonalds and the American Red Cross, to name a few. These employees gave the students an idea of what it takes to be successful in business. The event highlighted 33 different careers, ranging from that of an accountant to a writer. Brochures were passed out that detailed the background necessary to go into particular careers, including important classes and number of years of school needed.

"Students were broken down into groups of 12 or 14, and were accompanied by a teacher," Rich says. "Participating businesses were arranged by industry, and each industry had its own room. The teachers escorted the students through the rooms, and were

able to re-emphasize what the company representatives told the students about academic and career choices."

Rich sees "Career Day" becoming an annual event for Data General.

"An event like this emphasizes Data General's responsibility to the community," he explains. "By participating in "Career Day," we can help a large number of students further their academic and professional plans. It is a benefit to us, as well, because these students will have had exposure to the company. When it comes time to solidify those plans, these students will be more likely to consider Data General."

Besides Rich, several other employees played a part in this event. **Dale MacQueen** and **Chris Petersen**, who work with Rich, helped staff the booth during the event. **Bill Curley**, manager of Marketing Events, contacted Dale when he first heard about the group's plans to participate. Bill, who handles trade shows for Data General, provided three DASHER 286 computers and several software games for use in the company's booth. **Lou Przystas**, a Marketing specialist who works with Bill, helped set up the displays.

"We were one of few booths with actual hands-on displays," Rich says. "The students loved the games, and spent quite a bit of time at our booth. I am confident that the students who spent time with us were still talking about Data General when they returned to their schools and homes."

## Toastmasters To Hold Annual Open House

Have you been wondering what this Toastmasters stuff is all about? All employees are invited to check out the group next Wednesday, April 20, as the Data General Toastmasters Club holds its annual Spring Open House in Westboro.

The Open House will be held at noon. It will feature free pizza and beverages, followed by a brief mini-meeting, during which everyone will get to see what a Toastmasters meeting entails. A typical meeting involves one to three prepared short speeches, followed by "Table Topics." This portion of the meeting requires that someone from the club present a topic, and ask another member to speak about that topic.

After Table Topics, members acting as evaluators give brief critiques of the speeches, and a general evaluator discusses how the meeting went as a whole. At Wednesday's meeting, those present will hear one speech, and several table topics. Guests are not asked to speak, so if you are curious but a bit intimidated, you have nothing to fear.

If you are interested in seeing first-hand what the Toastmasters do, come to the Open House on Wednesday at 12:00 p.m. The event will be held in the Guest Marketing Conference Room A, which is on

the first floor of Building 14A in Westboro, between the cafeteria and deli, overlooking the north parking lot. For more information, call Club President Michael Cadden at (tie line) 221-1686.

## MOD Training Schedule Set

The Management and Organizational Development (MOD) department's training calendar for the first two quarters of fiscal 1989 focuses on professional, managerial and middle managerial training that will deliver the greatest immediate impact for employees and Data General's business.

Beginning this year, MOD will be developing the training calendar on a rolling schedule. Employees will be able to plan for training on a continuous basis with course information being provided two or three quarters ahead of time. This will allow employees to maximize the effect of training on their departments. The schedules for Woodstock and Raleigh/Durham courses are below. Information on the Manhattan Beach schedule will be published at a later date.

All employees should work with their managers and Human Resources representatives to identify critical training needs that will meet both the individual's developmental needs and the needs of Data General's business. Please consult last year's Course Description Brochure for detailed information regarding course objectives, content and who should attend. To register send approved enrollment request forms via CEO to MOD Registrar at host system IMG003 or to Mail Stop D-134 in Westboro.

### Woodstock Training Schedule Fiscal 1989 Quarters 1 And 2

<i>Middle management</i>	<i>Q1</i>	<i>Q2</i>
Negotiations for Middle Managers (3 Days)	11/7	
Team Effectiveness Program (3 Days)		1/30
<i>Management</i>		
Effective Management Presentations (3 Days)	9/26	1/4
Finance For Non-Financial Managers (3 Days)	10/3	3/8
Negotiations: Mg Competing Interests (3 Days)	10/24	1/18
Supervisory Training Program (3 Days)		1/23
Program For New Managers (5 Days)	9/26	3/6
Frontline Leadership I (3 Days)	10/26	2/27
Frontline Leadership II (3 Days)		1/9
Interview Workshop (2 Days)		2/
Managing New Employee Assimilation (1 Day)		2/8

### Professional

Managing Interpersonal Relationships (2.5 Days)	10/5,11/30	1/11
Extending Your Org'l Effectiveness (4 Days)	10/11	3/14
Introduction to Project Management (3 Days)	10/12,11/9	2/22
Technical Writing Workshop (2 Days)	11/3	2/16
Introduction to Management (3 Days)	12/5	1/16
Effective Technical Presentations (2 Days)	12/8	

### Raleigh/Durham Training Schedule Fiscal 1989 Quarters 1 And 2

#### Management

	Q1	Q2
Effective Management Presentations (3 Days)	12/12	
Frontline Leadership II (3 Days)	11/14	
Supervisory Training Program (3 Days)	10/17	
Finance For Non-Financial Managers (3 Days)		1/25

#### Professional

Managing Interpersonal Relationships (2.5 DAYS)		3/15
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All Raleigh/Durham Courses for quarters one and two in fiscal 1989 will be held at the Ramada Inn South, Highway 55 and US 1, in Apex, North Carolina. The telephone number is (919) 362-8621.

## Training

The following courses are offered by Educational Services for employees who want to enhance their skills with Data General systems and software.

• **ECLIPSE S/130, S/200, S/230 Field Maintenance (H104)** - This course teaches participants how to load and run diagnostics, perform installations and board-level maintenance through the operation, bus structure, and organization of the Data General ECLIPSE S/130, S/200, and S/230 processors. This five-day course begins Monday, May 2.

• **ECLIPSE S140/NOVA 4/ S/X Field Maintenance (H121)** - This course teaches employees the use of the diagnostic programs, installation and configuration, and board level maintenance approaches for the Data General ECLIPSE S/140 and NOVA 4 S/X computer subsystems. The five-day course begins Monday, May 2.

• **AOS/VS Operator Training (SH109VS)** - This course is for AOS/VS systems users only. Participants will be taught the effective day-to-day operation of a Data General AOS/VS-based system including system startup, shutdown, monitoring and error recovery. This five-day class begins Monday, April 25.

• **C Language: An Introduction (SM131E)** - This seminar introduces the "C" language as implemented under MV/UX and AOS/VS. The data structures and syntax of the language and hands-on experience with C programming under AOS/VS and MV/UX also are covered. This three-day seminar begins Wednesday, May 4.

• **Business Analysis and Requirements Definition (BARD) (E300)** - BARD is a methodology to understand, document, communicate, and analyze business requirements. BARD's primary goal is to improve communication between users and analysts. The models, business definitions, and requirements are developed as a team effort using business terms. This five-day class begins Monday, May 9.

Prior approval of your supervisor is required for course registration. Please call (tie line) 221-1647 to enroll in these classes or for additional information.

### Meeting Space Available

If you would like a close, convenient place for meetings, Educational Services has classrooms available for this purpose. The classrooms are located at 2400 Computer Drive. Please contact Dot Greenwood at (tie line) 221-1609 or via CEO at host system ARISTO for details, cost and scheduling information.

## Activities

### Ever Thought Of Being An Umpire?

If you have ever entertained thoughts of becoming a softball umpire, your time has come. The USSSA Umpires organization will hold a softball clinic at Data General for employees interested in becoming umpires. The clinic will be held only if there is enough interest. The cost of the clinic is \$15 and dues each year are \$20. The clinic involves a one-hour written exam, which is followed by field experience. Interested employees should contact Rick Morris via CEO at host system BLUTO.

### The Circus Comes To Town

The Ringling Bros. and Barnum Bailey Circus is coming to the Worcester Centrum. You can purchase tickets at a discount price of \$8.50 through Employee Activities by sending a check and self-stamped envelope to: CIRCUS at Mail Stop C-128 in Westboro. Seating is available at this discounted price for the May 14, 12:00 p.m. showing only.

### It's Tee-Off Time For The Golf League

The Data General Golf League's 1988 season gets underway Monday, April 18, for practice and qualifying

rounds, and Monday, May 16, for the start of league play.

The golf league plays every Monday evening after work during the late spring and summer months. The 40 league-players are divided into two flights, based upon handicaps. Within each flight, players are paired into two-person teams. The "A" flight will play on Juniper Hill Golf Course in Northboro. The "B" flight will play on Saddle Hill Golf Course in Hopkinton.

The size of the league is limited due to the availability of golf courses. Data General employees, wishing to become new league candidates either as a regular member or an alternate are encouraged to join. Alternates play as fill-ins for regular members who cannot play on a specific Monday. New golf league candidate handicaps will be determined by four qualifying rounds which will be held at both Saddle Hill and Juniper Hill on the following Mondays: April 18, April 25, May 2 and May 9. Competitive play will begin on May 16. It is important for new candidates to get as many practice rounds in as possible to establish an accurate handicap.

The membership fee is \$20 for the season. This fee, together with funds from the Data General Employee Activities Committee, includes the cost of the annual end-of-year banquet and helps defray the cost of prizes awarded throughout the year. Alternate members do not pay any membership fee. New league candidates will pay the membership fee only if they are selected to become regular members.

All regular members, new candidates, and alternates must complete an entry form and return it to Elwin Elliott at Mail Stop A-125 in Westboro by Friday, May 6. Returning **regular members only** must also include their membership fee of \$20, payable to the Data General Golf League. Contact Elwin for forms.

If you have any questions, contact Dale Powers, club president, via CEO at host system WEBO08 or at extension 8063 in Southboro, or John DiMambro, club vice president, at host system WEBO03 or at extension 4986 in Westboro.

### **Entries Now Accepted For Spring Dasher Races**

Data General employees planning to enter the Dasher races on Friday, May 13, have until Friday, May 6 to register. Entry forms should be sent to the Dasher Road Race at Mail Stop E-111 in Westboro as soon as possible.

Included will be 3-mile and 10-kilometer foot races and a 15.5-mile bicycle race. Bike race participants are required to wear hard-shell helmets.

Anyone interested in serving as a race day volunteer may contact the Dasher Road Race Committee at Mail Stop E-111 in Westboro. The Dasher races are sponsored by the Data General Employee Activities Committee solely for Data General's employees.

### **Entry Form - Dasher Road Races - May 13, 1988**

(Please Print)

Name: \_\_\_\_\_

Location: \_\_\_\_\_ MS: \_\_\_\_\_

Extension: \_\_\_\_\_ Badge #: \_\_\_\_\_

#### **Race Categories:**

(Please check one in each box)

<input type="checkbox"/> Under 35
<input type="checkbox"/> 35 or over

<input type="checkbox"/> Male
<input type="checkbox"/> Female

<input type="checkbox"/> 15.5-Mile Bicycle Race
<input type="checkbox"/> 3-Mile Foot Race
<input type="checkbox"/> 10-Kilometer Foot Race
<input type="checkbox"/> Race Day Volunteer

#### **T-Shirt Size:**

(Please circle correct size)

S                      M                      L                      XL

I represent that I am in good physical condition and sufficiently trained to participate in the Dasher Road/Bike Race. I am aware of the risks which are inherent to this activity, and I am participating at my own risk. In consideration of Data General Corporation and the Data General Dasher Road Race Committee accepting this application, I hereby assume any and all risks which may be associated with this activity and hereby waive and release all causes of actions and claims for damages of any nature whatsoever which I may have against Data General Corporation, its employees, directors, officers and agents arising out of or connected with my participation in the activity.

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Return this race form to Dasher Race, MS E111 in Westboro no later than May 6. **INCOMPLETE FORMS WILL NOT BE ACCEPTED.** The Dasher races are sponsored by the Data General Employee Activities Committee solely for Data General employees.

## MARKETPLACE

### ARPOOL

**Sharon/Foxboro area**, to 4400 Computer Dr., working hrs 8-5, ext. 6302.

### FREE

**Firewood**, 1-1/2 ft. oak logs, not split, 435-5916 (Hopkinton).

### WANTED

**2 Bdrm Apartment**, Franklin/Bellingham area, for June/July, 443-3652 (Sudbury), or 528-8041 (Franklin).

**2 Bdrm Apartment**, Clinton area, immediate occupancy, leave message, 365-5673 (Clinton).

**Child's Car Seat**, in good condition, 366-0805 (Westboro).

**Female Roommate**, share lg. 2-bdrm apt, near Pike/128, porch, yard, bsmt, w/d, parking, \$450/mo + util.; 527-2757 (Newton).

**2 Roommates**, share 3-bdrm, 2-bth, cape, 5 min. to Webo, avail. 5/1, \$255/mo + 1/3 util. + 1 mo. security; 481-4378 (Southboro).

**Roommate**, share 2-bdrm condo, N. Framingham, \$300/mo + 1/2 util.; 877-0701 (Framingham).

**Celtics Playoff Tickets**, will pay top dollar, ^93-2484 leave message, 393-2484 (Northboro).

**Housemate**, share 2-bdrm colonial, no pets, w/w, Indry, 10 min. to DG Webo, \$350/mo + util.; 435-2535 (Hopkinton).

**2-3 Bedroom Apt**, in Marlboro, 2 adults, 2 children, for June or July, 485-8943 (Marlboro).

**1-2 Bedroom Apt**, within 30 min to DG Webo., w/small outside area for dog, 898-2475 (Westboro).

### FOR RENT

**Townhouse/Condo**, 7 rm, 2-bdrm, fin. bsmt, 1.5-bth, deck, pool, tennis, close to mjr rts, 20 min. to Webo, \$725/mo + util.; 795-0429 (Worcester).

**N. Conway**, Cathedral Ledge, 3-bdrm, 3 bth, townhouse/timeshare, jacuzzi, pool, cable, other amenities, slps 8, July 23-30, \$750/wk; 485-0861 (Marlboro).

**W. Yarmouth**, cottage, 3 min. walk to beach, deck, inside shower, \$350/wk; 835-6327 (W. Boylston).

**Apartment**, Upton, avail. 5/1, 2-bdrms, wet bar, wood stove, appli., on 7 acres, \$675, includes util.; 875-9279 leave message (Framingham).

**Worcester Condo**, 2-bdrm, appli., w/w, window covers, near Clark Univ., available now, 898-3977 (Westboro).

**Condo**, Disney/Epcot area, 473-2143 (Milford).

**Florida Condo**, 2-bdrm, 2-bth, at Bonnita beach, avail. April-Dec., \$600/wk; 692-5740 (Westford).

**Ski Chalet**, White Mt., 3-bdrms, 2 bth, fireplace, all utilities, \$300/wk; \$200/wknd; 696-6065 (Milton).

**Sutton**, 2-bdrm apartment in 2-fmly, 1st flr, 20 min to Webo, off-street parking, \$500/mo plus lease avail.; 865-0759 (Sutton).

**Summer Rental**, New Seabury/Cape Beach, 4-bdrms, frnshd, ocean view, walk to beach/boating; June & Sept. \$550/wk; July-Aug. \$800/wk; 435-5148 (Hopkinton).

**Chalet**, Sunrise Lake, N.H., yr rnd, slps 8, quiet, \$45/day mid-wk; \$65/day wkends, \$325/wk; 286-2653 (Revere).

**Summer Rental**, Falmouth, frnshd 3-bdrm ranch, deck, near beach/boating, avail. June-Sept, \$400/wk; 651-2617 (Natick).

**Summer Cottage**, S. Yarmouth, 2/10 mi. to ocean, 4-bdrm, 1-bth, deck, o/s shower, \$525/wk, 5/88-10/88; red. rates May, June, Sept.; 568-0897 (Hudson).

**Dennisport**, year-round, 3-bdrm w/enc. porch, f/p, deck, o/s shower, cable tv, furnished, 7/10 mi. to beach, \$595/wk, \$395/off season; 562-3274 (Hudson).

**Summer Rental**, Nantucket, Cisco Beach, 4 bdrms, frnshd, walk to beach, avail. Aug.-Sept., 769-5788 (Westwood).

**Summer Rental**, house in Eastham near Nauset Light Beach, avail. June-August \$575/wk; 443-6165 (Sudbury).

**Lincoln, NH**, Loon Mtn Village, 3-bdrm twnhse, 2-bth, micro., VCR, cable, health club, tennis, til 6/17, \$165/wknd; 6/18-9/11, \$450/wk; 384-3292 (Wrentham).

**Summer Rental**, Dennisport, new contemp, 3-bdrm, 2.5 bth, porch, deck, frpl, balconies, cbl tv, dishwasher, w/d, walk to beach, \$900/wk, up to 7/9 and after 8/20; 533-2184 (Medway).

**Dennisport**, efficiency w/patio, cable, pool, 2/10 mile to beach, \$325/wk or \$225/wk off-season; avail. long wkends, 435-3794 (Hopkinton).

**Dennisport**, 2-bdrm duplex w/deck, 1/10 mile to beach, \$460/wk or \$295/wk off-season; 435-3794 (Hopkinton).

**Villa**, 4 bdrm, San-San Jamaica, prvt pool/beach/tennis, staff of 4 for grps, off-season rates for April-June 15, & Aug. 15 - Dec.,

\$700 to \$1350/wk negtbl; 368-1604 (Clinton).

### FOR SALE

**Carver 2000 Receiver**, sonic holograph, stereo AM, 200 w/Ch RMS, \$999; Panasonic KX-T2345 speaker phone w/ memory, \$30; 460-1075 (Marlboro).

**Round Oak Table**, natural wood, pedestal leg, 4 chairs w/bamboo seats, \$400; 485-9620 (Marlboro).

**Townhouse/Condo**, 7 rm, 2-bdrm, fin. bsmt, 1.5 bth, deck, pool, tennis, close to mjr rts, 15 min. to Webo, \$99,500; 795-0429 (Worcester).

**Townhouse/Condo**, 2-bdrm, 1.5 bath, lg lvngrm, dngrm, totaling 1,450 sq. ft., small/quiet complex, \$127,500; 485-6369 (Marlboro).

**AR Speakers**, 2 model 48 exi., retail \$600, sell for \$300; 366-8017 (Westboro).

**7 Room Cape**, 2-bths, 3-bdrms, fin. bsmt, new kit, new windows, hdwd flrs, garage, fenced yd, \$185,000; 769-4427 (Norwood).

**Condo**, 2-bdrm, loft, garage, priv. elev., cath. ceilings, 12' antique windows, w/property on river, appli., \$145,900 negtbl; (603) 772-3659 (Exeter, NH).

**Firewood**, seasoned, hrdwd, cut/split, all lengths, \$125/cord delivered, Ashland & vicinity, 883-1452 (Bellingham).

**Waterbed**, queen, softsided, motionless, oak pedestal, \$350; 366-4931 (Westboro).

**Condo**, 2-bdrm, w/w, pool, tennis, near Rt 9 & 128, \$105,900; 327-8190 (Chestnut Hill).

**Water Bed**, king, dbl set of pedestal drws, heater, bookcase hdbd, \$250; 757-5057 (Worcester).

**1/2 Duplex Condo**, 2-bdrm, lv. din, kit, w/w, deck, fenced yd, appli., \$94,500; 839-2909 (Grafton).

**Macintosh 512KE**, w/new apple mouse & 800K internal drive, \$750; external apple 400K drive, \$150; apple imagewriter I, \$250; complete system \$1050; 449-4267 (Needham).

**Items**, gas stove, 36", propane, gold, \$75/BO; hot water heater, elec., 80 gal., SEPCO, 75/BO; painter's staging, 28"L, 22"W, aluminum bed, block & tackle, irons, \$500/BO; 898-3405 (Westboro).

**Sleeper Sofa**, tan, L-shaped, \$300/BO; 835-2951 (W.Boylston).

**Grafton Hill**, 3-fmly, 6-6-6, sided, 1st & 2nd remodeled, 4 car garage, driveway, priv. yard, 752-0816 (Worcester).

**Yamaha 100 voice mini keyboard**, AC adapter, \$90; (203) 928-1311 (Putnam, CT).

**Akai CS702D II**, stereo cassette deck, auto-limiter & dolby, \$60/BO; (603) 882-6892 after 7:00, (Nashua, NH).

**'87 Skamper Trailer**, pop-up, slps 6, heater, stove, refrig, extras, 485-3165 (Marlboro).

**Kenmore Dryer**, heavy duty, gas, 16 mos. old, moving, \$200/BO; 485-7730 (Marlboro).

**Wedding Dress**, ivory lace, long sleeves, tea length, size 16, 877-0119 (Framingham).

**Items**, mod. walnut bdrm set, w/queen sz headbd, dresser, armoire 2 mirrors, nite stand, 6 yrs. old, \$475; mod. kitchen set, white formica tbl w/pedestal base, 4 swivel chairs, \$75; 845-6268 (Shrewsbury).

**'80 Subaru GLF Parts**, BO; 234-9694 (Northbridge).

**Waterfront**, Stiles Reservoir, contemp. ranch, 2-bdrms, huge deck, skylts, cath. ceiling, wood stove, dock, 35 min. to Webo., \$169,900; 885-4510 (Spencer).

**Flower girl dress & slip**, size 7, lt. purple, \$100; 883-9576 (Bellingham).

**Items**, motionless waterbed, king, dk pine, mirror bookcase hdbd, liner, heater, side pads, \$400; (203) 928-6147 (Connecticut).

**Items**, pine dining room table, w/bench seats & chairs, lighted hutch, \$750; hutch only \$400; above grnd pool, 18'x 33'x 4', disassembled, includes pump & filter, \$450; 278-2521 (Uxbridge).

**Synthesizer**, Roland JUNO-1 polyphonic keyboard, 164 sounds, programmable w/memory & display, MIDI inter., \$600; 473-4947 (Milford).

**Items**, Sears slide proj., 10 rotary & 23 straight trays, \$50; Yamaha P-220 semi-auto. belt drive turntable w/ortofon OMP10 cartridge, \$65; 753-0886 (Millbury).

**Boxboro Condo**, lg. 2-bdrm, new appliances, eat-in kitch., w/w, dining room, 20 min. to Webo., \$103,000; 264-0116 (Acton).

**Franklin Truck Camper**, slps 6, lots of storage, dbl sink/stove/oven, bthrm w/ holding tank, shower, sink, heater, winterized, \$2500/BO; (401) 568-4158 (Pascoag, RI).

**7-Room Cape**, 2-baths, 3-4 bdrms, hdwd floors, new windows, new roof, solar hot water, walk out bsmnt, country setting, \$179,900; 529-3468 (Upton).

**Split Entry**, in Sterling, 3-4 bdrms, 2 bths, lg att. 2 car garage w/future room above, large cntry kich. in 12 x 16 addition, 1+ acre, lawn & wood, hdwd flrs, full frmly

room, 2 fpcls, quiet neigh., \$189,900; 422-7563 (Sterling).

**14' Travel trailer**, sleeps 6, 886-6676 after 8:00, (Rutland).

**Condominium**, 2-bdrm 1 1/2 bath, townhouse, pool, tennis, full basement, attic storage, all appliances, near Rts. 20, 122, Mass Pike, 20 minutes to Westboro, \$92,900; 797-5716 (Worcester).

**Car Stereo**, GM cass./radio w/equalizer, \$250/BO; Firebird subwoofers, \$50/BO; 843-0209 (Braintree).

**'75 Nomade 10 1/2-Ft. Camper**, Slide-in P.U., fully self-contained, slps 4, \$1195/BO; 754-3389 after 4:00 p.m. (Worcester).

**'76 Taurus 23-Ft. Travel Trailer**, Fully self-contained, w/awning, full bath, slps 6, \$3195 or will trade for boat, motor or trailer of equal value, 754-3389 after 4:00 p.m. (Worcester).

**Contemp. Split**, 3-bdrms, hdwd flrs, a/c, oversized deck, 1-1/4 acre wooded lot, cul-de sac, 10 mi. to DG, \$202,900; 879-7544 (Ashland).

**Cape Cod, Pocasset**, yr round, 3-bdrms, fpcls, lvng rm, dng rm, kitch, bath, o/s shower, scrn porch, walk to beach, \$139,000; 443-2470 (Sudbury).

**'85 Bolen Lawn Tractor**, 16 hp, 36" mower deck w/rear bagger, 36" snow blower w/tire chains & wgths, \$1800 firm; (203) 935-9173 (Quinebaug, CT).

**'78 Holiday Rambler**, 26 ft., a/c, full bath, awning w/screen, \$6500; 534-4037 (Leominster).

**Townhouse**, 2-bdrms, 1.5 bths, full bsmt, a/c, gas heat, pool, near rt. 495 & 20, seller may help w/closing costs, \$124,900; 481-6321 (Marlboro).

**Ranch House**, 7 rm, 3-bdrm, fenced yd, 3-season porch, deck, garage, 5 min. to Mass Pike, 15 min. to Webo, \$139,900; 839-3842 (Grafton).

**Coleman Tent Trailer**, '82 colonial model, slps 6, stove, sink, cabinets, awning, \$2200/BO; 444-8382 (Needham).

**Ladies Diamond Ring**, pear shaped, on Keepsake band, appraised for \$2800, asking \$1900; 883-3771 after 6:00 pm (Blackstone).

**19' Sailboat**, 1983 wkendr, slps 2, trailer, engine, loaded, moving-must sell, located in Falmouth, \$5995/BO; 393-7294 between 6 - 10:00 pm (Northboro).

#### **AUTOS**

**Yamaha XV700 Virago**, new last summer, 3-yr warranty, black w/chrome, asking \$2800; 877-8272 (Framingham).

**'72 Datsun 240Z**, red, new exhaust, orig. interior, 84K mi., BO, 537-0449 (Leominster).

**'75 Ford Granada**, new front brakes/batt./starter, 76K mi., \$350; 478-3064 (Milford).

**'75 BMW 2002**, 4-spd, snrf, blue w/tan int., many new parts, \$6500; 359-2276 (Medfield).

**'79 Yamaha MX100 dirt bike**, new parts, \$450; (203) 928-6147 (Connecticut).

**'80 Suzuki 450**, new tires & battery, \$600/BO; 838-2896 (Berlin).

**'81 Honda Accord**, 4-dr, 5-spd, a/c, AM/FM/cass., \$2000; 456-8460 (Harvard).

**'81 AMC Eagle SX4**, 2-dr htchbk, 4WD, 4 cyl, 4-spd, std, ps/pb, AM/FM/cass., 78K mi., no rust, \$1000; 966-3415 (Bellingham).

**'81 Honda 400**, 2200 mi., \$800; 473-8481 (Milford).

**'82 Chevy Camaro Z28**, 4-spd, 305 V8, T-tops, alpine stereo, A/C, ps/pb/pw/pl, 60K mi., white/gold, \$5000; 529-3235 (Upton).

**'82 Suzuki GS450L**, 7K mi., new tires, \$750; w/new helmet, \$850; 879-4030 (Framingham).

**'84 Mazda 626**, 2-dr, gray, 5-spd, A/C, AM/FM/cass., \$4900; 393-3121 (Northboro).

**'84 Honda XR100 Dirtbike**, w/helmet, starts on 1st kick, \$500/BO; 366-6245 (Westboro).

**'84 Corvette**, 5-spd std, glass roof, bose stereo, loaded, 38K mi., \$15,500/BO; 234-7985 or 234-2128 (Whitinsville).

**'84 Toyota Pick-up**, 2 wd, longbed, 5-spd, cap AM/FM/cass., 72K mi., \$3000; 865-5460 (Sutton).

**'85 Honda Civic S**, red, A/C, 5-spd, AM/FM/cass., extras, \$5400; 967-5543 (Lowell).

**'85 Dodge Aries K** 2-dr, dk grey, auto, ps/pb, A/C, AM/FM, cloth int., 33K mi., \$5200/BO; 395-4593 (Medford).

**'85 Volvo DL**, 4-dr, sedan, gray, 4-spd w/od, a/c, 30K mi., AM/FM/tape, \$9500; 361-4222 (Hyde Park).

**'85 Toyota Corolla SR5**, liftback, 5-spd, ps/pb, AM/FM/cass., new tires, Rusty Jones, \$5500; 476-3997 (E. Douglas).

**'86 Chevy Camaro**, dk red, T-tops, 5-spd, loaded, low mi., \$9200; 865-9029 (Sutton).

**'86 Mitsubishi 4 x 4 pick-up**, well equipped, \$5000; 885-4260 (Spencer).

**'86 Dodge Daytona**, 5-spd, A/C, maroon, \$7000; 651-1008 (Natick).

**'86 Camaro**, T-top, V8, air, many extras, \$7995 firm; 248-5507 (Charlton) or 867-3366 (North Brookfield).