# 1111 Revise of Data General

April 8, 1988

# Crook To Address Executives At IC&C



Colin Crook

Colin Crook, senior vice president of the Communications Systems Group (CSG), is scheduled to deliver a keynote address at the eighth International Computers and Communications (IC&C) Forum and Washington Business Summit, which will be held in Washington, D.C. on Monday, April 11. This weeklong event focuses on international network and business development in integrated computing and communications.

Colin and other communications executives will address users, suppliers, policy makers, bankers and investors from Europe, Asia, Australia, Africa and the Americas who represent governments, high technology firms and financial institutions. In addition, Washington dignitaries, diplomats and international press and television representatives will attend the event.

Data General is one of the corporate sponsors of the forum, along with Northern Telecom and Tandem Computers. Co-sponsoring organizations include the U.S. Department of Commerce, the Virginia Department of Economic Development, and the Corporation for Open Systems.

"Computers and communications technologies are nverging," Colin says. "There is no longer simply a computer or communications business. Vendors are in the global information business."

According to Colin, the information industry will streamline the production-distribution process, thereby

increasing the value of human, financial and material resources. In addition, the information business will improve productivity in an increasingly service-oriented economy, become even more dynamic as base technologies spread to mass markets, and enhance the quality of life worldwide.

"The information industry has been brought about by the convergence of computing, communications, business and industrial automation, knowledge industries and the consumer factor," Colin explains. "It has changed the way people do business and has created new types of businesses."

During his speech, Colin will emphasize that the information industry is a global phenomena.

"It is critical for vendors to have a worldwide strategy that is flexible in its implementation and can be modified from year to year as necessary," he explains. "U.S. companies must have a global strategy, but that strategy has to be tailored to local needs. Countries and regions have differing regulations and technological requirements."

Colin will point out to the forum's attendees that no one can provide all the pieces.

"The key to success in this emerging global information business is strategic partnerships and alliances. There are two types of agreements possible. Strategic alliances will enable companies to gain market share in international markets. Data General's alliance with Nippon Telegraph and Telephone is a good example of this type of agreement.

"In addition, companies can acquire specific technologies through agreements with other companies with specialized expertise. Data General made use of this type of agreement with Bridge Communications, for example. Several other companies now realize the importance of technological acquisitions.

"The information industry has been accelerated by the need to tie together millions of personal computers, whose incompatibility has resulted in islands of computing. With the dynamic advances in computers and communications, this scenario will no longer hold true."

The IC&C is the only independent international organization in the world for executives in the field of integrated computers and communications. Its objectives are to promote global expansion of the computer

and communications industry and to facilitate international cooperation and business.

The group's activities include exclusive meetings in selected countries, executive seminars and conferences, business summits, worldwide video and computer teleconferences, as well as international market research, surveys and training.

# Data General And Intercon To Market OFFICE/Publisher

Data General and Intercon Associates of Rochester, New York, have entered into an agreement that will allow Data General to license OFFICE/Publisher software to its customers.

OFFICE/Publisher is electronic publishing software that integrates with Data General's CEO comprehensive electronic office software to produce typeset-quality documents quickly and easily. This product addresses the publishing needs of a multi-user environment, and represents a cost-effective solution for organizations with text-intensive electronic publishing requirements, such as the preparation of proposals, forms, contracts, and manuals. It runs on Data General's ECLIPSE MV/Family computer systems, using the DASHER D400 series of terminals.

Easy to use, OFFICE/Publisher incorporates a complete range of document creation and typographic features designed to increase productivity in the business automation environment. Fully integrated with CEO software, OFFICE/Publisher accepts formatted CEO documents and Data General and composes, paginates, and transmits them to a variety of laser printers and typesetting equipment. Documents created with OFFICE/Publisher can also be mailed to other CEO users and printed at remote locations.

"We are pleased to enter into this agreement and make OFFICE/Publisher available to our customers," says Ed Connor, director of the Software Products and Services Division. "Intercon has demonstrated its proven capability in the electronic publishing field. With this agreement, Data General is again reinforcing the company's commitment to broaden the scope of our CEO business automation offerings in an evolutionary manner."

"This agreement means that we can work together efficiently to serve Data General customers and meet their corporate publishing requirements," says Soto Flouris, president of Intercon. "We look forward to our continuing business relationship with Data General."

OFFICE/Publisher is compatible with a large number of laser printers popular in the electronic publishing industry including Data General, Hewlett-Packard, and QMS laser printers. It also interfaces to several phototypesetters, such as the Autologics APS-5 and APS Micro-5.

Prices for OFFICE/Publisher range from \$2,250 for use with an ECLIPSE MV/1400 computer system to \$12,000 for use with an ECLIPSE MV/20000. Delivery is 30 days after receipt of order.

# U.S.D.A. Forest Service Buys OFFICE/Publisher

The U.S.D.A. National Forest Service has purchased OFFICE/Publisher to provide electronic publishing capabilities for all of its 833 locations nationwide. The value of the purchase is approximately \$1,000,000.

Installation is expected to be completed this summer.

"The use of OFFICE/Publisher will enable the Forest

"The use of OFFICE/Publisher will enable the Forest Service to produce typeset-quality documents more cost-effectively than ever before," according to Clyde Shumway, director of Computer Sciences and Telecommunications for the U.S.D.A. Forest Service in Washington, D.C. "Our users have demonstrated their need for desktop publishing, and we anticipate that the benefits will continue to accrue throughout our organization."

The Forest Service presently uses CEO comprehensive electronic to provide business automation capabilities to its 27,000 Data General computer users. A large network of 833 ECLIPSE MV/Family computer systems links together the Forest Services' regional and national offices, as well as forest and range district offices located throughout the continental Unite States, Alaska, and Puerto Rico.

"Since OFFICE/Publisher offers full CEO integration, we can use our CEO documents as a base," explains Jim Reid, director of Management Systems Staff for the Forest Services' Northern Region headquarters in Montana. "This factor was key to the selection process as our organization produces a large number of environmental statements, reports, manuals, and newsletters, many of which involve complex tables and forms. In addition, the capability to generate professional-looking presentations is an important advantage when we communicate with the public."

"Data General recognizes the growing importance of electronic publishing for government organizations," says Ed Connor, director of the Software Products and Services Division. "We are pleased to meet the specific needs of the Forest Service which has been using Data General systems for a number of years."

Data General sells and supports OFFICE/Publisher, under a recently-announced agreement with Intercon Associates.

# IMG Creates Organizations To Increase Effectiveness

The Information Management Group (IMG) has created the Systems Development and the Technical Services organizations to help plan and implement a long-term computing and communications architecture within Data General.

**Rich Gottlieb** has been promoted to one of two directors within the Systems Development department, reporting to Jim Ryan, IMG vice president. The appointment of the other Systems Development director, and the one within the Technical Services group, will be made in the near future.

Since September of 1986, Rich headed up the Manufacturing and Field Engineering Development Division within IMG. Before that, he was director of Manufacturing Management Information Systems for six years. Rich came to Data General after more than 20 years in computer services operations with firms in the U.S. and Europe. He holds a master's degree from Rutgers University and a bachelor's degree from the Massachusetts Institute of Technology.

Reporting to Rich are: Dave Hill, manager for Information Resource Management; and a Manufacturing Systems manager to be announced shortly.

The other director-level position within the Systems Development department, and a director's position ithin the Technical Services group will be filled by Jim Ryan on an acting basis.

Reporting to Jim within the Systems Development group are: Doug Ayers, manager of Sales/Marketing Systems; Paul Pierce, manager of Administrative Systems; and managers to be named for the Financial Systems and Field Engineering Systems groups.

Reporting to Jim within the Technical Services department are: Al LaPlant, manager of Facilities and Operations; Lloyd Benson, manager of Technical Services; and a manager to be named for the Advanced Systems group.

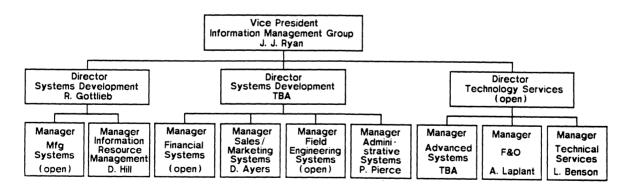
Since its formation in August of 1986, a primary goal of IMG has been to significantly improve the corporate-wide ability to manage fundamental business data through the development and installation of broad-based management information systems and advanced end user computing tool sets.

This information resource capability residing on powerful Data General computing and communications platforms, embracing an open three-tier architecture will serve as a showcase for all current and future products.

According to Jim, "the successful achievement of this goal has, as a prerequisite, the development and approval of a Strategic Information System plan to help focus, coordinate, and guide systems development programs at all levels throughout the company.

"These changes will help facilitate the development of cohesive systems and technology plans for the corporation, and bring immediate improvements in the quality and level of service IMG provides to all business units.

"The groups will work closely with all systems development staffs, computer operation groups, 'enduser' representatives, and senior line managers to facilitate the documentation of specific information system and technology requirements necessary to support their committed business programs, and shape a long-term corporate computing and communications architecture."



# Data General Information Management Group

### Bigger Bonuses Offered For Sales and R&D Referrals

Data General has increased the bonus for employees referring candidates into experienced Sales, Systems Engineering and product development positions. Effective immediately, \$1,000 will be paid for an employee's first successful referral; \$2,000 for a second; and \$3,000 for the third and each subsequent referral.

"Employee referrals have always been our most effective form of recruitment from both a quantity and quality perspective," says Don Bateman, vice president of Human Resources. "With increased bonuses, we are looking for quick results."

"In addition to the bonuses for those hired, we will be adding extra incentives such as major cash drawings and prizes over the next few months. All referrals in Sales and product development made after March 28 will make employees eligible for the first drawings," says Phyllis Goldberg of Corporate Staffing who is coordinating the program for Human Resources.

"We have also reviewed and revised the process for handling referrals to assure quicker and more efficient response to both employees and candidates," she continues. "We know that in the current market, we need to be very responsive in order to get the best people."

#### **Process**

It is simple to refer someone:

- 1. Obtain a resume or completed Data General Application from the candidate you wish to refer.
- 2. Submit the resume/application with an Employee Referral form to your Human Resources Representative. (Forms are available from Human Resources.)
- 3. Receipt of your referral will be confirmed.
- 4. If your candidate is hired, you will be notified.
- 5. You'll receive the bonus payment within four weeks of the date of hire.

This newsletter contains the list of current open positions. Full details are available through Human Resources.

#### Other Positions

Data General continues to pay referral bonuses for other experienced exempt positions as well. \$500 is paid for the first referral and \$750 for second and subsequent referrals. \$500 is also paid for successful referrals of experienced clerical and administrative people in Massachusetts.

#### **IRC Product Review**

The Information Resource Center (IRC) in Westboro has a variety of products available for employee use.

This article is the first in an occasional series which focuses on some of these products.

TurboTax is a state-of-the-art, PC software application package for 1987 tax return preparation and 1988 tax planning. TurboTax displays a facsimile each tax form on the screen, provides an easy-to-use interface and calculates the form and tax values fast. In addition, the planning and record-keeping features included in TurboTax can help you optimize your tax situation for next year.

Pop-up menus, windows and on-line help lead you quickly and easily through 40 IRS-approved forms, schedules and worksheets. Supporting schedules are simple to generate and you can print any or all forms with your personal printer. Some of the TurboTax features include IRS approved printouts, Data Examiner to help you assess the completeness of your return, 1988 planning, pop-up calculator and notepad, automatic supporting schedules, full depreciation support, quick-link forms finder, on-line IRS instructions, quick-look tax window and complete return calculations in three seconds.

Regardless of how simple or complicated your 1987 tax return is, TurboTax can make the preparation fast, easy and inexpensive. This product is available for loan or can be run on one of the DASHER/286 workstations. If you are interested in using this product to prepare your tax returns, please stop by the IRCs in Westboro or Milford. The IRC in Westboro is located at Mail Stop C-221. An IRC staff person will be glate to assist you at either location.

#### Westboro

#### Elite Cleaners To Start Operations At Data General

Starting April 13, Elite Cleaners, will offer drop-off/pick-up dry cleaning operations at Data General in Westboro. Services provided will include same- day (if required) and next-day delivery service for cleaning, shoe repair services, and garment alteration services. Elite will be located at Mail Stop B-111, which is along the corridor between the main cafeteria and Lobby A. Quality Cleaners also will continue to offer cleaning services in their present location.

#### Library Open Wednesday Nights

The Corporate Library will stay open on Wednesday evenings until 7:00 p.m. for the month of April. From the group of employees who use the library during these evening hours, the library will survey their need and preferences with regard to extending library hours. Your opinion will count only if you use the library during the evening and only if you take a few minutes to fill out the survey while you are there.

#### CSSO Group "Graduates"

Corporate Sales and Systems Orientation (CSSO) is two-week course which introduces newly-hired exerienced Sales representatives and systems engineers to Data General's marketing strategies, hardware and software products, service and support organizations and industry competitors. The training course is held each month in the Training Center in Woodstock. Last month, nearly 30 employees from worldwide locations completed the course.



Pictured above are the March CSSO attendees along with the Marketing Education staff responsible for delivering the course. In the front row (from left to right) are: David Mitchell (Connecticut), Wayne Leake (Virginia), Nancy Karlovich (Oklahoma), Sue Thorogood (England), Richard ngelton (Oklahoma), Kevin Sullivan (Virgina) and Eric anderson. In the back row (from left to right) are: Charles Reid (Texas), Jeff Roy (Woodstock), Alfonso Villoria (Spain), Maurizio Manetti (Italy), Ana Fernandez (Spain), Ken Miner (Woodstock), David Burgess (England), Daniel Heynick (Belgium), Michael Harris (Virginia), Paul Richards (England), Bill Taylor (New York), David Atkinson (England), Mike Smith (England), Robert Kane (New York), Roel De Regt (Holland), Mort Demofsky (New York), John Sims (Woodstock), Clemens Rabe (Germany), Oswald Staudacher (Germany), Steve Zamierowski (Westboro), and Gerry Boyce (England).

#### People

#### In Corporate Marketing

Harriet Root has been named a major account consultant within the Channel Management group, reporting to Tom Stevenson, manager of VAR Major Accounts. In this position, she will act as a corporate focal point and sponsor for an assigned list of major VAR accounts. In addition, Harriet will manage the Data General's relationship with the VARs, develop

w business opportunities, and promote the strategic account planning process in support of Data General's Sales team.

Harriet has been with Data General for seven years. Before accepting this position, she worked as the National Accounts Marketing manager within Field Engineering, as a manager within North American Field Engineering Administration and as a manager within Field Engineering's Policies and Procedures department. She holds a master's degree in educational assistance from Cornell University and a bachelor's degree in English and elementary education from Skidmore College.

*Emerson Hiller* has joined the Applications Business Unit as a senior Industry Marketing specialist, reporting to Director Roy Sanford. In this position, he will be responsible for product marketing for GIS/Mapping applications.

Before coming to Data General, Emerson worked as a manager, a product specialist and a customer support specialist within various groups at Computervision. He holds a bachelor's degree in regional planning and environmental design from the University of Massachusetts at Amherst.

#### In SDD

**Bill Robinson** has accepted the position as principal software engineer within the Office Products department, reporting to Senior Section Manager Eric Campbell. He will be responsible for designing a command language and command language processor office automation products.

Bill was employed at the Foxboro Company before coming to Data General, and is currently a part-time adjunct professor in computer science at Boston University. He holds a Ph.D. in mathematics from Tulane University and a bachelor's degree in the same subject from Loyola University, both in New Orleans.

**Steve Martins** has joined the AOS/VS department as a software engineer, reporting to Project Leader Doug Wood. He will be responsible for the development of advanced terminal services functionality.

Before coming to Data General, Steve worked as a computer operator within the Computer Services department at Cornell University, and as a design engineer assistant and project leader at Fram Corporation. He holds a bachelor's degree in computer science and mathematics from Cornell University.

#### In Special Systems

**Tina Smith** has joined the Special Systems group as a hardware engineer, reporting to Project Group Leader Jim Carvalho. In this position, she will be responsible for hardware logic design for a variety of applications, such as communications, mass storage, terminals and other custom interfaces.

Before coming to Data General, Tina was employed as a hardware engineer with Xepic, Inc., in New Hampshire. She holds a bachelor's degree in electrical engineering from the University of Lowell.

#### In Continuing Products

Bob Papalia has been promoted to Telemarketing supervisor within DG/Direct, reporting to Manager

Randi Underwood. Bob will plan, implement and supervise DG/Direct hardware and software marketing operations for DATA GENERAL/One Model 2T, DESK-TOP GENERATION, ECLIPSE MV/1400 and ECLIPSE MV/2000 peripherals and related software.

Before accepting this position, Bob was an associate Marketing specialist within DG/Direct. He worked as a sales manager for ACA Corporation and as a manager for a Tandy Business Products Computer Center. He holds a bachelor's degree in history from the University of New England.

#### **Milestones**

The following employees celebrated service anniversaries with Data General in February, March and April:

#### Westboro

#### **Twenty Years**

April

Ed de Castro

Herb Richman

#### Fifteen Years

April

Donald Perry Glen Kelley

John Mitchell Walter Earley

Peter Galluzzo

March

**February** 

**Dennis Damico** 

Robert Hubbard Roberta Tucker Lorraine Heath

James McNamara Robert Gendron

#### Ten Years

#### April

Jan Martel Gail Gagnon Stephen Robsky Linda Kayla Joan Tuccillo Virginia Lands

Patricia Vecchione Paul Crivello Cheryl Fidler Philip MacDonald Thomas Colley

March

Christopher Colonero Gholi Tajiani James Walsh Charles Noyes Paul Marcucci Robert MacKenzie George Herman Carl Richards Kevin Driscoll Mark Hamel Craig Lippman **Douglas Haney** Arthur Nigro

#### **February**

Gail Casey John Krawetz Robert Hutton Deborah Bertaska Peter Doonan Norma Rainville Nancy Riley Arthur McIver Christiana Merrow Michael Roman

Paul Gustafson Diane Mariano Kathryn Hart Donald Logan Paul Fernandes Ronald Smith Fernando Jorge John Dumas Douglas Haney

#### **Five Years**

#### April

David Brunell Pamela Brackett David Barryl Joyce Hardy David Brown Diana Engelbart Carol Pierstorff

Joel Kaplan Christopher Stone Scott Wasson **Ernest Hantavis** George Doble Eleanor Brandt

#### March

Amy McFadden Cathy Root Julie Catullo John Tsantoulis **February** 

Donald O'Day **Arthur Chaves** Mary Fernald **Edward Gove** 

Thomas Raleigh

Milford Fifteen Years **February** 

Paul Duggan

Ten Years

April

Daria Seger March Carole Laino

Stephen Bratica

**February** 

Harry Curci Gregory Mazmanian William Hoermann

Michael O'Toole A. J. Borey

#### **Five Years**

#### April

**David Bergeron** March

Kirk Muccini

Linda Gould

Mario Moura Santa Sepulveda **February** 

Laurel Dickerson

Elizabeth Freeman

Lisa Simmons

Woodstock

Ten Years

April

**Thomas Cader** 

Five Years

March

Linda Olander

Bettyann LeClaire

Durham

Fifteen Years

April

Joseph Deyesso

March

John Simone

Ten Years

April

Philip Backholm

Melvin Flowers

Five Years
Susan Maxwell

#### **Benefits**

# Financial Services \alphaailable At Data General

Data General offers several financial services designed for employee convenience.

#### **Direct Deposit**

The Payroll department will directly deposit your weekly or bi-weekly pay to the bank account of your choice. Nearly all banks are now capable of receiving electronic deposits. If you are interested in this service you should fill out a Direct Deposit Authorization form (10-38-020) at your local Payroll or Human Resources office. Be prepared to supply the name and address of your bank as well as the account number and the type of account. You will also need to supply a voided blank check for this account.

The deposit will be made to your account no later than Friday of the week in which you are paid, but in most cases it is in your account on Thursday.

You may start this service by notifying Payroll in writing at least three pay periods in advance. You may stop this service at any time by notifying Payroll in writing at least one week in advance.

#### Credit Unions

In order to facilitate personal savings, Payroll will deposit a portion of your pay into an account at a savings bank or credit union. At the same time you receive your paycheck, this money will be directly deposited to the account you have specified. Maine employees use Telco of New England Federal Credit

Union, New Hampshire employees use Northeast Federal Credit Union and Sunnyvale employees use the Technology Federal Credit Union. Employees in Fountain and Colorado Springs use the ENT Federal Credit Union while all other employees use the Home Owners Federal Savings and Loan Association in Massachusetts. You should fill out the appropriate forms available from your local Human Resources office.

#### Personal Insurance Program

Employees who would like to pay for their automobile or home insurance through regular payroll deductions may wish to use the Personal Insurance Program. This program is available nationwide and is administered by Marsh & McLennan Group Associates and is underwritten by the Metropolitan Property and Liability Insurance Company. Interested employees may obtain non-commercial insurance on any car, pick-up or panel truck, camper or trailer owned by you or your spouse living in the same household. You may also take out homeowners' insurance on one or two-family dwellings, condominium, or renters' insurance.

Insurance premiums are deducted from your pay on a weekly or bi-weekly basis over the course of the whole year without any service or interest charge. You will be notified in advance of any rate changes during the course of the year. In many instances, the rates charged under this program are less than what you would pay for similar coverage on an individual basis.

Marsh & McLennan employs licensed personal insurance representatives who can help you decide which coverages and how much coverage may be best suited to your individual situation. State law and insurance company policy may also affect who may or may not be covered as well as minimum coverage amounts.

All claims are handled directly by the insurance company. The insurance company has a 24-hour-aday claims reporting system with a nationwide toll-free number. When you enroll you will be sent specific instructions on how to make claims at any time of the day or week. If you wish to stop your coverage or if you terminate your employment, you will have the opportunity to continue your existing coverage on a home-billing basis at the individual policy rate.

To obtain more information or to get a no-obligation premium quotation you should call Marsh & McLennan at least two months before the renewal date of your present policy or before the time you wish to start coverage. Massachusetts residents should call 870-7601, 7603 or 7606. Employees living outside Massachusetts should call 617-870-7607 or may call collect 617-267-1641.

Data General acts only as a collector of insurance premiums by means of payroll deduction and does not become involved in any other aspect of the program. All insurance services are handled by Marsh & McLennan Group Associates or the insurance company.

#### **Training**

The following courses are offered by Educational Services for employees who want to enhance their skills with Data General systems and software.

- ECLIPSE S/130, S/200, S/230 Field Maintenance (H104) This course teaches participants how to load and run diagnostics, perform installations and board-level maintenance through the operation, bus structure, and organization of the Data General ECLIPSE S/130, S/200, and S/230 processors. This five-day class begins Monday, May 2.
- ECLIPSE \$140/NOVA 4/ \$/X Field Maintenance (H121) This course teaches the use of the diagnostic programs, installation and configuration, and board level maintenance approaches for the Data General ECLIPSE \$/140 and NOVA 4 \$/X computer subsystems. The five-day class begins Monday, May 2.
- CEO 3.0 User (Including CEO Word Processing) (OA 163E) In this course, employees will become familiar with the basics of CEO, including basic and advanced functions of word processing, features of electronic mail and calendar, and how to use the CEO merge function. This four-day course starts Monday, April 11.
- AOS/VS Operator Training (SH109VS) This course is for AOS/VS systems users only. Participants will be taught the effective day-to-day operation of a Data General AOS/VS-based system. This five-day course begins Monday, April 25.
- CEO 3.0 User (Including CEOwrite) (OA302) This course acquaints employees with the CEOwrite word processor (features, terms and functions) under AOS/VS. This course also helps users become familiar with the basics of CEO, features of electronic mail and calendar, and use of compound documents. This fiveday class starts Monday, April 18.

Prior approval of your supervisor is required for course registration. Please call (tie line) 221-1647 to enroll in these classes or for additional information.

#### **Activities**

#### It's Tee-Off Time For The Golf League

The Data General Golf League's 1988 season gets underway Monday, April 18, for practice and qualifying rounds, and Monday, May 16, for the start of league play.

The golf league plays every Monday evening after work during the late spring and summer months. The 40 league-players are divided into two flights, based upon handicaps. Within each flight, players are paired into two-person teams. The "A" flight will play on Juniper Hill Golf Course in Northboro. The "B" flight will play on Saddle Hill Golf Course in Hopkinton.

The size of the league is limited due to the availability of golf courses. Data General employees, wishing to become new league candidates either as regular members or alternates are encouraged to join. Alternate play as fill-ins for regular members who cannot play on a specific Monday. New golf league candidate handicaps will be determined by four qualifying rounds which will be held at both Saddle Hill and Juniper Hill on the following Mondays: April 18, April 25, May 2 and May 9. Competitive play will begin on May 16. It is important for new candidates to get as many practice rounds in as possible to establish an accurate handicap.

The membership fee is \$20 for the season. This fee, together with funds from the Data General Employee Activities Committee, includes the cost of the annual end-of-year banquet and helps defray the cost of prizes awarded throughout the year. Alternate members do not pay any membership fee. New league candidates will pay the membership fee only if they are selected to become regular members.

All regular members, new candidates, and alternates must complete the following entry form and return it to Elwin Elliott at Mail Stop A-125 in Westboro by Friday, May 6. Returning *regular members* only must also include their membership fee of \$20, payable to the Data General Golf League.

If you have any questions, contact Dale Powers, club president, via CEO at host system WEBO08 dat extension 8063 in Southboro, or John DiMambro, club vice president, at host system WEBO03 or at extension 4986 in Westboro.

DATA	GENERAL	GULF	LEAGUE	ENINI	FURM
(please	e print)				

Name: \_\_\_\_\_\_\_
Location and Mail Stop: \_\_\_\_\_\_
Tel Ext and Badge No: \_\_\_\_\_\_
Complete CEO address: \_\_\_\_\_
Check one of the following:

- \_\_\_\_ Returning Member (enclose a check for \$20, payable to the Data General Golf League).
- Returning Alternate Member (no payment required).

\_\_\_\_ New League Candidate
Check applicable block below:

- □ New candidate for regular membership (no payment required at this time).
- ☐ New candidate for alternate membership (no payment required).

Please return this form to Elwin Elliott at Mail Stop A-125 in Westboro by Friday, May 6. New candidates should send practice round score cards to Frank Stokes at Mail Stop 3400 in Westboro.

#### Ever Thought Of Being An Umpire?

If you have ever entertained thoughts of becoming a softball umpire, your time has come. The USSSA 'mpires organization will hold a softball clinic at Data General for employees interested in becoming umpires. The clinic will be held only if there is enough interest. The cost of the clinic is \$15 and dues each year are \$20. The clinic involves a one-hour written exam, which is followed by field experience. Interested employees should contact Rick Morris via CEO at host system BLUTO.

#### The Circus Comes To Town

The Ringling Bros. and Barnum Bailey Circus is coming to the Worcester Centrum. You can purchase tickets at a discount price of \$8.50 through Employee Activities by sending a check and self-stamped envelope to: CIRCUS at Mail Stop C-128 in Westboro. Seating is available at this discounted price for the May 14, 12:00 p.m. showing only.

#### Entries Now Accepted For Spring Dasher Races

Data General employees planning to enter the Dasher races on Friday, May 13, have until Friday, May 6 to register. Entry forms should be sent to the Dasher Road Race at Mail Stop E-111 in Westboro as soon `s possible.

Included will be 3-mile and 10-kilometer foot races and a 15.5-mile bicycle race. Bike race participants are required to wear hard-shell helmets.

Anyone interested in serving as a race day volunteer may contact the Dasher Road Race Committee at Mail Stop E-111 in Westboro. The Dasher races are sponsored by the Data General Employee Activities Committee solely for Data General's employees.

Mini News is published weekly for the employees of Data General-Westboro. Material may be submitted for publication to Mary Anne Been at extension 4705 or MS A235. Data General - An Equal Opportunity Employer.

#### Data General Wallyball League 1987-1988 Season

The following are the most recent standings for the Wallyball leagues:

#### Competitive Division

Team	W	L	Т
Moura's	42	5	1
Waybacks	38	10	0
Insecurity	23	23	2
Tough Ice Cream	11	36	1
Semi-Competitive Div	vision		

Team

DGenerates	33	13	2
Grim Reapers	31	14	3
Over the Hill Gang	30	14	4
Extremities	25	20	3
Flexible Flyers	25	22	1
NERFicidal Tendencies	13	30	5
Data Who?	13	35	0
To Be Determined	12	34	2
Swartzenetters	4	44	0

#### Recreational - Division A

Team	w	L	T
St. Anne's Girls Choir	36	10	2
Wall to Wall	31	15	2
WCIF	29	18	1
DG Wallyball Rev 1.01	29	19	0
The Flying Wallenders	8	39	1
OG Wally	8	40	0

#### Recreational - Division B1

Team	W	L	Т
Team Why?	43	5	0
Committed	34	14	0
Wallbusters	31	17	0
Masters of the Universe	20	28	0
Side Out	17	31	0
Net Assets	16	32	0

#### Recreational - Division B2

Team	w	L	Т
FNGs	34	14	0
Green Slime	33	15	0
Networkers	21	27	0
Wallbangers	18	30	0
Night Court	11	37	0
Pointlessly Positive	10	38	0

#### **MARKETPLACE**

#### FREE

Red oak wood trees, must be split, use next winter, 485-0861 (Marlboro).

#### WANTED

**Housemate**, share 2-bdrm colonial, no pets, w/w/, Indry, 10 min. to DG Webo, \$350/mo + util., 435-2535 (Hopkinton).

- 2-3 Bedroom Apt, in Marlboro, 2 adults, 2 children, for June or July, 485-8943 (Marlboro).
- 1-2 Bedroom Apt, within 30 min to DG Webo., w/small outside area for dog, 898-2475 (Westboro).

Roommate, share 2-bdrm apt., central local, access major rts, parking, mostly furnished, \$200/mo. incl all, plus security, 987-3082 (Oxford).

'82-85 Ford F350, 1-ton, cab-chassis, with or w/o util. body, auto, low mi., (401) 765-8918 after 7:00, (N. Smithfield).

**Gravely Tractor Attachments, Especially roto-tiller, 248-5507 (Charlton).** 

**Roommate**, share Ig. 4-bdrm home, 2-bths, garage, Ig. yard, screen porch, dishwasher, avail immed., \$300/mo. + 1/4 util., 435-9608 (Hopkinton).

#### FOR RENT

W. Yarmouth, 3 min. walk to beach, deck, inside shower, \$350/wk, 835-6327 (W.Boylston).

**Condo,** Disney/Epcot area, 473-2143 (Milford).

Florida Condo, 2-bdrm, 2-bth, at Bonnita beach, avail. April-Dec., \$600/wk, 692-5740 (Westford).

Ski Chalet, White Mt., 3-bdrms, 2 bth, fireplace, all utilities, \$300/wk, \$200/wknd, 696-6065 (Milton).

Sutton, 2-bdrm apartment in 2-fmly, 1st flr, 20 min to Webo, off-street parking, \$500/ mo plus lease avail., 865-0759 (Sutton).

Summer Rental, New Seabury/Cape Beach, 4-bdrms, frnshd, ocean view, walk to beach/boating; June & Sept. \$550/wk; July-Aug, \$800/wk, 435-5148 (Hopkinton).

**Gambrel**, 4-bdrm, 2 bth, nice view, 30 min. to DG, \$900/mo, 943-8589 (Dudley).

Chalet, Sunrise Lake, N.H., yr rnd, slps 8, quiet, \$45/day mid-wk, \$65/day wkends, \$325/wk, 286-2653 (Revere).

Summer Rental, Falmouth, frnshd 3-bdrm ranch, deck, near beach/boating, avail. June-Sept, \$400/wk, 651-2617 (Natick).

Summer Cottage, S. Yarmouth, 2/10 mi. to ocean, 4-bdrm, 1-bth, deck, o/s shower,

\$525/wk, 5/88-10/88; red. rates May, June, Sept., 568-0897 (Hudson).

**Dennisport**, year-round, 3-bdrm w/enc. porch, f/p, deck, o/s shower, cable tv, furnished, 7/10 mi. to beach, \$595/wk, \$395/off season, 562-3274 (Hudson).

**Summer Rental,** Nantucket, Cisco Beach, 4 bdrms, furnished, walk to beach, avail. Aug.-Sept., 769-5788 (Westwood).

Summer Rental, house in Eastham near Nauset Light Beach, avail. June-August \$575/wk, 443-6165 (Sudbury).

Loon Mtn Village, twnhse, 3-bdrm, 2-bth, microwave, VCR, cable, new fitness center, 3/21-6/15, \$165/wknd; 6/18-9/5, \$450/wk, 384-3292 (Wrentham).

**Summer Rental,** Dennisport, 3-bdrm, enc. porch, frpl, cbl TV, 2/10 mi to beach, \$550/wk, \$350/week off season, 533-2184 (Medway).

**Dennisport**, efficiency w/patio, cable, pool, 2/10 mile to beach, \$325/wk or \$225/wk off-season, 435-3794 (Hopkinton).

**Dennisport**, 2-bdrm duplex w/deck, 1/10 mile to beach, \$460/wk or \$295/wk off-season, 435-3794 (Hopkinton).

Villa, 4 bdrm, San-San Jamaica, prvt pool/beach/tennis, staff of 4 for grps, off-season rates for April-June 15, \$800 to \$1500/wk negtbl, 368-1604 (Clinton).

#### FOR SALE

Stiles Reservoir, contemp. ranch, 2-bdrms, lg. deck, skylights, cath. ceiling, wood stove, dock, 35 min. from Webo., \$169,900, 885-4510 (Spencer).

Flower girl dress & slip, size 7, lt. purple, \$100, 883-9576 (Bellingham).

Items, waterbed, king, dk pine, mirror bookcase hdbd, motionless mattress, liner, heater, side pads, \$400; '79 Yamaha MX100 dirt bike, new parts, \$450; (203) 928-6147 (Connecticut).

Items, pine dining room table trestle w/bench seats & chairs, lighted hutch, \$750; hutch only \$400; above grnd pool, 18'x 33'x 4', disassembled, includes pump/filter, \$450; 278-2521 (Uxbridge).

**Grandfather clock,** cherry, 3 chimes, \$500, 393-7929 (Northboro).

**Synthesizer,** Roland JUNO-1 polyphonic keyboard, 164 sounds, programmable w/memory & display, MIDI inter., \$600, 473-4047 (Milford).

Items, Sears slide proj., 10 rotary & 23 straight trays, \$50; Yamaha P-220 semiauto. belt drive turntable w/ortofon OMP10 cartridge, \$65; 753-0886 (Millbury).

**Boxboro Condo**, Ig. 2-bdrm, new appliances, eat-in kitch., w/w, dining room, 20 min. to Webo., \$103,000, 264-0116 (Acton).

Items, Fisher compact disc player, under 1 yr. old, \$100; J.F. Kennedy commerative cover w/silver coin, signed by Ted Kennedy, BO; 429-8878 (Holliston).

Franklin Truck Camper, slps 6, lots of storage, sink/stove/oven, bthrm w/holding tank, shower, sink, heater, winterized, \$2500/BO, 568-4158 (Hudson).

**Boston-Las Vegas,** round trip air, 1st class for 2, \$800, 626-2356 (Framingham).

**Guitar Amp,** Peavey Encore 65, all tube, 12" spkr, \$279/BO, (603) 382-7219 (Plaistow, NH).

Fender Fork Guitar, acoustic w/carrying case, \$120, 473-7320 (Milford).

14' O'Day Minisail, fiberglass board boat w/boom vang, daggerboard, kickup rudder, hicking stick & straps, \$650/BO, (401) 781-7311 (Providence).

Tires, 2 new Goodyear radials, P185/80R-13, w/rims, \$65, 792-0830 (Worcester).

Condo, 2-bdrms, loft, garage, priv. elevator, cathedral ceilings, antique windows, w/property on river, appli., \$145,900 negtbl, (603) 772-3659 (Exeter, N.H.)

Condo, Woonsocket, R.I., \$84,500, 853-3103 after 6:00 (Worcester).

Items, exercise bike w/moving arms, \$100; exercise system, complete, \$175; 248-3197 (Charlton).

**Wood Stove**, or fireplace insert, cast iron, \$95/BO, 528-6569 (Franklin).

**7-Room Cape,** 2-baths, 3-4 bdrms, hdwd floors, new windows, new roof, solar hot water, walk out bsmnt, country setting, \$179,900, 529-3468 (Upton).

Tennis rackets, Prince spectrum comp. 90, \$99; Wilson ultra 100% graphite, \$50; 839-4463 (Grafton).

**Split Entry,** in Sterling, 3-4 bdrms, 2 bths, lg att. 2 car garage w/future room above, large cntry kich. in 12 x 16 addition, 1+ acre, lawn & wood, hdwd flrs, full fmly room, 2 fplcs, quiet neigh., \$189,900, 422-7563 (Sterling).

**14' Prowler trailer,** sleeps 6, 886-6676 after 8:00, (Rutland).

**Townhouse**, 2-bdrms, 1.5 baths, fin. bsmt, deck, pool, tennis, close to mjr rts, 1.5 mi. to Pike, \$104,500 by owner, 795-0429 (Worcester).

Condominium, 2-bdrm 1 1/2 bath, townhouse, pool, tennis, full basement, attic storage, all appliances, near Rts. 20, 122, Mass Pike, 20 minutes to Westboro, \$92,900, 797-5716 (Worcester).

1 Honda XR100 Dirtbike, w/helmet, starts if first kick, \$500/BO, 366-6245 after 4:00 p.m. (Westboro).

Car Stereo, GM cass./radio w/equalizer, \$250/BO; Firebird subwoofers, \$50/BO; 843-0290 (Braintree).

'75 Nomade 10 1/2-Ft. Camper, Slide-in P.U., fully self-contained, slps 4, \$1195/BO, 754-3389 after 4:00 p.m. (Worcester).

'76 Taurus 23-Ft. Travel Trailer, Fully self-contained, w/awning, full bath, slps 6, \$3195 or will trade for boat, motor or trailer of equal value, 754-3389 after 4:00 p.m. (Worcester).

Contemp. Split, 8 rms, 3-bdrms, hdwd flrs, ceramic tile kitch., 1-1/4 acre wooded, cul-de sac, A/C, 10 mi. to DG, \$207,900, 879-7544 (Ashland).

Cape Cod, Pocasset, yr round, 3-bdrms, fplce, lvng rm, dng rm, kitch, bath, o/s shower, scrn porch, walk to beach, \$139,000, 443-2470 (Sudbury).

Commercial Freezer, Heavy duty upright, 18 cu ft., w/doorshelves & lock, 2 yrs old, \$500/BO; country style loveseat, brown, \$75/BO, 883-2724 (Millville).

'85 Bolen Lawn Tractor, 16 hp, 36" mower deck w/rear bagger, 36" snow blower w/tire chains & wghts, \$1800 firm, (203) 5-9173 (Quinebaug, CT).

.8 Holiday Rambler, 26 ft., a/c, full bath, awning w/screen, \$6500, 534-4037 (Leominster).

**1988 Topps baseball cards,** complete set, \$23, 865-6906 (Millbury).

**Townhouse,** 2-bdrms, 1.5 bths, full bsmt, a/c, gas heat, pool, near rt. 495 & 20, \$124,900, 481-6321 (Mariboro).

Condo, 2-bdrm, w/w, pool, tennis, nr Rt. 9 & 128, \$105,900, 327-8190 (Chestnut Hill).

Ranch House, 7 rm, 3-bdrm, fenced yd, 3-season porch, deck, garage, 5 min. to Mass Pike, 15 min. to Webo, \$139,900, 839-3842 (Grafton).

Coleman Tent Trailer, '82 colonial model, slps 6, stove, sink, cabinets, awning, \$2200/BO, 444-8382 (Needham).

Tires, 2-New Goodyear radials, P185/80R-13, w/free rims, list \$100, sell for \$75, 792-0830 (Worcester),

Ladies Diamond Ring, pear shaped, on Keepsake band, appraised for \$2800,

asking \$1900, 883-3771 after 6:00 pm (Blackstone).

19' Sailboat, 1983 wkendr, slps 2, trailer, engine, loaded, moving-must sell, located in Falmouth, \$5995/BO, 393-7294 between 6 - 10:00 pm (Northboro).

#### **AUTOS**

'75 Ford Granada, new front brakes/batt./ starter, 76K mi., \$400, 478-3064 (Milford).

'76 Chevy G20 Van, 350 ci, 140K mi., A/C, auto/ps/pb/tilt, needs body work, \$750/BO, 473-4947 (Milford).

'78 Olds Delta 88, loaded, 305 ci., \$800 firm, 366-7195 (Westboro).

'78 Plymouth Volare, 4-dr, auto, a/c, p/s, p/b, AM/FM/cass., \$650, (603) 749-3186 (Rollinsford, N.H).

'78 Suzuki GS1000EC, black, 6000 org. mi., \$1700, 842-8743 (Shrewsbury).

'78 GMC 4x4, w/Fisher 8' plow, new parts, 883-3245 (Bellingham).

'80 Suzuki 450, new tires & battery, \$600/BO, 838-2896 (Grafton).

'81 Honda 400, 22K miles, \$800, 473-8481 (Milford).

'83 Ford F100, pick-up w/cap, 6 cyl, 4-spd, \$5000/BO, 839-9164 (S. Grafton).

'83 SAAB Turbo, 49K mi., 3-dr hatch, 5-spd, snrf, 4-spkr Clarion stereo, alarm sys., \$7900/BO, 797-5716 (Worcester).

'83 Toyota Celica Coupe, A/C, 5-spd, rust proofed, \$5300, 747-1452 (Plymouth).

'84 Corvette, std, glass roof, Bose stereo, 38K mi., \$15,500/BO, 234-7985 or 234-2128 (Whitinsville).

'84 Toyota Pick-up, 2 wd, longbed, 5-spd, cap AM/FM/cass., 72K mi., \$3000, 865-5460 (Suttom).

'85 Volvo DL, 4-dr, sedan, gray, 4-spd w/od, a/c, 30K mi., AM/FM/tape, \$9500, 361-4222 (Hyde Park),

'85 Saab 900 Turbo SPG, black w/natural lea., radar, alarm, many extras, 898-9934 (Westboro).

'85 Toyota Corolla SR5 Liftback, 5-spd, P/S, P/B, AM/FM/cass., new tires, Rusty Jones, \$5500, 476-3997 (E. Douglas).

'86 Chevy Camaro, dk red, T-tops, 5-spd, low mileage, \$9200, 865-9029 (Sutton).

6 Mitsubishi 4 x 4 pick-up, well equipped, \$5000, 885-4260 (Spencer).

**'86 Dodge Daytona,** 5-spd, A/C, maroon, \$7000, 651-1008 (Natick).

**'86 Camaro,** T-top, V8, air, many extras, \$7995 firm, 248-5507 (Charlton) or 867-3366 (North Brookfield).

'87 Nissan Sentra, 4-door, auto., red w/ grey int., 21K mi., \$7000, 792-2589 (Worcester).

'87 Plymouth/Mitsubishi Colt DL, 4-dr, grey, auto, AM/FM/cass., alum. alloy whls, 30+ mpg, 15,500 mi., \$6099/BO, 755-0464 (Worcester).

#### **HOURS**

Westboro Cafeteria, full breakfast, 6:30 a.m.-10:00 a.m.; lunch, 11:30 a.m.-1:30 p.m.; open from 6:30 a.m.-3:00 p.m. for beverages.

Pizzeria, serving from 10:00 a.m.-2:00 p.m. Pumpernickel's Deli, Coffee & pastries, 6:30 a.m.-7:30 p.m.; full breakfast, 6:30 a.m.-10:00 a.m.; deli lunch, 11:00 a.m.-2:00 p.m.; Take-out, 3 p.m.-6:30 p.m.; dinner, 5 p.m.-7:30 p.m.

**3400 Computer Drive Cafeteria**, full breakfast, 7:30 a.m.-10:00 a.m.; lunch, 11:00 a.m.-1:30 p.m.; open from 7:30 a.m.-3:00 p.m. for coffee and pastries.

Milford, full breakfast, 6:30 a.m.-8:30 a.m.; lunch 11:15 a.m.-1:15 p.m.; open from 6:30 a.m.-3:15 p.m. for beverages.

Southboro, full breakfast, 6:30 a.m.-10:00 a.m.; lunch 11:15 a.m.-1:00 p.m.; open from 6:30 a.m.- 3:00 p.m. for beverages.

#### MINI NEWS

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