Mini News

News For The Employees of Data General

December 18, 1987

Holiday Reminder

The next two Fridays, December 25 and January 1, are Data General-paid holidays, in observance of Christmas and New Year's Day. *Mini News* will not be published next week. The next issue will appear on Thursday, December 31.

Data General Implements Leasing Program For VARs

Data General has introduced a comprehensive leasing program for its qualified Value Added Reseller (VAR) customers. The program calls for Data General to lease VARs' hardware and software solutions to VARs' own end-user customers.

Data General is the only major hardware manufacturer to directly lease both VARs' hardware and software in addition to its own hardware, software and field service. Data General already has executed eight leasing contracts worth more than $1.5 million under this new program.

The concept of Data General leasing VAR hardware and software came from input received from Data General VARs who participated in a recent regional VAR council meeting. Data General implemented regional VAR councils throughout the U.S. earlier this year in an effort to learn more about VAR needs for new programs and policies.

Under the terms of the leasing contract, Data General deals directly with end-user customers. The VAR's credit line is not impacted in any way by the value of the lease. Upgrades also can be offered to the customer prior to the end of the lease period. The length of the lease period may vary between one and five years.

"Our newly-expanded leasing program provides another value-added feature for our VARs to offer to their customers," explains Ward MacKenzie, vice president of the VAR Marketing and Development Group. "Data General can provide customers with a greater advantage in leasing than third-party leasing companies due to the flexibility of the leasing terms, such as Data General Leasing's exclusive upgrade option during the entire term of the lease. Through programs such as this leasing program, Data General positions itself as a true full-service vendor."

The leasing of equipment is prevalent in many markets, especially in departments of large companies or government agencies where budget allocations or accounting justifications make a leasing arrangement more affordable than a direct purchase.

Leasing Contract

The leasing of VAR solutions through Data General already has been successfully completed for Financial Information Network (FIN) of Van Nuys, California, a Data General VAR. Data General has signed a lease with Shearson Lehman Brothers for a complete FIN solution. The system will help one of Shearson Lehman Brother's customers manage its investment business.

Data General also has entered into a lease agreement with Continental Accessories for a complete solution for discrete manufacturers developed by Compusystems Inc. of Fort Wayne, Indiana, a Data General VAR.

"Data General has had an active leasing organization for 10 years, but has significantly increased volume recently as a result of developing competitive and responsive leasing programs such as the VAR leasing program," explains George Doble, director of Data General Financial Services. "The idea to extend the leasing arrangements to include VAR hardware and software solutions was a result of Data General Leasing anticipating what is required for a responsive VAR leasing program."

Science Discovery Museum Opens It Doors

The Science Discovery Museum, with the help of donations from Data General and other area businesses, opened its doors to the public for the first time recently. The new museum, which sits behind the Children's Discovery Museum on Main Street in Acton, is geared toward children from 6 to 16 years of age.

The exhibits in the new museum invite children to explore and learn by participating. The focused theme spaces in the Science Discovery Museum contain more than 100 separate exhibit components on science themes which include earth science, light and color, an inventors' workshop, math and topology, and sound and communication.

"Data General has always been interested and involved in education, and this provides a wonderful opportunity to serve the community, and our employees within that community," says Dave Dimmick, Donations administrator within Public Affairs. "The museum brings parents and children together in a learning experience of mutual benefit."

The Science Discovery Museum strives to make learning fun. The museum has a staff of "explainers" walking around the exhibits, to further facilitate the learning experience.

Don Verger, the museum's founder and director, says the new bulding, with its wide-open spaces, numerous windows and hidden nooks, complements the exhibits and the educational philosophy behind the museum. The Children's Discovery Museum, geared toward children from 1 to 6 years of age, follows the same philosophy, albeit on a smaller scale.

"Children are able to interact with one another, and learn from each other, but they will also be able to explore on their own," Don says.

The Children's Discovery Museum and the Science Discovery Museum are open to the public from 10:00 a.m. until 4:30 p.m. Wednesdays, Saturdays and Sundays, and from 1:00 p.m. until 4:30 p.m. on Tuesdays, Thursdays and Fridays. The museums are closed most Mondays. Admission to one museum is $4.50 per person for children and adults. Children under one year and museum members are admitted free. There is a 10 percent discount on admissions to both museums on the same day.

In The Holiday Spirit

Data General continued its efforts to be a "good neighbor" in 1987, despite sluggish business conditions. This year, the company donated nearly $3 million in cash and equipment to dozens of non-profit organizations and educational institutions throughout the United States.

For instance, Data General supported Westboro High School with computer equipment to help in English, journalism and foreign language classes. The city of Westbrook, Maine, received $4,000 to help purchase rescue equipment for the city's fire department. The Massachusetts Easter Seal Society received $10,000 toward its capital campaign. Five DATA GENERAL/One Model 2 computers were donated to public television stations in five cities across the country for use in the stations' auctions. And various museums, such as the Children's Museum, the Boston Science Museum, and the New England Aquarium, were supported through company memberships.

"While business lately has mandated that donations be relatively conservative, Data General maintains its commitment to help the people who depend on the company for support," says Dave Dimmick, Donations administrator within the Public Affairs department in Westboro. "Donations budgets are contingent upon the company's profit levels. For instance, in 1986, the combined total of cash and equipment donations was a little more than $3 million. In 1985, we donated more than $12 million in cash and equipment. The donations budget was based on the good business conditions we experienced in the previous year. In 1984, the combined total of cash and equipment was more than $8 million.

"Although business of the past couple of years has been slow, we still need to support the groups we've supported through the years. As a business, we have an obligation to the communities in which we operate. It is important that local residents know that Data General is more than just another company. We are a community citizen."

The primary objective of the donations program, Dave says, is to support those organizations which provide a direct benefit to the communities in which Data General employees live. While the program has kept a low profile

of late, he continues, the program will expand as business improves.

Donations are generally classified into four categories: education, health/welfare, civic/community and ~rts/culture. The largest category for cash traditionally ~as been health/welfare. The largest category for equipment has been education.

"Obviously, we try to target our donations to those towns and organizations in which the greatest number of employees live and are involved," Dave says. "Historically, the largest portion of the cash contribution budget is taken up by the United Way. We support 15 different United Ways across the country. It is difficult to know what employees devote their time to outside of work, and therefore it would help to have them recommend for consideration any worthwhile organizations in which they are involved."

Engineers Help Update Health Services System

A pair of programmers within the Information Management Group (IMG), *John Feeley* and *Larry Meister*, have turned the tables on the Data General Health Services group. Usually, Health Services helps to cure employees of what ails them. But, this time, John and Larry found a cure for Health Services. They created what is being called POI, or Personnel Occupational ~ury/Illness System. It is a system developed especially ~r use by the company-wide nursing staff of Data General.

"The idea for the system grew out of a U.S. Department of Labor requirement which states that each employer, who is subject to the record-keeping responsibilities established by the Occupational Safety And Health Act, must maintain a log of all recordable occupational injuries and illnesses," says Nancy Powers, a nurse in Building 14A in Westboro.

"Keeping track of the necessary forms and paperwork to meet government regulations can be cumbersome. This system puts these forms 'on-line,' allowing nurses easy access to records," Nancy says. "It's just like using CEO office automation software."

According to John, POI consists of a master database located in Westboro which is updated and maintained by designated POI administrators in the Data General plants or offices served by a nursing staff. Each administrator can easily enter the required information for each occupational injury and/or illness recorded in their designated area/location. The reports can then be easily reproduced in hard-copy format for submission to the government.

"The system makes the administrative portion of our job more efficient and much easier," says Nancy ~tarangelo, a nurse in Westboro. "The POI system ~eviates a great deal of paperwork, and gives us more time to focus on employees' needs."

"This is just another example of Data General employees helping each other. We knew we needed a solution to our paperwork load, and John and Larry, through their continued efforts, provided that solution," Nancy Powers says. "They came through for us with flying colors."

Breakfast Buffet Now Available

A breakfast buffet is now available in the Building 14A cafeteria in Westboro from 7:00 a.m. until 9:30 a.m. each morning. The buffet, a la carte and self-service, will contain a variety of breakfast food items.

Winter Parking Reminder

Parking in the restricted areas at the end of a parking row is particularly hazardous during the winter. In addition to complicating snow plow operations, other employees find it difficult to negotiate a safe passage around such violators. Employees should park only in designated parking spaces.

People

In SDD

Piotr Boni has joined the AOS/VS Operating System department as a principal software engineer, reporting to Project Leader Doug Wood. In this position, he is responsible for the development of advanced terminal services functionality.

Before coming to Data General, Piotr worked as a systems analyst and a research programmer for the University of Illinois, Bayero University in Nigeria and the Computer Centre in Poland. He holds a bachelor's degree in control engineering from Warsaw Technical University.

In Customer Services

Michelle Metzler has been named an instructor within Educational Services, reporting to Wendy Moore, Boston branch manager. She is responsible for develoving, teaching and evaluating a wide variety of hardware and software courses at the advanced level. She also will develop major and specialty courses.

Before joining Data General, Michelle was employed at Digital Equipment as a database instructor and at Computer Systems Institute as a computer instructor.

She holds a bachelor's degree in education from Slippery Rock University, and a programming certificate from Computer Systems Institute.

Data General Safety/ Security Helps The FBI

The days when security measures for a corporation consisted merely of guards, locks and identification badges are long gone, says Security Director Harvey Burstein.

The Corporate Safety and Security department in Westboro is responsible for a number of concerns in the work place. As a department, it is involved in the protection of confidential and proprietary information, employee safety, environmental issues and the protection of equipment and property.

Recently, Corporate Safety and Security in Westboro helped the Federal Bureau of Investigation (FBI) solve three burglaries.

The department had been investigating thefts which had taken place at four Field Engineering locations since 1983. According to Harvey, these locations are attractive because of the value of the computer parts stored in these buildings. After analyzing the incidents, the Corporate Safety and Security department found that a pattern to the burglaries evolved.

"All four incidents had been reported to the FBI, although in none of the incidents was there a clear basis for federal jurisdiction," Harvey says. "After the fourth burglary, I began to see a pattern. At that time, I spoke with another computer firm, and it seemed that firm was experiencing the same kind of incidents. Based on the similarities, the FBI then took full jurisdiction.

"This fall two men were arrested and charged with conspiracy and interstate transportation of stolen property. Both pleaded guilty, and admitted three of our four burglaries. In addition to prison sentences and probation, each man will be required to pay restitution to Data General."

The Corporate Safety and Security organization is not always involved in cases such as this one, but what the employees in this group do on a daily basis is just as important.

"Our responsibilities are not limited to information security in R&D and safety in Manufacturing," Harvey says. "We handle security and safety matters in office environments, as well. We have a responsiblity to Data General employees, regardless of where they work."

Data General Kicks Off New Ad Campaign

Data General has implemented a new print advertising campaign, based on the theme "The Data General Difference."

Some of the ads already have appeared in the *Wall Street Journal.* Advertisments also are slated to appear in future issues of *Businessweek, Computerworld, Datamation, MIS Week* and several vertical trade publications.

According to Bill Bingham, Advertising Specialist within the Corporate Marketing Communications group, the scheduled series of advertisments will focus on specific company strengths: compatibility and connectivity, service and support.

"The thrust of this year's campaign is to emphasize the difference Data General has made for its customers," Bill says. "We will add credibility to our efforts by using customer references as part of the advertisments. We want potential prospects to hear how satisfied present Data General customers are with their equipment."

The campaign was largely a result of input from the North American Sales Division's (NASD) Marketing Communications Advisory Council, which is made up of 16 branch managers, Data General-Europe Marketing Communications employees and some select customers. Together, they gave their insights as to what the advertising message should be for Data General.

"The people we approached for ideas told us that the company needed a positive campaign with a simple, straightforward message," Bill says.

The reference ads, Bill says, will focus on how Data General goes that "extra mile" to work for its customers. That "extra mile" might include the relationship which exists with the sales force before, during and after the sale, specific solutions to solve customers' concerns, and how the company provides the level of service and support customers come to expect from firms ten times the size of Data General.

"Our message is a positive one," Bill says. "We may not be as big as other companies, but we have as much to offer, if not more."

An added benefit of this particular campaign is that "The Data General Difference" theme can be used by Human Resources for recruitment advertising or other internal promotions.

A special advertisment, "Gold Medal Peformance," has been developed for the 1988 Olympic Games, in conjunction with Data General's designation as the official technical computer sponsor of the U.S. Olympic Committee. This advertisment will appear in a special Olympic preview issue of *Sports Illustrated* in February, as well as in rotation in some of the previously mentioned publications.

"This new advertising campaign will continue to help the sales force grow the number of customers we have, get on bid lists of prospect companies through a solutions focus, and to increase unaided awareness of Data General," Bill says.

The initial results of the new campaign have been positive. In a little more than one week, over 50 sale leads were received from the ads.

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And for companies like Southern States, Maguire Insurance Group and the NCNB National Bank of North Carolina.

The selection of the right computer system, setting it up, the logistics of it all, can be a major undertaking.

The solution is to find a quality computer company that is willing to work for you to make sure you get exactly what you need at the lowest cost of ownership.

Data General is that computer company.

We offer a full range of quality products, services and support that have been rated among the best in the industry.

Whether you need off-the-shelf or customized solutions, directly from Data General or one of our value-added resellers, we'll work with you in every phase of the operation. From planning through installation, to training and beyond.

And, we'll do it to help you maximize your investment in your present equipment, whether it be from IBM or other major vendors.

To see how we've already made a difference for customers like these, send the coupon below. We'll mail you the current issue of PROFILES, our magazine devoted to customer success stories.

To find out how Data General can make a difference for you, call 1-800-DATAGEN. In Canada, call 416-823-7830.

(, Data General

3400 Computer Drive, Dept. ADV, Westboro, MA 01580

Please send me the current issue of PROFILES.

Name _____

Company _____

Address _____

City _____ State _____ Zip _____

1-800-DATAGEN

"The Data General difference: they work for me."

Southboro, Hooskett Finalize Moves

Last summer, consolidations affecting facilities in Southboro and Hooksett were announced. These moves have taken place throughout the fall and should be completed early next year.

Southboro Consolidation

In Southboro, the Systems Integration Division (SID) has been moved to Portsmouth. Some SID operations still are being performed in Southboro, but will be phased out by early next year.

The Low Volume Manufacturing group is completing moves to Clayton, the Special Systems group or Singapore.

The Metal Fabrication operation is now located in Westbrook.

Remaining in Southboro is the Reproduction Distribution Services group, which is comprised of Software Reproduction, Literature Distribution, the Print Shop and Graphics. The Southboro Distribution Center also will remain in its present location in Building 12, and will be responsible for the distribution of DATA GENERAL/One computers and related products and materials.

Hooksett Moves

Nearly all of the Credit Operations group in Hooksett has been moved to Westboro, and are housed in Building 14B.

The remainder of the group will complete its move to Westboro from New Hampshire next year. Operations Accounting, which includes the Travel, Expense and Control Systems (TECS) group, Payroll Taxes, Accounts Payable, Accounts Receivable, the Independent Software Vendor group and the Business Systems Analysis department, will be moved in phases. That transition will be completed next March.

Corporate Payroll will complete its move to Westboro as of January 1. All locations presently sending time cards to Hooksett are advised that time cards with a week-ending date of January 2, and all future time cards, should be forwarded to the Westboro Payroll department at Mail Stop F-239.

If you have any questions regarding your Payroll activity, please use the Payroll CEO Hotline or call 228 - 5555. The department's CEO address is WEBO_Hotline:IMG004.

Note: If you have been sending your time cards to Milford, there has been no change. Continue to forward your time cards to Milford.

Training

Educational Services is offering the following courses to Data General employees. Prior approval of your supervisor is required for course registration. Call (tie line) 221-1647 to enroll in these classes or other classes. All classes are held at the Education Center at 2400 Computer Drive in Westboro.

• *CEO Rev 3.0 For System/Office Managers (SM526E)* - is a two-day seminar that will provide participants with the information necessary to efficiently make the transition to CEO revision 3.0. This seminar begins on Monday, December 28.

• *Introduction to MS-DOS (S145E)* - This course teaches employees how to use the features of the MS-DOS operating system. This two-day course begins Monday, December 28.

• *Getting Started with the CEO Spreadsheet (OA146E)* - This one-day course will be held on Monday, December 28.

• *CEO Decision Base Data Tables (OA153E)* - This one-day interactive course will be held on Tuesday, December 29.

• *Artificial Intelligence: A Programmer's Guide (SM502)* - This seminar will help participants understand the basic techniques of Artificial Intelligence (AI). An introduction to robotics and vision is also included. This class begins on Monday, January 11.

• *Intro to Data Communication and Networking (DC131)* - This five-day course introduces the major hardware and software components of data communication systems and network technologies. This class begins on Monday, January 18.

Milestones

Congratulations go to the following Data General employees who celebrated service milestones in December.

Westboro

Fifteen Years

Peter Faford	Nancy Ricciuti
Fred Mueller, Jr.	Robert Vitale

Ten Years

Alfred Bedard	James Glista, Jr.
David Boothby	Everett Lamlein
Henry Convery	David Manjarrez
Susan Davolio	Gregory McSorley
Nancy Forrister	Robert Wiffin

Five Years

Peter Rosser

Milford

Ten Years

Robert Baker	Alfred Lanzetta
David Belle	Irene Lepovsky

Durham	**Woodstock**
Ten Years	**Fifteen Years**
Peter Robidoux	Charles Cardeiro
Jeanne Royer	

Activities

Weight Watchers-At-Work

All interested employees are invited to shed some excess pounds, in Westboro, with the Weight Watchers-At-Work program.

Based on the "New Quick Success Program," the At-Work program has been specially designed for people who do not seem to have the time to eat properly. Participating employees will learn how to eat better, stay motivated, handle stress and, most important, how to fit losing weight into busy schedules.

The At-Work program will be conducted on Wednesday evenings at 5:00 p.m. in the Building 14B pizzeria. The cost is $50 pre-paid, per person, for the eight-week series.

Employees interested in this program should contact Ann Castiglione by sending a CEO message to her at CE.AAC:BLUTO. Checks should be made payable to Weight Watchers. Pre-registration is required before Wednesday, January 6. Classes begin on January 6.

Data General Basketball League

Below are the standings of the Data General Basketball League after six weeks of play.

Recreational Division

TEAM	W	L	Pct.
Bouncing Bubatos	6	0	1.00
6 Feet Under	5	1	0.83
Jump Dot	4	2	0.67
Marketing	3	3	0.50
Orphans	3	3	0.50
Slam Drunk	2	4	0.33
King Comm	1	5	0.17
Them	0	5	0.00

Competitive Division

TEAM	W	L	Pct.
Top Gun	5	0	1.00
Floating Points	3	1	0.75
Agent Orange	2	2	0.50
Mongrols	2	2	0.50
Spuds McKenzie	2	3	0.40
Jerry's Kids	1	3	0.25
SID	0	4	0.00

ata General Wallyball League

Below are the standings of the Data General Wallyball League for the 1987-1988 season through December 10.

Competitive Division

TEAM	W	L	T	Pct.
Waybacks	10	2	0	.833
Insecurity	8	1	0	.889
Mouras	5	1	0	.833
Tough Ice Cream	4	8	0	.333

Semi-competitive Division

TEAM	W	L	T	Pct.
Flexible Flyers	12	0	0	1.000
Extremities	8	6	1	.567
Grim Reapers	7	4	1	.625
Over The Hill Gang	3	8	1	.292
DGenerates	3	8	1	.292
NERFicidal Tendencies	3	9	0	.250
To Be Determined	2	10	0	.167
Data Who?	1	2	0	.333
Swartzenetters	1	8	0	.111

Recreational Division A

TEAM	W	L	T	Pct.
St. Anne's Girls' Choir	11	1	0	.917
Wall To Wall	9	3	0	.750
WCIL	4	5	0	.444
DG Wallyball Rev 1.01	4	8	0	.333
The Flying Wallenders	3	6	0	.333
OG Wally	2	10	0	.167

Recreational Division B1

TEAM	W	L	T	Pct.
Team Why	14	1	0	.933
Committed	9	3	0	.750
Masters Of The Universe	7	8	0	.467
Side Out	5	1	0	.833
Wallbusters	5	7	0	.417
Net Assets	5	4	0	.556

Recreational Division B2

TEAM	W	L	T	Pct.
Wallbangers	6	6	0	.500
FNGs	5	7	0	.417
Green Slime	5	7	0	.417
Networkers	4	8	0	.333
Night Court	3	9	0	.250
Pointlessly Positive	1	8	0	.111

MARKETPLACE

FREE
275 Gallon Oil Tank , for home heating, 473-6062 (Milford).

CARPOOL
Carpool , from Rhode Island to Webo, Piotr, ext 3027.

WANTED
Roommate , for rental share, Stratton, VT ski house, slps 12 in 2 apts, deck, bath, wd stove, $910/season, 842-4710 (Shrewsbury).

Children's Ski Equipment , alpine or cross-country, for 2 and 5 yr olds, 354-5680 (Cambridge).

Roommate , to share well-kept house, non-smoker, 20 min to Webo, $265/mo + 1/2 util, 798-0143 (Worcester).

Roommate , to share 3 bdrm duplex, garage, wash/dry, $248/mo + 1/3 util, avail 1/8/88, 393-2233 (Northboro).

Roommate , female, non-smoker, to share 2 bdrm apt, security, health club, $375/mo + 1/2 util, 481-9117 (Marlboro).

FOR RENT
Apartments , 2 bdrm, plus heat in priv home, $600/mo; 2 rm studio apt, $400/mo, incl heat, 366-1791 (Westboro).

Villa , San-San, Jamaica, 4 bdrm, priv pool/beach/tennis, staff of 4 for groups up to 8, $1000/$2000/wk neg, 368-1604 (Clinton).

Ski Chalet , White Mts, 3-bdrm, 2 bath, frpl, lv rm, util, $300/wk, $200/wknd, 696-6065 (Milton).

FOR SALE
Thermador Single Wall Oven , w/rotisserie, use for entertainment rm or cabin, $45, 473-6062 (Milford).

Firewood , seasoned hdwd, cut/split, all lengths, $125/cord delivered, Ashland & vacinity, 883-1452 (Bellingham).

Cross-Country Ski Outfit , for tall beginner, 215cm waxable skis, 165cm poles, sz 12 1/2 boots, $30, 943-0907 (Webster).

Snow Tires , Gislaved Frost M+S 185/70-R14, studded, used 1 season, $40, 449-6347 (Needham).

Girl's Skates , youth sz 10-11, $10, 443-2006 (Sudbury).

House , 2 bdrm, 2 bath, rec rm, 2 frpl, hdwd flrs, cook's kitch, lg lv/dn rm, full basement, 5 min to Webo, $163K, 481-5531 (Southboro).

Items , 4 "Bon Appetit" cook books, $15/ea, $50/all; miniature doll house furniture kits, $10/ea; 935-6477 (Woburn).

Ice Hockey Skates , CCM, sz 9, $35, 966-1490 (Bellingham).

Sewing Machine , White model 614, flat bed, many stitches, built-in cams, buttonholer, $50, 485-7377 (Marlboro).

Mac Plus , 20 megabyte, scsi, ext hdware, Image Writer II printer, $2300/BO, 872-5057 (Framingham).

Firewood , cut/split, maple/birch, u pickup, negotiable, 366-8585 (Westboro).

Barrecrafters , lockable ski racks, fit full-size car w/rain gutters, $30, 943-0907 (Webster).

Alpine 7166 Car Stereo , AM/FM cass, $160; 2/pr Infinity RS/A62 5 1/2'', $80; BIC car ski rack, $30; 877-9674 (Westboro).

Items , sofa & love seat, green/white velvet brocade, $275; Whirlpool refrigerator, 26 cu ft, side/side, gold, $250, 877-8610 (Framingham).

Bundy Alto Sax , w/hard case, $375/BO, 842-5394 (Shrewsbury).

Condominium , 2 bdrm, loft, garage, priv elev, cath ceilings, 12' antique windows, w/property on river, Exeter, NH, appl, $145,900 (negtbl), (603) 772-3659 (New Hampshire).

Commodore 64 , color monitor, 1541 drive, 1526 printer modem, covers, orig boxes, books/magazines/software, $750, 852-1975 (Worcester).

Items , 2 Quickway tickets, Webo to Logan, $5/ea; mounted P155/12 tire, $5, 966-1326 (Bellingham).

Camera , new 35mm, never used, $40/BO, 655-3039 (Natick).

Toys , "He-Man", castle Grey Skull, Snake Mtn, action figures, 1 vehicle, BO, 865-2678 (Sutton).

Sears weight set , w/padded bench, multi-position incline, leg lift, weight holder, $75, 842-4426 (Shrewsbury).

Stereo speakers , UA Series 300, 3-way, all cone, 125 watts, dual freq, adj, $350/pair, $650 four/BO, 435-6609 (Hopkinton).

Dishwasher , GE under counter, 7 yrs old, gold, will deliver w/in 20-mi radius of Webo, $100/BO, 435-6609 (Hopkinton).

Two tire rims , for Ford Escort, rims have snow tires mounted on them, $20 for pair, 393-3121 (Northboro).

Pool table , solid one-piece 1'' slate, 42''x75'', needs recovering, balls, sticks incl, $350, 875-3389 (Framingham).

Scania Woodstove , w/controlled Heat Saver, $500/BO, 473-6191 (Hopedale).

Items , girl's ice skates, white, sz 1, dbl blades, $10, modern English single wardrobes (4), w/full-length mirror, $30 each, (203) 974-2358 (Putnam, CT).

Snow tires , 2 P205/75R14 Sears Roadhandlers, mtd/bal GM, $100, 966-2335 (Bellingham).

Four Tires , P225-75R15 M/S, three mounted on GM rims, $50 for all, 476-7142 (Hudson).

Airplane Tickets , three round-trip domestic air tickets, must be used before 12/30, 898-2809 (Westboro).

Purebred Mini Daschund , 9 mo, female, AKC, all shots, ready to breed, w/pet carrier, to good home, avail Christmas, $325, 234-6769 (Northbridge).

Two Youth Ski Sets , Head SC Racing 120s w/Solomon S137 bindings, sz 2 Roces boots, Head SC Racing 130s w/Solomon #137 bindings, sz 3 boots, both sets for 2-yr-old, used 2 seasons, $90/each, $150/both, neg, 839-4867 (Grafton).

Colecovision game set , 10 game cartridges, $150/BO, 443-7043 (Sudbury).

Items , L/P natural gas heater for home/workshop, 55 gal kerosene barrel setup; trpl combo aluminum storm windows; antique upright multi-band radio; GE 78 rpm trntbl; old HP oscilloscope; 2 Ford Mercury 14'' 4-lug rims; wooden storm windows, 234-6769 (Northbridge).

Ladies Diamond Ring , 14K yellow gold, pear shape, .33 wh/mh, sz 5, $575, 853-0889 (Worcester).

Oriental rug , 9' x 12', $60, 473-4347 (Milford).

AUTOS
'72 Buick LeSabre , 70K mi, well maintained, $800/BO, 481-8556 (Southboro).

'75 Chevrolet , 4 dr, auto, AM/FM, AC, 58K mi, $650, 485-4007 (Marlboro).

'79 Datsun Pick-Up , 4 cyl, 5 spd, 98K mi, $800/BO, 537-0803 (Leominster).

'81 Toyota Tercel , 5 spd, FWD, new tires/battery, AM/FM, 75K mi, $2200/BO, 234-2244 (Northbridge).

'81 Chevrolet Monte Carlo , PS/PB, AC, AM/FM stereo, 63K mi, $3895, 485-9620 (Marlboro).

'81 Ford Fairmont , 4 dr sedan, blue, 63K mi, AC, snow tires, well maintained, 868-9712 (Cambridge).

'82 Buick Skylark LTD , grey, 4 dr, AM/FM, AC, new tires, 79K mi, $2700, 842-1983 (Shrewsbury).

'83 Chevrolet Chevette , $1600/BO, blue, 4 dr, AM/FM, defrost, 49K mi, 366-5394 (Westboro).

'83 Mazda RX7 LTD , 35K mi, 5 spd, snrf, AC, AM/FM cass, Chapman-Lok, radials, alum wheels, Rusty Jones, BO, 334-3149 (Lynnfield).

'85 Pontiac Sunbird LE , 5 spd, snrf, new tires, luggage rack, AM/FM, well maintained, $5600/BO, 757-4692 (Worcester).

'86 Mazda RX7 , silver, luxury package, AC, stereo, new snow tires, $13,500, 842-4710 (Shrewsbury).

'86 Mitsubishi , 4X4 pick-up, rear seat, cap + options, $6500, 885-4260 (Spencer).

'87 Mitsubishi/Plymouth Colt DL , 4 dr, gray, auto, AM/FM cass, alum alloy whls, 12K mi $6990/BO, 755-0464 (Worcester).

HOURS
Westboro Cafeteria , full breakfast, 6:30 a.m.-10:00 a.m.; lunch, 11:30 a.m.-1:30 p.m.; open from 6:30 a.m.-3:00 p.m. for beverages.

Pizzeria , serving from 10:00 a.m.-2:00 p.m.

Pumpernickel's Deli , Coffee & pastries, 6:30 a.m.-7:30 p.m.; full breakfast, 6:30 a.m.-10:00 a.m.; deli lunch, 11:00 a.m.-2:00 p.m.; Take-out, 3 p.m.-6:30 p.m.; dinner, 5 p.m.-7:30 p.m.

3400 Computer Drive Cafeteria , full breakfast, 7:30 a.m.-10:00 a.m.; lunch, 11:00 a.m.-1:30 p.m.; open from 7:30 a.m.-3:00 p.m. for coffee and pastries.

Milford , full breakfast, 6:30 a.m.-8:30 a.m.; lunch 11:15 a.m.-1:15 p.m.; open from 6:30 a.m.-3:15 p.m. for beverages.

Southboro , full breakfast, 6:30 a.m.-10:00 a.m.; lunch 11:15 a.m.-1:00 p.m.; open from 6:30 a.m.- 3:00 p.m. for beverages.