

Mini News

News For The Employees of Data General

April 10, 1987

Data General Retires \$150 Million Debentures Offering

Data General will redeem its \$150 million 12 3/8 percent Sinking Fund Debentures, due in the year 2015, on May 18, 1987.

The debentures will be redeemed at a price equal to 111.138 percent of the aggregate principal amount of the debentures then outstanding plus accrued interest to the redemption date. No further interest will accrue or be payable on the debentures on or after May 18.

Data General anticipates that the redemption will result in an extraordinary charge before taxes of approximately \$18.2 million to the recently-completed second quarter, which ended March 28.

According to Data General Treasurer George McClelland, the action strengthens Data General's balance sheet and income statement. "This is a one-time action that removes debt from our balance sheet and interest expense of \$18.5 million from our income statement. At current rates of interest, this will reduce our net interest expense by about \$9 million.

"Our present positive cash flow from operations, even after retiring this debenture offering, is sufficient to meet our current and medium-term needs."

Data General's balance sheet shows the company had \$312 million in cash at the end of the first quarter. That position has continued to improve, states George.

Data General Moves Up On The List

Based on its fiscal 1986 sales of \$1.268 billion, Data General is now the 255th largest U.S. industrial corporation in Fortune Magazine's latest Fortune 500 listing. Data General moved up 14 slots from a year ago.

The company originally broke into the Fortune 500 listing in 1978 when it became the 500th firm on the list with revenues of \$355 million.

Other computer firms on the Fortune 500 listing are:

4. IBM, up from five a year ago;
44. Digital Equipment, up from 55 last year;
46. Unisys, formerly Burroughs and Sperry, up from

Burroughs' ranking of 72 last year;

51. Hewlett-Packard, which was 58 the year before;

75. NCR, up 14 places from a year ago;

146. Wang, up from 161;

190. Apple, an increase of one slot over last year's listing;

337. Prime Computer, up from 366 the year before.

This year's Fortune 500 listing saw a record 43 companies drop off of the list due to poor sales. Datapoint, number 458 last year, fell off of this year's list.

Data General Signs Agreement With Relational Technology

Data General and Relational Technology of California have entered into a joint development agreement aimed at making Relational's INGRES Distributed SQL Relational Database System available for the ECLIPSE MV/Family of 32-bit processors and DS/7500 engineering workstations. In addition, the agreement will enable Relational's 4GL and distributed database products to be integrated with other Data General products.

"With INGRES, users of the ECLIPSE MV/Family of computers, as well as DS/7500 engineering workstations, have a powerful tool to make data retrieval and analysis more efficient," says Dave Lyons, vice president of Group Marketing. "Data General has always been committed to providing the best products to our customers, and with INGRES having proven leadership in relational database technology, this commitment continues."

"With INGRES/STAR and INGRES/NET, Data General can now combine INGRES's proven 4GL capabilities and powerful applications development tools with the ability to access INGRES databases located on a wide variety of workstations, PCs and mainframes," says Michael Seashols, vice president of sales and marketing at Relational Technology. "This agreement means that Data General can now take advantage of all that INGRES has to offer and, over time, will provide access to IBM's IMS, DB2 or VSAM databases as well."

Relational Technology is a leading developer of relational database management systems and a pioneer in advanced distributed database solutions. The company's primary product, INGRES, combines an open-architecture distributed database capability with integrated 4th generation application tools and a high-performance SQL database. INGRES is currently available across a wide range of operating systems from PCs, workstations, minicomputers, and mainframe systems.

An Issue Of Trash

Trash. This is probably something most people only think about once a week as they lug their own to the street or to the dump.

A company the size of Data General must consider it on a daily basis, however, because the company generates an immense amount of trash and the cost of its disposal is likewise.

About two years ago, the Town of Southboro was faced with an escalation of the costs involved with dumping trash. In an effort to contain costs for residents, commercial and industrial users were told that their refuse would not be accepted at the town's transfer station and that the businesses must arrange for private haulers to remove their solid waste at company expense.

At Data General, the issue was resolved by Southboro Facilities Manager John LaFort, and employees Dennis Sullivan and Kevin Lemire. Together, they initiated recycling and waste reduction methods which are offsetting, in some measure, the expense.

As John puts it "Our eventual goal is to raise enough money recycling our waste to offset the dumping fees we incur when dumping non-recyclable material. We aren't there yet, but we have made giant steps."

Southboro last year recycled nearly 590,000 pounds of paper which raised \$10,000 to offset dumping fees for other waste. Had they not recycled that material, it would have cost Data General more than \$23,000.

In addition to paper recycling, Southboro recycles scrap metal and wooden pallets. There are plans to expand the efforts in these areas and to aggressively seek methods to dispose of corrugated material. This category of refuse accounts for 70 percent of Southboro's annual 1,070 tons of trash. Removal of that trash cost the company more than \$95,000 in 1986.

In Westboro and Milford, the problems which arise are slightly different. The only recyclable material which is generated is computer paper. This paper is recycled, as long as it is not mixed in with other trash. It is very important in both facilities, that the paper placed in hampers along hallways be "exclusively uncontaminated" paper. Haulers will not accept other typical wastebasket trash.

Data General receives \$100 per ton for the recyclable material it generates each year. In Westboro, about 120 tons of recyclable paper are sold annually.

General refuse in Westboro, which comes from the three food services and employees' wastebaskets, is compacted. About 700 tons of this material is generated annually excluding the soda and juice cans which are recycled by the vendors. It costs \$56,000 to remove this trash from Data General.

Westboro Facilities Manager Mac Dunbar is now looking into what adjustments he will make since the cost structure for hauling is being changed from a per ton rate to a per cubic yard rate. Trash from 2400 Computer Drive and 3400 Computer Drive currently is not compacted and Mac must decide the most effective way to deal with that.

"Obviously, we will have to compact as much of our refuse as possible so that each of our cubic yards weighs the most it can. Paying by volume, not weight, could be very expensive for us otherwise."

In Milford, general refuse costs almost \$50,000 to dispose of each year. In the past year, the cost to dispose refuse has increased more than 30 percent.

Milford generated about 75 tons of scrap computer components last year. By recycling this material, Data General received \$15 for each ton.

Southboro, Westboro and Milford face different issues with trash removal, and each is handling it in aggressive and innovative ways. The costs of dumping trash at landfills have risen from under \$20 per ton a year ago to more than \$80 per ton today. Since this expense is privately absorbed by the company and is not provided as service for its tax dollars, all employees should help the company in its recycling efforts.

If you have any suggestions or comments on this subject, please contact Mary Greendale at extension 4707 within Westboro's Public Affairs department.

Town Meetings On The Agenda

It is spring time, it is New England, and it is town meeting time.

Southboro's town meeting begins on Monday, April 13 at 7:00 p.m. at the Woodward Memorial School. All registered voters of the community are permitted to vote on the warrant. The budget articles to be voted on amount to more than \$5 million in addition to many special articles for equipment for major projects.

Among the special articles are requests for highway equipment, a new ambulance, new water lines, an electronic voting system, a consultant to advise the town on the expansion of the Massachusetts Turnpike and its impact on Southboro, and non-money articles dealing with zoning and by-law changes.

Within this annual town meeting, a "special town meeting" will also be held. This situation generally occurs when additional articles or demand for funds arise after the closing date for the annual town meeting warrant has passed. As a result, it is common practice to have a "special town meeting" occur within the annual meeting.

The warrant for the special meeting includes a major water request for \$530,000 for improvements in distribution of water to the Pine Hill area. There are also requests for a drop-in center in conjunction with the Greater Marlboro Alcoholics Center, and a rezoning of land on High Street from industrial to residential.

Westboro

The Westboro town meeting ended, and now the Board of Assessors will establish the new tax rate. At the town meeting, about \$28 million, up from \$22 million last year, was appropriated to cover articles listed on the warrant.

The town will undergo revaluation this year, which will, no doubt, increase the values of properties in the town. However, when this increase occurs, there is a commensurate decrease in the tax rate, thereby ensuring that the limits set by Proposition 2 1/2 are always in place. It will be some time yet before the tax rate can be set.

At the town meeting, residents voted to build an addition to the fire station this year, along with building a senior center. It was also decided to purchase the Ashworth Farm, which will be protected as agricultural property, forever.

More than \$8 million will be borrowed as a result of spending at the town meeting.

A number of articles were "passed over," or defeated, this year. They included proposals for a building moratorium and limiting the number of building permits to be granted in any one year.

Milford

The town meeting in Milford will not be held until May. Milford held their general elections this week and has yet to open the warrant for the town meeting. Because Milford's town meeting is representative, residents who are not elected as representatives may not actually vote at the town meeting. However, all town meetings are open and residents may be heard.

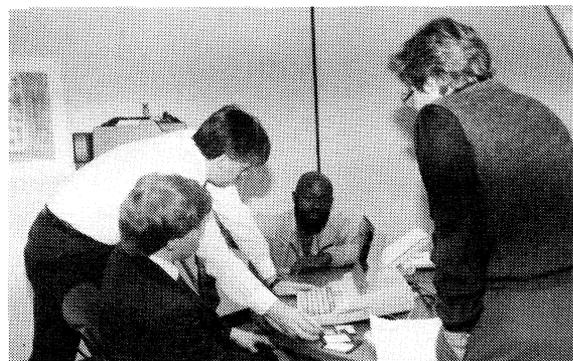
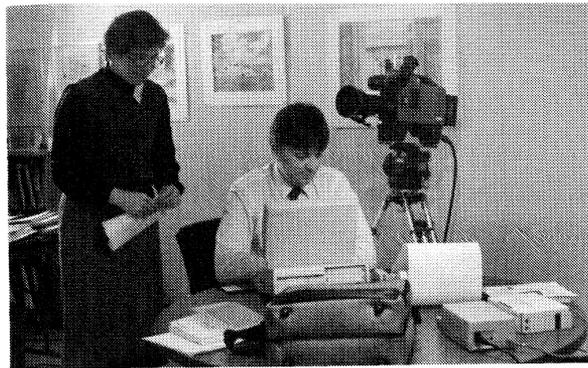
Helicopter Mail Pick Up

Employees using the helicopter mail service for packages to and from Data General sites in Hooksett, Durham, Portsmouth and Westbrook should be familiar with these guidelines:

Mail and packages may be left in the mailbox at each helipad for delivery. Senders should check with Corporate Travel to ensure that the scheduled flight is going. It is the responsibility of the sender to arrange for pick-up at the destination. The pilot will deliver material to the appropriate mailbox, but they are not serviced by the mailrooms. Any package weighing more than five pounds must be pre-arranged for delivery with Corporate Travel.

Mail arrangement may be made by calling 232-HELI.

Channel 2 Comes To Data General



Several employees from WGBH/Channel 2 in Boston paid a visit recently to Data General in Westboro to videotape a segment for upcoming public television station auctions. The subject? The DATA GENERAL/One portable computer Data General is donating to five public broadcasting stations across the country: Boston; Atlanta; Denver; Augusta, Maine; and Durham, N.H. The segment will be shown on the PBS station in each city as a way of introducing the computer to viewers. It features the "portability" characteristics of the laptop system. In the top photo, Donations Administrator Dave Dimmick demonstrates the DATA GENERAL/One. In the bottom photo, Dave works with Gary MacDonald, Public Relations specialist (seated), and two technicians from WGBH to prepare for the videotape. The auctions will take place later this spring, with the Boston auction taking place May 29-June 6.

Westboro

Please Don't Walk On Technology Drive

Construction on the second building in the Westboro Technology Park has begun. The Westboro Technology Park lies between Data General and Rt. 495. Therefore, a portion of Technology Drive has been closed. Heavy construction trucks will be using this road, and it is important that vehicular and pedestrian traffic cease until construction is completed. Once the building is finished, the road will be opened to the public.

Guidelines For Property Transfer

Getting a signed property pass for a company item leaving Westboro (or any other Data General location) is only the first step in the authorized transfer of property. Having a Security officer or receptionist authenticate the signature on the pass and verify the property being taken out is the second and critical requirement. All employees should make sure to follow both steps in order to help keep track of equipment within Data General.

People

In Marketing Education

Wilson MacDonald recently joined Data General as an instructional technologist within the Marketing Education department. He reports to Earl MacLean, manager within the Marketing Support division. In his new position, Wilson will be supporting the Curriculum Development department.

Prior to coming to Data General, Wilson was employed at Megatech Corp. as a program manager. Before that, he was owner of Gear Designs. Wilson holds a bachelor's degree from Emerson College and a master's degree from the University of Kansas.

In Systems Development

Ed Elkind has been named principal software engineer, reporting to Arlen Hall, senior project leader within Systems Development. He will be responsible for developing new and maintaining existing tools for the AOS/VS operating system.

Prior to joining Data General, Ed was a consultant for IBM, and worked for Bell Laboratories and Mobil. He holds a bachelor's degree and a PHD from Columbia University.

Gerry Fulbrook-Hanna has joined Data General as a project leader within the Corporate Systems Support

department. Gerry reports to Maureen Bulger, manager of Office Products. Gerry is responsible for the group that supports CEO comprehensive electronic office software, and the CEO Document Exchange products.

Prior to joining Data General, Gerry was a Sales Support engineer for IBST/Gulf & Western. Gerry holds a bachelor's degree from Rochester Institute of Technology.

Vince Grove has joined Data General as a software engineer within the Systems Development Division. He will be responsible for supporting CEO testing. Vince reports to Bob Barton, group leader for the Performance Analysis department.

Vince holds a bachelor's degree in computer science from the University of Vermont.

In Corporate Telecommunications

Jack Kasper has joined Data General as telecommunications manager, reporting to Bert Chambless, director of Administration. Jack is responsible for Corporate Telecommunications activities which include voice systems, technical support services, telephone and message center operations and network services.

Jack comes to Data General from Arthur D. Little, where he was a telecommunications consultant in Cairo, Egypt. He has also worked for ABT Associates and New England Telephone. Jack has earned a bachelor's degree in electrical engineering from Worcester Polytechnic Institute.

In Marketing

Bruce Evans has accepted the position of Senior Product manager within the Product Marketing department. He reports to Christopher Stone, manager of Office Systems Software. Bruce will be responsible for product and business requirements for CEO, PC products and specific third-party software.

Bruce was most recently employed at Hewlett Packard as a product manager and was a consultant for the U.S. Department of Commerce. He holds a bachelor's degree from Gettysburg College and a master's degree from William and Mary College.

Jim Ogorchock recently has joined Data General as Banking Industry Marketing manager within the Services Industry Marketing department. He is responsible for managing the Banking Industry Marketing group. Jim reports to Mike Parise, group manager for Finance Industry Marketing.

Jim was previously a manager of Financial Services Industry Marketing at Wang, and worked for a number of years at Marine Midland Bank where he was vice president of advanced office systems. He also worked for IBM as a sales representative.

Jim holds a bachelor's degree in education from Duquesne University.

In Educational Services

Mark Wlodarczyk has recently joined to Data General as a Systems Training specialist. He is responsible for enhancing existing software seminars, and creating new seminars. Mark reports to Malcom Lawson, Seminar program manager within the Customer Service division.

Mark was previously employed for several years as a software instructor for Data General's Customer Education group until 1980. Most recently, he was a systems consultant for British Telecom.

Mark holds a bachelor's degree in computer science from MIT.

Jill Fitzgerald has joined Data General as a Tips Sales manager. Her responsibilities include developing and implementing TIPS direct mail sales program, expanding the "At-A-Glance" series product line and supporting the TIPS administrators. Jill reports to Jim Geary, Educational Services Sales manager.

Previously, Jill was a consulting services manager for Concord Mail Marketing and worked at Nashua Corp. as a media manager.

Jill has earned bachelor's and master's degrees, both from Boston College.

In Field Engineering

Paul Pottle recently was promoted to Product Support engineer where he is responsible for technical support of CPU systems. He reports to Jim Gossett, manager of the Product Technical Support department.

Paul was previously a senior electrical engineer in Dallas and was an electronic technician in Westbrook. He has earned an associate's degree from Eastern Maine Technical Institute in electronics technology.

In Continuing Products

Peter Souritzidis has accepted the position Product Marketing specialist within the DG/Direct group. Peter will be responsible for coordinating the development and introduction of marketing plans for cables, cable accessories and modems. Peter reports to Ron Albert, Marketing manager within the Continuing Products Division.

Prior to joining Data General, Peter was employed as director of Marketing and Sales for Hybrid Packaging Technology, a sales application engineer for Parlex, and a sales engineer for Chromerics Materials.

Peter holds a master's degree from Anna Maria College and a bachelor's degree from Northeastern University.

May Is High Blood Pressure Month

Data General's Health Services department in Westboro will sponsor a hypertension screening clinic in observance of national high blood pressure month,

which is held in May. Nurses from Hubbard Regional Hospital in Webster will be available in the main cafeteria of building 14A on each Tuesday and Thursday. During the first week, May 5 and 7, the time of the screening will be 8:30 a.m. until 11:30 a.m. and 1:00 p.m. until 4:00 p.m. The times for subsequent weeks will be announced at a later date.

In October of last year, Hubbard Regional Hospital was awarded a state grant by the Department of Public Health to provide free blood pressure screenings at worksites and community settings.

Educational information is provided to each person screened. Employees with elevated readings will receive one-on-one education about high blood pressure and life-style risk factors and treatment, and will be rescreened one month later.

More than 54 million people have high blood pressure and 30 percent of those people do not know it. Because high blood pressure has no symptoms, the only way to find out if you have it is to have your pressure checked.

Training

Educational Center Courses Ongoing

During the weeks of April 27 and May 4, Educational Services will offer several hardware and software courses to Data General employees. All classes will be held at the Education Center at 2400 Computer Drive in Westboro.

Software

- ***Hardware Concepts for Software Professionals: ECLIPSE MV/Family Fundamentals (S170)*** - This five-day course covers the structure, design architecture and terminology of computer system hardware. This complete course is for software professionals who work with ECLIPSE MV/Family systems and need a background in Data General hardware concepts. Class begins Monday, April 27.
- ***CLI Macros (S161)*** - This course is designed for CLI users, programmers and system managers who wish to implement sophisticated systems of CLI macros. Participants will learn how to write CLI macros for use in system management, user assistance and menu-driven applications. S209 (AOS and AOS/VS User) is a prerequisite or participants should have at least six months experience with the CLI. This two-day course starts Monday, May 4.
- ***INFOS II Database Design and Analysis Workshop (S406)*** - AOS and AOS/VS users will learn how to design INFOS II databases with the final course day being totally devoted to a supervised database design workshop. Class participants should be familiar with INFOS II utilization and design or have equivalent INFOS II experience. This three-day class begins Monday, May 4.

Office Automation

- *Wordperfect word processing (OA180)* - This two-day comprehensive course teaches you the features, terms and functions of the Wordperfect word processing program and how to install it. Participants will emerge from this course with a working knowledge and familiarity with Wordperfect. Class starts Monday, May 4.
- *Getting started with PRESENT (OA145)* - This complete one-day course teaches CEO users how to effectively organize, display, and manipulate numerical data using the PRESENT information presentation facility. This course is recommended for employees who would like to be able to produce reports and graphics from existing on-line and CEO databases. This course will be held on Thursday, May 7.

Hardware

- *Disc 10 MB (6045 Series) (H203)* - This five-day course for computer maintenance technicians teaches how to load and run diagnostics and perform maintenance on the 6045 series disk through the operation of the moving head disc controller, adapter, drive unit, and necessary adjustment procedures. Class begins Monday, May 4.

Prior approval of your supervisor is required for course enrollment. To enroll, simply call (tie-line) 221-1647 and confirm your registration.

Toastmasters To Meet April 15

The Toastmasters group will be focusing on communication and leadership at its next meeting, scheduled to be held Wednesday, April 15, at noon in the MTI Room B (next to the Information Resource Center). On the agenda are speeches by the group's two newest members. In addition, there will be an impromptu session during which members and guests may attempt to speak for two minutes on any topic. All Data General employees are welcome.

Activities

Employee Activities Decides On This Year's Outings

The Data General Employee Activities Committee has been meeting for the past several months to develop plans for the 1987 outing season. The committee expects to announce the outing schedule next Friday.

This committee involves the work of 12 employees who have volunteered their time to plan the outings. The group is supervised by Richard Lawler, Activities director. Each volunteer either serves as a chairman for one of the events or as a member of a subcommittee for a particular outing. The group has been meeting since September.

"Imagine planning a party at your house for 4,000," says Rich. "That's the kind of time, effort and attention

to detail these employees have given to make this year's outing season a success."

In previous years, the committee has planned eight outings over the course of the summer. This year, six events are planned, and according to Rich, six is better.

"With a smaller number of events, we are better able to concentrate the number of people going to any particular outing. This way, we are able to offer exclusive outings, during which Data General employees and their guests will be the only people allowed in that event," Rich says.

All outings are company-funded, with the exception of a \$2 fee collected from each participant for each outing attended. The money collected is then reinvested for the next season. Outings are chosen with both adults and children in mind, as well as couples and families. The committee works toward providing a wide variety of events.

Committee members are Tim Daly, Pauline Deignan, Evie Dumas, Mike Grniet, Bob Wyld, Mike Murphy, Dick Mank, Jim Shea, Ron Suffers, Bob Funk, Dick Kirejczyk and Jacqui Risolo.

Sign Up For Ultimate Frisbee

Registration for the 1987 Data General Ultimate Frisbee team will take place in the cafeteria annex between noon and 1 p.m. on Wednesday, April 15. The team is in its third year of competition in the Boston Area Corporate Ultimate League. New players are always welcome.

Ultimate Frisbee is a co-ed sport played on a 70-yard X 40-yard field with opposing end zones. There are 7 players on each side and the object of the game is to pass the frisbee to a teammate in the end zone of your opponent. The game requires the combined skills of many sports.

If anyone is interested in more information, mail your name or questions to Mail Stop E-111 in Westboro, in care of "Ultimate Frisbee." A team spokesperson will get back to you.

Mini News is published weekly for the employees of Data General-Westboro. Material may be submitted for publication to Mary Anne Been at extension 4705 or MS A235. Data General - An Equal Opportunity Employer.

MARKETPLACE

CARPOOL

Ride/Carpool, from Springfield/Palmer to Milford, Ron x2487.

Ride, from North Reading to Westboro, Jim x5756.

Carpool, from Brookline to Southboro/Westboro, flexible, Katz x7093.

Ride/Carpool, from Chelmsford to Westboro, 7:00 - 8:00 to 4:00 - 5:00. Duane x6731.

Ride, from Whitinsville to Westboro, Rosemary x5615.

Ride, from Marlboro to Milford, 8:00-8:30 to 5:00-5:30, Helen x2137.

FREE

Kitten, 5 month old male, grey & white angora. Litter trained, 756-5701 after 6:00 pm. (Worcester).

FOR RENT

Rental, Dennisport, efficiency w/fenced patio & pool, 2/10 mi. to beach, \$3000/season, \$295/wk., \$175/off-season wk., \$50/off-season wknd. 435-3794. (Hopkinton).

Rental, Dennisport, 2 bdrms., duplex cottage condo w/deck, 1/10 mi. to beach, \$450/wk., \$295/off-season wk. 435-3794 (Hopkinton).

Rental, Salisbury Beach, \$200 - \$435 wk., (603) 893-3464 (Hooksett, NH.).

Rental, W. Yarmouth, 3 bdrm, 2 mi. to Seagull beach, avail. Jun thru Sept. 852-0470 after 3:00 pm. (Worcester).

Condo, 3 bdrms., 1 bath, sleeps 8, near Waterville Valley, Loon & Cannon Mtns., available by week or weekends. 769-2355 (Norwood).

Apartment, 2nd floor, W/W, living room, dining room, bedroom, full bath, kitchen, country setting, 10 minutes to #495, \$575/mo includes heat. 883-1645 after 6:00 pm. (Blackstone).

Summer Chalet, Lake Ossippe Village, N.H., 3 bdrms, 2 baths, furnished, walk to private beach. \$300/wk. 696-6065 (Milton).

Townhouse, Hudson, 1 1/2 baths, eat-in kitchen, livingroom, appliances, central air, garage, attic space, walking distance from tennis courts. \$800/mo & util. 568-0812 after 5:30 pm. (Hudson).

Apartment, W. Upton, 12 min. to Data General Westboro, 3 rms, eat-in kitchen, lg. living rm., lg. bdrm., townhouse style. \$560/mo. & util. 435-4327 (Hopkinton).

Apartment, Worcester, Hamilton Street area, 2nd floor, 6 rms, 3 bdrms, stove. \$500/mo & util. 752-0816 after 5:00 pm. (Worcester).

Ski House, Killington, sleeps 8, cable TV, \$200/wknds, \$300/wkly. 464-2714 (Princeton).

House, Dennisport, 3bdrms, enclosed porch, deck, cable TV, walk to beach. \$595/week. 562-3274 after 4:30 pm. (Hudson).

Apartment, 1st floor; 6 rms.; 3 bdrms; near Rts. 9/290. 799-6873 (Worcester).

House, Cape Cod; 3-bdrm. Near Seagull beach. West Yarmouth. \$650/wk 529-3434 (Upton).

WANTED

Roommate, to share house, non-smoker, 20 min. to Westboro. \$265/mo. & util. 798-0143 (Worcester).

Roommate, to share 3 bdrm. townhouse in Worcester, 25 minutes to DG., mostly furnished, appliances, exercise rm., \$255/mo + 1/3 util. 799-4090(Worcester).

Roommate, female, non-smoking to share fully-furnished condo in Watertown, incl. enclosed parking, June 1st occp. \$500/mo. + elec. 924-8942 after 5:30 pm. (Watertown).

Roommate, female non-smoking to share 3 bdrm apartment in large 2 family house in Marlboro, no pets, 6 mi. to Westboro, May 1st occupancy, April can be arranged. \$234/mo & 1/3 util. 485-3980 (Marlboro).

Roommate, female, non-smoking to share apartment in Westboro for April 1st. \$347.50/mo heat/hot water incl. 898-2510 (Westboro).

Summer Cottage, to rent from June 1st thru Labor Day in Hudson/Sudbury area. 869-6400 after 6:00 pm. (Boylston).

Roommate, to share 2bdrm apartment in N.Framingham; non-smoking; prof. female; no cats (have one already). \$190/mo & util. 877-7178 (Framingham).

FOR SALE

Items, high chair, \$10; walker, \$15; infant seat, \$5; baby gate, \$5; Christmas tree, \$25; toaster oven/broiler, \$10. 852-2995 (Worcester).

Bicycle, Raleigh touring, man's 19" frame, double-butted chromoly tubing, 18 speeds, woman's saddle, black, paid \$250, will sell for \$190. 237-2877 (Wellesley).

Items, 3 piece pine living room set, sleep sofa, rocker, \$100/BO; 2 heavy pine end tables, 1 coffee table, \$100/BO. 832-5691 after 5:30 pm. (Auburn).

Items, basset crib and dresser set w/changing pad. \$200. 478-3981 (Milford).

Items, Panasonic microwave, \$300; telephone table, \$25; 2 living room chairs, brown & gold, \$60/ea.; drapes, 144x84, lined, w/valance, brown, \$50. 865-1419 (Millbury).

Drum Set, Tama 5 pc, white, power toms, roto toms, plus all accessories 485-4007 (Marlboro).

Item, Class 1 trailer hitch, fully-assembled w/stabilizer bars. 699-7727 after 6:30 pm. (N. Attleboro).

Snowblower, Toro, model #724, 7hp., 8 yrs old, \$600. (401)-766-4868 (Woonsocket, RI).

Puppy, Cocker spaniel, 15 weeks old, AKC registered, male, buff color, all shots, \$350 332-9588 (Newton).

Membership, Wayside Racquet and Swim Club, available for sale at a discount. 263-8658 (Acton).

House, 2-family, 6 rms & 4 rms, walk to center, built-in pool, recently remodeled. \$197,900 (Shrewsbury).

House, 1+ acre, 3bdrms, fireplaced LR, formal dining room, well-equipped kitchen, master BR w/bath, family room w/sliders, 9 mi. to Webo. 839-9523 (Grafton).

Boat, 1985 19ft. Searay Seville, closed bow, 140 mercruiser, e-z loader trailer, \$9500 769-4427 after 6:00 pm. (Norwood).

Membership, Healthclub membership, 5 months for couple, Framingham, Nautilus + much more, each \$100/BO. 898-3224 (Westboro).

Passes, 2 Continental airline 1-way passes, must be used before end of May, \$90/ea. 460-0827 (Marlboro).

Townhouse Condominium, 20 min. to Westboro, 1 yr. old, 2 bdrms, living rm., dining rm., eat in kitchen, full basement, laundry, 2 half baths, and full bath, porch w/sliders, central air, 1400 sq. ft., \$122,900 966-3125 (Bellingham).

TV, 25 in. Heathkit GR3000 in mediteranean console, \$100 393-8861 (Northboro).

Computer, Timex Sinclair 1000; 16K RAM module, 3 cassettes; user manual incl. \$100 756-5701 after 6:00 pm. (Worcester).

Mobil Home, 1983, 35ft, 1bdrm, kitchen, living rm., 2 add a rms., located in Falmouth. \$12,500. 473-7382 wkds, 548-2629 wknds. (Milford).

Sofa, 80" coral/beige floral chintz; 2 coral velvet chairs, BO. 877-5047 (Framingham).

Land, Auburn, NH., 26 acres, 624 ft of frontage. \$135,000 (603) 669-7152 leave message. (Auburn, NH).

Microwave, commercial touch-tone, Astrochef, 5 step prog., var pwr.; delay start, \$225. 829-6152 (Holden).

Cat, seal point Himalayan, male w/blue eyes, neutered, 1 1/2 yrs. old, moving. must sell. BO. 883-7216 or (401) 769-4672 after 6:00 pm. (Blackstone).

Air Conditioner, 19,000 BTU Frigidaire, 220 vac. \$200/BO. 568-8671 after 6:00 pm. (Hudson).

Gas Grill, El Patio. \$45/BO. 877-8111 (Framingham).

Dryer, Sears Kenmore, heavy duty, apartment size, \$75/BO. 529-4627 (Upton).

Ski Racks, silver, \$50. 829-5272 (Jefferson).

Windsurfer, Rocket 83, trifen, sinker, no dagger board-foot straps, fins and power joint. \$300 366-0478 (Westboro).

Items, 150 lbs. & weight bench, \$50; 1 double bowl stainless steel sink, \$50; 1 six-foot sliding glass door, \$160; 1 six-foot white draw shade, \$25; 1 large capacity Litton microwave oven, \$125; 9, 2x4 storm windows, \$5/ea. 883-1469 (Blackstone).

Tickets, airline ticket to Orlando, FL., leaving Boston May 7th and returning May 18th., \$161.50 365-2566 (Clinton).

Camper, 1979 Apache solid camper, sleeps 7, stove, sink, dinette, storage. \$2250 478-0793 (Milford).

House, custom brick ranch, dead end street, close to parks, \$196,900/negotiable. 842-2510 after 6:00 pm. (Shrewsbury).

House, 4 bdrm saltbox colonial, 3 1/2 yrs old, attached 2 car garage, executive neighborhood. \$289,900, 393-6341. (Northboro).

Condo, top floor, 1 bdrm, near Rt. 495/9, walk-in closet, w/w, fully appl. \$79,500. 870-1831 leave message (Westboro).

Condo, 2 bdrm, over 1000 sq. ft., balcony, pool, deeded park, 15 min. to Data General, \$89,000 842-4083 (Shrewsbury).

Livingroom Set, dark brown modular set, 8 pieces, incl. sleeper. \$1200 firm. 966-0316 (Bellingham).

Condo, 2 bdrms, 2 full baths, w/w, fully appl. 798-3485 (Worcester).

Camera , Chinon; XL555; macro, power zoom; super 8 movie camera; used for 5 film cartridges. \$75/BO 567-6882 after 7:00 pm. (East Boston).

Water Bed , Pine, king size; padded side rails; heater; pad incl. \$250. 966-1463 (Bellingham).

Tickets , Boston symphony tickets (2) for April 21st. @ 8:00; \$38 for both. 235-1975 (Wellesley).

AUTOS

'72 **Volvo Wagon** , for parts, not charging, runs. \$125/BO. 838-2766 (Berlin).

'73 **Super Beetle VW** , parts car. \$200/BO. 366-1968 (Westboro).

'74 **Dodge Dart** , slant six eng.; 120k mi.; moving must sell. \$300/BO. 435-4887 (Hopkinton).

'75 **Mercury Comet** , V6, auto. trans., 83k mi., 4 dr., \$600/BO. 883-9673 (Bellingham).

'76 **Monte Carlo** , V8, PS/PB, AM/FM, \$650/BO. 366-6554 eves & wknds. (Westboro).

'76 **Dodge Coronet** , V8, 4dr., AC, AM/FM, new rebuilt engine and battery, \$500/BO. 883-1263 (Bellingham).

'77 **Datsun B210** , 2dr. hatchback; 4 spd.; new clutch, brakes, radiator; moving must sell. \$600/BO. 366-0805 (Westboro).

'77 **Olds 98** , tilt wheel, cruise control, stereo w/cass., PW/PL/PS high mileage. 877-4611 (Framingham).

'78 **Chevy Monza** , auto., PS, AM/FM cass., new tires & exhaust, 74k mi., original owner, \$850/BO. 485-0861 (Marlboro).

'79 **Plymouth Volare Station Wagon** , PS/PB, AM radio, 2 extra tires, \$1200/BO. 237-2349 (Wellesley).

'79 **Chevy Van** , customized, A/C, cruise control, AM/FM stereo, CB radio, TV, low mileage. \$5995 firm. 853-0889 (Worcester).

'79 **Honda Twinstar Motorcycle** , 175cc, 9000 mi., 80 MPG, \$400.393-8861 (Northboro).

'80 **Suzuki GS-850I** , shaft-driven, low mileage, best offer. 345-3025 (Fitchburg).

'80 **Yamaha XS 850** , 8600 mi., new metzier tires. \$1350. 366-5634 (Westboro).

'80 **Cutlass** , \$3000 234-4210 (Northbridge).

'80 **Toyota Corolla** , 4dr., silver, AC, AM/FM stereo, automatic. \$2400/BO. 877-5149 after 7:00 pm. (Framingham).

'81 **Renault 18I** , 4 dr., 5 spd., 65,000 mi., \$1000/BO. 485-4007 (Marlboro).

'82 **Yamaha Seca 750** , metallic grey, less than 1000 mi., cover, lock, case guards incl., \$2000 firm. 877-0701 (Framingham).

'83 **Jeep Cherokee** , 4 wd., 6 cyl., 4 dr., 50,000 mi., \$5000. 695-6635 (N. Attleboro).

'84 **Chevy Cavalier Wagon** , 55k, A/C, AM/FM cass., automatic, PS/PB, must sell \$3900 785-1490 (Dover).

'84 **Ford Escort L** , New England edition; 4cyl.; 2 dr. hatchback, auto trans.; 38k, AM/FM stereo; new radials. \$3000 368-1432 (Clinton).

'85 **Honda CRX** , white/grey, AM/FM cass., rear def., int. wipers, 5 spd., 36,000 mi., \$6200/BO. 839-4031 (Grafton).

'85 **Chrysler 5th Ave** , loaded, showroom cond., must sell. 476-7536 (E. Douglas).

'86 **Mustang LX** , 4 spd, sun roof, AC, PS/PB, power locks, 15k mi., \$7300 898-3224 (Westboro).

'86 **Mitsubishi 4X4 Truck** , toolbox, bedliner, cover, many other options. \$7500/BO. 885-4260 (Spencer).

'86 **Mazda 626 GT Turbo Sedan** , loaded, AC, moonroof, 15 in. alum. wheels, cruise control, AM/FM cass., \$11,500. 478-6781 (Mendon).

'86 **Chevy Caprice Wagon** , 4dr., 9 passenger, 305 V8, automatic, PW, AM/FM cass., cruise control, AC, tinted windows, wire wheels. \$10,995. 393-7294 (Northboro).

HOURS

Westboro Cafeteria , full breakfast, 6:30 a.m.-10:00 a.m.; lunch, 11:30 a.m.-1:30 p.m.; open from 6:30 a.m.-3:00 p.m. for beverages.

Pizzeria , serving from 10:00 a.m.-2:00 p.m.

Pumpnickel's Deli , Coffee & pastries, 6:30 a.m.-7:30 p.m.; full breakfast, 6:30 a.m.-10:00 a.m.; deli lunch, 11:00 a.m.-2:00 p.m.; Take-out, 3 p.m.-6:30 p.m.; dinner, 5 p.m.-7:30 p.m.

Milford , full breakfast, 6:30 a.m.-8:30 a.m.; lunch 11:15 a.m.-1:15 p.m.; open from 6:30 a.m.-3:15 p.m. for beverages.

Southboro , full breakfast, 6:30 a.m.-10:00 a.m.; lunch 11:15 a.m.-1:00 p.m.; open from 6:30 a.m.- 3:00 p.m. for beverages.

MINI NEWS

All ads must be submitted in writing and include employee's name, home phone and extension number. Ads will be stamped with the time and date as they are received and will run on a first come basis. Send ads to Laureen Sasseville, MS A-235 or CEO SASSEVILLE L:MSIS03