

# Mini News

## News For The Employees of Data General

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March 13, 1987

### Data General Day Tomorrow At Museum

The Computer Museum in Boston will play host to Data General tomorrow as employees and their families are admitted free to the only museum of its kind. All you have to do is present your badge. That will allow you to enter a world that depicts the growth of what many call the second industrial revolution.

Within the museum's walls glow the vacuum tubes that control the largest computer ever built, known as SAGE. Visitors marvel at a pocket-sized calculating device that did not come from the local electronics store, but from an early 17th-century inventor. Youngsters and their parents "paint" a picture with a mouse and a computer screen. Others examine a 28-year-old aluminum ashtray, the first object produced using computer-aided design.

At the museum, special presentations of Data General's latest Corporate Portrait, often used to introduce customers to the company, will be shown to employees and all visitors. Data General employees will also be on hand to explain the museum's manufacturing exhibit, which demonstrates how Data General, and many other companies, manufactured computers, from bare boards to finished product. This exhibit uses an ECLIPSE C/330 computer. Other exhibits use Data General DESKTOP GENERATION Computers and a NOVA computer. Employees will also receive a 10-percent discount in the museum store.

The Computer Museum is located on Museum Wharf at 300 Congress Street, right next to the Children's Museum. To get there, follow Museum Wharf signs displaying the wharf's landmark giant milk bottle.

- From North: Expressway (Route 3) south to Exit 23 (High and Congress Streets); third left onto Congress Street and across bridge.
- From South: Expressway (Route 3) north to Atlantic & Northern Avenues Exit; immediate right over Northern Avenue Bridge.
- From West: Mass Pike (Route 90) to Expressway north (Route 3) To Atlantic Avenue Exit; right over Northern Avenue Bridge.

The museum is open from 10 a.m. to 6 p.m. Public parking is available on Sleeper Street, across from Victoria Station Restaurant, and other lots in the area. Do not park at Victoria Station or your car is likely to be towed. Cameras are not allowed in the museum.

### Phaneuf Named Software Products Director

Paul Phaneuf has been named director of Software Product Marketing within the Product Marketing Division (PMD). He reports to John Scanlon, division director of PMD. Among his responsibilities, Paul will strengthen third-party software marketing programs.

Paul is replacing Barbara Babcock who will be attending a three-month management development program at Harvard University. Upon her return, Barbara will receive a new marketing assignment.

Reporting to Paul are: Anne Drazen, manager of Applications and SDE Product Marketing; Bill Younker, manager of Account Management for Third-Party Relations; Barbara Loonam, manager of Marketing Programs for Third-Party Relations.

Paul comes to PMD after eight years within the Field Engineering division, where he most recently was director of Marketing and Business Planning. In that role, Paul established marketing programs, policies, business plans and strategic revenue objectives for the division. Before that, Paul held a series of Field Engineering managerial positions.

A graduate of Norwich University, Paul holds a bachelor's degree in English and an master's degree in business administration from Northeastern University. Paul recently completed the professional management development program at Harvard University.

Tony Nicoletti, vice president of Field Engineering Support Services, will assume responsibilities for the Marketing and Business Planning group until a successor to Paul is named.

## Data General Makes Tracks With Wheelways

Data General recently announced it is installing an ECLIPSE MV/20000 processor and CEO office automation software at Wheelways Insurance and Financial Services, Inc. The system will be used at the company's headquarters in Wynnewood, Pennsylvania for office automation and policy administration.

Wheelways Insurance and Financial Services, Inc. was incorporated to increase the capacity of Maguire Insurance Agency, a sister company, to write property and casualty insurance. The company currently writes \$60 million in annual premiums for automobile lessors including automobile manufacturers and dealerships, as well as banks. Volvo of America, over 1,000 General Motors, Ford, and Chrysler dealers and more than 1,000 U.S. banks are insured with the company.

"We were impressed with the price/performance and reliability the processors from Data General offered us. The fact that Data General provided a single integrated system to meet our office and business processing needs both today and over the long term made them the right choice for Wheelways," says James Maguire, president.

"Data General is committed to meeting the needs of specific industries such as insurance -- and this commitment has paid off for Wheelways," says J. David Lyons, vice president, Data General. "Our ECLIPSE MV/Family of processors together with specific industry solutions and leading-edge office automation software proved a winning combination for Wheelways."

Data General is a leading supplier of automation solutions to the financial services industry. In its fiscal year ended September 27, 1986, the company reported revenues of \$1.27 billion.

## Data General Lands \$1.4 Million Deal

Data General recently sold \$1.4 million of equipment to the Clerical, Medical, and General Assurance Society (CM&G) of the United Kingdom.

CM&G is using a Data General network of 33 ECLIPSE/MV systems connected by XODIAC. All run full CEO comprehensive electronic office software for internal communication and 32-bit Fortran 77 for redevelopment of its quotation system and new development of an underwriting system. The company will be using 33 DASHER/Ones to run Lotus 1-2-3.

CM&G is one of the United Kingdom's oldest and most established assurance companies, and is headquartered in Bristol. CM&G offers life assurance, unit trusts and mortgage protection. Two thousand employees handle policy sales worth \$300 million per year.

CM&G chose Data General's solution because of the comprehensive office automation capabilities and good networking facilities.

## Westborough/Northborough Area Scholarship Available

The Westborough/Northborough Area of Commerce, which Data General supports and participates in, provides four \$500 scholarships each year to graduating high school seniors who live in Northborough or Westborough. Applications are available at the local high schools or from Data General Public Affairs department at extension 4718 in Westborough. Application deadline is April 1.

### Training

#### Courses Scheduled At Education Center

During the weeks of March 23, March 30 and April 6, Educational Services will offer the following software and hardware courses to Data General employees. All classes will be held at the Education Center, 2400 Computer Drive, in Westboro.

#### Software Courses

- *Intro to Data Communication and Networking (DC131E)* is a five-day course that introduces the major hardware and software components of data communication systems and network technologies. Familiarity with basic computer terminology is the prerequisite for this course. Class starts Monday, March 23.
- *AOS/VS System Programming, Part 1 (S309/VS)* is a five-day course that is designed for experienced AOS/VS assembler or high-level language programmers and analysts. This course covers system call formats, file system, interprocess communication, multitasking, record I/O and processes. Class begins Monday, March 23.
- *AOS/VS System Programming, Part 2 (S310/VS)* is a five-day course that teaches the advanced system programming features of AOS/VS. Topics covered include memory management, connection management, inner ring servers, user data areas and more. AOS/VS System Programming Part 1 or equivalent experience is the prerequisite for this course. Class starts Monday, March 30.
- *AOS/VS System Performance for System Managers (SM524)* is a three-day course designed for system managers and system analysts who want to obtain the best system results for minimum cost. System management experience and AOS/VS programming experience are the prerequisites for this course. Class begins Tuesday, March 31.
- *C Language: An Introduction (SM131E)* this special

expanded three-day course is being offered only to Data General employees. The course introduces the "C" language as implemented under MV/UX and AOS/VS and covers data types, arrays, pointers, data structures, memory management, language syntax, I/O functions, data management and in-depth library I/O. High-level language programming experience is the prerequisite for this course. Class begins Wednesday, April 1.

- *COBOL Programming with DG/SQL* (S117E) is a five-day course that teaches how to write application programs for data in a DG/SQL relational database. The prerequisites for this course are recent COBOL programming experience and S209 (AOS & AOS/VS User). Class starts Monday, April 6.

#### **Hardware Courses**

- *Intro to DG 16-Bit Computers* (H100) teaches the Data General basic instruction set, console operations and I/O operations. This class also overviews Data General mass storage devices and communication terminology. Knowledge of digital circuitry, number conversions, Boolean concepts and oscilloscope usage are prerequisites for this five-day course. Class begins Monday, March 30.

- *Intro to DG 32-Bit Computers* (H100/MV) explains virtual storage systems, overviews mass storage devices, terminals, printers, data communications and defines the 32-Bit architecture terminology. The prerequisites for this 10-day course are knowledge of general computer design concepts, digital circuitry and number conversions. Class starts Monday, March 30.

- *ECLIPSE MV/15000 Field Maintenance* (H178) is a five-day course that provides a functional board-level overview of the ECLIPSE MV/15000 computer. The course covers information flow and control functions within individual boards, between boards and over system busses. The prerequisite for this course is H100/MV (Intro to 32-Bit Computers). Class begins Monday, April 6.

To enroll in any training program offered by Educational Services, call tie line 221, extension 1647. The prior approval of your supervisor is required for course registration.

## **Benefits**

### **Open Enrollment Is Here**

Open enrollment for the Data General Medical Plan and all existing HMOs will be held throughout the month of March for a coverage effective date of April 1. Any employee wishing to make changes regarding medical coverage, including transfers among HMOs and the Data General Medical Plan and addition of dependent medical coverage, should contact their Benefits Administrator by March 31 to obtain the appropriate benefit

forms. These forms must be completed and returned by Wednesday, April 1.

There will be no additional HMOs introduced during this enrollment period. Another enrollment period will be scheduled later this spring for an effective date of July 1. All new HMOs will be introduced at this time.

Healthway Medical Plan, based in Brockton, will no longer be available as of April 1.

### **Stock Moves Back To Westboro**

**Effective Monday, March 23**, the Employee Shareholder Services department will be returning to Westboro from Hooksett, reporting to Suzanne Singer, Corporate Stock manager. As of that date, employees must mail their stock option exercise paperwork to Employee Shareholder Services, 4400 Computer Drive, Westboro, MA 01580, Mail Stop F-233. If you have any questions about stock options, you can get answers via the CEO hotline, by addressing your inquiries to STOCK:HERA.

Administrators within the Corporate Stock department are:

Linda Sandstrom:	Group Leader, Extension 5696, Host HERA
Leeann Pelissier:	Stock Swaps and ISO Billings, Extension 5602, HERA
Claudette Boule:	A-K and all International, Extension 5622, HERA
Julie Gallagher:	L-Z, Extension 5676, HERA

## **Activities**

The Data General Employee Activities Committee is planning a seven-day Caribbean cruise aboard the Cunard Line's "Countess" October 3 for Data General employees and guests. The fare, starting at \$948 per person/double occupancy, will include roundtrip ground transportation between Westboro and Logan, roundtrip air transportation between Logan and San Juan, Puerto Rico, all meals and snacks, a Data General cocktail party aboard ship, a welcoming bottle of champagne and onboard entertainment. The cruise will sail from San Juan to Tortola, St. Maarten, Guadeloupe, Antigua and St. Thomas.

If you want more information on the cruise, the Employee Activities Committee will hold a "Caribbean Cruise Night" at the Westboro Marriott Hotel on Tuesday, March 24, from 7:00 to 10:00 p.m. The evening will include a film describing the Cunard Cruise Line, refreshments with a cash bar, door prizes and a staff to answer any questions you may have about cruising. If you plan to attend, please contact Crimson Travel Service, and ask for Candy Boyde at (617) 742-8500 (RSVP). If you have any questions, contact Peter Faford at extension 6776 or Mail Stop D-232 in Westboro.

## MARKETPLACE

### CARPOOL

**Join/Form**, from Brookline to Sobo/Webo, Flex, Katz x7093.

**Ride**, from Whitinsville to Westboro, Rosemary x5615.

**Ride**, from Marlboro to Milford, 8:00-8:30 to 5:00-5:30, Helen x2137.

**Join/Form**, from Nashua NH to Westboro, Elizabeth x5179.

### FOR RENT

**Condo**, 1 bdrm; 3 min. from Data General; large walk-in closet, tennis, pool, fully appl. kitchen. \$550/mo includes heat. 393-9316 (Northboro).

**Apartment**, 1st floor; 3bdrms; near Rt 290/9. 799-6873 (Worcester).

**Apartment**, 2nd floor of duplex; 2bdrms, 2 porches; yard; convenient to public trans. minutes from Harvard square, Concord ave., Belmont. avail. April 1st. \$750/mo. 489-0159 leave message (Belmont).

**Summer Rentals**, Salisbury Beach; \$200 - \$435/wk. 1-603-893-3464

**Condo**, 2bdrm; 1st floor; has washer, dryer, security system; 25 min. to DG. easy access to Rt 290. \$525/mo. 757-2535 (Worcester).

**Ski House**, Killington; 3bdrms; 2 baths w/jacuzzi. 267-6695 (Boston).

**House**, Hopkinton, 3-4bdrms; Close to 495; appliances; short term 435-4077 leave message (Hopkinton).

**Apartment**, Quiet area in Linwood; 3 rms; electricity, stove, frig. included. \$325/mo. & sec. dep. 234-6769 (Northbridge).

**Apartment**, Grafton St. area, Worcester; 3rm; appliances; carpeting; A/C; off-street parking; no pets; no util.; security dep. req. 754-5916 (Worcester).

**House**, Cape Cod; 3-bdrm. Near Seagull beach. West Yarmouth. \$650/wk 529-3434 (Upton).

**Apartment**, 3 rms, 1-bdrm, lg yard, residential area, no pets. \$475+ 481-0132 (Marlboro).

**Apartment**, 4 rms, 2-brdms, lg yard, residential area, no pets \$575+ 481-0132 (Marlboro).

**Condo**, Waterville Estates, NH, Close to W'ville, Loon, Cannon Mtns., available wknds or by wk. 769-2355 (Norwood).

### WANTED

**Child Care**, 2 boys age 2 & 3, daily 7:45am - 4:45pm for 6 wks, beginning mid April; your home, Southboro/Hopkinton/Westboro area. 481-8743 (Southboro).

**Item**, transformer (Power pack) and rail adapter for full scale Lionel Train or the location of a dealer for the parts. 234-6769 (Northbridge).

**Babysitter**, for 2 boys age 4 & 1 in my home. Mon - Fri. 8:00 am - 4:00 pm. 429-4922 after 6:00 pm. (Holliston).

**Roommate**, To share 3bdrm apt. in Shrewsbury. Rent is 1/3 of \$675/mo. including util. 754-1261 (Worcester).

**Membership**, To Wayside swim & Racquet club in Marlboro. 481-2881 (Marlboro).

### FOR SALE

**Items**, Sears kenmore 15.9 cu. ft. upright freezer; \$200/BO; Kitchen aide deluxe food proc.; never used; \$85 234-6769 (Northbridge).

**Boat**, 17 1/2 ft. 1984; 4 winns; 140 hp. mercruiser I/O. Only used 50 hrs. Mooring and Coast guard pkg. incl. \$8700/BO 839-9931 (Grafton).

**Trailer**, Highlander galvanized boat trailer. 1000lb capacity. used 5 times. 237-6233 (Wellesley).

**Cabin Cruiser**, 1985 Carver Mariner; sleeps 6, twin 230 merc inboards, fully coast guard equip. 278-5438 (Uxbridge).

**Dryer**, Maytag, gas dryer. Older model. runs good. 478-7605 (Milford).

**Travel Vouchers**, \$500 value on AA; sell for \$400; US Air, & Delta round trip vouchers for the U.S. BO. 236-0112 (Boston).

**Skates**, Mens hockey skates; Bauer supreme model 92.; sz. 7 1/2. \$80/BO 236-0112 (Boston).

**Condo**, 2 bdrms; 2 baths; large eat-in kitchen; parking; "Brand new" \$85,000 798-3485 (Worcester).

**Fish Tank**, 36" 12x15 w/wrought iron stand. \$45 473-6352 (Milford).

**Computer**, Tandy 1000, 384k memory; 2 disk drives; 10 meg harddrive lotus 123 included. 791-1551 (Worcester).

**Couch**, 6' Pennsylvania house; needs reupholster. \$50/BO. 369-1428 (Concord).

**Bike**, Mens columbia "Open Road"; 10 speed. New asking \$70. 795-7968 (Worcester).

**Typewriter**, IBM Selectric; 15yrs old; x-tra balls; \$75. 568-8701 (Hudson).

**Tires**, Full set (4), Goodyear Eagle Gt's; 205HR-7014; 18k mi., \$110 838-2598 (Berlin).

**Cottage**, Saltwater front - Cape Cod; 2bdrm furnished; 10x20 deck; w/access to Nantucket Sound. \$145,000. 540-3176 (Falmouth).

**Chainsaw**, Homelite 240; 16 in. \$80/BO 366-4399 (Westboro).

**Fireplace Insert**, KNT superheat; fits openings up to 50" x 32" 1000,000 btu output; dual blowers; burnsm wood or coal. \$200/BO 366-0821 (Westboro).

**Canopy Bed**, Queensize.; brass. \$1000 839-6449 (Grafton).

**Item**, Textronix type 506 oscilloscope; dual trace. Needs repair. \$60/BO. 839-3441 (Grafton).

**Stereo**, JVC 25w fully-digital receiver; \$120; Fisher dual-cassette deck w/high-speed dubbing \$80 852-5624 (Worcester).

**Table**, Toddler school table, 8ft. kidney-shaped w/adjustable legs \$160 852-5624 (Worcester).

**Livingroom Set**, Camel back sofa; loveseat; chair. Tan velvet. \$1000 839-6449 (Grafton).

**House**, 3-bdrm ranch, in-ground pool, 2-car garage, 1+ country acres, 10 min. to Rt. 495, \$140,000. 883-1133 (Blackstone).

**Condo**, 2-3 bdrms, 2 baths, garage, x-tra storage, includes microwave & custom drapes, \$142,000. 881-1529 (Ashland).

**House**, 6+ rms, 3 bdrms, cellar, garage, Rt. 27 (1/4 mi. from Rt. 3). 603-622-4224 (Hooksett, N.H.).

**House**, 8 large rooms in executive Northboro neighborhood, reduced to \$189,900. 393-3285 (Northboro).

**House**, Country split-entry, 15 yrs old, 7 rms, inground pool, easy access to Rt. 290/2. 537-9636 (Leominster).

### AUTOS

'76 Datsun B210, 2dr hatchback; auto.; reliable trans. \$350. 865-9695 (Sutton).

'77 Dodge Apens Wagon, low mileage; needs some body work; runs well; 234-6769 (Northbridge).

'77 Datsun B210, 2dr hatchback; 4 spd; new clutch, brakes, radiator. Moving-must sell \$750/BO. 366-0805 (Westboro).

'78 Mercury Bobcat, 60k mi.; orig. owner; automatic. 365-3598 (Clinton).

'78 Camaro, V8, 305 engine; spoiler, sunroof, 4 crome rims; AM/FM cass., 5 spare tires & rims. \$2500 753-2921 (Worcester).

'79 Mazda GLC Wagon, 5 speed; 84k mi.; 29 mpg.; Grey; \$995/BO 485-7730 (Marlboro).

'81 Chevette, 4dr; auto. trans; 36k mi.; AM/FM. \$1700 879-5919 (Framingham).

'82 Toyota Corolla, 4dr; automatic. B/O. 473-3256 (Hopedale).

'82 Le Car, 4 spd, 2dr hatchback, AM/FM stereo cass.; no rust \$1100/BO. 366-0805 (Westboro).

'83 Ford Escort Wagon, PS/PB; AM/FM stereo; new exhaust; well maintained. \$2700 529-3418 leave message (Upton).

'83 Ford Escort GL, 2dr hatchback; AM/FM stereo; 2-tone beige; rear defogger; automatic; 38,000 mi., \$2900/BO 562-7413 (Stow).

'84 Dodge Aries, Blue, 4dr; 31k mi.; AM/FM stereo; intermittent wipers. \$4000/BO. 865-9644 (Millbury).

'84 Buick Regal, Light blue w/white top; 2dr; spoke wheels; tilt wheel; split bench; 42k mi. \$6500 885-9751 (Spencer).

'84 Renault Alliance, New exhaust; new brakes; new tires; well maintained. \$2600 529-3418 leave message (Upton).

### HOURS

**Westboro Cafeteria**, full breakfast, 6:30 a.m.-10:00 a.m.; lunch, 11:30 a.m.-1:30 p.m.; open from 6:30 a.m.-3:00 p.m. for beverages.

**Pizzeria**, serving from 10:00 a.m.-2:00 p.m.

**Pumpernickel's Deli**, Coffee & pastries, 6:30 a.m.-7:30 p.m.; full breakfast, 6:30 a.m.-10:00 a.m.; deli lunch, 11:00 a.m.-2:00 p.m.;

Take-out, 3 p.m.-6:30 p.m.; dinner, 5 p.m.-7:30 p.m.

**Milford**, full breakfast, 6:30 a.m.-8:30 a.m.; lunch 11:15 a.m.-1:15 p.m.; open from 6:30 a.m.-3:15 p.m. for beverages.

**Southboro**, full breakfast, 6:30 a.m.-10:00 a.m.; lunch 11:15 a.m.-1:00 p.m.; open from 6:30 a.m.- 3:00 p.m. for beverages.

### MINI NEWS

All ads must be submitted in writing and include employee's name, home phone and extension number. Ads will be stamped with the time and date as they are received and will run on a first come basis. Send ads to Laureen Sasseville, MS A-235 or CEO SASSEVILLE L:MSIS03