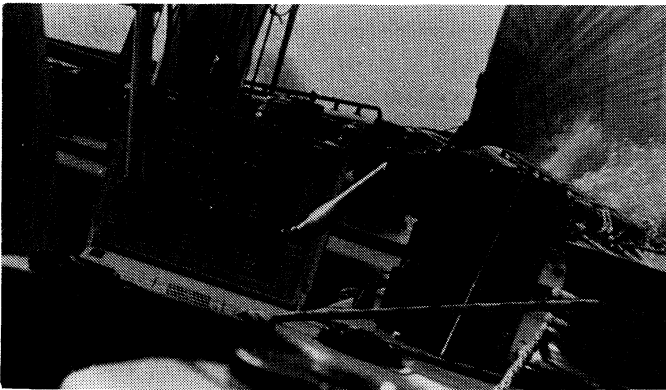


Mini News

News For The Employees of Data General

February 20, 1987

Sponsorship Attracts Customers



Although the America's Cup winner was decided a couple of weeks ago, the benefits Data General may reap from its involvement with the yachting extravaganza are only just beginning.

Computers have found their way into sailing, helping crews to take advantage of wind and ocean currents. During the 1987 America's Cup, computers offered by Digital Equipment, Hewlett-Packard and others were either on board every boat entered in the series, or on land, helping crews analyze data on sailing conditions.

Besides having DATA GENERAL/One computers aboard Cup-winner Stars and Stripes 87, Data General was a major sponsor of the Australia IV, providing the boat with the equipment and personnel needed in its efforts to keep the Cup down under.

"Our involvement with the Australia IV was part of a campaign to raise Data General's visibility in Australia and New Zealand," says Americas/Far East Vice President Wayne Fitzsimmons. "We were fully aware that the eyes of all of Australia, New Zealand, and even much of the U.S., would be on the Cup. Data General-Australia planned to build up momentum to take full advantage of an opportunity which rarely comes its way."

For example:

- In 1984, officials from Data General-Australia briefed nearly 600 business people on the company's role in the Cup, starting a discussion that led to a 40 percent increase in sales in 1985;
- Throughout 1986, the company sponsored functions

to allow members of the Australia IV to speak about the upcoming races before members of the press and public;

- Australians viewing the races on television were treated to 30- and 60-second commercials extolling the benefits of Data General computers;
- People who visited Fremantle to catch the action live saw the Data General logo displayed magnificently from posters, flags and banners placed throughout the dock areas;
- Those not fortunate enough to be in Australia for the races were sure to catch the Data General logo during nightly television news reports of races;
- Newspapers in Australia and the U.S. included stories of how Data General computers were used during the races.

• Data General-Australia even put together a panel of some of Australia's pre-eminent skippers to predict the outcome of the Cup. The prognostications of the Data General America's Cup Prediction Panel often appeared in newspapers throughout the world.

More importantly, this participation provided the company with an opportunity to meet with key business people from throughout Australia and New Zealand. "To Australians and New Zealanders, especially, the 1987 America's Cup was the Super Bowl and World Series rolled into one," says Wayne. "Because of this high amount of interest, Data General-Australia had a forum in which to conduct business with decision makers from throughout that corner of the globe."

As a result, says Wayne, he and Bob Miller, senior vice president of the Information Systems Group, met with customers during the finals of the Cup. "Dinners were held with prominent Australian business and government people. Breakfast meetings were set up in order to allow customers an opportunity to hear Data General's business strategies first-hand. We met with customers from the 100 different organizations which Data General-Australia has identified as being important to its future efforts."

Why so much emphasis? "Simple," says Wayne. "Exposure of this magnitude is key to winning business. Over the past four years, Data General-Australia has doubled its revenues. The subsidiary plans to more than double its revenues again by 1990. If we are to

meet that goal, we have to solidify our partnerships with the larger businesses on the continent.

"Data General had a visible role in the America's Cup," says Wayne. "The momentum we gained from that will help to raise customers' awareness of who Data General is and how we can fit into their business needs."

Data General Gets Order For 2,000 Laptop Computers

The Aid Association for Lutherans (AAL), the world's largest fraternal benefits society for insurance sales applications, has purchased 2,000 DATA GENERAL/One Model 2 computers. AAL, headquartered in Appleton, Wisconsin, expects to equip each of its field staff employees with the computers. The total sale is estimated to be \$8.1 million.

AAL district representatives will use the laptops to develop financial need analysis packages and to plan life and health insurance programs for its 1.4 million members on site, usually in members' homes.

Prior to choosing the DATA GENERAL/One laptop, AAL examined competitive offerings from Grid, Toshiba, Sharp, IBM and Zenith.

AAL will purchase the DATA GENERAL/One Model 2 with electroluminescent screens, two 3-1/2-inch floppy diskette drives, an 8087 floating point coprocessor for mathematical computations and an internal Hayes-compatible 1200-baud modem.

In addition to its function as a sales analysis tool, AAL district representatives will also use the DATA GENERAL/One for insurance product illustrations which outline for the client specific insurance policies with details on premium and protection levels. Representatives can also manage prospect files, execute mailings and update files without having to access home office files.

"All our needs for a truly portable laptop with uncompromised desktop functionality are addressed with the DATA GENERAL/One Model 2," says Jim Bork, director of Field Support Systems for AAL. "The electroluminescent screen offers the best resolution for sales situations, that require clients to view displayed information from different angles, when meeting with our representatives. We evaluated competitive offerings that either did not offer the CRT-quality screen, or if they did, were priced at a premium. Our decision to choose the DATA GENERAL/One Model 2 was also based on the high degree of PC compatibility, dual 3-1/2-inch drives and the availability of nationwide field support."

"The insurance industry provides an area of very strong growth potential for the fully functional laptop market," says Alan Law, director of Services Industry Marketing at Data General.

"Many insurance professionals, from auditors to sales representatives, spend a great deal of time at the point of sale, whether it is at a client's office, home or

other field location. With the capabilities of the DATA GENERAL/One Model 2, the insurance sales force can generate a larger volume of business on location, provide faster, more accurate report generation and more legible and uniform data entry," Alan adds.

Flying The Friendly Skies

Not every Data General employee spends the majority of his or her day in front of a computer terminal. Some, like George Vincent, can rarely be found sitting behind a desk. George, a member of Data General's Aviation Services group, spends most of his time transporting employees via the company helicopter to various plants in New England. To mark his qualifications as a helicopter pilot, last month, George was elected president of the New England Helicopter Pilots' Association.

"I've been a member of the group since 1980," George says. Data General pilot John Anderson was a co-founder of the organization, as well.

George's interest in flying stems from his role in the U.S. Army. In 1971, after George graduated with a bachelor's degree in economics from the University of Wisconsin, he served in the Army for five years, in Korea and the United States. He is still in the reserves, and flies on the weekends.

"I've been flying for years. My father was a pilot, and I've always had an interest in flying. But I didn't fly a helicopter until I joined the Army. I didn't know then that I would be making a career out of it."

The Pilots' Association meets bimonthly in Woburn, to discuss topics of mutual concern and interest.

"I established three goals when I was elected president. The first, to continue to promote safety, is the primary concern of anyone who flies. My second goal is to increase membership, and lastly, I'd like to increase public awareness of our organization," George says.

Not only does the association act as a resource for other pilots, but the organization serves a social function as well. The group plans dinner dances and seminars, and last year, established a scholarship fund in the memory of a pilot who was killed in a crash.

"The association attracts a wide variety of members, from student pilots to Airline Transport pilots," George says. "But when you add the total number of hours of experience the group possesses, it's phenomenal."

Three Directors Accept New Assignments In Human Resources

Bob Vitale, **Kathy Curran** and **Tom Gately** have accepted new assignments as Human Resource directors. Bob will support Sales and Systems while Kathy moves from Sales and Systems to support the Finance and Administration organization. Tom's responsibilities as director of Manufacturing Human Resources

expand to include worldwide operations. They report to Don Bateman, vice president of Human Resources.

Bob, who has been director of Sales Planning and Compensation for the North American Sales Division (NASD) since 1983, will be responsible for all Human Resources programs within the NASD and Federal divisions. He also brings the responsibility for incentive compensation programs with him to his new position in Human Resources.

Reporting to Bob are Carol Culver, Human Resources manager for the Federal Division; Area Human Resources Managers Tony Abraham, acting in Area 1; John Bushfield in Area 2; Erin Weigand, acting in Area 3; Carol Kruse, Area 4; and Carole Mega, Sales Compensation manager. Bob also will provide direction to Earl Hough, manager of Administration for Data General-Canada.

Doug Ayers, NASD MIS consultant, Bernie Flagg and Janet Conlon will continue to provide systems and compensation plan administrative support to NASD within the NASD Finance organization, which reports to Controller Art Franson.

Bob joined Data General in 1972 as manager of Corporate Training; became manager of Manpower Planning and Development in 1975; was promoted to Corporate director of Educational Services in 1977; and named director of Sales Planning and Compensation in 1983. Bob formerly held marketing support positions at Foxboro Company and Honeywell. He received his master's degree from Northeastern University and his bachelor's degree from Boston State College.

Kathy, who has been director of Human Resources for Sales and Systems Engineering, will now be responsible for Finance and Administration which includes the worldwide Finance, Human Resources and Administrative organizations which report to Senior Vice President Ron Skates. Reporting to Kathy is Vic Becker, manager of Human Resources for Finance and Administration.

Kathy, who was first with Data General from 1979 through 1981, rejoined the company in 1984 as Field Operations Human Resources manager. She was promoted to director in 1985. From 1981 to 1984, she was with Bay Banks Inc. as vice president of Human Resources. Kathy has a master's degree from Northeastern and a bachelor's degree from the University of Massachusetts at Amherst.

Tom has been director of Human Resources for North American Manufacturing for the past six months. His expanded responsibilities will include Manufacturing operations in Singapore, Thailand, the Phillipines and Germany. Bob Kelley, director of Human Resources for International Manufacturing, will report functionally to Tom as do all of the North American plant Human Resources managers. Reporting directly to Tom are Don Simpson, Human Resources consultant, and Kathi Dierks-Rancer, manager of Human Resources for Corporate Manufacturing.

Tom joined Data General in 1979 as Employee Relations Counsel and was later promoted to director of Employee Relations and International Personnel. He

was named director of Human Resources for Domestic Manufacturing last October. Tom holds his bachelor's degree from Merrimack College and Suffolk University.

People

In Human Resources...

Barbara Berke has been named manager of Human Resources for Information Systems Group Marketing and the Customer Services division in Westboro. She reports to Human Resources Director Tim Morrison.

Barbara, who first joined Data General in 1979, has most recently been manager of Field Compensation in Corporate Compensation. Previously she was division Compensation manager for the North American Sales Division (NASD); a Compensation analyst; and a Personnel representative for Field Engineering. Prior to coming to Data General, Barbara was employed as a Personnel manager for Distribution Management Systems of Lexington and a Labor Management Relations advisor and research specialist for the Commonwealth of Massachusetts. Barbara received her bachelor's degree from Syracuse University.

Reporting to Barbara are Section Manager **Elaine Ouellette**, Senior Human Resource Representative **Char Nienhuis** and Human Resources Representative **Beth Florin-Thuma**. Reporting to Elaine is Senior Human Resources Representative **Natalie Estrella**.

Elaine is section manager for the Customer Services Division, which includes Educational Services, Continuing Products/DG Direct, Special Systems, and the Software Products Services Division. She joined Data General in 1983 as a Human Resources representative in the Systems Development Division (SDD) and was promoted to senior Human Resources representative prior to joining Corporate Compensation last year as a senior Compensation analyst.

Prior to Data General, Elaine was with the Elliot Company in Woburn, and Hall and Mackey Marketing in Portland, Maine. She holds a bachelor's degree from the University of Massachusetts at Amherst.

Natalie supports Special Systems and the Software Products Services Division within the Customer Services Division. She was formerly Human Resources manager for Ark-Les Corporation of Boston. Natalie holds a bachelor's degree from Notre Dame College in Manchester, N.H.

Char supports Industry Marketing, Product Marketing, Marketing Communications, Public Affairs and Public Relations. She recently joined the Westboro-based Human Resources staff from Data General-Sunnyvale where she had been a Human Resources representative since 1984. Char holds a master's degree from Central Michigan University and an MBA from the University of Michigan.

Beth supports the Distribution Division, Group Marketing Business Planning, Group Marketing Support and the Japanese Business Development group. She joined

Data General as an intern in 1985 and later served as Compensation analyst in the Field Engineering Division. Since last summer, Beth has been a Human Resources analyst in the Field Engineering Consulting group. Beth received her master's degree from Cornell University and her bachelor's degree from the University of Florida.

In Corporate Benefits And HRIS...

Ganne DeSomery has been named to the new position of manager of Corporate Benefits and Human Resource Information Systems (HRIS). Ganne, who reports to Human Resources Operations Director Guy Carter, previously held the position of Corporate Benefits manager.

Ganne has been acting HRIS manager as well as Corporate Benefits manager for several months. She joined Data General in 1978 and was named Corporate Benefits manager in 1982. Ganne received her bachelor's degree in social sciences from the University of California. Prior to Data General, she worked for Aetna Life and Casualty as a life and health claims supervisor.

Reporting to Ganne are **Charlie Doherty**, manager of Retirement Benefits; **Camillo Davis**, manager of Health Benefits; **Kathy Chiavaralli**, International Benefits consultant; and HRIS Analysts **Janice Mackey**, **Irene Molnar**, **Mary Parkin** and **Barbara Burt**.

Charlie Doherty recently joined Corporate Benefits from Data General-Southboro where he was program manager in Southboro MIS for "Train The Educator," which introduced public school teachers and administrators to computers in business. Before that, Charlie held product and vendor engineering positions in Quality Assurance. Charlie has been with Data General since 1977. He received his bachelor's degree from Boston College and a law degree from Suffolk University.

Reporting to Charlie are Benefits Analysts **Ellen Hogan** and **Jackie Reeve**. Jackie recently joined Data General from Michigan State University where she received a master's degree in Labor and Industrial Relations and served in internships with the City of Lansing and Chrysler Corporation. She received her undergraduate degree in psychology and sociology at the University of Michigan.

Reporting to Camillo are Benefits Analysts **Laurie Ross** and **Joel Burkowsky**. Laurie graduated from Bentley College with a bachelor's degree in management. She also holds an associate's degree in business administration. Laurie began working in the Benefits department in June 1986. Joel is a recent graduate of Michigan State University with a master's degree in Labor and Industrial Relations. He received his bachelor's degree in economics from the State University of New York at Fredonia.

In HRIS, Barbara Burt and Mary Parkin have joined the department as HRIS analysts. Barbara has recently been in the Tax department. In more than nine years with Data General she has held a series of positions in several finance departments including Payroll, Travel and Expense, and Accounts Payable.

Mary returns to HRIS following an assignment in Corporate Employment where she was responsible for relocation administration and Corporate Temporary Services. Mary previously served as an HRIS analyst and Human Resources representative in Special Systems. She joined Data General in Corporate MOD in 1980. Prior to Data General, Mary was with Blue Cross of Connecticut and Travelers Insurance.

In Systems Development...

Yelena Baranova recently joined the Operating Systems department within the Systems Development Division as a software engineer. She will be responsible for the development of software for systems management interface (SMI) and backup/recovery projects. She reports to Peter Rubinstein, section manager.

Prior to joining Data General, Yelena was employed at IBM for the summer. She has also been an applications programmer for the Cornell University math department. Yelena holds a bachelor's degree from Cornell.

Tim Jones joins Data General as a principal software engineer within the IBM Communications department. He will be responsible for the development of IBM interconnect software. He reports to Alex Nicolson.

Tim was employed at Spartacus Computers, Raytheon Data Systems and Digital Equipment before beginning his career at Data General. He holds a bachelor's degree from Johns Hopkins University.

In Marketing Communications...

Daniel Williams comes to Data General as a senior Public Relations representative within the Corporate Marketing Communications department. He will be responsible for publicity and press relations activity within the Group Marketing organization. Dan reports to Howie Steiner, Public Relations manager.

Prior to joining Data General, Dan worked as a Marketing Communications consultant for smaller high tech firms, particularly those producing peripheral and software products for the Macintosh computer. Dan has ten years of experience as a professional writer. His work has been published in the Boston Globe, the Boston Globe Magazine, Business Week, InfoWorld, and Inc.

Dan holds a bachelor's degree from Boston University, and is currently pursuing a Certificate of Advanced Study in Applied Sciences at Harvard University.

Mini News is published weekly for the employees of Data General-Westboro. Material may be submitted for publication to Mary Anne Been at extension 4705 or MS A235. Data General - An Equal Opportunity Employer.

Milestones

The following employees recently celebrated service milestones with Data General:

Westboro

Fifteen Years

Allan Young Peter Hawtrey

Ten Years

Debra McCue Jack Reeve
Charles Boneau Stephen Bolduc
Craig Pierce Louis Reagan
David Fleming John Chapin
Jeanne Stover Faye Pease
Leonard McGlynn Jan Kelly
Donald Brennan

Five Years

Robert Widman John Fahey
Stuart Rugg Michael Dodier
Randy Jacques Joan Audette
Charles Arning

Southboro

Fifteen Years

Alex Marusa Linda Spirio
John Forhan

Ten Years

Lee Janda Maria Cordeiro
Curtis Tumeinski Charles Brewster
Ruby Rinoldo Mark Hetherman
Eileen Clements James Shea
Sandra Connell Elaine Bartlett
Frances Digirolamo Kofoworola Giwa-Bello
Lucia Bairos Joaquin Cancio
Joyce Hickey

Five Years

Richard Gottlieb David Botting
Sidney Tyner Gerald Schiowitz
James Doustou Paul Mammosser

Milford

Ten Years

Ann Marie Robinson

Five Years

Donald Hart Benjamin Johnson
Gayle Isherwood David Blanchette
Marylou Lutfy Glory Rej
Eleanor Largona Sandra Garraway
Marc Beaudoin

Woodstock

Five Years

Richard LaMontagne

Providence

Five Years

Ronald Poulin

Cambridge

Five Years

David Menard

Manchester

Ten Years

Richard Lawrence

Benefits

Savings And Investment Plan Update

Whether you are currently participating in the Savings and Investment Plan, or planning to enroll on April 1, you should be aware of recent modifications and upcoming plan deadlines.

GIC Rate - 10.15%:

1987 contributions to the Guaranteed Income Fund will be invested in a contract with the Metropolitan Insurance Company at an effective annual interest rate of 7.65 percent. However, since the 1987 contributions will be pooled with those from previous years, participants will actually receive a slightly higher rate of at least 10.15 percent.

Fund Transfers:

Participants in the Savings and Investment Plan can transfer all, or part, of their account balance from one investment fund to any other investment fund(s) at the start of any calendar quarter BUT not more than once every six months.

If you would like to transfer funds for the calendar quarter beginning April 1, you must complete the Fund Transfer portion of the Savings and Investment Enrollment/Change Form and return it to the Benefits department in Westboro no later than Friday, March 20. All transfers will become effective April 1.

The transfer of funds will not affect your future contributions. If your intention is to have all contributions after April 1 directed to a different fund(s) you must also complete the Investment Election portion of the form.

Enrollment/Change forms are available from your Human Resources representative or the Corporate Benefits department in Westboro.

Enrollment & Change Deadlines:

Friday, *March 20* is the deadline for submitting all new enrollments and quarterly changes to the Savings and Investment Plan. The enrollment form (used for both new enrollments and changes) must be returned to your local Benefits department by March 20 for enrollments/changes effective April 1.

Plan Eligibility:

If you are a recently-hired employee at Data General, and will have completed 90 days of employment before April 1, you will be eligible to join the Savings and Investment Plan effective April 1.

A packet of descriptive material will be mailed to your home during the last week of February. If you do not receive this information, contact your Benefits administrator or Human Resources representative.

After reading the information, simply complete the enrollment form and submit it to your Benefits or Human Resources representative. If you decide not to contribute to the program at this time, you will be able to enroll at the start of the next quarter in July.

If you have any questions regarding the program, contact your Local Benefits administrator.

Activities

Globetrotters Sold Out

Tickets for the Harlem Globetrotters performance at the Centrum have been sold out.

Data General Days Coming At Area Musuems

Come to Old Sturbridge Village. Tour the living museum of early New England, and experience the life, work and celebrations of this early nineteenth-century community. March 22 is Corporate Appreciation Day at the village. Data General employees are admitted free (by presenting you badge). Your guest or spouse will be admitted for \$4.00 (regular admission is \$8.50). Admission for children 6 and up is \$4.00 and children under 6 are admitted free. The village will be open from 10 a.m. to 4 p.m. No advance reservations are required. Tickets are purchased at the main entrance to the village.

On March 14, employees and their families will be admitted free of charge (again, by presenting their badges) to the Computer Musuem, located in downtown Boston on Musuem Wharf. Visitors to the musuem can get in touch with the past, present and future of computing, along with learning more about Data General's role in the industry. The museum will be open from 10 a.m. to 6 p.m. Fee parking lots are located nearby.

Atlantic City Weekend Planned For April 3-5

The Data General Employee Activities Committee has made plans for an expedition to Atlantic City. The group will depart from Westboro at 5 p.m. on Friday, April 3 and arrive in Atlantic City around 11:30 p.m.

Those going on the trip will be staying at the Harrah's Marina Hotel and Casino. The group will depart from Atlantic City at 2:00 p.m. Sunday, April 5, arriving back in Westboro in the evening. Tickets are \$149 per person for double occupancy, \$145 per person for triple or quadruple occupancy, and \$209 per person for single occupancy.

Optional tours available:	Buffet dinner at Harrah's \$10
	Casino Review Show \$10

If you would like to attend, make out a check payable to the Data General Employee Activities Committee. Send your requests to Atlantic City at Mail Stop C-128 in Westboro. Payment in full is required to make reservations. No reservations will be accepted after February 27.

Boston Celtics At Philadelphia

Come see the Celtics play the "All New" 76'ers. The trip includes tickets to the game (in the Spectrum), roundtrip motorcoach transportation to Philadelphia, one night accommodation at the Dunfey Hotel (which features three pools, whirlpool and disco,) a full-course dinner Saturday, and full buffet breakfast Sunday, both in the hotel restaurant. Prices are \$162 single, \$139 double, \$129 triple, and \$126 quadruple occupancy. All costs are per person. The motorcoach leaves the Westboro parking lot on Saturday, April 4, and returns on Sunday, April 5. Seating is limited so reserve early. Checks should be made payable to the Employee Activities Committee and sent to CELTICS at Mail Stop 6-5 in Southboro. Questions about the trip may be sent to Activities at host system TITAN.

Note: A limited number of tickets are still available for this trip.

Entertainment 87

Discount dining books for the Boston area are available through the Employee Activities Committee. Books are \$20 each and may be purchased in the Activities office in Westboro.

Upcoming Events

Ringling Bros. Barnum and Bailey Circus at the Centrum
Details will be provided in the next few weeks.

Like To Play Racquetball?

The Data General racquetball league plays on Friday nights at the Shrewsbury Racquet Club. For more information call 755-4642 after 6:00 p.m., or contact Priscilla Farrell at extension 4935 or Mail Stop D-227 in Westboro.

Ski Trip Update

Space is still available on the following ski trips sponsored by the Data General Ski Club. Employees planning to attend should send a \$50 deposit (checks only) to the Data General Ski Club at Mail Stop M-318 in Westboro. For a more detailed listing, call Debbie Hixson in Westboro at extension 4973.

Killington, Vermont -- March 7.
 Saddleback, Maine -- March 20-22.
 Mystery Weekend, Vermont -- March 27-29.

Data General Basketball League

Competitive League

	Won	Lost
Top Gun	10	0
SID	7	3
Agent Orange	6	4
Run & Gun	3	7
Floating Points	3	7
Competition	1	9

Recreational League

	Won	Lost
Six Feet Under	7	0
Marketing	7	2
Hip Shooters	7	3
Misfits	5	5
Basket Case	5	6
D-Generates	4	6
FOG	4	6
Infinite Hoops	3	6
Orphans	1	8

Data General Candlepin League

Any Data General employee wishing to bowl in the Data General Candlepin League should call Doug Peeke in Westboro at extension 6854. The league bowls on Wednesday nights at 5:30 at the Town & Country Bowl on Route 9 in Shrewsbury. The openings will be filled on a first come-first served basis.

Warm Up For Exercise

The Data General Fitness Club continues its exercise program with an up-coming sign-up day for the next session of aerobics classes. Employees interested in the classes must sign up on registration day. There will no longer be mail-in registrations.

Free Style Aerobics and **Dancin' Aerobics** are offered twice a week in the main cafeteria in Westboro at 5:20 p.m. for a eight-week period. Free Style classes will take place every Monday and Wednesday starting March 11. Registration for this class will take place on Monday, March 9. Dancin' classes will be held every Tuesday and Thursday beginning March 12. Registration for this class will take place Tuesday, March 10. There will be no classes on registration days. All classes are taught by qualified exercise instructors from the Greater Worcester YMCA.

The cost is \$20 per person for the eight-week program. All payments must be made payable to the Data General Fitness Club.

Training

**Educational Services
 Employee Training Schedule**

The following courses will be conducted by Educational Services at the Education Center, 2400 Computer Drive in Westboro. To enroll in any course listed below, call Central Registration at 221- 1647. Supervisor's approval is required prior to registration.

SOFTWARE COURSES

Date	Course Title	Number	Days
2/23	Fundamentals of Assembly Prog.	S101	10
2/23	AOS & AOS/VS User	S209	5
3/02	CEO System Operations	S222	5
3/02	DG/SQL Utilization & Design	S317	5
3/02	AOS/VS Operator Training	SH109VS	5
3/09	COBOL Programming with DG/SQL*	S117	5
3/09	SORT/MERGE Workshop*	WK102	1.5

OFFICE AUTOMATION COURSES

Date	Course Title	Number	Days
2/23	Getting Started - CEO WP	OA141	2
2/25	Intro - CEO Mail & Calendar	OA143	1
2/25	CEOwrite & CEO CONNECTION	OA154	3
2/26	Adv CEO WP Topics	OA142	1
2/27	CEO List Processing	OA147	.5
3/02	CEO Office Manager	OA160	1
3/03	CEO Decision Base Data Tables	OA153	1
3/04	Getting Started - CEO Sprdsheet	OA146	1
3/05	Getting Started with PRESENT	OA145	1

TECHNICAL SEMINARS

Date	Course Title	Number	Days
2/23	DG/SQL Design & Performance	SM520	3
3/9	XODIAC Internal Structures	SM431	5

*NEW Course

MARKETPLACE

CARPOOL

Join/Form, from Brookline to Sobo/Webo, Flex, Katz x7093.

Ride, from Whitinsville to Westboro, Rosemary x5615.

Ride, from Marlboro to Milford, 8:00-8:30 to 5:00-5:30, Helen x2137.

FREE

Mens track spikes (shoes), 2 pairs, size 9, extra spikes, 835-2421 (West Boylston).

Puppy, blk lab mixed, 4 mos. old, good w/children, paper trained, 401-7965-4775 (N.Smithfield RI).

FOR RENT

Townhouse, new, 2,000 sq. ft., 2 bdrm, 2 1/2 baths, frplc, central air, heated garage, 50 ft. from lake, avail, immed., 537-1036 (Sterling).

Apartment, 4 1/2 rms., 2nd floor, Elm-West, Gothic Victorian, hrdwd flrs., bay window, French doors, \$600 w/heat, appliances, 754-3105 (leave message) (Worcester).

Apartment, 5 1/2 rms., off-street parking, off Hamilton St., \$475 + util., 795-1971 (Worcester).

Apartment, Burncoat St., 2nd floor, 5 rms., newly remodeled, screened front porch, security deposit, ref. required, 852-0500 (Worcester).

Apartment, 1st floor, 6 rms., 3 bdrms., near Rt.290 & 9, 799-6873 (Worcester).

Ski house, Killington, contemporary 3-bdrm, jacuzzi, avail. weekly, 267-6695 (Boston).

House, 4-bdrm, 1 1/2 bath, colonial near 495, exec area, 1100/mo + util, 473-7162 (Milford).

Beach Club Waterfront, 2 bdrm, apt in lux hotel, sleeps 6, 2 full baths, beach pool, wetbar, avail 5/24-5/31, \$1800/wk, 485-9172 (Marlboro).

House, Cape Cod, 3 bdrm, near Seagull Beach, West Yarmouth, \$650/wk, off-season avail, 529-3434 (Upton).

WANTED

Roomate, To share 2-bdrm Apt., 15 min. to Webo, \$300/Mo incl. util., 754-7006 after 5:30 PM (Shrewsbury)

Roomate, female, to share large 3-bdrm apt. w/1 other female, hrdwd floors, French doors, sunporch, storage, avail. 3/1, 15 min. to Webo, \$200/mo. + 1/2 util., 839-5442 (Grafton).

Roomate, non-smoker, to share 3-bdrm duplex, 20 min to D.G., \$270/mo + util, 481-1540 (Marlboro).

Roomate, female, non-smoker, to share modern apt, in Westboro, avail. 3/1, \$335/mo heat & hot water incl, 898-2510 (Westboro).

Roomate, to share 3-bdrm house w/1 other, no pets, references required, \$275/mo + 1/2 util, 756-4849 (Shrewsbury).

Roomate, to share 4-bdrm saltbox colonial, 2 baths, walk to beach, \$350+, 485-1577 (Marlboro).

FOR SALE

Items, Panasonic TV 19", \$175; Upright Vacuum Cleaner, \$50; Coffee maker, \$10; Iron, \$10; Telephone, \$25; Wicker table, \$15; Skis w/bindings (135cm), \$50; Screen/divider, \$25, 426-6572 (Boston).

Globetrotters tickets, two for this Saturday, \$8.50 each, 870-0577 (Westboro).

17 1/2 Ft. Boat, '84, 140 HP Mercruiser I/O, used 50 hrs., marring pkg. and Coast Guard pkg., \$8700/BO, 839-9931 (Grafton).

Discount lift tickets to Smugglers' Notch, Full-day, \$8 each, limited quantity, call after 6, 879-4399 (Framingham).

15.2 hand Quarter Horse, field hunter, dressage, trail, \$4200, 883-3833 (Blackstone).

Stereo FM tuner, Heathkit Model AJ-43, \$100/BO, 235-1975 (Wellesley).

Electric Organ, Gulbransen Model H with bench \$800 or BO. Weekdays call after 5PM. 827-5340 (Ashburnham)

Amplifier, 70 watt mono, 35 channel stereo, Dynakit stereo 70 Model, \$100/BO, 235-1975 (Wellesley).

VHS VCR tape, 'Jack Nicklaus, Golf My Way' \$20, 529-3434 (Upton).

AKC Pomeranian, male dog, red sable, 3 yrs. old, must sell, \$125 966-2241 (Bellingham).

Fireplace doors, 1 yr. old, solid brass w/glass doors, scree, fits up to 27" h x 42" w opening, paid \$500, asking \$250, 826-6689 (Hanover).

Snowmobiles, 1 Yamaha 340, 1 Evinrude w/reverse gear, \$1995/BO, 883-3245 (Milford).

Truckcap, 8 ft. North Lander, aluminum, 883-3245 (Milford).

Camera, Chinon, XL 555, macro, power zoom, super 8 movie camera, used for only 5 film cartridges, \$75/BO, 567-6882 (East Boston).

Speakers, 2 Acoustic Monitor PSM 1250 Series, 3 way, 125W, 8 OHMs, liquid-cooled, 3 months old, paid \$550, asking \$400/BO, 883-7342 (Blackstone).

Speakers, 2 Leiser HLX B2, 2 years old, paid \$300, asking \$200/BO, 883-7342 (Blackstone).

Futura Healthclub Membership, 1/2 yr for couple, nautilus, racquetball, lifecycles, pools, aerobics, 898-3224 (Westboro).

Books, Encyclopaedia Britannica's Great Books of the Western world, list \$1500, asking \$750, 966-1463 (Bellingham).

AUTOS

'68 Dodge Dart GT, slant six, mechanically sound, \$650, 870-0577 (Westboro).

'81 Chevette, 2 dr., 4 spd., 41K mi., AM/FM stereo w/cass., new clutch, brakes, shocks, \$1500, 653-9027 (Natick).

'81 Ford Escort, PS/PB, AC, 105K mi., new tires, \$400, 966-0826 (Bellingham).

'82 Olds 98, 4 dr., AT, PS/PB, PW, AC, power seat, other extras, \$4475, 653-9027, (Natick).

'84 Pontiac Fiero, red, 4-spd, air, sun roof, AM/FM stereo, 43k mi, \$8000/BO, 366-6530 (Westboro).

'85 Toyota Celica GT Liftback, 5 spd., cruise control, AM/FM/cassette, alloy wheels, power mirrors, 19K mi., \$9000/BO, 478-6827 (Milford).

'86 Mustang LX, 15K mi., PS/PB, power locks, sun roof, air, \$7500, 898-3224 (Westboro).

HOURS

Westboro Cafeteria, full breakfast, 6:30 a.m.-10:00 a.m.; lunch, 11:30 a.m.-1:30 p.m.; open from 6:30 a.m.-3:00 p.m. for beverage

Pizzeria, serving from 10:00 a.m.-2:00 p.m.

Pumpernickel's Deli, Coffee & pastries, 6:30 a.m.-7:30 p.m.; full breakfast, 6:30 a.m.-10:00 a.m.; deli lunch, 11:00 a.m.-2:00 p.m.; Take-out, 3 p.m.-6:30 p.m.; dinner, 5 p.m.-7:30 p.m.

Milford, full breakfast, 6:30 a.m.-8:30 a.m.; lunch 11:15 a.m.-1:15 p.m.; open from 6:30 a.m.-3:15 p.m. for beverages.

Southboro, full breakfast, 6:30 a.m.-10:00 a.m.; lunch 11:15 a.m.-1:00 p.m.; open from 6:30 a.m.-3:00 p.m. for beverages.