News For The Employees of Data General

January 9, 1987

Data General, Intercon Offer Electronic Publishing

Data General has entered into an Independent Software Vendor agreement with Intercon Associates, Inc. for desktop publishing software that can be fully integrated with the company's CEO comprehensive electronic office automation software.

With Intercon OFFICE/Publisher software, CEO now features comprehensive office publishing functionality. OFFICE/Publisher will easily accept CEO-formatted documents and then re-compose, paginate and produce graphics-quality output for use with most popular laser

inters or for phototypesetting.

According to Barbara Babcock, director of Systems and Software for Data General's Product Marketing Division, "We estimate that the market for electronic publishing systems will reach \$5 billion to \$7 billion by 1990. Customers are interested because they want to produce more of their documents in-house and thereby reduce printing costs and improve quality control over what they publish. OFFICE/Publisher and CEO can help them better manage production of their reports, presentations, forms and important corporate communications."

Soto Flouris, president and chief executive officer of Intercon, says, "User needs have evolved to where electronic publishing is now an integral part of the office automation environment. Data General's CEO is the widely acknowledged leader in office automation and is maintaining that lead by offering customers the ability to fully integrate electronic publishing functionality with office automation."

Users can access standard CEO functions such as electronic mail, filing and calendar while also having access to the wide range of typesetting capabilities offered by OFFICE/Publisher. Specific commands can be created within CEO to add OFFICE/Publisher features that let users set type size, column size and justify

argin ruling, and then produce camera-ready output of each page set.

Prices for OFFICE/Publisher start at \$5000 for use on the entry-level ECLIPSE MV/2000 departmental computer system.

Two Named Directors In SDD, **Large Systems Group Formed**



Chuck Young (left) and Art Holmes.

Art Holmes has been appointed director of Central Processor Development (CPD) within the Systems Development Division (SDD). In this position, Art will manage the development of ECLIPSE MV systems, expanding their range and maintaining the continuity of Data General's general-purpose computing platform.

Art comes to Data General after 26 years at IBM, primarily in engineering management positions. While there, Art was responsible for developing products ranging from custom VLSI micro-processors to followons for the 3090 computer. He holds a bachelor's degree in electrical engineering from Northeastern University.

At the same time, the Large Systems group has been formed within SDD in order to provide a strategic focus for the development of high-end systems. Under Director Chuck Young, the group will be responsible for developing multi-processors and other technologies appropriate for large, commercial computing environments.

Chuck has been with Data General since 1974, most recently as senior department manager within CPD. He holds a bachelor's degree in electrical engineering from Cornell University.

Art and Chuck report to SDD Vice President Tom West.

Training

Overview of Distributed Processing

An eight session overview of distributed processing will again be offered to employees starting in February. The course, sponsored by Management and Organizational Development (MOD), will be held in Westboro. It will be taught by Professor Dick Bulterman of Brown University.

Because of the strong interest in the course when previously offered, two separate sessions have tentatively been scheduled, one for Monday mornings and the other for Friday mornings.

A course outline and registration material can be obtained at MOD, Mail Stop D134 in Westboro, or by calling extension 6958. Prior approval by your manager is required for enrollment. Remaining enrollments will be accepted on a first-come, first-served basis.

Listen for Cancellations

In the event of work cancellation due to severe weather conditions, the following radio stations with broadcast announcements for Data General:

WTAG (580) - Worcester

WSSH (99.5) - Lowell/Boston

WBZ (1030) - Boston

WKOX (1200) - Framingham

WORC (1310) - Worcester

WSRO (1470) - Marlboro

WMRC (1490) - Milford

WSRS/FM (96) - Worcester

WJFB/FM (97.3) - New Bedford (Portuguese language) WVBF/FM (105) - Framingham

If a decision is reached to shutdown daytime operations, the radio stations will be notified by 5:30 a.m. Listen carefully; the station will specify which facilities are involved and what shifts are affected.

Although there often may be local school and business closings, Data General usually remains open in an effort to meet production schedules and minimize financial loss to employees.

Educational Services Employee Training Schedule

The following courses will be conducted by Educational Services at the Education Center, 2400 Computer Drive in Westboro. To enroll in any course listed below, call Central Registration at 221-1647. Supervisor's approval is required prior to registration.

SOFTWARE COURSES

Date	Course Title	Number	Days
1/19	COBOL Prog. with INFOS II	S107	5
1/19	CLI Macros	S161	2
1/19	CEO System Manager	S221	3
1/19	AOS/VS System Prog., Part 2	S310/VS	5
1/19	DG/SQL Utilization & Design	S317	5
1/26	Introduction to MS-DOS	S145	2
1/26	RDOS User	S200	5
1/26	AOS & AOS/VS User	S209	5
1/26	INFOS II Utilization & Design	S306	5
1/26	AOS/VS Internals	S410	5
1/29	PRESENT for Programmers	S142	2
2/2	Intro to Data Communications	S140	2
2/2	AOS/VS System Manager	S219/VS	5
2/2	INFOS II Database Design	S406	3
2/4	DG Data Management Overview	S144	2
2/4	XODIAC System Manager	S220	3

TECHNICAL SEMINARS

Date	Course Title	Number	Days
1/26 2/4	System Performance Local Area Network Design	SM516 SM233	3
2/4 2/9	Managing an AOS/VS Computer Ctr. AOS/VS Enhancements (Revs 6 & 7)	SM505 SM504	3 2

OFFICE AUTOMATION COURSES

Date	Course Title	Number	Days
2/2	CEO Guided Learning Center NEW	CB100	1-5
2/9	WordPerfect Word Processing	OA180	3
2/23	Getting Started - CEO WP	OA141	2
2/25	Intro - CEO Mail & Calendar	OA143	1
2/25	CEOwrite & CEO CONNECTION	OA154	3
2/26	Advanced CEO WP Topics	OA142	1
2/27	CEO List Processing	OA147	.5

Milestones

The following employees celebrated service stones with Data General during the month of December:

Westboro

Fifteen Years

Francis Masciarelli

Ten Years

Thomas Anderson Steven Maguire
Paul Belmore Robert Morrill
Diana Jakstis Mary Pando

Mary Kilgallen Janpieter Scheerder

Five Years

Frank Bruno Susan Myers
Karen Felton Donald Tocher
Maureen Forrett Richard Vitello
Karen Horst Donald Wade
Paul McGovern Tracey Zellmann

Lee Miller

Cambridge Durham, New Hampshire

Five Years

Kent Boyer

Robert Rice

Milford

teen Years

John Bartelson

Ten Years

Gerald Flynn Ples Hunter

Sherrida Heath

Five Years

Gerald Capra Donald Mirabito
John Colonna Richard Tegan

WellesleyWoburnFive YearsFive YearsRobert MerlinRobert Stupik

Benefits Statements Are On The Way

A "Personal Statement of Benefits" will be mailed to employees the week of January 19. The statement is a personalized illustration of the benefits received by employees as part of the total Data General compensation package.

The information in the statement reflects benefits in effect on October 1, 1986. Therefore, employees hired are October 1, or those not eligible for benefits on woober 1, will not be receiving a statement.

Please take the time to read your benefits statement and share the information with your family. If you have any questions or do not receive a statement, contact your Human Resources representative or Benefits administrator.

Activities

Muppet Babies Come To The Centrum

The Employee Activities Committee has discount tickets to the next generation of Muppet shows. Jim Henson's Muppet Babies will be at the Worcester Centrum on Saturday, January 24, at 3:00 p.m. Tickets are \$7 (regular price \$9). Those interested in attending should send a check payable to Data General Activities Commitee to MUPPETS at Mail Stop C-128 in Westboro. Tickets may also be purchased in the Activities office in Westboro. All tickets are sold on a first-come first-served basis.

Globetrotters Perform At The Centrum

Discount tickets for the Saturday, February 21, 7:30pm performance of the Harlem Globetrotters are available from the Activities Committee. Tickets are \$8.50 (regular price \$10.50). Send checks payable to the Data General Activities Committee to Globetrotters at Mail Stop C-128 in Westboro. Be sure to include a stamped self-addressed envelope.

Entertainment 87

Discount dining books for the Boston area are available through the Activities Committee. Books are \$20 each and may be purchased in the Activities office in Westboro.

Warm Up For Exercise

The Data General fitness club continues its exercise program with sign-up for the next session of aerobics classes. Members may sign up on the first day before the the start of either of the following classes.

Dancin' Aerobics and Free Style Aerobics are offered twice a week in the main cafeteria in Westboro at 5:30 p.m. for an eight-week period. Dancin' Aerobics classes will take place every Monday and Wednesday starting January 12. The Free Style Aerobics session will be held every Tuesday and Thursday beginning on Tuesday, January 13. All classes are taught by qualified exercise instructors from the Greater Worcester YMCA.

The cost is \$20 per person for the eight-week program. All payments, which may be mailed to Carol Brestovan at Mail Stop B-135 in Westboro, must be made payable to the Data General Fitness Club.

Like To Play Racquetball?

Stay active this winter - join our racquetball league. We play on Friday nights at the Shrewsbury Racquet Club. For more information call 755-4642 after 6:00 p.m., or contact Priscilla Farrell at extension 4935, Mail Stop D-227.

MARKETPLACE

CARPOOL

Carpool, temporary, Whitinsville to Webo, 8 to 4:30 or 8:30 to 5, Joan x3599.

Carpool, form or join carpool from Needham/Wellesley to Webo/Sobo, 8:30 to 5, flex, Stuart, x5895.

FOR RENT

Apartment, 1st flr, 6 rms, 3 bdrms, near Rts 290 & 9, 799-6873 (Worcester).

Apartment, Cape Cod, 3 bdrm, near Seagull Beach, West Yarmouth, \$650, off season avail, 529-3434 (Upton).

White Mountain Ski Chalet, 3 bdrms, 2 baths, fireplace living rm, all utils, \$300/wk, \$175/wkend, 696-6065 (Milton).

House, 5 1/2 rooms, deck, woodstove, \$760/mo + util, 366-6252 (Westboro).

Apartment, 2 bdrm, w/w carpet, garage, avail Feb 1, 756-0679 (Millbury).

Ski Condominium, 2 story, Loon & Cannon Mtn area, slps 8, 3 bdrm, 2 baths, frplc, new, fully furnished, rent by wkend, wk or month, 865-3047 (Millbury).

WANTED

Child Care, in my house, 4 days/wk, morning hrs, must be responsible person, references required, 481-8390 (Marlboro).

Roommate, to share house, non-smoker, 20 min to Webo, \$265/mo + util, 798-0143 (Worcester).

Roommate, to share large 2 bdrm condo, pool, tennis, AC, appl, \$325 + 1/2\$ utils, 926-8987 (Watertown).

Roommate, to share 3 bdrm house w/1 other, no pets, references required, \$275/mo + 1/2 util, 756-4849 (Shrewsbury).

Roommate, non-smoker, close to Rts 20, 90, & 128, \$350+, 894-3115 (Waltham).

Roommate, to share duplex, female, non-smoker, full bath, master bdrm, \$350 + 1/3 utils, 393-5397 (Northboro).

Roommate, to share 2 bdrm, 1 1/2 bath condo, basement, finished loft, 20 min to DG Webo, \$413/mo + 1/2 util, avail Feb 1, 799-4837 (Worcester).

Roommate, non-smoker, to share 3 bdrm duplex, 20 min to DG, \$270/mo + util, 481-1540 (Marlboro).

FOR SALE

House, 7 rms, 2 yrs old, appl incl, 2 car garage, zone heating, \$162,900, 478-7585 (Hopedale).

Marcy Bodybar 2000, combination, sltbd/press bnch/leg devel/stacked wts and attachments, 100lbs, incl 2-5lb hand wts/2-2 1/2lb ankle wts, \$100, 877-4579, (Framingham).

Skis, Rossignol 160cm, Solomon 222 bindings, women's size 7 boots, Scott poles, \$85, 879-7099 (Framingham).

Ski Boots, Koflach 450 Airfit Racing, women's size 7 1/2 to 8 1/2, red, easy adjust, \$115, 393-6603 (Northboro).

Ideal 120N Mig Welder, 120 amp, 220 volts, \$400, 791-3700 (Milbury).

Gas Range, 30" Whirlpool, \$135, 655-3039 (Natick)

Florida Villa, 60 mi from Disney, east coast, 2 bdrm, appl, assume mortgage, \$61,500, 845-2027 (Shrewsbury).

Fitness Master XC-1 Cross Country Ski Machine , digital pulse meter, 6 mo old, \$575,

222-8024 (Attleboro). **Ajay Octagym Exercise Unit**, w/bike/butterfly, 3 mo old, \$125, 791-6480 (Worcester).

White Westinghouse Dryer, used 1 yr, electric, \$250/BO, 883-8132 (Bellingham).

Car Radio, 1 1/2 yrs old, good quality, \$45, also, 2 car door speakers, \$15, 655-3039 (Natick).

Camera, Chinon, XL555, macro, power zoom, super 8 movie camera, used for only 5 film cartridges, \$75/BO, 567-6882 (East Boston). Items, Black & Decker 7 1/4" circular saw, Black & Decker 3 1/4" planer, Black & Decker 1/4" drill, Rockwell 4" jointer, Toolkraft 10" table saw, assorted hand tools & accessories, BO; Man's ring, size 10, 14k gold florentine setting w/1k zirconia diamond, BO, 234-9694 (Northbridge).

DP Gympac 1500, 110 lbs, handle bar, leg lift, curl assembly, ankle strap, short pull bar, wall mounting, folds for storage, \$190/BO, 987-8972 (Oxford).

Electric Dual Oven, Caloric, \$150/BO, 529-3434 (Upton).

Tires, 2 B-78-13 snows and 2 B-78-13s mounted and balanced on Plymouth Arrow or Colt rims, \$130, 842-6872 (Shrewsbury).

Apple II Disk Control Card, can be used in Apple II, II+, IIe or compatible computers and will support 2 disk drives, \$50, 485-7730 (Marlboro).

Printer, Small Wonder Dot-matrix printer, bi-directional, near-letter quality, fricton & form-feed, barely used, \$400/BO, 924-0481 (Watertown).

50 Gallon Aquarium, incl filters, heater, thermostat, florescent lights, sand, gravel, diver, plants & misc fish, \$200 complete, 366-3956 (Westboro).

Auto Parts, hi-back buckets & rear seat for '77 Grand Prix, \$125, 234-5472 (Whitinsville). Pentax 35mm Camera, 1 yr old, \$60, 883-8132 (Bellingham).

AUTOS

'72 Ford Torino, 2 dr, V8, 302, auto, new battery/brakes/muffler, 45K mi, \$500/BO, 366-5634 (Westboro).

'78 Chevrolet Monza , auto, PS, AM/FM, 7 mi, \$995, 485-0861 (Marlboro).

'79 Z28 Camaro , AC, PS/PB, AM/FM, Bridgestone radials, alarm, new exhaust/gas tank/battery, \$3300/BO, 875-8599 (Framingham).

'80 Camaro Berlinetta , 305, V8, AC, T-roof, AM/FM, rear spoiler, PS/PB, 63K mi, \$4500/BO, 562-2307 (Hudson).

'80 Renault Le Car, 70K mi, std, AM/FM, new battery, \$725, 366-7659 (Westboro).

'81 Chevrolet Citation, 4 cyl, 4 spd, 74K mi, recent clutch, \$850, 853-2821 (Worcester).

'81 Chevrolet Citation Hatchback, 4 dr, 4 cyl, 4 spd, PS/PB, AC, AM/FM, \$1800/BO, 753-8246 (Millbury).

'82 Dodge Colt, std, hatch, AM/FM, \$1750/BO, 458-7351 (Lowell).

'84 Mazda SE5 Pick-Up Truck, 5 spd, AM/FM, short bed w/liner, 31K mi, \$3750, 332-0492 (Newton).

'85 Kawasaki Vulcan 750 , low rider, 368-0435 (Clinton).

Hours

Westboro Cafeteria , full breakfast, 6:30 a.m. - 10:00 a.m.; lunch, 11:30 a.m. - 1:30 p.m.; open from 6:30 a.m. - 3:00 p.m. for beverages. Pizzeria , serving from 10:00 a.m. - 2:00 p.m. Pumpernickel's Deli , Coffee & pastries, 6:30 a.m. - 7:30 p.m.; full breakfast, 6:30 a.m. - 10 a.m.; deli lunch, 11 a.m. - 2 p.m.; Take-out, 2 p.m. - 6:30 p.m.; dinner, 5 p.m. - 7:30 p.m. Milford , full breakfast, 6:30 a.m. - 8:30 a.m.; lunch, 11:15 a.m. - 1:15 p.m.; open from 6:30 a.m. - 3:15 p.m. for beverages. Southboro , full breakfast, 6:30 a.m. - 10:00 a.m.; lunch, 11:15 a.m. - 1:00 p.m.; open from 6:30 a.m. - 3:00 p.m. for beverages.

Mini News is published weekly for the employees of Data General-Westboro. Material may be submitted for publication to Mary Anne Been at extension 4705 or MS A235. Data General - An Equal Opportunity Employer.

THE Employees of Data General

December 19, 1986

Holiday Breaks

Due to the Data General-paid holidays (December 25 and 26, and January 1 and 2), the next issue of *Mini News* will be published Friday, January 9. Westboro and Milford employees should also note the following time card schedule.

Time cards for the week ending December 27 will be distributed on December 22 at 10:30 a.m. and are due back into Payroll at 3:00 p.m. that same day. Pay checks for the Christmas week will be handed out on December 24 at 10:30 a.m.

Time cards for the week ending January 3 will be distributed on December 30 at 10:30 a.m. and are due into Payroll by 3:00 p.m. that same day. Pay checks for this week will be distributed to employees on December 31 at 10:30 a.m.

Citicorp Buys \$15 Million Of Equipment

Citicorp Information Resources (CIR), a wholly owned subsidiary of Citicorp, the largest bank holding company in the United States, has purchased \$15 million of Data General computer equipment. The agreement makes the Data General ECLIPSE MV/Family of 32-bit computers available with the new CIR Galaxy 2000 Credit Union System, a complete information system for credit unions.

The Galaxy 2000 systems will be used in-house by larger credit unions as well as to support CIR's mainframe computer systems that provide remote computing services for smaller credit unions. Four Data General ECLIPSE MV/20000 computers already have been shipped to CIR credit unions in Seattle; Troy, Michigan; Columbia, South Carolina; and San Diego. These ECLIPSE MV/20000 computers will eventually replace IBM and Burroughs systems currently in place at these credit union locations.

"By choosing Data General hardware for its Galaxy 2000 systems, Citicorp is able to provide its customers

with a fully-compatible family of 32-bit computers that have the most competitive price/performance," notes Dave Lyons, Group Marketing vice president. "Galaxy 2000 is an innovative system that offers credit unions and its members state-of-the-art services and solutions. This agreement highlights Data General's strong partnership with Citicorp and reinforces our commitment to provide total solutions to the financial marketplace."

Galaxy 2000 provides users with audio response and dial-up capabilities to make inquiries and transfer funds, automated bill paying, automatic teller machines, and home banking using personal computers.

Three data processing options are available with this system:

- an on-line processing system which provides access to a centralized data processing facility;
- an in-house system that can be tailored to meet the specific needs of a credit union;
- and facilities management that provides CIR services to operate a data processing system in-house.

Credit unions may select an option then upgrade without sacrificing their original software investment or undergoing a major conversion project.

The Galaxy 2000 Credit Union System took three years to develop and incorporates changes suggested by the users of a system developed by the Citicorp San Diego office. CIR has been endorsed by the Credit Union League Services Corporation as the preferred vendor of data processing services in Michigan, Minnesota, South Carolina, Washington and West Virginia. These credit union data processing centers currently support more than 700 customers.

Data General, BASEnet Introduce New Concept

Data General and BASEnet are joining forces to provide a unique service to architectural, engineering and construction firms that combines computer resources and office space all in a single, low-cost, leased package. The service combines computer-aided engineering equipment tied together via a local area network (LAN) with training, equipment maintenance, and office

space. The first network was installed at Atrium North, a newly-completed "smart" office building in Albuquerque.

At the heart of the BASEnet (Business, Architectural, Scientific and Engineering Network) system is the Data General ECLIPSE MV/10000 computer. Users will access the network through Data General DS/7500 engineering workstations. Every workstation comes with windowing capabilities that allow multiple applications to appear simultaneously on a single display screen.

Within the windowing environment, users can run Data General's TEO/3D three-dimensional modeling and database management software with CEO comprehensive electronic office software. At the same time, users can run a complete range of architectural and engineering applications that share the TEO/3D database.

"Typically, it would cost a firm well over a million dollars to implement a computer system equivalent to the BASEnet system," says Phil Aronson, general manager of BASEnet. "For a modest fixed fee, BASEnet will provide these capabilities as well as service, training, maintenance, and most importantly, support."

"BASEnet gives small, medium and large firms access to state-of-the-art technology," says Phil. "Smaller firms can provide their clients with the advanced technological resources of a very large firm while still maintaining the close and highly-responsive working relationship of a smaller company. Firms of all sizes will see tremendous increases in productivity due to integration of disciplines."

BASEnet has plans to implement the BASEnet system throughout the United States and worldwide. BASEnet is an affiliate of the Hensley Group, an original equipment manufacturer (OEM) of office space and computer equipment.

International Seminar Held For Sales Administrators

A group of six international Data General sales administrators within the Americas/Far East (A/FE) group spent a week in Westboro recently, getting a closer view of the company and its sales and marketing policies and procedures.

Employees attending the seminar were sales administrators Octavio Favela of Mexico, Emelyn Santiago of Puerto Rico, Cynthia Sherwin of Chile, Lourdes Castaneda of Peru, Lintton Guadelupe of Venezuela, and Dannie Leung, Sales Administration manager based in Hong Kong.

"The goal of this seminar was to give these employees a better understanding of sales order processing, and to give them an oppportunity to closely study the import/export policies and procedures here," Monique Schmidt, of the A/FE group, says. "We looked at international marketing, finance, contracts, and regulatory issues as well." As part of the seminar, the group spent some time in Southboro, getting a glimpse of the new ECLIPSE MV/15000 computer being built and witnessed the overall manufacturing cycle. They also traveled to Woodstock, where they received training on the automatic configurator order processing system.

"It was an invaluable visit," says Linda Lachman, manager of Special Licensing and Training, a part of International Trade Operations. "When you're located in offices that far away from Westboro, it can be hard to put the pieces together. The group was able to learn from us here, but more importantly, learn from each other.

"I spoke to the group about U.S. export regulations, which the sales administrators must be familiar with and abide by. They are the unsung heroes in the sales procedure, because they have to know the entire process, from booking through receiving. It's a key job," says Linda.

"This seminar is what I needed," says Lintton. "We all now have a better knowledge of the company, and its size. I'm grateful for this chance to become more familiar with other aspects of Data General. I have a better idea of ways to perform my duties and responsibilities more efficiently. We've all enjoyed meeting so many people. It's been great."

Bob Miller Speaks Out



Data General's Bob Miller, senior vice president of the Information Systems Group, expresses his confidence in the peformance features of the ECLIPSE MV/15000 series of computers during the product's introduction recently in New York. "We have brought state-of-the-art supermini processor technology down to the mid-range of our product line," Bob told investment analysts and members of the trade and business press. "This ability to most effectively implement the latest technology also has provided this new series with price/performance leadership for new customers demanding the highest processing power available in a smaller mid-range size." The ECLIPSE MV/15000 series of systems are currently being shipped to customers. The series is being built in Southboro.

SEs Can Participate In Intern Program

Systems engineers can now broaden their Data neral product knowledge and overall expertise manks to a professional "internship" program now available within North American Systems Engineering (NASE).

Through this program, systems engineers from offices throughout the U.S. and Canada can temporarily transfer to software development and support organizations for periods ranging from one week to six months. "After their stay," says NASE Director Tom Hopkins, "they will return to their offices with increased technical abilities. This is one of many career programs to be implemented aimed at individual and professional development for the systems engineers."

According to Tom, NASE employees will be able to participate in a wide range of areas, including: Corporate Software Support; the Customer Support Center; the Systems Development Division; and the Communications and Network Systems Group.

Some systems engineers already are participating in the program. "Dane Sidi, a systems engineer from Melville, N.Y., currently is working with Westboro COM-ET developers within the Information Management Group helping them to implement the new sales order process," says Tom.

Systems engineers interested in participating in the internship program should contact their Area Systems singineering manager.

Three Cited As Quarter Contributors

Steve Nickel, Bob Golding and Larry McCoskery of the Systems Development Division's Software Development area recently were cited as Contributors of the Quarter.

Steve was honored for planning, organizing and successfully converting 16-bit CEO comprehensive electronic office Word Processor software to a 32-bit version. He provided technical leadership to the project team, and accomplished a major portion of the work himself. The new software is a product which the Word Processor Software Development group views as a solid point of achievement as it moves forward with the development of the next generations of CEO software.

Bob was responsible for supporting the software that was part of the ECLIPSE MV/20000 launch program. He was cited as being an outstanding trouble shooter, and helped to resolve AOS/VS software issues. He also served as the contact point for all the systems engineers responsible for ECLIPSE MV/2000 customers. Bob's diligence in dealing with software concerns helped to rease customers' satisfaction with these systems.

Larry was cited for resolving customers' software concerns. To do this, Larry spent an extended period of

time with a major customer to solve operating systems issues, and was instrumental in winning a major business opportunity for the Data General Federal Systems Division. Larry also helped another customer resolve its software concerns. Larry's dedication won praise from the customer, sales representatives and systems engineers.

Washington Officials Talk With Data General



Larry Holswade (right) vice president of Data General's Federal Systems Division, talks with soon-to-be Senate Majority Leader Robert Byrd of West Virginia (left) and Secretary of Defense Caspar Weinberger at the company's exhibit during last month's Ada Expo '86 trade show in Charleston, West Virginia.

Data General's Federal Systems Division (FSD) was a center of activity last month at the Ada Expo '86 trade show. During the show, held in Charleston, West Virginia, FSD Vice President Larry Holswade took time to meet with West Virginia Senator Robert Byrd and Defense Secretary Caspar Weinburger. The show, billed as the largest Ada event ever, with more than 3,000 participants, was sponsored by the Software Valley Corp. (SVC), a consortium of companies and universities attempting to establish West Virginia as a software capital. The group primarily focuses on Ada, the standard programming language trademarked by the U.S. Department of Defense.

Data General was the first major computer company to offer a full implementation of Ada. The latest revision of the company's Ada Development Environment (ADE), a complete software development package designed to support program development and maintenance activities under Ada, enhances the efficiency and speed of code generation, increases the speed of compilation, enhances tasking performance and cuts space consumption, among other improvements. The revision will be shipped to customers soon.

Sen. Byrd, who heads SVC, visited Data General's booth because of the company's involvement with the consortium. The group uses an ECLIPSE MV/Family computer as a time-sharing host system for member companies.

New Helicopter Schedule Goes Into Effect

A new schedule for helicopter service between Data General's New England sites goes into effect on Monday, January 5. The times are listed below.

To make reservations call Corporate Travel in Westboro at extension 232-HELI (232-4354). Passengers must be at the helipad five minutes before scheduled departure time for loading and a safety briefing. Unless delayed by weather, flights will depart precisely on time.

Passengers who wish to depart/arrive at Southboro may do so by advising the reservationist. Actual departure time may be a few minutes before or after the scheduled time shown for Westboro/Southboro stops.

Mail and packages destined for New England sites may be left in the mailbox at each helipad for delivery. Senders should check with Corporate Travel to ensure that the scheduled flight is going. It is the sender's responsibility to arrange for pick-up at the destination. The pilot will deliver the material to the appropriate mailbox, but they are not serviced by the mailrooms. Any package weighing more than five pounds must be pre-arranged for delivery with Corporate Travel.

Westboro/Southboro To Portsmouth

Departure	Arrival	
7:10 a.m.	7:56 a.m.	
12:00 p.m.	12:46 p.m.	
3:30 p.m.	4:16 p.m.	

Portsmouth To Westboro/Southboro

Departure	Arrival
9:04 a.m.	9:50 a.m.
12:50 p.m.	1:39 p.m.
5:24 p.m.	6:10 p.m.

Westboro/Southboro To Westbrook

Departure	Arrival	
7:10 a.m.	8:25 a.m.	
3:30 p.m.	4:45 p.m.	

Westbrook To Westboro/Southboro

Departure	Arrival	
8:35 a.m.	9:50 a.m.	
4:55 p.m.	6:10 p.m.	

Westboro/Southboro To Durham

Departure	Arrival
7:10 a.m.	7:43 a.m.
12:00 p.m.	12:33 p.m.
3:30 p.m.	4:03 p.m.

Durham To Westboro/Southboro

Departure	Arrival
9:17 a.m.	9:50 a.m.
1:03 p.m.	1:39 p.m.
5:37 p.m.	6:10 p.m.

Westboro/Southboro To Hooksett

Departure	Arrival	
10:00 a.m.	10:28 a.m.	
2:20 p.m.	2:48 p.m.	

Hooksett To Westboro/Southboro

Departure	Arrival	
10:32 a.m.	11:00 a.m.	
2:52 p.m.	3:20 p.m.	

Portsmouth To Westbrook

Departure	Arrival
8:00 a.m.	8:25 a.m.
4:20 p.m.	4:45 p.m.

Westbrook To Portsmouth

Departure	Arrival
8:35 a.m.	9:00 a.m.
4:55 p.m.	5:20 p.m.

Durham To Westbrook

Departure	Arrival
7:47 a.m.	8:25 a.m.
4:07 p.m.	4:45 p.m.

Westbrook To Durham

Departure	Arrival
8:35 a.m.	9:13 a.m.
4:55 p.m.	5:33 p.m.

Helicopter Service Takes A Break

Scheduled helicopter service will not be available from Monday, December 22 through Friday, January 2, while the helicopter undergoes scheduled maintenance. However, a substitute helicopter will be available for special requirements during this period. Further information may be obtained by calling Corporate Travel at extension 232-4354.

Mini News is published weekly for the employees of Data General-Westboro. Material may be submitted for publication to MS A235. Data General - An Equal Opportunity Employer.

People

Duane Tash has joined the Availability, Reliability and **aintainability (ARM) Department as manager of sysns maintainability engineering. Duane will manage the group responsible for identifying Field Engineering's technical ARM requirements for new computer systems.

Duane has worked at Data General for five years, most recently as the Field Engineering product manager for the ECLIPSE MV/20000 and ECLIPSE MV/15000 products. Prior to that he was a new product support engineer and Field Engineering product manager for the ECLIPSE MV/4000 computer.

Fire Alarm Test

Fire alarms will be tested this Sunday in Buildings 14A and 14B in Westboro from 7:30 a.m. to 11:30 a.m.

Data General Employee's Daughter Performs In Nutcracker

While a capacity crowd sat back and enjoyed the ston Ballet's performance of the "Nutcracker" in Worcester recently, Cindy Woodward watched with more interest than most. Her daughter, Kelly, 9, was one of nearly 60 Worcester-area children chosen to dance in the show.

"The Boston Ballet conducted auditions last October," says Cindy, a secretary within the IMG Special Projects group. "Kelly was chosen from a group of 380 kids. That's pretty impressive. I'm very proud of her." Following her daughter's successful debut, Cindy was able to put the performance in perspective.

"I think the experience for Kelly is great. It builds confidence. I tried to be very supportive all the way through. Some parents put too much pressure on their kids. Sure, it's hectic, but it's very fascinating to be a part of it. It's a thrill."

Kelly, who has been dancing at the Denise Day Centre of Performing Arts since the age of three, was chosen to play the part of a party child. Cindy believes, as does Kelly's dance instructor, that Kelly has some real talent, and potential. She sees more studying in Kelly's future.

"Working with the Boston Ballet was a great experience. Kelly was nervous when she auditioned, but she enjoyed it. I think we'll look into the Ballet's summer camp, which lasts three weeks. It'll just be more of the same, studying," Cindy says.

CPR Examinations

The following Westboro employees have completed cardiopulminary resuscitation examinations as basic life support providers this month:

Edward Carpenter Brook Banbury-Masland

Ellis Kriesberg Paul Del Signore

Joan Fandel B.A. Chambless Donald Clark

James Petrie

Linda Foster

Benefits

New Stock Purchase Period Begins February 1, 1987

Information and enrollment forms for the Employee Stock Purchase Plan were mailed to the homes of newly-eligible employees this week.

Employees who work at least 20 hours a week and have one year of service on February 1, 1987 are eligible to have a specific dollar amount deducted from their paycheck each week to purchase Data General stock. The amount of the deduction can be as low as \$5 or as high as 10 percent of your basic earnings per week. The stock will be purchased at 85 percent of the average market price on the first or last day of the payment period, whichever is lower. The new payment period will extend from February 1 to July 31, 1987.

If you are currently participating in the plan and wish to make a change for the period beginning February 1, you can obtain the necessary form from your Human Resources representative or your local Benefits depart-

New participants or those making changes must complete the form and return it to the Benefits department no later than Friday, January 16, 1987.

The Stock Purchase Plan is explained in a prospectus and in a Stock Plan booklet available through your local Benefits administrator or the Corporate Benefits department in Westboro.

Any questions concerning the plan should be directed to Ellen Stefanik at extension 4570 in Westboro.

Long Term Disability Carrier Change

Effective January 1, Data General's Long Term Disability insurance carrier will become the Prudential Insurance Company of America. Sunlife of Canada will continue to administer the plan and process claims until that time. Any questions regarding this transition should

be directed to the Corporate Benefits department in Westboro at extension 4570 or CEO address BENE-FITS:ZEUS.

New Loan Interest Rate

As of January 1, the interest rate on new loans made from the Data General Savings and Investment Plan during 1987 will be 8 3/4 percent. Any questions with regard to this new rate should be directed to the Corporate Benefits department in Westboro at extension 4550 or CEO address BENEFITS:ZEUS.

Training

Attention New Managers

For many, becoming a manager is a major career milestone. It also represents many months of orientation, assimilation and development that stretches a person to new professional limits. An employee's successful transition to this new role is crucial to the success of a business such as Data General.

Management and Organization Development (MOD) recognizes the need to support this process and now offers two courses geared to managers. They will enable employees to become oriented to the role of effectively managing people and to become assimilated into the culture of Data General by focusing on the missions, norms and expectations of the manager's role, and to develop the skills necessary to establish work relationships with others and carry out performance management.

Frontline Leadership 1 will help a new manager understand and develop crucial working relationships necessary to working within a business environment. The course focuses on: building a constructive relationship with your manager; building constructive relationships with your peers; confronting issues with your managers and peers; gaining support from others using interpersonal skills; getting good information from others; getting your ideas across.

Frontline Leadership 2 will help a new manager establish performance expectations; give constructive feedback to improve an employee's performance; developing job skills through coaching; developing action plans around work expectations with subordinates. The course is a good step toward developing positive relationships with employees both as a leader and manager.

These courses are not sequential. The numbers differentiate the content with Frontline Leadership 1 focusing on working relationships outside one's workgroup and Frontline Leadership 2 focusing on

relationships within one's workgroup. Every new manager is encouraged to take these two courses and can arrange to take them in any order which fits their schedules. The following is a list of when the courses will be taught in fiscal 1987.

Frontline	Frontline
Leadership 1	Leadership 2
1/21 - 1/23	1/26 - 1/28
4/13 - 4/15	2/9 - 2/11
6/83 - 6/10	4/22 - 4/24

If you need further information on these courses, call Harry Flad, manager of training at extension 4496 in Westboro. You can enroll directly in the course offerings by sending an enrollment form to Jeannine Spink, in Woodstock at Mail Stop 1Y or via CEO at host system TITAN.

Activities

Discount Lift Tickets Available

Ski buffs should note that discount lift tickets are available to:

Killington \$25 (limit 2)

Waterville Valley \$19

Mt. Snow \$22

Smugglers Notch \$8

Saddleback \$8

Employees who wish to take advantage of the discounts can obtain forms from the Employee Activition racks in Westboro, or call Debbie Hixson in Westboro extension 4973.

Ski Trip Update

Space is still available on the following ski trips. Employees who plan to go any of the trips can send a \$50 per person deposit as soon as possible to: Data General Ski Club at Mail Stop 6-5 in Southboro. For a more detailed listing, call Debbie Hixson in Westboro at extension 4973.

Waterville Valley, New Hampshire: January 16 - 18. \$107 maximum occupancy and \$120 for double. This trip does not include bus transportation.

Sunday River, Maine - January 9 -11

\$138 quad, \$150 triple, \$168 double

Jay Peak, Vermont - February 6 -

\$127 double

Lake Placid, NY - February 20 \$178 quad, \$191 triple, \$210 double

Mt. Ascutney, Vermont - February 27 - March 1 \$140 double

Killington, Vermont - One day - March 7

\$39 - Payment in full required

Saddleback, Maine - March 20 - 22

\$144 quad and triple, \$152

Mystery Weekend, Vermont - March 27 - 29 \$99 quad, \$122 triple, \$125 double

MARKETPLACE

FRFF

Refrigerator, Gibson, 8 cu ft, 473-4347 (Milford).

FOR RENT

let , Sunrise Lake, NH, slps 8, all util incl, ↓∪♥/day/wkend, \$40/day/wk, \$275/wk, 286-2653.

Ski Condominium, 2 story, Loon & Cannon Mtn area, slps 8, 3 bdrm, 2 baths, frplc, new, fully furnished, rent by wkend, wk or month, 865-3047 (Millbury).

Vermont Condominium, near Killington, 1 bdrm, indoor pool, cross country skiing, \$175/3 nights (non-holiday), 492-6761 (Cambridge).

Apartment, 1st flr, 2 bdrms, sliders to deck, stove, refrigerator, washer/dryer hookup, avail Jan 1, \$600/mo + util + security, 568-8893 (Hudson).

Studio Apartment , 2 rms, bath, large deck, \$400/mo + util + security, 568-8893 (Hudson). Condominium , 2 bdrm, w/w, AC, balcony, pool, priv parking, near Rts 9 & 495, avail 1/87, \$650/mo + util, 655-3772 (Framingham).

House, 4 bdrms, inground pool, washer, dryer, stove, refrigerator, gargage, \$1200/mo + util, 568-8893 (Hudson).

WANTED

Room or Apt Sublet, January only, non-smoking male grad student, working at DG-Webo on coop assignment, 881-5084 (Ashland).

Roommate, to share condo, garage, fully appl, deck, w/w, \$300/mo + 1/2 util, 278-3701

mmate, to share 2 bdrm, 1 1/2 bath townhouse, basement, finished loft, 20 min to DG Webo, \$413/mo + 1/2 util, avail Feb 1, 799-4837 (Worcester).

Roommate, to share 2 bdrm condo, \$400/mo, 366-8389 (Westboro).

Roommate, to share 2 bdrm condo, in Westboro, 325/mo + 1/2 util, 646-8218 (Arlington).

Roommate, non-smoker to share 2 bdrm, fully furnished condo, w/w, AC, washer/dryer, pool, tennis courts, security, priv parking, \$400/mo + util, avail 1/87, 655-3772 (Framingham).

Snow Tires, P185 or P195/70R14, prefer on Celica rims, (401) 765-0802 (Cumberland, RI). Roommate, non-smoker, to share 3 bdrm

duplex, 20 min to DG, \$270/mo + util, 481-1540 (Marlboro).

Roommate/Apartment, to share 2 bdrm apt w/1 female, or 1 bdrm apt, currently looking in South Shore area, 696-0626 (Milton).

FOR SALE

Condominium, 2 bdrm, balcony, appl, tennis/pool, \$85,900/BO, 366-8389 (Westboro).

Tire Rims, two 15" for GM cars, 5 lugs, 473-4347 (Milford).

Cross Country Skis, Jarvinen 170 waxless, also size 5 1/2 (38) boots, \$20/ea or \$35/set, 839-2389 (Grafton).

"1986 Hunter Sloop, incl jib furler, trailer, rd motor, stereo, sink w/fresh water, stove, all required USCG equip, slps 5, \$12,000, (603) 436-2089 (New Hampshire).

Puppies, Lhasa Apso, small, long-haired dogs, great w/kids, two litters, both bred for temperament, AKC reg, \$225, champion sired, \$300, 345-6936 (Leominster).

Bicycle, sky blue, Schwinn super sport, mens 10-spd racer, w/generator light & leather bag, \$85/BO, 473-2494 (Milford).

Projection TV Module, converts color portable TV into giant screen image, clear & bright without blurriness, \$350, 782-4430 (Brighton). Stereo, 2 mos old, JVC 25w fully-digital receiver, \$130; Fisher dual cassette deck w/high-spd dubbing, \$90, 852-5624 (Worcester).

Pentax 35mm Camera, \$80/BO, 883-8132 (Bellingham).

Ajay Octagym Exercise Unit, w/bike, butterfly, 3 mos old, \$125/firm, 791-6480 (Worcester). JVC Cassette Deck, \$50; Akai equalizer, \$50, (401) 765-4216 (Woonsocket, RI).

Wood Stove, Franklin, w/int stove pipe for 1 story, ext double-walled pipe, \$100/BO, 753-8246 (Millbury).

House, 8 rm, 2 bath, 2 car garage, 4 mi to Webo, \$199,500, 393-3198 (Northboro). **Waterbed Frame**, full size, bookcase headboard, heater, full motion, \$100, 797-3543 (Worcester).

Townhouse Condominium, 20 min to Webo, 1 yr old, 2 bdrms, living rm, dining rm, eat-in kitch, full basement, laundry, 2 half baths, 1 full bath, porch w/sliders, \$125,900, 966-3125 (Bellingham).

AUTOS

'72 Impala, V8, auto, PS/PB, AC, low mi, BO, 842-8045 (Shrewsbury).

'76 Fiat 131 Station Wagon, \$900/BO, 861-8625 (Lexington).

'78 Mazda GLC Hatchback, 5 spd, AM/FM/cassette, new brakes, \$950, 883-8130 (Bellingham).

'79 Datsun B210, It blue, 2 dr, stnd, \$1600/BO, 429-2321 (Holliston).

'80 Suzuki GS-850L, shaft driven, low mi, will store for winter, 345-3025 (Fitchburg).

'80 Volkswagen Rabbit FE, 4 spd, diesel, 4 dr, hatch, 78K mi, new muffler, \$1200, 366-7569 (Westboro).

'81 Chevrolet Citation Hatchback, 4 dr, 4 cyl, 4 spd, PS/PB, AC, AM/FM, \$1800/BO, 753-8246 (Millbury).

'82 Dodge Colt, stnd, hatch, AM/FM, \$1750/BO, 458-7351 (Lowell).

'83 Dodge Aries, AC, fr wh dr, cruise, \$2900/BO, 235-7799 (Wellesley).

'83 Toyota Tercel Wagon , 6 spd w/4wd, AC, AM/FM/cassette, 43K mi, \$5700, 478-0102 (Milford).

'84 Ford EXP-Sport Coupe, black, snrf, AM/FM/cassette, 5 spd, fr wh dr, 45K mi, 799-9012 (Worcester).

'84 Honda CRX, 1.5 liter engine, 5 spd., 34K mi, \$6500, 537-5299 (Leominster).

'85 Plymouth Horizon, AM/FM, auto, 17K mi, \$5100/BO, 366-8389 (Westboro).

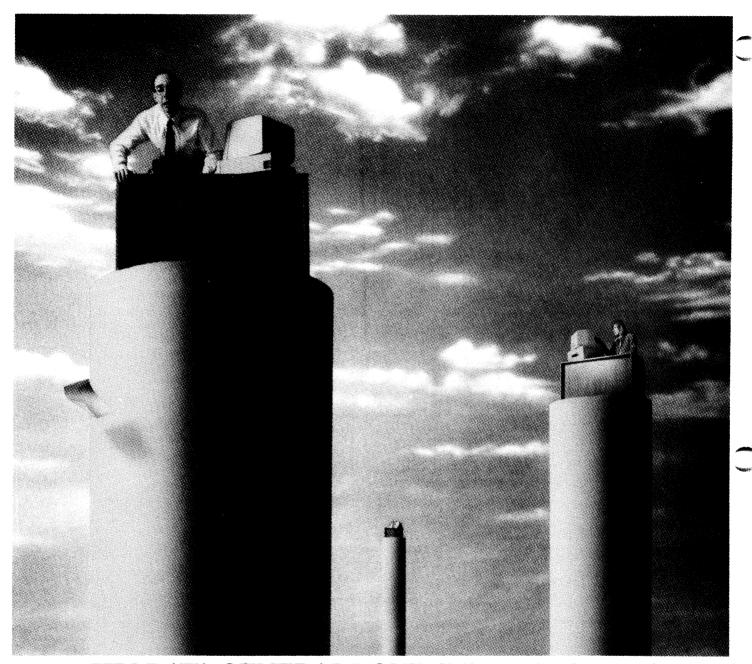
'86 Pontiac Fiero SE, loaded, 18K mi, \$13,500, (413) 245-9400 (Holland).

Hours

Westboro Cafeteria, full breakfast, 6:30 a.m. - 10:00 a.m.; lunch, 11:30 a.m. - 1:30 p.m.; open from 6:30 a.m. - 3:00 p.m. for beverages. Pizzeria, serving from 10:00 a.m. - 2:00 p.m. Pumpernickel's Deli, Coffee & pastries, 6:30 a.m. - 7:30 p.m.; full breakfast, 6:30 a.m. - 10 a.m.; deli lunch, 11 a.m. - 2 p.m.; Take-out, 3 p.m. - 6:30 p.m.; dinner, 5 p.m. - 7:30 p.m. Milford, full breakfast, 6:30 a.m. - 8:30 a.m.; lunch, 11:15 a.m. - 1:15 p.m.; open from 6:30 a.m. - 3:15 p.m. for beverages. Southboro, full breakfast, 6:30 a.m. - 10:00 a.m.; lunch, 11:15 a.m. - 1:00 p.m.; open from 6:30 a.m. - 3:00 p.m. for beverages.

MINI NEWS

All ads must be submitted in writing and include employee's name, home phone and extension number. Ads will be stamped with the time and date as they are received and will run on a first come basis. Send ads to Laureen Sasseville, MS A-235 or CEO SASSEVILLE L:MSIS03



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