

Mini News

News For The Employees of Data General

October 31, 1986

Data General Reports Fourth Quarter And Fiscal Results

Data General's revenues for the fourth quarter of fiscal year 1986 were \$330.1 million, compared with revenues of \$299.5 million for the same period a year ago. This is an increase of 10.2 percent.

Net earnings for the quarter, before an extraordinary loss, were \$4.6 million, or \$.16 a share. Last year, the company reported a fourth quarter profit of \$0.5 million, or \$.02 per share.

Operating income was \$12.6 million, or 3.8 percent of total revenues, compared with operating income of \$2.4 million, or 0.8 percent of revenues during last year's fourth quarter.

Net loss for the fourth quarter was \$26.3 million, or \$.96 per share. This included an extraordinary loss of \$30.9 million, resulting from the settlement of litigation between the company and Fairchild Semiconductor Corporation.

Fiscal Year Results

For fiscal year 1986, Data General's revenues were \$1.27 billion, compared to \$1.24 billion in 1985.

Earnings for the year, before extraordinary losses, were \$5.7 million, or \$.21 per share. Last year, the company reported earnings of \$24.3 million, or \$.92 a share.

Operating income for the year was \$20.7 million, or 1.6 percent of revenues, compared with \$36.1 million, or 2.9 percent of revenues for the previous year.

The extraordinary losses, which included the Fairchild litigation settlement charge and an after-tax charge resulting from the early redemption of the company's \$75 million 13 percent Sinking Fund Debenture due in 2005, totaled \$34.7 million.

Net loss for fiscal 1986 was \$29 million, or \$1.07 per share.

Monitor And Control

"We are encouraged that our fourth quarter results show some improvement, but remain concerned about the market pressures that continue to affect most areas of the computer industry," says President Ed de Castro. "We will continue to monitor and control our costs closely while increasing our efforts to stimulate demand and improve profitability during this period.

"Our product line today is at its highest competitive level ever, and extends from our high-end ECLIPSE MV/Family mid-frame computers to entry-level DATA GENERAL/One portable computers. Our program to increase staffing in critical revenue producing areas is well underway. Our marketing organization is increasing its focus on high-growth market segments, and our new Communications Systems Group is concentrating on current and long-term networking and data communications strategies. These moves have positioned us to move ahead aggressively once industry-wide demand begins to improve," says Ed.

Remaining 1986 Holidays

The remaining holidays for 1986 are:

November 27 (Thursday)	Thanksgiving
November 28 (Friday)	Day after Thanksgiving
December 25 (Thursday)	Christmas Day
December 26 (Friday)	Day after Christmas

Note: The 1986 holiday schedule also includes two personal holidays for eligible regular employees hired before July 1, 1986. If you have not taken your personal holiday for 1986, you must do so before December 31, 1986. You may not be carry over or receive pay in lieu of personal holidays.

High Technology Council Backs Question 3

Editor's Note: The following article, which appeared in Tuesday's *Boston Globe*, was written by Howard Foley, president of the Massachusetts High Technology Council (MHTC). Data General is a founding member of the MHTC. President Ed de Castro and Public Affairs Director Brad Stroup have served on the MHTC's executive committee since the organization's inception in 1977.

One would think, as we once did, that if Governor Michael Dukakis and the leadership of the Massachusetts House and Senate honestly supported a sound legislative tax cap, such a measure would have been signed into law by the governor, if not last year, certainly before the legislature recessed for the summer. Perhaps then, at least some of the voters might believe the action they just took was something more than a desperate, last-ditch effort to derail voter support for Question 3 on the November ballot. The people of Massachusetts deserve better than that.

Last Tuesday, a legislative conference committee announced agreement on an alleged tax cap. On Wednesday evening a draft was filed with the house clerk. Thursday debate began and it was passed that day and signed into law by the governor on Saturday. What speed after 206 years of inaction on this matter.

Question 3 is a law proposed by initiative petition submitted by the Citizens for Limited Taxation with 137,153 signatures on August 7, 1985 and certified by the attorney general on September 4, 1985. It is a real limit on the growth of state revenues, and that is why we urge a yes vote on Question 3 on November 4.

A Yes Vote

A yes vote will limit the growth in state tax revenues to no more than the three-year average rate of growth in total Massachusetts wages and salaries. For example, if Question 3 is approved by the voters, state tax revenue could grow in this fiscal year 1987 by 9.9 percent, or \$636 million more than last year, before the limit would be exceeded. This is more than \$100 million more than the state tax revenue forecast, which was used when the current state budget was signed into law by the governor last July. The bill just passed would allow state taxes to grow at 11.2 percent, a rate faster than wage and salary growth.

A yes vote will mandate the return of excess tax collections to taxpayers if over-collections occur. If the limit had been in effect in fiscal year 1986, the state would have been allowed to collect and keep an additional \$562 million in state taxes over what they collected in fiscal year 1985, and \$510 million would have to be credited back to individual taxpayers next April when we file our 1986 tax returns. The bill they just passed would have given far less back, and no one was willing to say what that figure was.

A yes vote will protect local aid to cities and towns by reducing the likelihood of a fiscal crisis. The biggest threat to local aid is not passage of Question 3, but rather a bad state economy and the urban/suburban

politics reflected in distribution formulas and cherry sheet charges and receipts. The most recent example is the so-called emergency local aid distribution, which actually penalized communities that had been fiscally prudent and had either reasonable free cash balance or were not taxing up to their so-called Proposition 2 1/2 limits.

A yes vote will discourage the state from creating new local option taxes and reducing local aid to get around the limit. The bill they just passed will not.

A yes vote will force the legislature and the administration to set spending priorities and help prevent overspending in good times. The bill they just passed will not. Tax revenue for fiscal 1986 outran fiscal year 1985 collections by \$1.06 billion, reaching a total of \$7.43 billion. The growth in collections since fiscal year 1984 is surprising: 31 percent in two years.

And a yes vote will require the governor and legislature to enact new legislation in a very public way if they believe economic conditions warrant a change in this law. The bill they just passed will not.

Massachusetts has recently enjoyed substantial socio-economic gains which have made our state one of the success stories of the 1980s. However, despite improvements in the strength of our economy, and impressive gains in the total tax burden per \$1000 of personal income, Massachusetts continues to experience rapid growth in state taxes and state expenditures.

While local taxes are controlled with the help of Proposition 2 1/2, state taxes and spending have no similar control mechanism, and this is likely to undermine our ability to continue the Massachusetts success story into the future.

While combined state and local taxes have declined relative to the U.S. average, state taxes only have increased. A look at changes in taxes and revenues from 1974 to 1984 shows that Massachusetts has performed much worse at the state level than at the combined state and local levels. In the best case view, Massachusetts state and local taxes per \$1000 of personal income dropped 19.3 percent compared with the U.S. average increase of 5.2 percent. This is primarily the result of Proposition 2 1/2 and strong personal income growth. However, in the worst case view, Massachusetts state taxes on a per capita basis increased 165 percent compared with the U.S. average increase of 137.2 percent. This reflects below-average population growth and an increasing tax burden on essentially the same number of people.

MHTC Goal

In crafting Question 3, we have drawn from the experience of 18 other states whose efforts to limit the growth in state tax revenues seem to have produced positive results. Most have seen declines in state taxes by any number of measures. Without a real tax limit Massachusetts is far from achieving similar gains. But if Question 3 passes, we will have a real limit. It is up to you. There are some times in life when you just have to stand up and be heard. This is one of those times.

Hopkins Named Systems Engineering Director

Tom Hopkins has been appointed director of North American Systems Engineering, reporting to North American Sales Division Vice President Frank Keaney. He will oversee Systems Engineering operations at offices throughout the U.S. and Canada.

Tom joined Data General in 1984 as Area 2 Systems Engineering manager, based in Atlanta. Before that, he held systems engineering and customer support management positions for 14 years at Burroughs. Prior to that, he spent four years with Eastman Kodak as a programmer.

Tom holds a bachelor's degree in mathematics from the University of Rochester.

People

Ron Pipe has been named manager of Program Development in the Systems Development Division (SDD), reporting to SDD Vice President Tom West. In this newly-created position, Ron will be responsible for maintaining status information on all SDD development programs, evolving and refining the product development process, ensuring that all the appropriate groups are involved in each program, and directing the efforts of the individual program coordinators.

A 13-year Data General employee, Ron was formerly Engineering manager in the Japanese Business Development group where he was primarily responsible for coordinating the development of the DATA GENERAL/One portable computer. Previously, he was a senior department manager in Software Development; Regional Systems Engineering manager in the mid-west; and the first systems engineer to be hired in Data General's Toronto office.

Before coming to Data General, Ron was with Westinghouse (Canada) and British Steel Corp. where he was involved with a variety of process control systems. He received a bachelor's degree from the University of Manchester in the United Kingdom.

Toastmasters Open House

Employees interested in learning about the techniques which can make you a successful public speaker should mark Wednesday, November 19 on their calendars. That is when the Data General Toastmasters is holding its annual open house. Starting at noon, employees will be able to find out about the club and its exercises which help members polish their public speaking skills. Employees interested in attending the open house, to be held in Guest Marketing's Room A, should contact Janet Ruggles at extension 6569 in Westboro.

Traveling?

Employees now need a French visa in order to travel to France, Martinique or Guadeloupe. Please allow Corporate Travel a minimum of seven days in order to process requests for visas. If you require a visa, Corporate Travel can be reached through CEO at ADM TRAVEL:ISIS or at extension 232-1000 in Westboro.

Sign Up For CPR

A training class for Westboro employees interested in learning CPR techniques will be held in November. Dates and times for the class will depend upon the schedules of those employees who sign up for the class. If you want to learn about CPR, contact Helen Royal via CEO on host system TITAN, or at extension 4542 in Westboro.

Idaho Office Relocates

The Sales, Systems Engineering and Field Engineering branch office in Boise, Idaho has moved to:

**50 South Cole Rd.
Boise, Idaho 83709**

The telephone number is **(208) 375-6510**

Philadelphia Office Moves

Data General's Philadelphia Sales and Systems Engineering office has moved to:

**1101 Market St.
Philadelphia, Penn. 19107**

The telephone number is **(215) 561-3703**

Training

PRIDE Leader Training In November

A PRIDE Leader training course will be held from November 3 through November 7. Although enrollment priority is given to those interested in leading a PRIDE Circle, the training is open to all Westboro employees as space permits. Prior approval from your supervisor is necessary.

The five-day training will focus on PRIDE problem-solving techniques including brainstorming, cause and effect analysis, Pareto analysis, and data collection and

analysis. Other topics which will be addressed are: group dynamics, communications, leadership and motivation.

Employees interested in enrolling in the course are encouraged to contact John Thompson at extension 4929 or Anita Cederholm at extension 4886 in Westboro.

MOD Offers Courses On Data Communications

There are still openings in the following two technical courses being offered by the Management and Organizational Development (MOD) group:

A two-day overview of IBM Teleprocessing is scheduled for November 6 and 7. A related two-day seminar on IBM's approach to System Network Architecture will be offered on November 13 and 14. Both seminars have been well received by employees in previous Data General sessions. They will be taught by Ron Sander, an outside consultant who has more than 18 years of technical management experience as an independent consultant and lecturer, and as a user of IBM-oriented systems.

Information and registration material for these courses can be obtained at Corporate MOD in Westboro at Mail Stop D-134, or by calling extension 6958. Remaining enrollments will be accepted on a first-come, first-serve basis. Prior approval by your manager is required.

Educational Services Offers Seminars

Educational Services is offering seminars on artificial intelligence (AI), the C programming language and CEO comprehensive electronic office software during the month of November. The courses will be held at the Education Center at 2400 Computer Drive in Westboro.

Artificial Intelligence: A Programmer's Guide (SM502) is a three-day seminar designed for programmers and system designers; no previous experience with AI or LISP is required. This seminar provides an intensive introduction to the problems, techniques and applications of AI. Organized around actual case studies, it allows participants to learn from AI programs that solve engineering problems, diagnose disease, reason about assemblies, engage in English discourse, learn from experience, and understand the visual environment. The basic methods that make these AI programs possible are examined in this class.

Offered on November 11-13, this seminar will be taught by Dr. Tomas Lozano-Perez, who is an associate professor of computer science at MIT and a member of MIT's AI Laboratory. Dr. Lozano-Perez is a recognized authority on AI and robotics.

C Language: An Introduction (SM131), scheduled from November 3-5, introduces C language as it is implemented under the MV/UX and AOS/VS operating systems. Designed for programmers who have experience in writing code in high-level languages, this seminar introduces the syntax and concepts required to write programs. It also provides hands-on experience with writing C programs.

CEOWrite and CEO Connection (OA154), a three-day class, will be offered from November 5-7. This course is an intensive interactive workshop that acquaints students with the features and functions of the CEOWrite word processor and its CEO Connection to a host computer system. Attendees should have previous experience with CEO word processing.

To enroll in any of these courses, call tie line 221, extension 1647. Prior approval of your supervisor is required for enrollment.

Activities

Catch The Celtics

The Activities Committee is sponsoring a trip to see the Boston Celtics play the "All New" Philadelphia 76'ers. The trip includes tickets to the game (at the Spectrum in Philadelphia), roundtrip motorcoach transportation to Philadelphia, one-night accommodations at The Dunfey Hotel (features three swimming pools, whirlpool, disco, etc.), a full-course dinner Saturday evening, and a buffet breakfast in the hotel restaurant. Prices per person are \$162 for a single room, \$139 for a double, \$129 for a triple, and \$126 for quad occupancy. The trip leaves the Westboro parking lot on Saturday, April 4 and returns on Sunday, April 5. Seating is limited so reserve early. Checks should be made payable to the Data General Activities Committee and sent to CELTICS at Mail Stop 6-5 in Southboro. Employees who have questions about the trip can direct their queries to Activities on CEO host TITAN.

The Nutcracker In Worcester And Boston

The Employee Activities Committee has discount tickets to the Saturday, November 29 performance of the Nutcracker to be held at the Worcester Auditorium. The show starts at 2:00 p.m. The discount ticket price is \$18 for adults and \$12 for children under 12 year of age. Send requests to: Worcester Nutcracker, at Mail Stop C-128 in Westboro. Checks should be made payable to the Data General Activities Committee. Be sure to include a stamped, self-addressed envelope.

The Employee Activities Committee also has discount tickets to the Sunday, December 14 performance of the Nutcracker to be held at the Wang Center in Boston. The show starts at 6:30 p.m. The discount ticket price is \$21.30 for all tickets. Children's prices are not available. If you would like to see the Boston performance, send requests to: Boston Nutcracker, at Mail Stop C-128 in

Westboro. Checks should be made payable to Data General Activities Committee. Be sure to include at stamped, self-addressed envelope.

Send A Weekend At The Big Apple

The Activities Committee is sponsoring a weekend in New York City. The tour departs for the Big Apple from Westboro on December 13 at 7:30 a.m. The trip includes round-trip transportation via motorcoach, baggage handling, one-night accommodations at the Doral Park Avenue Hotel (including taxes and tips), and continental breakfast on Sunday morning. Employees will return to Westboro at about 10:00 p.m. on Sunday. The cost for the trip is \$114.50 per person based on double occupancy. To reserve space on the trip send a check for full payment made payable to the Data General Activities Committee to: The Big Apple at Mail Stop C-137 in Westboro. Please include a self-addressed stamped envelope.

Ahoy Mates



Data General employee Bob King and his wife, Linda, participate in a life-boat drill during their recent Caribbean cruise sponsored by the Activities Committee. Bob and Linda were among more than 80 employees and their guests from locations around the U.S. who spent the week travelling to Nassau, San Juan and St. Thomas aboard the "Song Of America." During the trip, Judi Taton of Westbrook won first prize at a costume party; Bob King of Southboro won second prize in a basketball tournament, and Donna Sampson of Westboro and T.J. May of Clayton won prizes in a 50s contest.

Camp Data General

Sweaters, gym shorts, t-shirts, luggage tags and duffle bags are among the many items bearing the Data General logo that now are available to employees.

Items may be purchased at the CVS Pharmacy in Westboro, or through the mail. A descriptive merchandise flyer and order form may be obtained by sending requests to Mail Stop C-128 in Westboro or via CEO at Activities:TITAN.

Now See Here

Data General employees can save 15 percent on the price of lenses, frames, hard and soft contact lenses, and other optical accessories at the Westboro Pearle Vision Center and other participating stores. If you go to Pearle Vision Centers outside of Westboro, check with the store to make sure it is participating in this program. To receive a discount card send a self-addressed inter-office envelope to Eye Care at Mail Stop C-128 in Westboro.

Take In A Museum

Employees may obtain discount coupons for the Museum of Science in Boston which entitle you to a special \$1.00 admission fee, payable at the door. If you would like these museum passes, send a self-addressed, stamped envelope to Museum of Science at Mail Stop C-128 in Westboro. Please indicate the number of passes you need (limit is four per employee).

Going To The Magic Kingdom?

If you are planning a trip to Florida or California, be sure to get a Magic Kingdom Club card before you go. Club members and their families are entitled to discounts at Disney World in Florida and Disney Land in California. To receive your card, send a self-addressed inter-office envelope to Disney at Mail Stop C-111 in Westboro.

Get A Discount At The Club

Data General employees who purchase a membership to The Club in Marlboro will receive a 25 percent discount on their initiation fees. The Club includes 16 Nautilus machines, free weights, cardio-vascular equipment, six aerobic classes daily, a swim spa, hot tub, a steam room, sauna, full locker room facilities and a juice bar.

The Four Seasons Tanning Salon, adjacent to The Club, is offering a complimentary tanning session and a 10 percent discount for employees who join The Club. For more information call 460-0696.

Westboro Plaza Expands Membership Offerings

The Fitness Club at the Westboro Plaza Hotel is expanding membership offerings to include pool and couples memberships. The center, which is operated by the Worcester YMCA, includes 10 Nautilus machines,

lifecycles, rowing machines, a heated in-door swimming pool, a whirlpool, aerobics classes and locker room facilities with sauna. Upon joining, members receive an exercise evaluation and will be placed in personal exercise programs based on the evaluation and their personal goals. Data General employees receive a 15 percent discount on all memberships. For more information call 366-5511 extension 654.

The Boston City Book

If you would like the fall edition of the City book, send a self-addressed stamped envelope to: The City, at Mail Stop C-128 in Westboro. There is no charge for the book. Limit one book per employee.

Ski This Season

With ski season quickly approaching, now is the time to make plans for your winter ski vacation. And the Data General Ski Club is offering trips to some of the best mountains in the East and West.

A trip to Vail, Colorado, from January 24 to February 1, includes round-trip airfare, ground transfers, seven-nights accommodations, a five-day ski pass and other amenities. The price ranges from \$698 for minimum occupancy to \$632 for maximum occupancy.

The club is sponsoring a trip to Snowbird, Utah from April 4 through April 11. It includes round-trip airfare, ground transfers, seven-nights accommodations, lift tickets and other highlights. The price ranges from \$698 for double occupancy to \$615 for quad occupancy.

A pair of day trips are being made to Killington, Vermont -- December 13 and March 7. The price for each trip is \$39 and includes lift tickets, and coffee and donuts.

Reservations for these trips are taken on a first come, first serve basis. Registration forms can be obtained by writing to: DG SKI CLUB -TRIPS, at Mail Stop 6-5 in Southboro. Checks should be made payable to the Data General Ski Club, and one check should be sent per trip. Also, employees should be sure to include their name, mail stop and work extension when forwarding deposits.

Sign Up For Exercise

The Data General Fitness Club continues its on-site exercise program with a sign-up for the next aerobics session. New members may sign up on the first day before the start of either of the following classes.

Dancin' Aerobics and **Free Style Aerobics** are offered twice-a-week in the main cafeteria in Westboro at 5:30 p.m. for an eight-week period. Dancin' Aerobics classes will take place every Monday and Wednesday starting Monday, November 3. The Free Style Aerobics session will be held every Tuesday and Thursday beginning on Tuesday, November 4. All classes are taught by qualified exercise instructors from the Greater Worcester YMCA.

The cost is \$20 per person for the eight-week program. Repeat attendees need only fill out the form below and mail it to Carol Brestovan at Mail Stop B-135 in Westboro along with a check. All payments must be made payable to the Data General Fitness Club

Data General Fitness Club	
(for repeat attendees only)	
Name:	_____
Badge#:	_____ Extension _____
Dancin' Aerobics (M/W at 5:30 p.m.) - \$20	_____
Free Style Aerobics (T/TH at 5:30 p.m.) - \$20	_____
Total Enclosed	_____

Mini News is published weekly for the employees of Data General-Westboro. Material may be submitted for publication to MS A235. Data General - An Equal Opportunity Employer.

MARKETPLACE

CARPOOL

Carpool, looking to join existing or form new carpool, Brookline to Webo/Sobo, flex, Katz, ~83.

pool, riders needed for existing carpool, Brighton/Watertown/Newton to Webo, 8:30 to 5, Nancy, x3967.

FREE

Tiger Kitten, named Cuddles, 4 mos old, male, box trained, 481-1658 (Marlboro).

Upright Piano, needs work, you pick up, 393-8861 (Northboro).

Guinea Pig, female, 248-7896 (Charlton).

Wood, uncut, seasoned, 877-1877 (Framingham).

Ice Skates, girls size 3, 865-9026 (Millbury).

FOR RENT

Apartment, 3 rm, appl, AC, parking, no pets, no util, 754-5916 (Worcester).

Condominium, Worcester/Millbury, new, 2 bdrm, 2 baths, fully appl, wash/dry hookup, storage, \$625 + utils, 481-5445 (Marlboro).

Condominium, Framingham, 1 bdrm, balcony, new carpeting, avail 11/1, \$500, 478-7319 (Milford).

Apartment, 3 bdrm, appl, recently remodeled, avail 12/1, \$675/mo incl util, 842-1804 (Shrewsbury).

Condominium, Lincoln, NH, 2 bdrm, 2 bath, near Loon & Cannon Mts, avail by wk or wkends, 393-3414 (Northboro).

Ski House, Killington, VT, slps 8, 2 bdrm, appl, cable, plowing, \$4200/Nov 1 to May 1, 464-2714 (Princeton).

Winnepesaukee Resort, luxury, 2 bdrm, 2 bath, slps 6, jacuzzi, VCR, near major ski areas, Dec 13 - 20, \$400, 852-0030 (Worcester).

WANTED

Roommate, to share 2 bdrm condo, \$400/mo, 366-8389 (Westboro).

Roommate, to share large 2 bdrm townhouse, non-smoker, \$375 + 1/2 utils, 481-2099 (Marlboro).

Roommate, to share 2 bdrm apt, 10 min to DG Webo, pool, tennis, exercise rm, non-smoker, \$367/mo, 842-4710 (Shrewsbury).

Roommate, to share 2 bdrm apt, garage, avail Nov 1, \$287 + utils, 366-2597 (Westboro).

Roommate, to share 2 bdrm condominium, female, exercise rm, \$287/mo + 1/2 util, 797-3543 (Worcester).

Roommate, to share new house, appl, deck, parking, \$300/mo + 1/2 utils, 897-6210 (Acton).

Kitten, 278-2521 (Uxbridge).

Album, Aztec two-step, "Two's Company", to buy or tape, 444-9505 (Needham).

FOR SALE

Items, Condominium, 2 bdrm, balcony, AC, pool, tennis, appl, \$91,900; queen size bed frame, orthopedic, \$100/BO; violin, never used, \$125/BO, 366-8389 (Westboro).

Items, Living rm set, contemporary, 8 ft couch, chair, coffee table, \$150; Magnus chord organ, II, freestanding, \$20, 393-8861 (Northboro).

Townhouse, Mt. Washington Valley, 3 bdrm, 2 baths, whirlpool, elec heat, wood stove, all appl, 1 yr old, near No. Conway, Attitash, & Wildcat, \$112,000, 478-3488 (Milford).

Items, Living rm drapes, gold, \$65/BO; kitchen ceiling fixture, green, 5 bulbs, \$25/BO, 655-3039 (Natick).

Townhouse, 20 min to DG, private, secluded end unit, 3 bdrm, 1 1/2 bath, deck, \$119,900/BO, 869-2843 (Boylston).

Sears Radial Arm Saw, 10", used twice, \$275, 875-9279 (Framingham).

Skis, Rossignol 3G, 207 cm, Tyrolia 390RD bindings, \$200, 476-3997 (E. Douglas).

Items, Wagner power painter, w/roller attachment, \$30; Singer portable sewing machine, Genii, all hardware, \$50, 646-1638 (Arlington).

Couch, 6 ft Spanish style, gold crushed velvet, \$100/BO, 429-7075 (Holliston).

Satellite Dish/Boman Tuner, continental CX-105, 10 1/2" mesh disk, 1 yr old, \$1600, 883-4772 (Blackstone).

Items, Raspberry-rose sofa, \$80; deep turquoise blue reclining chair, \$50; 12'x15' Karastan red rug, \$70; 9'x11' Karastan red rug, \$50; assorted red checkered hall runners, \$50, 881-2583 (Ashland).

Den Chairs, 2 matching rockers, wooden arms, \$50/ea; 1 armed chair, \$75, all in brown tones, 529-3352 (Upton).

Rims, 15" white mag rims for Ford van, \$25/ea, 853-8434 (Worcester).

Items, child's tricycle, ride-on horse, ride-on bat, \$10/ea or \$25/all; infant & toddler carseats, \$15/ea, 422-7192 (Sterling).

Car Cover, fits Saab 99 or similar sized car, \$35/BO, 429-1773 (Holliston).

Condominium, 2 bdrm, AC, fully appl, w/w carpet, \$84,900, 562-5915 (Hudson).

House, 2 yr old Gambrel cape, 3 bdrms, 2 1/2 baths, 2 car garage, appl kitch, fireplace family rm, \$169,900, 883-4813 (Blackstone).

Wood Stove, Russo glass-view, side-loading, thermostat/blower, 30"x 24"x 26", 4' heat shield incl, \$800, 435-5166 (Hopkinton).

House, 3-4 bdrm ranch, 1 1/2 baths, finished basement, hardwood flrs, 1/2 acre, \$154,900, 485-1304 (Marlboro).

Town House, 15 min to Webo, garage, frpl, 2 bdrm, 1 1/2 baths, loft w/skylights, wet bar, \$129,900 756-2113 (Worcester).

House, Hopkinton, 7 rm, 1 1/2 baths, garage, deck, 3/4 acre, \$179,900, 881-2738 (Ashland).

Black Labrador Retriever Puppies, 9 wks old, \$125, 473-7132 (Mendon).

House, 5 rm ranch, garage, porch, full basement, \$133,900, 485-1423 (Framingham).

Tires, E78-14 snows, 2 165-SR-15 Dunlop SP4 radials, BO, 368-1958 (Clinton).

Condominium, Plymouth, NH, 3 bdrms, near ski areas, \$97,000, 881-2738 (Ashland).

Items, Hardwood kitch cabinets, \$250/BO; gas stove, \$75/BO; dishwasher, \$50/BO, 966-1463 (Bellingham).

AUTOS

Honda CB360T, red, 9500 mi, front disc brakes, cover, sissy bar, luggage rack, \$700, 756-2113 (Worcester).

'62 **Chevrolet Impala**, 283 V-8 auto, 1 family owner, \$1750, 365-4783 (Clinton).

'69 **Camaro SS**, built 454 w/400 mi, 883-8755 (Bellingham).

'74 **Volkswagen Beetle**, 87K mi, AM/FM, \$500, 842-8845 (Shrewsbury).

'76 **Dodge Colt Station Wagon**, new starter, carb, battery, 5 spd, AM/FM, \$600, 481-8743 (Marlboro).

'78 **Chevrolet Camaro**, auto, radials, AM/FM, \$1600/BO, 568-8818 (Hudson).

'78 **Monte Carlo**, V6, PS/PB, AM/FM, cloth int, \$1895, 285-4340 (Norton).

'78 **Suzuki GS1000E**, very low mi, well maintained, always garaged, 1 yr old plexifairing, \$1800/BO, 883-8132 (Bellingham).

'79 **Honda Twinstar Motorcycle**, 175cc, 9K mi, 80 mpg, \$350, 393-8861 (Northboro).

'79 **Scirocco S**, GTI conversion 1985, 35K mi, black, restored 1986, \$8000/BO, 524-1948 (Boston).

'79 **Yamaha YZ250**, \$700/BO, 393-2195 (Northboro).

'80 **Bobcat**, 80K mi, no rust, AM/FM/Cassette, auto, new tires, \$800/BO, 393-2195 (Northboro).

'80 **Toyota Tercel**, 57K mi, \$2000, 429-7427 (Holliston).

'80 **Chevrolet Malibu**, 4 dr, AC, rear defrost, cruise, 8 cyl, new tires, water pump, \$1200/BO, 562-7417 (Hudson).

'81 **Datsun 280ZX**, 5 spd, grand luxury pkg, Michelin tires, \$4900/BO, 263-2126 (Acton).

'82 **Kawasaki 550LTD**, black, 4500 mi, short backrest/rack, \$1300/BO, 481-9360 (Marlboro).

'82 **320i BMW**, 5 spd, loaded, 40K mi, BO, 568-8818 (Hudson).

'83 **Honda Prelude**, silver, 2 dr, auto, AC, pwr snrf, 1 owner, \$8000/BO, (401) 943-3413 (Johnston, RI).

'84 **Pontiac Fiero SE**, AM/FM/Cassette, snrf, pwr window, locks, leather seats, \$6200, 366-7275 (Westboro).

'84 **Ford F150 Pick Up Truck**, flair side, chrome rims & tires, winter rims & tires, canvas covered bed, \$6000, 234-4210 (Whitinsville).

'85 **Plymouth Horizon**, auto, AM/FM, 16K, \$5100/BO, 366-8389 (Westboro).

'85 **Ford Ranger**, 4 cyl, 5 spd, brown, AM/FM/Cassette, \$5800/BO, 478-4322 (Milford).

'86 **Pontiac Fiero SE**, 6 cyl, lock/ID numbers, loaded, 12K mi, \$13,900 (413) 245-9400 (Holland).

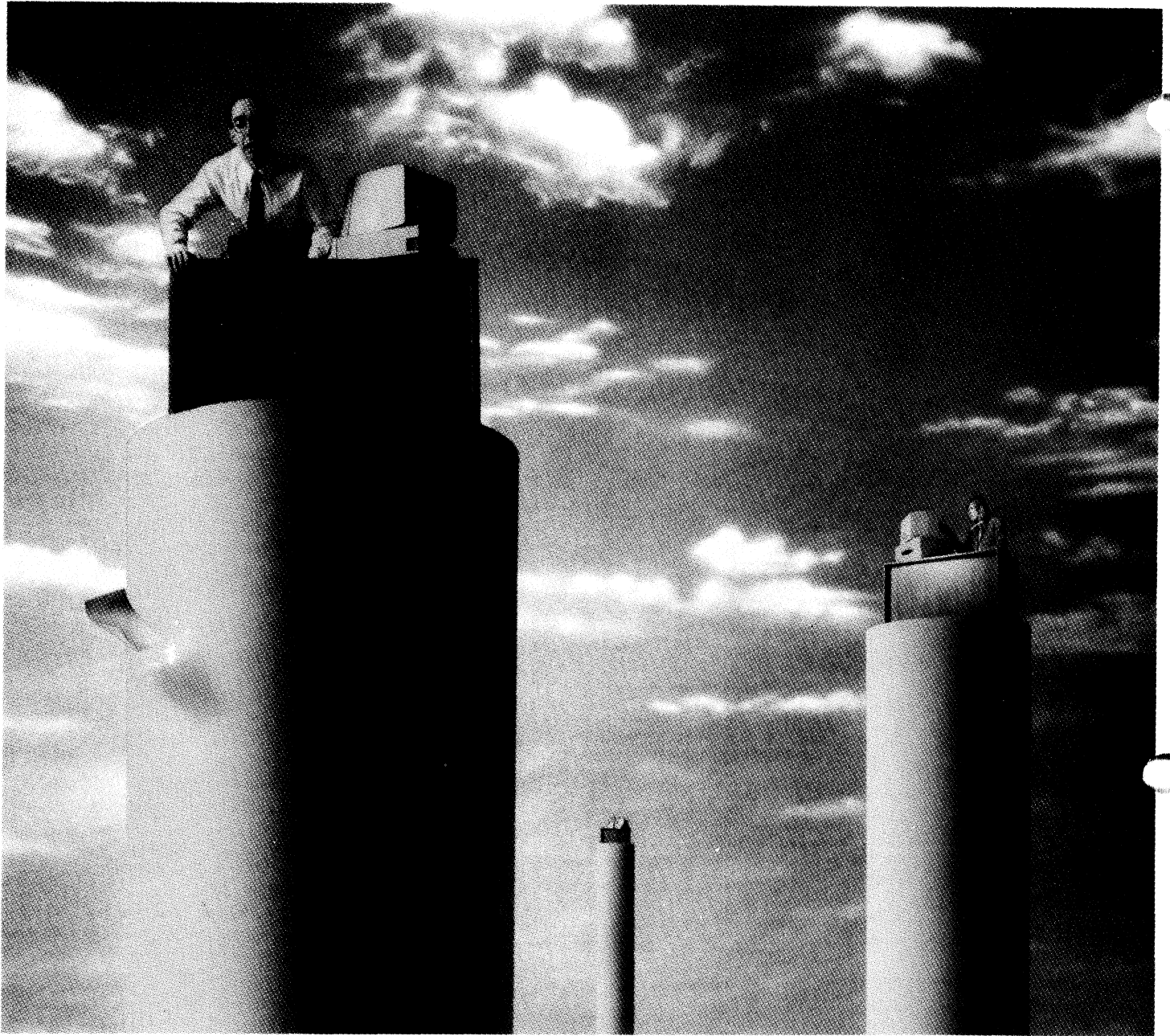
Hours

Westboro Cafeteria, full breakfast, 6:30 a.m. - 10:00 a.m.; lunch, 11:30 a.m. - 1:30 p.m.; open from 6:30 a.m. - 3:00 p.m. for beverages.

Pizzeria, serving from 10:00 a.m. - 2:00 p.m. **Pumpnickel's Deli**, Coffee & pastries, 6:30 a.m. - 7:30 p.m.; full breakfast, 6:30 a.m. - 10 a.m.; deli lunch, 11 a.m. - 2 p.m.; Take-out, 3 p.m. - 6:30 p.m.; dinner, 5 p.m. - 7:30 p.m.

Milford, full breakfast, 6:30 a.m. - 8:30 a.m.; lunch, 11:15 a.m. - 1:15 p.m.; open from 6:30 a.m. - 3:15 p.m. for beverages.

Southboro, full breakfast, 6:30 - 10:00; lunch, 11:15 - 1:00; open from 6:30 - 3:00 for beverages.



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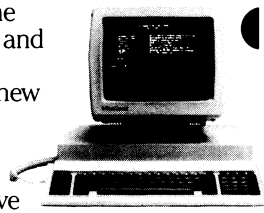
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