# MITH REMPLOYEES of Data General

September 26, 1986

#### Shades Take Shape In Westboro

Buildings 14A and 14B began getting a new look this week as shades were being installed in windows throughout the two buildings. The shades will serve two purposes. First, they will help employees in areas next to windows cut out the sun's rays during days when bright sunlight might hinder work operations.

Secondly, they will help to cut the amount of light being emitted from the buildings. Westboro residents in the surrounding neighborhoods have requested that the company install shades since the lights from Data General can be disturbing during the evening hours, especially during the fall and winter months.

As a result, all employees with offices next to windows should make sure to close the shades each evening before departing for home.

Installation of the shades should be completed by next Friday.

# Henning Assumes Additional Responsibilities

Lee Henning has been named vice president for International Manufacturing and Corporate Material Services, assuming responsibility for International Manufacturing Operations in addition to his current responsibilities for Materials and Manufacturing Services. He reports to Frank Silkman, senior vice president for Manufacturing.

Howard Haythornthwaite, formerly vice president of International Manufacturing Operations, has reigned from Data General to pursue other business interests.

Reporting to Lee are: John Kavazanjian, director of Corporate Purchasing; Jim Edelmann, director of Corporate Order Administration; Bruce Neff, director

of Corporate Materials; Len McGlynn, manager of Construction Services; and Ben Dalton, director of International Manufacturing Operations. Ben is responsible for operations at Manufacturing plants in the Philippines, Thailand, Singapore, the regional Manufacturing office in Singapore, and the European Distribution Center in Schwalbach, West Germany.

Lee joined Data General in 1981 as director of Materials and Manufacturing Services. In 1983, he became vice president of that organization. Lee came to Data General following a 23-year career at IBM, where he held a series of management positions in production control, purchasing, distribution, materials and management information systems. Lee holds a bachelor's degree in business administration from Winona State College.

# Reorganizations Take Place In SDD, Manufacturing

Organizational realignments have taken place within the Information Systems Group (ISG), Communications Systems Group (CSG) and Manufacturing.

- Mass Storage Engineering, based in Durham, N.H., is now part of the Systems Development Division (SDD).
- Central Engineering, formerly part of CSG, will also move into SDD, with the exception of the Information Management department.
- Information Management moves into Manufacturing's Advanced Manufacturing Engineering and Technology organization.

The purpose of the realignment is to bring together within ISG and Manufacturing key participants involved in the development and manufacture of Information Systems products, maximizing the divisions' abilities to design and bring to market the next generation of computer-systems solutions.

Mass Storage Engineering is managed by Director Joe Godbout, who had been temporarily reporting to Bob Miller, senior vice president for ISG.

The Central Engineering groups moving into SDD are: Central Design Engineering, managed by Ed Fortini, and CAD Systems, led by acting manager Alec Karys.

Joe, Ed and Alec will report to SDD Vice President Tom West.

Information Management, managed by Fred DeWolfe, will report to Tracey Zellmann, director of Advanced Manufacturing Engineering and Technology.

Peter Hawtrey, former director of Central Engineering, will continue to report to CSG Senior Vice President Colin Crook, as director of Business Planning.

# Data General Breaks Ground In Fountain

Data General this week broke ground for construction of a 320,000-square-foot Product Repair Center in Fountain, Colorado. The building is expected to be completed by March 1987. Total cost of the project will be approximately \$10-\$12 million.

The completed facility will accommodate product repair activities now taking place in both Fountain and in Milford. About 500 Data General employees now occupying leased space in Fountain will relocate to the new facility upon completion. Additional new employees are expected to be hired as business conditions permit.

Speaking at the ground-breaking ceremony, Tony Nicoletti, Data General's Vice President for Field Engineering Support Services, said, "We are not strangers to either Fountain or the state of Colorado. Since 1981, when we first opened a Product Repair Center in this area, we have come to know many of the people who make up this vital community and this vibrant state. We also have been impressed by the healthy business climate, one that has been strongly shaped and carefully maintained by Governor Richard Lamm."

At the ceremony, Governor Lamm, Fountain Mayor George Rice III and Data General executives planted two trees -- one a Red Maple tree native to Massachusetts where Data General is headquartered, the other a Cottonwood tree native to Colorado,-- to symbolize the company's growth in Fountain.

### **Commission CEO Hotline**

The Commission Accounting department in Manchester has established a "CEO Hotline," providing a convenient and timely way to communicate with the department through the CEO comprehensive electronic office system.

All commission questions and comments now should be sent directly to the Commission Accounting department by mailing messages or documents to: COMMISSIONS:FIN7. In most cases, employee will receive a response that same day.

# Westboro

# Participants Needed For Human Factors Testing

The Human Factors Engineering department within Product Design Engineering at Westboro is seeking volunteers to participate in evaluations of software and hardware products.

Volunteers will be informed of upcoming product usability evaluations as well as research studies on human-computer interactions and will be given the opportunity to participate.

Employees interested in volunteering or obtaining more information should contact Teresa Forster at extension 6739 or John Martin at extension 6836 in Westboro, or through CEO at HUMAN\_FACTORS:ABACUS.

# People

## In Human Resources...

**Dick Gaucher** has been named Corporate Employee Relations manager, reporting to Guy Carter, director of Human Resources Operations. Dick succeeds Tom Gately who recently was named director of North American Manufacturing Human Resources.

As an attorney, Dick will serve as Employee Relations counsel in addition to being responsible for the Equal Opportunity/ Affirmative Action and the Corporate Medical departments. Reporting to Dick are: Mike Albert, manager of Equal Opportunity Programs, and Nancy Powers, head nurse.

Dick came to Data General from the Howard Johnson Company, where he worked as Corporate Labor counsel for the past 10 years. Prior to that, he held legal and legislative positions with several Washington-based associations. Dick received his law degree from Georgetown University and a bachelor's degree in economics from Saint Anseln College.

## **PRIDE Day Is October 1**

October 1 is PRIDE Day at Westboro. At that time, Westboro employees involved in the PRIDE Program, People Really Involved In Developing Excellence, will join together for a day of workshops, lectures and refreshments that will enlighten others on what PRIDE is all about.

Speakers will discuss Data General's business, its products, and customers' view of the company.

Workshops will be held at 10:30 a.m. and at 2:30 p.m. To sign up for any of the workshops, complete the form which follows the agenda and send it to Debbie Hixson at Mail Stop D227 in Westboro, CEO Address: HIXSON D:WEBO02.

Employees with permission of their supervisors or managers are welcome to attend. The following is a schedule of events.

8:30 a m - 10:30	PRIDE Day - O	ctober 1 2:30 p.m 4 p.m.	Workshop # 2: Borooption Joonno Spinole
23.00 a.m10:30  a.m.  Coffee/tea and donuts/muffins served in the large MTI classroom at Mail Stop C223. Also at this time, fiscal year 1987 PRIDE Calendars, as well as other PRIDE items, will be available.  10:30 a.m noon  Workshop #1: Intro To Bi-Polar - John Thomp-	2:30 p.m 4 p.m. MTI Room B	Workshop # 3: Perception - Joanne Spinale MOD Specialist. This workshop will enable participants to: define perception, target ps chological and sociological influences on pe ception, identify common perceptual screen specify how perception is a potential comm	
MTI Room C	son, Manager, PRIDE Administration. This workshop is an introduction to the Bi-Polar		nication barrier on and off the job, and experence perceptual exercises.
	theory of personality, and will provide some possibilities for enhancing creativity and productivity while interfacing with others. The basic premises of Bi-Polar will be explained and participants will be given the opportunity to focus in general terms on six different positive strengths that combine to make lives exciting and creative.	2:30 p.m 4 p.m. Large MTI Room C	Workshop # 4: Time Management - John Thompson This will be a fast-paced participative workshop where people will experience some trends as to how they manage time. Other possibilities of better managing time will be explored and the relationship betweet time and stress will be developed. Participants will leave the seminar with som
IO:30 a.m noon Workshop # 2: Effective Meetings - Anita  ATI Room B Cederholm, Westboro PRIDE facilitator.  Through group discussion and the video.			new tools to be used as possibilities for bette and less stressful time management both in the workplace and outside of work.
	"Meetings Bloody Meetings" with John Clease, the elements necessary for an effec- tive meeting will be explored. Participants will leave the workshop with a better understand- ing of how to prepare for meetings, conduct them and follow up.	2:30 p.m 4 p.m. Gst Marktg #10	Workshop # 5: Self Change - Anita Cederholm. Self-change requires work and effort on the part of each individual. This workshop focuses on how individuals can change behaviors or habits if they want to. the conclusion of the workshop, participant
1 p.m 2:30 p.m.	PRIDE cake will be served with refreshments in large MTI room.		will have identified at least one behavioral change desired and will have developed a plan of action for that change.
1 p.m 2 p.m.	Enjoy speakers who will talk about Data General and the business today, its products, how customers view the company, and em- ployees' involvement in the business.		plan of action for that onlying.
	Workshop Regis	stration Form	1
me:		Ext	_ M.S

(All workshops are 1 - 1 1/2 hours in length)

Manager's Approval:\_\_\_\_\_\_ Department: \_\_\_\_\_

l will Attend	Workshop Title	Workshop Location	Start Time	Workshop Leader
	Intro To Bi-polar	Large MTI C	10:30	J. Thompson
	Effective Meetings	MTI Room B	10:30	A. Cederholm
	Perception	MTI Room B	2:30	J. Spinale
	Time Management	Large MTI C	2:30	J. Thompson
	Self Change	Gst Mktg.#10	2:30	A. Cederholm

#### **Price Increases**

Effective September 29th, selective price increases will take place at the cafeterias and vending machines at Data General locations throughout New England.

Prices will change for the daily meal specials and increase five to ten cents on some other items such as sandwiches. The prices for small coffee and soda will not increase. Larger-sized drinks and milk, as well as soda from the vending machines, will increase five cents.

# New Helicopter Schedule Goes Into Effect

Starting Monday, September 29, the Data General helicopter will operate on a new schedule, adding the Durham facility to its list of Data General New England plants.

To make flight reservations, call Corporate Travel in Westboro at extension 232-HELI (232-4354). Passengers must be at the helipad five minutes before the scheduled departure time for loading and safety briefing. Unless delayed by weather, flights depart precisely on time Monday through Friday.

Passengers desiring to depart or arrive at Southboro may do so by advising the reservationist. As a result, actual departure or arrival time may be a few minutes after the scheduled time shown for Westboro/Southboro.

#### Westboro/Southboro To Manchester

Departure	Arrival	
10:00 a.m.	10:24 a.m.	
2:20 p.m.	2:44 p.m.	

#### Westboro/Southboro To Portsmouth/Newington

Departure	Arrival	
7:15 a.m.	7:57 a.m.	
12 noon	12:42 p.m.	
3:30 p.m.	4:12 p.m.	

#### Westboro / Southboro To Durham

Departure	Arrival	
7:15 a.m.	7:48 a.m.	
12 noon	12:33 p.m.	
3:30 p.m.	4:03 p.m.	

#### Westboro/Southboro To Westbrook

Departure	Arrival	
7:15 a.m.	8:26 a.m.	
3:30 p.m.	4:41 p.m.	

#### Manchester To Westboro/Southboro

Departure	Arrival
10:28 a.m.	10:52 a.m
2:48 p.m.	3:12 p.m

#### Durham To Westboro/Southboro

Departure	Arrival	
9:14 a.m.	9:47 a.m.	
12:55 p.m.	1:28 p.m.	
5:29 p.m.	6:02 p.m.	

#### **Durham To Westbrook**

Departure	Arrival
7:52 a.m.	8:26 a.m.
4:07 p.m.	4:41 p.m.

#### Portsmouth/Newington To Westboro/Southboro

Departure	Arrival	
9:05 a.m.	9:47 a.m.	
12:46 p.m.	1:28 p.m.	
5:20 p.m.	6:02 p.m.	

#### Portsmouth/Newington To Westbrook

Departure	Arrival	
8:01 a.m.	8:26 a.m.	
4·16 n m	4·41 n m	

#### Westbrook To Westboro/Southboro

Departure	Arrival	
8:36 a.m.	9:47 a.m.	
4:51 n m	6:02 n m	

#### Westbrook To Portsmouth/Newington

Departure Arriva	
8:36 a.m.	9:01 a.m.
4:51 p.m.	5:16 p.m.

#### Westbrook To Durham

Departure	Arrival
8:36 a.m.	9:10 a.m.
4:51 p.m.	5:25 p.m.

## **Benefits**

# Dental Benefits May Be Extended

Effective Wednesday, October 1, the recentlyenacted Consolidated Omnibus Budget Reconciliation Act (COBRA) will afford employees and their eligible-dependents the opportunity to continue dental benefits beyond the date coverage would ordinarily cease.

The basic provisions of COBRA are:

- If your employment is terminated or your work week is reduced to a level where you are no longer eligible for benefits, you may continue coverage for up to 18 months.
- If you die or become divorced or legally separated, your dependents (spouse and children) may continue coverage for up to 36 months.
- If your dependent child no longer meets the definition of dependent (reaches age 19 or 23, if a full-time student), your dependent child may continue coverage for up to 36 months.

Under the new law, you or your qualified dependent have the responsibility to inform Data General of a divorce, legal separation, or a child losing dependent status. It is Data General's responsibility to contact you or your qualified dependent in the event of your death, termination of employment or reduction in work hours. Your election must be made within 60 days from the date of the event or the date Data General notifies you of your right to continue coverage, whichever comes later.

If you do not elect to continue coverage, your dental benefits will end in accordance with the plan provisions. If you do elect to continue coverage, you will have coverage under the same provisions as the dental program provided to other employees. You will not be required to provide evidence of insurability, but you will be required to pay the entire monthly premium plus a two-percent administration charge.

If your benefit coverage should be affected by any of the above events and you would like to continue your dental coverage, you should contact the Corporate Benefits department in Westboro for enrollment instructions and cost information.

# **Educational Services Employee Training Schedule**

The following courses will be conducted by Educational Services at the Education Center, 2400 Computer Drive in Westboro. To enroll in any course listed below, call Central Registration at 221-1646. Supervisor's approval is required prior to registration.

#### **SOFTWARE COURSES**

Date	Course Title	Number	Days
10/6	AOS & AOS/VS User	\$209	5
10/6	AOS/VS System Programming	S309/VS	5
10/13	AOS/VS System Manager	S219/VS	5
10/13	TPMS System Utilization	S302	5
10/15	Computer Concepts	S100	3
10/20	Fundamentals of Assembly Lang.	S101	10
10/20	CLI Macros	S161	2
10/20	CEO System Manager	S221	3
10/22	DG Data Management Overview	S144	2
10/23	PRESENT for Programmers	S142	2
10/27	AOS/VS System Manager	S219/VS	5
10/27	DG/SQL Utilization & Design	S317	5
10/27	AOS/VS Operator Training	SH109/VS	5

#### **CEO COURSES**

Date	Course Title	Number	Days
10/6	WordPerfect Word Processing	OA180	3
10/6	Getting Started - CEO WP	OA141	2
10/8	Intro - Mail & Calendar	OA143	1
10/9	Advanced CEO WP Topics	OA142	1
10/10	CEO List Processing	OA147	.5
10/13	CEO Office Manager	OA 160	1
10/14	Getting Started - Spreadsheet	OA146	1
10/15	CEO Decision Base Data Tables	OA 153	1
10/16	Getting Started - PRESENT	OA 145	1

#### **TECHNICAL SEMINARS**

Date	Course Title	Number	Days
10/6	Intro - Ada Programming	SM130	5
10/6	DG/SQL Design & Perf. Workshop *	SM520	
10 / 13	AOS/VS Rev 7	SM504	2
10 / 14	Local Area Network Design	SM233	

<sup>\*</sup> New Course

## **Activities**

#### Ski Club To Meet Next Wednesday

The Ski Club will hold an informational meeting on Wednesday, October 1 in the Westboro cafeteria to discuss the many trips planned for the 1986/1987 season and elect officers.

Nominations for offices will be accepted before the meeting and may be sent to the Data General Ski Club at Mail Stop 6-5 in Southboro.

#### Data General Ski Team Holds Planning Session

There will be a general meeting of the Data General Ski Team on Thursday, October 2 at 5 p.m. in Westboro's deli.

Topping the agenda will be election of officers, new member sign-up and a discussion on future events. There also will be a question and answer session for new members. Employees who cannot attend but wish to have more information should write to: the DATA GENERAL SKI TEAM, at Mail Stop B233 in Westboro.

#### Runners Compete In Corporate Road Race

Members of the Data General Runners Club joined more than 1000 other runners competing in the J.Bildner & Sons Corporate Cup last Sunday. The four-mile race was run along Memorial Drive in Cambridge. Results for Data General's team are as follows:

Peter Schnoor	22:35	Bruce Bridges	27:56
Betsy Anderson	25:07	Doreen Mendall	30:03
Rick Conway	25:40	Charlie Butts	31:41
Allan Baillie	27:36	Lisa Blank	32:14
Pat Scannell	27:50		

# Experience The Fun Of The Renaissance Era - Jousting Matches, Games, Crafts And Much More!

Discount tickets for the eighth annual King Richard's Renaissance Faire in South Carver now are available to employees through the Data General Activities Committee. The Faire, taking place on weekends in September and October, features performances, music, dance, jousting matches, food and drink, games, crafts and much more - all in the spirit of the Renaissance era.

Adult discount tickets may be purchased at \$5.50 each. (Regular price is \$9.25.) Tickets for children ages two to 10 are \$4 each and may be purchased at the time of admission. Children under two are admitted free. Discount tickets are valid on the following dates: September 27; and October 4, 11, 18 and 25.

Adult tickets may be obtained by sending a check, made payable to the Data General Activities Commit-

tee, along with a stamped, home-addressed envelope to: KING RICHARD'S FAIRE, Mail Stop 4-78A in Southboro.

#### Last Chance To Sign Up For Wallyball

The deadline to sign-up for the Data General Wallyball League is Wednesday, October 1. Employees interested in playing should fill out the form below and return it as soon as possible to Sue Keller at Mail Stop B214 in Westboro.

Wallyball 1986-1987 TEAM:			
	.eague[] Ro	ecreational League [ ]	
Team Name			
TEAM CAPT	AIN:		
_ast Name	Fire	t Name	
Mail Stop	Extension	Badge #	
MEMBERS:			
_ast Name	Firs	t Name	
Mail Stop	Extension	Badge #	
Last Name	Firs	t Name	
Mail Stop	Extension	Badge #	
Last Name	Firs	t Name	
Mail Stop	Extension	Badge #	
Last Name	First Name		
Mail Stop	Extension	Badge #	
Last Name	First Name		
Mail Stop	Extension	Badge #	
Last Name	Firs	t Name	
Mail Stop	Extension	Badge #	

## Plenty Of Ski Trips Planned For This Season

Ski season is just around the corner and the Data General Ski Club has been busy preparing plenty of trips for Data General employees and their guests to enjoy. Reservations are taken on a first-come, first-serve usis, as many trips have space limitations and fill up early. Also, reservations are accepted only upon receipt of deposit. Registration forms can be obtained by writing to: DG SKI CLUB - TRIPS, at Mail Stop 6-5 in Southboro. Checks should be made payable to the "DG Ski Club" and one check should be sent per trip. Also, employees should be sure to include their name, mail stop and work extension when forwarding deposits. Below is a list of the 1986/1987 schedule. Please note that all prices include taxes, gratuities, and bus transportation.

# December 13 - Killington, Vt. March 7 - Killington, Vt.

- Lifts
- · Coffee and donuts on the way up.
- \$39 per person, due by November 14.

#### January 9 - 11, Sunday River, Maine

- · Accommodations at slopeside condominiums
- Lifts
- · Jacuzzi, pool and sauna
- Ski to slopes
- No-snow guarantee
- All double occupancy not to exceed \$150
- \$75-deposit due immediately.

#### January 16 - 18, Waterville Valley, N.H.

- · Accommodations at Black Bear Condominiums
- Lifts
- Indoor/outdoor pool
- Jacuzzi, sauna, steam rooms, sports center and ice skating available
  - huttles to mountain
- ్రాం-snow guarantee
- Minimum occupancy-\$139, Maximum-\$126
- · Limited space, \$75-deposit due immediately.

#### January 24 - February 1, Vail, Colo.

- · Round-trip airfare
- Ground transfers
- Seven-nights' accommodations in condominiums at base of Lionshead Gondola.
- Five-day Vail/Beaver Creek ski pass
- · Fireplaces, saunas, jacuzzi and pool
- · Walk to slopes
- Minimum occupancy-\$698, maximum-\$632
- \$200-deposit due by Friday, October 10

#### February 6 - 8, Jay Peak, Vt.

- Accommodations at Alpine Haven Chalets
- Lifts
- · Shuttles to mountain
- No-snow guarantee
- All double occupancy at \$127
- \$75-deposit due immediately.

#### February 13 - 15, Stowe, Vt.

- · Accommodations at the Quality Inn
- Two breakfasts, one dinner
- Lifts
- Jacuzzi, sauna, ice skating and health spa facilities
- Shuttles to the mountain
  - )-snow guarantee
- Double-\$188, Triple-\$173, Quad-\$163
- · Limited space, \$75-deposit due immediately.

#### February 20 - 23, Lake Placid, N.Y.

- Three-nights' accommodations at
- Woodlake Motor Inn
- Three breakfasts, one dinner at

Frederick's Restaurant

- Two-days' lifts
- · Shuttles to mountain
- No-snow quarantee
- Double-\$210, Triple-\$191, Quad-\$178
- \$75-deposit due immediately.

#### February 27 - March 1, Mt. Ascutney, Vt.

- Accommodations at Slopeside Condominiums
- Lifts
- Indoor olympic-size pool, whirlpool
- · Weekend health club membership
- Ski to slopes
- NASTAR racing for all
- Free ski lessons
- All double occupancy-\$140
- · Limited space, \$75-deposit due immediately.

#### March 13 - 15, - Sugarloaf, Maine

- · Accommodations in on-slope luxury condominiums.
- Lifts
- Walk/ski to slopes
- No-snow guarantee
- Minimum occupancy-\$155, Maximum-\$138
- Limited space, \$75-deposit due immediately.

#### March 20 - 22, - Saddleback, Maine

- Accommodations at Rangeley Inn
- Two buffet breakfasts, one buffet dinner
- Lifts
- Shuttles to mountain
- No-snow guarantee
- One free ski lesson
- Double-\$152, Triple/Quad-\$144
- \$75-deposit due immediately.

#### March 27 - 29, - Vermont Mystery Weekend

- · Accommodations in luxury condominiums
- Lifts
- Walk/ski to slope
- No-snow guarantee
- Double-\$125, Triple-\$122, Quad-\$99
- Limited space, \$75-deposit due immediately.

#### April 4 - 11, Snowbird, Utah

- · Round-trip airfare
- · Ground transfers
- Seven-nights' accommodations at the Cliff Lodge at base of Snowbird Tram
- Six-day interchangeable ski pass to Alta, Snowbird,
- Park City and Deer Valley
- Free group ski lesson
- Double-\$698, Triple-\$650, Quad-\$615
- \$100-deposit due by Friday, October 10.

#### **MARKETPLACE**

#### **CARPOOL**

Carpool, existing carpool needs rider, Brookline/Brighton/Allston/Newton area to Webo/Sobo, flex, Katz, x7093.

#### **FOR RENT**

Horse Stalls, incl full care/feeding, daily turnout & lighted riding ring, \$180/mo, 476-3083 (E.Douglas).

Time-Share Condominium, Cancun Clipper Club, Cancun, Mexico, avail Oct 11-18, \$550/wk, 481-1443 (Marlboro).

Apartment, 1 bdrm w/dining rm or 2 bdrm, recently painted, new appl, large master bdrm, large backyard, washer/dryer hookup, \$590 incl util, 365-6105 (Clinton).

Townhouse Condominium, new 2 or 3 bdrm, 1 1/2 baths, fully appl, washer/dryer, pool, tennis, located on Penacook River, Concord, NH, \$700/mo, 485-4506 (Marlboro).

#### **WANTED**

Housemate, to share large house, garage, near Rt 495, 1 yr lease, \$292+, 435-9437 (Hopkinton).

Roommate, to share 2 bdrm apt, 10 min to DG Webo, pool, tennis, exercise rm w/universal gym, non-smoker, \$367/mo, 842-4710 (Shrewsbury).

Roommate, female, to share 2 bdrm/2 bath condo in renovated school, \$300/mo + 1/2 utils, 366-5274/753-7025 (Westboro/Worcester).

**Babysitter**, occasional evenings, will pick up & return home, 754-2188 (S. Worcester).

**Roommate**, to share large 2 bdrm condo, pool, tennis, carpeted, fully appl, 2 mi to DG, \$325 + 1/2 util, avail October, 366-9430 (Westboro).

#### **FOR SALE**

Condominium, Contemporary, 3 bdrm, full appl, laundry nook, storage, AC, sliders, deck, \$74,900, (401) 766-7545 (Woonsocket, RI).

Piano, Baldwin studio upright in chestnut case, 2 1/2 yrs old, \$2300, 264-9043 (Boxborough).

**House**, 2-3 bdrms, 2 baths, screened deck off kitch, 12 yrs old, large level lot, near Rts 9 & 20, 15 min to Webo, \$129,900, 842-0883 (Shrewsbury).

**Living Room Drapes**, pale gold, 655-3039 (Natick).

Items, Bicycle, Schwinn super sport, man's 10 spd, \$85/BO; queensize maple headboard, \$35/BO, 473-2494 (Milford).

Beagle, 4 mo old, AKC registered, \$150/BO, 473-7411 (Milford).

Registered Quarter Horse, 15.2 hands, 12 yrs old, western tack also avail, 234-2311 (Whitinsville).

**House**, 9 rm contemporary colonial, 2 1/2 baths, cathedral ceiling, screened porch, pool membership, \$305,000, 263-7292 (Acton).

House, 9 rm, 4 bdrm, Gambrel cape, near center of town & schools, large fam rm, heated Florida rm w/cathedral & skylight, finished basement, new deck, 10 yrs old, \$214,000, 435-5139 (Hopkinton).

Items, Antique wood stove, cast iron ornate parlour, 1903 Norman oak, \$199/BO; ski boots, Koflach 450 airfit racing, women's size 7 1/2 - 8 1/2, bright red, rear entry, \$115, 393-6603 (Northboro).

Bedroom Set, queen size, contemporary, ivory lacquer finish, 2 pier wall w/light bridge, mirror, storage headboard, brass base, \$1200, 481-3791 (Marlboro).

Items, cross buck storm door, 80" x 32", BO; solid exterior door, same measurements, BO, 481-5094 (Southboro).

**House**, Custom cape, 3 bdrm, 2 full baths, finished basement, large deck, walk to pond, 477-0897 (Cape Cod).

Items, Aluminum storm door, 32" x 80", \$50; TuffBoy swing set, \$45; Little Tikes swimming pool, \$25; 852-2995 (Worcester).

**Tires**, 4 LR-78-15 steel belted mounted radials, w/15" Plymouth van rims, \$150/BO, 753-5290 (Worcester).

Vivitar Zoom Lens, 70-210mm, Bayonet mount, fits Pentax K, \$60, 839-9560 (Grafton).

Items, Guitar, late 60's Gibson SG, walnut color, gold schaller tuners, hardshell case; acoustic 135 amp, 100 watts, two 12" speakers, reverb, \$500/both, 393-7739 (Northboro).

Bar Stools, 2 dark pine, swivel, seat - 29" high, brass plated foot rest, \$40/pr, 869-6087 (Bolyston).

Items, refigerator, \$350; washer, \$100; dryer, \$100, 881-5068 (Ashland).

**Bicycle**, Trek 400 racing/touring bike, 23.5" frame, 12 spd w/Shimano equip, \$250, 881-1013 (Ashland).

Items, kitchen cabinets, incl 2 lazy Susans, \$225; upper/lower caloric gas oven, \$55; lawn mower, \$30; dining table, \$12, 875-3389 (Framingham).

House, 9+ rm Victorian, 100 yrs old, hardwood flrs, zoned for 2 family conversion, 20 min to Milford, \$143,900, 695-1913 (Plainville).

**Tires**, P195/75R14, mounted Olympian II steel belted radials, \$35/ea, (401) 762-0876 (Lincoln, RI).

Richard Simmons Anatomy Asylum Membership, 10 mos at \$25/mo, thereafter \$60/yr indefinitely, 566-5062 (Brookline).

Quad Six Magic-Stat Thermostat, 7 day programmable, six settings per day, existing system must use 24 volt AC thermostat, \$33, 234-2713 (Northbridge). House, 7 rm ranch, \$132,000, 366-5176 (Westboro).

**Swimming Pool**, above ground, oval, 16 x 32, w/deck & fence, filter & pump, 5 yrs old, \$1000/BO, 429-5723 (Holliston).

Items, Large Montgomery Ward microwave oven, \$40; Thermador single wall oven, older model, \$45, 473-6062 (Milford).

#### AUTOS

'62 Chevrolet Impala , 283 V-8 auto, 1 family owner, \$1850, 365-4783 (Clinton).

'72 Volvo Wagon 145 , manual, 170K mi, needs work, \$500/BO, 734-3196 (Boston).

'73 Monte Carlo , 440 motor, many new parts, needs brakes, \$600/BO, 853-8434 (Worcester).

'74 MGB-GT, no rust, 66K mi, new motor at 54K, gold ext, black int, 2 seat hatch, \$3850, 562-7927 (Hudson).

'75 Dodge Dart Custom, 59K mi, radio does not work, \$800/BO, 731-0576 (Brookline).

'**76 280Z**, 4 spd, AC, low mi, \$6000, 877-1153 (Framingham).

'76 Ford Pinto Wagon, \$395/BO, 839-2404 (N. Grafton).

'78 Suzuki GS1000E, very low mi, well maintained, always garaged, 1 yr old plexifairing, \$2000, 883-8132 (Bellingham).

'78 Subaru Station Wagon, auto, 60K mi, working parts car, \$300/BO, 875-1478 (Framingham).

'78 Pontiac Grand Prix, brown, landau, PS/PB, auto, new tires, AM/FM, cruise, \$2100/BO, 481-0132 (Marlboro).

'78 MGB, yellow w/blk int, 45K mi, since eng rebuilt, new clutch & alternation, all covers, AM/FM, \$3500/BO, 376-4156 (Millis).

'78 Datsun 510, 2 dr, 4 spd, AM/FM, well maintained, \$650/BO, 470-1613 (Andover).

'78 Toyota Corolla, 2 dr, 5 spd, AM/FM/Cassette, low mi, \$1500, 655-9221 (Natick).

'78 Monte Carlo, V6, AM/FM, 85K mi, \$2195, 285-4340 (Norton).

'79 Toyota Celica, 5 spd, new tires, exhaust, brakes, AM/FM, rear defrost, \$1200, 792-3983 (Auburn).

'81 Datsun 280ZX, AC, t-tops, cruise, pwr steering, windows, mirrors, full Chapman, new shocks, brakes, battery, alternator, 93K mi, 899-9625 (Waltham).

'81 Kawasaki 550 LTD, 5500 mi, many extras, \$1400, 877-1153 (Framingham).

'82 Honda Civic 1500 GL, hatch, blue, snrf, AM/FM/Cassette, new tires, muffler, low mi, \$3495/BO, 393-6603 (Northboro).

'83 Mazda 626 LX, 4 dr, power windows/snrf, 5 spd, AM/FM/Cassette, \$5700, 655-9221 (Natick).

'83 Subaru GL, 5 spd, hatch, 35K mi, AM/FM, Rusty Jones, \$4350/BO, 366-8516 (Westboro).

'83 Trans Am, auto, red, t-tops, load Chapman, 30K mi, warranty, \$10,999, 234-6871 (Northbridge).

'85 Porsche 944, red, black leather int, \$20,500, 263-2983 (Acton).