# 

September 5, 1986

The fall Dasher Road Race is just one week away...See page 5 for details and an entry form.

cafeteria for employees.

# New Marketing Center At 3400 Computer Drive

A new area for demonstrating Data General computers to customers will be constructed at 3400 Computer Drive. The Executive Briefing Center, to a located on the second floor adjacent to Computer Drive, will be the company's hardware and software showcase area. It will replace the current Guest Marketing area, located at Building 14A in Westboro.

In making the announcement at yesterday's state of the business address, President Ed de Castro said the center is one more step in Data General's long-term strategy to be one of the top companies in the computer industry. According to Ed, it will become the focal point for customer presentations and demonstrations, and will house marketing employees.

The center, scheduled to open next year, will have nine spacious, well-equipped conference rooms, a theater to seat about 90 people and other amenities to assist in marketing efforts. It will be more than twice the size of the current Guest Marketing area.

Besides rooms full of Data General computer equipment, the company's most recent product offerings will be displayed along the perimeters of the center, increasing the area of computer demonstration space.

In addition to the Executive Briefing Center, the 3400 Computer Drive facility, when ready later this vear, also will house employees from the following roups: Marketing Support, Industry Marketing, the Distribution Division and Corporate Marketing Communications. An Executive Briefing Center dining

# High School Juniors - Apply Now For Scholarship

If you are a regular, full-time Data General employee and have a child who will be graduating from high school in 1988, now is the time to consider applying for a Data General scholarship.

area will be set up at the new site along with a

The Data General Scholarship Program is a benefit established for the children of Data General employees and administered by the National Merit Scholarship Corporation. Ten scholarships are awarded each year. The stipend of each scholarship ranges from \$500 to \$2,000 per year for up-to-four years, or until a bachelor's degree requirements are completed, whichever comes first.

# **PSAT Dates**

Students applying for a Data General scholarship must take the Preliminary Scholastic Aptitude Test (PSAT) during their junior year of high school. This year, the test will be administered in high schools throughout the country on October 18 or October 21. Interested students should contact their guidance counselors as soon as possible to register for the PSAT.

Keep in mind that application for a Data General scholarship must be made during the student's JUNIOR year in high school. Therefore, even students who are currently undecided as to whether or not they want to attend college should be encouraged to take the PSAT in October.

Applications for the Data General Scholarship Program are available from the Benefits and Human Resources departments. A letter will be sent to all applicants at the end of December to let them know their entry form was received.

Questions regarding the program should be directed to Annie Kennedy at extension 4551 in Westboro.

# **EASINET Software Agreement Signed**



Don McDougall (seated), vice president of the Industry Marketing Division at Englewood, Colo., signs a software license agreement with EASINET Holdings Limited of Sydney, Australia, as EASINET Vice President Doug Burnside looks on. The agreement will enable Data General to sell EASINET computer-aided design software directly through its Sales force. EASINET software forms the core of Data General's TEO/3D product family and runs exclusively on Data General equipment.

# Portable Systems Used By Credit Employees On The Go

Credit and Collection employees at Manchester are responsible for ensuring that customers meet their financial obligations when they purchase Data General computers and service.

Once billing matters are resolved, computers then may be released for shipment. Often, this requires handling issues at a customer site and working through "mounds of paperwork" in order to resolve outstanding invoices for payment.

To help make the best use of their time and more effectively carry out their jobs, Credit employees have put DATA GENERAL/One Model 2 computers to work. The group recently acquired three DATA GENERAL/One Model 2 systems with liquid crystal display (LCD) screens to access the most up-to-date information on a customer's credit history for hardware and software purchases, and Field Engineering contracts.

Through the portable systems, employees can tie into systems such as the Credit Management System, based on an ECLIPSE MV/10000 computer at Manchester; "SPIRIT," the manufacturing orderentry system; Field Engineering's Service Incident History (SIH) system, and Field Engineering's Contract system. The laptop computers also may be

used to link up with the CEO comprehensive electronic office network, connecting all Data General offices worldwide.

"Credit issues that normally would take several days of arduous research and evaluation, leafing through hardcopy reports and contracts, now calbe handled instantaneously by accessing the most current information through the DATA GENERAL/One portable systems," says Greg Mazmanian, Area Credit manager. "Not only do these systems ease the burden of our paperwork, but customers also are very impressed by the capabilities of the portable machine."

John Lynch, Credit's senior major accounts specialist, who initiated the pilot program for the group, agrees that the portable computers help a great deal while at meetings away from the office. "When a major customer has hundreds of service contracts with Data General, it is virtually impossible to bring all the paperwork necessary to the customer site. The DATA GENERAL/One computers make more up-to-date, detailed information readily available to us during meetings. The systems save a significant amount of time for all parties involved."

With the DATA GENERAL/One computers, it is business as usual for Credit employees even while on the road. "Portability features offer our employees the convenience of creating reports while on a plane or at their hotel rooms. This leads to a timely resolution of credit questions," adds Greg.



John Lynch (middle), senior major accounts specialist in Credit, reviews customer information on a DATA GENERAL/One Model 2 portable personal computer. Looking on are Credit Collector June George and Rick Garron, supervisor of Operations in Financial Systems Services.

Mini News is published weekly for the employees of Data General-Westboro. Material may be submitted for publication to Joy Ibraham, extension 4705, MS A235. Data General - An Equal Opportunity Employer.

# Data General Brings Aid To Drought-Stricken South

What do computers and farming have in common? If its glance, not much. But, recently high technology and agriculture joined hands when Data General donated the services of one of its trucks and transported 455 bales of hay to farmers in North Carolina.

The service was Data General's way of lending a helping hand to farmers in the drought-stricken South.

"We found ourselves in the position of having an empty tractor trailer en route to North Carolina, and decided to lend a hand," says Joe Monaghan, Fleet supervisor in Westboro.

Joe then contacted the Massachusetts Department of Agriculture, which had been working "crazily" for the past several weeks to coordinate the donations of hay and transport vehicles.

So far, the Commonwealth has coordinated shipments of about 50,000 bales - some 1,000 tons of hay - to farmers in the Carolinas. The Data General-driven cargo was donated by a family in Monterey, Mass.

Shown (from top to bottom) are: The Data General tractor trailer backs up to the entrance of the barn for loading; bales of hay stacked to the roof of the two-story barn are loaded on to the tractor trailer;

3 Data General truck, carrying more than 18,000 pounds of hay for needy farmers in North Carolina, prepares to take to the highways.







# **Training**

# AOS/VS Assembler Training Available to Test Participants

During the week of September 15, Educational Services will conduct product testing of a new computer-based training course titled AOS/VS Assembly Language Programming. Employees who fulfill the course prerequisites may receive free training by participating in this test.

The course teaches the 32-bit assembly language instruction set. It also teaches how to write and execute programs utilizing the assembly language instruction set.

Participants should have completed Educational Services' AOS and AOS/VS User training or have equivalent experience, as well as previous assembly language programming experience. The course is designed for AOS/VS programmers, system programmers and system analysts who will be writing or maintaining assembly language programs, or who need to be able to read and understand assembly language programs.

The test will take approximately four full days beginning on Monday, September 15. Employees who volunteer to participate in this course should understand that they commit themselves to be available for training for these four days. All participanmust have their managers' approval.

If you wish to participate in this product testing, contact Lillian Cochran on CEO, COCHRAN L:ZETA, to set up an interview.

# Fire Extinguisher Training Offered

Hands-on fire extinguisher training is being offered to Westboro employees on Tuesday, September 23. Two, one-hour training sessions will be given in the lower north parking lot: one at 10 a.m. and the other at 4 p.m.

The session will feature a demonstration on the use of fire extinguishers followed by training in putting out a fire. Participants should bring safety glasses, if they have them, and dress in old clothes.

To sign up, contact Barbara Donovan at extension 6021 before Wednesday, September 17. Supervisor's approval is required. In the event of rain, classes will be rescheduled for the following day - Wednesday, September 24.

# **Educational Services Employee Training Schedule**

The following courses will be conducted by Educational Services at the Education Center, 2400 Computer Drive in Westboro. To enroll in any course listed below, call Central Registration at 221-1646. Supervisor's approval is required prior to registration.

# **SOFTWARE COURSES**

| Date | Course Title                 | Number   | Days |
|------|------------------------------|----------|------|
| 9/15 | DG FORTRAN 77 Programming    | S113     | 5    |
| 9/15 | AOS/VS System Manager        | S219/VS  | 5    |
| 9/15 | AOS/VS Advanced System Prog. | S310/VS  | 5    |
| 9/15 | AOS/VS Internals             | S410     | 5    |
| 9/15 | AOS/VS Operator Training     | SH109/VS | 5    |
| 9/22 | Intro to Data Communications | S140     | 2    |
| 9/22 | Introduction to MS-DOS       | S145     | 2    |
| 9/22 | CLI Macros                   | S161     | 2    |
| 9/22 | CEO System Manager           | S221     | 3    |
| 9/22 | DG/DBMS Database Design      | S416     | 3    |
| 9/24 | DG Data Management Overview  | S144     | 2    |
| 9/24 | XODIAC System Manager        | S220     | 3    |

# **CEO COURSES**

| Date | Course Title                  | Number | Days |
|------|-------------------------------|--------|------|
| 9/10 | Intro CEO - Mail & Calendar   | OA143  | 1    |
| 9/11 | Advanced CEO WP Topics        | OA143  | 1    |
| 9/12 | CEO List Processing           | OA147  | .5   |
| 9/15 | Getting Started - PRESENT     | OA145  | 1    |
| 9/16 | Getting Started - Spreadsheet | OA146  | 1    |
| 9/17 | CEO DRAWING BOARD & WORDVIEW  | OA151  | 1.5  |
| 9/22 | Getting Started - CEO WP      | OA141  | 2    |
| 9/24 | CEOwrite & CEO CONNECTION     | OA 154 | 3    |

## **TECHNICAL SEMINARS**

| Date  | Course Title                              | Number | Days         |
|-------|---|--------|--------------|
| 9/16  | AOS/VS Performance Workshop               | SM412  | 4            |
| 10/6  | Intro - Ada Concepts & Programming        | SM130  | 5            |
| 10/6  | DG/SQL Design & Performance<br>Workshop * | SM520  | Mary and the |
| 10/13 | AOS/VS Enhancements - Rev 7               | SM504  | 2            |
| 10/14 | Local Area Network Design                 | SM233  | 3            |

<sup>\*</sup> New Course

# **Activities**

# Two Dates Set For Old Sturbridge Village

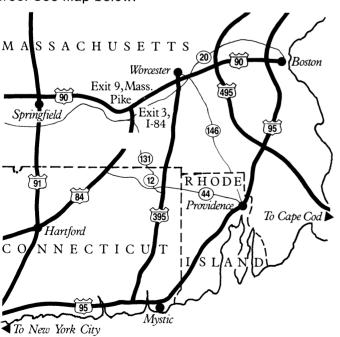
Data General completes its 1986 outing season with a trip to Old Sturbridge Village taking place over two days - Saturday, September 13 and Sunday, September 14. Employees and their guests will experience the life, work and celebrations of a rural New England community in the early nineteenth century.

The "museum" covers more than 200 acres of woodlands, gardens, country pathways, a working historical farm and 40 restored buildings in a recreated village. Demonstrations of daily tasks and conversations with costumed interpreters help visitors understand early American life.

In case of inclement weather, the Saturday, September 13 outing will be rescheduled for Saturday, September 20; the rain date for Sunday's outing will be Sunday, September 21. Data General Security at Westboro will be notified if the event is postponed until the rain date.

## Directions

Old Sturbridge Village is located on Route 20 west in Sturbridge. Take the Mass. Pike west to Exit 9. From there, take Interstate 84 to Exit 3. Parking is free. See map below.



# Data General's Ultimate Frisbee Team Places Second In Boston-Area League

Data General's "Ultimate Frisbee," team, the DraGon's, this week strengthened its hold on second place in the 16-team Boston-area Corporate Ultimate League (BACUL) by defeating Wang by a score of 15 to 11. This brought the DraGon's overall record to 10 and 1 for the season.

Ultimate Frisbee is a non-contact sport played with seven players on a team, trying to pass the frisbee to teammates in an opposing end zone. The game requires speed and endurance and is refereed by the players themselves.

For more information about the sport or the Data General Ultimate Frisbee team, contact Doug Wood at extension 3035 in Westboro. New players are always welcome.



The Data General DraGons Ultimate Frisbee team members on the way to a winning season are: (back row, left to right) Mark Lindahl, Don Prince, Greg Carter, Brian Tsao, Doug Peeke, Nate Berry, Dave Smith, Rich Reeves, Captain Luc Poulin, Sean O'Reilly; (front row) Annalisa Jones, Manager Doug Wood, Andy Hettinger, Dave Frary, Captain Kevin Barrett, Joe Kidder and Dan Davis.

## Employees Can Sign Up For Boston Road Race

The Data General Runners Club is organizing teams to compete in the J. Bildner and Sons Corporate Cup Race, taking place on Sunday, September 21, at 10 a.m. along the banks of the Charles River in Boston.

The four-mile race starts and finishes on the Boston side of the Longfellow Bridge. Employees interested in participating should contact Doreen Mendall at extension 6485 in Westboro.

## Dasher Road Race Is One Week From Today

Today is the last day to enter the fall Dasher Road Race, scheduled for Friday, September 12. Included will be three-mile and 10-kilometer foot races; a 15.5-mile bicycle race; and a biathlon, combining the 15.5-mile bicycle race and the three-mile foot race. Bicyclists are required to wear hardshell helmets.

Competitor numbers will be sent out several days before the race. Cyclists will be assigned numbers 101-199; biathlon participants will use numbers in the 201-299 series; three-mile runners will wear numbers 301-599; and 10-kilometer runners will race with numbers in the 601-699 series.

Eric Engberg, Race Committee chairman, urges participants to check the number assigned to them. "All races start simultaneously," says Eric. "The assigned numbers are the only way we have to determine the results."

Employees interested in serving as a race day volunteer should contact Eric at extension 6521 in Westboro. There will be a meeting of the race day volunteers on Thursday, September 11, at 4 p.m. in Westboro's cafeteria.

The Dasher Road Race is sponsored by the Data General Activities Committee solely for Data General employees.

# Here Are the Race Routes

All races will begin at 5:15 p.m., from the rear of Building 14A in the east corner of the north parking lot.

Ten-kilometer and three-mile foot races: Starting line will be in the rear north parking lot. Runners will head off behind Buildings 14A and 14B, past the access road to 2400 Computer Drive, out the main driveway onto Computer Drive. Upon returning to Computer Drive, all runners must enter the main driveway, run straight back to the rear of Building 14A and finish where the race began. (See map for details.)

15.5-mile bike race: Bikers will start at the same time and place as the runners except they will proceed straight out of the main driveway, past Building 14A and onto Computer Drive. The finish is the same as the runners' finish.

Biathlon: Combine the 15.5-mile bike race with the three-mile foot race. Biathletes will run the three-mile course after completing bike course.

At the end of the race, participants will be handed a stick with their finishing position on it. IT IS VERY IMPORTANT that this stick is turned in to race officials at the same place where T-shirts may be picked up. This will ensure that racers' names and times are published in the list of race results.

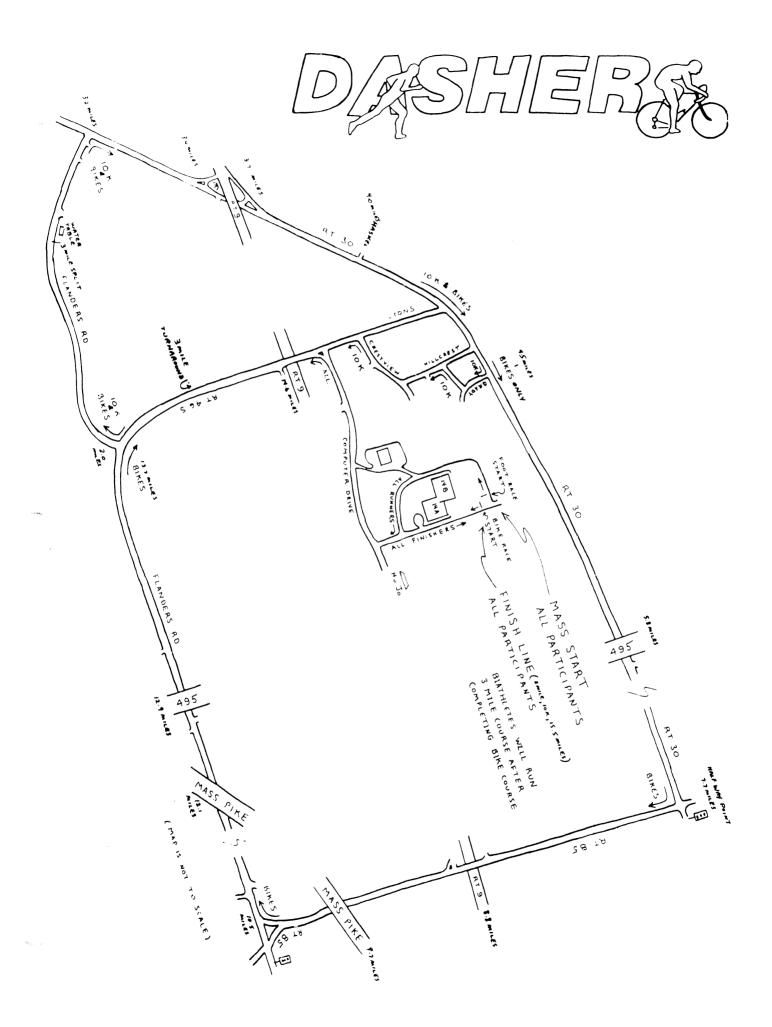
**Note:** At 5:05 p.m., all outgoing traffic will be diverted through the 2400 Computer Drive-access road. At the start of the race (5:15 p.m.), all vehicles will be asked to stop until the racers have passed. Employees should drive cautiously when passing runners or bikers on the roads.

## Dasher Record Holders

Listed below are the current course record holders and their times for the Dasher Road Races.

| Event              | Name               | Time  | Race |
|--------------------|--------------------|-------|------|
| Men's 10K          | Greg Yannekis      | 33:38 | F85  |
| Women's 10K        | Jane Braley        | 39:16 | F85  |
| Master's 10K       | Lloyd Slocum       | 34:25 | S83  |
| Women Master's 10K | Lila Naimark       | 46:30 | S83  |
| Men's 3M           | Greg Yannekis      | 16:03 | S85  |
| Women's 3M         | Donna Fox          | 19:01 | F85  |
| Master's 3M        | Peter Orni         | 18:25 | S86  |
| Women Master's 3M  | Anne Kennedy       | 23:39 | F82  |
| Men's Bike         | Christopher Dehahn | 36:34 | S84  |
| Women's Bike       | Lisa Weidner       | 44:30 | F83  |
| Master's Bike      | Eric Engberg       | 38:20 | F85  |
| Men's Biathlon     | Camillo Davis      | 58:05 | F85  |
| Women's Biathlon   | Karen Moussette    | 84:34 | F83  |

| Dasher Ro   | ad Race Entry Form  |
|---|---|
| (Please print.)   |   |
| Name:   |   |
| Location:   | Mail Stop:  |
| Extension:  | Badge #:  |
| Race Categories:  |   |
| (Please check cor   | rect information.)  |
| □Under 35   | □35 or Over   |
| □Male   | □Female   |
| ☐ 15.5-Mile Bicycl  | e Race  |
| ☐3-Mile Foot Rac  | e   |
| ☐ 10-Kilometer Fo   | ot Race   |
| □BiathIon   |   |
| □Race Day Volun   | teer  |
| T-Shirt Size:   |   |
| (Please circle cor  | ect size.)<br>L XI  |
| I represent that I am in good<br>the Dasher Road / Bike Rac-<br>and I am participating at my<br>the Data General Dasher R<br>sume any and all risks wh<br>and release all causes of a<br>which I may have against D | physical condition and sufficiently trained to participate in physical condition and sufficiently trained to participate in p. I am aware of the risks which are inherent to this activity, own risk. In consideration of Data General Corporation and oad Race Committee accepting this application, I hereby lich may be associated with this activity and hereby waive ctions and claims for damages of any nature whatsoever ata General Corporation, its employees, directors, officers connected with my participation in the activity. |
| Signature:  |   |
| Date:   |   |
| Westboro. Forms Incomplete forms Races are spons  | rm to DASHER RACE, Mail Stop E111 in<br>are due by Friday, September 5.<br>will not be accepted. The Dasher Road<br>ored by the Data General Activities<br>for Data General employees.  |



# **MARKETPLACE**

## **CARPOOL**

Carpool, from Malden/Melrose/Medford to Milford, 8 - 4:30, flex, Kathy, x2443.

Carpool, existing carpool needs rider, Brookline/Brighton/Allston/Newton area to Webo/Sobo, flex, Katz, x7093.

#### FRFF

Kittens, 1 solid white, 1 calico, 1 orange, will be ready in 2-3 wks, 234-6558 (Sutton).

### **FOR RENT**

Condominium, Worcester, new, 2 bdrm, parking, laundry, secured bldg, near St. Vincent Hospital, \$525/mo + utils, 870-0868 (Westboro).

**Apartment**, 2 bdrm townhouse, 1 1/2 baths, 2 flrs + full basement, deck, fully appl, w/w carpet, pool, tennis, 795-0431 (Worcester).

Time Share Condominium, Cancun, Mexico, avail Oct 11-18, \$550/wk, 481-1443 (Marlboro).

Condominium, new townhouse, 2 bdrm, 1 1/2 baths, in Merrimack, NH, loft w/skylight, washer/dryer, full basement, deck, \$850/mo, 366-2274 (Westboro).

#### WANTED

Roommate, to share 2 bdrm home, female, non-smoker, washer/dryer, close to Mass Pike, \$335/mo + util, 965-8099 (Newton).

**Roommate**, to share large 2 bdrm townhouse in Marlboro, \$400 + 1/2\$ util, 875-6724 (Framingham).

Roommate, to share duplex w/2 others, non-smoker, female, must like cats, \$250/mo + util + deposit, 449-8958 (Needham Heights).

Roommate, to share 2 yr old, 3 bdrm duplex, garage, \$250/mo, 393-2233 (Northboro).

**Roommate**, female, to share 2 bdrm/2 bath condo, no pets, \$300/mo + 1/2 utils, 753-7025 (Worcester).

# FOR SALE

Items, Whirlpool air conditioner, 6500 BTU, \$165; 4 radial tires, P175/75 R-13, \$55; West Bend humidifier, \$45, 534-4484 (Leominster).

Labrador Retriever Puppies, champion sired, yellow, ready 9/19, males, \$400, females, \$350, 366-8061 (Westboro).

Air Conditioner, large capacity, 12,500 BTU, \$300, 528-0875 (Norfolk).

Patriot Tickets, 2 sideline, section 304, 9/21 vs Seattle, \$40, 653-9534 (Natick).

House, 3 bdrm ranch, all hardwood flrs, large eat-in kitch, partially finished cellar w/sliders to yard, \$119,900, 865-9210 (Millbury).

**GE Refrigerator/Freezer**, 15 cu ft, frost free, \$300, 754-3977 (Worcester).

Furniture, large brown/orange plaid couch, 2 brown plaid chairs, orange rug, 4 pieces \$200/BO, will sell separately, 752-2652 (Worcester).

Swimming Pool Ladder, stainless steel, unused, \$45, 966-1326 (Bellingham).

**Piano**, Baldwin Hamilton Studio Upright, pecan case, 2 1/2 yrs old, \$2300, 264-9043 (Boxboro).

**Pool Cover**, solid, 18' x 36', 12 water bags, ice equalizer, used once, \$130, 839-9638 (Grafton).

Condominium, 2 bdrm, all appl, AC, new w/w carpet, walk out patio, end unit, near Mass Pike, \$92,900, 839-2311 (Grafton).

Kitchen Cabinets/Counters, custom made, \$199, 655-7062 (Natick).

Items, bass guitar, G&L SB-1, \$250; CP/M computer system, 64K, 2 DSDD disk drives, 1 SSDD drive, Ampro CPU board, \$350; Wyse WY-30 terminal, \$250; terminal & computer, \$500, 663-2367 (Billerica).

Bedroom Set, Queen size, contemporary, ivory lacquer finish, 2 pier wall w/light bridge, mirror, storage headboard, brass base, \$1200, 481-3791 (Marlboro).

## **AUTOS**

'62 Chevrolet Impala, 283 V-8 auto, one family owner, 99K mi, \$1950 365-4783 (Clinton).

'78 Pontiac Grand Prix, brown w/landau, PS/PB, auto, new tires, AM/FM, cruise, \$2200, 481-0132 (Marlboro).

'78 Volkswagon Scirocco, AM/FM, dark blue, tan int, trailer hitch, 870-1949 (Westboro).

'78 MGB, yellow w/blk int, 45K mi, 1k mi since eng rebuilt, new clutch, alternator, AM/FM, \$3500, 376-4156 (Millis).

'79 Chevrolet Impala, V-8, 4 dr sedan, \$1800, 872-5562 (Framingham).

'80 Buick Skylark, 2 dr, 4 cyl, AM/FM, \$2500/BO, 867-7115 (West Brookfield).

'81 Honda Civic Hatchback, 5 spd, blue, AM/FM, 76K mi, \$2150/BO, 661-3663 (Cambridge).

'82 Pontiac Firebird, 4 cyl, t-roof, 37K mi, \$5100, 795-7708 (Shrewsbury).

'83 Trans AM, auto, red, t-tops, loaded, Chapman, warranty, \$11,000, 234-6871 (Northbridge).

'84 Pontiac Fiero, 4 spd, loaded, \$6900/BO, 366-7905 (Westboro).

'84 Nissan 200SX, 2 dr hatch, AC, 5 spd, loaded, \$6900, 234-9736 (Northbridge).

'85 Dodge Charger 2.2, black, 5 spd, PS/PB, AM/FM, sport package, \$6200/BO, 842-1804 (Shrewsbury).

'85 Plymouth Horizon , AM/FM, auto, 15K mi, \$5900/BO, 366-8389 (Westboro).

#### Hours

Westboro Cafeteria, full breakfast, 6:30 a.m. - 10:00 a.m.; lunch, 11:30 a.m. - 1:30 p.m.; open from 6:30 a.m. - 3:00 p.m. for beverages.

Pizzeria, serving from 10:00 a.m. - 2:00 p.m.

Pumpernickel's Deli, Coffee & pastries, 6:30 a.m. - 7:30 p.m.; full breakfast, 6:30 a.m. - 10 a.m.; deli lunch, 11 a.m. - 2 p.m.; Take-out, 3 p.m. - 6:30 p.m.; dinner, 5 p.m. - 7:30 p.m.

Milford, full breakfast, 6:30 a.m. - 8:30 a.m.; lunch, 11:15 a.m. - 1:15 p.m.; supper, 5:30 p.m. - 7:30 p.m.; open from 6:30 a.m. - 3:15 p.m. for beverages.

**Southboro**, full breakfast, 6:30 - 10:00; lunch, 11:15 - 1:00; open from 6:30 - 3:00 for beverages.

# **MINI NEWS**

All ads must be submitted in writing and include employee's name, home phone and extension number. Ads will be stamped with the time and date as they are received and will run on a first come basis. Send ads to Laureen Sasseville, MS A-235 or CEO SASSEVILLE L:MSISO3