

Mini News

News For The Employees of Data General

June 6, 1986

ECLIPSE MV/2000 DC Computer A Big Hit At Beneficial

Beneficial Corporation, the nation's largest, independent consumer finance company, has received an initial shipment of 21 Data General ECLIPSE MV/2000 DC computers. This is part of its initial order for 200 of the new Data General systems.

Commenting on the reception of the new products, Dave Lyons, vice president of Business Group Marketing, says, "Market reaction to our new generation of 32-bit minicomputers has been excellent. Orders for ECLIPSE MV/2000 DC computers have exceeded our initial expectations."

"We have now received orders for more than 2,000 ECLIPSE MV/2000 DC computer systems and have shipped more than 1,000 of them worldwide," adds Frank Keaney, vice president of the North American Sales Division.

Beneficial Corporation's current CEO comprehensive electronic office network, based at its headquarters in Peapack, N.J., is one of the largest installations in the world. With more than 1,100 branch offices, Beneficial's worldwide processing network will be one of the most sophisticated information systems in the financial services industry.

In addition to the initial order for 200 systems, Beneficial has made a commitment to order more than 1,000 ECLIPSE MV/2000 DC processors. The new ECLIPSE MV/2000 DC systems will be integrated into the network linking loan offices to each other as well as to corporate headquarters. It will increase Beneficial's ability to expedite loan processing and to adapt products and distribution channels in a competitive market.

"We are putting the first group of ECLIPSE MV/2000 DC computers right to work in our headquarters for development and testing of application software for our distributed branch office operations. We will begin installing later this year," says Edward Kerwan, president of Beneficial Data Processing Corporation. "We are already impressed with the ease of installing the ECLIPSE MV/2000 DC systems, and expect their reliability and perfor-

mance to match their technical sophistication," Edward adds.

The ECLIPSE MV/2000 DC computer, a departmental system designed to support between four and 24 users depending on the application, is the first full, 32-bit system on a single 15-inch board. It provides the power of larger ECLIPSE MV/Family computers in a compact, under-the-desk package.

Scotland Bank Acquires 5,000th CEO License

The 291-year-old Bank of Scotland has been recognized for installing its 5,000th Data General CEO comprehensive electronic office software license. The software, integrated with its mortgage application system, will be used in the bank's Central Banking Services department.

In a brief ceremony at Bank of Scotland headquarters in Edinburgh, Chuck Boesenberg, vice president of Data General's European Operations, presented the general manager of the Bank of Scotland with a commemorative plaque and a DATA GENERAL/One Model 2 portable personal computer. Chuck also presented six additional DATA GENERAL/One portable computers to the bank for donation to an educational institution of its choice.

The Bank of Scotland is a commercial banking institution with approximately 550 branches and outlets in the United Kingdom, as well as overseas offices.

The Central Banking Services department of the Bank of Scotland uses a Data General ECLIPSE MV/8000 II and an ECLIPSE MV/10000 computer systems to perform mortgage application processing and run CEO office automation software respectively.

According to the bank's general manager, "Data General's CEO comprehensive electronic office software, integrated completely with our mortgage application system, has significantly improved our ability to respond quickly and efficiently to our customers."

He adds, "CEO also has streamlined our entire administrative system and provided more sophisticated and reliable information retrieval and electronic archiving. We are confident that CEO is the best choice - one that is certain to enhance our reputation as a responsive supplier of financial services."

"The Bank of Scotland is a perfect example of business automation - CEO comprehensive electronic office software completely integrated with a mortgage application," comments Chuck. "Our vision for CEO was to provide integrated office functions, plus the specific applications a company requires to conduct its business. We are extremely proud of CEO's success worldwide and we are delighted to honor our 5,000th licensee - the Central Banking Services department of the Bank of Scotland."

CEO - A Proud History Of Growth

Data General's CEO comprehensive electronic office software was the first integrated software product of its kind available when it was introduced in November, 1981. It was developed to facilitate the flow of information through an organization.

To make it easier, faster and more economical to share information, Data General combined CEO office automation, decision support and business-specific application software with a broad range of flexible hardware systems. These were linked by a variety of communications options to create an integrated business automation system.

In less than five years, CEO has become one of the leading integrated office automation products with a leading share of the market and more than 150,000 CEO users worldwide. *Dataquest* reports that Data General's CEO comprehensive electronic office system led other integrated office automation software products in 1985, with 21.3 percent of the total U.S. installed base.

Chief Pilot John Anderson Honored For Safety Efforts

Data General's chief helicopter pilot, John Anderson, yesterday was presented the Dennis Repole Safety Award by the New England Helicopter Pilots Association (NEHPA). He received this honor in recognition of his outstanding efforts in promoting safety as an aviation professional.

John was chosen from a group of 185 helicopter pilots who comprise the NEHPA. Some of these pilots fly commercially, like John, while other aircraft operators work for the Air Force, Navy or Army National Guard Reserve. The group's primary goal is to promote a safety-oriented, professional environment among helicopter pilots and the communities in which they operate.

The NEHPA safety award is presented each year to a helicopter pilot who exhibits exemplary performance in the area of safety in flying. The honor memorializes Dennis Repole, a pilot who died in a

helicopter crash while working for WCVB-TV.

According to Carl Towle, NEHPA president, John was chosen for this honor because of "his exemplary attitude and willingness to work hard and do a thorough job at making things work properly." Says Carl, "As a professional pilot at Data General, John enjoys what he's doing. He has a basic, healthy attitude when it comes to helicopter safety and this clearly comes across with the community and association of heliports. He does not push to fly during adverse weather conditions, nor does he push people who may be apprehensive into flying. Instead, he remains safety conscious at all times, explaining the functions of the helicopter to his passengers and making them feel relaxed."

"Helicopters have no real value if people are not comfortable in using them as tools in everyday situations," adds Carl. "John puts forth an outstanding effort in working with employees at Data General as well as other people in the community to educate them about helicopters and related safety issues."

Comments John on receiving the award, "The greatest honor a person can receive is recognition from his peers. I am pleased to accept this award, not only for myself, but also for Data General. The company's support makes it easy to operate safely.

"Because the helicopter is so versatile, an operator is constantly faced with decisions on how the aircraft is to be used, and keeping safety in perspective with getting the job done is not always easy. We have strict standards and we adhere to them," says John.



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Data General Supports The Arts

To bring "home" the benefits of the Boston Ballet to employees, Data General recently became a Corporate Member of the Boston Ballet through a \$1000 donation. This membership entitles the company to discount tickets and priority seating to the classic "The Nutcracker." The Data General Activities Committee will sponsor this event during the December holiday season.

Looking for something educational and fun to do this summer? Employees also may enjoy the Boston Ballet's free outdoor performances at the Hatch Shell on the Esplanade in Boston. Corporate support has made it possible for the Ballet to continue such offerings as well as other educational activities, which enhance the community's appreciation and enjoyment of all different dance forms - modern and classic.

Data General's donation to the Boston Ballet has met with much appreciation by Ballet officials. Says Bruce Marks, Artistic director, "During our 22nd season, your support will greatly assist our artistic growth. We are truly encouraged by the enthusiastic response from the corporate community and are most pleased that we have merited your help. Thank you for being a partner in building New England's own great ballet company."

People

In Distribution Division...

Marketing Communications Specialist **Nancy Ignazi** joins the Merchandising Materials area, reporting to Bob Viator. She will be responsible for creating sales support literature, direct mail pieces and other promotional material for Data General's value-added reseller (VAR) channel. Prior to transferring to Merchandising Materials, Nancy had been in the System Supplier Program.

Nancy holds a BA in English from the University of Massachusetts in Boston.

In Field Engineering...

Andrea Girardi has been promoted to manager for System Applications within the Product Management area. In her new assignment, Andrea will be responsible for developing the support strategies for all software products and network services.

Andrea has been with Data General for two years, most recently as a product manager developing support plans for many software products, including CEO comprehensive electronic office software. Andrea has a BA in mathematics from the University of Massachusetts in Boston.

Ingrid Heinsohn has joined Data General-Field Engineering as a quality and measurement specialist. She reports to Quality and Measurement Manager Jim Miller. Ingrid will analyze and evaluate Field Engineering support programs.

Before coming to Data General, Ingrid was a consultant at Newton-Wellesley Hospital, and a se-

nior research associate at the American Institute for Research in Washington, D.C. She has an MBA from Northeastern University and a BA from George Washington University.

Basic Life Support A Popular Class In Westboro

Since cardio-pulmonary resuscitation (CPR) was introduced two decades ago, more than 40 percent of those suffering from cardiac-arrest have been successfully resuscitated by people certified to provide basic life support. Classes on CPR have been offered on a monthly-basis by Data General-Westboro's Medical department since August 1985.

To date, nearly 60 employees have become certified basic life support providers by successfully passing the American Heart Association's national cognitive and performance examinations. The latest group of CPR-certified employees includes: Steve Lane, Annie Hubbard, Jeff Katziff, Peter Menkes, Julie Carignan and Ken Gale.

Employees interest in participating in future CPR classes may enroll by calling Helen Royal, R.N., at extension 4542 in Westboro.

PRIDE Update

PRIDE Day Observed At Fountain

The Data General Logistics Center at Fountain, Colorado recently conducted its second annual "PRIDE Day" festivities to give employees in the facility a better understanding of the program's mechanics.

The event was hosted by PRIDE Circle leaders from throughout Data General, and the Rocky Mountain PRIDE Circle.

Activities kicked off with a presentation given by Logistics Director Roy Fortney, who discussed the PRIDE Circle program within Data General and Field Engineering, in particular, and past accomplishments of the Fountain program. During his talk, Roy told listeners that "PRIDE Circles are a significant contributor to Data General's success. Their efforts have improved productivity, quality and service to our customers. Their contributions to our success in such a highly-competitive industry is noteworthy."

To help employees fully-grasp the ideas behind the Circle concept, PRIDE Circle workshops were conducted by Westboro PRIDE Circle Administration Director John Thompson, Field Engineering PRIDE

Circle Facilitator Ken Perreault, newly-named Fountain PRIDE Circle facilitator Glenn Dotter (Glenn had been Circle facilitator in Westbrook for three years before transferring to Colorado), and Austin PRIDE Circle Facilitator Wanda Reetz. In addition, PRIDE Circle roundtables were held throughout the day, allowing employees to ask questions about the program.

Training

CEO Courses For Employees

The Manufacturing Information Training Center offers office automation courses to employees. All courses are held at the Manufacturing Technology Institute Software Training Room located at Mail Stop C223 in Westboro.

To obtain a registration form, call extension 6202 or extension 6176 in Westboro or send a CEO message to Arell D:WEBO11 or Batley B:WEBO11. Supervisor's approval must accompany registration. All classes begin at 9 a.m., unless otherwise noted.

Start Date	Course Title	Duration
6/12	List Processing	3 hours
6/13	Trendview	4 hours
6/19	Spreadsheet	5 hours
6/20	Wordview	2 hours
6/25	Data Tables	4 hours
6/26*	Drawing Board An introductory class which covers the creation of a GKM type file. The basic features such as creating lines, polygons, arcs, sectors and text are demonstrated as well as how to change the attributes of these objects.	6 hours
6/27	Present (Non-Technical)	5 hours

*This is a new class being offered in June.

IRC Product Of The Month

The Corporate Information Resource Center (IRC), located at Mail Stop C222 in Westboro, is featuring Lotus 1-2-3 software as its "product-of-the-month" for June.

Lotus 1-2-3 is an advanced electronic worksheet which, in addition to being a power spreadsheet, offers state-of-the-art graphics and information management capacity. With a built-in electronic tutorial, it is easy to learn.

Another Lotus training aid available is a video tape called "Introduction To Lotus 1-2-3." Employ-

ees may view it at the IRC or take it home to run on a VHS-format video recorder.

Visit the IRC during the hours of 8:30 a.m. and 5 p.m., and work with Lotus 1-2-3 software on a DASHER terminal or a DATA GENERAL/One personal computer.

Training Directory User IDs Now Available

Data General employees on the CEO comprehensive electronic office network can now access Educational Services' *Training Directory* by using a new system of unique user identifications (ID). The *Training Directory* is an electronic catalog of technical training programs offered by Educational Services.

Through a recent mailing, Data General managers and supervisors throughout the U.S. were asked to complete a request form to receive their unique ID number.

Educational Services developed the *Training Directory* to make employees fully aware of the educational opportunities available to them within Data General. If you are a manager or supervisor who did not respond to the initial mailing, and you would like your group to have access to the *Training Directory*, send your name and mail stop through CEO to DAVIS B:ZETA.

According to Employee Training Manager Betty Anne Davis, "Response to our initial mailing has been very positive. Requests for user IDs have come from Data General facilities across the country. Employees are pleased to have this information easily available to them in electronic format."

The *Training Directory* is an on-line bulletin board, that enables Data General employees to access an interactive catalog of course descriptions and schedules from their own terminals. A fully menu-driven system, the *Training Directory* allows users to quickly review information about classes, check course schedules and learn how to register.

The *Training Directory* includes information on all courses, hardware maintenance training, technical seminars, software and CEO classes, as well as course schedules for all six U.S. Education Centers. Class schedules are updated weekly, ensuring that all information is current.

CEOwrite Training To Be Tested

In early June, Educational Services will test a new computer-based training course that teaches how to use the CEOwrite and CEO CONNECTION software. Anyone interested in learning to use these packages may volunteer to assist in the testing by

taking the course and providing feedback on the learning experience.

This training is free of charge, and will be conducted at 2400 Computer Drive. The course will take less than one work day. Participants in the training should know how to type and should be familiar with basic office and computer terminology. If you would like to learn how to use CEOwrite and CEO CONNECTION by participating in testing this computer-based training course, please contact Lillian Cochran via CEO at Cochran L:zeta.

Employee Investment Information

(As of May 30, 1986)

Savings & Investment Program

Guaranteed Fund (Current Return) 11.5%

Balanced Fund (Share Value) \$14.62

Equity Fund (Share Value) \$12.38

Loan Interest Rate 12.5%

Benefits

Savings & Investment Plan Deadlines For June

Fund Transfers

June 13 is the deadline for submitting Fund Transfer forms. Participants in the Savings & Investment Plan can transfer all, or part, of their account balance from one investment fund to any other investment fund(s) at the start of any calendar quarter BUT not more than once every six months.

If you would like to transfer funds for the calendar quarter beginning Tuesday, July 1, you must complete a Fund Transfer form and return it to the Benefits department in Westboro no later than Friday, June 13.

The transfer of funds will not affect your future deferrals. If your intention is to have all deferrals after Tuesday, July 1 directed to a different fund(s) you must submit an updated Enrollment Form to the Benefits department no later than Friday, June 13.

Enrollments And Changes

June 13 is the deadline for submitting all new enrollments and quarterly changes. The enrollment forms (used for both new enrollments and changes) must be returned to the Benefits department in Westboro by Friday, June 13. All enrollments and changes will become effective Tuesday, July 1.

The Savings & Investment Plan is available to all regular employees who have at least 90 days of service with the company as of July 1, 1986. Newly-eligible employees were sent a home mailing containing information about the program and the enrollment procedure. If you have not received this information, contact your Human Resources or Benefits representative immediately.

Fund Transfer forms and Enrollment forms are available from your Human Resources representative or the Corporate Benefits department in Westboro.

New Stock Purchase Period Starts August 1

Information and enrollment forms for the Employee Stock Purchase program will be mailed to the homes of NEWLY-eligible employees during the week of June 16.

Regular employees who work at least 20 hours-a-week and have one year of service on August 1 are eligible to have a specific dollar amount deducted from their paycheck each week to purchase Data General stock. The amount of the deduction can be as low as \$5 or as high as 10 percent of basic earnings on the first day of the period. The stock will be purchased at 85 percent of the average market price on the first or last day of the payment period, whichever is lower. The new payment period will extend from Friday, August 1 to January 30, 1987.

If you currently are participating in the plan and wish to make a change for the period beginning Friday, August 1, you can obtain the necessary form from your Human Resources representative or your local Benefits department.

Employees who receive sales commissions are reminded that the 10-percent maximum they can contribute to the program is based on their Benefit Salary, NOT their base pay.

Also, all employees are reminded that when they receive an increase in pay, the percentage of their contribution does not automatically increase to reflect the pay raise. They must submit a new Authorization form specifying the amount they would like to contribute.

New participants or those making changes must complete an Authorization form and return it to the Benefits department no later than Friday, July 18.

The Stock Purchase Plan is explained in a prospectus and a Stock Plan booklet available through your local Benefits administrator or the Corporate Benefits department in Westboro.

Any questions concerning the plan should be directed to Ellen Stefanik at extension 4570 in Westboro.

Activities

Evening Harbor Cruise Is Tonight

Tonight, Data General employees and their guests will be dancing and listening to the music of two DJs aboard the Provincetown II cruise ship, which sails the Boston Harbor. A buffet-style sandwich spread will be served mid-cruise, with adult beverages offered on a cash-only basis. The DJs will be holding dance contests for all to enter.

The cruise will leave Commonwealth Pier in Boston promptly at 8:30 p.m. Be sure to leave enough time to accommodate Boston traffic. Employees are advised to park cars legally at the waterfront to avoid towing. Do not park in restaurant lots. All-day parking is available on the waterfront at \$4 per car.

Directions To Boston

- North of Boston - Expressway south (Rts. 93, 3)
- South of Boston - Expressway north (Rts. 93, 3)
- West of Boston - Mass Pike (Rt. 90) east to Expressway north.

From Expressway To Commonwealth Pier

- Take Northern Ave. / Atlantic Ave. exit.
- Turn right onto Northern Ave.; go across bridge.
- Continue about a half-a-mile on Northern Ave.; Commonwealth Pier is on the left, next to Anthony's Pier 4 restaurant.

Ballpark Tickets For Kansas City Game

Tickets are going fast to see the first-place Red Sox take on last year's World Champions, the Kansas City Royals, on Saturday, August 2.

This outing includes bus transportation to and from Fenway Park in Boston. To make the most of your day at the ballpark, employees will receive chits redeemable for traditional ballpark food at the concession stand in the Data General-reserved section of the park.

If the Red Sox game is your first outing choice, tickets are \$2 per person. For tickets, complete an outing form and mail it with a check and home-addressed envelope to: OUTINGS, Mail Stop C128 in Westboro. (All checks should be made payable to the Data General Activities Committee.) Space is limited, so get your tickets today!

New England Aquarium Passes Available

Free-admission tickets to the New England Aquarium in Boston now are available to employees through the Data General Activities Committee.

To receive your tickets, send a stamped, self-addressed envelope to AQUARIUM, Mail Stop C128 in Westboro. Tickets are limited To four per employee.

Easter Seals Softball Marathon

The Data General Softball League will sponsor three league teams wishing to enter this year's Easter Seals Softball Marathon. Games will be held in Framingham on Saturday, June 21 and Sunday, June 22 and in Worcester on Saturday, June 28 and Sunday, June 29.

Teams of all levels are invited to participate in the marathon. They will be matched against a team of similar ability. If you plan to enter, contact John Kreell via CEO at Kreell:wds

Data General Softball League Standings

The following are the Data General Softball League standings as of Friday, May 30:

American League

	Won	Lost	Tied	Pct
ECLIPSE				
F.E.M.I.S.	3	1	0	0.750
SOFTWARE	3	1	0	0.750
DEVIOS	2	1	0	0.667
ENGINEERING	2	1	0	0.667
WELLESLEY	1	1	0	0.500
N.T.S.	0	2	0	0.000
DATA WHO	0	3	0	0.000

DASHER

FEDS	3	0	0	1.000
S.I.E	2	1	0	0.667
ANTS	2	1	0	0.667
CADavers	2	2	0	0.500
RED TIES	2	2	0	0.500
M.I.S.FITS	1	3	0	0.250
ECLIPSE ENGINEERING	0	4	0	0.000

NOVA

CADgers	3	0	0	1.000
OFF-BASE	3	0	0	1.000
INSECURITY	2	2	0	0.500
SLUGS	2	2	0	0.500
LOW-BUDGET	2	2	0	0.500
BAT BUSTERS	0	4	0	0.000

TEMPEST

T-BONES	4	0	0	1.000
DS&C BYTE BLASTERS	3	1	0	0.750
MOONLIGHTERS	1	2	0	0.333
D.G. BYTES	1	2	0	0.333
W.C.I.F.	0	3	0	0.000
SHORT HOPS	0	3	0	0.000

National League

	Won	Lost	Tied	Pct
BOOK				
BUILDING-5	4	0	0	1.000
STOCKROOM-9	3	0	0	1.000
NUKED	2	1	0	0.667
SPECIAL SYSTEMS	1	2	0	0.333
MAINTENANCE	1	2	0	0.333
RENAISSANCE	1	3	0	0.250
R.O.D.S.	0	4	0	0.000

Circus Provides A Full Day Of Family Fun

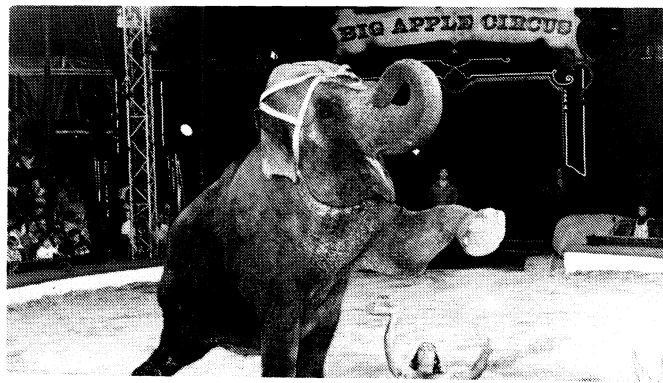
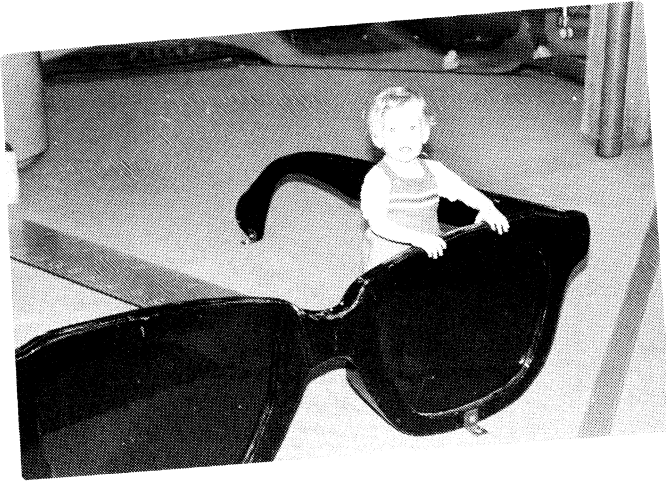
Last weekend's outing to the Children's Museum and Big Apple Circus on Pier 3 in Boston provided much enjoyment for the 600 Data General employees and their guests who were in attendance.

First stop for many was Children's Museum. Here, the kids had hands-on fun playing with the many exhibits that are geared to ages - toddlers and up. Some of the highlights included an enormous desk set made of a larger-than-life size blotter, telephone and pair of glasses that the children could crawl up and around on. Another interesting display was the "cross-section" of a house where kids could put on

old clothes in "Grandma's attic" or set the dinner table in a play kitchen.

The museum was only a prelude to the afternoon ahead. The Big Apple Circus started promptly at 2 p.m. with "Grandma-The-Clow" and her cohorts singing Aretha Franklin's "R-E-S-P-E-C-T," to welcome the crowd. People were in awe during the tightrope acts and trapeze stunts. And, the elephant carrying the man in his trunk just added to the number of daring feats that occurred during the two-hour show.

All seats offered a great view, as the one-ring circus proved to be entertaining and delightful. A glimpse of the fun can be seen below.



MARKETPLACE

CARPOOL

Carpool, existing carpool needs members from Hartford, CT to Webo, Audrea x4055.

Carpool, Existing carpool needs rider, Brookline/Brighton/Allston/Newton to Webo/Sobo, flex, Katz x7093.

FOR RENT

Condominium, 2 bdrm, 2 car garage, \$875/mo + util/maintenance, 366-7238 (Westboro).

Chalet, White Mt, slps 8, prvt, overlooks river, \$300/wk, 478-0186 (Milford).

Rooms, S. Yarmouth, walk to beach, 398-9503 (Dennis).

Condominium, 1 bdrm, AC, security, garage, \$550/mo incl hot water, avail July, 877-7182 (Framingham).

Studio Apartment, avail 7/1, 568-8893 (Hudson).

Storage, clean, dry, secure, for furniture/auto/etc, 234-3103 (Whitinsville).

Cottage, Dennisport, near beach, 2 bdrm, appl, heat, \$425/wk, 473-2241 (Mendon).

Apartment, 2 bdrm, top flr, appl kitch, \$675/mo, 485-6369 (Hudson).

Apartment, Boxboro, 2 bdrm, 15 min to Webo, \$625/mo, avail June, 533-2505 (Franklin).

Condominium, Framingham, 2 bdrm, 3rd flr, walk to train, avail immed, \$625/mo, 655-3679 (Natick).

Condominium, 2 bdrm, appl, garage, non-smoker, \$800/mo, 429-7085 (Hopedale).

House, 2 bdrm, wood stove, laundry hk/ups, appl, security/references, \$550/mo, avail immed, 839-2120 (Grafton).

Apartment, 2 rooms, private bath/balcony, non-smoker, references, \$350/mo incl util, 422-7876 (Sterling).

WANTED

Roommate, to share condo, AC, 2 baths, wash/dry, indoor parking, avail immed, \$450/mo + util, 924-8942 (Watertown).

Trombone, 234-9358 (Whitinsville).

Roommate, to share house, female, non-smoker, near Rt 128/Mass Pike, avail immed, \$475/mo + 1/3 util, 965-4274 (Newton).

Roommate, non-smoker, to share 3 bdrm duplex, 8 mi to Webo, avail June, 481-1540 (Marlboro).

Roommate, to share 3 bdrm home, pool, 15 min to Webo, \$275/mo + util, 568-0370 (Hudson).

FOR SALE

Items, lawn mower w/rear bag, Briggs & Stratton eng, 1 yr old, \$150; frost free refrig, 17cu ft, \$100, 393-6603 (Northboro).

Sailboat Cal 25', w/'74 7.5hp Mercury motor, 110 jib, 170 Genoa, spinnaker, full instru, \$8500, 374-8433 (Haverhill).

Maxima Car Stereo, w/6x9 speakers, \$150/both, 898-3701 (Westboro).

Tires, Goodyear poly steel radials, on AMC rims, P185/75R 14, \$75/BO, 799-5472 (Worcester).

House, 7 rm colonial, walk-thru attic, 2 car garage, new rf, hdwood flrs, \$159,000, 879-8325 (Framingham).

Caloric Stove, double oven, 7 years old, elec, \$275, 529-3434 (Upton).

Wilson Reflex Golf Clubs, woods/1/2/3, irons 3 thru pitching wedge, 366-0079 (Westboro).

Items, Teknika 50 WPC int amp, \$100; Teknika digital tuner, \$100; Akai equalizer, \$50; JVC cassette deck, \$50; (401) 765-4216 (Woonsocket, RI).

Sofa, large, w/bed frame, \$50; directors chairs, \$5/ea; 879-1907 (Framingham).

Crib Frame, full size, \$60/BO, 443-6913 (Sudbury).

Wilmer Upright Grand Piano, 473-0493 (Milford).

Barbecue Grill, w/top, assembled, \$20/BO, 562-2731 (Hudson).

Girl's Bicycle, Huffy Omni 10 spd, 24", \$40, 478-0793 (Milford).

Polaroid Camera, 1-step 600, never used, \$15, 529-4277 (Upton).

Items, 2 loveseats, \$50/ea; 6000 BTU AC, \$75; Sears 19" B & W TV, \$75; 533-7898 (Medway).

Items, trumpet, MF Holton, ML Bure ST302 w/case, \$250; King student trumpet, w/case, \$50; tenor saxophone, American Professional, w/case, \$50; 893-2311 (Grafton).

Windsurfer, incl 2 sails, extra skeg, high wind daggerboard, beginner/intermediate, \$375/BO, 456-8590 (Harvard).

Clarinet, Buffet A, wood w/silver keys, handmade in Paris, \$650/BO, 792-1665 (Worcester).

Items, Akai reel-reel tape deck, \$125/BO; woman's 3 spd bicycle, \$25; 443-2632 (Sudbury).

Items, AT&T PC 6300 256KB, dual diskette drives; Hayes 12b modem; Teletex Daisy printer; 799-4837 (Worcester).

Time Share, condominium, Delray Beach, 45th wk, 5 star resort, 791-0851 (Worcester).

Items, micro wave util stand, pine, 19"x 25", \$175; TV/VCR cabinet, dbl door, 20"x 28"x 74", 422-7563 (Sterling Jct.).

Items, RCA, VKT-430 VCR, w/4 head recording, \$400/BO; Nikko NA-890 stereo amplifier, \$300/BO; Nikko NT-890 stereo tuner, acces incl, \$200/BO; Atari 1027 letter qual printer, \$175/BO; 135mm telephoto lens w/hard case (Cannon mt), \$100/BO; Sharp VX-1199 electronic printing calculator w/dust cover, \$60/BO; 897-4836 (Maynard).

Items, Ajay full function wt machine, \$150; Octagym rowing machine, \$110; 26" men's 10 spd, \$30; 5 pc oak family rm set, \$200; King size platform bed frame w/headboard, \$225; 19" color TV, \$200; 481-7014 (Marlboro).

AUTOS

'62 Chevrolet Impala, 4 dr, V8, 99K mi, \$2500/BO, 365-4783 (Clinton).

'64 Oldsmobile Cutlass, 2 dr, V8, no rust, restorable, \$1000/BO, 393-2195 (Northboro).

'67 Oldsmobile Delta 88, 4 dr, 6 tires, new exhaust, \$300, 865-3190 (Sutton).

'73 Airstream, 27', bath, new tires, elec jack, Reese hitch, \$7000, (207) 495-3859 (Nashua, NH).

'74 Ford F100 Pickup, 6 cyl, needs work, BO, 892-3806 (Leicester).

'76 Ford Granada, 87K mi, runs/needs work, \$500/BO, 620-7164 (Framingham).

'76 Pontiac Sunbird, good for parts, must tow, BO, 752-6109 (Worcester).

'77 Honda Civic Hatchback, 5 spd, 1500cc, needs body work, has '79 eng w/66K mi, \$400/BO, 456-8590 (Harvard).

'78 Volkswagon Scirocco, 4 spd, new struts/fuel pump, alloy wheels, \$2000, 562-7851 (Hudson).

'78 Mercury Monarch, PS/PB, \$900, 481-7014 (Marlboro).

'78 Suzuki GS-1000c, \$800, 885-4260 (Spencer).

'79 Yamaha YZ 250, dirt bike, \$700/BO, 393-2195 (Northboro).

'79 Chevy Pickup, 1/2 ton, 8' bed w/cap, 305 V8, step and tow bumper, \$2700/BO, (401) 766-9693 (Woonsocket, RI).

'80 Toyota Tercel, 4 cyl, 84K mi, \$2000/BO, 839-6996 (North Grafton).

'80 Cadillac Eldorado, blk w/gray leather int, 49K mi, \$8900/BO, 234-2327 (Whitinsville).

'80 Mercury Bobcat, 2 dr, snrf, stereo/cassette, no rust, \$1800/BO, 393-2195 (Northboro).

'80 Mercury Cougar XR7, loaded, 57K mi, 302 ci, Chapman lock, \$3300, 791-1283 (Worcester).

'81 Plymouth Horizon, 4 dr, 4 spd, 61K mi, new battery/starter & inspection, \$1250, 877-3428 (Framingham).

'81 Dodge Aries, 4 dr, PS, 60K mi, \$2200/BO, 562-2731 (Hudson).

'81 Chevrolet Citation, 2 dr hatch, 49K mi, 4 spd, 393-2195 (Northboro).

'82 Chevrolet Cavalier Wagon, AM/FM, rear defr, rustproof warranty, 69K mi, \$3200, 345-4669 (Fitchburg).

'82 Yamaha Seca 750, slvr w/sport fair, 5500 mi, \$1790 incl cover, 485-0236 (Southboro).

'83 Kawasaki 250, three-wheeler, 800 mi, \$900, 529-4087 (Upton).

'84 Fiero, red, 19K mi, loaded, GT wheels, Eagle tires, \$7900, 692-7414 (Westford).

'84 Buick Century, V6, 4 dr, AC, stereo, 41K mi, \$6000, 872-9243 (Framingham).

'84 Coachman Travel Trailer, loaded, slps 6, 200 mi, all accessories, call for more info, \$11,000, 366-0821 (Westboro).

'85 Suzuki FA-50, \$350, 533-7839 (Medway).

'86 Ford Bronco II, V6, 4wd, 5 spd, 58K mi, warranty, 533-2060 (Medway).