

Mini News

News For The Employees of Data General

August 16, 1985

Limited Manufacturing Operations Scheduled

Data General Manufacturing operations will operate on a limited basis from August 26 through August 30 in order to balance production output with demand. Southboro, Portsmouth, Clayton Board Fabrication, and Apex Assembly and Test will remain open. Corporate Manufacturing departments in Westboro supporting these operations will also remain open along with new product and other critical operations at all locations.

The following production operations will be shut down: Westbrook, Austin, Clayton Assembly and Test, Apex Systems Integration, and Sunnyvale. Additionally, Sunnyvale production will remain closed for four additional working days during Labor Day week.

Managers will notify those employees affected by the shutdown and those who will be asked to work as soon as possible. Employees will be allowed to use any accrued vacation and borrow vacation through December of this year.

Ada Users To Benefit From Joint Development

Data General and TLD Systems Ltd. will produce cross development software that will enable Data General Ada Development Environment (ADE) users to write Ada programs for Air Force computers based on 1750A processors. The Ada/ 1750A Cross Development Extension will be available from Data General in late spring of 1986.

Ada is the computer programming language required by the Department of Defense for all agency branches.

The ADE software is based on Data General's Ada compiler, the only compiler to be validated by the Department of Defense three times.

The ADE software runs on Data General's full range of 32-bit computers.

Miller Speaks At Investor Seminar

Senior Vice President Bob Miller spoke to an audience of investment analysts and consultants last week at the summer seminar of Adams, Harkness & Hill, Inc. (AH&H).

"Despite the current slowdown, we believe we are well positioned for the long term," Bob said. "Data General is a stronger, more viable competitor than ever before, and we intend to continue our growth."

During the meeting, held in the shade of a canopy on the grounds of the DeCordova Museum in Lincoln, Mass., Bob engaged in a question and answer session that was unique when compared to the "typical" investment seminar, according to Gerry Orris, manager of Investor Relations.

John Adams of AH&H began the session, inquiring about the company's strengths, competition, and sales, marketing and service plans. The informal, relaxed atmosphere allowed other attendees to freely ask Bob for his opinions on future technology and the state of the business.

Data General was one of 36 companies from New England represented at the seminar. Participants were able to assess investment opportunities in industries dealing with high technology to doughnuts.

Monday Is DID Day!

Monday, August 19 is "DID Day" at Westboro as the new Direct Inward Dialing (DID) telephone service goes into affect.

Beginning Monday, outside callers can contact Westboro employees directly through the use of your personal DID telephone number. Spread the word (and your number) to outside contacts.

Remember the formula: The first three digits are "870"; then add 3000 to your present phone extension for the remaining four digits.

Finance Nestled In The Heart Of Manchester



Since last April, employees from the Finance Division's Domestic Credit and Operations Accounting groups have been working in a facility in Manchester, New Hampshire. For employees, the office is temporary until a permanent facility is built in Hooksett late next year.

When employees first moved into the former mill building at 670 North Commercial Street in the midst of what was once Manchester's textile center, most travelled to New Hampshire by motorcoach. At that time, three busloads of employees left Westboro's 14B Lobby each day. Today, the number has dwindled to about a dozen as most employees have either purchased or rented property in New Hampshire or transferred to new positions at Data General facilities in Massachusetts.

The temporary office contrasts the old with the new. Situated on the fourth floor of a 100-year-old mill, the office is a combination of highly-polished hardwood floors and brick walls, with 32-bit ECLIPSE MV/Family computers and DASHER terminals located throughout.

All employees have access to CEO Comprehensive Electronic Office software through the terminals, linking them to Data General plants and offices across the United States.

According to Area Credit Manager Greg Mazmanian, the temporary facility has indeed provided the groups with the space they need to function effectively. "Analysts were two to a cube and stepping on each other's toes in Westboro. Now the office is quite pleasant. There is plenty of work space, conference rooms for meetings, and access to all the tools needed to get the job done. Thanks to CEO, we can interface with all the necessary groups outside of Manchester at a moment's notice."

Millie Fournier, an Accounting clerk in Payroll, enjoys the small office environment. "I like working as a close knit group. The friendly atmosphere and team spirit helps when trying to accomplish a goal. Westboro was too big to get to know everyone."

"Although I miss the friends I made during my nine years at Data General in Westboro, I am glad I made the move up," says Travel and Expense Supervisor Joan Loura. "We now have a good amount of space and more resources to work with. And there's a lot to explore in the area by way of shops and restaurants."

With Data General for 10 years, Commission Accounting Supervisor Bernie Flagg chose not to make the move. "I love my job, interfacing with the Sales reps in the field, and all the excitement that goes along with that. But, I did not want to leave close family ties in the area so I decided to stay."

Nonetheless, Bernie has spent a good deal of time in Manchester helping out with the transition and will resume working in Westboro early next month.

Now that the Manchester office is fully operational, the move to the site in Hooksett (10 miles north of Manchester) will be that much easier. A groundbreaking ceremony marking the start of construction of Hooksett is scheduled for Tuesday, August 27.



The office has provided the Finance groups with the space and equipment they need to function effectively.



With Data General for seven and a half years, Greg Mazmanian is an Area Credit manager now working in the Manchester office.



Millie Fournier, an Accounting clerk in Payroll, enjoys the friendly atmosphere and team spirit of the small office environment.



Travel and Expense Supervisor Joan Loura, with Data General for more than nine years, has relocated to the Manchester area from Westboro.

Milestones

Congratulations to the following employees celebrating service milestones in August.

Westboro

Ten Years

Norma Houseman
Kenneth Thebado
Connie Nelson
Russell Cummings

Five Years

Terri Longtine
Robert Danna
Natalie Newman
Edward Phelan
William Pisani
James Noble
Carolyn Brown
Ann Smith
Stephen Russo
Carol Lucchese
John Blakely
Martha Pinto
M. Roca
Scott Ayres
Charles Mickens
Brian Knowlton
Nancy Jacobson
Gary Hickman
Randy Beatty
Roger Trimbey
Terry Asher
Maurice Powers
Claire Rosemond
David Thomsen
Norman Zareski
Ann Meiggs

Milford

Fifteen Years

Helene Lincoln

Ten Years

James Hoyt
Lidia Batista

Five Years

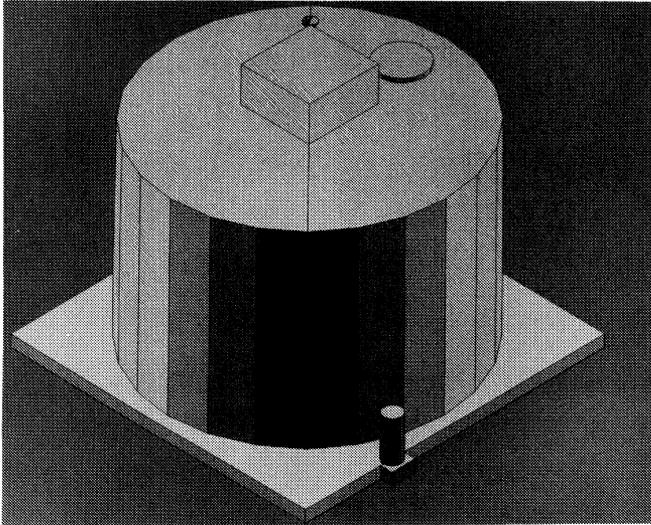
James Miller
Kelly Giustiniani
Carl Davis
Peter Mancuso
Lori Doyle
Ann Lisak
Brian Waldman
Maryellen Randor
Sharon Simmons
Lawrence Lapide
Jamie Brasseal
Harry Lannon
Rick Banks
William Cox
William Schmidt
Sean Ryan
Nicholas Greamo

Travel Tip

All employees going on international travel require a passport. Many countries also require a visa. Be sure to check with Corporate Travel at extension 232-1000 in Westboro well in advance of your trip to ensure that you have all the necessary documents.

How Data General Products Are Used

Tools Of The Trade



With the help of a 3-D CAD system called EASINET, based on a Data General ECLIPSE MV/4000 32-bit minicomputer, FBA has reduced drafting time, cut costs and enhanced customer service.

Integrated computer-aided design and computer-aided engineering (CAD/CAE) is a relatively new concept for many architectural and engineering organizations, but not for Floyd Browne Associates (FBA), Ltd, a 55-year-old engineering/planning firm located in Marion, Ohio. With the help of a 3-D CAD system called EASINET, based on a Data General ECLIPSE MV/4000 32-bit minicomputer, the firm has reduced drafting time, cut costs and enhanced customer service.

FBA began as a one-man operation, and has since grown to more than 100 employees with offices located across Ohio and Indiana. It provides engineering services in both governmental and industrial areas, including water and wastewater, electrical, structural, solid waste, energy management and comprehensive planning. The firm also provides management, computer and laboratory services through MaCoLa, Inc. and Aquatech Environmental Consultants, Inc., wholly-owned subsidiaries.

FBA realized four years ago that to remain competitive in the engineering business, it would need to computerize its operations.

"We took a look at several companies," recalls MaCoLa President Bruce Hollinger. "A key issue for us was an integration capability. FBA has invested a lot of time and money in developing its own software on a Data General ECLIPSE C 330 and in training our users, so it wouldn't have been cost effective to throw everything out and start over. The best solution

for us was choosing a vendor who would enable us to integrate the engineering applications we had already developed into a complete CAD system.

"After carefully evaluating the major systems in the market, we decided that EASINET was the only package we could find that fit our needs. The others would not permit us to integrate our own programs with the CAD system's modeling capabilities. EASINET let us combine our applications programs with its data input, output and graphics functions."

Easy Transition

The EASINET software was installed on the ECLIPSE C 330 which the company already had in operation. By October of 1983, FBA's users were trained and producing drawings for their clients.

"The installation was very smooth," notes FBA's Computer Applications Coordinator Ken Libby, "and we were able to start right in on our projects. Last June, we added two more terminals, and installed an ECLIPSE MV/4000 computer."

Based around the full line of Data General computer systems, EASINET utilizes Data General's AOS/VS operating system. Engineers at FBA were trained both on AOS/VS and on Data General's INFOS data base management system. According to Ken, it was a very easy operating system to learn.

As is the case with most architectural and civil engineering firms, FBA's design cycle begins with client consultation. When the engineers have outlined the general requirements for the project, the design team meets to decide which particular tasks will be performed using computer-aided design.

Over the years, the percentage of tasks devoted to CAD has increased, as FBA has added applications programs and as users have become more familiar with the system. When FBA first started they had a limited set of applications, and certain activities, such as site-planning, were not cost effective to do on CAD. They have since expanded their library of Sys Comp packages for the EASINET system and plan to buy more in the future, moving toward a totally automated design and drafting operation.

Easy Access

It is the next step in the cycle, however, which distinguishes FBA from many architectural and civil engineering firms. EASINET enables users to create, define, and modify a database of symbols. A symbol can be as simple as a single building element, such as a door, or as complex as an entire floor plan. For FBA, this means they save time by not having to recreate symbols and standard drawings for each new project. Engineers can enter the database, which is accessible to all, and call up whatever information they need. Since many of the projects have similar drawing requirements, the resulting cost

and time reductions have helped FBA stay ahead of their competition.

"The real power of EASINET," comments Ken, "is the ability to easily retrieve and modify a drawing in our database with ease. We've reduced the total time to complete a project by 75 percent because EASINET allows everything to be so well-documented. For instance, with a recent project, our client received a pending grant from the Environmental Protection Agency with the stipulation that we produce a set of drawings for a major plant improvement within a six-week period. The normal design time for a project like this formerly would have been six months. But they had drawings from us in six weeks. We could not have done it without EASINET, as we were able to use generic drawings for three to four different jobs."

Another advantage of EASINET's database is its constant updating. As soon as one user makes a change, the database is automatically revised. According to Ken, the difference between this type of integration and other CAD systems is that engineers at FBA can divide the work among several members of the design team by breaking each drawing into several sections, and all members can access the most current information on the total drawing. EASINET, in fact, allows a drawing to be split up into as many as 32,000 layers. Any combination of layers can be combined for plotting purposes, a feature Ken describes as "truly unique".

Currently, FBA plans to supplement its system by purchasing several Data General Distributed Systems DS/Family graphics workstations, and the MASTR structural analysis software from EASINET.

Although an engineering/planning firm with a solid history of tradition behind it, FBA has made a commitment to the future by providing to its customers the numerous benefits of automated solutions. Comments Ken, "I can definitely say that business has increased dramatically since we introduced the EASINET software on the Data General equipment." Clearly, FBA is one company that has successfully entered the world of automated design and engineering.

PBX Certification With AT&T Announced

Data General and AT&T Information Systems recently announced certification of AT&T's System 85 PBX with Data General's ECLIPSE MV/Family processors and DASHER workstations. The certification demonstrates that Data General's CEO Comprehensive Electronic Office systems can be linked via AT&T's PBX systems to create a single distributed data communications/office automation environment.

The certification agreement called for periodic retesting of equipment and discussions for a cooperative support arrangement in the future. Certification testing of AT&T's System 75 is also planned.

Data General systems tested and verified for compatibility with the System 85 include the ECLIPSE MV/Family of 32-bit processors, DASHER D210/D211, D410/D460 and D470C workstations, the DATA GENERAL/One personal portable computer and the IAC/8 Intelligent Asynchronous Controller. This equipment was tested using Data General's CEO Comprehensive Electronic Office software.

In March of 1984, Data General and AT&T announced an agreement to jointly develop a computer to PBX interface based on AT&T's Digital Multiplexed Interface (DMI) standard.

New Memory, Price Reductions Announced For DESKTOP GENERATION

Higher density memory boards for the DESKTOP GENERATION Model 20 and 30 computers and price cuts of 50 to 75 percent on all DESKTOP GENERATION system memories were recently announced by Data General.

The new 1MB and 2MB boards feature state-of-the-art 256K bit dynamic RAM chip technology. This allows for additional space for communications, data acquisition or other boards in the system, without adding an expansion module. And, the new boards permit the Model 30 to now have up to 2MB memory, in addition to a floating point unit.

In addition to providing additional board and memory capacity, the new 256K bit technology lowers cost of ownership. The reduced board count also increases reliability.

Prices for the new boards are \$4250 for 2MB and \$2250 for 1MB. The new price for a 256KB board is \$795; for a 512 KB board, \$1125. The new boards are available immediately.

Occupational Marketing Program Launched

Data General has introduced its Occupational Marketing program for the DATA GENERAL/One personal portable computer.

Unlike vertical marketing (which involves selling application software to a specific industry), or horizontal marketing (in which general-purpose software solutions are sold to various industries), Occupational Marketing allows specific solutions to be sold across industry lines and to any size company. Due to the nature of these applications, they do not

require a highly specialized sales force or long purchase cycle.

Occupational prospects include salespeople, accountants, auditors, insurance and real estate professionals, project managers, consultants and various types of engineers.

Marketing Education Develops Technical Series

Marketing Education is developing a series of technical courses in data communications and data management for Sales representatives and systems engineers.

"Selling Information Management Solutions," a selling-level course on Data General's data management products will be August 20-22 in Westboro. This will be followed by user and management-level courses in information management.

While the selling-level courses are designed for both Sales representatives and systems engineers, the user and management-level courses are geared specifically toward systems engineers.

For more information contact Richard Spool in Woodstock at extension 2270.

FSS Training Classes Available

Financial Systems Services (FSS) Training is offering several courses to Data General employees. All courses are held in the FSS Training room located at Mail Stop F-222 in Westboro.

To receive a registration form, call extension 5450 in Westboro. Your supervisor's signature must be on the registration form. All classes begin at 8:30 am.

Course Title	Start Date	Duration
Introduction to FCS-EPS	9/16	2 Days
EPS Intermediate Workshop	9/19	1 Day
EPS Hierarchical Consolidation	9/20	1 Day
Decision Base Spreadsheet	9/25	1 Day
Introduction to CEO	10/9	1 Day

Boston University Conducts Interactive Video Courses

Corporate Management Organizational Development (M.O.D.) is sponsoring a set of Boston University (BU) engineering and computer courses through BU's Interactive Network. The classes are given on campus at BU, but will be televised live at Data General-Westboro and other companies.

Courses can be taken on a special student basis or as part of a formal BU degree program. Tuition is \$1896 for a four-credit course and \$948 for a two-credit course. Payment can be supplemented through Data General's Educational Assistance Program.

The following courses are being offered for the fall semester starting Wednesday, September 4:

Introductory Computer Programming (Pascal)*
Introduction To ADA*
Probability With Statistical Applications
Fourier Transforms
Introduction To Logic Design
Dynamic System Theory
Switching Theory and Logic Design
Stochastic Processes
Local Area Networks
VLSI Principles and Applications
Solid State Devices

*Indicates a two-credit course.

Course descriptions are available from Corporate M.O.D. at Mail Stop D134 or by calling extensions 6958 or 5419 in Westboro.

An informational meeting with BU representatives including Dr. Louis Padulo, the Dean of the College of Engineering, will be held Thursday, August 22 from 11:30 a.m. to 1 p.m. in the Engineering Training Room which is located near the cafeteria across from C138. Registration for courses also can be completed at that time.

Race Car To Visit Bay State Facilities

The Toyota MR2 stock racer, which is benefiting from its pit crew's use of a DATA GENERAL/One personal portable computer will visit Milford, Southboro and Westboro next Tuesday, August 20. During their breaks, employees may view the car and the special software running on the portable computer. A member of the driving team and the developer of the race software from Pico magazine will be on hand to answer questions.

The car, complete with Data General logos emblazoned on its sides and hood, will make its first stop in Milford at the main lobby circle area from 9:30 to 10:30 a.m. Then the car will race on to the visitor's circle in Westboro from 11:30 a.m. to 1:30 p.m., before finishing its day from 3 to 4 p.m. outside Building 4 in Southboro. In case of rain, the auto will make its stops on Wednesday.

The car will be racing Saturday, August 31 in Lakeville, Conn. at Lime Rock Park in the Sports Club of America Playboy U.S. Endurance Cup Race. Tickets to the event are available to employees at \$15 each. Gates open at 7:30 a.m. and the starting gun sounds at 11:30 a.m. The park is located on

Route 112 in northwestern Connecticut, easily accessible from the Massachusetts Turnpike.

To order, send a self-addressed stamped envelope and a personal check made payable to Data General Activities Committee to T. Teller, Mail Stop C117 in Westboro.

Activities

Day At The Beach

As the morning clouds parted, the sun beamed brightly welcoming the more than 600 employees and their families to the Beach Party held at Steep Hill Beach in Ipswich last Saturday. The cool ocean waters provided relief from the hot sun and sands and helped to rejuvenate overheated volleyball and frisbee players.

For the hungry, a luncheon of Caribbean-flavored delights was served in the cool of a pine grove along with a popular raw bar. The buffet was served to the entertaining sounds of the Metro Steel Orchestra, a ten-member all-steel band.

After lunch was a time for some to snooze on the beach and for others to work off the meal with more volleyball or frisbee. Others chose to walk along the shore line to enjoy the beautiful scenery and review the sand castle construction efforts undertaken by many of the children throughout the day.



Employees enjoy a Caribbean-style buffet.

Red Sox Tickets Still Available

Now that the Major League Baseball strike is over, there has been renewed interest in the Red Sox outing to be held on Saturday, August 24.

For employees who have not yet attended a summer outing, tickets are only \$2 per person for yourself, a guest or spouse, and your children. Bus transportation is included in the event. To obtain tickets, mail or drop off a completed outing order form to "1985 Outings" Mail Stop B111 in Westboro.

Boston At A Discount

The ever popular Boston City discount coupon books are now available. If you would like to receive a copy of the spring edition, send a self-addressed envelope (include stamp if you wish it sent to your home) to: "The City", Mail Stop B111 in Westboro. You will receive your book within two to three weeks.

Local Area Discount Books

The latest edition of the "Savings Unlimited" discount coupon book is now available. The book contains money saving coupons for merchants in the Worcester and Rhode Island areas. Send your requests for the free coupon book to "Coupon Book", Mail Stop C111 in Westboro. You must include a self-addressed interoffice envelope in your order.

Magic Kingdom Club Cards

Planning a trip to Florida or California this winter? Be sure to get a Magic Kingdom Club card before you go. Club members and their families are entitled to discounts at Disney World in Florida and Disney Land in California. Send a self addressed envelope to "Disney", Mail Stop C111 in Westboro.

Hockey Season Opens Soon

The recreational hockey season will begin Tuesday, August 27. Games will be played on Tuesday nights at 10 p.m. at the North Star Youth Forum in Westboro. Interested employees should contact either Paul Crivello at extension 6073 or Chris Ebacher at extension 3026 in Westboro.

Dasher Race Coming Up

Data General's Dasher races for the fall season will take place Friday, September 20. Entry forms will be provided in next week's Mini News.

The traditional format has been planned - a 3-mile and a 10K foot race; a 15-mile bicycle race; and a biathlon, combining the 15-mile bicycle race and the 3-mile foot race.

The Dasher races are sponsored by the Data General Activities Committee solely for Data General employees.

All-Star Games

Data General's Softball League will be holding its 1985 All-Star Games on Thursday, August 22 at 4:45 p.m. at the Knights Of Columbus field on Route 135 in Ashland.

Be sure not to miss this exciting event. Employees and their families are welcome to attend and cheer on their favorite team.

MARKETPLACE

CARPOOL

Existing Carpool, from Hartford/Storrs area to Webo, Audrea x4055.

Vanpool, from Boston/Brookline/Newton to Webo, 8:30 - 5, Paul x5223.

Existing Carpool, needs additional riders, Brookline/Brighton area to Webo/Sobo, flex, User x7093 (Sobo).

FREE

Puppies, 3 female, black, ready to go, 842-0184 (Shrewsbury).

Dog, part labrador retriever, 1 yr old, 883-7216 (Blackstone).

FOR RENT

Apts, Paul Revere Estates, Millbury, new 2 bdrm, garage, AC, \$700, 875-2320 (Framingham).

Rooms, 2, w/kitchen privileges, 2 mi from Rt 9, \$60/wk, 877-4415 (Framingham).

House, Moody Beach, Wells, ME, 3 bdrms, central heating, 2 decks, all electric, some Aug wks avail, \$600/wk, Sept/Oct, \$300/wk, 366-0377 (Westboro).

Townhouse, Newton, 3 bdrm, 1 1/2 bath, fireplace, washer/dryer, \$1200/mo + util, 782-3420 (Brighton).

Apt, 2 bdrm, laundry rm, porch, 1st floor, near Webo center, \$600 + util, immediate occupancy, 366-7486 (Westboro).

WANTED

Roommate, to share 2 bdrm, 2 bath apt in Natick, Sept 1, \$400/mo + 1/2 util, furnished, except bdrm, 655-2097 (Natick).

Roommate, to share 2 bdrm, 2 bath, Fountainhead apt, pool, saunas, tennis courts, \$365/mo, incl util, 393-2475 (Northboro).

Roommate, to share house, 10 min from DG, \$350/mo, incl util, washer/dryer, 845-1447 (Shrewsbury).

Roommate, to share 3 bdrm house in Natick, close to Mass Pike & Lake Cochituate, \$270/mo + 1/3 util, 655-4935/456-8195 (Natick/Harvard).

Roommate, to share 3 bdrm home, pool, 15 min to Webo, \$285/mo + util, 568-0370 (Hudson).

Child Care, to care for 6 mo old, my home or yours, approx. 20 hrs per wk, 3 days, references requested, 366-1116 (Westboro).

Roommate, to share house in Westboro, \$350/mo incl util & pool, avail Oct 1, 366-1142 (Westboro).

Roommate, to share 2 bdrm, 2 1/2 bath townhouse, fireplace, porch, 431-7229 (Wellesley).

Roommate, to share 2 bdrm, 2 bath apt at Fountainhead in Webo, avail 8/24, \$350/mo incl all util, tennis, pool, sauna, weights, 277-6818 (Boston).

FOR SALE

Items, 1 pr of 195-14 radial tires, mounted on GM rims, \$30/set; portable roof mount luggage rack, \$7, 481-6822 (Southboro).

Rowing Machine, DP Body Tone 300, 3 mos old, \$60, 473-1353 (Milford).

Sailboard, incl 2 sails, extra universal, skeg, high wind daggerboard, \$525/BO, 456-8590 (Harvard).

Vacuum, wet/dry Sears, 8 gallon, 1 yr old, \$50/BO, 365-4783 (Clinton).

Items, wooden crib, complete, \$75; playpen, \$20; swing, \$15; walker, \$15; infant seat, \$10; maternity clothes size 14, \$40, 892-4305 (Leicester).

Racquettime Membership, Framingham, expires 6/87, \$175/BO, 435-9608 (Hopkinton).

Bike, BMX Redline PL-20, Shimano DX cranks & pedals, Ukai rims w/Suzie sealed hubs, Robinson handlebars, 756-5079 (Worcester).

Property, on Lake, 17 acres, cottage, Vassalboro, ME, \$19,500, (603) 888-1040 (Nashua, NH).

Items, 5 pc pine living rm set, \$250; electric stove, BO, lg entertainment bar, hand made, BO, 792-1978 (Worcester).

Tires, set of 4 F78-14, less than 100 mi, mounted on Chevy 5 hole rim w/hub caps, \$100/complete, 478-0903 (Hopedale).

Snowmobile, '85 Yamaha XLV 540 cc, 27 mi, electric start, grip warmers, trip odometer, speedo, \$3000, 877-8327 (Framingham).

Items, tires, 7.35x4, H70x15, H78x15, 7.50x16, some mounted; clay flower pots, all sizes to 12 in diameter, 784-7419 (Sharon).

Dryer, GE electric, top-of-the-line, 6 yrs old, \$150/BO, 965-0122 (Newton).

Red Sox Tickets, w/Rangers, Wed nite, Aug 21, \$11/pr, 655-3039/655-0222 (Natick).

Chair, Tufted, Ethan Allen, \$25/BO, 877-9030 (Framingham).

Items, Kenmore dishwasher, \$50; JVC home cassette deck, \$100; Bokemp quartz heater, \$25; Craig powerplay FM/8 track, \$25, BO, 481-0850 (Marlboro).

Yard Sale, moving, furniture, clothes, skis, misc items, 7 Everett Ave, Shrewsbury, behind Spag's, 8 a.m. - 12 p.m. 753-8804 (Shrewsbury).

Raft, 3 man inflatable, 5 air-tight compartments, holds 500 lbs, accessories & electric motor, never used, \$145, 875-1478 (Framingham).

Couch, castro convertible sleeper sofa, BO, 792-9063 (Worcester).

Tires, 2 Dunlap Max Track snowtires, mounted on rims sz G78-15, 1 sm truck spare, never used, BO 792-9063 (Worcester).

Windows, alum combination storm, w/screens, 792-9063 (Worcester).

Motor, 3 H.P. Outboard motor, \$200/BO, 429-6521 (Holliston).

Tractor, garden tractor, '81 Sears 16 H.P., 42 in cut, \$700, 533-4680 (Medway).

Camper, slide-in, w/stove, refrig, sink, full bath, heater & AC, \$2300/BO, 529-6573 (Upton).

AUTOS

'66 **Ford Falcon**, 115K mi, 6 cyl, \$500/BO, 731-3486 (Brookline).

'68 **Camaro Z28**, red w/white stripes, 327 4 spd, \$2800/BO, 865-1319 (Millbury).

'71 **Toyota Corolla**, w/'77 engine, gc for parts, \$100, 568-8063 (Hudson).

'71 **Volvo Wagon**, yellow, restored body, new tires & brakes, motor needs work, \$1500, 853-9115 (Worcester).

'73 **Ford Mustang**, convertible, rebuilt 302 V8, trans, new paint, tires, \$2800/BO, 529-4068 (Upton).

'74 **Chevy Pickup**, 3 spd, brown, \$800/BO, 839-9387 (Grafton).

'76 **Ford Granada**, 6 cyl, low mi, BO, 792-1978 (Worcester).

'77 **Honda CVCC**, hatch, 5 spd, 1500 cc, '79 engine, 55K mi, \$1250/BO, 456-8590 (Harvard).

'77 **Grand Prix**, PS/PB, 18 mpg, \$1000/firm, 562-4556 (Hudson).

'78 **Datsun Pickup**, w/cap, std, AM/FM, 112K mi, \$1500, 366-0279 (Westboro).

'79 **Chevy Malibu Classic**, 60K mi, AM/FM/cassette, t-top, \$2600/BO, 839-6075/839-6012 (Grafton).

'80 **Suzuki GS850**, 2400 orig mi, 345-3025 (Fitchburg).

'80 **Suzuki GN400X**, \$550/BO, 481-3028 (Marlboro).

'80 **Thunderbird**, V8, 302 eng, AC, PS/PB, power windows, locks, driver seat, tilt wheel, AM/FM w/6 spkr, 61K mi, \$4300, 478-2668/480-7573 (Milford/Southboro).

'80 **Mercury Capri**, 44K mi, std, FM/cassette, \$2200/BO, 655-6306/536-2342 (Natick/Boston).

'81 **Mazda GLC**, 5 spd, 4 cyl, 61K mi, new battery, shocks, \$3100/BO, 877-9903 (Framingham).

'81 **Chevy Camaro**, 54K mi, auto, blue, \$5500, 839-9387 (Grafton).

'81 **Chevy Citation**, 4 dr, AC, PS/PB, radials, \$3000, 881-5239 (Ashland).

'81 **Mercury Lynx**, 4 spd, AM/FM, 64K mi, new Michelin tires, \$2400/BO, 754-3084/460-0121 (Worcester).

'82 **Cavelier**, hatch, 53K mi, AM/FM/cassette, 4 spd, \$4300, 481-9059 (Marlboro).

'82 **Plymouth Sapporo**, 40K mi, extras, 883-1645 (Blackstone).

'83 **Pontiac J2000 Sunbird**, coupe, 5 spd, AM/FM, snrf, cloth seats, \$5500/BO, 366-8426 (Westboro).

'83 **Mazda RX7**, AC, AM/FM/cassette, 23K mi, blue, \$9600, 476-7535 (Manchaug/Sutton).

'84 **Mazda 626LX**, 5 spd, AC, AM/FM/cassette, cruise, Chapman, \$9500/BO, 879-3478 (Framingham).

'84 **Subaru GL**, 5 spd, AC, baggage rack, 5 yr warranty, 40 watt eq, AM/FM/cassette, \$7495, 795-7742 (Shrewsbury).