

# Mini News

## News For The Employees of Data General

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July 19, 1985

### Williams Named Director Of Federal Products



*John Williams*

*John Williams* has been promoted to director of Federal Products in the Federal Systems Division (FSD), reporting to Vice President Larry Holswade.

The Federal Products group is responsible for defining and developing the product requirements of the federal government and prime contractors. Reporting to John is Product Management as well as the Federal Development group at Research Triangle Park (RTP).

John has been Product Marketing manager of the Federal Systems Division since July 1984. He joined Data General in 1980 as Marketing manager of Special Systems. He was formerly with Arthur D. Little Systems.

John holds a PhD from Oxford University, a master's degree from New York University and a bachelor's degree from the University of Wales.

### Data General Helps Feed The World Faster

The echoes from rock music's biggest stars have died down after last weekend's Live Aid concerts in Philadelphia and London, but the work of processing the \$70 million raised by the concert for famine relief in Africa continues.

In London, pledges beyond all expectations poured into the fund raising center, where Data General Ltd. is providing critical help in processing pledges, ensuring that relief organizations for stricken nations, such as Ethiopia and Sudan, receive funds in a matter of days rather than weeks.

"Five million pounds (about \$7M US) pledged in 15 hours. It's just stunning. I can't believe it," says Bill Cadogan, Data General Ltd. Marketing manager for the United Kingdom and Ireland. Bill, along with about 30 other volunteers worked during the concert and the days following, entering credit card pledges on an ECLIPSE MV/10000 computer.

This weekend, 60 volunteers are expected to work on this system and an ECLIPSE MV/8000 computer to continue processing the flood of pledges. The job will take about nine days to complete. One estimate put the process time at more than a month if it were to be done manually.

The need for a computer system became even more crucial when the concert organizers' prediction of 30,000 to 50,000 pledges - generated from showing phone numbers to call during the concert's television broadcast - was dwarfed. More than 160,000 pledges were taken by volunteers staffing phones at centers in London and other parts of the country.

The Data General computers along with a fourth generation software package from Interactive Computer Systems Ltd (ICSL), one of Data General's leading systems suppliers, made the task of processing the credit card pledges to relief organizations significantly easier. The system captures data from credit card pledges phoned in and provides a preliminary verification of the card numbers. It then produces computer tapes to be sent directly to the credit card companies. With the tapes the companies can quickly debit customer accounts and pay the money to the Band Aid Trust. As a result, the aid will get to the drought victims that much sooner.

Fourth generation languages make it much easier and faster to create computer programs and as a result ICSL and Data General were able to come up with the system in about two weeks.

## In Pursuit Of Excellence



Data General recently awarded scholarships to the children of 10 company employees. Awarded in conjunction with the National Merit Scholarship Corporation, the students were chosen on the basis of academic excellence. The local scholarship winners were honored for their accomplishments at a reception where they heard a congratulatory message from Data General President Ed de Castro, and received certificates of merit from Human Resources Vice President Don Bateman. Scholarship winners attending the reception with their parents at Data General-Westboro were: (front row, left to right) Marie Petersen, Cynthia and Janet Boylen, Deidre and Pauline Deignan, Jennifer St. Onge, Steven Coley; (back row) Bernice and Chris Petersen, John and Michael Abbott, David Mears, David St. Onge and Rosemary Coley.



Human Resources Vice President Don Bateman presents a certificate of merit to scholarship winner David Mears, son of Tom Mears, computer test technician at Data General-Southboro.



Scholarship winner Jennifer St. Onge and parents David and Anne St. Onge view the Data General/ONE personal portable computer following the reception. David is an engineer at Data General-Westboro.

*Mini News* is published weekly for the employees of Data General-Westboro. Material may be submitted for publication to Joy Ibrahim, extension 4705, MS A235. Data General - An Equal Opportunity Employer.

## New Product Allows Data General Emulation

Data General last week announced VERSALYNX/3278, a hardware communications product which enables IBM 3278 and 3279 terminals to emulate Data General terminals.

The product will give users of IBM 3270 terminals access to the industry leading CEO Comprehensive Electronic Office software on ECLIPSE systems, as well as the company's other software offerings, from their current systems, without having to buy new terminals.

VERSALYNX/3278 emulator is a product of Local Data, Inc., a Data General Independent Hardware Vendor. It allows IBM 3178/3278 (monochrome) and 3179/3279 (color) terminals to emulate Data General DASHER D200-series monochrome terminals. The emulator is placed between the IBM terminal and the IBM 3274 or 3276 cluster controller to provide complete access to Data General ECLIPSE MV/Family 32-bit super-minicomputers.

Local Data, Inc., and Data General are jointly marketing VERSALYNX/3278. Local Data, Inc. will provide full support of the emulator. The VERSALYNX/3278 emulator is available for immediate shipment.

## Fire Safety Tests

The monthly fire alarm and sprinkler systems testing will take place Sunday, July 21 in Buildings 14A and 14B in Westboro. Alarm testing will begin at 8 a.m. until noon and sprinklers will be checked from 9 a.m. to 1 p.m.

## Supreme Court Will Not Hear Data General Case

The U.S. Supreme Court recently declined a request by Data General to review a lower court ruling that it violated antitrust laws through an arrangement linking purchases of certain computer hardware and software. The Justice Department, in a friend-of-the-court brief, urged the Supreme Court to hear the case.

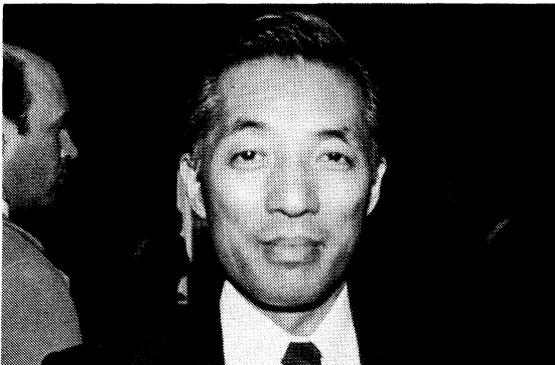
The case involved Data General's NOVA computer and RDOS operating system. Digidyne Corp. and Schlumberger's Fairchild Camera and Instrument Corp. challenged the arrangement of selling the software with the hardware and sought damages. The two companies contended potential customers could not obtain the Data General operating system for use with their computers and it was impractical for others to produce software comparable to the Data General system. The hardware sales helped Data General recover the cost of software research and development.

A U.S. District Court first found insufficient proof that Data General appreciably restrained trade in the market, but the Court of Appeals in June 1984 reversed the decision.

The case will now return to the U.S. District Court for the Northern District of California (San Francisco) for proceedings which will probably lead to a jury trial to determine what damages, if any, were incurred by the plaintiffs and for court rulings on any other matters necessary. Data General anticipates that the conclusion of the case will not have a material adverse impact on its financial condition and intends to continue to vigorously defend its position.

Four justices must agree to hear a case. Justices Byron White and Harry Blackmun dissented, saying that the case should be heard. They said the case raised important antitrust issues extending far beyond the details of this case involving the multibillion-dollar-a-year computer industry.

### Tomino Addresses U.S. Reps



*Hisashi Tomino, Data General vice president and president of Nippon•Data General, recently addressed a delegation from the U.S. Congress which travelled to Japan to examine trade policy issues. The study mission took place at a time of growing protectionist sentiment in Congress. During a luncheon in honor of the visiting members of Congress, Hisashi outlined Data General's views on international competitiveness, the importance of innovation and the value Data General places on free and open trade. Joining Hisashi in the discussion which followed was Wayne Whistler, marketing manager for Japanese Business Development (JBD). The members of Congress were also given demonstrations of the Data General/ONE portable personal computer.*

### Travel Tip

To avoid charges for "no-show" hotel reservations, Corporate Travel and Meeting Services (CTMS) advises employees to cancel hotel reservations if their travel plans change. Whether cancelling reservations through CTMS or directly with the hotel, be sure to obtain a cancellation number and keep it for your records. This number is proof of cancellation in case you should be charged for a previously-cancelled, unused reservation.

## New Schedule For Manchester Transport

The shuttle service which carries employees and delivers mail to and from Manchester, Westboro and Milford runs several times daily. Employees planning to use the service must have their mail ready or be in Westboro-Lobby B a few minutes before departure time.

The new schedule is as follows:

Departure	Arrival
Westboro - Lobby B	Manchester
7:30 a.m. (C)	8:45 a.m.
8:30 a.m.	9:45 a.m.
12:00 p.m.	1:15 p.m.
3:30 p.m.	4:45 p.m.
Manchester	Westboro - Lobby B
7:00 a.m.	8:15 a.m.
10:15 a.m.	11:30 a.m.
1:45 p.m.	3:00 p.m.
4:15 p.m. (C)	5:30 p.m.
5:00 p.m.	6:15 p.m.
Milford - Main Lobby	Manchester
7:30 a.m.	9:00 a.m.
Manchester	Milford - Main Lobby
4:15 p.m.	5:45 p.m.
5:00 p.m.	6:40 p.m. (S)

(C) - 48-seat motor coach; All other runs - 15 passenger van.

(S) - Stops in Westboro.

## Westboro

### People

#### In Manufacturing...

**Bill Mahoney** has been promoted to manager of Technical Education responsible for the development and implementation of educational programs within the Manufacturing Technology Institute (MTI). Bill reports to Arthur John, manager of MTI.

MTI provides educational programs and training for employees in advanced manufacturing technology and state-of-the-art processes, manufacturing management systems and basic technology.

With Data General since 1981, Bill was most recently regional MOD manager of Northern Manufacturing Operations. He holds a MBA from Worcester Polytechnical Institute, a PhD from the University of Massachusetts, a MA in education and a BA in mathematics from St. Michael's College.

#### In Finance...

**Joan Loura** has been promoted to supervisor of Corporate Travel and Expense Controls (TEC) at Data General-Manchester. With Data General more than five years, Joan reports to Payroll and Travel and Expense Manager Bob Benoit.

## PRIDE Leader Training



Westboro employees who recently completed PRIDE Circle Leader Training are: (front row, left to right) Sharon Wetherell, Priscilla Farrell, Jeanne Noyes and Lynne Miner; (back row) Michael Egelman, Anna Head, Chuck Austin, Wendy Peeler and John Thompson, manager of PRIDE Administration. Missing from photo is Sylvia Quinn.

The PRIDE Circle program continues to grow in Westboro. Nine employees recently participated in a three-and-one-half day PRIDE Circle Leader Training seminar conducted by John Thompson, Anita Cederholm and Debbie Hixon of PRIDE Administration and Training. To date, more than 50 Circle members have completed leader training.

Participants received instruction in problem-solving techniques such as brainstorming, cause and effect analysis and data collection as well as group dynamics. The training also included segments on effective meetings, making a presentation and leadership theory and style.

The Westboro employees who are now trained PRIDE Circle leaders include: Anna Head, Jeanne Noyes, Chuck Austin, Lynne Miner, Wendy Peeler, Michael Egelman, Sharon Wetherell, Priscilla Farrell and Sylvia Quinn.

## Blood Drive

The Data General Summer Blood Drive, conducted by the American Red Cross as a benefit for Data General employees, will be held on Tuesday, July 23 and Wednesday, July 24 from 8 a.m. to 4 p.m. at

Data General-Westboro. It will take place in the mobile Donor Center situated in the parking lot adjacent to the 14B Lobby area.

Blood donors are needed everyday, but the need is even greater in the summertime. At this time of year, many people are busy with summer activities and unavailable. Unfortunately, accidents still occur in the summer and patients who are chronically ill or facing surgery are in need of transfusions.

Consider giving the "Gift of Life" and participate in the summer Blood Drive.

## Benefits

### Stock Purchase Reminder

Employee Stock Purchase Plan authorization forms for the period beginning August 1 must be returned to your Benefits department today.

Any questions concerning the plan should be directed to your supervisor or Ellen Stefanik of the Corporate Benefits department in Westboro at extension 4570.

### Update Your Address

To avoid any confusion in distributing stock certificates purchased through the Employee Stock Purchase Program, you should make sure your address is properly recorded with the company.

The address that appears on your paycheck is the address currently listed. If this is incorrect, inform your supervisor. An Employee Profile Document (EPD) form should be filled out and submitted to your Personnel representative. This ensures that your stock certificates and other company-related material will be mailed to the correct address.

Certificates for the current purchase period will be mailed to employees in August.

### Stock Option Questions? Whom To Call

Employees with questions on stock options should contact the Stock Option administrator assigned to the section of the alphabet in which the first letter of your last name falls:

A - K	Nancy Bissett	Extension 5622
L - Z	Leeann Pelissier	Extension 5602

For stock swap transactions, contact Linda Sandstrom at extension 6620 in Westboro. The office is open for stock transactions daily, 9 to 11 a.m. and 2 to 4 p.m.

## Activities

### Exploring Provincetown - Saturday

Data General employees and their guests will have a chance to explore the many shops and beaches of Provincetown as they head down to the "tip of the Cape" this Saturday.

- Group A departs Commonwealth Pier at 7 a.m. by motorcoach; arrives Provincetown around 10 a.m.
- Group A departs Provincetown at 3 p.m. aboard the MV Commonwealth; arrives Commonwealth Pier approximately at 7 p.m.
- Group B departs Commonwealth Pier at 8 a.m. on the MV Commonwealth; arrives Provincetown approximately at noon.
- Group B departs Provincetown at 5 p.m. by motorcoach; arrives Commonwealth Pier about 7:30 p.m.

Be sure to have breakfast before you begin your day-long adventure to Provincetown. A light lunch will be distributed to each group aboard the MV Commonwealth - Group B beginning at 10 a.m. and Group A beginning at 3:30 p.m.

Shipboard entertainment will be provided by a popular local disc jockey.

### Directions To Boston

- North of Boston - Expressway South (Rts. 93,3)
- South of Boston - Expressway North (Rts. 93,3)
- West of Boston - Mass Pike (Rt. 90) east to Expressway north.

### From The Expressway To Commonwealth Pier

- Take Northern Ave / Atlantic Ave exit.
- Turn right onto Northern Ave; go across bridge.
- Continue a half mile on Northern Ave - Commonwealth Pier is on left next to Anthony's Pier 4 restaurant.

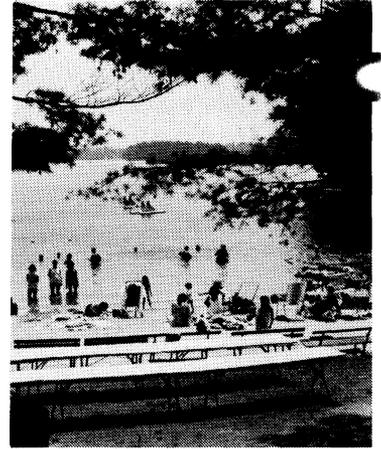
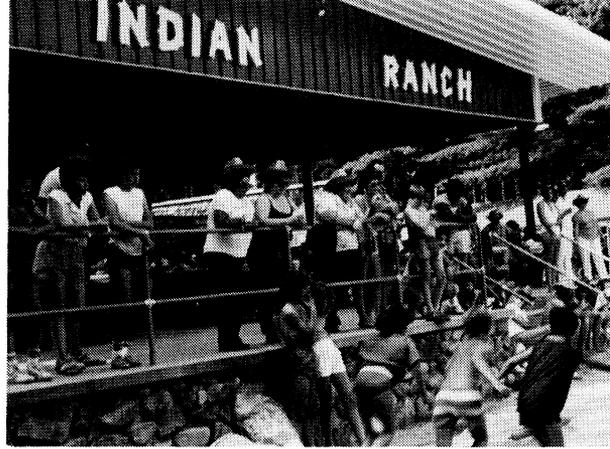
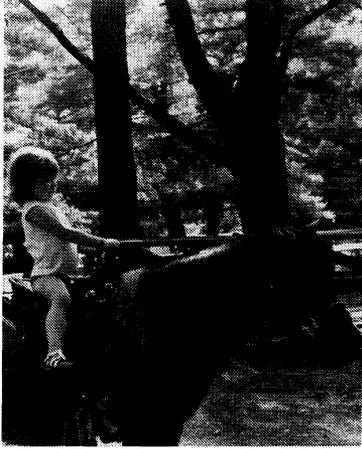
### Parking

Employees are advised to park cars legally at the waterfront to avoid towing. Do not park in restaurant lots. ALL DAY PARKING IS AVAILABLE across from Commonwealth Pier.

### Softball Players Wanted

Milford Softball is looking for industrial class B players to play in the National League. Interested employees should contact Jim Boyle at extension 2306 in Milford.

## Good Times At Indian Ranch



More than 900 employees and their guests attended the Country/Western Barbeque at Indian Ranch on Webster Lake last Saturday. Entertainment was provided by the High Life band, the Jackie Lee Williams' show and the Robin Wright show during the event. While the kids participated in three-legged races, a balloon dash and water balloon toss, the adults enjoyed a game of softball on the upper ballfield. Both groups worked up a hearty appetite for the "all-you-can-eat" buffet. More balloon races and an egg toss took place following dinner, as the adults tried to show up the kids in their games. Meanwhile, country/western fans were inside dancing to the music.

# Don't Wait Until The Last Minute Order Your Tickets Now!

## **BEACH PARTY** **August 10**

**Steep Hill Beach**  
**(Next to Crane's Beach) Ipswich, Mass.**

**Rain Date:** Sunday, August 31

**Time:** 10 a.m. - 4 p.m.

### **EVENTS AND FACILITIES:**

Bring your own beach towel, chair and suntan oil and plan on a day at the beach. Volleyball, limbo contests, ocean swimming, and a live steel band will provide a Caribbean flair to the occasion. Changing tents will be available.

### **MENU**

- Raw Clam & Oyster Bar
- Barbecue Beef Caribbean Style (sweet & sour)
- Baby Shrimp & Asparagus Salad
- Rice w/Red Pepper
- Garlic Bread
- Fresh Fruit Trays
- Brownies
- Fresh Fruit Punch

## MARKETPLACE

### CARPOOL

**Form**, from Needham/Wellesley to Webo, 8:30-5, flex, Stuart x5895.

**Existing Carpool**, needs additional riders, Charlton/Southbridge/Sturbridge area to Webo, 8:00-4:30, Chris x4584/Pete x6776.

**Existing Carpool**, needs additional riders, Brookline/Brighton area to Webo/Sobo, flex, User x7093.

**Ride Needed**, to Webo from Randolph, flex, Tammy x3437.

**Vanpool**, from Boston/Brookline/Newton to Webo, 8:30-5:00, riders & drivers needed, Paul x5223 or Julian x4092.

### FREE

**Kittens**, good homes needed for kittens and mother, will spay, 435-5552/393-7981 (Hopkinton/Northboro).

**Oil Tank**, 275 gallon, you remove it, 839-3033 (N. Grafton).

**Kittens**, black or striped, box trained, 429-1407 (Holliston).

### FOR RENT

**Cottage/Condo**, Center Harbor, NH, on lake, walk to town, recently remodeled, \$400/wk, 244-3469 (Newton).

**House**, 2 bdrm apt near Westboro center, 1st floor, immediate occupancy, porch, laundry room, \$650/mo + util, 366-7486 (Westboro).

**Condo**, East Dennis, Cape Cod, slps 3, rent for season/weekly, 528-6847 (Franklin).

**Chalet**, NH, 3 bdrms, pool, tennis, overlooks lake, \$350/wk (203) 386-1180 (Stratford, CT).

**Vacation Home**, Martha's Vineyard, 3 bdrm, deck, Ferry reserv. avail, \$700/wk, (203) 268-7562 (Trumbull, CT).

**Cape Cod**, So. Dennis, 3 bdrms, 1 1/2 baths, near golf courses, beaches, avail Aug. 10 - Oct., 756-5863 (Worcester).

**Cottage**, 2 bdrm, West Yarmouth, enclosed porch, near beach, avail July/August, \$390/wk, 877-8373 (Framingham).

**Duplex**, 5 rms, new bath, in-ground pool, modern kitchen, \$600/mo + util, 234-3103 (Northbridge/Whitinsville).

### WANTED

**Roommate**, to share 2 bed/bath apt in Windsor Heights, \$335/mo incl heat & hot water, 366-5511 (Westboro).

**Roommate**, to share 3 bdrm house, fireplace, 2 acres land, must see, \$250, 393-2475 (Northboro).

**Roommates**, to share 3 bdrm home, pool, 15 min to Webo, \$285/mo + util, 568-0370 (Hudson).

**Waterbed Heater**, 393-3979 (Northboro).

**Roommate**, to share 2 bdrm apt, Royal Crest Estates in Marlboro, avail immediately, \$265 + 1/2 util, 460-9373 (Marlboro).

**Roommate**, to share condo in Acton, own room, 1 1/2 baths, pool, tennis, skating pond, 263-5284 (Acton).

**Roommate**, to share 1/2 house in Westboro, \$340/mo + 1/2 util, avail Aug 1, 366-5374 (Westboro).

**Apt/House**, 4 + rooms, access to Pike/Route 9, between Newton & Westboro, 881-6428 (Ashland).

### FOR SALE

**Items**, Castro conv. sofa bed, \$100; Kenmore dryer, \$50, 872-5127 (Framingham).

**Coal Stove**, Surdiac Gotha 511 w/2 barrels of coal, \$650, 865-3641 (Sutton).

**Living Room Set**, plush blue sofa & chair, 2 matching lamps, 2 chrome glass top end tables & large matching coffee table, \$450, 883-6199 (Bellingham).

**VCR**, Zenith model VR2000, 4 heads, wireless remote control, never opened, \$400, 653-6142 (Natick).

**Bicycles**, Motobecane Nomade, 10 spd, red, 22 in, \$75; Phillips, 3 spd, black, rear carrier rack, \$40, 643-9138 (Arlington).

**Air Conditioner**, 4000 BTU RM, Kenmore, \$200/BO, 234-8782 (Milford).

**Items**, Sony turntable, PLL DD w/cartridge, \$50/BO; woodstove w/blower, \$50/BO, 393-3979 (Northboro).

**House**, center hall federal colonial, 3 bdrms, 2 baths, 529-4274 (Upton).

**Bedroom Set**, 3 piece pine set, \$825, 966-0623 (Bellingham).

**Items**, gas stove, \$75; Stanley garage door opener, new, \$150; dehumidifier, 1 yr old, \$70, 283-0828 (Gloucester).

**Auto Parts**, '77 Honda Accord engine, \$300; transmission, \$100; 2 snowtires, \$50, 757-0856/852-3114 (Worcester).

**Guitar**, Peavy T40 bass guitar, w/case, \$175, 256-0529 (Chelmsford).

**Bike**, 10 spd, blue/silver, 8 yrs old, \$65, 839-3138 (Grafton).

**Sailboat**, 30 ft Morgan fiberglass, sloop, slps 6, roller furling, electronics, many custom features, \$31,000, 347-3955 (Sturbridge).

**Items**, Apache Tent Trailer, slps 4, needs new canvas, \$250/BO; Upright freezer, \$125/BO, 839-3033 (N. Grafton).

**Bed**, queen, w/caster, \$45, 842-0357 (Shrewsbury).

**Guitar**, 1953 Gibson L4 acoustic, \$295, 839-2404 (N. Grafton).

**Property**, lake front, 1200 ft, 27 acres, Maine, 3 1/2 hrs from Boston, (603) 888-1040 (Nashua, NH).

**Apple IIC Computer**, monitor w/stand, printer and various s/w packages, 568-0174 (Hudson).

**Vacation Property**, Otis, MA, 1 acre lot w/35 ft Park trailer, winterizes, w/screen gazebo, swimming pool, tennis courts, \$15,000, 237-7564 (Wellesley).

**Townhouse**, 2 lg bdrms, fireplace, 2 decks w/sliding glass doors, basement, \$90,000, 839-6144 (Grafton).

**Guitar**, Yamaha 12 string FG311 II, w/case, \$150, 278-7239 (Uxbridge).

### AUTOS

'67 Camaro, convertible 327, red w/black stripes, \$3900, 861-6838 (Lexington).

'69 Dodge Polara, convertible, completely restored, 67K mi, \$5000/firm, 485-9894 days/366-0079 evenings (Westboro).

'70 Chevy Suburban, PS/PB, auto, new brakes, exhaust, \$900, 478-0560 (Milford).

'72 Mustang, PS, auto, AM/FM/cassette, AC, mags, \$2300, 944-2272 (Reading).

'73 Monte Carlo, for parts, new brakes, exhaust, \$150/BO, 481-2531 (Marlboro).

'74 Nova, hatch, V8 350 engine, 3 spd trans, \$595, 529-4427 (Upton).

'74 Chevy Pickup, 3 spd, \$800/BO, 839-9387 (Grafton).

'75 Mercury Monarch, 8 cyl, auto, 4 dr, AC, 89K mi, \$1200/BO, 366-0767 (Westboro).

'76 Honda CB500T, low mi on rebuilt engine, 987-1935 (Oxford).

'77 Chevy Malibu, 8 cyl, 305 eng, 4 dr, PS/PB, AM/FM, 34K mi, \$1200/BO, 792-9063 (Worcester).

'78 Subaru Wagon, 4 spd, 4 wd, radials, 86K mi, \$1500/BO, 271-3593/667-5109 (Bedford/Billerica).

'79 Mercury Bobcat, 2 dr, hatch, 4 cyl, auto, 26K mi, \$2200/BO, 792-9063 (Worcester).

'80 Mercury Cougar XR7, 302 ci, loaded, \$4700, 842-5143 (Shrewsbury).

'80 Mercury Capri, 44K mi, AM/FM/cassette, blue, \$2500/BO, 655-6306/536-2342 (Natick/Boston).

'80 Kawasaki 1000 LTD, black/silver, \$2000/BO, 366-4506 (Westboro).

'81 Chevy Chevette, 4 spd, AM/FM/cassette, AC, 62K mi, two tone paint, \$2300/BO, 757-1063 (Worcester).

'81 Honda Civic Station Wagon, AC, AM/FM, new tires, brakes, tune-up, 448-3217 (Groton).

'82 VW Rabbit, 4 dr, standard, 4 spd, 52K mi, \$3000, 366-4081 (Westboro).

'83 Volvo DL, 4 dr, 5 spd, AC, AM/FM/cassette, 34K mi, \$12,000/BO, 283-0828 (Gloucester).

'83 Pontiac J2000 Sunbird Coupe, 5 spd, AM/FM, snrf, cloth seats, two tone grey, \$6000, 366-8426 (Westboro).

'84 Chrysler New Yorker, fully loaded w/options, 20K mi, \$12,500/BO, 435-5430 (Hopkinton).

'84 Subaru GL, 5 spd, AC, baggage rack, bumper guards, 5 yr warranty, AM/FM/cassette, \$7495, 795-7742 (Shrewsbury).

'84 Subaru GL, gold, 5 spd, AC, 5 yr ext. warranty, 40 watt/chan eq. system, \$8400, 795-7742 (Shrewsbury).

'84 Buick Century Limited, 6 cyl, loaded, 528-4236 (Franklin).

## Is this the office automation promise you're buying from IBM and Wang?

Data General's CEO system gives you all the features for complete business automation.

When it comes to office automation, IBM and Wang would like to sell you the sizzle of future features. Features you need today. But ones they may not deliver for quite some time.

Data General's Comprehensive Electronic Office (CEO) lets you integrate your business applications with office automation functions and decision support tools such as spreadsheets, graphics and databases. So all levels of your business can work together more effectively.

We can also tie into almost every standard communication network to make your business more productive.

Our CEO system gives you all this, in addition to office automation essentials that are exceptionally easy to use.

While the rest of the world waits for IBM and Wang to supply each of these features, over 60,000 users have been sold on our CEO systems. And our support plans make sure they're using it to their best advantage.

In tomorrow's business battles, don't get burned by a smokescreen of promises. Check out Data General for total business automation solutions. For more information, call 1-800-DATAGEN or in Canada 1-800-268-5454.

CEO is a registered trademark of Data General Corporation.  
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Vendor Supplied Features	Data General MV Family	IBM System/ 36 Family	WANG VS Family
Integrated Office Product	CEO	Personal Services	WANG Office
First volume delivery	7/82	7/85	4/85
Integrated Spreadsheet	yes	no	promised
Integrated Graphics	yes	no	promised
Integrated Query	yes	promised	promised
Consistent User Interface	yes	promised	promised
Database Relational Codasyl	yes yes	no no	promised no
UNIX	yes	no	promised

Vendor Supplied Features	Data General MV Family	IBM System/ 36 Family	WANG VS Family
Integrated with laptop	yes	no	no
Integrated with IBM PC	yes	promised	yes
32 bit architecture	yes	no	yes
Supports 100+ users	yes	no	yes
Electronic Mail between peer systems	yes	promised	yes
SNA Networking	yes	yes	yes
X.25 Networking	yes	yes	promised
IEEE802.3 LAN support	yes	no	no

Data General delivers today what IBM and Wang promise tomorrow.

 **Data General**  
a Generation ahead.