# 1111 CVS News For The Employees of Data General

February 3, 1984

# Open Enrollment Questions To Be Answered

Data General Benefits administrators and HMO representatives will be available to answer employee questions regarding the open medical enrollment. The Benefits administrators will provide information about the Data General Medical Plan (Prudential). HMOs offered this year are Tufts Associated, Medical South, Harvard Community, Fallon Community, MultiGroup and Matthew Thornton Health Plans.

The Benefits and HMO personnel will be in the cafeterias at the locations, dates and times listed below. You may pick up HMO descriptive brochures nd enrollment cards at the meetings or at your Benefits and Personnel office.

Westboro meetings will be held in the cafeteria on Wednesday, February 8; Friday, February 10; Wednesday, February 15; and Friday, February 17, from 9 to 10 a.m. and 4 to 5 p.m.

In Milford, meetings will take place Wednesday, February 8; Friday, February 10; Wednesday, February 15; and Friday, February 17, in the cafeteria from 9 to 10 a.m. and 3 to 4 p.m.

# Stock Bought At \$28.25

Employees enrolled in the Data General Employees Stock Purchase Plan bought stock at \$28.25 per share in the period that closed Tuesday, January 31. The average fair market value on January 31 was \$42.00. Stock certificates will be mailed to participants' homes. Anyone who expects to receive a certificate but does not have it by February 15, should call Sue Singer at extension 5683 in Westboro.

# Chinese Businessmen Visit Data General Facilities



The delegation of businessmen and engineers from the People's Republic of China visit Data General's Portsmouth plant.

A group of 16 engineers, community officials and businessmen from the People's Republic of China visited Data General at Portsmouth, Southboro and Westboro on Friday, January 27. Sponsored and approved by the U.S. State department, this and similar visits are part of an effort to encourage high technology trade and bring the two nations closer together.

As a gesture of welcome, the Chinese flag was hoisted as the visitors arrived at Westboro. A similar expression of hospitality was accorded Data General visitors last year as the U.S. flag was raised during their visits to the city of Tianjin.

The visitors were accompanied throughout the day by Wayne Fitzsimmons, vice president, Americas/Far East and met with President Ed de Castro.

Li Lan-Qing, vice mayor of Taianjin and Han Tian Yao, deputy general manager of the Bank of China, spoke with Data General people and the press about China's desire for a broader use of computers in schools, universities and hospitals. They expressed the hope that the U.S. government, through its licensing of exports, would encourage the sale of high technology products to China.

Ed de Castro expressed the belief that improved trade relations between the United States and China would lead to renewed friendship between the countries and help improve the outlook for world peace.

# Corporate Human Resources Announces Organizational Changes

A new department - Human Resource Planning and Employee Information Systems - is being established within Corporate Human Resources. Director Marion Noble, formerly head of Manpower Planning and Employment, will manage the function, reporting to Vice President Don Bateman.

The new department is responsible for developing a new Personnel Data System (PDS); forecasting human resource needs in conjunction with the business planning groups; and modeling future manpower requirements.

Marion has been with Data General since 1972 in a variety of Personnel and Human Resource functions including director of Compensation and Benefits during the initial installation of a Personnel Data System, and director of Home Office Personnel.

The *Employment* function now reports to Director Eric Giskes, who will continue to be responsible for Sales and Systems Personnel as well. Employment, under Manager Steve Hobbs, now includes College Relations as well as staffing coordination, recruitment advertising, development of employment policies and practices, and Corporate Temporary Services.

# **Desktop Generation Information Available In Personnel Offices**

Information packages on the ordering of DESKTOP GENERATION Model 10 and Model 10SP computers by employees are now available at Personnel offices.

The packages contain complete pricing information and all the forms needed to place the order with Sales Administration in Westboro.

For employees, the cost of the hardware has been reduced to 40 percent. Extended warranty coverage has then been added to the purchase price for a net total of approximately 35 percent. Software is discounted up to 85 percent.

Equal Employment Opportunity and Affirmative Action programs, under Manager Peter Polachi, now report to Tom Gately, director of Employee Relations.

# Two Promoted In Americas/Far East

**Mick Barry** and **Bob Steele** have been promoted to positions within Americas/Far East.

Mick, Latin America Field Engineering (FE) Operations manager, will be based in Westboro, reporting to Dick Bright, area manager, Latin America. He is responsible for directing FE operations in South America, Central America and the Carribean. He started with Data General in 1976 and has held line and staff positions in Australia, New Zealand, Venezuela and the United States.

Bob has been named Field Engineering manager of Far East Marketing Operations and will relocate to Hong Kong. He reports to Jerry Greene, regional manager, Far East Marketing Operations.

Bob has been with Data General for six years, most recently as A/FE technical support engineer, based in Westboro. Prior to Data General, Bob was with Calcomp and RCA.

# PRIDE Circle Facilitators Attend Conference



Harold Allen, PRIDE Circle facilitator at Data General-Clayton, teams up with Mary Anne Sannicandro, facilitator at Milford, for a group exercise in leadership.

PRIDE Circle facilitators throughout Data General recently attended a four day conference at Data General-Woodstock to undergo advanced leadership training and renew their commitment to the PRIDE Circle program.

The Conference, attended by facilitators from Manufacturing, Field Engineering and Corporate Engineering groups, included business meetings, the review of new training materials, and intensive workshop sessions focused on skill building.

The Conference opened, for some, early Monday morning when all newly-appointed facilitators arrived at Westboro a day early to take part in an introductory training course to prepare them for the hectic week ahead. New to the role of facilitator are: Wanda Drymala, of Austin; Claudia Lloyd, of Westboro; Pam Karaffa, of Portsmouth and Karen Crandell, of Southboro.

Wanda Drymala, new facilitator at Data General-Austin, found both the course and the Conference to be very beneficial. "Being new to Data General and the PRIDE Circle program, I very much enjoyed meeting the other facilitators and forming a network with them."

The Conference, hosted by John Thompson, manager of Corporate PRIDE Circle Administration and Quality Training, officially opened Tuesday when the entire group of facilitators congregated in Woodstock. A business meeting chaired by Anneliese Vernatter, senior Quality engineer, was first on the agenda with the PRIDE Circle Conference in June the main topic of discussion. That afternoon the facilitators had the chance to learn more about themselves when they took part in a self evaluation to practice the use of the "Social Style" module of analysis.

Gloria Carter, PRIDE Circle facilitator at Data eneral-Apex, found the self-evaluation to be very enlightening. "I discovered very interesting things about myself," she says. "Learning more about yourself helps you to grow. I feel very positively about the session."

Wednesday the facilitators engaged in a four-hour workshop session on communications and perceptions, led by Keith Krewson, director of Industrial Relations and Management Training at The Foxboro Company.

In his talk entitled, "What Is Clear To You, Is Very Clear - To You," he focused on the relationship between the communicator and the listener and demonstrated how perceptions can differ unless direct feedback is used. "For effective communication to take place," explains Keith, "both the communicator and the listener must be self-assertive, respectful and exhibit an attitude of equality."

Dick Driscoll, who was recently named Corporate Quality Assurance director and head of the entire PRIDE Circle program, then took the floor to introduce himself and express his support of the PRIDE Circle program. In welcoming the group he said, "We are happy to see that this program instituted by Manufacturing is spreading by its own merits through other organizations. The facilitators are charged with a very responsible position and the success that the program has achieved is in great part due to their efforts."

The facilitators spent the remainder of the Conference wrapped up in an intensive leadership training

course. The theories of the leadership module were presented as were the expectations, definitions, and related styles and techniques. The theory was then practiced by the facilitators through group dynamics exercises and self assessment.

It was a successful week for the facilitators, spent learning about themselves and the processes of communication and leadership so they can put their skills to use in promoting and facilitating the PRIDE Circle program.



Linda Gordon, PRIDE Circle facilitator at Westboro, works with John Thornton, of Media and Course Development, in a test designed to distinguish between assertive and aggressive behavior.

# Data General Adds MIRAGE To MV/Family Systems

MIRAGE, from Rational Data Systems, Inc., (RDS), New York, New York, is now available on ECLIPSE MV/Family systems. The MIRAGE system lets users run the extensive library of CP/M-80 personal-computer programs on Data General 16- or 32-bit computers.

The MIRAGE system consists of the MIRAGE M102 Processor, which occupies any I/O slot in a standard chassis and lets Data General users run programs written for the popular CP/M operating system. The M102 contains two complete Z80A-based microcomputers, each with its own 64KB of RAM and asynchronous communications ports.

Also included in MIRAGE is Digital Research's CP/M operating system, various utilities, and the primary software component of the product, the MIRAGE "server" which runs on the Data General "host" computer.

"This announcement is another step in Data General's strategy of offering its users a full range of ECLIPSE MV/Family application software packages for decision support and data management," said Dave Lyons, vice president and general manager, Information Systems Division.

# Austin Hosts Peripherals Conference

Continuing to quickly develop products and bring them to market is the challenge facing Peripherals Development groups within the company.

This was the message delivered to Peripherals Development and Manufacturing managers from across the company at the second Peripherals Management Meeting, recently held in Austin, Texas. "Marketing windows open and close quickly," said Jim Barnes, vice president, Peripherals Development.

Jim applauded the groups' accomplishments in 1983 - the new DASHER D210, D211, D410 and D460 terminals and the new 354-megabyte model 6236 disc drive and its controller - and spoke of the challenges ahead: developing and manufacturing new terminals, graphics software, printers, disc drives and tape drives.

Data General-Austin played host to the conference, with participants being given tours of the Austin Manufacturing and Peripherals Development laboratory facilities. In addition to the local Austin employees, conference participants came from Westbrook, Westboro, and Nippon•Data General.

President Ed de Castro opened the conference with an upbeat talk on how Data General's breadth of product line; commitment to the customer; delivery of low-cost products through varied means of distribution; and vertical integration will ensure that Data General will be one of the six or seven data processing companies in existence 20 years from now.

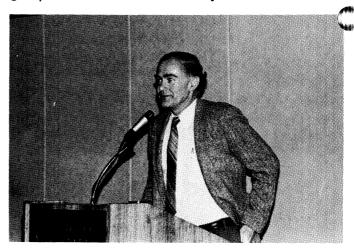
The changes within the company over the past few years have produced a successful synthesis of the old and the new. "We've got it going right. We've got to keep working hard to keep it going right," said Ed. "Fundamentally, we're going to have to rely on some very talented people to do an awful lot for us."

The conference included presentations by Jim; Todd Woodcock, Austin Peripherals Development lab director; Joe Godbout, Mass Storage Engineering (MSE) director; Jim Williamson, vice president, U.S. Manufacturing Operations; Don McDougall, vice president, Technical Products Division; Dave Lyons, vice president, Information Systems Division and George McClelland, treasurer. Workshops were held on several topics, including development and marketing.

Todd spoke on Austin's role in designing printers, terminals and graphics software, and Joe, on MSE's role in developing state-of-the-art magnetic storage devices. Jim talked of the teamwork between Manufacturing and engineering groups.

Conference participants included not just Peripherals Development and Manufacturing managers, but also key contributors in those groups and from marketing and finance areas as well.

Summing up the groups' goals for the future, Jim said, "We've got a big challenge. We've got a good group and there's no reason why we can't succeed."



President Ed de Castro talks about Data General's successes.



Plant Manager Mike Moran (left) talks to John Caruso, Disc and File Operations manager at Data General-Westbrook, during a conference reception.



Lab Director Todd Woodcock (left) and Jim Barnes, vice president, Peripherals Development (center), discuss development strategy with Peter Jessel, Business Group Planning director.

# In Westboro

# **People**

# Jim Moran Named Manager Of Manufacturing Compensation

Jim Moran has been named manager of Manufacturing Compensation, reporting to Guy Carter, director of Manufacturing Personnel.

In this position, Jim will be responsible for all Manufacturing compensation and benefit issues for both domestic and international locations. His responsibilities include: salary planning and tracking, job grade leveling, expatriate compensation, and development of compensation tools.

Jim joined Data General at Westboro in 1981 as manager of exempt compensation in the Corporate Compensation and Benefits department. Prior to that, he was director of employee relations for the System Manufacturing Division of the Foxboro Company and has also been director of corporate compensation for American Optical Corporation. Jim holds a bachelor's degree from Providence College.

### In Educational Services...

Three new instructors, *John Calandrello, Dick Colvario, Maureen Schlickman;* and an associate technical editor, *Judy Rubenstein,* have joined Educational Services at 2400 Computer Drive.

John Calandrello and Dick Colvario are software instructors, reporting to Software Section Manager Bob Pittman. Both John and Dick will teach FORTRAN, COBOL, and INFOS classes as well as Advanced Operating System (AOS) and AOS/VS (Virtual Storage) courses.

John comes to Data General from Greeley and Hansen Consultants in Philadelphia. He holds a BS in general sciences and an associates degree in electronics engineering technology from Temple University.

Dick joins ES from Bunker Hill Community College where he was a computer science instructor. Dick holds an MED in special education and a BS in business administration from Northeastern University.

A seven-year Data General employee, Maureen was promoted to a Comprehensive Electronic Office (CEO) instructor, reporting to Software Section Manager Jann Levesque. Most recently, Maureen was an instructor/system support coordinator in Manufacturing Indirect Productivity Systems.

As an associate technical editor, Judy edits and coordinates production of Educational Services course materials for lecture and self-study courses. She reports to Carol Koundakjian, Documentation Design manager.

Before Data General, Judy was with Faneuil Hall Marketplace, Inc. and Action for Children's Television. She holds a BA in English from Kenyon College in Ohio and is in a graduate program in communications and films at Boston University School of Public Communication.

## In NASD...

North American Sales Division (NASD) welcomes *David Ivey*, Industrial Automation specialist, reporting to Clayton Reed, director of North American Sales Support. David will provide Sales support for Technical Product Division (TPD) products in the Industrial Automation market.

Prior to joining Data General, David was Sales and Marketing manager at Waters Manufacturing, Inc. and with Inconix Corporation. He holds an MBA from Babson College and a BS from U. S. Merchant Marine Academy.

## In TPD...

**Tom Roberts** has been appointed a Technical Products Division (TPD) senior Marketing specialist in the Mechanical CAD/CAM area, interfacing with ISV's and OEM's. He reports to Steve Aucoin, manager of CAD/CAM Marketing.

Tom comes to Data General from Nixdorf Computer Company where he was in Marketing support for Fortune 100 companies and evaluated CADAM, IBM's CAD/CAM software. Prior to Nixdorf, he was with IBM and Garnett and Fleming.

Tom holds an MBA from University of Kansas and a BS in civil engineering from Cornell.

## In SDD...

Corporate Systems Support welcomes Senior Product Specialist *Brian Gubser* who will be responsible for supporting RDOS/RTOS operating systems for STRs. He will report to Subu Kota, manager of Small Operating Systems Support.

Brian comes to Data General from 17 years at Boeing Commercial Airplane Company. He studied engineering at Washington State University and Highline Community College, Seattle, Washington.

## In ISD...

Laurie Cadigan has joined Information Systems Division (ISD) as a marketing specialist, reporting to Phil Cognetta, manager, Marketing Support. Laurie's duties include marketing and sales support for ISD's System Supplier program.

Laurie was with Nixdorf Computer Corporation before coming to Data General and prior to that with the United States Department of Transportation and University Computer Center. She holds a BA in communications studies from University of Massachusetts at Amherst. Allyson Crocker comes to Data General as a programmer, reporting to Ray West, Data Management section manager. Her duties involve design and development of new Data Management and Decision Support for Information Systems Division's office automation products.

Prior to coming to Data General, Allyson was with IBM in Poughkeepsie, New York. She holds a BS in computer science from Union College in Schenectady, New York.

## In Corporate Publications...

Karen Myer has been named Marketing Applications Products Sales (MAPS) Editor, reporting to Sandy Roca, MAPS Managing Editor. Karen's responsibilities include designing, editing, and preprint coordination of MAPS volumes I, II and III.

Karen was Editor, Butterworth Publishers, Woburn, prior to joining Data General. She holds a BA in English from Bucknell University, Lewisburg, Pennsylvania and attended University of Denver Publishing Institute, Denver.

# DAE Circle Meets Managers



Members of the DAE (Design Assurance Engineering) PRIDE Circle who met with managers recently include (front, from left) Dave Knox, Debbie Lavigne, Frank Washburn, Peter Totas; (back, from left) Rex Morrill, Paul Fernandes, Keith Williams, and Leader Tom Gardner.

"Do it together" was one of the messages of the 1983 Manufacturing Managers' Conference and it is one that has special meaning for the DAE (Design Assurance Engineering) PRIDE Circle.

Two weeks ago, the DAE Circle held its first management presentation to highlight the problems identified by the Circle over the last six months and to outline the Circle's proposed solutions. What resulted was a frank dialogue between the members and their managers about the impact of these problems and the benefits to be derived by resolving them.

"We found our managers to be very receptive to our suggestions," says Circle Leader Tom Gardner. "Perhaps one of the biggest benefits of Circle involvement for all of us was the opportunity to have the type of discussion we had."

"Before this project," continues Tom, "we (members) tended to avoid discussing concerns with managers. The meeting was helpful in building trust. We see now that we need to get them more involved."

The problems identified by the DAE Circle were communication problems revolving around inter- and intra-group interaction on new product testing. The proposed Circle solutions would help to close the communications gap by insuring that the appropriate coordination takes place and that the necessary contacts are identified early in the project.

During the DAE Circle meeting, manager Joe Cox was instrumental in expediting action items related to the project and in scheduling a follow-up meeting between the Circle members and their managers.

Asked what impact this project has had on DAE, Joe replied: "It has gotten people from different groups talking to one another. If we had this meeting a year ago, we would have avoided many missed communications."

"You can get isolated when you work in a lab" says Joe. "Realizing that others share your problems and your concerns affects the way in which you deal with them. I wish that more people in DAE would join a circle. It's been very beneficial."

As a direct result of the Circle's efforts, the Deroject Assignment Directory was developed. "Junknowing who to talk to on a project can eliminate a lot of wasted time," says Joe.

Asked about what the presentation achieved for the members, Tom replied: "Everyone pulled together to make it a success. We have a good feeling and are encouraged to move on to the next project."

Beginning Monday, February 6, Westboro employees who have submitted requests for keys to offices in their work areas are asked to personally sign for the key(s) when they pick them up. This procedure is established to insure individual accountability. The keys are distributed from the Security Control office, located at MS C111 (next to the cafeteria), extension 6100.

# Need An Adding Machine - Electric Letter Opener?

Westboro Purchasing has three electric Olivetti 300 adding machines and one electric letter opener available to any interested department, free for the asking. They may be seen by calling Annie Tower at extension 4340.

The items will be released on a first-come, first-serve basis, with a written request signed by a department manager.

# REMINDERS Overnight Parking

Employees leaving vehicles overnight or weekends at Data General-Westboro are asked to park in the section of the visitors' parking lot, located to the left before entering the circular area in front of Building 14A. Corporate Safety/Security (extension 6100) should be notified prior to leaving any vehicles.

# Copy Key Readings Due

Copy key readings are due in the Westboro Copy Center on Monday, February 6 and Tuesday, February 7. Please call extensions 6141 or 6073 with your reading.

# Tax Forms Mailed Upon Request

The Data General Tax department is asking all employees who are seeking Federal and State Income Tax forms to fill out the order blank below and mail it to Chris Colonero, MS F231, in Westboro. Please do not apply in person. Your order will be filled and mailed back as soon as possible. Only requests using the form below will be filled.

Only one of each type of form requested will be supplied, due to the limited amount on hand. If the form number is unknown, just state its purpose.

Tax Form Request Name:	
MS:	Ext:
Federal:	State:
	-

# Milford

# **People**

In FE MIS ...

Two computer operations supervisors have been added to Field Engineering (FE) MIS (Management Information Systems), reporting to Nick Nikiforow, manager of Equipment Operations.

**Dan Riley** and **Wayne Glynn** will supervise operator training, production scheduling, and development of procedures for coordination and control. Dan has been assigned to the second shift and Wayne to third shift.

Dan comes to Data General from Automatic Data Processing Network Service. He holds a BA from American International College. Wayne was a computer operations supervisor at Rockland Trust Company before joining Data General. He holds an associate's degree in computer science from Blue Hills Technical Institute.

# Satisfaction Stressed At Repair Center Meeting

Customer and employee satisfaction and operations performance are Logistics' main areas of concentration, according to Bill Bentley, vice president of North American Field Engineering (FE). Bill spoke at a recent Product Repair Center (PRC) business review meeting at Woodstock.

Also stressing the importance of "good employee relations" was Director of FE Operations Troy Taylor who suggested that managers give presentations to their employees. "Tell employees where Data General has been, where it is going and their role in the future." he said.

"We achieved the highest customer satisfaction ever in 1983," Bill said praising the PRC for its major contribution, especially in areas of quality enhancement and parts availability. "Our objective is to be the best service organization in the industry," Bill said.

Asking for PRC's help in attaining Logistics' anticipated success for 1984, Bill outlined the following objectives:

- Improve availability of spares at the field stocking level on all products with even higher levels of availability on certain products, such as, the MV family and custom products.
- Improve priority 1 service levels for quick turnaround of material shipments in emergency situations.
- · Continued emphasis on quality activities and, in

particular, the dead-on-arrival (DOA) program.

- Define and develop procedures that will provide adequate material support and controls for remote sites/FEs.
- Ensure the effective removal of non-utilized unwanted material from field stockrooms resulting in more efficient use of available stockroom space.
- Improve the availability of tools to the field.
- Continue to implement elements of the "optimum inventory" plans.

"This quarterly review offers a forum for managers and supervisors of other departments within FE to present operations with their charter, responsibilities, goals and objectives," said Steve Jackson, PRF senior test supervisor, who chaired the meeting. "It gives us an opportunity to review performance and maximize communication which serves to increase cooperation among the various groups that comprise FE."

# **February is HEART Month**

During the month of February, which has been designated 'Heart Month', Data General-Milford employees are invited to have their blood pressure checked during the Hypertension Screening Program in progress. Those who missed the sign-up date are still eligible to be tested, according to Nurse Ann Marie Robinson. Late applicants may leave their name and extension at the Health office as soon as possible. They will be notified of their appointments. Screening will begin Monday in the Health Office, adjacent to the cafeteria.

# "People Really In Control" CIRCLE Gives Presentation

For the past several months, members of the "People Really in Control" PRIDE Circle of the Product Repair Center (PRC) warehouse at Milford have been analyzing and studying packaging and documentation of field returns.

Their study resulted in a comprehensive report of the problems and recommended solutions. The group made presentations to both the local steering committee and a "blue ribbon" steering committee, comprised of several branch and field managers in Woodstock. The PRC group gained votes of confidence and support toward implementing the project.

In presenting the project, Circle Leader Debbie Gibson introduced the functions of the department. All items returned to Milford for repair pass through the PRC warehouse where "openers" unveil a varied inventory of computer parts to be repaired. These items are referred to as "field returns".

Frequently parts arrive without the proper form, a Material Requisition Move Ticket (MRMT) or the MRMT has insufficient or wrong information, incorrect part numbers and/or quantities, or excess materials listed.

The circle used visual aids in demonstrating the problems and proposed solutions.



Members of Product Repair Center (PRC) Warehouse PRIDE Circle, "People Really In Control" are (front) Co-leader Russell Breault; (second row - from left) John Geary, Leader Debbie Gibson, Donna Byrne, Mary Lesperance; (back - from left) Wayne Wright, Joe Cotrona, Allan Ayotte, and Mario Moura. John O'Donnell is missing from photo.

# DESKTOP GENERATION Dealers Announced

Data General has selected and trained 23 of its 38 new dealers to sell its DESKTOP GENERATION Model 10 systems.

The new DESKTOP GENERATION Model 10 is a multi-terminal business system providing industry standard software as well as a complete range of Data General's own business software applications.

The dealerships include:

#### Area

Allentown Business Systems, Allentown, PA
Automated Professional Systems, New York, NY
Caldwell Computer, Philadelphia, PA
Digital Computer Studio, Huntington, NY
Enviroplan, West Orange, NJ
Logical Systems, Simsbury, CT
Pro Systems, Inc., Cranston, RI
Professional Data Analysis, Natick, Mass
Valentine's, Inc., Trenton, NJ

#### Area II

Business Equipment & Supply, Columbus, Miss.
Business Equipment & Supply, Tupelo, Miss.
Interactive Management Systems, Colorado Springs, CO
The Interact Company, Asheville, NC
Interactive Management Systems, Colorado Springs, CO
Micro-Age, Tarpon Springs, FL
Scientific Trading, Inc., Fairfax, VA

#### Area III

The Interact Company, Greensboro, NC The Pro Shop, Lakewood, CO Tremco, Salt Lake City, UT

#### ea IV

Computer Professionals, Inc., Albany, NY Hampton Business Machines, Chicago, IL Hy James, Inc., Farmington Hills, MI Kitz & Pfeil, Inc., Oshkosh, WI

# Finance Employees Participate In Job Rotation Program

Data General employees are enhancing their careers within the Finance organization through participation in the Finance Career Program. Over the next several months, nearly 20 employees will be rotating their job responsibilities, moving from one area of Finance to another as part of the program.

These areas include Treasury, Internal Audit, and various parts of the Corporate Controller's organization

The program enhances and develops individual skills in the various Finance areas so that employees can better serve the operating groups. The program increases individual awareness of departmental and business operations, and provides an organized

ocess of personal and professional career development. Each assignment covers a period of approximately 18 to 24 months.

The following are participating at this time:

- Dave Ausman Corporate Credit to Corporate Cost Accounting.
- Dave Basok Special Systems Finance to Southboro Financial Planning.
- Bob Bergantino Corporate Accounting to Field Engineering (FE) Cost Accounting.
- Peter Bramley Southboro Accounting to Corporate Accounting.
- Kevin Bridgeo Corporate Credit to North American Sales Division (NASD).
- Terry Brosnan Internal Audit to Corporate Accounting.
- Phil DeCristo Manufacturing Financial Control to Corporate Profit Planning.
- Sharon Friars Field Engineering (FE) Cost Accounting to Southboro Accounting.
- Anne Hawthorne International Treasury to Corporate Credit.
- Rich Hurley Corporate Profit Planning to Business Division Finance
- Dan Modelane Corporate Accounting to Special Systems.
- Frank Pellegrino NASD to FE Financial Control.
- Margaret Raymond Corporate Accounting to Business Division Finance.
- Alan Smith Corporate Cost Accounting to Southboro Accounting.
- Nancy Waite Corporate Credit to International Treasury.
- Barbara Young Product Financial Analysis to FE Logistics.

# **Milestones**

Congratulations to the employees celebrating five, 10 and 15 years of service at Data General.

## Westboro

## Fifteen Years

Richard Mank Jean Hanson

Ten Years

Anne Beckstrom David Carter

Frank Stokes

Five Years

Christopher Crawford Peter Brewer William Shelley John Withee

Mary Habacker
Paul Furphy
Philip Cognetta
Lucio Digiovanni
Brandon Barney
Marjorie Anderson
David Utter
Mark Wilding

Mark Temple Deborah Largesse
James Bosco Patricia Scanlon
Helena Retecki Glenn Bessert
Denise Orlando Teresa Porter
Robert Simpson Bernard Ash

**Douglas MacDonald** 

Milford Five Years

Marilyn Moran Joanne McGrail
Stephen Barrett Lester Libenson
Paul Gavin Jr. Suzanne Cadrin
Diane Busby Janard Driscoll

Marjorie Luciano

# **Benefits**

# Savings & Investment Plan Quarterly Statements

Employees participating in the Data General Savings & Investment Plan will receive quarterly statements next week. The statement will reflect account activities, such as loans and earnings or losses, and account balances as of December 31, 1983. This statement will also include two important items not shown on previous quarterly statements: the transfer of funds, and, for tax purposes, interest paid on loans during 1983.

If you made loan repayments last year, your statement will indicate the total interest paid. If you are itemizing your 1983 income tax return, you may deduct the interest payments just as you may deduct the interest on any other loan.

Fund transfers are effective January 1, 1984. If you requested a transfer of funds, the transfer will be illustrated as a separate item and include in the opening balances for the next period. Employees

may transfer all or a portion of any fund(s) only on January 1 each year.

If you do not receive a statement or have questions, contact Barbara Wahl on Westboro extension 4524.

# **Employee Investment Information**

(As of January 31, 1984)

# Savings & Investment Program

Guaranteed Fund (Current Return)

Balanced Fund (Share Value)

Equity Fund (Share Value)

Loan Interest Rate

12.5%

\$14.41

\$10.80

13.5%

#### Data General Stock

Current Price \$41.625
Employee Purchase Plan Option \$28.25

(85% of August 1 price\*)

Beginning with the paychecks issued on January 5, all savings & investment withholdings will be included in taxable wages for the purpose of calculating Social Security (FICA) tax.

# **Activities**

# Volunteers Needed To Plan Outings

Employees interested in volunteering to plan and organize Data General summer outings are invited to attend an organizational meeting Wednesday, February 8, at 5:15 p.m. in the Westboro cafeteria. Anyone who would like to join the group but is unable to attend, contact Activities Chairman Richard Lawler at extension 4512 in Westboro.

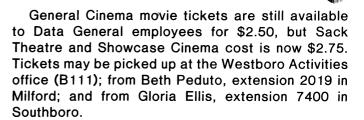
## Design An Outing Logo

The Data General Employee Activities Committee is sponsoring a "Design an Outing Logo" contest for the 1984 summer outings. The winning entry will become the official logo and will appear on posters, tee shirts, hats, etc. Entries must be submitted in black and white and on an 8 1/2 by 11-inch white paper. Send entries to *LOGO CONTEST*, MS B111 in Westboro and include your name and mail stop. Deadline is February 29.

# Magic Kingdom Membership Cards Available

Magic Kingdom Club membership cards are available to employees free of charge. Club members and their families are entitled to discounts at Disney World in Florida and Disneyland in California. Contact Evie Dumas at extension 5562 in Westboro, MS E235, for a two-year membership.

## **Discount Movie Tickets**



## At The Centrum:

## The Harlem Globetrotters

The Data General Activities Committee has discount tickets (\$7.50) for the 7:30 p.m. performance of the Harlem Globetrotters on Wednesday, February 22. Send requests to GLOBETROTTERS, MS D232 in Westboro, with a home-addressed stamped envelope. Make checks payable to the Data General Activities Committee.

## Sesame Street Live

The Sesame Street Muppets will host an old-fashioned country style hoedown, "Sesame Jamboree," at the Centrum, Sunday, February 19 at 1:30 p.m. Discounts tickets, \$5.50 each, are available from the Data General Activities Committee. Scheck, payable to Data General Activities Committee, MS D232 in Westboro, and include a home-addressed stamped envelope.

# Sugarbush Here We Come!

The Data General Ski Club is busy finalizing the list for the March 23 - 25 Sugarbush Valley trip. Anyone planning to join the group mail your deposit, \$40 per person, to Glenn Kaplus in Southboro, MS 6-1, or Debbie Cox, MS M331 in Milford, or Debbie Hixson, MS C223 in Westboro. Total cost of the trip is \$110.

### Ski Club Has Discount Booklets

A discount booklet which offers discount coupons for over 20 New England ski locations, as well as areas in Connecticut, New York, New Jersey, and Pennsylvania, is offered through the Data General Ski Club. For further information, contact Debbie Hixson at extension 5003 in Westboro.

Mini News is published weekly for the employees of Data General-Westboro. Material may be submitted for publication to Joan Simoneau, extension 4711, MS A235. Data General - An Equal Opportunity Employer.

<sup>\*</sup>restated to reflect 2-for-1 stock split.

# **CARPOOL**

**Ride Needed**, Marlboro to Sobo, 8 - 4:30 or 8:30 - 5, will share expenses, call Marie x7700.

• rpool, needs add. riders, to B.U., Tues.
• class, 6-9, form Webo, call Marc
x3340.

Carpool, from Cambridge to Webo, 2 to 4 days/wk, call Judith x4057.

**Start/Join**, carpool from E. Boston to Webo/Sobo, 8:30-5, call Gabe x6273.

**Driver/Rider Needed**, for existing carpool, Boston/Southend to Webo/Sobo, 8:30-5, call Mark x6207.

Carpool, Sobo/Webo to B.U. & back, Wed. 6-9 p.m. classes, call Chris x7913.

# **MARKETPLACE**

#### Free

**Schnoodle**, Schnauzer/Poodle, 5 mo, 699-7727 (Plainville).

#### Found

Items, hooded scarf; men's br. gloves; men's cordoroy cap; men's grey suit vest, call Security, x6100 or 6036.

#### **For Rent**

Apt, Shrewsbury center, 3 rms, residential neigh, \$325 + util, 842-8776 (Shrewsbury).

**Studio Apt.**, at Fountainhead, pool, tennis, \$430, inclu. util, avail. immed, 366-2678 (Westboro).

**Condo**, Hyannis, slps. 4-6, avail. 8/25 - 1, extras, 756-5204 (Worcester).

Chalet, near White Mts., NH, \$275/wk, \$175/wkend, 754-6040 (Shrewsbury).

**Apt**, 2 rms, 3rd. floor, \$125/mo, util. not inclu, 753-2248 (Worcester).

#### Wanted

**Station Wagon**, late model, full or mid size, V-8, 839-6887 (Grafton).

Roommate, to share 3 bdr. house on lake, 2 car garage, \$350/mo. + 1/2 util, 481-0167 (Marlboro) aft. 9 p.m.

**Bunkbeds**, reasonable price, good condition, 478-4898 (Milford).

Roommate, to share 2 bdr. apt, avail. immed, \$200/mo, includ. util, 234-3521 (Whitinsville).

Roommate, to share lg. 6 rm. apt, Worcester, \$210 inclu. all, avail. immed, call Susan, 798-0185 (Worcester).

Office Desk, wooden, drawers on sides, 883-3027 (Blackstone).

ColecoVision Cartridges, used, will buy or trade, 435-5339 (Hopkinton).

Roommate, for Ig. 2 bdr. apt, avail. immed, \$225/mo. + 1/2 util, call Andrea, 485-4463 (Marlboro).

#### For Sale

Items, 5 pc. surgical steel cutlery set w/block, \$45; french knife, \$5; casserole shes, \$8/ea, 875-5042 (Framingham).

res Concert, 2 tickets, Feb. 9, Centrum, \$35, 393-2763 (Northboro).

Electric Stove, Magic Chef, self-cleaning, white, \$100/BO, 478-4929 (Milford).

Sailboat, '68 Cal 28, 28 ft. sloop, slps. 6, full galley, 15 hp. '81 Evinrude, \$16,900, 358-7861, (Wayland).

**Tires**, GR78-15, Goodyear seasonal radials, WW, mounted on rims 5 lug rims, \$85, 365-6672 (Clinton).

Music Man Amplifier, 210 HD, 120v, 60hz, 3.2 amps, output 130 watts R.M.S., extras, \$300, 883-1958 (Bellingham).

Pentax Spotmatic, 55 mm, f 1.7 lens, 80 - 200 mm zoom lens, ass. filters & hood, \$175, 655-9221 (Natick).

**Crib**, new mattress and sheets, \$50, 872-3446 (Framingham).

Speedboat, '75 West Wind, 15 1/2 ft, w/trailer, 85 hp, Mercury outboard, xtras, \$4700/BO, 865-3213 (Sutton).

Car Parts, for Plymouth Duster, doors, transmission, tail light assy, carburetor, 4-13 in. tires on rims, BO, 528-5653 (Franklin).

Tires, 4 Dunlop, 165-13, \$60; 2 Mich. 165-13, \$35; 2 Mich. 185-70-14, \$80; 2 Phoenix, 185-70-14, \$50, 653-7133 (Wayland).

Saw Blades, woodbits; counter sink bits; sabresaw blades; recipco blades, all unused, 885-3856 (Spencer).

Cross Country Skis, 2 pr, wooden, Head, 180 cm, \$25/pr, never used, 534-9394 (Leominster).

**X-Country Ski Shoes**, woman's sz. 6 1/2, never used, \$15, 359-7671 (Medfield).

**Minolta XG7**, w/case, 2 Minolta lens (135mm & 55mm), \$200, 883-3279 (Blackstone).

#### Autos

'31 Model A Coupe, restored, authentic, rumble seat, dk. maroon w/blk. fenders, custom cover, \$9000, 653-1187 (Natick).

'71 VW Superbeetle, new tires, battery, \$500/BO, 234-7230 (Linwood).

'73 Chevy Pick-Up, some new parts, \$850, 528-3948 (Franklin).

'76 Honda Civic, 51K mi, some rust, \$750, 875-1807 (Framingham).

'78 Buick Regal, AM/FM 8 trk, AC, BO, 234-3654 (Whitinsville).

'78 Kawasaki KE 175, dirt bike, 393-3268 or 393-8645 (Northboro).

'78 Plymouth Arrow, 4 spd, AM/FM radio, low mi, snow tires, BO, 473-8504 (Hopedale).

'78 ford Futura, AM/FM, 52K mi, 4 cyl, \$3400/BO, 234-9691 (Northbridge).

'79 Pontiac Grand Prix, V6, PS/PB/PW, AM/FM stereo, 74K mi, velour interior, \$3500 839-9511 (Grafton).

'79 Chevette, 4 dr, 4 cyl, low mi, AM/FM cassette stereo, new paint, 473-8504 (Hopedale) or 623-8559 (Manchester, NH).

'79 Jeep CJ-7 Renegade, hardtop, AM/FM, 3 spd, std, 24,500 mi, asking \$5300, 461-6000 or 728-3535 (Pawtucket, RI).

'79 AMC Spirit DL, 6 cyl, 4 spd, PS, AM/FM cassette, rear defogger, 39K mi, \$3,200/BO, 754-5401 (Worcester).

'80 Suzuki GS550ET, 6 spd, 13,500 mi, new tires, luggage rack, \$995/BO, 435-5570 (Hopkinton).

'80 Chevy Citation, V6, FWD, 4-spd, std, PS/PB, steel radials, 75K mi, \$2600, 655-4162 (Natick).

'81 Kawasaki KZ, 750, low mi, \$2100, 478-4898 (Milford).

'81 Chevette, 2 dr, options, 478-4898 (Milford).

'83 Alfa Romeo, 2 dr. coupe, AC, 5 spd, AM/FM cassette, 16K mi, \$13,400, 692-6558 (Westford).

'83 Camaro Berlinetta Coupe, V6, 7K mi, still under warranty, loaded, \$11,500/BO, 872-5181 (Framingham).

# **MENU**

Westboro Cafeteria, Monday, Veal Parmesan; Tuesday, Calzones; Wednesday, Lasagna; Thursday, Seafood Roll; Friday, Fried Clams.

DeeGee's, Monday, Monte Christo; Tuesday, Fettucini Alfredo; Wednesday, Roast Beef Dinner; Thursday, Ham & Cheese Omelet; Friday, Seafood Salad Roll

Milford, Monday, French Fling; Tuesday, Stuffed Shells; Wednesday, Salisbury Steak; Thursday, Sausage Calzones; Friday, Fried Clams.

Southboro , Monday, Veal Cutlet Parmesan; Tuesday, Roast Turkey; Wednesday, Swedish Meatballs; Thursday, Macaroni & Cheese; Friday, Fish & Chips.

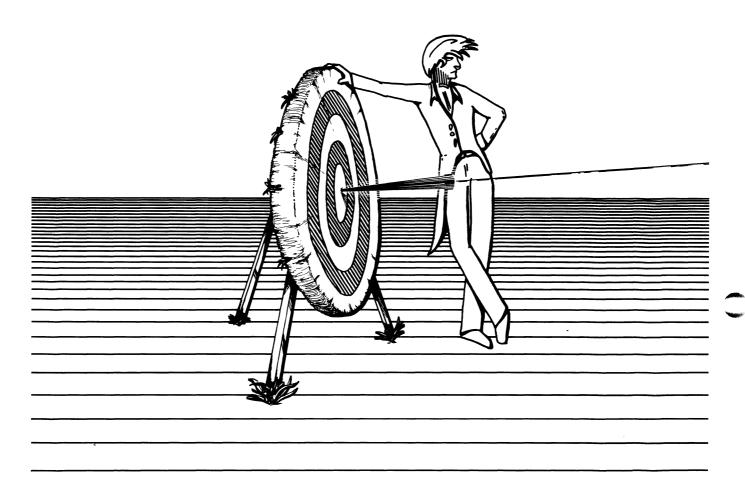
Hours,

Westboro Cafeteria , full breakfast, 6:30 a.m. - 9:00 a.m.; lunch, 11:30 a.m. - 1:30 p.m.; supper, 4:30 p.m. - 6:30 p.m.; open from 6:30 a.m. - 3:00 p.m. for beverages. Dee Gee's , full breakfast, 6:00 - 8:30; lunch, 11:30 - 1:30; ice cream, 11:30 - 3:00; open from 6:00 - 3:00 for beverages. Pizzeria , serving from 10:00 - 2:00. Milford , full breakfast, 6:30 - 8:30; lunch, 11:15 - 1:15; supper, 5:30 - 7:30; open from 6:30 - 3:15 for beverages. Southboro , full breakfast, 6:30 - 10:00; lunch, 11:15 - 1:00; open from 6:30 - 3:00 for beverages.

# **MINI NEWS**

All ads must be submitted in writing and include employee's name. home phone and extension number. All ads must be received by 11 a.m. Tuesday morning of the week published. Ads will be stamped with the time and date as they're received and will run on a first come basis. Send ads to Cynthia Myers, MS A-235.





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PRIDE MEANS QUALITY...QUALITY MEANS EXCELLENCE

**1** Data General