

# Mini News

## News For The Employees of Data General

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May 6, 1983

### Ada Work Centers Based On ECLIPSE MV Computers

A family of software development work centers for Ada programs, the language used by the United States Department of Defense (DOD) and its contractors, has been announced this week by Data General. The work centers are based on Data General's new Ada compiler and the Ada Development Environment (ADE software) offered through an agreement with ROLM Corporation.

Data General is the first major computer firm to offer a total Ada implementation. Three Ada Work Centers based on ECLIPSE MV/Family computers are being offered to customers -- the ECLIPSE MV/4000®, ECLIPSE MV/8000® and ECLIPSE MV/10000™ computers. The work centers will be used to develop, test and debug Ada applications. Because ECLIPSE systems are fully program and I/O compatible with ROLM computers, debugged Ada applications also can run on ROLM mil-spec systems.

The immediate market for the Ada work centers is organizations that need full Ada capabilities for training software development staff people. In addition, many companies want to experiment with Ada to learn first hand its effectiveness as a language for defense applications. Others will use Ada to develop applications for pilot programs.

Trademarked by the DOD, Ada will become the only programming language the government organization will use by 1985. This program standardization is expected to save the DOD millions of dollars in programming costs annually, while improving programmers productivity.

The Ada programming language also will be used in scientific and laboratory applications. "Ada is especially useful for programming real-time applications," says Agnes Imregh, Marketing manager for Systems Components within the Technical Products Business Unit. "These are applications such as process control, where a dedicated computer system is connected directly to some apparatus which it monitors or controls.

"Ada is a modular programming language similar in structure to PASCAL," says Agnes. "The language includes facilities for concurrent processing and context-dependent error handling, which are important for real-time applications.

"Software written in Ada can be transported across different hardware environments with virtually no changes. As more and more programmers learn to use Ada, companies will find that newly-hired programmers become productive more quickly."

Ada was named after Lord Byron's daughter, Augusta Ada, who is considered to be the world's first programmer because of her work with British mathematician Charles Babbage.

Ada is a registered trademark of the United States Department of Defense.

ROLM is a registered trademark, and ADE is a trademark of ROLM Corporation.

### Manufacturing Management Conference Next Week

More than 220 Manufacturing managers and directors from Data General plants around the world will attend the fourth annual Manufacturing Management Conference at Data General-Woodstock next Tuesday through Friday.

This year's conference theme, "Meeting the Challenge of Change," builds upon last year's, "The Challenge of Change." The conference offers an opportunity for managers to get together and expand their knowledge of the company, listen to outside speakers and discuss Manufacturing strategy.

Included at this year's conference will be about 20 people from Data General's Far East Manufacturing operations in Bangkok, Manila and Hong Kong and from Nippon•Data General. Twenty guests from non-Manufacturing operations within Data General, such as Special Systems, Field Engineering, Finance and the Semiconductor Division at Sunnyvale, will also attend the conference.

One conference feature will be the display of PRIDE Circle activities from this week's PRIDE Circle Conference and a presentation by three PRIDE Circle groups to the Manufacturing Management Conference attendees.

## Spring Course Scheduled Announced

Data General's Management and Organizational Development department is offering several courses this Spring as part of the professional and individual contributor program. All Data General employees are eligible to enroll for the courses, free of charge. The classes will be held at Data General-Westboro and most instructors are Data General employees. Following successful completion of the class, participants will be presented with certificates of completion, verifying that they have attended and participated in the program.

The courses offered are:

- Manager Or Individual Contributor?: Career Options. Eight, 2-hour sessions one day a week, 4-6 p.m., beginning Tuesday, May 17. Instructor: Jan Vanderpoll.
- Introduction To Minicomputers. Six, 2-hour sessions, one day a week, 4-6 p.m., beginning Monday, May 23. Instructor: Eric Smitt.
- Methods To Better Writing: A Workshop. Six, 2-hour sessions, one day a week, 4-6 p.m., beginning Wednesday, May 18. Instructor: Renee Gregorio
- Speechcraft. Eight, 2-hour sessions, one day a week, 4-6 p.m., beginning Tuesday, May 17. Multiple instructors.
- Programming In PASCAL. Six, 2-hour sessions, one day a week, 4-6 p.m., beginning Monday, May 16. Instructor: Neal Firth.

Course descriptions and objectives will be featured on bulletin boards outside the cafeterias at all locations.

### **Sign-up Procedures**

Course sign-up will be accepted on a first-come basis, beginning Monday, May 9 through Wednesday, May 11. To enroll, call extension 4699 in Westboro from 9 a.m. to noon or from 1 p.m. to 4 p.m.

Employees whose names are on waiting lists for either Introduction to Minicomputers or Manager or Individual Contributor?: Career Options will automatically be enrolled and notified. Do not re-enroll in courses.

Employees who previously signed up for either Introduction to UNIX Operating Systems or AOS/VS Internal Seminar will be notified at a later date. No new names will be accepted.

## Road Race Entry Deadline Is Today

The Dasher Road Races scheduled for next Friday, May 13 will be closed to further entry after today for those who wish to guarantee themselves this spring's bright green Dasher T-shirts. Competitors entered by today will receive their race numbers in the mail next week.

"It's important that everyone check his or her number to see that it's in the proper series," emphasizes John Foley, Race Committee chairman. "With different races starting simultaneously, the numbers are the only way the results can be sorted out."

Cyclists will have numbers in the 001-200 series; participants in the cycling/running biathlon will use numbers in the 201-300 series. In the footraces, the three-mile runners will wear numbers from 301-399, and the ten kilometer (6.2-mile) runners will race with the 601-999 series.

Problems or questions about entries or numbers should go to Scott Campbell (x3063) in Westboro.

Volunteers to help in the Dasher Road Race will meet at 4 p.m. on Wednesday, May 11 in the cafeteria in Building 14A.

### Entry Form

Name: \_\_\_\_\_

Extension: \_\_\_\_\_

MS: \_\_\_\_\_ Badge #: \_\_\_\_\_

#### **Race Categories:**

*Check*

- under 35  
 35 and over  
 Male       Female  
 13-Mile Bike Race }  Biathlon  
 3-Mile Foot Race }  
 6.2-Mile Foot Race

Race Day Volunteer

#### **T-Shirt Size:**

*Circle One:*

S      M      L      XL

I represent that I am sufficiently trained for competition in this event and that I compete in this race at my own risk. I hereby release Data General Corporation and those involved from any liability for injury or illness that I may suffer as a result of my participation in the race.

Signature: \_\_\_\_\_

Return race form to ROAD RACE, MS C223 in Westboro

# Westboro

## People

**Bob Donahue** joins the Systems Development Software Quality Assurance department as a section manager.

Bob's responsibilities include assisting marketing efforts in evaluating and acquiring software from outside vendors, supporting software vendors and developing an in-house qualification capability for selected operating systems and applications.

Previously, Bob was section manager for Information Systems Data Management Products. Prior to that, he managed the development of commercial applications for the Systems Division in Cambridge.

## Data General Wins Awards In Publications Competition

Data General technical writers, editors, designers and illustrators were recognized recently for winning nearly 20 awards in the Society for Technical Communication's (STC) annual Boston area publications competition.

The STC is the professional society for technical writers, publishers, editors, illustrators and word-processing operators.

Awards were not given on a first, second or third-place basis, but instead were based on a set of writing and design standards that had to be exceeded. The recognition won by Data General included awards of Excellence, Merit and Achievement. Data General submitted 34 entries in the publications competition.

Winning awards of Excellence were:

*Series 100 and 200 Technical Summary*

Charles Connell - writer; John J. Abbott - editor; Marjorie Strauss - designer.

*The BusiGEN Program Generator User's Guide*

Kathleen O'Rourke - writer; John J. Abbott - editor; Marjorie Strauss - designer.

*AOS/RT32 Documentation Set*

Joan Fitzgerald - project leader/writer-editor; Patti Borns - writer-editor; William Hoffman - designer.

*How To Generate and Run AOS/VS*

Thomas Rothschild - writer; Jane Carmody - editor.

*TPMS Reference and Manager's Guide*

Jonathan Roses - writer; Winifred Gay - editor; Elizabeth Winslow - designer.

*Installation du Systeme Enterprise*

Brigitte McGovern - translator; Andrew Hawley - editor; William Hoffman - designer.

*Series 100 Hardware Configuration Site Planning*

Gene LeBrun - writer; Robert Viator - editor; Marjorie Strauss - designer.

*Learning to Use Your AOS/VS System*

Thomas Rothschild - writer; Elizabeth Winslow - designer.

Winning awards of Merit were:

*Straight Talk (Newsletter)*

Jay Woodruff - writer-editor.

*DG/DAC Documentation Set*

Lorraine Heath - project leader; DG/DAC Documentation Project Team.

*AOS/VS PASCAL Reference Manual*

Michele Vitti Lawton - writer; Winifred Gay - editor; Deborah Harper - illustrator.

Winning awards of Achievement were:

*ECLIPSE MV/Family Instruction Reference*

John Bonsey - writer; Billie Keese - typographer.

*Introduction to AOS/RT32*

Lorraine Heath - writer; Patti Borns - editor; Peter Driver - designer.

*CS Hardware Configurations*

Gene LeBrun - writer; Marjorie Strauss - designer.

*MP/AOS Documentation Set*

Jacqueline Covo - project leader; Elissa Mintz - editor; MP/AOS Documentation Project Team.

*ENTERPRISE 3000 Accounting Applications Reference Manuals*

SBS Writing Group at RTP: writers Don Clement, Steve Harrison, George Littleton, Pat Poppleton, Wayne Sherrill and Drew Turnbull.

*AOS/VS INFOS II User's Manual*

Lynne Swenson - writer; Pamela Norton - editor.

*ECLIPSE MV/4000 Product Summary*

Systems Development Division Software Documentation Department.

Monroe Stationery Order Release Forms, used for ordering office supplies, are now available for pick-up in General Purchasing (MS A239) in Westboro. Each package will contain 10 order forms, ordering instructions and a catalog showing the items on the form. Additional forms will be supplied by the vendor when you fill in the last item on the new form when ordering other materials. Order forms will no longer be stocked in Southboro.

## Purchase Requisition Policy Changed

Effective May 15, all non-priority purchase requisitions requiring Accounting approval must be mailed or delivered to General Accounting (MS E236). An area will be designated at the entrance to the department for requisition submittal. All requisitions will be signed and forwarded to Purchasing at 4 p.m. on the day they were received by Accounting.

Walk-through requisitions will be signed in the morning from 10:30 - 11 a.m. and in the afternoon from 3:30 - 4 p.m.

## Southboro

### PRIDE Training Offered For Second Shift

A PRIDE Circle Leader Training seminar has been scheduled for Southboro's second shift employees. The course will be held from 3:00 - 11:00 p.m. on May 10, 12 and 13. All second shift employees who are interested in learning PRIDE Circle leader skills are invited to attend this course. Contact Facilitator Joe Crisefulli immediately at extension 7944 or MS 5-51B.

### Southboro And Westboro Join In Safety

The spirit of cooperation between Southboro and Westboro is evident through many activities. This was illustrated recently when Southboro's Safety Committee gave a helping hand to a Westboro Materials PRIDE Circle.

Through its weekly meetings, the "Material Witnesses" PRIDE Circle realized that work place safety was of great importance to their group.

Bruce Neff, director of Materials and Manufacturing Planning, joined the Corporate Materials Organization in February. Prior to his current position, Bruce was the Operations manager of Southboro's PCB (Printed Circuit Board) and Metal Fabrication areas. Bruce took a special interest in the progress of the "Material Witnesses." With his knowledge of Southboro's Safety Committee, Bruce suggested that the two groups work together so the Circle could begin to develop a Safety Awareness Program for the Corporate Materials organization.

Circle member Pat Sannicandro contacted Ken Lowry, Southboro Safety Committee chairperson for assistance and since that time, a solid relationship has evolved. Several of the "Material Witnesses" have visited Southboro to learn about safety committee projects and objectives. Ken was also invited to a Circle meeting to discuss Southboro's approach to enhancing employee safety awareness. Through presentations, open discussions and internal audits Southboro has accomplished a great deal. Ken says, "Safety starts with employee participation."

Pat explains that the Circle's goal to develop an awareness program for Corporate Materials is just one of several Circle projects. Circle members feel that greater understanding of proper housekeeping helps maintain a safe environment. As a Circle, the members are planning to provide a program to achieve this in their area.

Pat adds, "Through our meetings, we are bringing the topic of safety into the spotlight and we appreciate the time Ken has taken to help us pursue this goal."



*Ken Lowry, Southboro Safety Committee chairperson, and Pat Sannicandro of the 'Material Witnesses' PRIDE Circle share the goal of a safe work environment.*

### Thirteen Pass CPR Exam

Southboro's Medical department continues to offer specialized training programs for employees. A CPR (Cardio-Pulmonary Resuscitation) course is being offered and already thirteen employees have received certification in this life saving technique.

The course was coordinated by Medical department Supervisor Theresa Reale, R.N. It is taught by Theresa as well as two other Southboro R.N.'s; Carole Anne Pelletier and Helen Royal.

During four, three-hour sessions, employees participate in a variety of activities. This begins with a film on CPR and a flip chart presentation followed by discussions. To develop the skill and confidence needed to carry out the proper CPR methods, attendees practice with adult- and infant- sized mannequins. The Heimlich maneuver, which is utilized to stop a person from choking, is also taught during the course.

After successful completion of the required material, employees must complete a written and practical test. This test is based on the established criteria of the American Heart Association.

Theresa explains that a substantial number of lives can be saved when effective cardiac support is immediately provided. She states, "If a properly trained person is present when an emergency such as a heart attack occurs and CPR is administered within the first four minutes, a life can be saved."

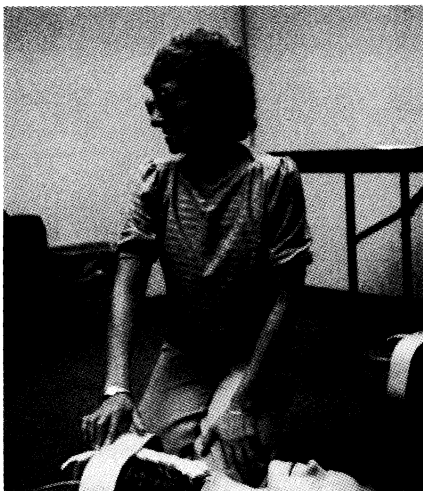
Helen notes that the first group of employees she trained were extremely eager to learn these techniques. The group spirit and cooperation they displayed while in the course helped them prepare for the exam. "The employees in the group I worked with were very inquisitive," says Helen. "They were

one hundred percent involved with the material we were covering and showed a lot of confidence on the day of the exam. I am really proud of all of them."

Employees who are interested in attending a CPR course may contact any of the Medical department nurses in either the Building 4 or 5 Dispensary.

The thirteen employees who recently received CPR certification are:

Kenneth Picard	Donald Guertin
David Champagne	David Abramo
Daniel Leonard	John Gierczak
William Rouille	John Russell
Sheree Saunders	Livingston Dussey
Yerkine Maculevich	James DePaolo
Alan Plouffe	



*Helen Royal, R.N., demonstrates CPR methods for Southboro employees.*

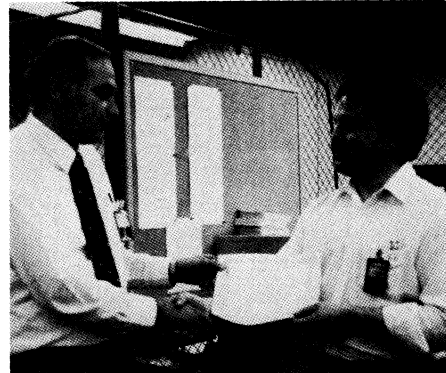
## Cost Reduction Wins Again

An SIO Industrial Engineering Cost Reduction Award was presented to Bob DeJordy of the Southboro Materials department.

Bob, supervisor of Stockroom 3, submitted a suggestion regarding a particular kitting process. Employees in Stockroom 3 are responsible for kitting hardware utilized in specific computer systems. Bob felt that if two kitters could work together as a team instead of independently they would accomplish more in less time. Bob's idea was put to the test and the results were improved performance and efficiency for the kitters. This team approach has now been adopted in that area.

The SIO Cost Reduction Program is coordinated by Joyce Barrus. She has been actively dealing with the many suggestions she receives. With the installation of the 'Cost Reduction Hot Line' even more suggestions are submitted. The hot line extension is 7385 and any employee who has an idea is encouraged to call it in on the 'Hot Line'.

Joyce spends a great deal of time carefully researching a suggestion, such as Bob's, before it is implemented. Cost and labor savings are a major goal of the program. Joyce states, "The employees provide me with information which I can build on. The innovative ideas of Southboro employees create the foundation for this program."



*Marty Glebus, Southboro Materials manager, congratulates Cost Reduction Award winner Bob DeJordy.*

## Milford

### People

**Mark Letendre** joins Field Engineering Technical Publications as a technical writer responsible for writing maintenance documentation for 32-bit systems.

Mark comes to Data General from Adage, Inc. where he was a marketing communications technical writer.

Mark has an associate's degree in electrical engineering from Boston University and will complete his BS in computer science from Framingham State College.

**Robert Bibeau** is welcomed to Product Support Engineering as a hardware technical support engineer.

Robert has been with Data General since March 1980 as a test equipment design engineer in Westboro. Prior to that, he was employed at Fenwal and at Raytheon as an engineer.

Robert has a BS in electrical engineering from Lowell Technological Institute.

**Dave Brunell** has joined the Diagnostic Engineering department as an associate software support engineer.

Dave is a graduate of Central New England College and holds a bachelor's degree in computer science.

Bill Willette has been promoted to Corporate Technical Support coordinator in Milford, reporting to Corporate Technical Support Manager Jack Neylon.

## “For Your Health” On Wednesday

“Cease Smoking” will be the topic of the second “For Your Health” health awareness talk by Dr. Charles Lutton of Milford. The talk will be held Wednesday, May 11, from 5-6 p.m. in the MIS conference room on the second floor of the Administration building at Milford.

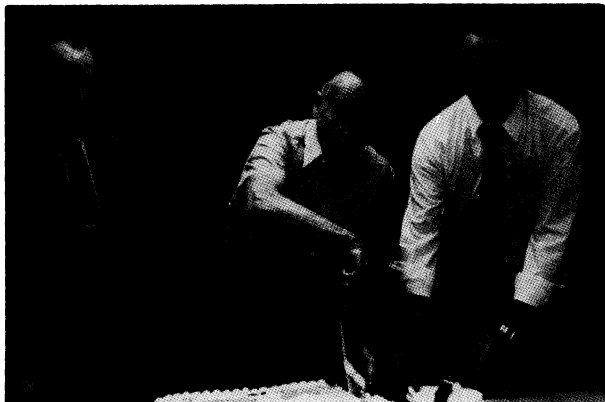
Anyone interested in more information, or wanting to sign up to attend the talk, should contact Data General-Milford Nurse Ann Marie Robinson at extension 2021.

## Blood Drive Sign-Up On Monday

Data General-Milford will sponsor a Red Cross Blood Drive from 8 a.m. to 4 p.m. on May 19 and 20.

Employees wishing to donate blood may sign up by seeing the Red Cross representative in the cafeteria from 10 a.m. to 5 p.m. on Monday, May 9.

## Fred Price Retires



Fred Price, a utility support custodian group leader at Milford (center), retired last Friday after being with Data General since July, 1979. The Facilities department at Milford joined in helping Fred mark the milestone. Helping him cut his cake are Bob Chilson, utility support custodian group leader (left), and Wayne Hubener, facilities trades supervisor (right). In keeping with Fred's favorite pastime, his cake was decorated with an airplane and the words, "Flying High."

## PRIDE Circles Team Up On Project

The Receiving department and Quality Assurance Receiving Inspection PRIDE Circles teamed up to work on a project presented to the Steering Committee and guest managers and supervisors last week. It was the first PRIDE Circle presentation to the recently formed Steering Committee.

Using photographs, overhead transparencies and a diagram of the area, the Circles presented a new floor plan layout for their shared area in Logistics. The proposed layout would increase storage space for pallets by nearly 50 percent, and create a more direct flow of materials from the dock area, through Receiving, Inspection, Pre-pack and ultimately to Locating. In addition to productivity gains, safety throughout the warehousing operation would also be enhanced.

“It is obvious that a significant effort had been expended by the members of both Circles in analyzing the problems and in developing viable solutions to these problems. I am impressed by the degree of professionalism with which the presentation has been carried out,” says Al Pardo, Field Engineering Logistics director and Steering Committee chairman.

It was proposed that members of the Circles conduct a tour of the area for Steering Committee members so they could observe the problem area outlined and be shown the benefits of the proposed solutions. The tour was conducted this week and the Steering Committee will make a future determination on the proposal.

The two Circles began working on the project independently last November and teamed up in January. At the presentation, the Circles identified six areas of concern and presented their solutions to each. The members expect their proposal to result in improved productivity. The benefits of creating a direct flow of materials far outweigh the minimal cost involved in rearranging the areas.



Quality Assurance Receiving Inspection PRIDE Circle Leader Edna Borghetti shows Steering Committee members the existing floor plan layout.

## MARKETPLACE

### FOR RENT

**House**, Dennis, 3 bdrm., washer/dryer, avail., 8/20/27, \$350, 839-6887 (Grafton).  
**Summer Cottage**, Dennisport, 2 bdrm., walk to beach, avail. 8/20 to 9/3, 359-6852 (Medfield).  
**Apartment**, 3 rm., \$225/mo., 234-9210 (Whitinsville).  
**Studio Condo**, E. Dennis, wkly. rentals, \$250, 883-6791 (E. Dennis).  
**Apartment**, 3 rm., \$225/mo., 234-9210 (Whitinsville).  
**Large Condo**, N. Framingham, Windsor Green, \$675/+ utils., 881-3926 (Ashland).  
**Vacation Condo**, Luxurious, Marthas Vineyard waterfront, 435-4531 (Hopkinton).  
**Condo**, Westboro, 2 bdrm., tennis pool, \$440/mo., 393-3593 (Northboro).  
**Lake Front House**, 3 bdrms., contemporary, seas./monthly., N. Conway area, 528-9733 (Franklin).

### WANTED

**Guitar Player**, fill space w/ drums & bass, 842-8244 (Shrewsbury).  
**Child Care**, Westboro, for infant, our home, 366-8139. (Westboro).  
**Roomate**, 3 bdrm. apt., \$155/+ 1/3 utils., 5-2358 (Framingham).  
**Bicycle**, 3 spd., mens or ladies; beginners golf clubs, 839-6887 (Grafton).  
**Roommate**, Whitinsville, female, 6 rm., \$140/mo., 1/2 utils., incl., oil heat, 234-3521 (Whitinsville).  
**'83 Season Pass**, for Memorial Beach, Webster, Mass., 853-0889 (Webster).  
**Housemate**, lg. country house, yd., deck, \$200/+ 1/3 utils., avail. 6/1, 366-4299 (Westboro).

### FOR SALE

**Stove**, for wood, RITEway M-2000 ARI-Tight, 883-8130 (Bellingham).  
**Cushion-Lift Recliner**, ideal for the handicapped; elec. push-button control seat., \$250, 365-2805 (Clinton).  
**House**, Milford, brick dutch colonial, 3/brdms., \$79,900, 478-4750 (Milford).  
**Puppies**, Siberian Husky-Shepherd Mix, 5/wks., \$25/ea., 365-2560 (Lancaster).  
**Photographic Equipment**, lens mount; clock timer; C-67 Omega enlarger w/2.8 Nikkor lens; negative carrier; \$200, 853-5443 (Worcester).  
**Refrigerator/Freezer**, apt. sz., ex. cond., \$50, 529-3352 (Upton).  
**Woman's Bike**, 10 spd., touring, wire basket, \$90, 529-4088 (Upton).  
**Rear Quarters**, for '68 '69 Mustang, \$120, 366-5568 (Westboro) days.  
**Girl's Columbia Bike**, 3 spd. 24 in., \$30/best offer, 752-3465 (Worcester).

**House**, 4 bdrm. 2 1/2 baths, Garrison Colonial, \$130, 366-5648 (Westboro).  
**Dinnette Table**, formica bchr. blk. top, 47 in., \$60/nego., 842-2414 (Shrewsbury).  
**Tennis Suit**, 3/mo. old, lady's med., \$35/nego., 842-2414 (Shrewsbury).  
**Pool Chemicals**, dry acid and base, \$10/nego., 842-2414 (Shrewsbury).  
**Pool Test Kit**, unused, \$20/nego., 842-2414 (Shrewsbury).  
**Mag Wheels**, Mustang, 13 in. Superior whls., \$75/4, 842-5895 (Shrewsbury).  
**GM Car Seat**, \$25; Intellevision, w/4 cartridges, \$125; BW VT TV's for parts, \$5/ea; Kodak 135 instamatic, \$5; 35mm camera, \$25/best offer, 234-6769 (Whitinsville).  
**'75 Fender Stratocaster**, Sunburst, rosewood neck, tremolo bar, \$500, 842-2342 (Shrewsbury).  
**Lounge Chair**, grn., \$35, 473-4347 (Milford).  
**Webster Home**, 7 rm. split, 2 bath, 943-7206 (Webster).  
**Ford Truck Bed**, 8 ft., '76, no dents, 842-5895 (Shrewsbury).  
**Shotgun**, 12 gauge, 6 shot pump, \$60; Panasonic 8 track player/recorder, \$50, 366-5259 (Westboro).  
**Condo**, Luxury, 1 bdrm., Chestnut Hill, \$99,900, 332-1635 (Newton).  
**Xmas & Mothers Day Plates**, Bing & Grondahl; couch, \$35; chrome chaise lounge/cushion, \$20; Chrome rocker w/pad, \$10; low china closet, \$50, 829-2638 (Holden) eves.  
**Crib**, car bed; Johnny Jump-up; infant clothes, 9-12/mo; maternity clothes sz. 10, 872-3446 (Framingham).  
**Electric Lawnmower**, Sears 18 in., grass catcher, \$100, 435-5928 (Hopkinton).  
**Amtrak tickets**, 2, round trip, thru 5/30, \$135, 698-8228 (Milton).  
**Tires**, 13 in. 4-ply, lo mi., best offer, 757-1334 (Worcester).  
**RCA Television**, colortrak w/remote control, \$300/best offer, 263-0840 (Acton).  
**Autos**  
**'63 Chevy Impala**, 4 dr., mint cond., \$800, 366-5568 (Westboro) days.  
**'68 Volvo Sedan**, 4 dr., std. trans., \$1100/best offer, 263-0840 (Acton).  
**'70 Boss 302**, new mag, 500's, rear spoiler/slats orig., 366-8713 (Westboro).  
**'73 Plymouth Satellite**, gd. cond., \$600, 366-5568 (Westboro).  
**'73 VW Bus**, rebuilt eng., bought in N.C., \$2250, 862-4630 (Lexington).  
**'74 Plymouth Duster**, selling for parts only, \$300/beat offer, 473-1539 (Upton).  
**'74 Camaro LT 350**, 3 spd., air/ps/pb, radials, 70K, \$2,000/best offer, 562-7406 (Hudson).  
**'74 Plymouth Duster**, mint cond., 6 cyl., 473-7842 (Milford).  
**'74 MGB Tourer Convertible**, fully restored, lo mi., am/fm, 791-5854 (Shrewsbury).

**'74 Chevrolet Impala**, V-8, auto., PS/PB, 4 dr., \$1250, 872-5516 (Framingham).  
**'75 Honda CB1255**, mint, 1K, \$500/best offer, 791-0694 (Worcester).  
**'76 Fiat 128**, 2 dr., 4 cyl., 4 spd., \$995/best offer, 435-5434 (Hopkinton).  
**'78 Camaro**, slvr., 45K, Chapman Security Sys., \$4800/best offer, 879-8086 (Framingham).  
**'78 Ford F100 1/2 Ton**, std. shift, 6 cyl., cap, \$3200, 345-4982 (Fitchburg).  
**'78 Mazda GLC**, 5 spd., 5K, rebuilt eng., \$3000/best offer, 476-2104 (E. Douglas).  
**'79 Datsun 210**, wire whls., am/fm stereo, 485-8572 (Marlboro).  
**'79 Fiat Strada**, 2 dr. Hatchback, 45k, 5/spd., 754-2031 (Worcester).  
**'80 Datsun 210**, 5 spd., new brakes, exhaust, \$3,700/best offer, 528-8621 (Franklin).  
**'81 Datsun 210SL**, 5 spd., air, stereo, \$4400, 529-3526 (Upton).  
**'81 Kawasaki 440LTD**, great shape w/extras, \$900, 433-9323 (E. Pepperell).  
**'81 AMC Spirit**, 4 cyl., std., rust proofed, \$4,400, 366-0865 (Westboro).  
**'81 Chevy Luv 4x4**, 22K, x/extras, \$5,900, 881-3112 (Ashland).  
**'81 Kawasaki KZ-750 LTD**, 4,600/mi., ex. cond., \$2500/best offer, 393-8272 (Northboro).  
**'81 Toyota Corolla**, snfr., stereo, \$4725, 234-6817 (Northbridge).  
**'81 Datsun Pickup**, 4 cyl., 5 spd., 18K, extras, best offer, 875-6860 (Framingham) eves.  
**'81 Honda DG1100 Goldwing**, 10K, ex. cond., \$3000 firm, 278-6213 (Uxbridge).  
**'83 Honda V45 Sabre 750cc**, blk., Shaft drv., 600/mi., \$3200, 893-1733 (Weston) eves.

## MENU

**WESTBORO**, Monday, Veal Parmesan; Tuesday, Turkey Devine; Wednesday, Chicken Caccitore; Thursday, Quiche; Friday, Baked Fresh Scrod Grecque  
**SOUTHBORO**, Monday, Baked Virginia Ham; Tuesday, Swedish Meat Balls; Wednesday, Bar-B-Que Chicken; Thursday, Beef Stew; Friday, Baked Haddock  
**MILFORD**, Monday, Italian Special; Tuesday, Baked Ham; Wednesday, Steak-ka-Bobs; Thursday, Quiche Lorraine; Friday, Baked Fish  
**WESTBORO DELI**, Monday, Hot Dogs And Beans; Tuesday, Hot Turkey Sandwich; Wednesday, Lasagna; Thursday, Steak and Cheese Sandwich; Friday, Seafood Salad Roll



*Sales Team Expanding Nationwide; Referral Bonuses Offered*

**Bonuses Paid For Experienced Sales People;  
Openings Need To Be Filled In  
Commercial, Technical And Federal Sales Areas**

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**There's Never Been A  
Better Time To Stop  
Selling Computers...  
And**

**\$tart  
Selling  
olutions**

Whether you have been selling in the computer industry for six years or six months, now is the time to stop selling computers and start selling solutions. And there is no better place to learn about solutions than Data General.

For example, we just closed a \$40M office automation contract with E.F. Hutton in competition with Wang, IBM and DEC. We also just introduced the industry's most competitive family of 32-bit computer systems and graphic workstations as solutions for factory automation and distributed data processing.

We have programs to train you in selling computer solutions whether you are a:

- computer sales veteran
- sales professional
- systems engineer
- field service engineer
- college graduate

We have a service organization that is as state-of-the-art as our products. And we have a determination to be one of the top three computer companies in the world at the end of this decade.

Now is that enough to make you stop. And think about where you want to be at the end of the decade.

**If interested, contact Eric Giskes at extension 4128 (MS A237) in Westboro or your nearest Area Personnel manager.**

 **Data General**  
We engineered the anxiety out of computers.

An Equal Opportunity Employer M/F

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To encourage employees to refer people for Sales positions, a special Bonus Referral Program is in effect from now through the end of the third fiscal quarter - June 4, 1983. Employees referring experienced computer sales people will be eligible for a \$1,000 bonus for the first successful referral and \$2,000 for each subsequent successful referral.

***Here's How***

A referral can be either a detailed resume from the potential employee or a completed Data General application. Employees referring someone should complete a REFERRAL PROGRAM CARD to assure proper recording of the referral. Field personnel may make referrals by TWX but should include their name, badge number, title and office address.

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**NOTE:** Bonuses will be calculated only for referrals made between April 15 and June 4, 1983. Prior successful referrals are not counted in determining first or second referrals under this program. To be paid a bonus, you must refer the person between now and June 4; and the person must be interviewed within 30 days of the end of the program, hired and be on the payroll for at least 60 days. Complete referral program rules are available from your Personnel representative.