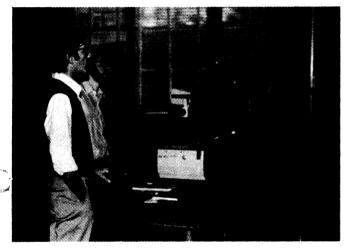
# 1111 Selection of Data General Services of Dat

April 29, 1983

# Teamwork Focus Of CPD Conference



CPD Director Tom West (foreground) and Engineer Dave Epstein address employees during last week's conference. In addition to Dave, several other CPD engineers made product presentations.

Engineers from Data General's Central Processor Development (CPD) department attended a conference in Woodstock, Connecticut last week where teamwork and communications among department personnel was highlighted.

During the two-day conference, more than 110 engineers, technical writers and technicians from Westboro were presented with information on Data General and the CPD department to help them better understand the company and its product strategy for the future.

Presentations and discussions were held so that different areas of the department would become familiar with the various projects going on within the group. In addition, workshops were conducted so that employees who might not normally work together on a project were teamed up to solve a problem cogether.

According to Manager Tom Northrup, the conference gave the attendees an opportunity to further develop their engineering skills. "Everyone was given details of the various projects currently going

on within the department. By understanding what each area of CPD is doing, engineers, technical writers and technicians can better prepare themselves for the company's direction."

In addition to the CPD technical presentations, the engineers were given information on three other Data General areas: Field Engineering, Finance and Mass Storage Engineering (MSE). Field Engineering Services Vice President Fred Cochrane presented an overview of the division's operations, while Vice President and Chief Financial Officer Ken Jaeggi focused on Data General's economic condition and financial strengths. Future trends in disc and magnetic tape designs were presented by MSE Director Joe Godbout.



More than 110 CPD engineers, technical writers and technicians participated in the two-day conference.

# CNEC Students Tested; Data General Is Graded

Central New England College (CNEC) students are helping Data General evaluate its customer education courses. Computer Learning Institute students at CNEC receive training and pick up four credits under an independent study program; Data General receives an objective look that helps ensure the quality of its course offerings.

The relationship between Data General and CNEC is natural, since both share a building at 2400 Computer Drive.

"The course evaluations are a way of being responsive to the user and the user's needs," says Educational Research Consultant Lillian Cochran of Course Development and Media Products. Suggestions to change the course are incorporated when and where appropriate.

The first group of CNEC students recently spent a week receiving training with the AOS, AOS/VS (Advanced Operating System, Advanced Operating System/Virtual Storage) Operator self-study course, and then participating in surveys and a module by module roundtable discussion of the course.

Lillian says the students bring a fresh perspective to the courses, as would first-time customers receiving training. New employees also participate in the course evaluations. Those selected have backgrounds similar to the customers who will receive the training.



Central New England College students and Course Development and Media Products employees participate in a roundtable discussion evaluating a self-study course.

# PRESENT Software Expanded For INFOS II Users

The PRESENT<sup>tm</sup> Decision Support package has been expanded for use with INFOS® II File Management software.

The enhancement of PRECENT software so users can access information for INFOS II system files is another example of Data General's commitment to protect users' investments and to provide fully integrated products. The PRESENT enhancement gives existing INFOS II users a new facility with which to manipulate data, generate reports and produce graphics.

PRESENT software integrates an intelligent data selection mechanism with a powerful data manipulation and computational capability. It lets users request information from a database or from a file based on multiple selection criteria. Output can include words on a screen, hardcopy, printed reports, data files, graphics display and hardcopy graphics (bar charts, pie charts or line plots). PRESENT software is integrated with the CEO Comprehensive Electronic Office products.

## **Financial ISV Signed**

Data General has agreed with Software International Corporation to promote and market Software International's general ledger and financial reporting system for ECLIPSE® MV/Family systems.

The Software International general ledger and financial reporting system is a complete on-line financial management package that lets users automate essential accounting and financial reporting procedures. Designed for use by financial decision-makers, the software closes books faster, decreasing the cycle from weeks to days or hours. This results in better information for forecasting and business planning.

"The availability of Software International's general ledger and financial reporting system on our systems is a significant addition to our Independent Software Vendor program (ISV). It is a widely-used, well-respected package for financial management applications." notes John Smallcomb, Information Systems Division Marketing manager. The ISV program focuses on making a wide range of quality business and decision support application software available to users.

Data General will help Software International convert the general ledger and financial reporting system to take full use of the AOS/VS operating system features.

# **Software Applications Available For ECLIPSE Systems**

A pair of new applications packages for ECLIPSE® systems are available to users through Data General's Independent Software Vendor program.

The BRIDGE Virtual Microcomputer System is an integrated hardware and software system that makes Data General DASHER® terminals appear as microcomputers implementing CP/M software. The BRIDGE software simulates the CP/M operating environment. The BRIDGE system not only gives Data General users access to the wide range of CP/M software packages, but also allows the connection of CP/M-based personal computers into an information processing network.

PASS/ACCU-PAY is a comprehensive human resource management system designed to automate personnel payroll record keeping. The PASS soft-

ware organizes volumes of personnel records in a prescibed format for easy access. ACCU-PAY software calculates pay and produces pay-related registers. Either PASS or ACCU-PAY may be installed reparately, or together as a completely integrated system sharing a single file and file maintenance module. The PASS component can also interface with existing payroll systems for a single data entry point. A powerful user-oriented report writing feature permits data access and report creation with the use of English-language commands.

# Sharing In Justice Law Day 1983

May 1 has been set aside as Law Day and marks the 26th anniversary of Law Day U.S.A. Last year, as a service to Data General employees, the Law department in conjunction with the Personnel department, made available five consumer informational pamphlets in the areas of Buying and Selling a House, You, Your Marriage and the Law, Have You Made a Will, Why Probate?, and After Separation: Guidelines for Visitation. In addition, a pamphlet describing the Massachusetts Bar Association's (MBA) free Tel-Law program was also provided. Copies of these pamphlets are still available in the Personnel departments in Westboro, Southboro and Milford.

This year, the Law department, in its continuing "awareness" efforts would again like to recognize Law Day by providing a brief observation on what the 1983 Law Day theme "Sharing in Justice" attempts to convey.

What is the message of this theme? Simply put, sharing in justice means getting involved -- it means participation -- it means sharing. Laws are the tools used by society to see that justice is done, that what the community considers right and fair takes place. Justice is not imposed on the people, but instead arises from the people. Like shareholders in a corporation, every American citizen holds stock in the joint venture called American justice. Everyone has an obligation as well as a duty toward making this theme "Sharing In Justice" work.

# Westboro

## **People**

Richard Toogood, Susan Kevy and Diana ingelbart have recently joined the Manufacturing Systems Development department.

Rich comes to Data General as an MIS section manager reporting to Manager Paul Pierce. He is

responsible for developing integrated inventory control/production planning systems. Rich comes to Data General from GCA Corporation. He has a BS degree in business administration from Northeastern University.

Susan joins the department as an associate application programmer/analyst. She reports to Section Manager Frank Melle. Susan will develop, test, document and implement Manufacturing application systems software and documentation. She holds a BS degree in computer science from Boston College.

As a data base analyst/specialist, Diana is responsible for data base design, data dictionary, data/information planning and system design reviews. She has 12 years of MIS experience, most recently with Digital Equipment Corporation. Diana is currently studying for a BS degree from Worcester State College. She reports to Paul Pierce.

Vijay Masurkar has been named section manager within Scientific Languages, reporting to Manager Dennis Damico. Vijay will oversee groups working on 'C', FORTRAN 77, FORTRAN IV, FORTRAN V, DG/L and utilities.

Vijay comes to Data General from Digital Equipment Corporation where he was most recently a software project leader. He has an MBA and a master's in engineering degree from Widener University, and a bachelor's in engineering degree from the University of Bombay.

# Data General Ideas Put To Use At Conference

When Data General talks, people listen. To be precise, 900 members of the Interconnection and Packaging of Circuits (IPC) conference are listening to Paul Clifford, Dick Rahaim and George Lawton.

Paul, manager of Manufacturing Quality Assurance, Dick, an engineering specialist within that department, and George, an engineering specialist in Advanced Manufacturing Engineering recently presented results they had compiled over the past three months during a compliant pin technology round robin test to the IPC's annual meeting in Florida. Data General was one of the few companies to participate in this testing program. The IPC is made up of more than 400 electronics and computer firms.

From their data, computer industry specifications will be established for using pressfit backplane pins in future products. "Our work in this area greatly benefits Data General since we are helping to formulate the quality and reliability standards," says Paul. "It puts the company on the leading edge of compliant pin technology."

The results of these preliminary data currently are being evaluated by an IPC committee, which

includes Paul, Dick and George. "Data will be statistically analyzed utilizing the central limit theorem, specifically the four sigma limits," adds Paul.

These findings will be presented at a conference next September.



Dick Rahaim (left) and Paul Clifford check results of tests they recently conducted.

Copy Key readings are due in the Westboro Copy Center of Monday, May 2 and Tuesday, May 3. Call extension 6141 or extension 6073 with your readings.

# Southboro

# Graphics Employees Screen In Safety

There is a very special group of people working in Southboro's Graphics department. This department, which is comprised of the Photo Lab, Pressroom, Bindery and Graphics Engineering, has formed an internal Safety Committee.

With the support of Southboro Safety Committee Chairperson Ken Lowry, the Graphics Safety Committee has gotten off to a solid start. Tom O'Brien of the Bindery is the committee leader. Additional members are Karen MacKinnon, Photo Lab; Terri Thibault, Graphics Engineering; Eileen Adams, Bindery; and Harvey Levinsky, Pressroom. Membership is voluntary and on a rotating basis.

During a recent meeting, members spoke about the experience they have gained while participating on this project. As in many production processes, the field of graphics utilizes specific chemicals and machinery. Each committee member is aware of the precautions employees in their work areas must observe to maintain a safe environment.

Tom states, "By using our expertise we have formed a very effective committee. We have accomplished a lot with the help of the Southboro Safety Committee."

The Graphics Safety Committee members feel that their activities are a help to the Southboro Safety Committee, especially since both committees share the same goal -- an improved work environment.

Eileen adds, "Since we have started monitoring our own work areas, fellow employees are using even more care in how they handle equipment and chemicals."



The Graphics Safety Committee displays its new safety poster. Pictured (from left to right) are Eileen Adams, Karen MacKinnon, Terri Thibault, Harvey Levinsky and Chairman Tom O'Brien.

# **Stockroom Recognized For Accuracy**

Inventory Accuracy Banners have been presented to stockrooms 25 and 9 in Southboro Manufacturing. This new award program was designed by the Southboro Materials department to recognize the contributions made by stockrooms toward meeting inventory accuracy goals.

Stockroom 25 won the award for maintaining the highest inventory accuracy during the second quarter. This area, which supports PCB (printed circuit board) Fabrication, achieved a 98% or higher accuracy for more consecutive weeks than any other stockroom in Southboro. Employees in this area were cited for adhering to strict guidelines when receiving, storing and issuing materials.

Stockroom 9 received the award for achieving the most improved accuracy. This stockroom had les software and literature from RDS (Reproduction Distribution Services). The employees of Stockroom 9 were recognized for reorganizing the materials in the area, resulting in the most significant improve-

ment in inventory accuracy within Southboro.

Hank Arven, supervisor of stockrooms 25 and 9, very pleased to have these areas selected as the most recipients for this awards program. After the banners were presented, he explained, "The employees in these stockrooms have shown dedication through their contributions to inventory accuracy. They have been very disciplined in their activities which has been a major factor in their achievements."

Marty Glebus, Materials manager, addressed the employees from the two stockrooms selected for the award as they received their banners. He stated, "I want to thank all of you for your fine effort during Quarter II. Your hard work and team approach is evident through the objectives you have set and attained."



Stockroom 25 employees proudly display their Inventory Accuracy Banner. Pictured (from left to right) are Lue Willis, Hank Arven, Mike White, Rick Davis and Nancy Bennett. Missing from the photo is John Fuller.



Stockroom 9 employees who recently received the Inventory Accuracy Award are (from left to right) front row: Donna Christie, Donna Ferris, Laurie Pelkey, Nancy Bennett and Donna Aldrich; back row: Mike White, Andy Curll, John Corio, Hank Arven, Suzanne Varnum, Bill Campagnone, Jim Defosse, Keith Gardner, and Mike Testa. Missing from photo: Pam Laino.

# Nick Samanich Returns To Southboro

Nick Samanich, a participant in Data General-Manufacturing's Management Intern Program, has returned to Southboro for his fourth tour. Nick began as an intern last year after graduating from Purdue University with a master's degree in industrial administration. This internship program offers selected candidates the opportunity to work in various capacities through a series of tours within Data General-Manufacturing.

Nick's first tour was in Southboro's Production Control department where he was involved with several special projects. As he was completing a three-month tour in the Corporate Materials department, Nick was invited back to Southboro.

He is now working in the Cables department as a supervisor. Due to the expansion in Cables, Nick believes that he will have an opportunity to expand his existing skills while developing strong supervisory abilities. Nick explains that he is responsible for various functions, including production of external cables and reworked cables.

The reworked cables area occupies much of his time. As a member of the Cables MRB (Materials Review Board), Nick is involved with making decisions on which cables should be reworked, consideration of overall demand for parts and relative cost of reworking parts as compared to producing new ones.

## **Georgette Rielly Retires**



Data General-Southboro employee Georgette Rielly retired recently after eight years in the Cables department. On the day of her retirement, Georgette (second from right) received well wishes from (left to right) Senior Operations Manager Dave MacConnell, Supervisor Sam Vecchione and Cables Section Manager Joe Novelli. She reflected on her years with the company and talked about the future. "This summer my grandchildren are going to teach me something I never had a chance to do -- ride a bike."

Nick feels he has acquired a solid understanding of management systems through the program. He is enjoying his current tour in Cables and working with the employees on the floor. He says, "I really appreciate the support I have gotten during all my tours. I have an excellent relationship with the group leader in my area and the other supervisors and managers in Cables. Coming back to Southboro has given me a chance to further develop my understanding of manufacturing."

#### **Five For Success**

Awards were presented to five Southboro employees recently during an extended Manufacturing staff meeting. Bob Hunt, Larry Bliss, Sheryl Mullaney and Bob Eaton were selected as Quarter Two Quality Leadership Award winners and Lou Colon received a Cost Reduction Award. Plant Manager Dave Foran congratulated each award recipient as he outlined their accomplishments for meeting attendees.

Bob Hunt, a test engineer in CPU Systems Test Engineering, won the award for instituting a comprehensive test plan for evaluation of product functionality and reliability. Under his guidance, many major issues have been identified and resolved. This test plan has proved so effective that other groups are now utilizing it in their areas.

Larry Bliss, supervisor of the Building 5 Paint Shop, was selected for maintaining very high quality standards in that area. By using "Perfect Product" as a theme, Larry has encouraged employees in the Paint Shop to work toward that goal. This has resulted in extremely high quality painting and plating processes, which have contributed to customer satisfaction.

Award winner Sheryl Mullaney's efforts assured that the ECLIPSE MV/4000 computer system was shipped with correct software and firmware. Sheryl, an ECO planner in Software Manufacturing Engineering, worked very effectively with Sales Administration on this project. This has helped ensure a high degree of product dependability.

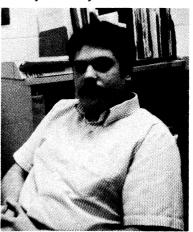
Materials Supervisor Bob Eaton, of Production Control, received the award for the excellent quality of assembly instructions which were used for a variety of sales orders. Bob and employees in the area worked very hard developing clear instructions for the proper assembly and testing of systems. This effort enabled a number of systems to be shipped at the end of the second quarter quickly and at the 100% acceptance level.

Software Manufacturing's Lou Colon, diagnostic programmer, was selected for developing and implementing a software package utilized in the software reproduction cycle. This package resulted in much faster duplication of standard magnetic

tapes and cartridge tapes. Lou accomplished this by taking advantage of system capabilities such as multi tasking. The package Lou created allowed for simultaneous reproduction of various tapes. The efficient use of equipment already in place have resulted in a substantial cost savings for the deparament and Data General.



Southboro's Quarter Two Quality Leadership Award winners are Bob Eaton, Larry Bliss and Bob Hunt. Missing is Sheryl Mullaney.



Quarter Two Cost Reduction Award winner Lou Colon.

## Milford

## Pat McAdam Wins Grand Prize

Senior Field Engineer Pat McAdam of Field Engineering Logistics in Milford has won Field Engineering's "Employee of the Quarter" cash grand prize. Pat was selected from among the 29 people recently recognized as "Employees of the Quarter" for quarter two of fiscal 1983.

The employees were chosen for performance that goes beyond their normal responsibilities and has a noticeable impact on their department and the division.

Pat's many contributions to the Product Repair Center (PRC) have improved quality, throughput and yields in several areas. Working with Manufacturing, Pat investigated and resolved a circuit design problem on a servo clock board, resulting in an engineering change order being ued to correct the problem. His perseverance in resolving the issue will result in a high quality product and increased customer satisfaction.

He was instrumental in a priority shipment to a customer by participating in the build and check-out of a system. Pat also developed the required test capability for two printed circuit boards by defining test methods, jumper configurations, test procedures and diagnostics in a timely manner to expedite turn-around time for the customer.

Pat implemented a disc drive simulator into PRC production to aid in repairing a controller board, and configured and implemented a test cell to ensure a high-quality yield for this product. His close coordination with Manufacturing ensured a successful transition for this product into the PRC.

He also conducted two productivity enhancement programs for the Magnetics area technicians that increased the quality, yield and throughput for two board types.



Senior Field Engineer Pat McAdam (left) receives a cash award from Bill Bentley, vice president of North American Field Engineering.

## **Activities**

#### Road Race

Preparing for the upcoming Dasher Road Race on Friday, May 13, the Data General Road Race Committee has posted a map of the race course in the cafeterias in Westboro, Southboro, Milford and Portsmouth. "It's a great snapshot of the race," says Jerry Greenwood, a committee member. "The only things missing are some notes on the hills, but the hills on this course are pretty memorable. I don't

'nk anyone needs to be reminded."

The three-mile race turnaround will figure in two races this year, first as part of the traditionally fast-paced, abbreviated footrace and then as the reversing point of the three-mile run portion of the biathlon.

The cycling course of 13-miles will use the same route used in all the Dasher races, three curcuits around the triangle formed by Lyons St./Rte 46S, Flanders Rd., and Rte. 30, with the start and finish at the main entrance to the parking lot at Westboro.

The 10km footrace course is also unchanged, making one lap of the cycle course, interrupted by a swing around to Brady Rd., a struggle up Hillcrest, then Lyons to Computer Drive. All footraces finish with a trip around the Building 14 complex, to a finish chute at the main entrance.

At 5:20 p.m. all outgoing traffic will be diverted via the Training Center access road. There will be no parking on Computer Drive to avoid congestion at the start and finish of the races.

### **Milestones**

Congratulations to the following employees for completing five and 10 years of service:

Westboro

# Five Year

FIVE TEAT	
Stephen Robsky	Robert Wierzbicki
Gail Bacon	Joan Tuccillo
Jan Martel	Philip Backholm
Linda Kayla	Lisa Lebon
Dean Williams	Mitchell Cohen
Jean Brown	Elizabeth Fox
Helen Lenane	Paul Crivello
Richard Cohen	Gregory Cullen
Thomas Colley	Robert Morrison
Steven Weingart	Philip MacDonald
Adrienne Sewell	

# Ten Year Donald Perry David Herter William Boisvert

Joseph Deyesso John Mitchell Walter Earley

#### Southboro

#### **Five Year**

Marino Alvez
Frank Compagnone
David D'Andrea
Kenneth Paulhus
Anastacia Van Karssen
James Guimond
Robert Wierzbicki
Albert Buteau Jr.

Virginia Lands
Patricia Vecchione
Thomas Cader
Daria Seger
Albert Santora
Martin Metcalf
John Murphy
Mary Ferris

#### Ten Year

Kathleen Shuras Joseph Pessotti Kathleen O'Neil Anna Cincotta James Carvalho Jr.

#### Milford

Five Year Debbie Cole

#### POOL IT

Newton, to DG-Sobo/Webo, 8-4:30, x7467 or 965-3815 (Newton)
Boston, Mark, x6207 to DG-Webo/Sobo,

member for existing pool

#### **MARKETPLACE**

#### **FOR RENT**

Summer rental, Wareham, overlooking Cape Cod bay, walk to beach, 2 bdrm., extras, no pets, 485-1587 (Marlboro).

Lake Front House, 3 bdrms, contemporary, seas./mo., N. Conway area, 528-9733 (Franklin).

Condo, Westboro, 3 bdrm, pool, tennis, avail May 1, \$440 mo., 393-3593 (Northboro).

**Deluxe Townhouse**, Nantucket, 3 bdrm., ocean view, avail., 5/28-6/4 & 6/4-6/11, 924-0264 (Nantucket).

Apartment, 1st floor, 2 bdrms, porch, parking, Hudson, \$400 mo., 562-3117 (Hudson).

Apartment, renovated, 2 bdrm, 1st floor, W. Upton, heated, \$400., 529-3000 (W. Upton).

#### FREE

**Gerbils**, 4 wks. old, great pets, call 845-2738 (Shrewsbury).

Kittens, 2F-calico, 2M-yellow, 393-6591 or 393-2065 (Northboro).

#### WANTED

Housemates, 2, lg. 9 rm. Garrison Colonial in Franklin. Some furnishings avail., \$350 per month, call after 6 p.m. 449-4179 (Needham).

**Housemate** , M, \$210 + 1/3 utilities, spacious, 485-5839 (Marlboro).

Child Care, in Westboro, mature, loving, responsible woman to care for infant in our home, 5 days wk., 8-3:30, 366-8139. (Westboro).

#### FOR SALE

House, Milford, brick dutch colonial, 3 brdms., fireplace, hardwood, floors, 1 1/2 baths, \$79,900, 478-4750 (Milford).

Water Skiing Ski Jacket, child's med., gd. cond., \$10; baby swing, \$7, 393-7929 (Northboro).

Niko Stereo NR 715, w/Phillips Synchro Belt Drive 437 turntable, Proll speakers, \$800 or best offer, call 234-2545 (Whitinsville).

CB/SSB, 40 channel Presidents model radio, orig. box, call 839-6331 evenings after 6 p.m. \$140. (Grafton).

**Sail Boat**, w/ tilt trailer, 16ft., \$2600, 393-9656 (Northboro).

Ford Custom Truck Cap, w/ tinted windows, lights, extras, \$550 or best offer, 529-3305 (Upton).

**Bicycle**, Huffy, 20 in., \$35; girl's winter coat, sz. 14, \$20, 799-5472. (Shrewsbury).

Misc., Dehumidifier (Oasis) \$75; Humidifier (Sears-new) \$135; air conditioner (GE-12,000 BTU) \$75; 18 in. hedge trimmer, dbl edge., \$30; weed cutter (Sears), electric, \$20; spreader (Scott's), \$10, call 829-2638 (Holden).

Utility Trailer, 1 yr. old, \$300, 966-2767 (Bellingham).

Record-A-Call, answering machine, audio vox, \$100 473-2266 (Milford).

**Tires**, 4, G78x14ww, very little use, \$100 for all 4, 562-3274 (Hudson).

Columbia Bike, girls, 3-sp., 24 in., \$40 or best offer, 752-3465 (Worcester).

Family Day Care, licensed, registered, full time opening, 481-5373 (Southboro).

Misc., Plastic Pet Carrier; hobby rock tumbler w/cans of grit, \$5; Sears deep-pile carpet sweeper, \$5; Twin bed frame and springs, \$25; luggage rack for motorcycle, chrome, \$10; Electric ice crusher, \$5; Electric Teflon corn popper, \$3; 2 electric irons, \$5 each; cyclo-teacher learning machine, \$5; boys 10-speed, need work, \$20, call 366-9469 between 7 - 9 p.m. (Westboro).

2 Rear Quarter Panels, 68/69 Mustang, \$120, days 366-5586 (Westboro).

Speakers, one pr. of KLH Model 5 speakers, 3-way w/12 in. Woofer, two 3 in. Midrange and one Tweeter, call Mike after 6 p.m. 485-3417 (Marlboro).

**Dryer**, G.E. Heavy Duty, 5/mo. old, \$200; cabinet, cream, chopper blk. top, \$50, 393-2285 (Northboro).

Electric Guitar, Blazer Series, maple neck, locking keys, blonde, case, \$225, call Mike after 6 p.m. 485-3417 (Marlboro).

Recliner Lounge Chair, grn., gd. cond., \$35, 473-4347 (Milford).

#### Autos

'56 Ford Victoria, 2-dr., hard top, new chrome, black, \$9000, days, 366-5568 (Westboro).

**'57 Chevy Wagon**, \$500 or best offer, 529-3305 (Upton).

'68 Volvo, 2-dr. sedan, exempt from emissions standards., best offer, 876-0786 (Cambridge).

'72 Alfa Romeo Spyder, must sell, \$2500, 278-2342 (Uxbridge).

'72 Dodge Dart, 6 cyl., 2 dr., \$500, 966-2767 (Bellingham).

'73 Chrysler, 4-dr., 64K mi., \$1200 or best offer, 263-5034 (Acton) after 6 p.m.

'73 Pontiac Lemans, pw, a/c, am/fm, hi/mi., \$600/best offer, 366-5568 (Westboro).

'74 Ford F100, green, 4-sp., 4WD, white spoke rims, 481-3706 (Marlboro).

'74 Plymouth Duster, restored, 6 cyl., 64K orig. mi., \$3500/firm, 473-7842 (Milford).

'75 Honda CB125S, \$500, 791-0694 (Worcester).

'75 Toyota Corolla, good engine, AM/FM cassette, passed inspection, \$600, 484-7804 (Belmont).

'75 Plymouth Grand Fury, V-8, 4-dr., \$900, 966-2767 (Bellingham).

'75 Chevy Monza, 3 sp., 4 cyl., \$1,500, 366-7326 (Westboro).

'75 Chevy Monza, runs as is, \$300, 278-3181 (Uxbridge).

'75 Honda Civic, 4-sp., reg. gas., 30+mpg., best offer, 879-6148 (Framingham).

'75 Honda Civic, Blue, \$1500 or best offer, call 485-1012. (Marlboro)

'75 Renault/12 Station Wagon, like new, must be seen, \$1,400 or best offer, 562-7619 (hudson).

'76 VW Campmobile, pop-top, slps. 4, 80K, 366-1609 (Westboro).

'76 Triumph Spitfire, 4-sp overdrive, 60K, \$2450, 366-1166 (Westboro).

'76 Datsun B210, 2-dr sedan, royal bl, 76K, new brakes, bat. and muffler, \$1200 or best offer 366-7916 (Westboro).

'77 Fiat 128, 2 dr., rust proofed, new valves, brakes & shocks, \$1375 or best offer, 562-7619 (Hudson).

'77 Ford Granada , 6 cyl., std. ovdr., stereo/cass., \$2,400, 769-4166 (Norwood).

'78 Datsun B210, 5-speed, 61,000 miles, asking \$2,900 or best offer. Call 842-6089 after 5:00 (Shrewsbury).

'78 Toyota Celica GT Liftback, \$4000 firm, call after 6 p.m., 267-1668 (Boston).

'78 Honda CivicCC, 5 spd., red, reg gas, reasonable offer, 366-4743 (Westbor

'79 Torino Cobra Fastback, 4-sp., crown, many extras and new parts, must sell, \$3,500, call Mike (after 8 p.m.) 485-3417 (Marlboro).

'**79 Datsun 210**, wire whls., stereo, \$2500, 485-85**%** (Maroboro).

'79 Chevy motor, 250 cyl., 20K, \$600, days, 366-5568 (Westboro).

'79 Suzuki GS425, 4500/mi., \$900/best offer, 234-3046 (Whitinsville).

'80 Datsun 210, 5-sp., new brakes, exhaust, snows, \$3700 or best offer, 528-8621.

'80 Ford Courier Pick-up, am/fm, radials, cruise control, extras, \$3500/best offer, 485-7275 (Marlboro).

'80 Honda LX Accord, AC, PS, ex. cond., 55K, best offer, 965-6366 (Newton).

'80 Honda 750F, low mileage, \$2,800 or best offer, 843-0406 (Braintree).

'81 Buick LeSabre, loaded, new tires, V6 eng., like new, 443-9194 (Sudbury).

'81 Cougar, AM/FM, PS, radials, 6-cyl., 28K, \$5600 or best offer, 845-8348 (Shrewsbury).

'81 Toyota Starlet, 19K, 40 mpg/city, many extras, 234-6731 (Whitinsville).

'81 Chevy Citation, dk. bl., 2-dr., std. FWD, \$5,500, 839-2928 (N. Graftor after 6 p.m.,

'81 AMC Spirit , 4 cyl., std., rustproofed, 23K, \$4,400 366-0865 (Westboro).

'81 Toyota Corolla, sunroof, stereo, \$4625, 234-6817 (Northbridge) after 6 p.m.