

Design Data Systems, Inc.



Reseller Price List



Design Data Systems, Inc. Terms and Conditions

Terms of Sale

Standard delivery is 30 days ARO.

All purchase orders requesting delivery in less than 15 days ARO are to include a 5% expedite fee. Overnight delivery cannot be guaranteed, and is subject to availability of products.

Payment terms are 100% prepayment with purchase order. Payment terms are subject to credit department approval.

Prices are F.O.B. manufacturer's factory.

Warranty Policy

Peripheral Controllers

ZETACO controllers are warranted free from manufacturing and material defects when used in a normal and proper manner, for a period of up to two years from date of shipment. Defective products under warranty shall be returned to ZETACO, freight prepaid. Upon ZETACO's verification of the defect, defective parts shall be repaired or replaced, and returned surface freight prepaid to the customer, in most cases within two working days.

Products manufactured by ZETACO that prove to be DOA (dead on arrival) or inoperative, under normal and proper use, within 15 working days after being shipped from ZETACO (shipping damage excluded), shall be replaced immediately. After the customer contacts Design Data Systems, Inc. for a Return Material Authorization (RMA) number, a comparable product will be sent

via overnight express shipment to the Customer's site. The defective unit is to be returned to ZETACO upon deinstallation.

In the event of a repair, exchange or DOA, all defective items must be returned to ZETACO within five days of receipt of the replacement products. If ZETACO does not receive the defective items within five days, a late fee will be assessed.

Peripheral Subsystems

ZETACO Subsystem components that are produced by firms other than ZETACO are warranted free from manufacturing and material defects, under normal and proper use, per the manufacturer's warranty, but not less than 6 months from date of shipment from ZETACO.

After contacting Design Data Systems for a RMA number, defective components under warranty shall be returned to ZETACO, freight prepaid. ZETACO will return the defective part to the original manufacturer for repair or replacement (turnaround is, in most cases, within 30 working days), then ship it to the Customer, surface freight prepaid. Charges from the manufacturer, if any, associated with warranty repair, are the responsibility of the Customer. Though ZETACO will make every effort to expedite the repair or replacement of the defective subsystem component with its vendor, ZETACO recommends that the Customer arrange on-site service to ensure adequate system uptime.

ZETACO Subsystem components produced by firms other than ZETACO that prove to be DOA (dead on arrival) or inoperative under normal and proper use within 15 days after shipment from ZETACO (shipping damage excluded), will be replaced immediately. Customers should contact Design Data Systems Customer Support Staff to obtain an authorization number.

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SKM AND SKT SUBSYSTEM PRICE LIST

MODEL		LIST PRICE	RESELLER PRICE
SKT-2300	Desktop 8mm Tape S/S	\$10,005.00	\$7,503.75
SKT-2300A	8MM Add-On Tape	\$5,795.00	\$4,346.25

The SKT subsystems contain: SCZ-4 controller, 28" internal cable, 9' external cable, desktop 8mm tape drive, tape cleaning kit, SKT manual, and software support tape. Subsystems use differential SCSI.

MODEL		LIST PRICE	RESELLER PRICE
SKT-1300	Desktop 4mm Tape S/S	\$9,305.00	\$6,978.75
SKT-1300A	4mm Add-On Tape	\$5,085.00	\$3,813.75

The SKT-1300 subsystems contain: SCZ-4 controller, 28" internal cable, 9' external cable, desktop 4mm tape drive, tape cleaning kit, SKT manual, and software support tape. SKT-1300 subsystems use differential SCSI. The SKT-1300A contains: Differential SCSI desktop 4mm tape drive and a 2' cable.

MODEL		LIST PRICE	RESELLER PRICE
SKM-1231	330MB S/S with SCZ-3	\$13,675.00	\$10,256.25
SKM-1232	601MB S/S with SCZ-3	\$15,045.00	\$11,283.75
SKM-1233	1037MB S/S with SCZ-3	\$19,245.00	\$14,433.75
SKM-1244	2300 8mm S/S with SCZ-4	\$11,575.00	\$8,681.25
SKM-1236	665MB S/S with SCZ-3	\$17,145.00	\$12,858.75

The SKM subsystems contain: SCZ-3 or SCZ-4 controller, drive enclosure for up to 4 peripheral devices with mounting hardware, 28" internal cable, 9' external cable, one peripheral device, SKM manual, SCSI terminator and software support tape. Subsystems use differential SCSI.

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SKM Subsystem Price List (Continued)

MODEL		LIST PRICE	RESELLER PRICE
SKM-1251	330MB S/S with SCZ-5	\$15,345.00	\$11,508.75
SKM-1252	601MB S/S with SCZ-5	\$16,705.00	\$12,528.75
SKM-1253	1037MB S/S with SCZ-5	\$20,905.00	\$15,678.75
SKM-1256	665MB S/S with SCZ-5	\$18,805.00	\$14,103.75

The SKM 125X subsystems contain: SCZ-5 controller, drive enclosure for up to 4 peripheral devices with mounting hardware, 28" internal cable, 9' external cable, one peripheral device, SKM manual, SCSI terminator and software support tape. Subsystems use differential SCSI.

MODEL		LIST PRICE	RESELLER PRICE
SKM-1301	Add-On 330MB disk	\$3,615.00	Call DDS for
SKM-1302	Add-On 601MB disk	\$4,195.00	Pricing On
SKM-1303	Add-On 1037MB disk	\$7,745.00	Add-On Disks
SKM-1304	Add-On 8mm tape	\$5,235.00	
SKM-1306	Add-On 665MB disk	\$5,955.00	

SKM add on drives use differential SCSI.

MODEL		LIST PRICE	RESELLER PRICE
SKM-1331	Add-On 330MB Disk w/SCZ-3	\$11,675.00	\$8,756.25
SKM-1332	Add-On 601MB Disk w/SCZ-3	\$12,835.00	\$9,626.25
SKM-1333	Add-On 1037MB Disk w/SCZ-3	\$17,235.00	\$12,926.25
SKM-1344	Add-On 8mm Tape w/SCZ-4	\$9,575.00	\$7,181.25
SKM-1336	Add-On 665MB Disk w/SCZ-3	\$15,145.00	\$11,358.75

The SKM add-ons contain: SCZ-3 or SCZ-4 controller, 28" internal cable, 9' external cable, one peripheral device, SKM manual, SCSI terminator and software support tape. Add-On's use differential SCSI.

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SKM Subsystem Price List (Continued)

MODEL		LIST PRICE	RESELLER PRICE
SKM-1901	Add-On Chassis	\$1,995.00	\$1,496.25

The SKM add-on chassis provides drive enclosure for up to four peripheral devices with mounting hardware and internal cabling.

SKM and SKT Options and Accessories

MODEL		LIST PRICE (No Discount)
300-188-01	15' external cable upgrade	\$18.00
300-188-02	30' external cable upgrade	\$63.00
600-480-00	SKT-2300 manual	\$45.00
600-487-00	SKM manual	\$45.00
600-509-00	SKT-1300 manual	\$45.00

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SKS SUBSYSTEM PRICE LIST

MODEL		LIST PRICE	RESELLER PRICE
SKS-HP1202	(601MB x 2)	\$18,295.00	\$13,721.25
SKS-HP601	(601MB x 1)	\$14,095.00	\$10,571.25
SKS-HP660	(330MB x 2)	\$16,995.00	\$12,746.25
SKS-HP330	(330MB x 1)	\$13,375.00	\$10,031.25

SKS-HP subsystems contain: SCZ-3 controller, HP enclosure, 9' external cable, manual, software support tape and peripheral(s). Subsystems use differential SCSI.

MODEL		LIST PRICE	RESELLER PRICE
SKS-HP601R	(601MB x 1)	\$19,185.00	\$14,388.75
SK-601-RA	(601MB Module)	\$7,915.00	\$5,936.25
SK-RC	(Removable Chassis)	\$5,095.00	\$3,821.25

SKS removable subsystems contain: SCZ-3 controller, removable chassis, 9' external cable, manual, software support tape and peripheral(s) mounted in a removable cannister. Subsystems use single-ended SCSI.

MODEL		LIST PRICE	RESELLER PRICE
SK-330FC	(330MB x 1)	\$4,725.00	\$3,543.75
SK-660FC	(330MB x 2)	\$8,335.00	\$6,251.25
SK-601FC	(601MB x 1)	\$5,305.00	\$3,978.75
SK-1202FC	(601MB x 2)	\$9,505.00	\$7,128.75

SK-FC are add-on peripherals for the SKS-HP subsystems. Subsystem contains: HP enclosure and peripheral(s).

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SKR Products Price List

MODEL		LIST PRICE	RESELLER PRICE
SKR-600	594MB Desktop Optical Disk Subsystem	\$15,665.00	\$11,748.75
SKR-600A	594MB Add-On	\$7,945.00	\$5,958.75

The SKR-600 subsystem contains: SCZ-5 controller, 28" internal cable, 9' external cable, desktop erasable optical disk drive, manual and software support tape. Subsystems use single-ended SCSI. The SKR-600A contains: desktop erasable disk drive and a 2' interconnect cable.

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Controller Price List

Active Products

MODEL	LIST PRICE	RESELLER PRICE
ARZ-1 Argus Disk Controller	\$6,995.00	\$5,246.25
BMX-3 SMD Disk Controller	\$4,395.00	\$3,296.25
DC-297 Disk Controller	\$3,995.00	\$2,996.25
BMX-2 Tape Coupler	\$2,995.00	\$2,246.25
SCZ-2 SCSI Disk Controller	\$2,695.00	SCZ Products
SCZ-3 SCSI Disk Controller	\$7,075.00	are only
SCZ-4 SCSI Tape Controller	\$5,075.00	available on
SCZ-5 SCSI Disk/Tape Controller	\$8,745.00	approval by Zetaco

Built to Order Products

MODEL	LIST PRICE	RESELLER PRICE
PE-510	\$1,195.00	\$896.25
W/MODEM	\$1,790.00	\$1,342.50
SS-480	\$1,895.00	\$1,421.25
ZDF-1	\$4,995.00	\$3,746.25
DPS-1	\$2,995.00	\$2,246.25
LPC-3	\$1,595.00	\$1,196.25
TC-133	\$1,695.00	\$1,271.25
MX-420	\$2,625.00	\$1,968.75
STA-2	\$1,995.00	\$1,496.25
STA-1	\$2,995.00	\$2,246.25

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CABLE PRICE LIST

MODEL		LIST PRICE	RESELLER PRICE
3910-2	16' Primary Disk Cable Set (1) 3013-2 16' External Primary A (1) 3011-2 16' External B (1) 3104-2 28" Internal A (1) 3146-2 28" Internal B	\$400.00	\$320.00
3912-2	6' Primary Disk Cable Set (1) 3013-1 6' External Primary A (1) 3011-1 6' External B (1) 3104-2 28" Internal A (1) 3146-2 28" Internal B	\$350.00	\$280.00
3914-1	16' Add-On Disk Cable Set (1) 300-147-01 6' Daisy Chain A (1) 300-011-02 16' External B (1) 300-146-02 28" Internal B	\$400.00	\$320.00
3914-2	6' Add-On Disk Cable Set (1) 300-147-01 6' Daisy Chain A (1) 300-011-01 6' External B (1) 300-146-02 28" Internal B	\$350.00	\$280.00

TAPE CABLES

MODEL		LIST PRICE	RESELLER PRICE
3904-2	Primary Tape Cable Set (2) 10' Ext. Primary Cables (2) 28" Int. Cables (18" Optional)	\$350.00	\$280.00
3906-2	Daisy Chain Tape Cable Set (2) 20' Ext. 2 Drive Primary Cables (2) 28" Int. Cables (18" Optional)	\$400.00	\$320.00

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Cable Price List (Continued)

**CABLES FOR SCZ CONTROLLERS, AND SKS,
SKS-HP, SKZ, SKT AND SKM SUBSYSTEMS**

MODEL		LIST PRICE	RESELLER PRICE
300-183-01	1' Bulkhead to SCSI Enclosure	\$140.00	\$112.00
300-183-02	5' Bulkhead to SCSI Enclosure	\$160.00	\$128.00
300-183-03	9' Bulkhead to SCSI Enclosure	\$175.00	\$140.00
300-183-04	15' Bulkhead to SCSI Enclosure	\$210.00	\$168.00
300-148-01	18" Internal SCSI	\$140.00	\$112.00
300-148-02	28" Internal SCSI	\$140.00	\$112.00

The above cables are for SKZ, SKS, and SKS-HP differential configurations.

300-188-01	15' Bulkhead to SCSI Enclosure	\$210.00	\$168.00
300-188-02	30' Bulkhead 30'to SCSI Enclosure	\$246.00	\$196.80
300-188-03	5' Bulkhead to SCSI Enclosure	\$160.00	\$128.00
300-188-04	9' Bulkhead to SCSI Enclosure	\$175.00	\$140.00
300-197-01	2' Daisy Chain Enclosure to Enclosure	\$140.00	\$112.00

The above cables are for SKT and SKM differential configurations.

300-193-01	1' Bulkhead to Removable Enclosure	\$140.00	\$112.00
300-193-02	5' Bulkhead to Removable Enclosure	\$160.00	\$128.00
300-193-03	9' Bulkhead to Removable Enclosure	\$175.00	\$140.00
300-193-04	15' Bulkhead to Removable Enclosure	\$210.00	\$168.00
300-193-05	7' Bulkhead to Removable Enclosure	\$170.00	\$136.00

The above cables are for SKS and SKS-HP single ended configurations.

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PADDLEBOARDS

MODEL		LIST PRICE	RESELLER PRICE
500-411-00	SCZ-1, SCZ-2 A Paddleboard	\$190.00	\$152.00
500-463-00	SCZ-3, SCZ-4, SCZ-5 A PB (Diff)	\$145.00	\$116.00
500-478-00	SCZ-3, SCZ-4, SCZ-5 A PB (SE)	\$190.00	\$152.00
500-494-00	SCZ-3, SCZ-4, SCZ-5 A PB (40K)	\$145.00	\$116.00
500-411-00	BMX-2, TC-133 A Paddleboard	\$210.00	\$168.00
500-412-00	BMX-2, TC-133 B Paddleboard	\$210.00	\$168.00
500-422-00	ARZ-1 A Paddleboard	\$525.00	\$420.00
500-429-00	ARZ-1 B Paddleboard	\$625.00	\$500.00
500-447-00	BMX-3AP A Paddleboard	\$465.00	\$372.00
500-448-00	BMX-3AP B Paddleboard	\$465.00	\$372.00
500-425-00	DC-297 A Paddleboard	\$275.00	\$220.00
500-428-00	DC-297 B Paddleboard	\$300.00	\$240.00