Zetaco Price List

Valid 07-01-93 thru 12-31-93

DATA GENERAL
COMPATIBLE PRICE LIST

TABLE OF CONTENTS

July 1, 1993

Zetaco

CARLISLE

DATA GENERAL COMPATIBLE PRODUCTS PRICE LIST

1. **Discount Schedules**

Discount Schedule for Controllers

Level	Discount	Volume
1	0%	1
2	20%	2-4
3	30%	5-9
4	35%	10-24
5	40%	25+

Discount Schedule for Subsystems

Level	Discount	Volume
1	0%	1
2	10%	2-4
3	20%	5-9
4	30%	10-24
5	40%	25+

Discount Schedule for Cables

Level	Discount	Volume
1	0%	1-9
2	20%	10-24
3	30%	25+

2.   Terms and Conditions

Prices and Taxes

Prices are exclusive of, and Customer is responsible for all sales, use and like taxes. Zetaco will invoice Customer for all applicable taxes, unless Customer supplies an appropriate tax exemption certificate in a form satisfactory to Zetaco.

Acceptance of Orders

All orders placed with Zetaco by buyer shall be subject to acceptance by Zetaco at its principal place of business and on the condition that buyer assents to the terms and conditions set forth herein. Failure to object in writing within ten (10) days of the date of Zetaco's acknowledgement, acceptance of the first shipment of the products, or the first of any payments for the products purchased, whichever is earliest shall be deemed to be buyer's assent to purchase of the products in accordance with the terms and conditions set forth herein.

Definitions

Equipment:	Shall mean the hardware components of Zetaco's products.
Software:	Shall mean each software program provided by Zetaco in machine readable, object, printed or interpreted form.
Products:	Shall mean any configuration of hardware and software, including documentation sold or licensed by Zetaco.
OEM:	Shall mean a customer that incorporates the Zetaco products purchased under this agreement into systems (including hardware and software) that the OEM sells or leases and supports. The OEM may also use the product internally, but the predominate use is to be incorporated into his product for resale. The OEM must sign an OEM sales agreement with Zetaco, and be a "Value Added Reseller" of Data General Products.
Active Product:	Shall mean product that is actively being built or stocked with lead times typically 30 days.
Build to Order:	Shall mean product that is presently not actively being built, or stocked, and lead times will be typically 60 to 120 days.

Discontinued: Shall mean product is not available. Product is actively repaired and supported throughout the product warranty period and on a best effort after warranty period expiration, for a period of up to (5) years after last product shipment.

Obsolete: Shall mean product is not available. Product is not supported or repaired

Shipment and Delivery

A.   The method of packaging shall be at the discretion of Zetaco and otherwise prepared in accordance with good commercial practices. An itemized packing list shall accompany each shipment. The method of shipment and carrier will be at Zetaco's discretion unless otherwise specified by Customer.

B.   Delivery will be made F.O.B. Zetaco's facilities, unless otherwise specified by customer, freight charges prepaid and billed within the contiguous limits of the United States, including Alaska and Hawaii. Freight charges to all other destinations shall be made collect.

C.   Title to the equipment will pass to Customer upon delivery of the equipment by Zetaco to a carrier, and upon that delivery, Customer will be responsible for, and will bear the entire risk of loss or damage to the products, regardless of when acceptance occurs. In no event shall title pass to Customer for any Software, except title shall pass to Customer for the media on which the Software is recorded.

D.   The scheduled delivery date shall be that date acknowledged by Zetaco. Zetaco shall consider any date requested by Customer. Zetaco shall use its best efforts to meet the scheduled delivery date.

E.   The standard delivery date is 30 days ARO. An expedite fee of 5% is standard for all purchase orders requesting delivery within 15 days ARO. Zetaco will on a best effort basis attempt to fill these orders within requested delivery time. Zetaco will invoice the expedite fee if successful in shipping these orders within 15 days of receipt. Product support tapes and manuals are excepted.

Terms of Payment
Payment terms are net thirty (30) days from the date set forth on the invoice, which date shall not precede the date of shipment of the products. The foregoing terms are subject to customer maintaining credit arrangements satisfactory to Zetaco. Otherwise, terms are cash in advance of delivery. Customer agrees to execute financial statements and other instruments at Zetaco's request.

Export/Import
Regardless of any disclosure by Customer to Zetaco of the ultimate destination of the products, Customer will not export, directly or indirectly any Zetaco product without first obtaining an export license from the U.S. Department of Commerce Bureau of Export Administration or any other agency or department of the United States Government, as required. When products arrive at the foreign point of entry, buyer shall take all actions and pay all duties, taxes, and other cost necessary to import products subject to the import control laws and regulations of the foreign country.

Proprietary Rights
Zetaco retains all proprietary rights in and to all designs, engineering details, schematics, drawings, and other similar data pertaining to the products and which are provided to customer under this agreement. Proprietary information which Zetaco may furnish to customer shall be in customers's possession pursuant only to a restrictive, nontransferable, nonexclusive license under which customer may use such proprietary information solely for the purpose of operating, servicing, and repairing the products, or integrating the products into a system, and for no other purpose. Customer shall not, without the express written consent of Zetaco, provide, disclose, transfer or otherwise make available any proprietary information, or copies, thereof, to any third party. Customer shall take appropriate action by instruction, agreement, or otherwise with those of its employees and third party agents having access to any proprietary information to restrict and control the use, copying, modification, disclosure, transfer, protection, and security of such proprietary information in accordance with the provisions of these terms and conditions. Customer agrees to protect any proprietary information with the same standard of care and procedures which it uses to protect its own like proprietary information.

Inspections and Claims
Upon receipt of shipment, buyer shall inspect the products. Claims for shortages, damages, incorrect materials or invoicing errors must be made by buyer within fifteen (15) days after receipt of shipment. Claims for non-receipt of shipment must be made within fifteen (15) days after receipt of invoice.

Limited Warranty

A.   Peripheral Controllers: Zetaco manufactured controllers are warranted free from workmanship and material defects, when used in a normal and proper manner, for a period of up to two years from date of shipment on a return to repair facility basis. Defective products under warranty shall be returned to Zetaco freight prepaid. Zetaco shall, at it discretion, repair or replace defective product surface freight prepaid.

B.   Peripheral Subsystems: Subsystem components that are produced by firms other than Zetaco are warranted free from workmanship and material defects, under normal and proper use, per the manufacturer's warranty, but not less than six (6) months from date of shipment from Zetaco on a return to repair facility basis.

C.   Products manufactured by Zetaco that prove to be DOA(dead on arrival) or inoperative, under normal and proper use, within 30 calendar days after being shipped from Zetaco(shipping damage excluded), shall be replaced immediately. After Customer contacts Zetaco's Customer Support Group (1-800-537-5292) and obtains a Return Material Authorization (RMA) number, a comparable product will be sent via overnight express shipment to Customer's site. The defective unit is to be returned to Zetaco upon removal.

Cancellations

The buyer may, prior to the scheduled shipment date, cancel delivery of any Active product, providing seller receives written notice of such cancellation at least thirty (30) days prior to scheduled shipment date and buyer shall be subject to cancellation charges.

Payment of cancellation charges shall be made within ten (10) days of invoice for same and shall constitute the buyer's entire liability with respect to the cancelled equipment.

The buyer may not cancel product built under the Build to Order product definition.

Reschedules

Orders for <u>Active</u> products accepted and scheduled for shipment by the seller are subject to being rescheduled upon written notice by the buyer at least fifteen (15) days prior to the scheduled shipment date and with the written consent of the seller providing such rescheduling does not result in actual delivery being delayed more than one hundred twenty (90) days beyond the originally scheduled shipment date. Units not accepted for delivery by the buyer within 90 days of the originally scheduled shipment date will be considered as cancelled. Should rescheduled units be subsequently cancelled, the original shipment date for such units shall be utilized in calculation of the cancellation charges.

Orders for <u>Build to Order</u> product cannot be rescheduled.

Limitation of Liability

Except for express warranties stated in this document, Zetaco disclaims all warranties including all implied warranties of merchantability and fitness. The stated express warranties are in lieu of all obligations of liabilities on the part of Zetaco for damages, including but not limited to special, indirect or consequential damages arising out of or in connection with the use or performance of Zetaco's products.

3.   **CONTROLLER PRICE LIST**

Active Product

Model	List Price	Distribution Price
SCZ-2	$2,695	$1,617
SCZ-6T	$3,385	$2,030
SCZ-6D	$5,895	$3,537
SCZ-6	$6,650	$3,990

* The SCZ-2 does not include an internal cable.

	No Discount
PROM set update for any controller (where available).	$250
Controller Technical Manual (any model)	$ 50
Software Support Tape	$ 50

Special Build Product

Model	List Price	Distribution Price
SCZ-2DP	$3,245	Quote

Build to Order Product

Model	List Price	Distribution Price
SCZ-3	$7,075	$3,538
SCZ-3R	$4,400	$2,200
SCZ-5	$5,980	$2,990
SCZ-HTD	$5,995	$3,597
SCZ-1	$5,995	Quote
BMX-2	$2,995	Quote
LPC-3	$1,595	Quote
PE-510	Quote	Quote

Note: SCZ-3R are refurbished SCZ-3. Warranty is (6) months.
             BMX-2; must request special cabling for MV/40000

Discontinued Products

<u>Models</u>

SCZ-4, DC-297, ARZ-1, BMX-3AP, BMX-3, BMX-1, ZDF-1,
DC-295/C, DC-296/C, TC-133, SS-480, STA-1, STA-2, MX-340

Obsolete Products

<u>Models</u>

MX-450, MX-420, PE-730, PE-741, PE-750, DPS-1, DPS-2, 018-PS,
SS-265,MX-262, CTT, CTS, LP-370, DC-292, SS-220, SS-330,
MX-400, MX-402, All Others Not Listed.

4.   **SUBSYSTEM PRICE LIST**

SHR High Performance Hot Repair Subsystems

Model		List Price	Distribution Price
SHR-226F	426 MB/SCZ-6	$13,309	$ 7,985
SHR-226G	1.0 GB/SCZ-6	$13,412	$ 8,047
SHR-226H	1.6 GB/SCZ-6	$14,870	$ 8,922
SHR-226I	2.1 GB/SCZ-6	$16,329	$ 9,797

The SHR subsystems contain: SCZ-6 controller, drive enclosure for up to (6) 3.5" disk drives with mounting hardware, 28" internal cable, 9' external cable, one peripheral device, manual, SCSI terminator and software support tape. Subsystems use Single-ended SCSI.

Model		List Price	Distribution Price
SHR-230F	Add-on 426 MB disk	$ 2,345	$ 1,407
SHR-230G	Add-on 1.0 GB disk	$ 2,449	$ 1,469
SHR-230H	Add-on 1.6 GB disk	$ 3,907	$ 2,344
SHR-230I	Add-on 2.1 GB disk	$ 5,365	$ 3,219

SHR add-on contains: One peripheral device mounted on an SHR module. Add-ons us Single-ended SCSI.

Model		List Price	Distribution Price
SHR-2901	Add-on chassis	$3,750	$2,250 (6 devices)

SHR add-on hot repair chassis provides rackmount chassis and (6) modules for mounting 3.5" disk drives, mounting hardware, and terminator.

Note: SHR add-on chassis are only available with subsystem purchase

SUBSYSTEM PRODUCTS ARE 120 VAC, 60 hz UNLESS OTHERWISE SPECIFIED

SUBSYSTEM PRICE LIST

SKM High Performance Subsystems

Model		List Price	Distribution Price
SKM-126F	426 MB/SCZ-6	$11,554	$ 6,932
SKM-126G	1.0 GB/SCZ-6	$11,657	$ 6,994
SKM-126H	1.6 GB/SCZ-6	$13,115	$ 7,869
SKM-126I	2.1 GB/SCZ-6	$14,574	$ 8,744

The SKM subsystems contain: SCZ-6 controller, drive enclosure for up to 4 peripheral devices with mounting hardware, 28" internal cable, 9' external cable, one peripheral device, manual, SCSI terminator and software support tape. Subsystems use single-ended SCSI.

SKM-130F	Add-on 426 MB disk	$ 2,345	$ 1,407
SKM-130G	Add-on 1.0 GB disk	$ 2,449	$ 1,469
SKM-130H	Add-on 1.6 GB disk	$ 3,907	$ 2,344
SKM-130I	Add-on 2.1 GB disk	$ 5,365	$ 3,219
SKM-1304	Add-on 2.3 GB 8mm tape	$ 3,167	$ 1,900
SKM-1308	Add-on 5.0 GB 8mm tape	$ 4,834	$ 2,900
SKM-1309	Add-on 4.0 GB 4mm tape	$ 1,750	$ 1,400

SKM add-on contains: One peripheral device and its required wiring and hardware for mounting in the enclosure. Add-ons use single-ended SCSI.

SKM Rackmount Tape Subsystems

SKM-1264	2.3 GB 8mm tape	$ 8,505	$ 5,103
SKM-1268	5.0 GB 8mm tape	$10,172	$ 6,103
SKM-1269	4.0 GB 4mm tape	$ 7,672	$ 4,603

SKM tape subsystems contain: SCZ-6T controller, drive enclosure for up to 2 peripheral devices with mounting hardware, 28" internal cable, 9' external cable, one peripheral device, manual, SCSI terminator and software support tape. Subsystems use single-ended SCSI.

SUBSYSTEM PRODUCTS ARE 120 VAC, 60hz UNLESS OTHERWISE SPECIFIED

SUBSYSTEM PRICE LIST

Model		List Price	Distribution Price
Single-Ended SCSI			
SKT-2300S	2.3 GB/8mm	$ 7,405	$ 4,443
SKT-5000S	5.0 GB/8mm	$ 9,089	$ 5,453
SKT-4000S	4.0 GB/4mm	$ 6,614	$ 3,968
SKT-2300SA	Add-on 2.3 GB	$ 3,459	$ 2,075
SKT-5000SA	Add-on 5.0 GB	$ 5,142	$ 3,085
SKT-4000SA	Add-on 4.0 GB	$ 2,667	$ 1,600
Differential SCSI			
SKT-2300	2.3 GB/8mm	$ 7,562	$ 4,537
SKT-5000	5.0 GB/8mm	$ 9,229	$ 5,537
SKT-2300A	Add-on 2.3 GB	$ 3,615	$ 2,169
SKT-5000A	Add-on 5.0 GB	$ 5,282	$ 3,169

The SKT subsystems contain: SCZ-6T controller, desktop tape drive, tape cleaning kit, 28" internal cable, 9' external cable, manual, SCSI terminator and software support tape. Subsystems use single-ended or differential SCSI.

SKT add-on contains: Desktop tape drive, and a 2' interconnect cable.

Note: The letter behind the SKT-XXXX means

	= Differential SCSI subsystem
A	= Differential SCSI Add-on
S	= Single-ended SCSI subsystem
SA	= Single-ended SCSI Add-on

SUBSYSTEM PRODUCTS ARE 120 VAC, 60hz UNLESS OTHERWISE SPECIFIED

SUBSYSTEM PRICE LIST

SKM/SKT Options and Accessories

Part Number and Description		List Price (No Discount)
300-188-01	15' external cable upgrade	$18
300-188-02	30' external cable upgrade	$63
124-076-00	8mm Cleaning Kit (2.3/5 GB)	$45
124-057-01	8mm Tape (2.3/5 GB)	$40 (Minimum order quantity is (5)
600-0537-00	Manual, SKM/SCZ-3	$50
600-508-00	Manual, SKM/SCZ-5	$50
124-176-00	4mm Cleaning Kit	$25
124-175-00	4mm Tape	$25 (Minimum order quantity is (5)

Model		List Price	Distribution Price
SKM-1901	Add-on chassis (SCZ-2,3,6)	$ 1,995	$ 1,197 (4 devices)
SKM-1902	Add-on chassis (SCZ-5,6)	$ 1,995	$ 1,197 (4 devices)
SKM-1903	Add-on chassis (SCZ-2,3,6)	$ 1,392	$ 835 (2 devices)

SKM add-on chassis provides drive enclosure for 2 or 4 peripheral devices with mounting hardware, internal cabling, and a 2' interconnect cable.

SUBSYSTEM PRODUCTS ARE 120 VAC, 60 hz UNLESS OTHERWISE SPECIFIED

SUBSYSTEM PRICE LIST

SKZ Subsystems (Zebra Emulating)

Model		List Price	Distribution Price
SKZ-426	426 MB/SCZ-2	$ 7,285	$ 4,371
SKZ-426A	Add-on 426 MB disk	$ 2,345	$ 1,407

The SKZ subsystems contain: SCZ-2 controller, drive enclosure for up to 2 peripheral devices with mounting hardware, 18" internal cable, 9' external cable, peripheral device(s), manual and software support tape. Subsystem uses single-ended SCSI.

SUBSYSTEM PRICE LIST

SKR Rewritable Optical Subsystems

Model		List Price	Distribution Price
Desktop			
SKR-1300	1.2 GB erasable optical	$11,830	$ 7,098
SKR-600	594 MB erasable optical	$10,674	$ 6,404
SKR-1300A	Add-on 1.2 GB	$ 5,970	$ 3,582
SKR-600A	Add-on 594 MB	$ 4,814	$ 2,888
Rackmount			
SKR-1300R	1.2 GB erasable optical	$12,930	$ 7,758
SKR-600R	594 MB erasable optical	$ 11,774	$ 7,064
SKR-1300RA	Add-on 1.2 GB	$ 5,679	$ 3,407
SKR-600RA	Add-on 594 MB	$ 4,522	$ 2,713

SKR subsystems contain: SCZ-5 controller, Desktop or Rackmount erasable optical disk drive, one rewritable optical platter, 28" internal cable, 9' external cable, manual and software support tape. Subsystem uses single-ended SCSI.

SKR add-on contains: Desktop erasable optical disk drive, or an erasable optical disk drive and its required wiring and hardware for mounting in the rackmount enclosure and a 2' interconnect cable. Add-ons us single-ended SCSI.

SKR Rackmount chassis provides drive enclosure for 2 peripheral devices.

SKR Accessories

Part Number		List Price (No Discount)	
	(5) 1.2 GB optical disk platters	$940	(Minimum order)
124-083-00	(5) 594 MB optical disk platters	$940	(Minimum order)

SUBSYSTEM PRODUCTS ARE 120 VAC, 60hz UNLESS OTHERWISE SPECIFIED

5.   CABLE PRICE LIST

The prices shown are for standard lengths. For non-standard lengths a special order fee of $50.00 per order (not $50.00 per cable) is to be add to the order, plus a special length adder as follows.

SCSI, Pertec Tape, Line Printer	$3.00 per foot
Disk SMD A	$4.00 per foot
Disk SMD B	$4.00 per foot
Tape daisy chain	$50.00 per add'l connector

Note: When ordering Tape daisy chain cables, specify the distance between all connectors.

Cables for SCZ-(1,2,3,4,5,6) SHR, SKM, SKT, SKZ, SKS and SKS-HP

Part Number		List Price	Distribution Price
300-148-01	18" Internal SCSI	$100	$ 70
300-148-02	28" Internal SCSI	$100	$ 70
300-193-01	1' Bulkhead to SCSI "D" Connector	$100	$ 70
300-193-02	5' Bulkhead to SCSI "D" Connector	$115	$ 81
300-193-03	9' Bulkhead to SCSI "D" Connector	$125	$ 88
300-193-04	15' Bulkhead to SCSI "D" Connector	$150	$105
300-193-05	7' Bulkhead to SCSI "D" Connector	$120	$ 84
300-219-01	5' Bulkhead to SCSI Champ Connector	$150	$105
300-219-02	9' Bulkhead to SCSI Champ Connector	$175	$123
300-219-03	15' Bulkhead to SCSI Champ Connector	$115	$ 81
300-218-01	2' Daisy Chain, Enclosure to Enclosure Champ Connector	$100	$ 70
300-188-02	30' Bulkhead to SCSI Champ Connector	$125	$ 88
300-172-01	5" Bowtie Cable	$ 72	$ 50

Note: SKS, SKS-HP, and Old SKZ subsystems use "D" type enclosure connectors
SHR, SKM, SKR, SKT, and SKZ subsystems use Champ style enclosure connectors

Paddleboards

Part Number		List Price	Distribution Price
500-411-00	SCZ-1, SCZ-2 A Paddleboard (SE)	$149	$104
500-463-00	SCZ-3, 4, 5 A Paddleboard (Diff)	$197	$138
500-491-00	SCZ-3, 4, 5 A Paddleboard (SE) (Replaces the 500-478-00)	$174	$122
500-494-00	SCZ-3, 4, 5 A Paddleboard (40K Diff)	$205	$144
500-0502-00	SCZ-3, 4, 5 A Paddleboard (40K SE)	$174	$122
500-0510-00	SCZ-6 B Paddleboard (SE)	$174	$122
500-0511-00	SCZ-6 B Paddleboard (Diff)	$240	$168

Note: (Diff) = Differential SCSI
      (SE) = Single-Ended SCSI

SCSI External Terminators

Part Number		List Price	Distribution Price
124-069-00	Differential SCSI Terminator (Champ)	$ 85	$ 50
124-070-00	Single-ended SCSI Terminator (Champ)	$ 85	$ 50
124-041-00	Single-ended SCSI Terminator (SKS-HP)	$ 85	$ 50

BMC Cables

Part Number		List Price	Distribution Price
300-038-01	BMC Jumper 4 Position	$ 88	$ 66
300-131-01	BMC Jumper 6 Position	$121	$ 91
300-132-00	BMC Jumper 8 Position	$154	$116
300-156-00	BMC Terminator Plug	$ 60	$ 36

CABLES FOR ARZ-1, BMX-3, DC-297, ZDF-1

Disk (SMD) cable sets

Model		List Price	Distribution Price
3910-2	16' Primary Disk Cable Set (1) 16' Ext. Primary A (1) 16' Ext. Primary B (1) 28" Int. A (18" Opt.) (1) 28" Int. B (18" Opt.)	$400	$247
3912-2	6' Primary Disk Cable Set (1) 6' Ext. Primary A (1) 6' Ext. Primary B (1) 28" Int. A (18" Opt.) (1) 28" Int. B (18" Opt.)	$350	$221
3914-1	16' Add-on Disk Cable Set (1) 6' Daisy Chain A (1) 16' Ext. B (1) 28" Int. B (18" Opt.)	$325	$195
3914-2	6' Add-on Disk Cable Set (1) 6' Daisy Chain A (1) 6' Ext. B (1) 28" Int. B (18" Opt.)	$300	$176

Single SMD Disk Cables

Part Number		List Price	Distribution Price
300-104-03	18" Internal A Cable	$ 75	$ 53
300-104-02	28" Internal A Cable	$ 75	$ 53
300-146-01	18" Internal B Cable	$ 50	$ 35
300-146-02	28" Internal B Cable	$ 50	$ 35
300-013-01	6' External Primary A Cable	$210	$147
300-013-02	16' External Primary A Cable	$235	$165
300-147-01	6' Daisy Chain A Cable	$210	$147
300-147-02	16' Daisy Chain A Cable	$235	$165
300-011-01	6' External B Cable	$140	$ 98
300-011-02	16' External B Cable	$170	$119
300-124-01	'Y' Daisy Chain Adaptor	$ 65	$ 46
300-081-03	18" Daisy Chain A Cable	$ 75	$ 53
300-147-03	Same as 300-081-03		

Paddleboards

Part Number			List Price	Distribution Price
500-413-00	ZDF-1	A Paddleboard	$320	$224
500-414-00	ZDF-1	B Paddleboard	$360	$252
500-422-00	ARZ-1	A Paddleboard	$450	$315
500-429-00	ARZ-1	B Paddleboard	$535	$375

Cables for BMX-2, TC-133

Tape(Pertec Interface) Cables
    Note: Specify tape drive on order to insure proper connectors on cable.

Model		List Price	Distribution Price
3904-2	Primary Tape Cable Set (2) 10' External Primary Cables (2) 28" Internal Cables (18" Opt.)	$250	$175
3906-2	Daisy Chain Tape Cable Set (2) 20' External 2 Drive Primary Cables (2) 28" Internal Cables (18" Opt.)	$340	$238

Part Number		List Price	Distribution Price
300-108-03	18" Internal Tape Cable	$100	$ 70
300-108-02	28" Internal Tape Cable	$100	$ 70
300-001-10	10' External Primary Tape Cable	$125	$ 88
300-012-20	20' Daisy Chain Tape Cable	$175	$123
300-116-10	10' Primary for Fujitsu Drive	$125	$ 88
300-134-01	10' Primary for Kennedy 9600	$125	$ 88
300-168-01	10' Kennedy 9600 Secondary Cable	$125	$ 88
300-001-15	15' External Primary Tape	$160	$112

Paddleboards

Part Number		List Price	Distribution Price
500-411-00	BMX-2, TC-133 A Paddleboard	$149	$104
500-412-00	BMX-2, TC-133, LPC-3 Paddleboard	$149	$104

Misc

Part Number		List Price	Distribution Price
200-253-00	BMX-2 firmware for Megatape	$250	$250 (No Discount)
300-194-01	BMX-2A MV40K Backplane Cable	$450	$314

    Note: The Pertec interface specifies support for up to 20' cables

Cables for LPC-3, SS-480 (Line Printer)

Part Number		List Price	Distribution Price
3004-2	20' Ext. (Data Products/Winchester) 28" Int. (18" Opt.)	$150	$105
3005-2	20' Ext. (Data Products/AMP) 28" Int. (18" Opt.)	$150	$105
3009-2	20' Ext. (Centronics) 28" Int. (18" Opt.)	$150	$105
300-108-02	28" Internal Cable	$100	$ 70
300-108-03	18" Internal Cable	$100	$ 70
300-137-01	18" Int. Serial	$ 50	$ 35
300-006-21	20' Ext. Data Products/AMP	$180	$126
300-008-21	20' Ext. Data Products/Winch	$180	$126
300-010-21	20' Ext. Centronics	$180	$126

Note: The Centronics interface specifies support for cables up to 20'

Cables for DPS-1

Part Number		List Price	Distributor Price
300-129-03	10' Ext. Panel/Panel (M/F)	$100	$ 70

Cables for 340 Sync.

Part Number		List Price	Distribution Price
300-061-00	Internal 340 Sync. Cable	$250	$175