

May 1987


FOCUS

The Magazine of the North American Data General Users Group

SOFTWARE REVUE

Now Appearing:
**System
Management
Utilities**
No laughing matter

Bulk Rate
U.S. Postage
Paid
Permit No. 38
Fulton, MO



“GENISYS is a revolutionary new database management system that, for the first time, really blends both ease of use with remarkable power in a multi-user system.

Used separately or combined with word processing and spreadsheet software, GENISYS is destined to become the premier database product for business automation.”

Tim Maness, President

GENISYS I™

A COMPREHENSIVE DATABASE MANAGEMENT SYSTEM

BUY SELL TRADE

Data General Specialist

SYSTEMS • PERIPHERALS • COMMUNICATIONS • SPARE PARTS

(213) 215-0641

Three good reasons why Catalina is the biggest DG equipment dealer in the Western U.S.

- **Selection** — the biggest inventory of quality DG equipment in the West.
- **Service** — attention to every detail, right down to shipping your hardware so it arrives on time, in working order, every time.
- **Straight Dealing** — our reputation for fairness and honesty is based on 10 years of service to the DG community.



**CATALINA
COMPUTERS, INC.**

1005 W. Arbor Vitae St., Inglewood, CA 90301

FAX # 213/649-1065

FOCUS

The Magazine of the North American Data General Users Group



THE PRESIDENT'S PAGE

Just in from Las Vegas

Notes from the NADGUG Executive Board's spring meeting
by Calvin Durden

4

LETTERS

Comments from our readers

6

FOCUS ON: HOT SITES

The floodgates are open

DG disaster industry is ready for any downpour
by Carolyn Kelly

8

FOCUS ON: HOT SITES

Acid test

You can't have confidence in your disaster recovery plan unless you've tested it
by Mark Willer

14

FOCUS ON: DISASTER PLANNING

Master your disaster

No plan is not a good plan
by Joe Cannata

17

FOCUS ON: SYSTEM MANAGEMENT

Training

An effective tool for system managers
by Paula Jacobs

21

FOCUS ON: SYSTEM MANAGEMENT

A gin's tonic

Producer's Cotton Oil Corporation puts VS Toolbox to work
by Gerry Hawkins

24

FOCUS ON: SYSTEM MANAGEMENT

DBR

Easier recovery, peace of mind
by William M. Ashley

26

FOCUS ON: SYSTEM MANAGEMENT

Graphic evidence

PERFMR spots performance bottlenecks and monitors system usage
by Lerul Cash

28

FOCUS ON: SYSTEM MANAGEMENT

Wolves, sheep, and lions

The "people" side of Data General system management
by Dennis J. Berman

32

INTELLIGENT WORKSTATIONS

All aboard!

DG/Ones help automate and decentralize a railroad's freight quote system
by Kim L. Medlin

36

INTELLIGENT WORKSTATIONS

Old idea, new tricks

New applications for a venerable concept
by Brad Friedlander

36

INSIDE ICOBOL

Letters to the Editor

Getting the best of both SPEED and CRTEDIT
by Tim Boyer

43

AOS {VS} TRICKS

Implementing ^C interrupts

"Excuse me, Mr. Chairman, may I interrupt the proceedings?"
by John A. Grant

46

SYSTEM MANAGER'S LOG

Hashing it out

An inside view of the AOS/VS file structure
by Brian Johnson

52

BBASIC BUSINESS

BBASIC Hall of Shame

Programming items that could be reported to the Better Business BASIC Bureau
by George Henne

58

MV/ SYSTEMS

Pest control

No matter how good the code, you still need to understand SWAT and DEBUG
by Tim Maness

61

PRODUCT SPOTLIGHT

The latest products for DG systems

64

PRISM

Brief notes from the DG community

68

ON-LINE HELP

Who to call for answers about NADGUG and FOCUS

NADGUG's electronic bulletin boards

(300 or 1200 baud modem)

Rational Data Systems 415/924-3652

OIS (to get an OIS ID and password, contact a DG field engineering telemarketing representative) 800/325-3065

In Massachusetts 800/952-4300

In Canada 416/823-7830

NADGUG membership, address changes

NADGUG staff 617/870-7721

Editorial questions, comments, article suggestions

Greg Farman or Jeanne

Sangster (please send product announcement to the address listed below) 512/345-5316

Information about advertising in FOCUS

Sharon Park 512/345-5316

Back issues of FOCUS

Turnkey Publishing staff 512/345-5316

Addresses:

NADGUG staff

c/o Data General Corporation, MS C-228, 4400 Computer Drive, Westboro, MA 01580

FOCUS Magazine

c/o Turnkey Publishing, 5332 Thunder Creek Road, Suite 105, Austin, TX 78759-4022

Focus, the Magazine of the North American Data General Users Group (ISSN 0883-8194) is the official monthly publication of the North American Data General Users Group (NADGUG) in cooperation with Turnkey Publishing. Editorial and Business offices are located at 5332 Thunder Creek Road #105, Austin, Texas 78759-4022, phone 512/345-5316. NADGUG Headquarters are located at NADGUG, c/o Data General Corporation MS C-228, 4400 Computer Drive, Westborough, MA 01580.

Postmaster: send address changes to Subscription Department, Turnkey Publishing, 5332 Thunder Creek Road #105, Austin, TX 78759-4022.

Focus Magazine is distributed to members of the North American Data General Users Group. Mem-

bership fees: Individual members \$30 per year, Installation members \$100 per year. For all memberships outside North America, add \$50 to defray costs of mailing. For information on NADGUG membership, call 617/870-7721. Address all other correspondence to Focus Magazine, c/o Turnkey Publishing, 5332 Thunder Creek Road #105, Austin, TX 78759-4022.

NADGUG is an independent association of computer users; it is not affiliated with Data General Corporation, nor does it represent the policies or opinions of Data General Corporation. The views expressed herein are the opinions of the authors, and do not necessarily represent the policies or opinions

of NADGUG or of Turnkey Publishing.

Advertisements in Focus do not constitute an endorsement of the advertised products by NADGUG or Turnkey Publishing.

Copyright ©1987 by the North American Data General Users Group. All rights reserved. Reproduction or transmission of contents in whole or in part is prohibited without written permission of the Publisher. The Publisher assumes no responsibility for the care and return of unsolicited materials. Return postage must accompany all material if it is to be returned. In no event shall receipt of unsolicited material subject this magazine to any claim for holding fees or similar charges.

Just about everyone in the Data General world knows the name WordPerfect. What DG customers may not know is the popularity of WordPerfect in many other markets.

WordPerfect is

the quality of the software you receive.

In the last year, we have more than tripled our development resources in the DG Division to upgrade existing

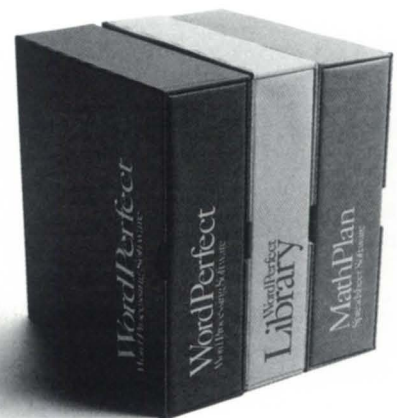
products and develop new software. Word processing is only a part of our product line.

After just four months in the market, WordPerfect Library for AOS/VS, our office automation solution for DG systems, is now installed on more than 150 machines. The integrated electronic mail, calendar, scheduler, shell, and phone message systems are proving to be valuable office tools.

In *Data Base Monthly*, Tom Robinson described WordPerfect Library: "Their technique for putting jobs on hold and switching among them is easy to use, easy for users to grasp, fast, efficient, and just plain clever."

In addition to WordPerfect Library, MathPlan (our spreadsheet) and P-Edit (our program editor) round out the WPCORP product line for DG hardware.

WordPerfect Corporation
288 West Center Street
Orem, Utah 84057
(801) 227-4100



WordPerfect
CORPORATION

ECT REPORT WORDPERFECT REPORT

WordPerfect is world's most popular wp product

not only the most popular word processing product in the U.S. PC market, but it holds more than 50% of the PC market in Norway and 75% in Holland. Its fast, easy, resourceful style is well known throughout Australia, Canada, Europe, Scandinavia, and even the Far East.

In addition to software for DG and IBM PC computers, we also have versions for the VAX and Apple IIe/IIc/IIgs. Later this year, we will be running on the Macintosh, Amiga, Atari ST, IBM 370 mainframes, and some UNIX computers.

Down-home concern

Such widespread success in other markets does nothing but strengthen our commitment to the DG Division.

To enhance our telephone support, we recently hired Chuck Swank, previously the Factory MIS Manager at Ore-Ida foods. We've also organized a new testing group to carefully inspect

products and develop new software. Word processing is only a part of our product line.

In addition to WordPerfect Library, MathPlan (our spreadsheet) and P-Edit (our program editor) round out the WPCORP product line for DG hardware.

More on the way

As DG introduces more machines, we're ready with the software to get the best perfor-

JUST IN FROM LAS VEGAS

Notes from the NADGUG Executive Board's spring meeting

by Calvin Durden
NADGUG President

We had a record turnout in Las Vegas—almost 40 members of the Executive Board met for two solid days in March to review the activities of NADGUG's staff and committees, and to make plans for our annual conference next October.

Some had worried that it might be hard to get much business done in a party town like Las Vegas. I think we can lay that idea to rest now, because this was one of the most productive meetings of the board I can recall. Once we got out of the hotel registration area (it opens onto a casino) and into the meeting rooms, it was time for work.

NADGUG's twice-a-year board meetings really serve to point out how much the organization depends on volunteers working in their RIGs, SIGs, or committees. It was impressive to see how much progress these volunteers were able to report to the board. Here are some highlights:

- We are setting up an exchange program with the United Kingdom User Group to encourage our members to attend their meetings, and vice versa. In addition to the exchange program, we will offer a reduced registration fee for UKUG members if they are able to finalize their plans to charter a special flight to come to Conference 87 next October.

- Our efforts to increase the visibility of NADGUG among users, vendors, and Data General personnel are paying off. If you include the special promotional memberships we recently offered to RIG and SIG members, our membership grew by 137 percent during the past year.

- Conference 87 is shaping up very well. 27 presentations are scheduled so far, and we will do our best to organize them into three parallel tracks (addressing the interests of end-users, system managers, and MIS managers). 35 vendors have already said they want booths

in our conference exhibit area.

- Several of the new RIGs and SIGs that had formed since our last board meeting gained formal recognition, and we had more RIG and SIG representatives at the meeting than ever before.

■
We also had to deal with some tough issues in Las Vegas. One of them is the budget. As NADGUG has grown, we have been taking responsibility for paying more of the bills that Data General used to take care of for us. With the increases we have seen in our conference expenses, we had to decide whether to increase the registration fees, or cut back on the conference services. (We decided on a small increase in fees.)

One result of the efforts we have been making to increase our membership is that we now provide services like *Focus* to a lot more people. The budgetary impact of this is that we have additional expenses right now, but the corresponding new revenues won't come until sometime in the future. Therefore, we have to be careful as we weigh the benefits of providing new services to our members, and make sure that we don't get out ahead of our revenues.

In fact, there were some very interesting proposals to the board for new services that we could provide to RIGs and SIGs. The planning committee will be reviewing the benefits and budgetary impact of these ideas over the next several months, and we will take them up again at our next meeting.

■
Of course, it wasn't all work and no play. Although I was prepared to try my luck at some of the games downstairs, I kept getting sidetracked and never made it to the casino. Most of the board members were more diligent about their diversions than I was, though. Several told me about their forays downtown, and just about everybody seemed to have a good time.

Even for those who had no interest whatever in the usual Las Vegas attractions, the conference hotel had a lot to offer. The Tropicana has a beautiful outdoor pool and courtyard, and very nice health club facilities. The Las Vegas area also has quite a variety of tourist attractions. I think the consensus was that Conference 87 will be a winner. Δ

FOCUS

The Magazine of the
North American
Data General Users Group

NADGUG Leadership

President:

J. Calvin Durden

Vice President:

Joyce Carter

Treasurer:

Donald W. Clark

Recording Secretary:

David Angulo

Planning Committee:

Rene Dominguez

Publications Committee:

Jim Siegman

SIG/RIG Committee:

Paul Duck

Focus Magazine

Editorial Advisory Board:

Tim Boyer

Brad Friedlander

Lee Jones

Steve Kristan

Jim Siegman

Wes Thomas

Editor/Publisher:

Greg Farman, Ph.D.

Managing Editor:

Jeanne Sangster

Staff Writer:

Carolyn Kelly

Contributing Editors:

Tim Boyer

Brad Friedlander

John Grant

George Henne

Brian Johnson

Charlene Kirian

Tim Maness

Jim Siegman

Contributors:

William B. Ashley

Dennis J. Berman

Joe Cannata

Leryl Cash

Gerry Hawkins

Paula Jacobs

Kim L. Medlin

Mark Willer

Art Director:

Ann Soto

Production Artist:

Pat McMurray

Production Assistant:

Michael Obershan

Marketing Director:

Sharon Park

Business Manager:

Brenda Millet

ONLY THE NAME HAS BEEN CHANGED TO PROTECT THE INNOCENT!



Well...we also changed ownership and moved to a new building.

But, the important things, the People, the Service, Support and the Suppliers (Data General and Genicom) remain exactly the same.

And we've recently

become Honeywell's first Value Added Systems Distributor.

Diplomat Systems Corporation is now Egan Systems, Inc. New name, old commitment to provide the very best in software and systems.

Correctly packaged and delivered.

On time.

At a price you can afford.

By the way we're located at 255 Oser Avenue, Hauppauge, Long Island, New York.

EGAN
SYSTEMS, INC.

255 Oser Avenue, Hauppauge, NY 11788 (516) 231-7266 (800) 645-9898

Data General GENICOM Honeywell

Circle 23 on reader service card

Gerry Manning thought he could double the speed of our ICOBOL payroll system.

He didn't.

Actually, it runs 5 times faster!

Peter Rapp/Ted Fogg
Rix-Dunnington
Auburndale, MA

FASTER
Interactive COBOL Systems
(512) 343-9106

Gerry Manning & Associates
8310 Capital of Texas Hwy.
Austin, Texas 78731

Circle 33 on reader service card

**DG PARTIAL LISTING
BUY • SELL • LEASE**

Color DG/10SP 15MB Pkg.	\$2900.
DG/10 15MB Pkg.	2700.
DG/20 Pkg.	Stock
256KB DG/10 Memory	475.
USAM-1	195.
5-14513 Desktop Converter	Stock
4436 Mouse	Stock
D-214, D-215, D-411, D-461 CRT	Stock
D-410 CRT	795.
D-200 CRT	250.
MV/2000	Stock
C/300	495.
C/150 w/o Memory	795.
Nova 3 w/o Memory	395.
Nova 4C	500.
Cass I/O w/512473 Cable	295.
Comm. Basic I/O	900.
IAC-8, IAC-16	Stock
ALM-8	250.
ALM-16	350.
DCU-200	400.
TCB's	15% off
9165 TCU	50.
DG Intel CTL for 354 & 592MB	2500.
6236 354MB Disk S/S	Stock
6239 592MB Disk S/S	Stock
6161 147MB Disk S/S	Stock
ERCC for S/140	500.
8537 Expansion Chassis	300.
8655 128KB Memory	400.
64KB Eclipse SC Memory	50.
6125 Unhard Tape S/S	2000.
Used 2686-A HP Laser Jet Ptr	1795.
IBM PC 640KB 20MB Systems	1550.

Ames Sciences, Inc.
Chancellor Pt. Road
Trappe, MD 21673
301-228-8100

Circle 2 on reader service card

LETTERS



A safer way to IMPORT DIF files

In the February 1987 issue of *Focus* (page 6), Gary Sanford offered a way to confuse CEO into allowing a user to READ a DIF format file into a spreadsheet document. I would like to offer the following as a *safe* way to accomplish the same thing.

First of all, if one has a file of type "DIF" in one's :udd:username directory, one can simply IMPORT the DIF file into the CEO filing system (as a DIF type document). Because the AOS/(VS) type of file is the same as the CEO Document type requested on the IMPORT, no document conversion is needed nor attempted by CEO.

At this point, as Sanford instructs, one can create a CEO spreadsheet document (type SPD) and READ the IMPORTed DIF file into the SPD document. Finally, if desired, the IMPORTed DIF document can be deleted (as well as the AOS/VS file, if you want).

I feel a lot better if my users are not doing deletes in the :CEO_FILES directories. With this method, users need not be concerned with any directory other than their own UDD.

If the AOS/VS file TYPE is *not* DIF, all the user need do is:

```
)CREATE/TYPE =DIF newfilename
)COPY/A newfilename oldfilename
(if desired) delete oldfilename
```

Then the user can IMPORT newfilename.

Mark D. Ward
Sr. Systems Engineer
Data General Corporation
1500 Rosecrans Ave.
Manhattan Beach, CA 90266

In defense of the System/38

I just got to column two of the Focus On: Promising Technologies "R&D Q&A" in the March 1987 issue of *Focus* (page 18). I can't believe Don Lewine's comments about the IBM System/38. I also can't believe that Tom West would allow such comments to be printed. These people know absolutely nothing about the System/38.

I have a large System/38 and an MV/4000 in my shop. The System/38 drives just about any application system you can think of including manufacturing, accounting, marketing, human resource management, payroll, spreadsheets, and word processing. The newly acquired MV/4000 drives a CAD system, which we intend to expand to CAM and eventually use to drive NC equipment on the shop floor.

The System/38 has been around for a few years, and contrary to Don's statement, "I suppose that there were quite a few of them actually installed just by virtue of the size of IBM," the machines were, and still are, installed because of their hardware and software integration, which provides the most effective relational data base environment available today. His statement, "But it was a dead end," indicates that he is not aware that IBM has recently announced upgrades that would put the largest Data General gear to shame. The architecture of the System/38 allows growth that will parallel any of IBM's own mainframe systems. In fact, today's high-end System/38 will outperform any Data General equipment on the market.

I did not finish reading the article.

Brian W. Waldron
Manager, data processing
Dorr-Oliver Canada Ltd.
174 West Street South
Orillia, Ontario L3V 6L4
Canada

Performance Problems?

At last, an add-on memory alternative that can boost performance without boosting your budget.

Adding memory may be the solution to your performance problems.

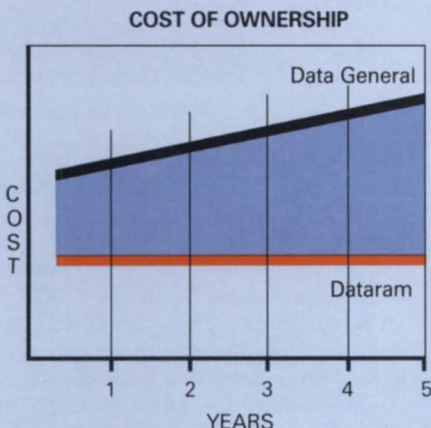
It's a fact. By simply adding memory to your present Data General system, you can:

- immediately improve response time
- run existing applications faster
- serve more users without degrading performance
- add new applications.

And memory expansion is completely painless. Absolutely *no modification* to existing software is required.

At last, a real alternative.

Dataram offers a unique alternative to MV/4000, MV/10000 and S/280 users. With Dataram's low cost, maintenance free add-on memory, you can preserve your present system investment and get the boost in overall performance you demand.



Note: Based on current Data General list price for add-on memory and maintenance.

Save at least 60%

Dataram understands your budget constraints. We offer at least a 60% savings over the cost of add-on memory from Data General. And since no maintenance is required, *your overall cost of ownership can be reduced by as much as 75%!*

Lifetime Warranty

We believe that a manufacturer's warranty is an indication of the reliability of its products. That's why we offer a *Lifetime Warranty* on our DG compatible add-on memory.



And Dataram memory will not affect your Data General service contract in any way.

Our memory is designed and manufactured to require absolutely no maintenance. Should you or your Data General service representative determine that a Dataram memory board is not operating properly, just give us a call, and we'll express ship a replacement to you . . . free. In fact, we'll even pay for the cost of that service call.

Installation

On-site installation is available, though many users take advantage of the additional savings by doing the simple installation directly. Either way, our memory fully supports all Data General system diagnostics.

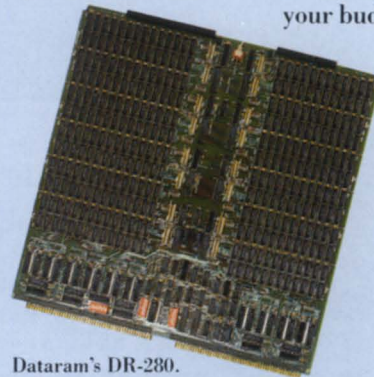
Dataram— a total commitment to memory.

Dataram Corporation was founded over 20 years ago and soon emerged as a major provider of memory to leading minicomputer manufacturers. Dataram was one of the earliest independent suppliers of memory to Data General and has built a reputation for quality that endures. With over 50,000 high performance, low cost memory systems delivered worldwide, and a long term commitment to Data General users, Dataram is uniquely qualified to address your memory requirements.

Here's an opportunity to give us a try.

You can take up to 30 days to evaluate our memory running your most demanding applications. If not completely satisfied, return it to us for an immediate, full refund.

Call us today at **1-800-822-0071** and prove to yourself that Dataram's add-on memory alternative will boost system performance without boosting your budget.



Dataram's DR-280. Available in 2MB, 4MB and 8MB capacities.

DATARAM

DATARAM CORPORATION
P.O. BOX 7528
PRINCETON, NJ 08543-7528
(609) 799-0071 (800) 822-0071

THE FLOODGATES ARE OPEN

**DG disaster industry
is ready for any
downpour**

by Carolyn Kelly
Focus Staff



Photo courtesy of Fast Track Systems

Hot sites are a hot issue—especially among those companies offering disaster recovery services to the DG minicomputer market. So far, four companies have advertised computer facilities to help businesses stay in operation if their computer systems malfunction. These companies are competitively searching for potential clients and trying to establish a unique identity in the Data General community. Meanwhile, computers and office space remain idle and empty. As of yet, none of them have had to respond to an actual disaster.

Data Assurance, Fast Track, NPA,

and Sysgen Recovery Services all announced their services within the last two years. This burst of interest in the disaster recovery industry coincides with the overall burgeoning of the DG market and stiffening government regulations demanding that financial institutions provide better security for information assets. As a result, these companies have targeted the banking and stock brokerage industries as the most promising prospects.

Two-year-old Data Assurance, based in Englewood, Colorado, has slight seniority over the other three companies.

Since its inception, the company has made considerable strides, growing from 9 clients a year ago to 37 as of January 1987.

Data Assurance offers a computer center equipped with an MV/10000 and an S/140 with 2.5 gigabytes of disk storage. Clients provide their own software. The equipment pool consists of Anderson-Jacobson modems and Timeplex IIE statistical muxes that they send to a client to ensure compatibility with whatever is on both ends. If all goes well, Dan Kilburn, president, anticipates upgrading to an MV/20000 and opening a second recovery center by

**DEVELOPING AOS OR AOS/VS COBOL
APPLICATIONS UNDER DG'S INFOS II?**

DEVELOPING INTERACTIVE COBOL APPLICATIONS?

**Software Only
Leases Available**

Would you like to:

- Prototype with COBOL
- Have standardized, error-free source code—No debugging needed
- Generate complete, full-featured file maintenance and update/report programs with code guaranteed to work the first time.

You can with C/SCRIPT® II

C/SCRIPT II addresses the needs of everyone developing business applications in AOS, AOS/VS or Interactive COBOL. C/SCRIPT II increases productivity, standardizes program development and provides a reliable menu system with security for your runtime environment.

ANNOUNCING
Training
Consultation
&
Design Assistance
by
Gerry Manning
"He speaks ICOBOL.
FLUENTLY"

Announcing C/SCRIPT II Enhancers

C/SCRIPT II enhancers now available from Lee Yosafat, C/SCRIPT II distributor. Developed using the C/SCRIPT II **customizable skeleton** file system.

- Sequential file support in the update/report generator.
- Header/scrolling detail maintenance and inquires.
- Scrolling look up of supplemental files.

Trade-in available for users of PROXI and MAGIC.

1-800-626-0381

(205) 821-1133, extension 33

In the United Kingdom call: **COMPACT 3000 SYSTEMS LTD.**—0902-880088

or Contact any Data General Sales Office

DATA ACQUISITION AND DISPLAY PROBLEMS?

We've got low cost color (\$1500) video controllers as well as high speed digitisers (24MHz—\$2500) and coordinate converters to get that data onto the screen and processed without consuming CPU or I/O bandwidth.

Get your Medical, Engineering or Remote Sensing data into a useable form without months of Assembler programming.

Use your DG system (Nova/Eclipse/MV) to its fullest and avoid incompatible black boxes.

Build a DG based display system using low cost Nova or Eclipse hardware.

We bet we can solve your problems for less!!



INTEGRAD
TECHNOLOGIES INC.

18 Watterson Rd. 514-457-9465
Baie d'Urfe, Quebec fax: 514-457-9738
H9X 3C2 tel: 05-821639

Circle 30 on reader service card

PC/VS™ PopTerm™/ 200 ...the Rational approach to personal computing

From the experts in
LANs and micro-mini integration

Rational Data Systems

5725 Paradise Dr. Corte Madera, CA 94925
415/924-0840

Circle 40 on reader service card

FOCUS ON: HOT SITES

the end of this year.

Kilburn and his partner, Roger K. Crosby, stress the hot site and planning aspects of disaster recovery. Data Assurance provides a crisis-stricken client with a compatible computer via telecommunications in order for the client's business to continue without interruption.

"We are in the business to protect a company from major financial losses because of a disaster that could render them inoperable for weeks. If a company could survive that, then they don't need our services," Kilburn said.

If a disaster should occur, the client would transport all their information to Data Assurance along with an operator to operate at the backup facility. The client may send an operator to Colorado to run the software, but Data Assurance does not rent out office space for businesses to temporarily take over. Although that practice is the direction disaster recovery initially took, it is "logistically unworkable," according to Kilburn. Data Assurance, for example, has clients scattered across 20 states, but few are located in Colorado.

Each client is guaranteed three test runs a year. Testing has run smoothly so far, although a few minor snags have occurred. One time they ran a telephone modem into a dirty plug, causing a malfunction. Another time, they were able to help a client who had moved locations over a weekend. The next Monday morning, the equipment did not work properly. Data Assurance took over for one day until their computers were running.

Typical of the other companies, costs are pro-rated, depending upon the number of modems and mux lines needed and the size and type of computer and other equipment the customer requires. Payments are made on a monthly basis similar to an insurance policy. At Data Assurance, one client pays as low as \$450 per month.

Data Assurance's first customers were credit unions. Perhaps their biggest contract to date will arise from an affiliation with Citicorp Information Resources, which endorses Data Assurance for their in-house bank DG users.

According to Kilburn, financial institutions are more likely to need disaster recovery services since the Federal Home Loan Bank Board issued a policy called Circular 67 in September 1986. This document strengthened existing regulations covering savings and loans' insurance of their assets, which in-

cludes information. He expects other agencies such as the FDIC and FSLIC to also issue stronger policies. "I'd bet a month's pay on it," he said. Kilburn also has targeted healthcare and travel-related industries as possible niches in the disaster industry.

The three other companies, all operating out of New York, are looking for similar niches. NPA, located in Holbrook about 40 miles west of Manhattan, has existed in various planning stages for about a year, but the oldest contract they have is four months old.

NPA divides its services into four categories: (1) Vaults provide off-site disk storage in rooms that are 10' x 10' x 8' with 2' thick walls. A sprinkler system has been installed in case of fire. (2) Cold sites allow customers to rent computer room by the square foot out of an available 20,000 square feet. According to Nick Aroniades, NPA president, the space can accommodate up to 200 users. (3) Warm sites are hot sites operating strictly through telecommunications. (4) Hot sites provide a complete duplicate standby system of the customer's system. NPA is equipped with MV/10000, MV/8000, and MV/4000 systems. Clients provide their own software.

After nearly scratching the project twice and twice reviving it, Aroniades hopes to get in on the ground floor of a business that could boom. "We get an enormous amount of inquiries," he said. He hopes those inquiries will become contracted customers, especially inquiries from the stockbrokers nearby on Wall Street.

But for now, they are waiting for businesses to warm up to the idea of hot sites and disaster recovery planning. "We're waiting. That's the hardest part—to see who really needs the service. We don't know which way it's going to go. If we find a big customer, we'll go in with both our feet. We're still losing money. . . but the future will come moving at 150 miles per hour," he added optimistically.

Fast Track is another company with the same optimism. According to president Burt Hochstein, the company started in August 1986, but didn't "hit the street running" until November.

As an affiliate of Track Data, they have three MV/10000s more than 8 gigabytes at the Manhattan hot site, and one MV/10000 at another hot site in Chicago. Pending feedback from the Data



FAST TRACK SYSTEMS

WHEN DISASTER STRIKES, YOUR NEXT MOVE IS

FAST TRACK SYSTEMS

Smart companies aren't leaving the next move to chance. They know that disasters strike American businesses with increasing regularity. Fires, floods, power failures, structural collapse — any of these can happen next year or next month. The result: irretrievable loss of business records and, worse yet, drastically reduced operating effectiveness.

Rather than risk their futures, they're turning to FAST TRACK SYSTEMS, INC., a provider of comprehensive disaster recovery services for Data General users. Subscribers to FAST TRACK SYSTEMS have access to FAST TRACK'S fully

equipped disaster recovery centers on a moment's notice.

And they can communicate with FAST TRACK processors from remote sites, from the FAST TRACK hot sites or from a FAST TRACK Mobile Recovery Center delivered right to the office or plant.

So make your next move now. Call FAST TRACK SYSTEMS today to find out how you can join the smart companies that are prepared when disaster strikes.

FAST TRACK SYSTEMS, INC.

61 Broadway, NY, NY 10006
(212) 422-9880

General community, they plan on opening a third site either in Dallas or on the West Coast.

Fast Track also offers one unique service—a mobile recovery center. The fully equipped transportable trailer acts as a computer center. It is large enough to accommodate any DG computer that the customer would need to place in it, according to Hochstein. However, he admits that it is a less viable alternative than the use of telecommunications. "It's more of a peace-of-mind device," he said.

"100 percent of our business requires telecommunications. With Track Data, that's where we have our expertise," he said. "A client in Midtown (New York) would still want telecommunications, although we might recommend that some of their staff come over here. The stockbrokers don't want to come here to my site for a quotation even if it's three blocks away," he said. A future goal for the company is the use of satellite communications.

They also offer disaster planning and analysis and the storage of tapes and forms in fire-proof safes. Although they do not consider their company a primary backup source, they store approximately 12 tapes per month of each company's system software.

As of January 1987, they had approximately 10 clients. Now, according to Hochstein, "We are ready to make our push with no limitations. We have the machinery to handle quite a few clients and the capacity to bring in even more."

Lastly, Sysgen Recovery Services Inc., in Ronkonkoma, New York, announced its opening in November 1986, intensifying the growing competition. The June opening date was accelerated because of Fast Track's announcement. Sysgen Recovery, a division of Sysgen Group, has an MV/10000, MV/8000, MV/8000 II, MV/4000, and Eclipse M/600. They offer both hot and cold sites in the same 10,000 square foot room. Data General is the first minicomputer market the company offers its services to, although they expect to have Hewlett-Packard and Wang on-line within the next two years.

Sysgen has two clients—a mail-order pharmacy and an investment banking firm. As of now, they have a staff of 10 people including system programmers and telecommunications experts who are on call 24 hours a day.

According to Raphael Feldman, chairman of Sysgen Group, their services

are divided into five categories:

- Disaster processing—used if an "out-and-out calamity" occurs. They use micom stat muxes that are split off of one mux with four terminals operating off of one line and an abundance of telephone lines. Clients may also send personnel to the Sysgen site to continue their operations.
- Emergency standby processing system—used if Data General can't fix a computer problem within a four-hour period.
- Overload—used when a company's "horsepower on their own CPU isn't enough," for example, at the end of the month. They can download and dial into Sysgen's system so that their system becomes live again.
- Consultations—a staff analyzes the situation ahead of time and writes a manual on the procedures to follow during a disaster situation. They authorize, for example, who has the key to the vault, or who declares a disaster.
- Data storage—provides back up storage in a cinder block building. Lead netting around it prevents any magnetic forces from entering.

Feldman considers Sysgen's location an asset because of its proximity to MacArthur Airport. Clients' employees could be dispatched to the area quickly. According to Feldman, no other DG MV user operates from the same electrical power grid. Sysgen could still provide disaster services to other New York businesses in the event of power outage.

Cost depends upon the MB disk storage needs and the number of terminals. For example, an Eclipse would cost about \$400 a month; an MV/20000 would cost about \$2,000 a month. If, for example, a customer wanted a constant backup of an MV/10000 and didn't want processing to stop for a moment, it would cost about \$8,000 a month.

"The point of what we do is similar to insurance," Feldman said, "but an insurance company reimburses after a loss has occurred. We prevent the loss from occurring."

Data Assurance Corporation, 6551 S. Revere Parkway, Suite 130, Englewood, CO 80111; 303/792-5544.

Fast Track Systems, 61 Broadway, New York, NY 10006; 212/943-4555.

NPA Systems, Inc., 761 Coates Avenue, Holbrook, NY 11741; 516/467-2500.

Sysgen Recovery Services Inc., 77 Air Park Drive, Ronkonkoma, NY 11779; 516/737-4300. Δ

ZETA

AUTHORIZED Stocking Distributor

To obtain Zetaco's DG-compatible peripheral Subsystem, Controllers, and processor enhancements, call one of our Authorized Stocking Distributors.

From CT, ME, MA, NH, NJ, NY, RI, VT, call:

S & S Electronics

Corporate Office: (617) 458-4100
(617) 459-4930 (201) 538-8004
(203) 878-6800 (802) 863-3923
(802) 658-0000

From DE, MD, WV, WA/DC, VA, NC, call:

Design Data Systems

(301) 424-7870

From IN, KY, MI, OH, TN, WI, PA, call:

Cranel, Inc.

(614) 433-0045

From AL, AR, FL, GA, IL, IA, KS, LA, MN, MS, MO, NE, ND, OK, SC, SD, TX, call:

System Technology Associates

Corporate Office: (713) 441-8340
(512) 345-7861 (415) 948-8012
(312) 691-1211 (214) 241-0731
(404) 951-1867 (816) 765-9222
(612) 829-0059 (314) 227-6783

From AK, AZ, CA, CO, HI, ID, MT, NV, NM, OR, UT, WA, WY, call:

Interscience Computer Service

(818) 707-2000

From Eastern Canada, call:

Intertechnology

(416) 445-5500

From Western Canada, call:

AGT Business Systems

(403) 259-7868

From Europe, call our U.K. office:

(44) 44282-7011

Access Your Archives...Instantly.



Retrieve Images in 1 to 2 seconds!

Zetaco's new LRS-10 optical subsystem gives you faster imaging time than any other optical subsystem available in the DG world! Because it runs under a disk emulation, LRS-10 has full random access capability, and approaches mag disk response times. In recent tests, an optical subsystem running as a tape emulation required 10 to 20 seconds to bring an image to the screen; LRS-10 took only 1 to 2 seconds.

The LRS-10 provides 1 GB storage per side of double-sided optical platter for your archived CAD/CAM drawings,

customer/patient files, medical scanning images, legal/utilities records, or other large databases. A fully populated system (8 GB capacity; 4 GB on-line at one time) fits compactly into one meter-high cabinet.

Fully DG-compatible, LRS-10 uses standard AOS or AOS/VS, so you can continue using your same applications programs. Zetaco-supplied utility software lets you mount & dismount platters, organize data into sub-directories, archive files from other devices, and get on-screen help.

And updatable, too!

LRS-10 has a unique, built-in feature called scrub/append that allows limited data changes, giving you a chance to update/finalize your files before they are recorded on the write-once-read-many optical unit.

For the full story on how to get on-line access to your archives, write Zetaco, 6850 Shady Oak Road, Eden Prairie, MN 55344 U.S.A., or call (612) 941-9480. Telex 290975. In Europe, 9 High Street, Tring, Hertfordshire HP23 5AH, England, (44)44282-7011 or telex 827557. Zetaco is a subsidiary of the Carlisle Corporation.

ZETACO

The Link To Tomorrow.

Circle 54 on reader service card

ACID TEST

You can't have confidence in your disaster recovery plan unless you've tested it

by Mark Willer
Special to Focus

When Royal Credit Union (RCU) began in-house processing back in 1977, it wasn't long before we began to realize how dependent we had become on our on-line operation, and how important it was to have a good backup plan. RCU is the second largest credit union in Wisconsin, with over \$135 million in assets and 35,000 members. Considering our commitment to provide quality credit union services to a three-county area, an alternate on-line data processing capability, or hot site, became a major objective.

We kicked around various alternatives, but there were very few available. For several years, we depended on a reciprocal agreement, a batch processing arrangement whereby, should the unthinkable occur, we would process on another credit union's computer facility.

Obviously, we could not afford to build a totally redundant system. It would have to be in another location so the same disaster didn't wipe out both. And every time we added something to our primary facility, it would have to be added to the backup site. Just the cost of duplicating the lease lines to each of our branches made the idea economically unfeasible.

It wasn't realistic to think we could function by sharing another credit union's data processing facility until an alternate facility could be reconstituted—(that is, assuming our systems were still compatible). Would the other credit union be able to accommodate

our work load in addition to their own? Could we give them enough processing time? Not likely.

Assuming the worst case scenario, destruction of either credit union's data center, there just aren't enough hours in a day to handle the critical processing for two financial institutions.

After years of concern and uncertainty, we finally had the opportunity to solve our dilemma. In 1985, we learned about Data Assurance Corporation (DAC), a Data General equipped disaster recovery company located in the Denver, Colorado metropolitan area. Under their concept, we would be able to access a fully configured, compatible computer facility over WATS telephone lines using multiplexors and dial-up telephone modems from DAC's in-place communications equipment pool.

Despite being somewhat dubious about the adequacy of DAC's hot site to keep our six offices fully operational in the event a major disaster struck, we knew it was technically feasible, and we decided to sign a contract. It was clearly what we needed.

After some preliminary tests, designed to test specific elements of the backup capability, Royal and DAC decided to prove that we could dial up DAC's MV/10000 in Denver and keep all six of our Wisconsin offices running simultaneously—on-line—while conducting normal business activities.

Four members of Royal's management team were chosen to oversee execution of the test. They included the data processing manager, the executive vice president, and the vice president and manager of research and development.

We scheduled the first comprehensive "live" test of the remote, alternate processing capability for mid-December 1986. The test had three major objectives:

- Demonstrate the capacity and compatibility of the hardware, software, and communications;
- Uncover any potential problem areas

within the plan prior to an actual disaster; and

- Provide employees and staff with a high level of confidence in our backup plan.

It would turn out that we would all be quite surprised and very pleased at how easily all three of these objectives were met.

While no specific disaster scenario was chosen for this test, it was assumed that a catastrophe of some proportion had wiped out our data processing facility. To prove the feasibility of operating our credit union on-line with our backup data processing facility in Denver, an outline was developed that listed the major tasks to be completed.

Specific tasks and completion dates were assigned to each member of the team. Tasks ranged from making airline reservations to terminating the test in the event of major complications. A memo was issued to all credit union employees describing the test and our goals.

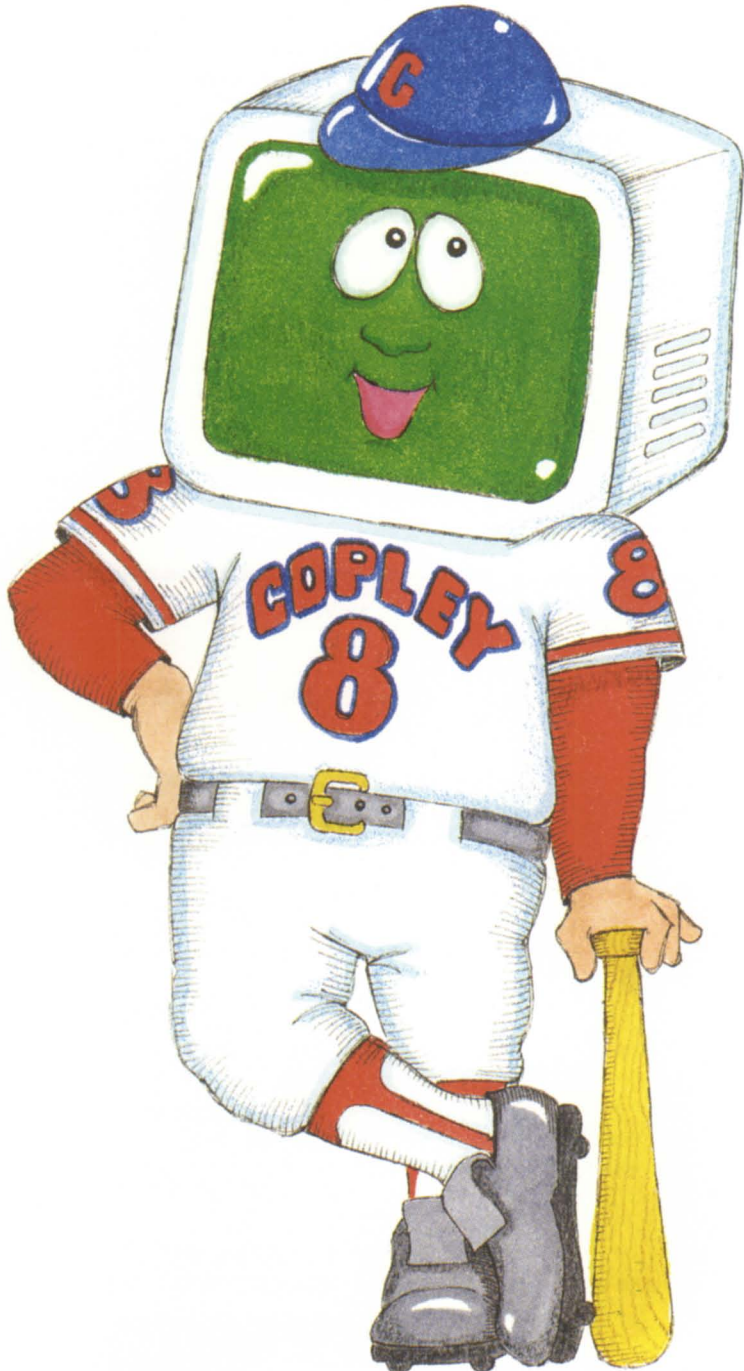
The test of our data processing recovery capability was scheduled to begin Friday, December 15, shortly after our normal close of business at 6:00 p.m. The simulated disaster was declared by our president.

As a matter of daily routine, Kent Stelter, Royal's data processing manager, creates two sets of backup tapes, one set to be kept at our off-site storage facility in Eau Claire, and one that would be potentially needed at our hot site location. At 7:30 p.m. (CST), he left Eau Claire's airport and headed for Denver, hot site backup tapes in hand. He carried them on board to make sure they did not get lost.

At the same time, other team members disconnected existing multiplexors from the leased telephone lines to RCU's main system and, in turn, connected them to 4800 baud, dial-up modems supplied from DAC's equipment pool. DAC modems and multiplexors were also connected to the ter-

We're Now In The Big Leagues

Be Part Of Our Winning Team



You've Always
Known Us
For Our
Technical
Knowledge...

...Now Copley
Systems Is A
DataGeneral
Industrial Electronic
Distributor

- ★ Desktop
- ★ CRT'S
- ★ Printers
- ★ New! MV2000

*Always In Stock For
Immediate Delivery!*

**COPLEY SYSTEMS
CORPORATION**

185 Second Avenue, Needham, MA 02194

•(617)449-5566
•Outside Mass.
800-4-COPLEY
800-426-7539

minimal devices at our main facility.

While Kent was enroute, other team members established the initial connection with DAC's MV/10000 via their 800 lines to verify the communications. One line problem was encountered due to noise from electrical equipment in the main office furnace room, but it was quickly solved by re-routing the cable. Within a very short time, all offices had been successfully connected to DAC's system in Denver.

Kent arrived at Denver's Stapleton Airport at 11:30 p.m. and was at DAC's hot site 30 minutes later. He restored Royal's complete data files and programs without encountering any problems. Several programs were run to verify the file integrity. At about 5:00 a.m. Saturday morning, just 12 hours later, we were ready to go live. The team members arrived at their designated places at 7:30 a.m.

Our drive-ups were scheduled to open at 8:00 a.m., and the doors to our offices at 9:00 a.m. By 7:45 a.m., all peripheral devices at each location were

on-line with DAC's computer in Denver, and Royal Credit Union was ready for "business as usual."

The actual test was uneventful. Our members were completely unaware of the fact that their transactions were being processed on a computer in Denver. Credit union employees were surprised that they could not detect any discernible differences while connected to DAC's Denver computer.

As many as 13 devices were connected at 4800 baud over a single phone line. The response time remained excellent throughout the test, and we processed more than 2,500 transactions during the four hours the credit union was open to its members.

When business ended for the day in Eau Claire, Kent did a normal close-down at the hot site, including printing summary totals and other daily reports on their high-speed printer. He then backed up the system, making two extra copies of all files just to be on the safe side. He left Denver Saturday eve-

ning, and was back in Eau Claire by midnight.

Sunday morning, RCU's system was restored from the tapes created at DAC. No re-entry of any transaction was necessary; the files balanced right to the penny, and no problems of any kind were encountered.

Needless to say, the test was a complete success—every goal had been achieved. As Royal's president, Charles Grossklaus, said in a letter to the Data Assurance Corporation staff, "you... make it possible for [our Board of Directors and employees] to rest easier, knowing that we have a complete backup [capability] off premises." Δ

Mark Willer is a vice president with Royal Credit Union in Eau Claire, Wisconsin. He has more than ten years of experience in the financial industry, with heavy involvement in data processing and disaster recovery planning. Address questions or comments to him at Royal Credit Union, P.O. Box 970, Eau Claire, WI 54702-0970, or call 715/836-9800.

DATA GENERAL SYSTEMS

SYSTEMS

MV20000, 32 Mb,	
AOS/RTU	Call
MV10000, 16 Mb, AOS ..	Call
MV8000-II, 8 Mb, AOS ..	Call
MV8000 9300 Series, FPU,	
(No mem.)	\$13,500
MV8000 9600 Series, 2 Mb,	
FPU	\$16,000
MV4000, 2 Mb, AOS ..	Call
C-350, BBU, 3 Bay,	
No Mem.	\$1,900
M600, 512 Kb	\$4,800
S-20 Systems	Call
Nova 4C, 64 Kb	Offer
Model 20, 256 Kb, SGL FPY,	
15 Mb, USAM4	Call
Model 10, 256 Kb, SGL FPY,	
15 Mb, USAM4	Call
8745 BBU-MV8000-II ..	\$2,800
8746-B Expansion Chassis,	
BBU	\$2,800
8762 Expan. Chass.,	
MV4/8/10000	Call

DISKS/TAPES/PRINTERS

6161 S/S, 147 Mb (New)	
.....	\$8,500
6161-A, 147 Mb (New)	\$6,900
6160 S/S, 73 Mb (New)	
.....	\$7,000
6160-A, 73 Mb	\$6,900
6160-A, 73 Mb (New) ..	\$5,500
6061 S/S, 192 Mb	\$5,800
6122 S/S, 277 Mb	\$5,800
6236-A, 354 Mb	\$13,800
6236, 354 Mb	\$15,500
6237, S/S, 1.06 Gb ..	\$44,500
6239, 592 Mb	Call
6123 Streamer Micro-Nova	
(New)	\$3,100
6026 S/S, 800/1600 (New &	
Used)	Call
6026-A 800/1600 (New &	
Used)	Call
6125 1600 bpi	\$2,900
4374 1200 LPM	\$15,000
4373 890 LPM	\$15,500
4327 300 LPM	Call
4364 600 LPM (New & Used)	
.....	Call

COMM/CRTs

D215 (New)	\$685
D211	\$550
D200	\$350
D400	\$425
IAC-16	\$4,200
IAC-8	\$3,200
ATI-16	\$1,900
AMI-8	\$1,100
ALM-16	\$950
TCB-16	Call
TCB-8	Call

MEMORIES

MV20000, 16 Mb	\$26,000
MV15000, 16 Mb	\$26,000
MV10000, 2 Mb	
MV10000, 4 Mb	
MV10000, 8 Mb	
MV8000, 2 Mb	
MV8000, 256 Kb	
MV4000, 2 Mb	
MV4000, 4 Mb	
MV4000, 8 Mb	
S120, 512 Kb	
Mod 20 & 30 all sizes up to	
2 Mb boards	

Our prices beat any advertised price! Call!

- **Do I have enough memory?**
- **Is my cache adequate?**
- **What's my response time?**
- **What's my bottleneck: CPU, memory or disk?**

:PERFMGR can help you find the answers to these and other questions about your AOS/VS configuration.

Includes a logging facility with report generator, real-time screen monitor, file structure analyzer and performance analysis tutorial.

AOS/VS :PERFMGR \$399
10 DAY TRIAL COPY FREE!

:SYSMGR

Software for System Managers
A Division of B.J. Inc.

109 Minna Street, Suite 215
San Francisco, CA 94105 (415) 550-1454
TELEX: 296544 BJ INC SFO UR

International Computing Systems

P.O. Box 343 • Hopkins, MN 55343

Dick Olson - (612) 935-8112

We buy, sell, trade all makes/models of computer systems

Circle 31 on reader service card

Circle 47 on reader service card

MASTER YOUR DISASTER

No plan is not a good plan

by Joe Cannata
Special to Focus

You are on vacation in some tropical paradise. You realize that you have lost your wallet. All of a sudden Karl Malden bursts on the scene with a chorus about using American Express traveler's checks. You find yourself wishing you could roll back the clock.

Let's switch the setting to your computer room, only this time it's not your wallet you're worried about. Before you is the dark, charred remains of what was once a highly efficient data center. There is no backup, no plan for recovery, no insurance, and not even Karl Malden to lend a sympathetic ear. The plan you always meant to develop, but never had time, would look great right about now. All of a sudden, life has gone sour, and will get much worse in the immediate future.

The preceding scenario could have been dealt with easily if there were some sort of prior planning to handle a major problem. Call it disaster recovery, survival, contingency, or emergency planning, but it should be designed to detail and outline necessary and corrective measures to guarantee survival from any seriously damaging event to the business operations, including and not limited to the MIS/DP function.

The planning should cover four levels. Daily planning includes provisions for the day-to-day operational problems. Emergency planning should include any destruction of master files, hardware down time, program problems, and loss of data. Disaster planning covers more serious problems such as fire, operator error, damaged facility, or malicious destruction of data. Contingency planning includes large-scale fire, explosion, civil disturbance, severe weather, and epidemic. The more serious the problem, the more involved the plans will get.

Disaster planning should cover four levels: daily planning, emergency planning, disaster planning, and contingency planning

Why bother to have a plan at all? This common question seems almost moot. When you ask someone if they have a plan, odds are they don't. 35 to 40 percent of the Fortune 500 have plans, but only 5 to 10 percent have tested them. Twelve percent of all companies have viable plans in place. This was found in a survey by the Computer Security Institute in January 1985.

The reasons for a plan vary. The obvious one is common sense. Management can be held personally responsible for the assets and profitability of a corporation, so a plan is personally advantageous. If you are a bank or savings and loan, there are federal regulations requiring a plan. An outgrowth of the planning process is good documentation, physical inventories, exposed organizational weaknesses, and safety. As information gets centralized, the threat of loss increases, so a plan minimizes that threat.

Most major disasters are caused by fire. Theft, weather, and bad data are the next most frequent causes.

Disaster recovery planning should be an ongoing part of doing business. It requires regular review, managing, and updating. Top management must be involved and highly visible throughout the process to foster support. Planning should be built into job descriptions for managers. People are the key resource in a project like this.

There are several objectives for planning.

1. Survival, not business as usual. The main goal of the plan is to continue the business under austere conditions, *not* to function under normal everyday procedures. Many plans try to replicate normal operations and as a result become too cumbersome and unfeasible. Adjustments and concessions will have to be made under these circumstances.

2. Early detection minimizes problems. It is easier to plug a hole before a leak starts. Any potential problems should be rectified before they actually become a problem.

3. Minimize effect on the operation. The plan should provide for business to continue in a manner that is close to the normal operation. New procedures should be implemented only if necessary. The disaster has caused enough change, without introducing alien methodology. Yes, things will change, but they should not change totally.

4. Minimize down time. The longer business is interrupted, the greater the loss. Careful planning should significantly decrease the loss.

5. Protection of corporate assets. The plan should protect assets such as people, data, records, and equipment.

6. Fair delegation of responsibilities. The individual contributions to the planning process and implementation should be distributed evenly throughout the corporation. This is not a function limited to MIS; users need to be involved as well.

Your vendor can be a very important contributor to the development of the

overall plan. For example, Data General's software products and services division offers a disaster recovery planning service. Their consultants use an established methodology to guide your team through the process, avoid common pitfalls, and reduce the time required to develop the plan. They are also available to review your plan and recommend changes or enhancements.

Before entering the planning process, some key internal arrangements are necessary. Sound records retention and rotation (backups) should be in place. Some physical (site) security should be established, as well as software security.

The parties involved in planning should understand that the goal is *survival, not business as usual*. Disaster recovery planning should not be done hastily. It can take six months or more.

There are six phases to the planning process. There is always maintenance, which is an ongoing function.

The first phase is preparation, which is when you must sell your top management on the idea, and gain their support and involvement. It is necessary for them to give disaster recovery planning a stated priority, or it will never be completed properly. The key personnel in each area should be identified. Any education on the subject for all constituents should be done at this time. Some questions to consider cover potential losses, the cost of not operating each day, financial penalties involved with not operating, and legal responsibility.

A recovery team needs to be established as the governing body during a disaster. The members should have specific functions and serve as the focal point for recovery process information. This team should oversee testing as well.

In the assessment phase, it is necessary to look at the current business and data processing environments, and document any vulnerabilities. It is also at this time that critical functions must be reviewed and prioritized. This is where the system users become heavily involved. Checklists and surveys should be distributed and evaluated upon return. The survey should also include which personnel, facilities, and equipment will be needed during the recovery period. Also, all master files should be documented during this time.

In the backup selection phase, several points must be considered when

Testing is the most important step in the process. No plan is a viable plan until it is tested.

selecting a method that best suits the organization. The level of survival/protection, how much loss can be endured, how fast recovery should be, and what types of applications are running all need to be evaluated. There are several contingency options available, ranging from minimal to extremely comprehensive. The selection should be made on sound consideration, not out of fear or frugality. Never forget that the recovery process will not be long term, but business survival is.

There are eight basic variations of contingency methods:

1. Reverting to manual procedures
2. Reciprocal agreements
3. Hot sites
4. Service bureaus
5. Cold sites
6. Consortiums
7. Duality
8. Absolutely nothing

There are advantages and disadvantages of each, and the costs range from zero to very expensive.

Once a contingency method has been chosen, the backup phase doesn't end. Different measures must be taken when formulating the plan. Preventive measures include fire alarms, fire extinguishing systems, off-site storage, neatness and organization, and keeping equipment, records, and data away from potential hazards. Detective measures include locating potential hazards and hazardous materials, researching local flood history, and modeling different disaster scenarios. Corrective measures that should be taken include training of employees in prevention, testing evacuation facilities, and mov-

ing equipment away from potentially disastrous locations.

In the documentation phase, the plan is actually written. Once a draft has been developed, the contents should be reviewed and revised. As the final version takes shape, formal approval and signoff is next. Copies should be distributed to all involved. Note that plan copies should be kept off-site in easily accessible locations. A plan is useless if it is destroyed in the fire, or in somebody's inbox in CEO. Along with the plan, complete system documentation should be kept off-site. A master distribution list for plan copies should be created and maintained so that any revisions to the plan can be incorporated into each copy.

The training phase involves making employees and management capable of writing and following a plan. The pre-plan training may come before the documentation phase, depending upon the skill levels of the participants. The use of a case study is helpful in developing awareness.

You need to condition employees to four concepts: the probability of disaster is low, but if one occurs, it could be 30 to 45 days long; we are talking survival, not business as usual (I can't stress that enough!); practical and simple solutions work best; and the success of the plan determines how much a disaster *doesn't* cost.

The testing phase has the greatest impact. You can spend countless hours, untold energy, and lots of dollars to formulate your plan, your living legacy to the business, and in time have it turn into the headstone on your grave. All of this because your great and wonderful plan worked fine on paper, but was never tested. Testing is the most important step in the process. No plan is a viable plan until it is tested.

The testing should be all-encompassing and simulated to the level of a real disaster. Always remember that no test completely fails, because you can learn from the events and experiences. It is important to gain management's approval for the test. Employees should be made to feel that testing is a part of their job. Hold pre- and post-test meetings, and encourage feedback from all participants. Log all events during the test, and stick to the pre-stated time frame. Never use a test to develop procedures. Publish the test results for all concerned. During a disaster situation, eight basic stages always emerge.



MAN CAN GO...

**20.7 Days without food
7.9 Days without water**

**but, how long can your company survive
without its computers and data?**

MTBU

A University of Minnesota study found the "maximum time to belly-up" (MTBU) for banks was 2 days, 3.3 days for distribution companies and 4.8 days for manufacturers.

From system failure, malfunction, and overload...to fire, flood and sabotage...disasters do happen. And because of the **corporate liabilities** that can result from disasters, planning for survival is the key strategic issue of the 80's.

Insurance companies reimburse you for **losses** after the disaster... **SYSGEN** stands ready to **minimize** and even **prevent** these losses from occurring.

RESCUE, SURVIVAL, RECOVERY

We've designed services for every critical situation that can occur. Each addresses an operating problem that has the potential to damage the future of your business:

- DISASTER PLANNING**
- DISASTER RECOVERY PROCESSING**
- EMERGENCY STANDBY PROCESSING**
- UNINTERRUPTED PROCESSING**
- OVERLOAD PROCESSING**
- OFF SITE DATA STORAGE**

SYSGEN...

the most comprehensive Data General **hotsite** in the nation.

SYSGEN...we won't leave you stranded.

FREE OFFER: Write or call today, and we'll send you Sysgen's "Disaster Recovery Planning Guide" to help you get started.

SYSGEN RECOVERY SERVICES INCORPORATED

77 AIR PARK DRIVE ■ RONKONKOMA, NY 11779 ■ (516) 737-4300 ■ FAX: (516) 737-4317

DATA GENERAL

BUY • SELL • TRADE

★ SPECIAL - MV 10000 w/BBU\$54,000 ★

CPU's:

MV 8000 9600 Series w/2MB\$16,900
DT Mod 10 w/256KB 15MB Flpy2,200
Eclipse S/140, w/256KB, 16 Slot2,400
Eclipse C/350 w/256KB1,900
CS100 w/256KB1,200
Nova 4, S/140, 16 Slot Chassis750
Nova 4/X w/256KB, 16 Slot1,900

MEMORIES:

8708 2MB MV 8000 Mem\$2,750
8687 256KB S/140 Mem690
8656 256KB MOS Eclipse Mem490
8765 2MB, MV Universal Mem3,900
Nova 4 128KB Mem390

DISKS AND TAPES:

6161 147MB Disk S/S\$7,500
6061 192MB S/S2,490
6280 50MB w/BMC2,900
6122 277MB Disk S/S4,900
6026 800/1600 BPI Mag Tape S/S3,950
6125, 1600 BPI, S/S1,750

CRT's:

D215 New\$715
6106 Dasher D100195
6120 Dasher D400490

COMMUNICATIONS:

4254 DCU 200\$390
SBS MUX w/TCU190
4257 ALM 16 w/4 EIA Interface500
4340 AM18550
4342 AT1161,800

PRINTERS:

2290 900LPM\$1,500
4327 300LPM Band w/DCH2,900
DG 4215 600LPM Drum900
6190 LP2 Enhanced950

CONTROLLERS:

Floating Pt. for S/140\$1,200
25MB, 10MB, 20MB, Controllers400
Comm Basic I/O1,200
Kismit 73/147MB Controller1,100



COMPUTER WHOLESALERS

MARK BRADT 404 455-4542

3246 Marjan Drive

Doraville, Georgia 30340

Circle 13 on reader service card

Another Great Product from DMS Systems

Resource Accounting System

- Complete Resource Chargeback and Project Accounting System
- Monitor CPU, Disk and I/O Usage
- Print invoices for individuals or groups
- Adjust rates for prime and non-prime time usage or for different user groups
- Uses standard SYSLOG data
- No overhead processes required
- Supports XODIAC networks

DMS Systems, Inc.

ADVANCED SOFTWARE DEVELOPMENT

1111 Brickyard Road • Salt Lake City, Utah 84106 • (801) 484-3333

Circle 21 on reader service card

Certain actions are dictated by each stage. The stages are: detection, reaction, assessment, authorization, notification, mobilization, restoration, and reconstruction.

During the detection stage, the proper disaster team must be notified. In the reaction stage, safety procedures are initiated, equipment, forms, and data are carried away from the building, emergency help is called (fire and police), and evacuation is begun. The next step is to assess the damage, and to estimate the down time. The premises must be secured. In the authorization stage, then (and only then) is the disaster declared. Usually two or more people decide whether or not a disaster should be declared, and the plan is put into action.

Now that a disaster has been declared, the notification process is begun. The traditional method is using a call tree. This method should be tested beforehand, to measure "hit rates." If not found to be reliable, other means should be devised. When all of the employees are in place, the mobilization stage begins. Resources should be retrieved and taken to the alternate facility if applicable.

Data restoration and facility setup are next. The last stage of reconstruction may take the longest, but it is during this stage that you will try to survive until the disaster can be overcome.

In sum, you can read about a disaster happening to someone else and hope that it won't be you. You can put off writing a plan because of time, money, or any other excuse you can devise. However, should that day come and your turn arrives, one thing is for sure—a well-prepared installation will survive. An unprepared one will probably be close to extinction. Instead of wishing something away, divert your energies toward creating a plan that will provide and protect you, and pay you back even if a disaster doesn't occur.

For a more indepth treatment of this topic, I recommend that you attend "Recovery Workshop: Techniques for System Crisis Management," a two-day seminar from DG's educational services. Call 617/366-2900 for more information. Δ

Joe Cannata is a training specialist with Data General's educational services at their Washington, D.C. training center in McLean, Virginia.

TRAINING

An effective tool for system managers

by Paula Jacobs
Special to Focus

What's the most efficient way to learn the intricacies of a new operating system? Can you improve the efficiency of your current system? What's the optimum way to help maximize performance as your system configuration changes? These may be the most common problems facing both new and experienced system managers.

Data General offers a number of tools to help system managers with their responsibilities. According to Richard Jaross, director of Data General's educational services, "One important tool is training, a key ingredient in the smooth startup, increased productivity, and continued growth of a computer operation."

Jim Geary, the educational services sales manager, said, "We offer a broad product line that caters to our entire spectrum of users and wide range of customer requirements. The advantage, of course, is that our program is targeted specifically at Data General computer users."

System managers can select from a wide span of offerings presented in a variety of formats. These include lecture courses, technical seminars, and hands-on workshop programs at DG's customer education centers. In addition to traditional instruction, educational services also offers computer-based training (CBT) and self/study courses, as well as "CEO at a Glance" job aids and mail order documentation from its technical information and publications service (TIPS).

Since educational services works closely with Data General's product design and development groups, it can provide indepth comprehensive training programs as soon as new products are announced. As a result, system managers can stay current with the latest technological advancements.

Technical seminar program

The technical seminar program delivers new and current systems training backed by a team of nationwide subject matter experts. Instructors are experts in real-life systems solutions, and share their technical know-how and expertise on topics ranging from advanced CEO support to DG/SNA application design.

As seminar program manager Malcolm Lawson said, "Our objective is to deliver up-to-date technical information focused mainly on system managers and system programmers. We try to offer the latest information to help make better use of Data General systems. For example, when AOS/VS rev 7 was announced, the new functionality and performance issues were incorporated into a new course, *AOS/VS Enhancements 06 & 07 (SM504)*.

These seminars provide information about functionality, as

well as an overview of all system features and possibilities. "This way," said Lawson, "we can save our system managers research time by helping them achieve a better understanding of the system. This point is worth emphasizing because the underlying concept is to provide immediate gains in system productivity and efficiency."

An important concern of system managers is maximizing system performance. Educational services offers a number of seminars related to this topic, including "AOS/VS System Performance Workshop (SM412)" and "AOS/VS Systems Performance for System Managers (SM524)." The second course offers a pragmatic approach to system performance and is taught by members of Data General's system and evaluation and performance analysis center (SEPAC) in Atlanta.

SEPAC performance analysts draw from their extensive performance experience and have worked with over 100 customers analyzing and solving performance problems. As a result, this seminar can help system analysts and system managers who want to obtain the best results possible from their systems for the minimum cost, as well as to estimate capacity requirements for future system growth. This three-day seminar compares specifications of CPUs and disk drives, gives "rules of thumb" for performance parameters, and teaches methods of implementing performance tuning requirements.

The AOS/VS system performance workshop, targeted at system managers, as well as other technical personnel, provides an understanding of system operation and the factors affecting system performance. It offers an analytical approach to performance, using models to identify and solve performance problems. Topics include modeling AOS/VS using a central server queuing model, performance measurement, memory management, CPU scheduling, and use of AOS/VS performance package utilities to measure activity.

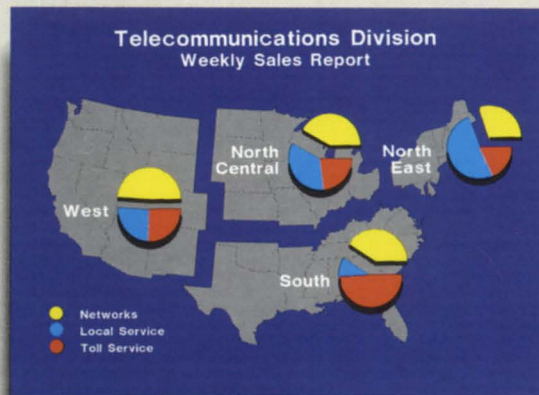
At DG's educational centers, seminars are also offered on topics such as advanced CEO support, MV/UX, artificial intelligence, data management, and data communications including local area network (LAN) design. Seminars such as DG/UX can be delivered on-site at customer locations. In fact, these on-site seminars are presented by the same industry experts who teach the courses at DG's education centers. For many customers, on-site courses offer significant advantages, including convenience, security, and savings in travel dollars.

The emphasis of the seminar program is on education rather than training. Lawson said, "The process is to first find subject matter experts. Seminars are then developed based on the expertise of the instructor. As you can see from our technical seminar brochure, we are fortunate to have leading experts delivering our seminars."

The SAS[®] System

The Graphics Tool You Won't Outgrow.

When you've got to turn those numbers into a presentation, turn to the SAS[®] System. The SAS System includes easy-to-use procedures for charts, plots, maps, and three-dimensional displays. At a glance, you can grasp detailed statistics, spot relationships among items, and trace emerging trends. And when your manager wants more, the SAS System lets you customize your graphs and present multiple displays on the same page for easy comparison. You can produce your graphs on terminals, plotters, transparencies, or slides.



You can even use the SAS System to analyze your data before you present them. We've got tools for every kind of analysis—from simple descriptive statistics to advanced regression, analysis of variance, discriminant analysis, clustering, scoring, and more. And as your needs grow, the SAS System grows with you. All the tools you need for full screen data entry, modeling, forecasting, "what if" analysis, project management, optimization, and quality control are

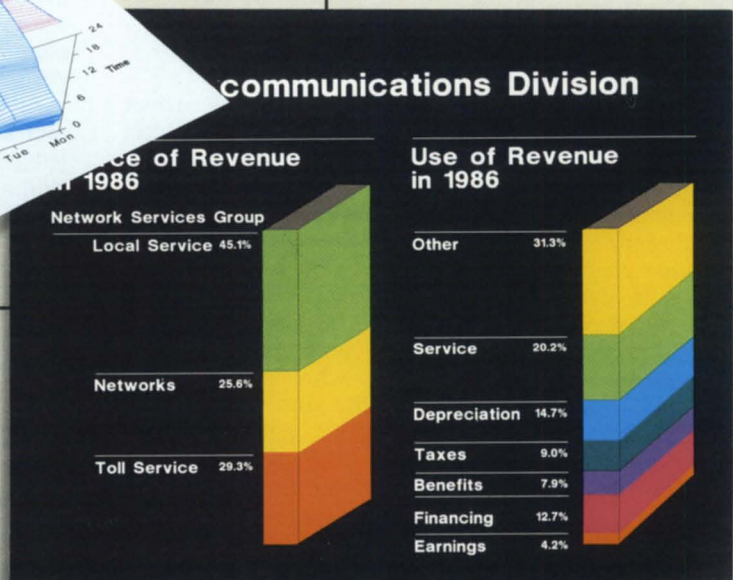
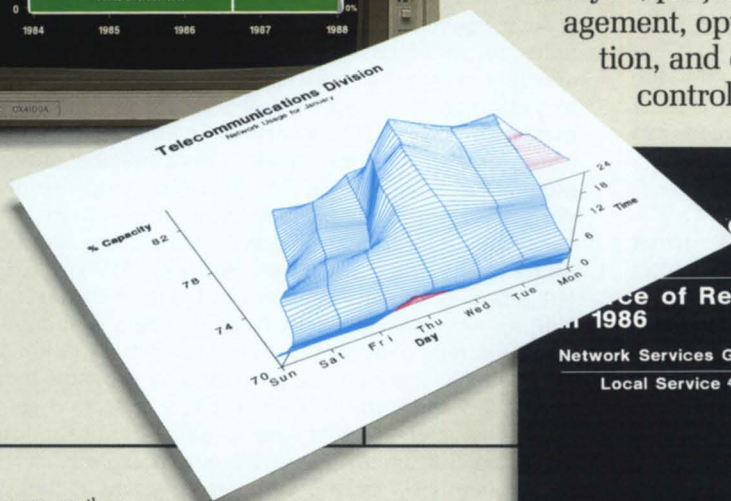
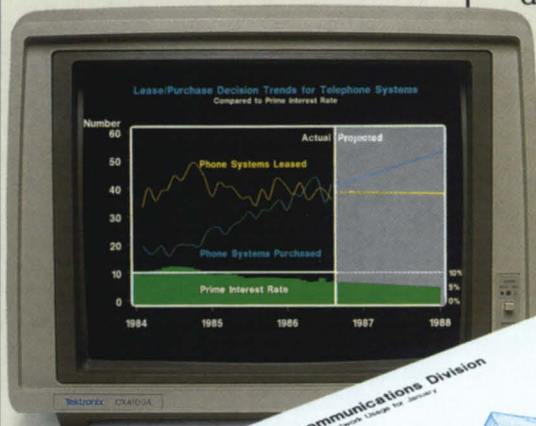
available in the SAS System. You choose the products you need, and enjoy the same easy-to-use language and syntax in each. Whether you license one product or several, you'll enjoy the same high-quality software, training, documentation, and

support we've offered for more than ten years.

For details, send us your name and address. Or call a Software Sales Representative today.

The SAS System. It's for those who need a graphics package today, and for those who have an eye on tomorrow.

SAS SAS Institute Inc.
 Box 8000 □ SAS Circle
 Cary, NC 27511-8000
 (919) 467-8000
 Fax (919) 469-3737



The SAS System runs on these minicomputers: Digital Equipment Corp. VAX[™] 8xxx and 11/7xx series under VMS[™] and MicroVAX II[™] under MicroVMS[™]; Prime Computer, Inc. Prime 50 series under PRIMOS[®]; and Data General Corp. ECLIPSE[®] MV series under AOS/VSE. The SAS System also runs on IBM 370/30xx/43xx and compatible machines under OS, CMS, DOS/VSE, SSX, and ICCE; IBM XT/370 and AT/370 under VM/PC; and IBM PC XT and PC AT under PC DOS. Not all products are available for all systems.

Lecture courses

A wide range of lecture courses is also available for both new and experienced system managers. Since system managers' responsibilities may vary considerably, there are courses covering the entire range, including CEO and data communications system management topics. For example, *AOS/VS System Manager (S219/VS)* teaches students new to AOS/VS system management how to install, generate, maintain, and manage AOS/VS on an Eclipse MV/ family computer system. *CEO System Manager (S221)* teaches how to control Data General's CEO system, including the system structure of CEO.

One of the newer course offerings, *Eclipse MV/2000 DC System Operator (S224)*, teaches how to operate and manage AOS/VS on an Eclipse MV/2000 DC system. Topics include system startup, shutdown, monitoring, and error recovery. "In sum, we offer system managers courses to set up their systems, to manage their systems efficiently, as well as courses designed to maximize system performance," said product marketing manager Judy Glasgow. "And, like our seminar programs, these courses can also be delivered on-site at customer locations."

Hands-on workshop programs

The newest addition to educational services' programs is a series of hands-on workshops including a recovery workshop titled *Techniques for System Crisis Management*. This program can help DP/MIS managers formulate workable disaster recovery plans for their installations. Taught by educational services instructor Joe Cannata (also in this issue), this program was developed in response to tremendous user interest aroused by a paper on this topic introduced at NADGUG's Conference 86.

Another workshop of interest to system managers is *CEO Implementation Workshop: Automating Your Workplace*, which is designed for CEO office managers who must develop standardized user environments. It offers a practical approach to CEO implementation, with students requested to bring to class their own special requirements during the workshop. Using CEO user migration, students can bring the default private user back to their office and load it on to their own systems.

Obviously, a wide array of courses are available. Yet, how does a busy system manager determine which course will provide the maximum benefit? According to Richard Jaross, "We recognize that sometimes it is necessary to use the services of a professional to help define a training need or to assist with the design of an internal training program. . . . Data General's educational consultants work with our customers to define and implement the solution best suited to a specific business."

Educational consultants are based at six customer education centers and can help customers develop a complete training package, and determine the best format and schedule. In addition, customers can call Data General's central registration in Westboro, where a telemarketing group can answer questions about course offerings and registration procedures.

Paula Jacobs is a marketing communications specialist at Data General Corporation.

For registration or enrollment information, call central registration and information at 617/366-2900 or write to Data General Cor-

poration, 4400 Computer Drive, Westboro, MA 01581-9973, Attn: central registration, educational services, MS G214.

DG Educational Consultants

Northeast	Northwest
NYC	San Francisco
212/319-4242	415/543-6730
Midwest	Washington D.C.
Chicago	703/827-9666
312/884-6600	Southeast
West Coast	Atlanta
Los Angeles	404/441-2515
213/536-0671	

Detailed course information can be found in the brochures described below. These and a variety of other customer documentation are available by calling or writing Data General educational services' central registration at the number listed above.

Customer Education Catalog
Technical Seminars
AOS/VS Systems Performance for System Managers
Computer-Based Training and Self-Study Courses
TIPS Catalog △

SUPERIOR SOFTWARE SERVICES from INFODEX

SYSTEMS

- 16-Bit to 32-Bit Macro Assembler Conversions
- RDOS to AOS & AOS/VS
- Migration to and from Data General

APPLICATIONS

- Communications
- Design & Implementation
- Real Time and/or Process Control Programming

SUPPORT

- Facilities Management
- Documentation and Software Maintenance

**Call us today at
(201) 662-7020**

INFODEX Incorporated
Information Systems Consultants
7000 Boulevard East
Guttenberg, NJ 07093-4808

(Note: INFODEX Incorporated is a "software only" firm.
We are not an OEM, nor do we sell hardware.)

Circle 29 on reader service card

A GIN'S TONIC

Producer's Cotton Oil Corporation puts VS Toolbox to work

by Gerry Hawkins
Special to Focus

Producer's Cotton Oil is the largest private cotton ginner in the west. Included in our operations are cotton and safflower oil production, cotton marketing and storage, bale compressing, and farm loans.

Our basic computer management problem is that a major part of our business takes place during only three months of the year—October through December—when we are spending 24 hours per day ginning between 300,000 and 500,000 bales of cotton. We create a huge data base in that time and need to have it as quick and efficient as possible so that we can invoice daily.

In the past, it could take up to two

days for an analyst to look through the file system and rebuild it for optimum speed. So, we began to look for a utility to rebuild INFOS files without taking up

MV/8000 with approximately 70 terminals. With our PBX system, remote sites can access the computer on 10 lines for 20 terminals. The primary workload for

The Terminator solved the problems we had with the PBX system . . . allowing our 10 PBX lines to be shared by 20 users

extensive programmer time.

In addition to this basic problem, we needed to monitor the system's performance, to close particular files and make them inaccessible to users while doing backups, and to control unused terminals to permit shared PBX lines.

The system we are working with is an

the system is accounting, including grower accounting and payroll accounting. During our off-peak time, the system is used to manage loans to our growers and to maintain information on the crop. We become, in essence, a large banking firm.

We knew we didn't want to write the

VS Toolbox

Description: VS Toolbox is a set of 16 utilities written specifically for AOS/VS and INFOS II users. The VS Toolbox includes utilities for:

System security and performance—The Terminator tool uses a set of rules defined by the Senator to determine which of the system's processes it is to monitor. CEO users are able to eliminate WP processes that have been left on the system but are not in use. It can also limit certain users or programs to specific times of the day or night.

The Secret Agent monitors the system's resources throughout the day and reports various statistics (CPU usage, disk activity, swapped processes, etc.) at pre-selected intervals. Values are displayed graphically and numerically. Peak usage times can be determined and some activities transferred to other times. Other bottlenecks (CPU or disk bound or memory capacity) can also be determined.

Monitor and improve INFOS performance—Using Architect and Rebuilder, INFOS files can be reorga-

nized to enhance storage space and CPU time. The Inspector and the Investigator can then be used to measure actual improvement in file organization.

Other INFOS utilities include the Director, which redirects indirect records to improve INFOS processing time; the Cross Examiner, which compares two copies of an INFOS file and reports differences; and the Manager, which enables space management on an INFOS index or data base.

The Enforcer facilitates backups performed on INFOS files—locking new users out of the data base(s) and waiting for current users to close—then allowing batchfile processing.

The Paramedic helps to protect an INFOS data base that might otherwise be corrupted during a system crash. It reads a data base volume or differential volume and generates a standard AOS/VS file containing the data records.

The Extender allows an additional volume to be added to an INFOS index or data base.

Improve AOS/VS file access—The

D.A. and Surgeon are tools designed to help users optimize the hash frame size of directories and the element size of files—in order to reduce the amount of work the operating system must do to access files.

The Tailor works to determine the hash frame size that best fits—by minimizing the average number of FNBs that the system must access when it searches for a filename.

Cost: The initial cost of the VS Toolbox license, including all 16 utilities, is \$2,750 for the first copy with discounts for subsequent ones. Licensees of the VS Toolbox will receive additional utilities that are added free of charge for the first year after purchase. Software support and enhancements are available for subsequent years for 10 percent of the initial licensing fee. Trial copies of the VS Toolbox are available.

Contact: VS Toolbox is produced by Eagle Software, Inc., 169 E. Cloud, P.O. Box 16, Salina, KS 67402-0016. Milton Larson, vice president, product development (913/823-7257).

necessary system utilities ourselves, so we started to shop around. Eagle Software (in Salina, Kansas) had Rebuilder, an INFOS file rebuilder, so we took a test look at it. Then we discovered that they had other utilities we hadn't been shopping for. We tried them—and they worked.

The Director was a pleasant surprise. It is designed to redirect indirect records to improve INFOS processing time. It was helpful to us because our INFOS files had *lots* of indirect records that we didn't realize existed—or at least we didn't think we could do anything about them.

The Terminator solved our problems with the PBX system. In our case, it allows a time limit of 15 minutes for a terminal to be inoperative. If someone is not actively using the system after that time, they can be prevented from dialing on—the user is in a program where the data won't be corrupted. This allows our 10 PBX lines to be shared by 20 users.

The Tailor allows you to look at different hash frame sizes in order to determine which would be the best for a directory. This helps the operating system find files faster. However, we've found that the drawback to this utility is that it takes longer to do a backup.

Our only difficulty was that we had to use FED to let Secret Agent know what type of disk drives we had. Eagle solved the problem by developing the Installer. This allows you to install so that the utilities know what they are looking at.

What we basically discovered as we worked with Eagle was that they will bend over backwards to help you. If we called with a problem, they got on it immediately. For example, we found as we used it that their Rebuilder used up too much space—writing everything to another file. So, Eagle provided a switch to allow us to take a glimpse at the records. This eliminated the read, write, and show to screen or file. We also told them that we weren't very pleased with the Cross-examiner's display—so they changed it.

Another discovery is that they enjoy getting new ideas thrown at them. In fact, when we mentioned our need to close files while backing up, they developed the Enforcer at no extra cost. If you ask for a utility and it's reasonable, they'll include it in the Toolbox. Δ

Gerry Hawkins is operations supervisor for Producer's Cotton Oil Co. He can be reached at P.O. Box 1832, Fresno, CA 93717; 209/487-7890.

SYSGEN DATA Ltd. MARKETING

Data General COMPUTERS & PERIPHERALS WORLDWIDE

SYSTEMS	CPU	CRT & PRINTERS
MV 8000, 9600 SERIES 4MB, AMI-8, ATI-16 6026 TAPE DRIVE IN STOCK/CALL	MV 8000, 4MB \$10,775 MV 8000 II 4MB \$28,750 MV 4000 2MB IN STOCK-CALL MV 10000 4MB IN STOCK-CALL M/600, 1MB \$2,000	6053 TP 2 D-200 LP 2 D-214 NEW B-300 D-215 NEW 900 LPM D-411 NEW 4218 S/S D-461 NEW
MV 4000, 2MB, 6161 1AC-8, 6125 IN STOCK/CALL	DISKS & TAPES	COMM
M/600, 1MB, 6026 ALM-8, ALM-16 B/B \$3,800	6236 6122 6239 6026 6061 6299	IAC-8 ATI-16 ALM-16 IAC-16 ALM-8 4251 AMI-8
MEMORY	SPECIALS	
ECLIPSE 256K NOVA 256K MV 4000-2MB MV 10000-8MB MV8000-2MB	MV8000-2MB \$8,500 ATI-16 \$1,375 AMI-8 \$995 6053-M CRT \$150 TP2 BLUE w/KSR \$650	DG LASER \$2,850 4327-A \$2,350 4244-900LPM \$1,850 6026 S/S FROM \$2,850

END USER FINANCING SHORT AND LONG TERM LEASING

PRICING SUBJECT TO CHANGE WITHOUT NOTICE
QUANTITY DISCOUNTS AVAILABLE ON ALL ITEMS
ALL EQUIPMENT SOLD IS WARRANTED FOR 30 DAYS

WE ALSO DISTRIBUTE IBM PC, XT, AT, COMPAQ & PERIPHERALS

77 AIR PARK DRIVE, RONKONKOMA, NY 11779 (516)737-4300 fax: (516)737-4317

Circle 45 on reader service card

24

HOUR POWER

Just When You Need It! On Our MV/4000s

- No matter why you need to timeshare, we offer **dedicated** CPUs running current release of AOS/VS with up to 1.5 Gigabytes of disk storage per CPU.
- No matter where you are in the country, take advantage of our remote processing capabilities. Each system is equipped with an 800/1600 bpi tape drive and dial-up modems.
- 24 hours, 7 days a week, full operator services and assistance.

Call Wayne Kingry at
303-756-8811 or
1-800-525-8577 for extended
usage discounts.

**BUTLER
COMPUTER
GRAPHICS, INC.**

Circle 3 on reader service card

DBR

Easier recovery, peace of mind

by William M. Ashley
Special to Focus

Recovering individual files from a DUMP tape is easy compared to recovering them from a PCOPY tape

Every system manager needs an efficient disk backup and recovery utility. My first priority when we installed our Data General MV/8000 II five years ago was to develop a reliable backup and recovery system. The utilities DG provided, PCOPY and DUMP_II/LOAD_II, seemed sufficient for the job. Using an alternating schedule of PCOPY and DUMP_II backups, I felt secure about how our data was being protected.

While I did have my files backed up, I soon learned that neither of these two utilities is overly efficient. The first time I needed to recover a single file, it took what seemed an eternity to search through reel after reel of DUMP tapes so I could load the file back onto disk. (Naturally, the file you need is always on the last reel.)

Of course, recovering individual files from a DUMP tape is easy compared to recovering them from a PCOPY tape. We found that it was easier to use the DUMP from the day before and manually update the file than to DUMP the drive, PCOPY back onto the drive, save the necessary files, then restore the drive. We decided that recovering single files from a PCOPY tape would only be done if we had no alternative. Still, although our backup procedures weren't very efficient, at least I felt my data was secure.

Then disaster struck. A batch job had gone astray during the night and corrupted a large portion of our data base. No problem. We had used PCOPY before starting the batch job. We assumed we would just restore the data from tape and be on our way. Unfortunately, reel 4 had the dreaded bad block. PCOPY aborted—

and we had half of a restored drive. After many tries and lengthy consultations with Data General, we had to restore from tapes that were 24 hours old. My

partners and I weren't very happy about losing a day of work.

A few months later, while reading *Focus*, I saw an ad for a Disk Backup and Recovery System from DMS Systems, Inc. It claimed to solve the problems associated with DUMPs and PCOPYs. I figured the investment in their utility was worth a try, so I purchased it and loaded it up. It's now the only DUMP/LOAD utility used on our system.

The two things that interested us most about DBR were its ability to handle bad blocks and to load from the reel that has the needed file, rather than beginning with the first volume. One of the command switches is to create a DUMP index. This index contains the same

DBR—Disk Backup and Recovery System

Description: The DBR system is designed to create backup copies of files and directories and to restore them. With full AOS and AOS/VS compatibility, it can be used interchangeably with CLI DUMP, CLI Load, DUMP_II, and LOAD_II.

DBR's LOAD and DUMP can:

- Handle hard tape errors when DUMPing and loading—regardless of whether they were created using DUMP, DUMP_II, or DBR DUMP.
- Make an index for a DUMP which may be used to find the tape location of specific files that need to be restored. The index produces an on-line reference of all DUMPed files, including location, file type, date, and file length.
- Resume a DUMP or load that has been interrupted—without starting over. DBR DUMP allows the user to retry writing on the bad block, skipping to the next block, or stopping to mount a new tape.
- Begin loading with any volume of a multi-volume set.
- Continue loading even when a hard tape error occurs—without losing remaining data or working to recover files.
- Monitor the status of a DUMP or load.

- Locate and retrieve files from any tape without lengthy sequential searches.

DBR can also be used to recover files from tapes created by either of the CLI DUMP programs. The procedures used by the DBR system are designed to safeguard data and to save system operators' time.

Cost: Licenses are for a single primary CPU. Additional CPUs at the same site may be licensed for \$300 per CPU, with multiple-site licenses available upon request. Prices listed here include a one-year software subscription. Subsequent year subscriptions are 20 percent of the current list price. A 30-day DBR trial system is available for \$50.

AOS/VS MV/20000—\$3,000

AOS/VS MV/10000—\$2,000

AOS/VS MV/8000, MV/7800—\$1,500

AOS/VS MV/6000, MV/4000—\$1,500

AOS/VS MV/2000—\$750

AOS All models except Desktops—\$750

AOS Desktop—\$375

Contact: The Disk Backup and Recovery System (DBR) is available from DMS Systems, Inc., 1111 Brickyard Road, Salt Lake City, UT 84106. Eric R. Fredrickson, vice president, marketing (801/484-3333).

△

Is down-time toppling your business?



Don't get shaken, call CRC.

With our new **UPTIME** service, the Data General experts at CRC can guarantee that every part you need for every piece of equipment under contract will be on hand at our headquarters. We can doubly guarantee the fastest possible delivery offering 24 hour service seven days a week. We never close.

As a subscriber to our **UPTIME** service, just call in the replacement parts your system requires and CRC will immediately send these parts to your business. Our average door to door delivery is a mere 6 hours anywhere in the

the U.S.A. All you have to do is send us the malfunctioning parts within 24 hours after you've placed your order!

And if there's a problem with your system that has your own service professionals perplexed, our technical support team has the expertise to walk you through it quickly and accurately.

So whether you're a third party service contractor looking to increase your capabilities without increasing your overhead, or someone who just cannot afford downtime, whatever your business, **UPTIME** is the service you've been waiting for.



BECAUSE THERE IS NO UPSIDE TO DOWNTIME

19 NORFOLK AVE., SOUTH EASTON, MA 02375

(617) 238-2090/1-800-225-5615

A Subsidiary of American Express

Circle 11 on reader service card

information you get from the CLI's FILESTATUS/ASSORTED command, along with the tape volume, file number, beginning block, and beginning byte of each file.

When a file needs to be loaded, you get the starting position of the file from the index, then you execute the load command with the location. On our 1600 bpi drive, the longest it can take to recover a file is 10 minutes (which is how long it would take to reach a file that was at the end of a reel) plus loading time. The actual DUMP and LOAD time is faster than DUMP_II/LOAD_II. We average almost 12 MB a minute throughput (one of the handy numbers provided by the STAT switch option). The index also logs bad blocks.

When a bad block is encountered, DBR doesn't abort; instead, it asks the operator whether to retry the block, try the next block, or quit.

When a bad block is encountered during a DUMP, it is flagged so it can be skipped automatically during a LOAD. If a new bad block is hit during a LOAD, and retry still can't read it, you can continue the load by going on to the next block. Then the single bad block can be overlaid onto the file from another dump tape. If the index switch option is used, the index file can be queried for a bad block list. We do this nightly before starting a dump to see if any tapes should be replaced.

Generally, DBR supports the same switches as Data General's DUMP/LOAD and has several additional switches. For example, element, hash frame, and CPD sizes can be manipulated when loading. The documentation is very complete and readable. The few times we needed additional help, the support people at DMS were both helpful and knowledgeable.

Since installing this utility two years ago, I now really feel secure about the integrity of my backups. We haven't encountered any problems that the utility couldn't handle. I highly recommend this utility to every Data General site. Not only is the product very reliable, but by saving time with quick file recovery and transfer rates and no bad block aborts, the utility paid for itself within the first year. ▲

William M. Ashley is a partner and system manager for Allied Administrators, an insurance marketing and administration firm. Send comments or questions to him at 911 Broadway, Kansas City, MO 64105; 816/474-1200.

GRAPHIC EVIDENCE

:PERFMGR spots performance bottlenecks and monitors system usage

by Leryl Cash
Special to Focus

Here at American-National Can we have been using Data General MV/ series computers for more than three years. During this period of time, we have been steadily purchasing more DG computers for our offices and plants. We currently have about 24 machines, and may be up to 40 by the end of next year.

All of these machines are supported from our Chicago headquarters. Since nearly every application has different needs, each hardware configuration is individually tailored. We needed a tool to evaluate each location's configuration—is more memory needed, or do we need increased I/O bandwidth, or even more CPU horsepower? Needless to say, we also get performance complaints from the field from time to time. Since we have no technical staff on site, we need to have both an ongoing, performance data log-

ging program, and an interactive one that can give us instantaneous information.

After evaluating the available products, we were convinced that AOS/VS :PERFMGR, from :SYSMGR (based in San Francisco), was the best answer to our needs. We evaluated another activity monitor that costs much more, but it also impacted the system much more. We also checked out a package included with a popular INFOS tool kit. It wasn't bad, but both it and the more expensive monitor were limited in the usable information provided, or in how you could use the output. (By the way, we did purchase that INFOS tool kit, to obtain its powerful INFOS tools. That's another review, though.)

The :PERFMGR log files were by far the easiest to use, and they contain the most useful data. By using the data in the log files, we can decide what hardware to get for a given location, or what system tuning needs to be done. We can also use PERFMON, part of the :PERFMGR package, for real-time monitoring of system activity.

Installation of :PERFMGR is simple enough. Follow the easy instructions provided in the product release notice for loading it onto disk, and create a link for your system symbol table. Bring the global server process up as a son of PID 2, using the macros provided, and you

:PERFMGR

Description: A performance monitoring and analysis package for AOS/VS systems. Can be used to collect performance data continuously without tying up a terminal or batch stream. Can be used to produce long term resource utilization data for capacity planning purposes. Provides instantaneous and average values for:

Memory—user pages in use/excess pages available/system pages in use/swap and page fault rates

CPU—user/idle/system/local server

Disk—balance/average access time/cache hit rate/interference rate/accesses per user

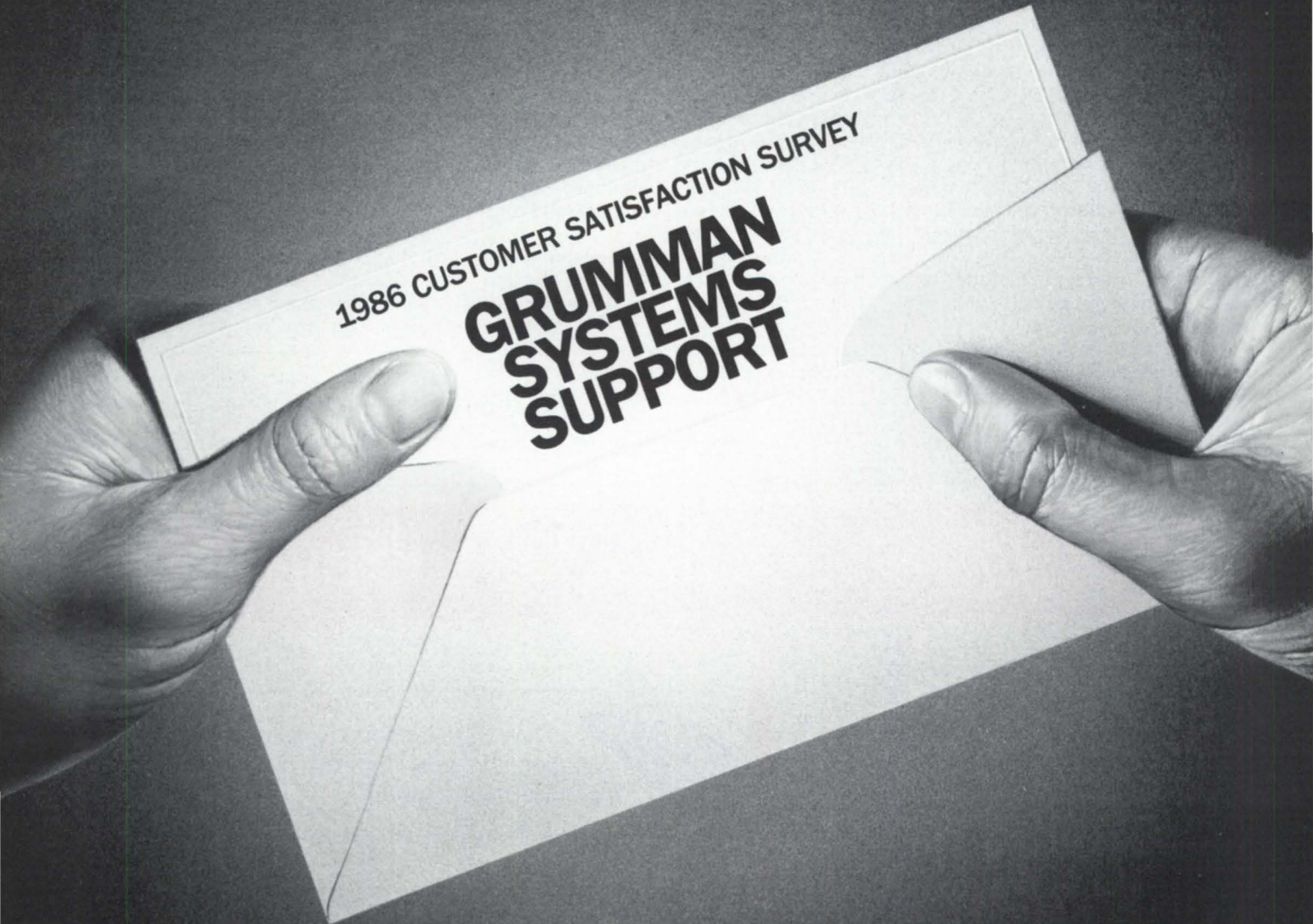
Processes—PIDs and logged-on users/

active user count/average memory pages per user/average CPU per user/average disk access rate per user.

Cost: Initial license fees are fixed, regardless of the model number of the processor. Single-site and multi-site licenses are available. A license fee entitles you to a one-year subscription service covering updates and new releases. 1987 price: \$399. Includes a 30-day, money back guarantee. A free 10-day trial version is also available.

Contact: :PERFMGR is available from :SYSMGR, 41 Sutter Street, Suite 1512, San Francisco, CA 94104. Brian Johnson, president. Carla Perumean, marketing director (415/550-1454).

AND FOR BEST PERFORMANCE BY A THIRD PARTY MAINTENANCE FIRM, THE WINNER IS...



In a recent independent survey of computer manufacturers measuring customer satisfaction among leading third-party maintenance companies, the top scores went to Grumman Systems Support.

In 20 categories, ranging from response time, to the availability of spares, to the skill of the personnel, our customers expressed high levels of satisfaction. They were confident that we provided them with maximum system uptime.

Let us provide the same quality service for your company. As a national organization, we service equipment coast to coast. So you can have single-

vendor convenience and efficiency for your operation, no matter how widespread.

And we're experienced with equipment from over 100 manufacturers. So multi-vendor systems hold no surprises for us. Large-scale computers, mini-computers, micro-computers, peripherals, data communications and telecommunications networks—Grumman Systems Support has serviced them all.

Discover just how good a third-party maintenance organization can be. Call Richard Rosello, Vice President, at (516) 682-5304.

Grumman Data Systems

® A registered trademark of Grumman Corporation
Circle 26 on reader service card

GRUMMAN
▶

are ready to make a call to :SYSMGR in San Francisco to have it activated.

Once this is done, you are ready to begin logging—one 128-byte record with over 30 data items every minute. The :PERFMGR program can then be executed from CLI for an instantaneous picture. It interfaces with the global server and gets updated information every 15 seconds. A report program is also included. However, I use my own routines for preselecting the data, as I will discuss later.

:SYSMGR is great in terms of support, too. There is no waiting on the phone for long periods of time or talking to people who don't know the product (which can happen with some larger companies). When I installed 7.54 of AOS/VS, the global server wouldn't come up. After one five-minute phone call, I had a new version on the way to me.

I have a series of CLI macros and sort/merge routines using Present and Trendview, and I can get graphs of interactive response time, free memory, idle CPU percent, etc. Any of the fields logged can

be graphed. Using sort/merge, I can either get a 24-hour graph for our plants, or extract specific records for an 8 a.m. to 6 p.m. graph for our office environments.

The next step I hope to work on is a high-level language program that will replace the macros, sort/merge routines, and Present, and prepare data for Trendview. I can envision graphs for each month, showing average daily values for some of the logged data, as well as minimum and maximum points. This can all be done using the :PERFMGR log files. The limit is your imagination or desire. By using the graphs produced, we can watch for trends in system use and compare similar systems.

On the other hand, the real-time displays from PERFMON, the on-line part of :PERFMGR, allow a user to see instantly what is going on at a particular time. More importantly, it does this without contributing to or distorting the system activity. In order to evaluate the products, we did this nonscientific test while we had exclusive use of the com-

puter. We brought :PERFMGR up and down while using the more expensive monitor. We then reversed it, and monitored on :PERFMGR while we brought the other monitor up and down. The results were unbelievable. We could see a noticeable effect of the more expensive monitor—much more memory consumed and CPU used, while :PERFMGR was barely noticeable. PED confirms this, too.

A word of caution to those who might be new at performance monitoring. While the documentation provided with :PERFMGR is helpful, I would suggest that you take the course titled "SM516, Systems Performance: A Practical Perspective" from Data General education services. The information accumulated through the use of :PERFMGR will be of much greater use with a better understanding of what it all means. This class will provide that knowledge. Δ

Leryl Cash is senior systems programmer at National Can Corporation, 8101 Higgins Road, Chicago, IL 60631-2985.

TOTAL DATA GENERAL SYSTEMS SUPPORT

From the Desktop Generation
to the MV/20000

- Custom Programming
- Consulting, Field & Systems Engineering
- Hardware Sales — New & Used
- MV/7800 Upgrades
- 4GL Languages
- Fuel Oil (Jobber) Distribution Package
- 911 & Custom CAD Packages
- Accounting - Desktop RDOS or AOS thru MV/20000 AOS/VS, etc.
- System Timesharing
- Emergency Backup — Hot Site
- Media Conversions (Including MV/2000DC)

AUTHORIZED  Data General OEM

MONTHLY SPECIAL

New Data General Desktop cartridge tapes for sale. Limited quantity—Call for more information.

For more information call
Mike Collins, V.P. of Sales at

301-247-5244



**COMPUTER ENGINEERING
ASSOCIATES, INC.**

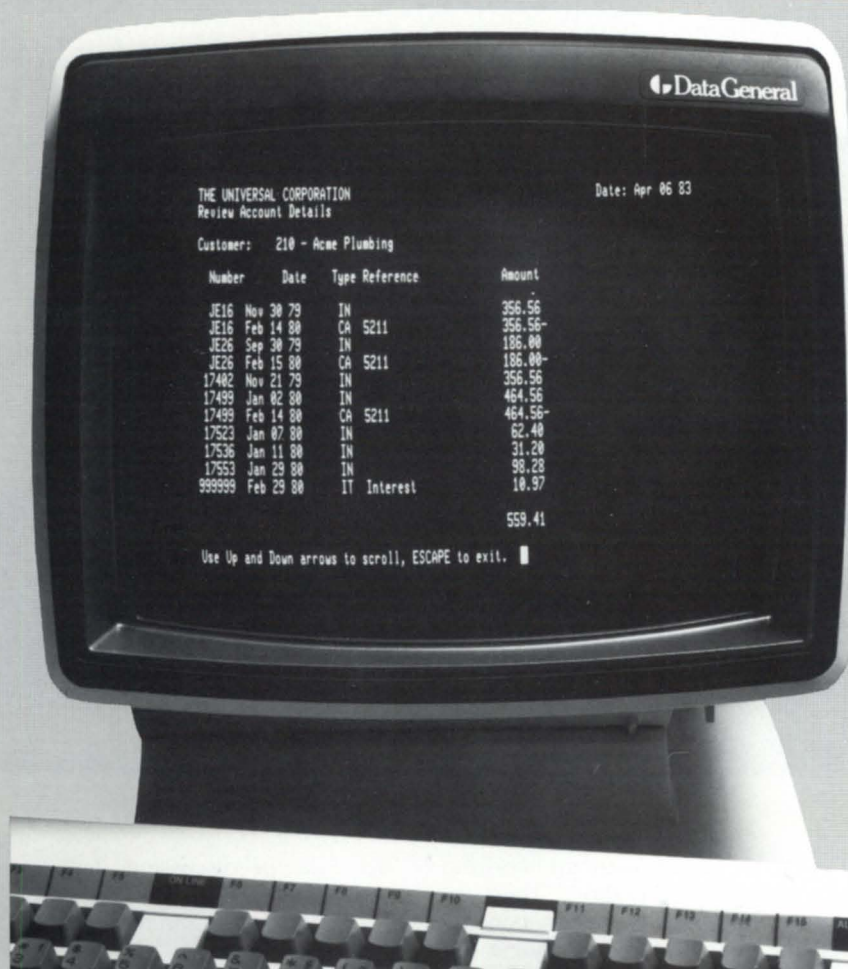
3922 Vero Road, Baltimore, MD 21227

Offices in: Baltimore, MD • Cambridge, MD • Washington, DC • Pittsburgh, PA

SUPPORT SERVICES AVAILABLE IN: DC, MD, VA, PA, DE, OH, WV

Circle 9 on reader service card

DATA GENERAL'S NEW LINE OF CRTs AT ROCK BOTTOM PRICES.



BRAND NEW EQUIPMENT

D-214 \$595.

D-215 675.

D-411 895.

D-461 1,125.

Price listed includes monitor, keyboard and power cable. OEMs and volume buyers call for quantity discounts.



Data General has introduced a new line of CRTs and Alpha-Kenco has them at rock bottom prices. Now you can purchase brand new Data General terminals priced lower than compatibles. This new line of Data General CRTs features: *screen-saver—for extended life; soft set-up—for easy installation; blink, dim, reverse video and underscore on a character-by-character basis; alphanumeric display; low-profile, ergonomically-designed keyboard with tactile feedback; small footprint packaging; industry-standard asynchronous communications interface; Data General Dasher™ D-200 and D-400 series compatibility.*

From cables to Desktop Generation™, from the MV/2000™ to the MV/20,000™, for printers, memory and communications we are the one stop source for all your Data General needs. All equipment is brand new, in stock, fully warranted by Data General, eligible for a service contract and of course sold at the lowest price. **Compare and save.**

KENCO DATA SYSTEMS SYSTEMS & ELECTRONICS

57-18 Flushing Avenue, Maspeth, NY 11378

Formerly **ALPHA-KENCO INC.**
SYSTEMS & ELECTRONICS

For further information and FREE catalog call:

TOLL FREE
800-44-KENCO

In New York State
(718) 417-8000

FAX: (718) 417-8683

Dasher, Desktop Generation, MV/2000 and MV/20,000 are trademarks of Data General Corp. Photo courtesy of Data General Corp.
© Kenco Data Systems Inc.

WOLVES, SHEEP, AND LIONS

The "people" side of Data General system management

by Dennis J. Berman
Special to Focus

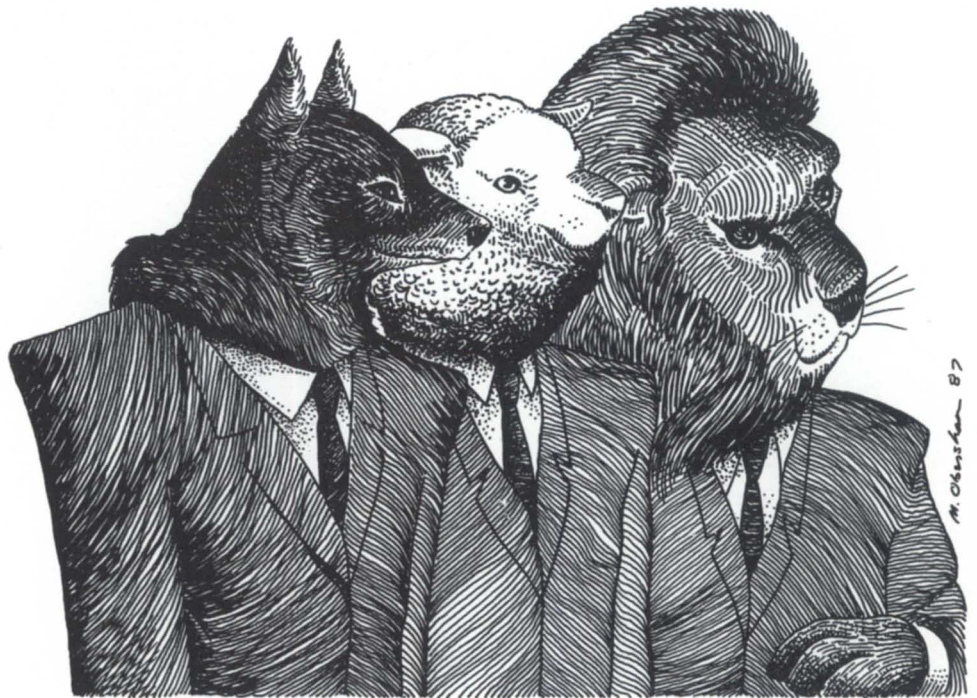
Sad but true, system management does not exist in a vacuum. Life would just be too easy. You have the end-users with their needs, system managers with their worries, and system (MIS) directors with their goals. Getting these groups to effectively function together is about as hard as finding a good buy on pre-formatted MV/2000 tape cartridges (and about as profitable).

My goal is to bring to light the ways I have seen these groups of people work (or not work) together. I will also offer some suggestions for peaceful co-existence.

The opinions I express here are strictly my own. They in no way directly reflect the management tactics of my current or past employers. I write all my *Focus* contributions on my own time. The only thing that influences me while I write is the productive din of MVs (and an occasional frozen strawberry-banana margarita—hold the salt).

I am well aware of the fact that not all Data General installations consist of a group of users, a system manager, and a system director. I have something to offer—no matter what your system environment is. For ease of discussion, I have grouped all Data General installations into three basic categories: the Lone Wolf, the Departmental Sheep, and the Corporate Lion.

The Lone Wolf is a person or small business whose only contact with Data General was a purchase of a small workstation-oriented product like the DG/One portable PC. This is the guy who was able to sneak the device into his budget by writing it off as "annual paper clip costs." The Wolf is his own system manager. He does not have to answer to any end-users or directors because nobody even knows he has the computer. These types of people can help themselves. Read on.



Departmental Sheep are probably the biggest group of the three. They are the ones who already have a non-DG (probably "Big Blue") corporate mainframe in place. Frustrated and adventurous, the Sheep decide to build their own little Data General empire by purchasing a small flock of MV minis. They might be using them to create a word processing network for their legal department. Or maybe the library at the local university uses it to track overdue issues of *Sports Illustrated* (especially in February). Either way, the Sheep have somehow managed to bypass the desk of the system director to create their own self-contained collection of number crunchers.

Our final Data General installation group is the Corporate Lion. Data General struck it big here. The Lion is a company's main computing resource. It runs the whole show—from maintaining journal voucher entries, to printing the employee paychecks. It is a part of the company's five-year plan. Everybody knows it is there.

Not every installation falls neatly into one of these three categories, but for

the sake of discussion, let's assume tidiness. I hope that you have noticed a common theme running through these groups (besides just the animal kingdom). It is the good ol' system manager.

In my opinion, a system is only as good as the person who has the dubious task of running it. To figure their worth is simple. Add up all the CPU model numbers they are in charge of (example: 20000 + 4000 + 140). Then multiply the sum by two, in order to arrive at their appropriate annual salary. A few rules of thumb are: 1) dyadic processors count double, 2) never pay system managers less than \$40,000, and 3) if you plan to pay them more than \$80,000, please give me a call.

There are two types of computing systems that must be avoided at all costs—ones that provide too little and ones that produce too much. The Lone Wolf types can often be a victim of the former. They will sometimes buy a computer just because everyone else around them seems to be doing the same. Their company's information center (if they are lucky enough to have one) will

The disk backup system that pays for itself in 18 seconds.



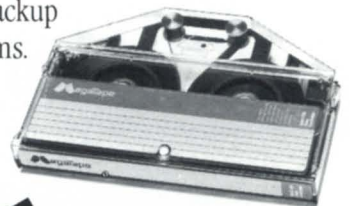
That's about how long it takes to load a MegaTape cartridge and start the backup process.

Now comes the crucial MegaTape difference: with our 630 MB capacity (formatted), you can back up the entire contents of any popular disk drive without changing cartridges. Translation: *turn out the lights and go home.*

Every other backup system requires multiple media changes, with all the attendant waiting around and labeling and storage headaches. Fact is, an independent University of California study found that savings in time and media can pay for the entire MegaTape system in less than a year.

So stop wasting all those hours. Pick up the phone now and call MegaTape.

In a few seconds, you could be on the way to a breakthrough in solving your backup problems.

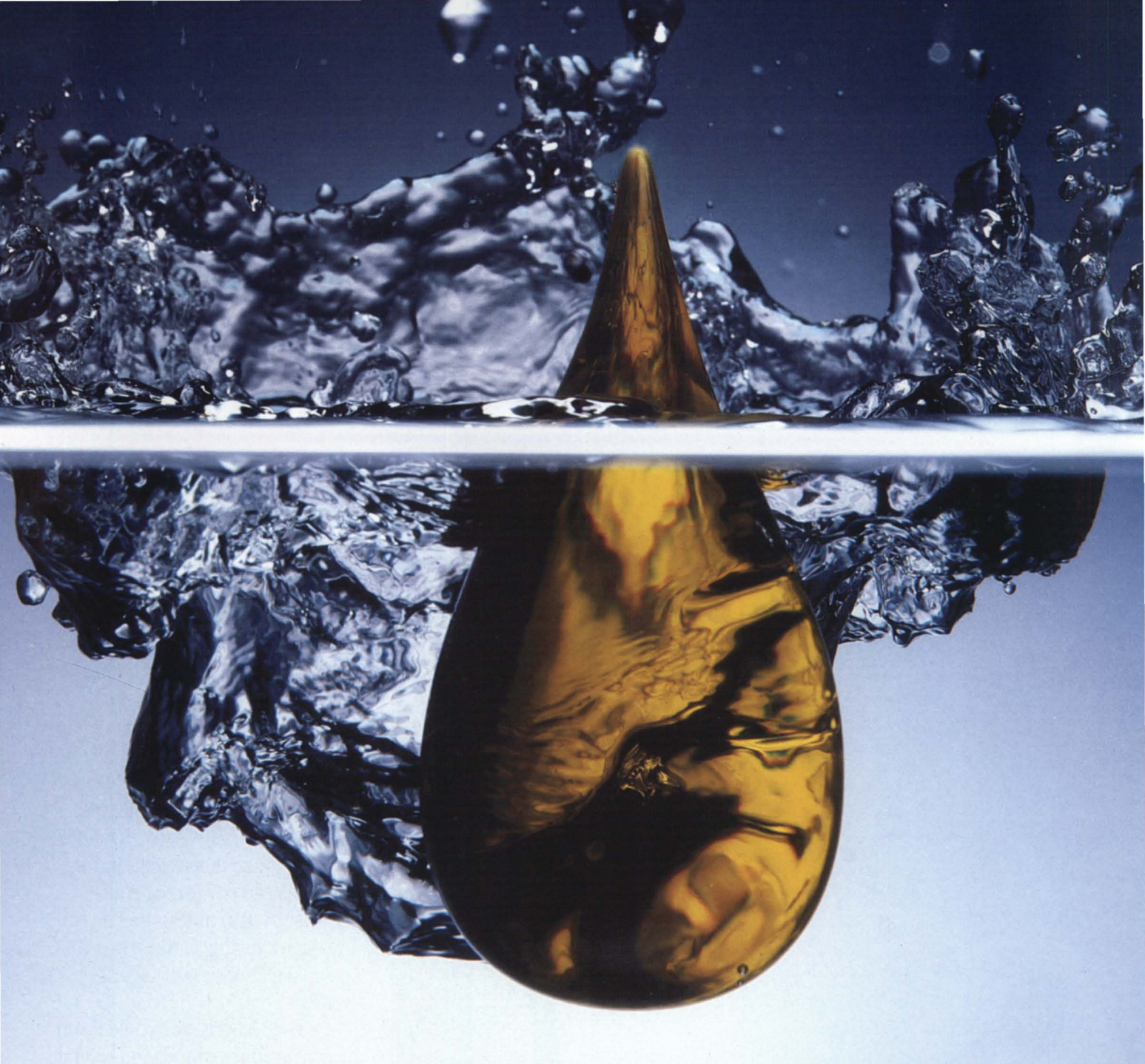


 **megaTape**

1041 Hamilton Road
Duarte, CA 91010-0317
(818) 357-9921
TELEX 510 600 7131

© 1986 MegaTape Corporation

Circle 36 on reader service card



WITHOUT DATA GENERAL, INTEGRATING YOUR SYSTEMS IS LIKE MIXING OIL AND WATER.

FOR FULLY INTEGRATED
BUSINESS AUTOMATION, TALK TO
DATA GENERAL.

Ultimately, a business needs to integrate all its resources. Blending people, departments and computer systems together. Data General's Business Automation Systems integrate all these vital elements.

Our CEO[®] software gives you the most integrated business automation essentials. With tools that help you make faster, better informed business decisions.

We give you the most complete IBM compatibility. We also adhere to industry standards like Ethernet[®] and X.25.

Our solutions integrate all levels of your company. From PC's to mainframes. From the next room to the next continent.

Our MV/Family systems lead the industry in price/performance. And give you a low cost of ownership along with service, training and support.

Today, over 165,000 CEO users have discovered true integrated business automation. To find out more, call 1-800-DATAGEN (Canada call 1-800-268-5454.)



 **Data General**
a Generation ahead.

©1987 Data General, 4400 Computer Drive, MS C-228, Westboro, MA 01580. CEO is a registered trademark of Data General. Ethernet is a registered trademark of Xerox Corporation.

probably not support them since their purchase was not done through proper channels. By the time the Wolves pay for all the hardware, software, training, and maintenance costs, they sometimes realize it would have been cheaper and faster to get along without the computer.

My brother, an Annapolis endodontist, is an example. He often drilled me to get to the root of his office system needs. (Aren't puns a gas?) He wanted me to pick out a nice desktop computer and some software that could help him manage his single-partner office. Upon review, we realized that, due to the nature of the root canal business, he only needs to see his patients maybe twice in their lifetimes. For this reason, I recommended he purchase an inexpensive "smart" memory typewriter and combine it with a noncybernated (look it up) filing system.

On the other hand, my other brother, the Cherry Hill pediatrician, has a multi-partner family practice. A couple of PCs were "just what the doctor ordered" to keep track of each patient's return visits. (Yes, I'm the only one in my family who isn't a doctor—but at least my student loans are paid off.)

What is worse than buying a computer you really don't need? How about buying one that nobody really wants to use. You can do all the cost justifications you want, but if the system manager cannot gain the support of the system director, or the confidence of the user community, the project will be a flop. It pays to use a little psychology, and a lot of common sense when developing any new computer system. The average human is easily intimidated by a computer.

I have found the best defense against scaring people away is to keep the system simple and consistent. A system that produces a daily report that cannot possibly be digested in one day (before the next daily report is produced) is very offensive. Having an application program react one way on Monday, and then react a completely different way on Tuesday, and the supplied documentation saying it should react yet a third way altogether, tends to foster insecurities.

Response time is an often overlooked item. Most new systems are phased in. This means a new person or department may be added to the system each day or week until the entire user community is on-line. The people

brought on at the beginning of the project will almost always see a progressive increase in system response time (i.e., the system appears to be growing slower) caused by the climbing CPU, memory, and disk I/O requests.

The following may sound a little sleazy to you, but I have had very good results with building in artificial system delays that decrease as system response time decreases. This helps maintain a constant system response time throughout your load-up process. You can accomplish this by placing simple counting loops inside or outside application programs. For the more daring, try fooling around with process priorities (PREDITOR) or CLASP. Just

There are two types of computing systems that must be avoided at all costs—ones that provide too little and ones that produce too much

don't let any of those users read this article. It will spoil our secret. And make sure you remove all those loops and readjust your priorities for optimum performance once everyone is on-line.

The best way for the system manager to score points with the users and directors (and themselves) is to squeeze as much out of the available system hardware and software as possible. A good imagination is quite helpful here. When I was told that I would not be able to purchase DG's Comprehensive Electronic Office (CEO), I had to improvise. I spruced up a version of the MAIL.CLI macro that is reviewed in the AOS/VS manual. It now serves as my electronic mail system. I taught the users how to use Data General's SED text editor for their word processing needs.

For those of you who have not already done so, while in SED, try the SPELL command. It will feed back a list

of words that start with the letters you are requesting (do not use CLI templates). The system searches through a file called SED.DICTIONARY. This file is usually supplied, but you can create your own. Make sure that you restrict access (ACLs) on it. I know a few people that would not hesitate to add some select words to the dictionary just for shock value.

The point I am making is that all you need to do is dig through a couple of manuals and print out a few release notices. You'll be surprised at what you find. Did you know that Data General has had multi-file capabilities in Present (ad hoc reporting facility) since before March 1986? You would never have found documentation on this unless you were looking for it. Sounds like a good topic for a future article.

Automation is another great way to win people over. CLI is much more powerful than most people give it credit for. With the help of some local Data General gurus, I was able to write a series of simple CLI macros that controlled our synchronous modem lines—thus eliminating the need for operation intervention. Later, I discovered that Data General had a package called "I nattended RJE80" that did much the same thing (I think). Inexpensive packages like "GATE" (DG's General Asynchronous Terminal Emulator) are great for tapping the resources of timesharing or other Data General computing systems.

In conclusion, whether you are a Wolf, Sheep, or Lion, and whether you are an end-user, system manager, or system director, your computing goals are always going to be the same—increase productivity while controlling your costs. The end-user who uses resources wisely is more apt to be taken under the helpful wings of the system manager. System managers who truly strive to capitalize on their system's capacity will more than likely have that purchase of the 8 MB memory board approved by their system director. And the system director who can maintain realistic goals is more likely to be around long enough to enjoy retirement. Δ

Dennis J. Berman is the data processing facilities supervisor at Crown Central Petroleum Corporation, an independent producer, refiner, and marketer of petroleum products. He can be reached at 1 North Charles Street, Baltimore, MD 21202; 301/539-7400.

INTELLIGENT WORKSTATIONS

OLD IDEA, NEW TRICKS

New applications for a venerable concept

By Brad Friedlander
Contributing Editor

Intelligent workstations have existed since the advent of computers. Only the size of the workstation and the characteristics of the users have changed.

This column, along with the accompanying article, begins a new feature in *Focus*. The topic will be the use of intelligent workstations in distributed networks.

This month, we will define some terms, look at the evolution of intelligent workstations, and make some guesses about their future.

Since our profession seems to use the same words to mean many different things, I thought it would be helpful to

tell you what I mean by the terms I use.

- **Intelligent workstation:** a workstation that has a processor, memory, and I/O devices dedicated to its use.
- **Workstation:** any device with a minimum of a keyboard and a display.
- **Distributed network:** A collection of intelligent workstations and servers in which the processing workload and, optionally, the data are distributed among the various workstations and the servers.
- **Server:** Any multi-user processor that provides a resource to the intelligent workstations. The services provided could include computation, file handling, and printing.

As I said earlier, we have always had intelligent workstations. If we look back at the earliest computers, we find that they fit the description quite well. They could only be used by one person at a time. The difference, of course, was that one workstation filled a basement

or two, and the user had to be an extremely knowledgeable scientist or engineer. Also, the workstation interface with humans was often limited to panel lights, switches, punched cards, and printers.

As time passed, we found ways to put multiple users onto a single processor. Each user could now have his or her own workstation—but it was no longer intelligent. Luckily, things were changing quickly. The KSR 33 teletypes gave way to dumb video terminals, and then to intelligent terminals. The latter could do some local editing, but little else.

A few of our colleagues saw a need to return to the intelligent workstation. This led to the "minicomputer revolution"—including the DG Nova. It wasn't too long ago that I had a Nova 1200 all to myself. I didn't need a basement, but it still took up a lot of space in an office.

ALL ABOARD!

DG/Ones help automate and decentralize a railroad's freight quote system

by Kim L. Medlin
Special to Focus

When I started working for Data General in 1980, a complex commercial application was defined as one that had a lot of programs. Currently, a commercial application is thought of as complex if it is integrated with data communications. (Perhaps this is why data communications experts tend to drive Mercedes and BMWs.) If you think about it for a moment, one of the most complex—and exasperating—challenges anyone ever encounters is communications, whether between computers or people.

In 1986, I had the privilege of managing a software development project for

Data General's software products and services division (SPSD). Among other things, SPSP specializes in providing custom software to Data General customers. The purpose of this article is to share some of the techniques we acquired in the development process, so that readers can learn more easily some of the lessons we received the hard way.

Our customer in this project was a leading railroad company that covers most of the contiguous United States. The application we wrote for them is called the rate quote system. This system represented a classic example of a manual system that needed conversion to an automated one. I won't dwell on the details of the now-replaced manual system, but a brief overview will give you a better understanding of the total project.

The manual system

Imagine, if you will, a staff of about 15 seasoned railroadmen strategically located throughout the United States with the responsibility of selling all the intermodal business generated by the

railroad company. For my article's purposes, the word intermodal means "hauling goods on railroad cars."

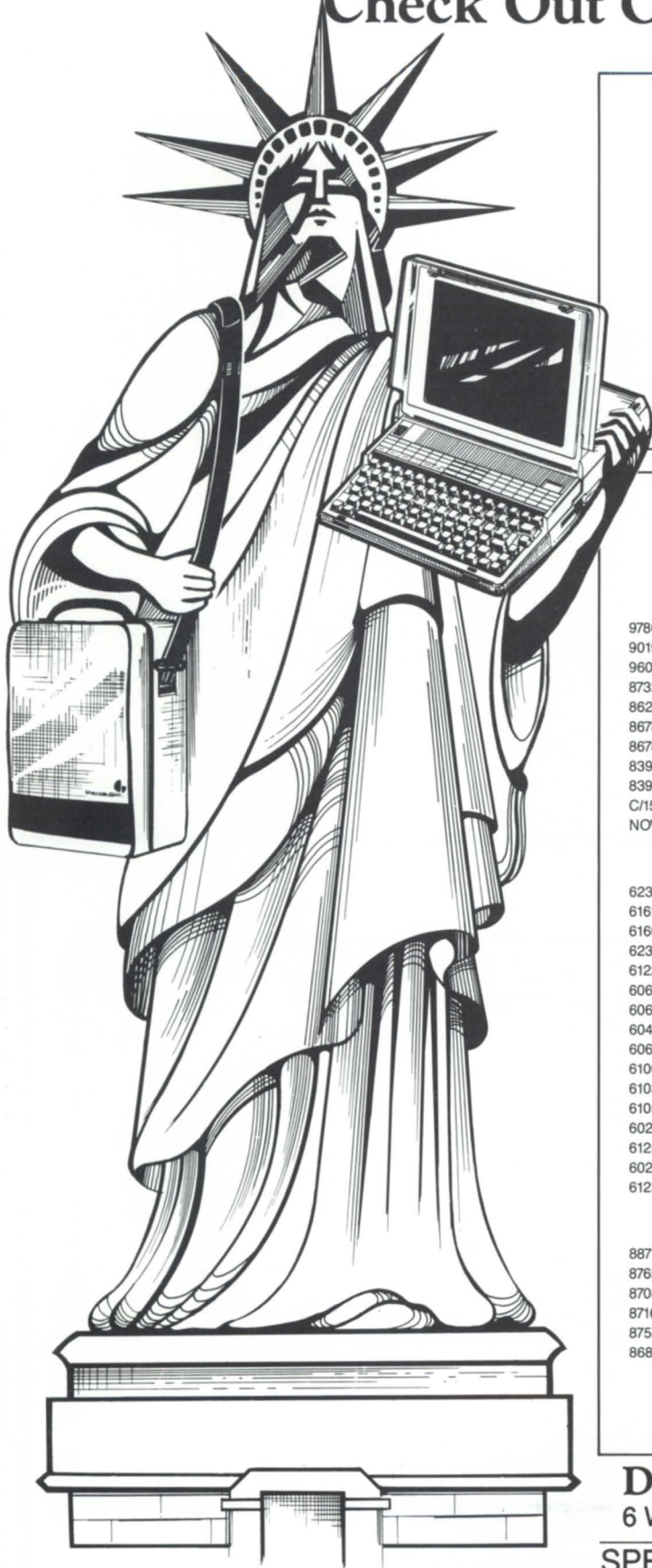
With the manual system, much of these salespersons' time was spent providing rate quotations to customers in the highly competitive intermodal market place. To provide a quote, they referred to large manuals that listed every possible price combination for every U.S. city linked by railroad tracks. Imagine the size of these publications.

The following issues in the manual system had to be resolved:

- The physical size of the rate information made it impractical to keep a hard copy readily available for each salesperson.
- Rate fluctuations made it difficult to maintain and update the rate data on a timely basis.
- Customers required a written copy of each quotation.
- Various offices within the company required a notice of each issued quote.
- A secretary was notified at the local office to send a notification to the mainframe computer about the quote for accounting purposes.

Data Investors Special Spring Sale

Check Out Our Low Prices



SUPER SALE

9600 MV/8000 w/2MB	\$8,800
8765 2MB MV/4000/10000	2,900
6108 D-200 CRT	185
4342 ATI-16	1,395
4340 AMI-8	395
6125 1600BPI STREAMER S/S	1,295

NOW IN STOCK

SYSTEMS & PROCESSORS

9780-I	MV/8000 MOD-2 PACKAGE	CALL
90199	MV/4000 2MB, DTM, 354MB	CALL
9600	MV/8000 w/2MB	\$8,800
8732-R	S/120 512KB	3,200
8622-V	C/150 1MB, EXP. CHASSIS	2,900
8678-V	S/140 ECLIPSE 1MB	4,900
8678-N	S/140 ECLIPSE 256KB	1,995
8395-N	NOVA 4X 256KB 16 SLOT	1,395
8392-H	NOVA 4X 256KB 5 SLOT	995
C/150	ECLIPSE W/O MEMORY	500
NOVA-3	16 SLOT W/O MEMORY	350

8387	256KB NOVA/4	550
8656	256KB ECLIPSE	395
8637	64KB ECLIPSE	250
8547	64KB NOVA/3	350
8545	16KB NOVA/3	150

TERMINALS & PRINTERS

D-214, D-215, D-411, D-461, D-470C	CALL	
6108	D-200 CRT	\$ 185
6167	D-460 CRT	850
4327	300 LPM D.C. S/S	2,900
4215	600 LPM D.C. S/S	2,900
4218	300 LPM P.I.O.	1,200
4355	340 CPS PIO S/S	1,900
6074	180 CPS LP-2 NEW	395
6075	180 CPS TP-2	495
6195	180 CPS TP-2	950
4034	P.I.O. CONTROLLER	450
005-8096	D.C. CONTROLLER	1,100
4221	DESKTOP PRINT CONTROLLER	400

DISK DRIVES & MAG TAPES

6236	354MB WINCHESTER S/S	\$14,500
6161	147MB WINCHESTER S/S	7,500
6160	73MB WINCHESTER S/S	4,700
6234	50MB WINCHESTER S/S	3,800
6122	277MB DISK S/S	4,900
6061	192MB DISK S/S	2,500
6060	96MB DISK S/S	1,195
6045	10MB DISK S/S	800
6067	20MB DISK S/S	800
6100	25MB DISK WITH 1.28 S/S	1,200
6103	25MB DISK S/S	800
6105	25MB MICRO	800
6026	DUAL MODE MAG TAPE S/S	3,700
6125	1600BPI STREAMER S/S	1,295
6021	MAG TAPE S/S	750
6123	MICRO STREAMER	2,600

COMMUNICATIONS

4358	IAC-16	\$4,400
4367	IAC-8	3,100
4380	ISC-2	2,400
4342	ATI-16	1,395
4340	AMI-8	395
4257	ALM-16	495
4255	ALM-8	95
4254	DCU-200	395
4250	DCU-50	395
4241	ULM-5 4-LINES ASYNC	195
4242	ULM-5 1-LINE SYNC	195
4243	ULM-5 4-LINES WITH SYNC	250
4206	MCA NO CABLES	850
4345	SLM MOD-2	295
4240	IPB	500
5898	MCA STAR	CALL

MEMORIES

8871	8MB MV/4000/10000	\$12,900
8765	2MB MV/4000/10000	2,900
8708	2MB MV8000	2,500
8716	1MB C/150	2,900
8754	512KB S/140	2,900
8687	256KB S/140	750

Call for other unlisted equipment on sale

DATA INVESTORS CORPORATION

6 West 18th Street, New York, N.Y. 10011, (212) 675-1000

SPECIALIZING IN DATA GENERAL EQUIPMENT

Pretty soon, users were not content with having these minicomputers sitting by themselves. The systems evolved in two directions. First, they became multi-user processors (remember unmapped RDOS with two grounds?). Second, they were attached to the mainframe computers and used as peripheral concentrators and entry devices.

More time has gone by, and once again I have my own intelligent workstation; now it is a DG/One that fits in my briefcase. I'm no longer alone. Thousands of people who don't know a computer from a terminal are now using intelligent workstations in their daily lives.

With all this power being distributed to individual users, it soon became apparent that the biggest problem in using a computer was not in getting the right program, but getting the data. Suddenly, everyone wants to connect their intelligent workstation to some bigger computer to get and to share data. Unfortunately, vendor support for this is still in its embryonic stage.

Although we can easily transfer files, that is hardly enough to qualify as a distributed network. In a distributed network, the workstations and servers cooperate in solving the problem. This requires a certain awareness of the en-

tire network by each component.

Where does it all lead? Already, yesterday's personal computer is being forced into duty as a multi-user processor. The pendulum is swinging back again, but not for long. I believe that users have become accustomed to the advantages of an intelligent workstation and will insist on maintaining those advantages.

The chief advantage is consistent response time. Since the intelligent workstation is a single user environment, there are no queueing delays due to another user running a massive data base search, compiling a program, or playing games. A second advantage is the ability to work even when the next higher system (in the network hierarchy) is not available. Associated with this is the ability to use the workstation while traveling. I have gotten more useful work done on my DG/One while flying than when I'm sitting in an office.

I see a continuing development of network servers and intelligent workstations. In a few years, today's briefcase portables will seem primitive. The downward limits on the size of our workstations will be determined by human factors, rather than technology—they have to be big enough for our fin-

gers and eyes. New input devices and packaging techniques promise to substantially increase the computing power available to users of intelligent workstations.

Intelligent workstations are here to stay, but for now, we are waiting for the hardware and software vendors to provide the tools that will let us tap the potential of these workstations in distributed networks.

In the months to come, this column will highlight ways in which people are already using intelligent workstations in distributed networks, and the hurdles they cleared along the way. I hope you will consider the column a forum for presenting your needs and asking questions about current DG products and solutions. Δ

A consultant with Arthur D. Little, Inc. and a past president of NADGUG, Brad Friedlander specializes in the implementation, operation, and maintenance of mini and microcomputer systems. He is a new contributing editor to Focus and serves on the magazine's Editorial Advisory Board. Readers with questions, suggestions, and ideas for articles can contact him at Arthur D. Little, Inc., Information Systems Division, 17 New England Executive Park, Burlington, MA 01803; 617/864-5770.

The automated system

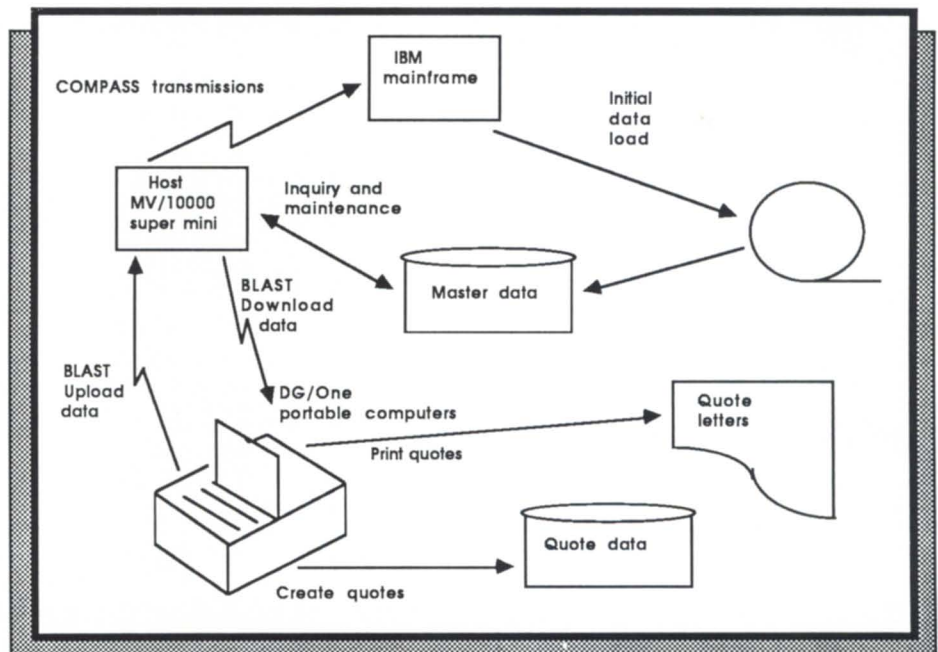
Figure 1 depicts the flow of information in the rate quote system we designed.

Using the tools available from the Data General product line, the application's fundamental design was fairly easy to resolve. The DG/One Model 2 laptop solved many design challenges, and became the primary input device for rate quotation entry.

To eliminate the problem of each salesperson maintaining a set of rate information in manuals, we put all rate matrices on the DG/One's 10 MB hard disk in the form of indexed files.

A salesperson may start a typical day by downloading all updated matrix data from a host Eclipse MV/10000 computer. The data communications software we selected was BLAST (from Communications Research Group). We chose BLAST because it is readily available, reasonably priced, and communicates between MS-DOS and AOS/V5. We used standard telephone lines with the DG/One's internal 1200 baud modem.

Figure 1: System Flow Diagram





THE RELATIONAL PROBLEM JUST GOT SOLVED

PowerHouse[®] brings solutions
to typical relational
DBMS problems

Integrate new applications with existing data

New applications built in a third party relational DBMS won't necessarily integrate with your existing data. Because the PowerHouse development language supports both Data General's relational database and dominant file systems, you're free to build new applications using DG/SQL and integrate them with existing ones built on INFOS II ISAM and DBAM, and AOS/VS files. That means you're not 'locked-in' to a proprietary relational DBMS and 'locked-out' of your existing data.

PowerHouse provides greater compatibility and performance

Implementing proprietary relational technology can present compatibility and performance problems. Not with PowerHouse — it's tightly integrated with Data General's databases and operating system to guarantee you exceptional 4GL/DBMS performance. You can enjoy the combination of a fast-execution language and Data General-optimized databases, now and in the future. Your applications are completely compatible with all standard Data General software. And wherever Data General takes their hardware and software — your PowerHouse applications and data will go too.

Development power for 'production' applications

PowerHouse gives you total development capability in one language, and not a collection of weak DBMS utilities and interfaces. Regardless of which Data General database you're using, PowerHouse gives you advanced, dictionary-driven development power. The power you need to prototype and build 'production' commercial applications, such as order entry, inventory tracking, and manufacturing — the backbone of your company.

And Cognos has a full-service organization to back you up. For more information, call toll-free, 1-800-4-COGNOS. In Canada, call 1-613-738-1440. In the U.K., call +44 344 486668. Or call on any of our 40 Cognos offices around the world and find out why over 7,000 customer sites use PowerHouse.

COGNOS

Cognos Corporation, 2 Corporate Place, 1-95, Peabody, Massachusetts 01960.
PowerHouse is a registered trademark of Cognos Incorporated.
DG SQL, INFOS II, ISAM, DBAM, and AOS VS are registered trademarks of
Data General Corporation.

To provide for accurate data entry on the DG/One, the rate entry program allows full validation of each item of information as it is entered. We designed the program so that the salesperson could easily create "what if" scenarios with the information that makes up a quote. Once a quote is issued, the hard-copy version of the quote is automatically printed on the DG/One's portable printer.

Periodically, all issued quotes are transferred back to the host MV/10000 computer where the master versions of all files are maintained. When necessary, the system manager at the MV/10000 transfers all quote data received from the salespeople to the corporate IBM mainframe. The communications protocol used is SNA/SDLC/APILU. We selected COBOL as the language for the application because of its compatibility between MS-DOS and AOS/VS.

The good stuff

I sincerely hope you benefited from the above discussion, but now I'm going to tell you about the good stuff, those small discoveries that are made during every development project that may not be expected after a functional design.

The rule of thumb that has become second nature to me is to minimize the data to be transferred over a 1200 baud line. This makes sense for a number of reasons:

- 1200 baud is not particularly fast; less data allows you to stop waiting and start working.
- Minimizing the data reduces your long-distance phone bill.
- Phone lines are notoriously noisy; therefore, the less time you stay on the line, the less chance of something bad happening to your data.

One of the first techniques that became apparent was that we shouldn't transfer Minisam files over 1200 baud lines. Even an empty Minisam file consumes 50 blocks of data. This means that at 1200 baud it takes about a minute to transfer one file of "nothing." The many files that were designed into the system made this approach impractical. Instead of transferring the Minisam file itself, it made more sense to us to transfer the Minisam records in the form of a flat file. This means we had to dump the Minisam records to a flat file on the sending machine, transfer the flat file, and load the records back into Minisam format on the receiv-

ing machine. This required more processing on each side of the file transfer, but there was significant improvement in overall throughput timings.

Another technique that helped file transfer efficiency was the elimination of unnecessary records from the flat file. This again contributed to greater processing before and after the file transfer, but it improved throughput timing substantially. In fact, the impact on this application was so significant that we spent a great deal of time writing sophisticated algorithms to select only those records that really needed to be transferred.

One issue that absolutely had to be resolved was recovery from transfer failures. The type of failure I am referring to has nothing to do with any of BLAST's shortcomings. I'm talking about failures related to bad phone lines, power losses, unexpected user interaction, and the like. Bear in mind that this application has complex file transfer algorithms that incorporate not only file transfers but also automatic execution of programs and CLI macros on both machines. As we all know, the more complex a system is, the more likely it is that a breakdown will occur.

Because our DG/One users weren't computer sophisticates, we couldn't expect them to recover from such problems on their own. We created a solution called the "BLAST reporter." The reporter has two basic parts:

- During file transfer, BLAST logs each command it processes and its degree of success (if possible).
- After file transfer, a program on the DG/One reads the BLAST log file, notifies the user concerning the status of the transfer session and gives recovery instructions, if necessary.

Using the BLAST reporter concept, users are much more able to recover from a crash. Even if the DG/One loses power during a transfer, the reporter automatically runs upon re-booting, and notifies the user of necessary recovery procedures.

Another area of extreme concern was the user interface. Because the application had to be portable, user manuals in the field were unacceptable. We therefore designated line 23 on each screen as an instruction line. From the time a DG/One is booted, users are well informed of available options. And at fields that require validated entry, the CEO software index key can be pressed to display a list of possible values. In

the words of one railroad employee, the system went beyond "user-friendly"—to "user-seductive."

The automated system affords functionality never even imagined during manual days. All salespeople can now inquire on the master data base on the host Eclipse MV/10000 from their remotely located laptop computers. The salesperson simply selects a menu option from the DG/One. BLAST then automatically logs on to the host and executes an application program that allows the salesperson to run selected Present macros.

Some of the COBOL programs needed to perform certain functions differently, depending on whether the current operating system was MS-DOS or AOS/VS. We wanted our programs to be able to use statements like the following:

```
IF MSDOS-USER
PERFORM SINGLE-USER-FUNCTIONS
ELSE
PERFORM MULTI-USER-FUNCTIONS.
```

This was very easy to accomplish. In the procedure division, say:

```
ACCEPT USER-NAME FROM USER NAME
where USER-NAME is defined in the
WORKING-STORAGE SECTION as:
01 USER-NAME PIC X(15).
88 MSDOS-USER
VALUE SPACES.
```

Because MS-DOS is a single-user operating system, COBOL returns spaces when accepting the user name on MS-DOS. COBOL returns the AOS/VS user name when running under AOS/VS.

The rate quote system is a success for many reasons. In the area of application software, the factors that have made the greatest contributions to its success are:

- On-the-road processing with the DG/One makes quotations easy to create from almost anywhere.
- User-seductive software, including immediate field validation and CEO-like field indexing, makes data entry easier and more reliable.
- Distributed data processing affords control of data at the logical source. Keeping the above concepts in mind, I hope your next application using data communications will be easier to design, develop, and manage. Δ

Kim L. Medlin, consulting services manager for Data General's software products and service division in the southeast area, can be reached at 404/448-6072 ext. 2007.

Minicomputer Exchange

Minicomputer specialists since 1973
Data General and Compatible Equipment

Used

New

Sell

Buy

DATA GENERAL CPUs Will Configure Memory

MV 10000 System, 2MB	CALL
MV 8000-II, 4MB, BBU, Cab.	\$ 33,950
MV 6000, 2MB	16,995
MV 4000 System	CALL
ECL C150, CPU 1&2, MMPU1 Mod 2, 0 mem	1,195
ECL S250 CPU (5 PCB set)	1,500
ECL S140, 256KB, 16 slot	2,950
ECL S140 ERCC/BMC PCB	2,800
ECL S130, 256KB, FIS	1,650
ECL S120, 16 slot, 512KB	2,600
ECL S20, 128KB, 8 slot	1,395
NOVA 4X, 256KB, 16 slot	2,495
NOVA 3D, 256KB, TOB	1,795
NOVA 3, 64KB	695
Desktop Systems	CALL
DG-One	CALL

DATA GENERAL & COMPATIBLE MEMORY

DG MV Universal Memory, 2MB	\$ 3,750
DG 8708 MV8000 2MB	2,900
DG 8687 S-140 256KB ERCC	750
Mostek S140 256KB	495
DG 8656 ECL 256KB	495
DG 8387 NOVA 4 256KB	650
DG 8343 NOVA 3 32KB	150
DG 8736-RT Desktop 512KB	650
DG S120 CPU+ 512KB	1,800

TAPE DRIVES for DG

6021 800BPI Tape S/S	From \$ 800
6026 800/1600 BPI Tape S/S	3,995
6125 1600 BPI Streaming Tape S/S	1,950
CIPHER F880 Tape Drive	1,650
CIPHER 910 Tape Drive (800/1600 BPI)	1,650
DATUM 451 800/1600 BPI, 45 ips	1,250
Tandburg 1051 800/1600 BPI, 45 ips	950

DISKS for DG

6060 96MB S/S	\$ 1,050
6061, 192MB S/S	1,950
6160 73MB S/S	4,995
6161 147MB S/S	7,950
6222 microNova 15MB disk w/1.5MB FL	995
CDC 9762 80MB Drive	950
CDC 9766 300MB Drive	From 2,600
CDC 9771 825MB Drive	10,000
Fujitsu 2243 80MB 8" Drive (new)	1,950
Fujitsu 2284 169MB Drive	1,895
Fujitsu 2312 84MB Drive (cmpl)	1,950
Fujitsu 2322 168MB 8" Drive (cmpl)	3,150
Fujitsu 2351 474MB 10" Drive	6,500
Priam 15450-20 158MB SMD Drive	1,400
DG 6236 (354MB) Disk Controller	2,500
DG SMD Kismet Interface for 6160/6161	1,050
DG 6060/6061 Controller/Adaptor Set	500
SPEC 10A Disk Ctrl w/Eagle PROMs	1,495
SPEC 20 Disk/Tape Interface	750
ZETACO DC295 Disk Controller	750

PRINTERS/CRTs for DG

Dataproducts B1000, 1000LPM Band Ptr.	\$ 6,250
Dataproducts 2290, 900LPM Drum Ptr.	1,095
Dataproducts 2230, 300LPM Drum Ptr.	595
DG 4215 600LPM Drum Printer	900
DG 4218 300LPM Drum Printer	795
DG 2327 300LPM w/DCH Controller	3,500
DG 4356 200LPM Line Printer	1,400
DG 4434 Multifunction Slave Printer	295
DG 6193 TP2 Printer, RO	950
DG 6194 TP2 Printer w/Keyboard	1,295
Okidata SL 160, 160LPM	500
TI 820 KSR, 200CPS w/Keyboard	450
Trilog T100 300LPM Printer	1,200
DG 6108 D200 CRT	295
DG 6134 D450 CRT w/Keyboard	650
DG 6166 D410 CRT w/Keyboard	595
DG 6167 D460 CRT w/Keyboard	850
DG 6169 D211 CRT w/Keyboard	550
Perfect P210 CRT (Emul. D210/D211) New	625
Perfect P411 CRT (Emul. D410/D411) New	745

DG MISCELLANEOUS

MV 4000 exp. chassis w/load PCB	\$ 3,000
DG 5 slot chassis	250
DG 16 slot chassis	1,000
DG 16 slot chassis FCC compliant	1,950
DG Cabinets	From 250
DG 4241 ULM-5, 4 line	250
DG 4254 DCU 200	695
DG 4255 ALM-8	395
DG 4257 ALM-16 w/Cable Set	950
DG 4340 AMI-8 w/Cable Set	1,095
DG 4369 IAC-8 w/TCB	2,750
DG 4370 IAC-16 w/TCB-16	4,500
ZETACO 400 (8 Lines of ULM5 Emul.)	400

For a more complete listing call for our new catalog.

Depot repairs • DG terminals • Disks • Boards

(408) 733-4400

• all equipment subject to prior sale •

Call:

Get What You Need . . .



FAST

McIntyre's is the world's largest second-source Data General dealer, buying, selling, and trading previously installed equipment. We're specialists, with our own technical staff, sales force, and warehouse/maintenance facility devoted exclusively to Data General products. This all adds up to *FAST* action for our customers.

(313) 524-4900

TLX: 810-232-4866

Answer Back: MCDATAGEN TROY

575 E. Big Beaver Rd., Troy, MI 48083-1301



mcintyre's
Mini-Computer
Sales Group Inc.

LETTERS TO THE EDITOR

Getting the best of both SPEED and CRTEDIT

One of the first things any system manager needs is a text editor. In the RDOS/ICOBOL world, that usually means SPEED or CRTEDIT. I'm going to ignore ICEDIT for the purposes of the article—I don't really consider it an editor. It's more like a medieval torture device designed expressly for programmers.

SPEED and CRTEDIT are both command-driven editors. Using an editor like WordPerfect or WordStar, you type in the text and use various function keys and control sequences to alter text. Using SPEED or CRTEDIT, you can't just type and have the characters appear on the screen, because commands are normal letters followed by two escape codes. Thus, to insert a line, I need to type:

IWHATTHEHECK IS THIS LINE FOR?

and hit the escape key twice. On screen, the double escape sequence looks like \$\$, so that's how I'll show it throughout this article. Note the leading "I"—this is telling the editor to insert the following, and nothing is added to the text until the command is finished. If you leave out the "I", CRTEDIT will see the "W" and use this command to close your input file, take all the changes you have made, and put them into a file called "HATTHEHECK"—not what you intended at all.

This means it is much easier to alter text with these editors than it is to write new text. I've found that even when I'm writing something completely new, I use some old program and modify it, so I don't have much of a problem. But if I want to write completely new code—or impress someone—I use a combination of SIDEKICK and CRTEDIT. Remember from last month that my "DG terminal" is really a PC? I use the NOTES feature from SIDEKICK, with its WordStar-like commands, insert the text into CRTEDIT, and get the best of both editors.

SPEED has a long history, going back to the days of SOS—the Standalone Operating System—and paper tape. For a long time, it was the only editor available on DG machines. It is a line editor, and not a full-screen editor. If you've ever used EDLIN on a PC, SPEED looks very similar. Although it sounds like CRTEDIT would be the editor of choice—after all, who wouldn't prefer a full-screen editor—SPEED has some advantages that cannot be easily overlooked.

The main advantage of SPEED is that it's a common denominator. It's kind of like WordStar. WordStar may not be everyone's first choice for a word processing program, but it runs on a wide range of machines, and it seems like *everyone* has a copy. If you have to learn a word processor for the PC world, WordStar is probably the way to go. SPEED will run on everything from a Nova to an MV/20000, and just about everyone has a copy. If you have a number of different machines to support, and you don't want to learn a separate editor for each one, SPEED is the editor to learn.

SPEED also has some commands that, for one reason or another, were left out of CRTEDIT. From inside SPEED, you can execute any CLI command—a very powerful feature. For

instance, I can edit OEMENU.CO. The command XICOBOL OEMENU will compile it, and if the compile works, XICX/I/B/C OEMENU will run the program. If there are any problems, I'm still in the editor and I can change the program. XCLI will return you to the CLI, and from there you can run anything—including another copy of SPEED—until you pop back into SPEED.

SPEED also gives you the option of breaking out of a command string by typing ctrl-A. This comes in very handy if, for example, you find yourself inserting a line 65,536 times—which is easier to do than it sounds. CRTEDIT used to be able to break out of a command using ctrl-D, but this feature disappeared somewhere around rev 7.00 of RDOS. If any of you guys down at RTP should happen to see a ctrl-D lying around someplace, would you please put it back in?

I'll admit to being very prejudiced in favor of CRTEDIT, but there's at least one instance where I don't have any choice—I *have* to use SPEED. That's when I'm editing a SYSGEN dialogue file.

SYSGEN has the /V option to produce a file containing the instructions that you gave it. Then, at a later date, you can use the /A option to generate a new operating system, using the old dialogue file. Why would you want to do that? Well, normally you would have changed something in the old dialogue file—the number of subdirectories, or memory, or something.

So, you get into CRTEDIT, load up WHATEVER.SG, change the number of directories to 20, save it as WHATEVER2.SG, and run SYSGEN. What you get back is END OF FILE:SYSGEN.SV. If you saved a dialogue file of this new sysgen, you would see ENTER PROCESSOR NUMBER 63 times. What gives?

It seems that SYSGEN adds a null after each question that it asks—a particularly nasty thing to do, and one that will apparently be changed with the next revision of DG/RDOS. CRTEDIT, realizing that this isn't a character that it can do anything with, strips the nulls out of the file. So what you have left is a perfectly valid text file that SYSGEN won't handle at all. SPEED, on the other hand, doesn't strip nulls, and will edit the file perfectly. So, while I use CRTEDIT in my day-to-day editing, the only editor in my SYSGEN subdirectory is SPEED.

But if I'm editing programs, I turn to CRTEDIT. I've used a lot of editors on PCs and DGs, and this one is still my favorite. Apparently I'm not alone—I got a letter a few months ago asking about CRTEDIT on AOS and AOS/VS (I don't *think* there is a version—someone give me a call if I'm wrong). CRTEDIT has the obvious advantage of showing you exactly what you are doing. If you're going through a program and making a lot of changes, SPEED requires that you enter a "T" command after each one to make sure that the name you changed is the name you *wanted* to change. CRTEDIT shows you exactly what you've done. Both editors can use powerful macros to implement changes—but CRTEDIT makes it a little easier. One of the things I have to do all too frequently is write a file out to a sort file. Normally, this involves 20 or 30 lines that look like this:

```
MOVE CUSTOMER-NAME TO NEW-CUSTOMER-NAME.
MOVE CUSTOMER-STREET-1 TO NEW-CUSTOMER-STREET-1.
MOVE CUSTOMER-CITY TO NEW-CUSTOMER-CITY.
```

and so on. Now, I could type each one in, but it's a lot easier to use the editor. First, I bring in the FD (FICUSTOMER.FD\$\$). The portion we're interested in looks like this:

```
03 CUSTOMER-NAME PIC X(30).
03 CUSTOMER-STREET-1 PIC X(30).
03 CUSTOMER-CITY PIC X(15).
```

I then type in the following CRTEDIT macro:

```
XC$XGS-2L$C03$MOVE$S $-M$Q03$ $C03 $TO NEW-$S $-M$Q.$S$
```

It looks complicated, but it's really pretty simple. To break it down: copy this line and insert it. Change the first 03 to MOVE, search for the tab between the name and the picture, and back up one. Erase all of the characters between here and the next 03 and insert a space. Change the 03 and space to TO NEW-, search for the tab again, and erase until the period.

It's a lot of work to do to save typing three lines. My customer file FD, however, has 120 lines of data names—this macro saves a lot of time.

The difference between CRTEDIT and SPEED on something like this is that when you type a command in SPEED and hit escape, the command disappears after it executes. To use it again, you have to retype it. CRTEDIT keeps the command, and to invoke it again, all you have to do is hit the escape key.

CRTEDIT also has a command editing mode. If, after you typed the above command line, you discover that you made a mistake in the first character, there's no need to retype it. Just hit F10 and you can use the same commands that you're using to edit the file to edit the command.

There is one drawback shared by both SPEED and CRTEDIT—they are limited in the size of file that they can handle. Remember, CRTEDIT was written in the days of 64 KB memories, and SPEED even before that. SPEED starts giving you the ****CORE**** message at about 14 KB (even the error message tells you this editor is old). CRTEDIT's maximum is about 52 KB—a good size file, but still a limitation.

The way around this is to break the file into pages. Pages are created by inserting a ctrl-L into the file. The file may be broken at any point, into as many pages as you like. When you edit the file, only the first page is brought into memory. Then, to bring the next page in, you use the R\$\$ command. Although this works, it's annoying. There is no way to do backward paging other than starting all over again. So if you're on the tenth page and discover a mistake on the previous page, the only way to get to it is to close the file, open it up again, and read nine pages. There must be an easier way to do it—either allow for the larger memory sizes of today's machines, or include a READ BACKWARD command. Somehow, though, I don't think that a lot of Data General's resources are going into SPEED and CRTEDIT.

HARDWARE • SOFTWARE SPECIALISTS

WE MEAN BUSINESS

DG and MCBA. The right combination for your business.

Now, through Westwood Systems Group, updated COBOL/ICOBOL versions of MCBA General Accounting and Distribution **plus** MCBA's full Manufacturing System.

We do mean business for you.

DG HARDWARE FOR QUICK DELIVERY

• MV SYSTEMS • MV 7800 UPGRADES • CRTS • PRINTERS •

WESTWOOD • SYSTEMS • GROUP, INC.

161 MORSE STREET • NORWOOD, MA 02062 • (617) 769-6335

Circle 52 on reader service card

AOS/VS Consulting

System Tuning	
Networking/Communications	
DG/DBMS	PRESENT
INFOS	CEO
TRENDVIEW	C/SCRIPT II
UNIX	RM/COBOL

Commercial Applications

Development	Installation
Support	

Tool Packages

MENUMANager
BACKUPMANager
SPOOLMANager

Conversions

ICOBOL→AOS COBOL
COBOL→RM COBOL

Turnkey Applications

A/P, A/R, P/R, GL, OE, INV, PO
Mes AMIS Apparel Manufacturers'
Information System

Upgrades

Authorized Data General
System Supplier

VANTAGE SOFTWARE, INC.

212-302-7711
1500 Broadway, Rm. 812
New York, NY 10036

Circle 51 on reader service card

A real problem is what to do with large files from another editor or system. Since these will most likely not be broken down into pages, they can't be edited by SPEED or CRTEDIT. To handle files like these, you need yet another editor—the octal editor, OEDIT. I'm not going to get into that, since OEDIT is a column or two by itself. But if you need to break up a large file and you're not familiar with OEDIT, give me a call.

I know I said I wasn't going to mention ICEDIT, but I think that I have a duty to—if only to warn people away. Our now-defunct OEM gave me one good piece of advice. When I told him we were going to use ICEDIT, he said, "Don't."

For those of you who haven't had the pleasure, ICEDIT is an editor, written in ICOBOL, that can be run within ICOBOL—a true multiterminal editor. I admit that I'm the one who's been up on a soapbox about all of the people saying, "You can't do that in COBOL." Of course you can write an editor in ICOBOL. It's just that you *shouldn't*.

Let me give you some examples. In CRTEDIT, it took about 11 seconds to create a new file and load a 1900-line program into it. ICEDIT accomplished the same thing in 144 seconds. I had CRTEDIT search for a string I knew was at the end of the file. It took three seconds. ICEDIT needed 223 seconds to do the same thing—almost four minutes to find a string! Do you really want your programmers staring at a screen for four minutes every time they do a search? Remember, this is on an

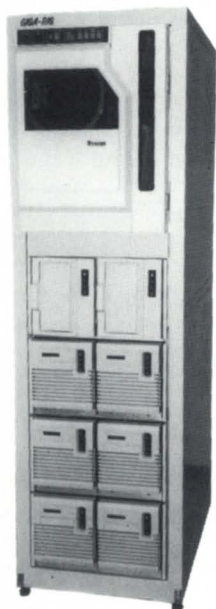
unloaded S/140 with a meg of memory and a fast disk. Imagine it on a CS-40 with a Phoenix and three or four programmers pounding away.

ICEDIT writes a program into an ISAM file, with the line number as the key. Using my example, the original 50 KB source file resulted in a 207 KB .NX and .XD. In order to compile, you then have to write out the indexed file to a line sequential file—a process that takes another four minutes, and results in a 60 KB .SR file. You now have 267 KB worth of files out on the disk, which is more than a fivefold increase, and it's taken you better than 10 minutes to change a single line of code.

Believe me, it's cheaper to buy DISCOS and run multiple copies of SPEED or CRTEDIT than it is to buy another disk drive to hold the programs plus hire another programmer to get programs out on time. So, there's the combination of editors that I use to put out code—CRTEDIT for writing programs, and SPEED for SYSGENS and for when I need to go to a strange system. They're similar enough that it's easy to learn them both. Oh, and remember to stay away from ICEDIT—don't you have enough headaches already? Δ

Tim Boyer is EDP manager at Denman Rubber Manufacturing Company, president of the Northern Ohio Data General Users Association, and a contributing editor for Focus Magazine. He may be reached at P.O. Box 951, Warren, OH 44482; 216/898-2711 or on the NADGUG bulletin board at 415/924-3652.

for Nova, Eclipse, and MV Users



Model "Big City" GIGA-RIG
(8 disk drives, & 6250 BPI tape drive)

GIGA-RIG[®]

- Gigabytes of Disk Storage
- Plus Tri-Density Magnetic Tape Drives
- It's a GIGA-RIG!**
- The custom package takes only 6ft² of floor space
- Choose your combination, or start small and add on:
Fixed or Removable disks emulating Data General's
Models 6236/37 and 6239/40 (Argus)
Magnetic tape at 800/1600/6250 BPI
- Save 40%:
Initial purchase
Monthly maintenance
Power and A/C
- DG compatible - NO CORNERS CUT

**now with
RIG-POWER!**

System Technology Associates

15111 Mintz Lane, Houston, Texas 77014

Service Nationwide, area offices ...

Austin - Dallas - Kansas City - St. Louis

Minneapolis - Chicago - Atlanta - Orlando

(800) 553-5124

In Texas (713) 440-8340

Argus is a registered trademark of Data General Corp.
GIGA-RIG is a registered trademark of System Technology Associates

IMPLEMENTING ^C INTERRUPTS

“Excuse me, Mr. Chairman, may I interrupt the proceedings?”

Breathing is a reflex action. You don't have to think about it or learn how to do it. It is always there. The AOS{/VS} ^CA and ^CB control sequences are certainly not as important, but they are taken for granted in the same manner as breathing: you rely on them. Try to imagine the CLI without ^CA—there would be no way to abort a TYPE or COPY command. Perhaps you have admired the CLI ^CA interrupt mechanism, but didn't know how to implement it in your application program. As in previous articles in this series, I will show you how to “package” this call so you can add it to your toolbox.

While AOS{/VS} (PMGR) intercepts ^CB without special coding, the ^CA interrupt is only meaningful if your application has made the appropriate system call (?INTWT). Since your application has better things to do than simply wait for ^CA, a parallel task is needed that will wait for ^CA, while the rest of the application proceeds as usual. Figure 1 shows how I have packaged the ?INTWT call (see page 49).

There is no accumulator input or output to these three system calls, and I have ignored all errors. When the subroutine is called, it waits for ^CA and only returns to the caller when ^CA occurs.

Now that you have the capability to detect a ^CA sequence, what are you going to do with it? Use your imagination! ^CA might be the signal to clear or redraw the console screen. You could also restart the application (perhaps a file transfer) or suspend it while you enter new processing parameters. If the program was written to process data silently without any screen output, then perhaps you can use ^CA to tell the program to report its current status.

Sometimes users get confused between programs and macros, especially if the programs are invoked with a “shell” macro, i.e., a macro XXXX.CLI

that contains XEQ XXXX. Most users know that they can use ^CA to abort a CLI command, but that ^CB is required to abort a program. Of course, if they XEQ the program then they know that ^CB is required, but if they use a macro that executes a program, they may become frustrated in their attempts to abort it with ^CA. They may not realize that the macro has started a program. If you write your application with ?INTWT to wait for ^CA and then STOP when ^CA occurs, then the program can be aborted with ^CA, just like a CLI command. This presents a consistent interface for the user, so there is no difference between a macro and a program.

My favorite use of ^CA interrupts is to toggle the state of a Boolean (F77 LOGICAL) DEBUG variable to turn on or off a debug mode. For example, you could code your application as follows:

```
do i=1,n
  if(DEBUG) write(10,*)'processing i =',i,' of ',n
  ...
end do
...
subroutine xxx
if(DEBUG) write(10,*)'I'm in subroutine XXX now'
...
return
end
```

A /DEBUG switch is a good method of setting the initial state of DEBUG (see the GET_SWITCHES routine I presented in the September, October, and November 1986 issues of *Focus*). However, once you have set the DEBUG state, there is no way to change it while the program is running. Even if you only want to view the debug/trace output near the end of the program, you must enable DEBUG when the program is started up and then suffer through an interminable stream of debug messages. Your application will run more slowly with all of that screen output. Also, if there is no way to turn DEBUG on and off while the program is running, you will probably use fewer debug statements in your program, thus limiting their usefulness. With ^CA, you can toggle DEBUG on

and off any time a program is running.

Figure 2 (see page 49) shows the way I use WAIT_FOR_CA_INTERRUPT to toggle a DEBUG variable.

If you have implemented a multi-level debug method using an integer variable (as I described on page 36 of the October 1986 issue of *Focus*), then you can increment the value with each successive ^CA:

```
do while(.true.)
  call WAIT_FOR_CA_INTERRUPT
  IDEBUG = mod(IDEBUG + 1,6)! [0,5]
end do
```

so that the debug mode ranges from off (IDEBUG = 0) to full debug (IDEBUG = 5) and then switches off again at the next ^CA.

The output does not necessarily have to be debugging or trace output. You may wish to use ^CA to toggle a flag which controls normal output to the screen or LISTFILE by either turning it on or off or redirecting it to a different file.

In the example above, I have set the task ID to 2 because the main program is task 1. The task priority is set to the highest priority (0), and a value of 0 is used for the task stack. (This tells F77 to set up the task stack.) Also, remember that you must LINK your multi-task programs with at least /TASKS = 2.

The WAIT_FOR_CA_INTERRUPT routine assumes it is being called in a loop, with some sort of processing being done immediately after it returns to the caller. Task scheduling is disabled after receipt of the interrupt so that common variables may be accessed or modified without interference from the other tasks. When WAIT_FOR_CA_INTERRUPT is entered again, task scheduling is re-enabled.

The ?INTWT system call only responds to the ^CA interrupt. There is another system call (?KWAIT) that provides a mechanism for implementing all 26 ^C sequences from ^CA through ^CZ. In similar fashion to WAIT_FOR_CA_INTERRUPT, I have packaged ?KWAIT with WAIT_FOR_CAZ_INTERRUPT (see Figure 3, page 50).

NPA

SYSTEMS, INC.

EVERYTHING YOU'RE
LOOKING FOR IN
DG EQUIPMENT

AND A GROUP
OF PEOPLE
WHO STAND
BEHIND IT.



Specializing In:
PURCHASE, SALE, TRADE,
LEASE, RENTAL, AND SERVICE
Of

 **Data General**
EQUIPMENT

20,000 SQ. FT. DISASTER RECOVERY FACILITY

NEW YORK
761 Coates Avenue
Holbrook, NY 11741
516/467-2500
Telex #510-222-0882
Fax #516/467-5609

Manhattan
800 322-0324
CALIFORNIA
NPA Systems of CA.
2322 Fifth Street
Berkeley, CA 94710
415/848-9835
Fax #415/845-1665



BRANCH OFFICES IN USA & ABROAD

For each application, you can write a custom task module that handles all of the valid ^C sequences and ignores the rest. Figure 4 (page 50) is an example.

Most keyboard input is nonbinary and, therefore, PMGR will intercept a ^C^B sequence and terminate your program. On the other hand, if you are doing binary keyboard reads (with the ?IBIN bit set in offset ?ISTI of the ?READ packet), then PMGR ignores ^C^B and it is passed to your application. The break key can be used to exit binary mode so PMGR will terminate your program when you enter ^C^B. However, this assumes your current CHARACTERISTICS settings include /BREAK=BMOB (default). ?KWAIT sets up a similar situation to the binary mode reads, but you *must* intercept the ^C^B sequence yourself to terminate the program (assuming that is what you want), because PMGR passes all ^C sequences to ?KWAIT. If you use ?KWAIT, you can't even use break to force PMGR to trap the ^C^B.

There is one more feature provided by ?KWAIT. If you have CHARACTERIS-

TICS/BREAK=CFOB, then a break key will generate a ^C^F sequence for you and ?KWAIT will intercept it. This allows your program to detect the break key. In this situation, ?KWAIT cannot tell the difference between the break key and a ^C^F sequence entered from the keyboard. You can also use /BREAK=CAOB and /BREAK=CBOB and the break key will generate ^C^A and ^C^B sequences, respectively. These don't require ?KWAIT and can be used with the CLI and/or any application programs.

I never did get ?KWAIT to recognize ^C^S and ^C^Q, because PMGR intercepts the ^S and ^Q as normal XON/XOFF flow control characters. The test program had no other I/O (just ?KWAIT), and I tried all four combinations of /OFC and /IFC, so I guess ^S and ^Q have precedence over ?KWAIT.

The ^C^X sequence in the example is another idea. It allows you to flush the current LISTFILE output to the printer and start a new listing (assuming that your LISTFILE is set to a printer, i.e., @LPT). F77 logical unit 12 is precon-

nected to @LIST (the current LISTFILE).

At any time, you can temporarily disable ^C interrupts and then re-enable them later. If you are using ?INTWT, then ?ODIS will disable ^C^A interrupts and ?OEBL will re-enable them. ?KIOFF and ?KION will disable and re-enable ^C^A-^C^Z interrupts for ?KWAIT. They are simple to use—none of them have any accumulator input or output.

With ?KWAIT, you can implement 24 different ^C interrupt sequences (excluding ^C^S and ^C^Q) in your application program. Now all you have to do is come up with 24 different items in your program that you want to control or modify with interrupts.

John A. Grant is a geophysicist with the Geological Survey of Canada. He is also a contributing editor for Focus magazine and "system manager, chief cook, and bottle washer" for the Exploration Geophysics subdivision's MV/4000. He may be contacted at 601 Booth Street, Room 591, Ottawa, Ontario, K1A 0E8; 613/996-2325.





COMPUPLAN INTERNATIONAL
 400 Centre Park Blvd., Suite 200
 DeSoto, Texas 75115 • (214) 228-0188
 Ralph Gallizzi

★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★

MAY SPECIAL ★

Upgrade your S/280 to MV/7800 ★

★ **FREE** ★ ★

Limited Quantities ★

★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★

We Buy - Sell - Service
 Data General
 (New and Used)

Penril - Modems and Multiplexor
 PC - XT - AT Clones and Parts

Field Service
 Dallas/Fort Worth Metroplex

IBM - PC/XT
AND COMPATIBLES



Circle 8 on reader service card

ICDI presents

INTERPLOT™

This set of software will let, Calcomp, Tektronics (Preview), Houston Instruments & Zeta Fortran 77 plot programs run with every graphics device Data General supports through GKS (GKS required).

**LICENSE FEE \$995.
SOURCE CODE INCLUDED**

**ISAACS CONSULTING & DEVELOPMENT, INC.
11017 FRANCOISE
HOUSTON, TX. 77042**

(713) 266-9227

Circle 32 on reader service card

Figure 1: WAIT__FOR__CA__INTERRUPT

```

subroutine WAIT_FOR_CA_INTERRUPT

integer*4 isys,ac0,ac1,ac2,ier
include "qsym.f77.in"

c->>begin
c-->re-enable scheduling
ier=isys(?ersch,ac0,ac1,ac2)

c-->wait for ^C^A interrupt
ier=isys(?intwt,ac0,ac1,ac2)

c-->disable scheduling
ier=isys(?drsch,ac0,ac1,ac2)

return
end

```

Figure 2: Program main

```

program main

integer          tid,tpri,tstack
parameter (      tid=      2,          !task id
             tpr1=      0,          !task priority
             tstack= 0 )             !task stack

integer*4        idummy,ier
character*32     cdummy

```

```

common/stuff/   debug
logical         debug

external        toggle_debug

c->>begin
c-->read /debug switch
call get_switches(0,idummy,cdummy,ier,
#              debug,"debug",0)  !/debug?

c-->start task to wait for ^C^A
call tqstask(toggle_debug,tid,tpri,tstack,ier)
if(ier.ne.0) call errcode(ier)    !fatal

c-->normal processing
...
do i=1,n
if(DEBUG) write(10,*)"processing i=",i
...
end do
...
end
subroutine toggle_debug
common/stuff/   debug
logical         debug
do while(.true.)
call WAIT_FOR_CA_INTERRUPT
DEBUG=.not.DEBUG
end do
end

```

FROM 0 TO 600 IN NO TIME FLAT.

Break all your old speed limits. Let Dataproducts transform your old 300 line/minute 432x into a 600 line/minute 436x. For only \$2797, less than half the replacement cost. With full factory certi-

fication. Loaner/exchange programs available. Better call Dataproducts. Quick!

West Coast (818) 888-4079
East Coast (603) 673-9100
ext. 2864

R Remanufacture™
Repair and Resale

West Coast Depot: 9601 Lurline Ave., Chatsworth, CA 91311
East Coast Depot: Route 13, Milford, NH 03055

D Dataproducts.

dda DIGITAL
DEALERS
ASSOCIATION

Circle 17 on reader service card

Figure 3: WAIT__FOR__CAZ__INTERRUPT(c)

```

c>>>begin
do while(.true.)
  subroutine WAIT_FOR_CAZ_INTERRUPT(c)
  character*1 c !"A" - "Z" call WAIT_FOR_CAZ_INTERRUPT(c)
  integer*4 isys,ac0,ac1,ac2,ier if(c.eq."A") then
  include "qsym.f77.in" write(10,fmt='(<14>,$)') !clear screen
c>>>begin else if(c.eq."B") then
c-->re-enable scheduling stop
ier=isys(?ersch,ac0,ac1,ac2)
else if(c.eq."O") then
c-->wait for ^C interrupt output_enabled=.not.output_enabled
ier=isys(?kwait,ac0,ac1,ac2) !make [A,Z]
c=char(ac0+100k)
else if(c.eq."D") then
c-->disable scheduling debug=.not.debug !toggle debug
ier=isys(?drsch,ac0,ac1,ac2)
return
end if(c.eq."X") then
end !start printer
close(12)
open(12,file="@list",status="old",
access="sequential",form="formatted",
recfm="datasensitive",
carriagecontrol="fortran",position="end")
f
#
#
else
write(10,*)"^C^//c// ignored"
end if
end do
end

```

Figure 4: Interrupt__processor

```

subroutine interrupt_processor
character*1 c
common/stuff/ debug,output_enabled
logical debug,output_enabled

```

△

Memory To Spare

Now, a luxury you can afford.

The MVM1 compatible memory for MV 4000, MV 10000 and S/280.* Performance, reliability and savings with a commitment to service that's rarely found.

**Computer
Technology
Inc.**



DG Specialists Since 1978

(714) 538-2344

1442 W. Collins, Orange, CA 92667

*Registered Trademarks of Data General Corp.

FOR IBM PC's

**Why is the
fastest D200 terminal
emulator also the
cheapest?**

**Because
we sell a lot of
them!**

Ask about our new D-220
Color Emulator.

Rhintek's

EMU[®]

Discounted
USA Price: \$95.



Rhintek, Inc.

P.O. Box 220
Columbia, MD 21045
301-730-2575

Circle 12 on reader service card

Circle 41 on reader service card

NADGUG's on a roll...



and you just can't lose!

conference 87

October 19-22, 1987

Tropicana Hotel, Las Vegas

For more information
Circle 55 on reader service card

HASHING IT OUT

An inside view of the AOS/VS file structure

:UDD:USER:F:FO:FOC:FOCU:
FOCUS:+

The primary goal of a good filing system is to ensure that you will have to do the minimum amount of work necessary to find what you're looking for, regardless of the number of items stored. That's as true for metal file cabinets, drawers, and paper file folders, as it is for keys and records stored on disks.

The solution adopted by the designers of AOS/VS was to use a "hashing" scheme to locate files, using filenames as the keys.

:HASH:SCHEMES

A hashing scheme has as an advantage the ability to provide the absolutely fastest access (i.e., least disk I/Os) to a large collection of stored items (filenames). It has the following disadvantages:

- It needs to know ahead of time what the maximum number of keys will be.
- It wastes space when the number of keys is not near the anticipated maximum.
- Its performance degrades less than gracefully if that maximum number of items is exceeded; in fact, the worst case cannot be predicted in advance.
- It is impossible to choose a hashing algorithm that doesn't behave badly under some circumstances (in spite of what Hewlett-Packard's IMAGE data base manual used to say).

In contrast, balanced trees (B-trees), like those used by INFOS, have slightly poorer average performance, but degrade gracefully when the initial estimate of the size turns out to be wrong, and have a finite and predictable worst-case number of I/Os required to locate any key for a given number of keys. However, balanced trees have disadvantages too. They require verification after a "rude" cessation of processing.

Fundamentally, a hashing scheme involves taking something that means something to somebody else (like a user-selected filename) and converting it to something you (the operating system) understand better (like the address of a record within a file).

The classic method involves creating a set, say N, of identical size "buckets," each capable of holding a collection of keys, and then applying a computationally inexpensive randomizing algorithm to the key that will (we hope) result in a uniform series of random

numbers, called "hash values" or "hash codes," between 1 and N. This number then tells the system which bucket to go perusing to see if the key already exists, and, if not, where to put it.

Typically, keys with the same hash value are stored in the bucket in no

Figure 1

```
) CREATE/DIR/HASH=29 PROGS
) CREATE PROGS:PROG0(<0,1,2,3,4,5,6,7,8,9><0,1,2,3,4,5,6,7,8,9>).PR
) CREATE PROGS:PROG1(<0,1,2,3,4,5,6,7,8,9><0,1,2,3,4,5,6,7,8,9>).PR
) CREATE PROGS:PROG2(<0,1,2,3,4,5,6,7,8,9><0,1,2,3,4,5,6,7,8,9>).PR
) CREATE PROGS:PROG3(<0,1,2,3,4,5,6,7,8,9><0,1,2,3,4,5,6,7,8,9>).PR
) CREATE PROGS:PROG4(<0,1,2,3,4,5,6,7,8,9><0,1,2,3,4,5,6,7,8,9>).PR
) PERFDHA PROGS
```

```
:PERFMGR:PERFDHA 1.30 analyzing PROGS...
```

The directory has a hash frame size of 29. The directory file is 75264 bytes long and contains 147 Directory Data Blocks (DDBs). There are 2 index levels.

*** ANALYSIS BY HASH VALUE ***

```
10 files have hash value 0.
15 files have hash value 1.
20 files have hash value 2.
25 files have hash value 3.
30 files have hash value 4.
35 files have hash value 5, 1 overflow DDB exists.
40 files have hash value 6, 1 overflow DDB exists.
43 files have hash value 7, 1 overflow DDB exists.
44 files have hash value 8, 1 overflow DDB exists.
43 files have hash value 9, 1 overflow DDB exists.
40 files have hash value 10, 1 overflow DDB exists.
35 files have hash value 11, 1 overflow DDB exists.
30 files have hash value 12.
25 files have hash value 13.
20 files have hash value 14.
15 files have hash value 15.
10 files have hash value 16.
6 files have hash value 17.
3 files have hash value 18.
1 file has hash value 19.
zero files have hash value 20.
zero files have hash value 21.
zero files have hash value 22.
zero files have hash value 23.
zero files have hash value 24.
zero files have hash value 25.
1 file has hash value 26.
3 files have hash value 27.
6 files have hash value 28.
```

```
----
500 files using a total of 30 file name DDBs, including 7 overflow DDBs.
```

*** ANALYSIS BY FILE NAME LENGTH ***

```
Short names ( 1-11 characters, 31 names/block): 500
Medium names (12-27 characters, 15 names/block): 0
```

particular order, so a sequential search of the bucket contents is required to locate a key, or to determine that it doesn't exist. Since most system programmers seem to prefer numbers that start at 0, it's more common to produce a series of random numbers between 0 and N-1. The exact algorithm chosen by the designer of the original DG DOS (1970 DOS begat 1972 RDOS, which begat 1976 AOS, which begat 1980 AOS/VS, which begat 1985 AOS/DVS, which begat. . .) involved taking the ASCII value of the characters in the filename and adding them up (two at a time for DOS and RDOS, one at a time for everybody else), dividing by a "magic number" (the hash frame size), and taking the remainder. It was hoped that this would produce a random number between 0 and the hash frame size, and that a uniform distribution of numbers would be produced so that the buckets would fill up evenly. It sometimes doesn't (see Figure 1).

Clearly, picking a prime number for the hash frame size when using this algorithm would yield the least number

Long names (20-31 characters, 10 names/block): 0

Using Data General's estimate of 20 filenames per DDB gives a recommended hash frame size of 25. The actual average number of file names per DDB in this directory is 17.

Choosing a prime as a hash frame size results in the least chance of overflow. However, even the largest possible prime hash frame size (251) still results in overflow when storing these file names. The best strategy in this case is to break the directory up into smaller directories, if at all possible. This list summarizes the results of simulating the directory structure for all prime hash frame sizes:

Hash frame size	File name DDBs	Overflow DDBs	Overflow percent
1	17	16	999%
3	18	15	500%
5	20	15	300%
7	21	14	200%
11	22	11	100%
13	26	13	100%
17	24	7	41%
19	26	7	37%
23	30	7	30%
repeats...			
251	30	7	30%

) DELETE PROGS
) WHEW!

Does your Data General System

NEED HELP?

LET THE DG DOCTOR HELP!

We provide Professional Consulting Services for all DG Systems and Languages including:

- Program Development and Trouble Shooting
- Systems Analysis, Design and Implementation
- Utility Programs: Back-up, Tape and File
- Media Conversions
- Specialized Hardware Interfaces
- Doing The Seemingly IMPOSSIBLE!

Specializing in Real-Time Systems, RDOS, RTOS, DISCOS & MDOS

CALL (916) 424-2489



THE SIERRA GROUP

— THE DG DOCTOR

P.O. Box 9715 • Sacramento, CA 95823

Circle 49 on reader service card

R.J. & ASSOCIATES, INC.

25 YEARS OF COMMITMENT

BUILT ON:

- TOP QUALITY EQUIPMENT
- COMMITMENT TO DEADLINES
- COMPETITIVE PRICES

BUY • SELL • TRADE • LEASE

CPU & SYSTEMS:

MV/20,000 System
MV/10,000 System
MV/8,000 System
Eclipse S/280 w/512 KB
Eclipse S/120 w/512 KB
Eclipse C/350 Sys.
Eclipse C/330 w/256 KB
Eclipse C/150 w/256 KB
Eclipse S/140 w/256 KB
Nova 4/16 Slot, 256 KB
Nova 4/15 Slot, 64 KB
Nova 3/12 w/64 KB

DISK & TAPE:

6045 10 MB Disk S/S
4234 10 MB Disk S/S
6160 73 MB Disk S/S

6161 147 MB Disk S/S
6236 354 MB Disk S/S
6067 50 MB Disk S/S
6060 96 MB Disk S/S
6061 192 MB Disk S/S
6122 277 MB Disk S/S
6125 Streamer Tape
4196-A Tape Drive
6026 Tape Drive S/S
6021 Tape Drive S/S

CRT & PRINTER:

6052 D1 CRT
6053 D2 CRT
6106 D100 CRT
6108 D200 CRT
6169 D211 CRT
4218 300 LPM Printer

4327 300 LPM Band Prtr.
4364 600 LPM Band Prtr.
6194 TP 2 Prtr. Console

COMMUNICATIONS:

4251 Comm. Chassis
4255 ALM-8
4257 ALM-16
4241 ULM-5
4340 AMI-8
4263 SLM-2
4060 Quad-Mux
4250 DCU-50
4254 DCU-200

MEMORIES:

MV/8000 Memory
8656 Eclipse 256 KB Mos.
8655 Eclipse 128 KB Mos.

8655 256 KB S/140 Mem.
Nova 2 Memory

MISCELLANEOUS:
8537 12 Slot Exp. Chas.
1144-A 1 Bay Cabinet
1144-B 2 Bay Cabinet
1012-P 1 Bay Cabinet
4034 Prt. Controller
6045 Disk Controller
4068 PIT Board
Zebra Disk Cont. & Adapt.
Nova 3 Triple Option
8532 NOVA 3 BBU
Basic Cassette I/O
Data Channel Prt. Cont.

SPRING SPECIAL:
MV/20,000 System
(Call For Price)

CALL FOR COMPLETE PRICE LISTING:

404-980-1586
R.J. & ASSOCIATES, INC.

- All Data General Equipment Guaranteed for DG Maintenance
 - We Pay \$\$\$ For All Used Equipment
 - All Prices Negotiable
 - Software Services Available
- 2262-E NW Pkwy. • Marietta, GA 30067 • (404) 980-1586

Circle 39 on reader service card

of synonyms (filenames that produce the same hash value). However, DG dropped this recommendation from their documentation a while back, for a good reason: It doesn't matter that much in the majority of cases; any old number will usually do nicely. Some of us old dogs, however, still stick with the prime numbers. I even have a file in my help directory: CLI.TPC.PRIMES. DG's right, though.

:HASH:BUCKET:OOPS

But what do you do when you go to add a new key to a bucket and it's already full? Simple. You add another bucket to the collection and put a tag on the bucket which says, "To whom it may concern: Once upon a time this bucket overflowed; go look in bucket number N for the overflow items."

When another bucket overflows, you add a new bucket to the collection, number N+1, and put a note on the full bucket which points to bucket N+1.

There is no reason why this scheme can't be applied to the overflow buckets

themselves. When they fill up, we add yet another bucket (Y.A.B.?) to the collection and attach a note to the preceding overflow bucket.

When the last key is deleted from an overflow bucket, can we return the bucket to the barn and remove the note from the previous bucket? Maybe, but not if the bucket that just became empty has a note on it pointing to yet another overflow bucket. Couldn't we repack all the buckets for this hash value and perhaps reclaim some of the now-empty overflow buckets? Yes. In fact, we could do it each time a key (filename) is deleted if our goal was minimal space consumption, regardless of processing time and disk I/O.

Like most operating systems, AOS/VS is (correctly) optimized for minimum processing time and disk I/O at the expense of space when it comes to managing directories. It does not spend time repacking and reclaiming blocks when filenames are deleted. FIXUP, however, will reclaim an overflow bucket under the following condi-


tions: a) it is the last one, and b) it is empty.

I assume it does this recursively (I'm pretty sure it does). FIXUP will not repack the buckets to reclaim space. There are lots of forward and backward pointers associated with filename entries which would require some fancy resetting. And anyway, all of us users are just lurking around waiting to overflow the directory again as soon FIXUP is done, right?

:GORY:DETAILS

OK, so now that you know how AOS/VS filename hashing works, what exactly does an AOS/VS directory look like internally? Well, it looks just like any other ordinary disk data file, but it operates under a slightly different set of rules:

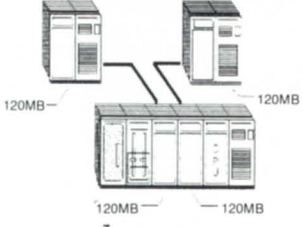
1. Its element size is always just one disk block. This means that a directory grows to a second level of Random Index Blocks at only 64 KB.
2. AOS/VS will refuse any request to read, write, or modify it using tra-



Delphi Data

Your VAR/OEM Support Group

EXPANDED DESKTOP SYSTEM



NEW!!! 120MB for Desktop
Standard Data General Modules & Controllers now can support up to four (4) 120MB disks under AOS.

CALL FOR DETAILS!

Desktop Upgrades	MV2000 or MV4000DC Upgrades
15MB - 38MB \$2,495	70MB - 120MB \$5,430
15MB - 71MB 3,495	70MB - 160MB 6,200
38MB - 71MB 2,995	120MB - 160MB 5,450
15MB/38MB/71MB - 120MB .. CALL	
MV2000 or MV4000DC Add-on Disks	Transport Disk (Bundy Box) for Desktop/MV2000/MV4000DC
70MB \$3,430	15MB \$ 895 120MB 5,880
120MB 5,880	38MB 1,995 160MB 6,650
160MB 6,650	71MB 3,695

Special Heavy-duty Aluminum carrying case for any Transport Disk \$150

24-hour Response All Items - No Extra Cost!!

VAR'S - OEM'S - Call for YOUR prices.

(714) 354-2020

12155 Magnolia • Suite 6C • Riverside • California • 92503

DIMENSION

THE ORIGINAL
BUSINESS BASIC
APPLICATION GENERATOR

A fourth generation language
for all Data General Systems

Don't settle for a mere program generator. DIMENSION is a complete, mature, tried and proven six year old data base oriented application generator that works. Develop complete, sophisticated applications in weeks instead of years.

Standard features include:

- shorthand coding commands
- data dictionary
- screen builder/editor
- full function text editor
- intelligent spooler
- translator/compiler
- support utilities
- automatic documentation
- program generators (entry, maintenance, and report)

Literally *any* Business Basic application can be developed with DIMENSION. Available today for RDOS, AOS and AOS/VS, Desktops through MV/10000.



COMMERCIAL DATA SYSTEMS
CORPORATION

1000 South Pioneer Drive • Smyrna, GA 30080
404/799-1000

CRC depot. Because there is no upside to down time.



CRC is offering cost effective alternatives to the Data General Maintenance customer. Through a combination of its in house services CRC can tailor a program to your needs. With services that range from standard board repair to our new Uptime Program, CRC is

committed to first class customer support. Our strategy for success is based on 3 important words:

- SPEED
- RELIABILITY
- AVAILABILITY.

CRC because there is no upside to downtime.

CRC

BECAUSE THERE IS NO UPSIDE TO DOWNTIME

19 NORFOLK AVE., SOUTH EASTON, MA 02375

(617) 238-2090/1-800-225-5615

A Subsidiary of American Express

Circle 10 on reader service card

ditional methods (?RDB/?WRB/?READ/?WRITE). Only ?GOPEN/?OPEN/?GNFN/?CLOSE/?GCLOSE are allowed.

When you create a directory file (DIR or CPD), AOS/VS creates a directory entry in the parent directory, and sets the current length to zero bytes. LDUs differ slightly. They are created by DFMTR and have no parent directory.

The first time the directory is read or modified (FILESTATUS or CREATE dir:FOO), the system creates the following structure within the file (assuming you defaulted the hash frame size to 7):

Block no.	Contents
0	Bucket 0
1	Bucket 1
2	Bucket 2
3	Bucket 3
4	Bucket 4
5	Bucket 5
6	Bucket 6
7	1st DDB
8	Bitmap
9	Unused
10	2nd DDB
2047	Last DDB

Blocks 10 through 2047 are allocated only after block 7 fills up. That explains why it's so common to see directories with default hash frame sizes that have a length of 4608 bytes (512 times 9).

DDB stands for Directory Data Block. This contains all the information about the files in the directory, except for the name; e.g., file status (the stuff you see when you do a FILESTATUS command), ACL string, UDA block, and link resolution.

DDE stands for Directory Data Element. It is the minimum quantum of storage used within bucket blocks and DDBs. DDEs are 16 bytes long, and there is one bit in the bitmap for every DDB DDE.

All intra-directory points are organized as a relative block number within the directory file (11 bits), and a relative DDE number within the block (512/16 = 32, or 5 bits). This effectively limits the size of a directory to 65,536 times 16, or 1 MB (2048 blocks), making a one-block DDE bitmap sufficient. Any attempt to grow a directory beyond 1 MB will result in the error message "INSUFFICIENT ROOM IN DIRECTORY." Ever seen that one? I have.

Within the buckets, filenames are stored in Filename Blocks (FNBs) using

1, 2, or 3 contiguous DDEs, depending upon the length of the filename. The first four bytes of the FNB are used for a flag, the DDE word length, and a pointer to the File Information Block (FIB) stored in one of the DDBs. The last byte of the last DDE is used to hold the null terminator for the filename, so a one-DDE filename can only be a maximum of 11 characters long. A two-DDE filename can be up to 27 characters long. 28 to 31 character filenames require three DDEs.

:RUDE:AWAKENING

Does this mean that the total number of files that can be stored in the buckets depends upon the length of the filenames? You betcha. Up to 31 (1 DDE is the overflow pointer) short names, 15 medium names, and 10 long names can be stored in each bucket. Now you can see why the DG documentation recommends using an average of 20 names per bucket to estimate the required hash frame size (see 093-243-07, page 15-27). Suggestion for a Software Trouble Report (STR): Why is this info in "How To Generate and Run AOS/VS" instead of in the CLI manual? And how come the same manual says a "short" name is up to 10 characters long instead of 11?

Obviously, the amount of I/O it takes for the system to access/update directory entries depends on several factors:

1. How long does it take to locate a file; i.e., how many overflow blocks have to be read, on the average, to find a given filename?
2. How long does it take to collect and/or update the information about the file; i.e., how fragmented are the DDBs containing the rest of the information about the file? Are they clustered together or are they scattered all over the disk?
3. How many levels of Random Index Blocks have to be located in the cache (CPU-intensive), or read in from disk (I/O-intensive), preliminary to accessing the required buckets and DDBs?
4. What is the typical use made of the directory: is it subject to frequent searches (typical of directories occupied by humans doing F/AS/S), or is it primarily accessed randomly (typical of directories in search lists)? Is the directory static (like :UTIL or :HELP), or is it constantly subjected to CREATES and DELETES which will tend to fragment the DDBs?

A directory that averages only one

overflow block per bucket can be twice as slow as one with no overflow blocks, depending upon the efficiency of your system cache (remember that Directory Blocks and Random Index Blocks are cached. (See my October 1986 column in *Focus*, page 27).

:ANALYSIS

Let's look at the problem from the other end. What bad effects are caused by directories with lots of files in them? Well, we've already seen that big directories tend to take longer to access, cause more disk I/O, and cause more system cache activity.

But what happens if we size the hash frame correctly for an over-filled directory? Doesn't that solve the problem? Unfortunately, the answer is no.

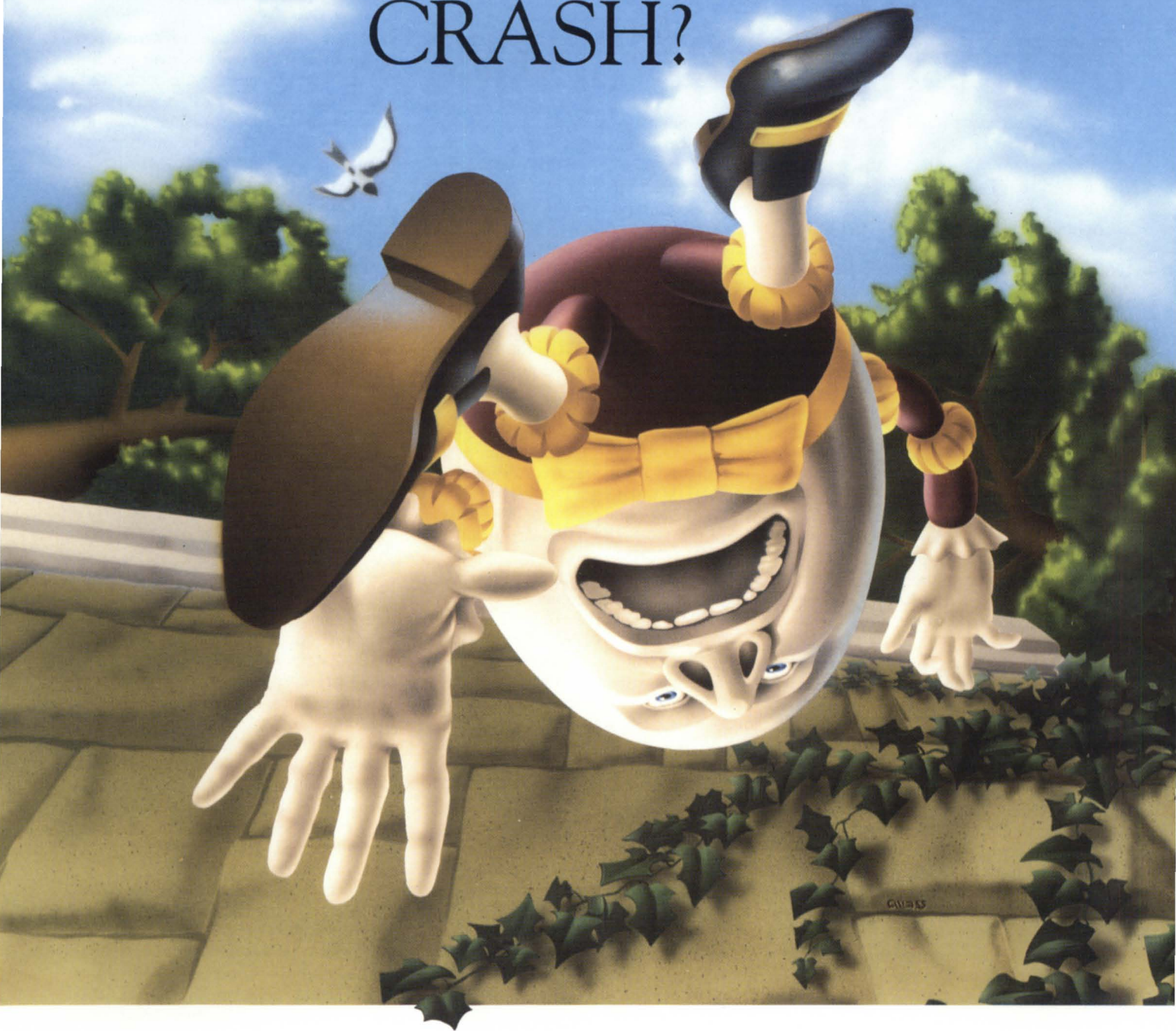
If you have a thousand files, it takes about 50 blocks to store the filenames (1000/20), and about 200 blocks worth of DDBs to store the rest of the information. Sizing the hash frame correctly has no effect on the total number of blocks required to store all the names, only on their organization (i.e., whether or not they exist as overflow buckets).

A command involving a template (like FILESTATUS with no argument, or with arguments that include wild cards) must necessarily search all of the buckets and DDBs to satisfy the request. FILESTATUS/SORT is even more expensive, because the buckets have to be searched twice. When you're searching all the buckets, 50 blocks are 50 blocks. A correctly specified hash frame size only helps specific directory accesses (like DELETE FOO.LS, not DELETE FOO.+).

A more subtle effect of large directories, regardless of their hash frame size, is that they have a very detrimental effect on the system cache efficiency. The efficiency of the cache is primarily determined by its size, the number of blocks competing for it, and the rate at which the blocks are being requested. (Infrequently requested blocks get pushed out of the cache.) Running the PERFDHA program (the output is given as Figure 1) caused 250 of the 512 blocks in my system cache to get used. Had anyone else been on the system when I did that, their blocks would have surely been flushed back to disk (or maybe they would have flushed mine instead). If only 10 users are active at a time on a system with a 512-block cache, each user can reasonably expect to have only 51 cache blocks available for its use. 51 blocks is just

(continued on page 66)

HEADED FOR A SYSTEM CRASH?



WHO WILL PUT IT TOGETHER AGAIN?

Essex' personnel have over a century of combined experience repairing and maintaining Data General Corporation computers and related peripherals. The expansion of our National Product Repair Center in Roselle, N.J. has enabled us to provide to the Data General user a superior repair alternative.

For only \$99.00 we will guarantee* a 48-hour repair of your D.G. terminals:

D100	D200	D400	D460
D210	D211	D410	D461
D214	D215	D411	

On-site repair and emergency loaners can also be provided.



C O M P U T E R
S E R V I C E , I N C .
263 Cox Street, Roselle, NJ 07203, 201-245-8300

Similar savings and prompt service are also available for all hardware from the Desktop Generation through the Eclipse MV line, including all communication, storage and hard copy devices with their associated controllers. If your situation requires replacement equipment, immediate delivery is available from our extensive sales inventory. Installation support and on-site service is available through our Field Service network.

Call for an RMA today, and let Essex put it together.

This guarantee will be void if multiple problems or physical damage are encountered.

BBASIC HALL OF SHAME

When I told my co-workers that my next column was going to cover how not to program in Business BASIC, they all agreed that I was just the person to do it.

Actually, kidding aside, over the years, we've seen a lot of substandard code written in BBASIC. MAXON has pretty strict programming standards for its own stuff, but we do get involved in conversions from customers' old, unmaintainable code. We also see the mistakes our own programmers make when they start.

The problem is rooted in the same thing that makes Business BASIC such a good language for business applications—its power. However, in the multiple manuals describing hundreds of commands and options, there is nothing to tell you how to write a good program. The only examples that come with the system are the programs in \$SYSLIB, which I think are among the most badly written programs ever distributed.

Small wonder that some programmers, after reading the manual and looking at the examples, copy the style and technique of those programs and produce a mess.

Business BASIC is an unstructured language, as opposed to a structured one such as PL/I or Algol. It allows the programmer to use GOTO statements indiscriminately and has no objections whatsoever to executing complete spaghetti. I find some of the best BBASIC programmers actually came from a structured programming environment. The discipline they learned there helps them to construct clear, readable programs.

Now let's look at some of the terrible things a programmer can do in BBASIC. Welcome to the BBASIC Hall of Shame!

1. GOTO statements in or out of an IF/THEN/ELSE/ENDIF block—The block IF was one of the best enhancements that ever came out for BBASIC in terms of improving readability. Every time you use it, you use a couple less GOTO statements, plus your logic gets nicely indented in the listing. The block IF is a standard feature of structured languages. Incidentally, if BBASIC had a DO WHILE...END construct, it would be possible to write fully struc-

tured code.

I'm always amazed, therefore, when a programmer does a GOTO out of the IF block without ever getting to the ENDIF. Sure, you can get away with it, but you pay a horrible price in the readability of the program. Do you really want to maintain this stuff for the rest of your life, or would you like someone else to be able to do it so you can move on?

Even worse are GOTOs that go into an IF block without doing the IF statement.

2. GOTO statements in or out of FOR/NEXT loops—These aren't all bad: the exception is GOTO a statement after the NEXT if some condition has occurred, simulating a DO WHILE construct. If your purpose for the GOTO out of the FOR/NEXT is clear, it's probably OK. GOTOs in the middle of a FOR/NEXT (without doing the FOR statement) are inexcusable.

3. STMA 8,0 (or ,1 or ,2)—This statement clears the GOSUB and FOR/NEXT stack, and was clearly invented by someone with a pathological hatred of structured code. What an incredible idea—a GOSUB you never have to RETURN from because you can tell the system to forget you did it.

4. GOTOs or GOSUBs not to REM statements—BBASIC has a very nice feature: a REM statement that is the object of a GOTO will print beside the GOTO. As GOTOs are to line numbers, this feature improves readability tremendously. Excuses I've heard for not using this feature include the execution time a REM statement takes (give me a break!) and the bytes of program space the REM statement takes.

I've always felt that if your program is so large you can't afford to have REM statements, it's time to reexamine your whole approach. A 26 KB program with no REM statements is not maintainable.

5. GOSUB routines that GOTO another routine to RETURN—The point of using a GOSUB is to put a clearly identifiable section of code in a block by itself. When you read the program, you just have to understand what the block does, without having to read it closely. Why knit your GOSUB routines together then? They get awfully confusing.

6. ON ERR for anything but the un-

expected—It's possible to write programs in BBASIC without ever needing to use the ON ERR statement. It's a good idea. The ON ERR is a very unstructured concept, causing execution of the program to jump to another location. It can create very confusing results when the error condition forcing the jump is different than the one the programmer had in mind when he or she wrote the code. Furthermore, if you have another error while still in your ON ERR mode, the result can be chaos and a hung terminal.

An exception might be a global ON ERR to trap unexpected errors in live systems. This prevents the terminal from going into console mode and may make recovery easier for the operator.

7. Boolean Expressions—In the last year, full Boolean expressions have been added to BBASIC. Now, just because it's OK to create statements such as

```
A=B=C
OPEN FILE(1,4+(N>4)),FILES
XS="ABC"+A>B+"GGG"+LS="WHAT?"
```

doesn't mean that it's a good idea to do so. Some of the conditions I've seen in IF statements involving AND, OR, and NOT defy human comprehension. Programs have to be readable to be maintainable.

This point goes a little wider. There is nothing wrong with Boolean expressions. It's all in how you use them. Like many other features in the language, they can be used to write clearer, easier to understand code. Conversely, they can come back to haunt you.

The best programmers I know (i.e., the most productive in producing the most error-free code) also write the simplest code. Rather than spending an hour getting a complex statement to work using a clever algorithm, they write 10 statements they used once before that worked just fine. Even if it does execute more slowly (and usually it doesn't), remember how much cheaper computer time is than programmer time.

How long would it take you to re-write the programs on your system so they ran twice as fast? Six months? A year? Forever? Yet, for about the price of three months' salary, you can add another couple MB of memory or B32 and get the same result. Next month, I'll get to more horrors of BBASIC code.

In other news, I had a call from DG with respect to my March column

CUSTOM CONFIGURE ANY DATA GENERAL SYSTEM TO YOUR SPECIFICATIONS

And We Mean Your Specifications



WE LISTEN

When you order a system from us, you get it complete — down to the last nut, bolt, and cable. When you require specific revision levels on your system components, that's what we deliver.

DELIVERY TO MEET YOUR SCHEDULE

When you specify a delivery time, that is important to us. Whether it's a complete system or just a cable. We make every effort to assure that your equipment arrives when you need it.

HARDWARE THAT LASTS

We check out, and if necessary totally recondition, every item we sell. Nothing leaves our facility without being:

- Fully tested
- Completely cleaned — like new
- Properly packaged

A GUARANTEE YOU CAN COUNT ON

We guarantee every piece of equipment we deliver to be complete, fully operational, and eligible for servicing by the maintenance company of your choice.

WE'RE KNOWN BY THE SATISFIED CUSTOMERS WE KEEP

Our many present customers already know about our high quality, superior service, and competitive prices. That's why we've grown to be one of the largest volume Data General used equipment dealers. They also know we offer the best deals on purchasing used Data General equipment. Buy your next Data General system or peripheral from us, and discover the Security Computer Sales difference for yourself!



Security Computer Sales, Inc.
622 Rossmor Building
500 North Robert Street
Saint Paul, MN 55101

PHONE: (612) 227-5683 FAX: (612) 223-5524

GET A FREE 5" TV WITH YOUR NEXT ORDER



We're so sure you'll like doing business with us, we're offering a special bonus just to have you give us a try.

With any order of \$1,500 or more, we will send you a Deluxe 5" Bentley Portable TV (retail value \$169.95), with 82-channel receiver and VHF/UHF electronic tuner. This ultralight, compact (5 pound) TV operates on "D" batteries or, with AC/DC adapters, from standard household current or the cigarette lighter of your car, boat, or mobile home.

Just make your best deal with one of our salespeople, and send in the coupon with your order.

Circle 43 on reader service card

My Order Is Enclosed. Please Send Me My FREE Bentley 5" Portable TV.

NAME: _____

COMPANY: _____

ADDRESS: _____

CITY: _____

STATE: _____ ZIP: _____

on upgrading from RDOS to AOS/VS (page 33). They had no real objections to my column, but wished to bring out a few points that the readers might find of interest.

RDOS Business BASIC is still a strongly supported product within Data General. Rev 8.2 of Business BASIC is the first to use the RDOS system calls for terminal handling instead of its own code. This has a real benefit in DG/RDOS, the version of RDOS that runs on the MV/2000 DC. DG/RDOS supports the intelligent multiplexors on the 2000, unloading a lot of work from the CPU.

Business BASIC for the Nova went Category "C" with the final release of 7.50 in February 1986. The product is now sold essentially "as is"—no further releases are planned.

It is possible to use older disk drives with the new MV/7800: you don't have to purchase a brand new 354 MB drive to go with it. On the other hand, I

should note that the older drives may be more trouble to hook up and suffer from much higher maintenance rates. Furthermore, you will certainly want to have more disk available under AOS/VS.

There are also circumstances where an MV/7800 may not be faster than an S/140 under RDOS. In purely compute-bound operations, there is no inherent advantage to the 7800. For the average business application, however, there will probably be a real difference. While RDOS BBASIC rev 8.0 eliminated most of the lockout problems that plagued earlier releases of BBASIC, the ability of AOS/VS to use shared pages results in substantial improvement under many different conditions.

Finally, perhaps the last notes on MV/7800 performance. The latest release of the microcode seems to help a bit. Rev 7.X of AOS/VS seems to run more slowly than rev 6.X. Interestingly enough, the difference in speed be-

tween the two revs is apparently not as noticeable on other MV machines.

We've installed four MV/7800s in the last couple of months, using AOS/VS rev 6.6. The clients have been happy (but they did upgrade from Novas), and we've had no problems. Since then, we've ordered four or five more of them. If expectation levels are set properly when buying the machine, there is no reason to be disappointed.

Paul Gibson, of First United Leasing in Illinois, was one of the users who was initially disappointed with the machine. He's upgraded to B32, and reports the machine now meets expectations fully. Δ

George Henne, a contributing editor to Focus, has worked with Business BASIC users for nearly a decade. He is the vice president of MAXON Computer Systems, and can be reached at 575 Madison Avenue, Suite 1006, New York, NY 10022; 416/445-4823.

MEMORY EXPANSION I/O PERFORMANCE

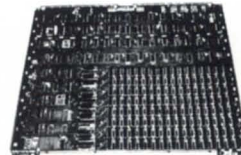
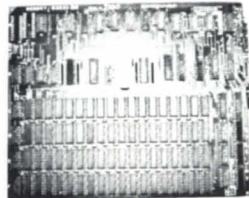
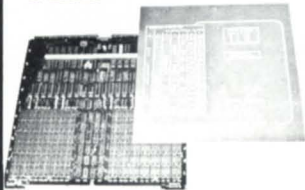
**MV10000
MV4000, &
S280**

**NOVA 4 &
ECLIPSE S140**

**DESKTOP
ECLIPSE S20**

**NOVA
DISK**

**PAGING
DISK**



**MV410-2MB
\$2550
To 16MB**

**MS140-1MB
\$2450**

**MS140-.5MB
\$550
To 2MB**

**CD019-2MB
\$2150
To 4MB**

**CD063-4MB
\$6900
To 8MB**

Compatible and affordable memory from SCIP can immediately increase response time, serve more users without degrading performance or allow an updated operating system or application to be added. SCIP's reliable and convenient to set up memories fully support all Data General system diagnostics without modifications.

Whether main memory expansion or I/O performance boost, from the Desktop thru the MV10000 we have a solution that will address your performance problem including being within budget. Unqualified satisfaction guaranty, 30 day return/full refund.

Call us today at (213) 282-8700, we'll dispatch a spec sheet or elaborate on the benefits of SCIP memory beyond being compatible Boost your system's response, not your cash flow.

Quantity discounts assured

SCIP

449 SO. BEVERLY DRIVE • BEVERLY HILLS • CALIFORNIA 90212 • 213 836-4426

Circle 42 on reader service card

PEST CONTROL

No matter how good the code, you still need to understand SWAT and DEBUG

This month's article is about debugging. I spend most of my time managing software development, and therefore, plenty of time fixing code. There are plenty of good articles on programming that describe how to write good code, but no matter how good the code is, there are bound to be some cases that have been forgotten, unanticipated conditions that occur, and plain old mistakes that need to be fixed. Quickly locating the problems in code is probably an art, but there are tools and techniques that can help.

For most languages, there are two tools available from DG to use when debugging. These are SWAT, the high-level symbolic debugger, and DEBUG, the old-fashioned, assembly language debugger. Both debuggers allow you to do the same things, but at different levels. SWAT allows you to work with your programs at the source code level. You can reference line numbers and variables just as they appear in your source listing. DEBUG is a lot more complex to use, because you must make your requests at the assembly language level. You can reference subroutines by their names, but variables and specific instructions must be referenced by address.

You pay a price to use the higher-level debugger. Before you can use it, you must recompile each routine you want to reference from SWAT. Using SWAT greatly increases the amount of disk space associated with a routine, the .ob file is larger, and there are additional files (.ds and .dl) containing symbol and line information.

DEBUG does not have the disk space overhead and can be used without any advance preparation of the program. You can even run the debugger on programs for which you don't even have the source. With DEBUG you can also patch .PR files, which can be a very handy thing to do on occasion.

Using both debuggers in combination is usually the most effective way to track down problems. For example, if you have a program that hangs, you can use DEBUG to track down the routine that is the culprit and then recompile the offending routine and use SWAT to figure out the specifics.

The rest of this article will cover how to use DEBUG. Although SWAT may be the tool of choice in many cases, not everyone has it, and it isn't always appropriate. And there is a lot less to explain about SWAT.

Setting break points

After a program is started in the debugger you can set break points by typing an address and pressing \$B. (A short note here about the syntax used in DEBUG: it is *terrible*. The AOS debugger used real words for commands, but with the AOS/VS version the product regressed. I'm convinced it was written by a mad RDOS person who tried for the most obscure command syntax possible.) When trying to narrow down a problem, it is usually best to set initial break points at the beginning of subroutines. The address to reference is the name of the subroutine plus 2, for example:

```
._ROUTINE+2$B
```

will suspend the program in subroutine ROUTINE at a point where the arguments may be accessed. You can set up to 20 break points (which isn't many when you've got code of any magnitude).

Return address

Once the break point is reached, the following lines are displayed:

```
0B ROUTINE+2  
0000000013 0000000000 3777777777  
16006671374 0000000000
```

The 0B refers to the first break point, and ROUTINE+2 is the address of the break point. The set of numbers displayed on the next line are the contents of accumulators 0 through 3 and the carry bit (this is the high-order bit of the program counter).

It's possible to get really carried away poking around at this level, but understanding a few basic things will let you accomplish quite a bit.

One thing it's nice to know is who called this routine. This can be a big mystery in some circumstances. To find out, use the address in accumulator 3. If you type in the address and press backslash (\), DEBUG will display the address of the instruction this routine will return to. If you set a break point at this address, you will stop there after the routine exits and you can use the \$B command to see what routine the address is in. In the example above:

```
._16006671374\ 16021517155 _  
._16021517155$B  
._$B
```

```
B0 ROUTINE+2 #1  
B1 CALLER+456 #1
```

So we now know for a fact which routine called us. This may or may not be a surprise. Sometimes, this is enough of a clue to get you started looking for a problem in the right place. If not, you can continue looking for clues by checking the values of any arguments.

Looking at argument values

Most high-level languages available on MV/ systems use the same type of mechanism to pass parameters to subroutines, so this explanation applies to Fortran, COBOL, Pascal, etc. When a subroutine is called, the addresses of the arguments are put on the stack in the reverse order of their appearance in

the argument list. The location of these addresses can be found by subtracting an offset from the address in accumulator 3. (This is the frame pointer.) For example, if the calling sequence for the CALLER routine is ARG1, ARG2, ARG3, then the addresses of the arguments are the value in AC3 minus 14, 16, 20. (These are octal numbers and continue to grow by 2 for each argument.) To check the value of ARG3 do the following:

```
_16006671374-20\ 16000034546 (This is the
address of ARG3)
_16000034546\ 00000000004 (This is the value
of ARG3)
```

So without much effort, and no time to recompile and relink, we now know where we came from and with what values.

Looking at global variables

Checking the values of global variables is straightforward. You just reference the name of the common area and by knowing what data items are in the

common, you can look at the appropriate offset. For example, if there is a common area with a variable that is supposed to have a filename, you could check the value by typing the name of the common area and pressing backslash. To see the words following press CR.

```
_FNAME\ 07225242104 _
_FNAME+2\ 07220444403 _
_FNAME+4\ 13626444516 _
_FNAME+6\ 07216033537 _
_FNAME+10\ 11520251000 _
```

As you can see, 32-bit octal values are not always the most enlightening way to view your data. DEBUG allows you to use function keys to change modes to see values in bytes, 16-bit integers, ASCII text and as instructions (if you want to really get into it). By pressing CTRL F7, the mode will change to display ASCII text. By re-displaying our filename, we discover its value:

```
_FNAME\ :UDD_
```

```
_FNAME+2\ :BI<3>_
_FNAME+4\ `ZIN_
_FNAME+6\ :87_
_FNAME+10\ MAR<0>_
```

If we thought we should be trying to use a file called :UDD:BILLING:MAR.87, this could be a clue as to the problem. At this point in time, the filename has not been set up correctly. If ROUTINE was failing on an open, we now know that ROUTINE is not to blame; it didn't have a good filename.

By spending a little time in DEBUG, you can do some preliminary checking before taking time to recompile and relink. This use of DEBUG can save time and make the use of SWAT much more efficient. Δ

Tim Maness is a contributing editor to Focus, and president of DMS Systems, Inc., a software development firm specializing in data base management. He can be reached at 1111 Brickyard Road, Salt Lake City, UT 84106; 801/484-3333.

- Proven Software Packages
- Stand-alone or Integrated Modules
- National Support



- Hardware
- Vertical Systems
- Turn-Key Solutions
- Superior Documentation

COMMERCIAL DATA SYSTEMS CORPORATION
1000 South Pioneer Drive • Smyrna, GA 30080
(404) 799-1000

CDS Business BASIC Software

State-of-the-Art Packages For Data General Desktop to MV/15000-M20 RDOS, AOS and AOS/VS

- Wholesale Distribution:

- Office Automation (WordPerfect):

Purchasing	Inventory Control	Word Processing	Electronic Mail
Order Entry	Sales Analysis	Calendar	Spreadsheet

- General Accounting:

Accounts Receivable	Accounts Payable
General Ledger	Payroll
Fixed Assets	

- Wholesale Wall Covering Distribution
- Wholesale Shoe Distribution
- Application Generator (Dimension)

- Wholesale Uniform Distribution
- Telemarketing
- Office Products Distribution

Also: EDS Business BASIC Software & MCBA ICOBOL Software

Authorized  System Supplier

TRI-US AT TRI-DATA

We Buy-Sell & Trade

CPU'S & MEMORIES:
MV 2000/4000/6000/8000/10000
MV, Eclipse & Nova Memory
S/140, Nova 4, Nova 3/12
Model 10/20/30 15MB
MP200 & CS10 64KB of RAM

DISKS & TAPES:
6070 20MB Disk S/S
6045 & 6095 10MB Disks
6060 96MB Disk S/S
6101 12.5MB, 1.26 S/S
6067 50 MB Disk S/S
6021 800BPI TAPE S/S
6026 800/1600 BPI S/S
6125 1600 BPI TAPE S/S
6236 354 MB

PRINTERS:
4034-G 300 LPM S/S
6174 TP2 180CPS w Keyboard
4215 600LPM S/S
4364 600LPM S/S

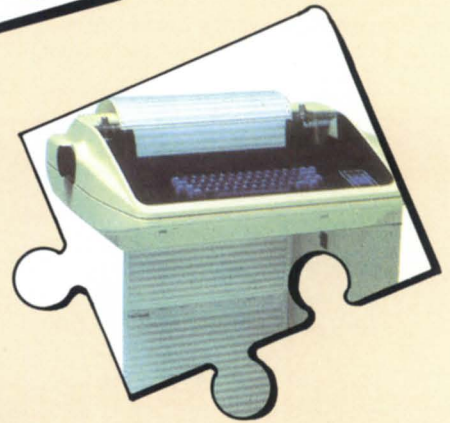
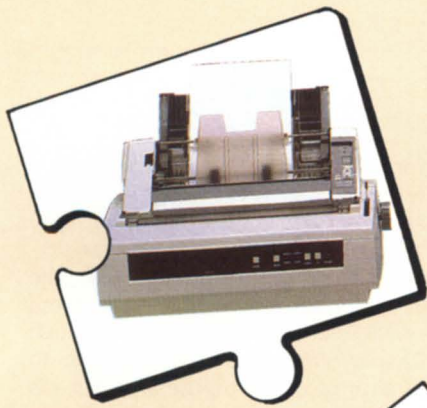
CRIT'S:	COMMUNICATIONS:
6130 D-400	4255 ALM-8
6134 D-450	4241 ULM-5
6134 D-410	4368 IAC-16
6246 D-460	4257 ALM-16
6108 D-200	4007/10 Cassette I/O
6168 D-210	IAC-8
6053 D-2	

SOFTWARE FOR:
Construction, Distribution, Manufacturing, Trucking, High Technology, Video Stores, Professional Time & Billing and Retail point of sale

Call for prices on Equipment not Listed

All Equipment Guaranteed
For Data General Maintenance.

TRI-DATA
SERVICES INC.
3220 Beta Ave., Burnaby, B.C.
Canada V5G 4K4 604-291-2360



Bring all the pieces together

Bringing together all the hardware components of a system can be a rather confusing experience. There are the issues of what's the best CPU for today as well as tomorrow? How much disk space is required? How much memory? And how many users are going to use the system? Now there is a company dedicated to communication solutions for the Data General User.

Interface Electronics is a manufacturer that not only provides you with highly reliable, easy to use communications products today, but also stands ready to address your communication needs for tomorrow. Our highly skilled technical group has developed the only IAC-16 compatible controller available to D. G. users today.

SLIM (Sixteen Line Intelligent Multiplexer) is a field proven product that performs in any environment that also supports the IAC-16.

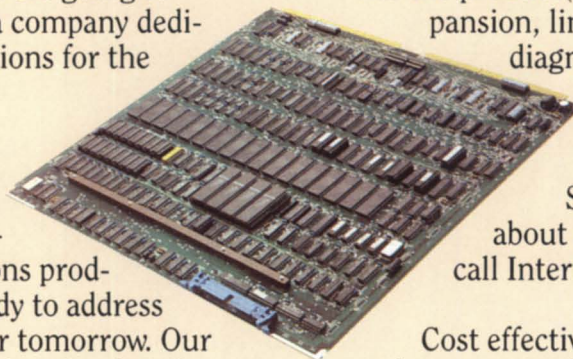
Alternative hardware has been available for years but intelligent, sophisticated controllers

have only recently been around for Data General Systems.

Whether you have a Nova, an MV7800, or an MV15000 model 20, Interface Electronics has the product(s) you need for terminal expansion, line printer controllers, remote diagnostic devices or an MCA-compatible product for linking MV systems together.

So when you are puzzled about a need for today or tomorrow, call Interface Electronics.

Cost effectiveness, a two year warranty and unsurpassed customer attention has contributed to who we are today. Discover the Interface advantage, call or write at:



37500 Enterprise Ct.
Farmington Hills, MI 48018
(313) 553-9820

"The Communications Specialists"

Data Conversion Services converts all data

Novata, CA—A new company, Data Conversion Services, offers a system for converting a client's data from more than 1,000 different computer formats.

The firm offers nationwide, same-day pickup and has a 24-hour production schedule. Services are available in all 50 states and Canada.

DG tape media and formats the company can handle include: 800 bpi, 1600 bpi, 3200 bpi, 6200 bpi, 6250, ASCII, and nine-track. Data General floppy disk formats include the DG/One, AOS

(5¼-inch), and the DG/20 (either 8-inch or 5¼-inch). They can convert all reel-to-reel ½-inch mag tape. However, they do not work with any cartridges.

Jonathan Chilvers, owner, says the most popular conversions are from older models of word processors, such as Displaywriters and Wang's OIS, to general-purpose computers, such as PCs, ATs, and MacIntoshes. People also commonly need to download data from mainframe magnetic tapes to floppy disks or exchange data between incompatible computers.

Data Conversion has developed programs to import data into widely used application programs such as Lotus, dBase III, and WordPerfect.

Free over-the-phone technical assistance is available by dialing the company's national toll-free hot line, 800/327-0330.

Data Conversion Services, 1062 Machin Avenue, Novato, CA 94947; 415/897-3003.

△

Tools of the Trade.

To do a job right, you need the right tools. If the job is managing an AOS/V[®] system, you'll find the right tools in the VS TOOLBOX™

The TOOLBOX contains sixteen tools designed to help you do the job right. Tools to monitor system activity and tighten system security. Tools to improve file access and optimize INFOS[®] performance. The right tools. The right price. The VS TOOLBOX.

EAGLE Software, Inc.
P.O. Box 16/Salina, KS 67402-0016
Telephone (913) 823-7257



AOS/V[®] and INFOS[®] are registered trademarks of Data General Corp. VS TOOLBOX is a trademark of EAGLE Software, Inc.

DG introduces tape management system

Westboro—Data General has announced the AOS/V[®] Tape Management System (TMS) for the company's Eclipse MV/ family of computer systems. TMS provides an efficient means of managing large tape libraries. TMS is easy to use and can manage tapes across distributed systems, as well as in a standalone environment.

Targeted at customers with significant magnetic tape processing requirements, TMS offers a full range of control and reporting capabilities, according to Data General. This system automatically monitors and analyzes information, such as tape creation date and retention cycles. As a result, users can implement procedures for tape maintenance, expiration, backup, and restore programs. TMS is suited to users whose applications generate large numbers of tapes or require long tape retention periods.

According to Ed Connor, director of the company's software products and services group, "The system is particularly effective for a full range of commercial and technical environments with massive record-keeping needs. Typical environments include government agencies, large data processing centers, manufacturing and process control, seismic analysis, and automatic

Circle 22 on reader service card

test equipment."

The product features extensive security mechanisms designed to protect against accidental or inadvertent deletion of data, as well as access by unauthorized users. To maintain system security, TMS implements a set of software profiles that prevent unauthorized access to tape data. System managers can assign privileges, differentiating between general users and those with special privileges.

TMS features a centralized data base that can be accessed through remote systems. A networking scheme allows users to put the tape management system software on one Eclipse MV/ family system, but access TMS data bases by any of the other systems running TMS. TMS is completely portable and can be transported across the entire MV/ family product line. A transaction journal monitors system use.

The product includes a menu-driven query utility. This feature allows users to view, retrieve, change, and update tape information, as well as generate printed reports.

DG's software products and services division offers a consulting service to help users install and implement the AOS/VS Tape Management System. This consulting service includes single-site installation and setup, user and tape librarian review, as well as general assistance and guidance. Data General can also provide installation and setup for additional sites.

The AOS/VS Tape Management System is priced at \$15,000. Δ

Data General announces X.400 for CEO mail

Westboro—Data General Corporation has announced DG/X.400, the company's implementation of the CCITT X.400 standard recommendations for message-handling systems. DG/X.400 lets users of the DG CEO automation system exchange messages with users on other vendors' X.400 compliant systems. X.400 defines a common interface between diverse office systems, providing a way for different companies to communicate electronically.

According to Joseph Forgione, manager of the Data General communications product marketing group, "Our customers need to send messages be-

tween groups with hardware systems from a multitude of vendors. X.400 is significant because it offers a viable messaging standard allowing diverse multi-vendor system communications."

The X.400 messaging protocols are particularly important in the European market, where all public electronic mail services of the Post Telephone & Tele-

graph (PTT) utilities in Europe have committed to supporting X.400.

DG.X.400 is integrated with CEO. Using CEO electronic mail menus and features, it lets CEO users send and receive messages and documents directly with other X.400 users. The prices range from \$660 for a DS/7500 to \$10,450 for an MV/20000. Δ

It All Adds Up to Customer Satisfaction . . .



It's your money, and we think you should be choosy about your accounting software. Our customers aren't easy to please, but they tell us the **HBI Financial Package** gives them a lot to smile about.

General Features: All HBI packages are designed with customer satisfaction in mind. The HBI menus help users master advanced features without a long learning curve. There's even a report writer that integrates directly with Lotus® or MathPlan® spreadsheets.

Accounts Payable

- Easy vendor lookup
- Virtually unlimited G/L distribution
- Automatic G/L updating
- Recurring invoice/credit memo entry

Accounts Receivable

- On-screen client information
- Invoice writer
- Quick input for cash receipts
- Statements include application and aging summary

General Ledger

- On-screen checking of account summaries, details, and journal entries
- Report writer integrates with Lotus® or MathPlan®

Payroll

- Multi-state capability
- Easy update of tax tables
- Distribution to cost centers and job types
- Check reconciliation

We Help Your Computer Help Your Business

HBI
Business Systems

CALL TODAY
301/869-2355

7503 Weatherby Dr.
Rockville, MD 20855

Circle 28 on reader service card

(from page 56)

about the total number of directory blocks involved in an F/AS/S inside a default directory with 100 or so files.

Given that humans can only comprehend a handful of items at a time, it makes no sense for them to be doing operations involving templates in a directory containing more than a hundred or so files. On the other hand, it frequently makes sense for some directories that humans rarely work in to contain upwards of a thousand files (e.g., a directory containing all the production .PR files and macros for your system, as long as it is only accessed via a SEARCHLIST).

:NET.NET

In general, the sort of directory operations users can do will place far greater demands on the system cache than would the file index blocks of heavily randomly accessed, but well organized files. (Well organized is a zero- or one-level index, or a two-level index with only a handful of index blocks.)

It's OK for a directory to contain more than a few hundred files, as long as: a) humans don't spend a lot of time doing template things in it, and b) its hash frame size is appropriate for the number of files it contains.

It's OK for a directory to have an excessive number of overflow blocks (more than 10 percent) as long as it is a) rarely occupied, b) rarely the subject of CREATES/OPENS/CLOSEs/DELETES/RENAMES, and c) never in anyone's searchlist. In other words, the directory contains archival information, or files that are opened and then left open for long periods of time (like :NET: LOGFILES).

It's not OK to excessively oversize (more than about 25 percent) a directory's hash frame size just to be safe. Searching lots of nearly empty buckets in response to a template command takes almost as long as searching full ones (the bucket search CPU time is negligible compared to the cache search time and the I/O time). This implies that directories with proper hash frame sizes that are subject to frequent template searches (and which used to be full, but have been broken up into small subordinate directories) should be dumped and reloaded into a directory with a proper hash frame size.

Is it time to issue a memo to your users forbidding filenames longer than 11 or 27 characters? Hardly. One extra F/AS/S, in order to refresh your mem-

ory as to what overly abbreviated, short filename you picked, will more than offset the gain achieved by using short filenames. Meaningful filenames are wonderful (just ask ex-RDOS users); use them without worrying about their lengths.

If your users are fond of operating in directories containing more than a few hundred files, you should acquaint them with the benefits of breaking up their directories in a way similar to the way they organize their paper files. Most users will find that it makes their life easier, and all users will benefit from the improvement in system performance.

Is this the Silver Bullet you're been searching for to change your 30-second response time to less than a second? Nope. Two seconds to one second? Maybe.

:OLD.BUSINESS

My March 1987 column on the increased memory requirements for AOS/VS rev 7 (page 51) has certainly stimulated some ugly phone traffic. I sense a lot of unhappiness out there, especially among you OEMs who just spent the last 12 months shipping mind-boggling numbers of 2 MB eight-user MV/2000s. The first big stink may have already taken place at the U.K. Users Group meeting on April 2-3 by the time you read this. (This column was written on March 15th.) I may skip across the pond just to act as an unofficial *Focus* correspondent. Any of you with similar feelings may want to plan on attending this year's national conference in Lost Wages so we can do what we're supposed to do at national conferences: make our feelings known.

Also, you may want to show up just to take part in voting for the 1st Annual Red Barn Memorial Trophies (to be donated by B.J. Inc.), which will be awarded to the groups within DG responsible for the introduction or release of the most blatantly impressive products during the past year. Δ

Copyright © 1987 by B.J. Inc. All rights reserved. B.J. is the president of B.J. Inc., a San Francisco-based consultancy specializing in system auditing, system management, and performance analysis. He is also a contributing editor to Focus Magazine. He can be reached at 109 Minna St., Suite 215, San Francisco, CA 94105; 415/550-1444, Telex 296544.

B32

- Fully DG Business Basic Compatible
- 32 Bit Implementation
- Greatly Improved Performance
- Powerful New Features
- Up to 512K Program Size

MIKUM **MAXON**
COMPUTER SYSTEMS INCORPORATED

575 MADISON AVENUE SUITE #1006 NEW YORK, NEW YORK 10022 (212) 227-1922
85 SCARSDALE ROAD SUITE #200 TORONTO, CANADA M3B 2R2 (416) 445-4823

Communicate

DG to DG DG to PC DG to ??

Convert, upgrade, and share data quickly and easily—use **BREAKTHROUGH**.

XMODEM Error-free industry standard. **SPEED** Written entirely in Assembler.

PRICE \$195 to \$345.

SYSTEMS AOS/VS, AOS, RDOS, DOS, ICOS.

(815) 229-0189

Applied Computer Solutions, 2606 Broadway, P.O. Box 7902, Rockford, IL 61126

Reformat™

'Reformats' program source code to a standard, easy to read format. Fortran 5 Isaacs Consulting & Development, Inc. 11017 Francoise Houston, Texas 77042 (713) 266-9227 DG AOS or AOS/VS

The Documentation Specialist™

Creates Program Documentation. AOS/VS Fortran 77, Fortran 5, Cobol & Assembly. Isaacs Consulting & Development, Inc. 11017 Francoise Houston, Texas 77042 (713) 266-9227

EMPLOYMENT

DATA GENERAL JOBS

Fees paid by our client companies. We specialize in Data General personnel only. AOS, RDOS, IRIS, Cobol, Business Basic, Fortran Programmers, Analysts, DP Managers, Field Engineers, Sales Reps (hardware/software) and executives.

PERSONNEL RESOURCE SERVICE coordinates nationwide openings with experienced candidates. Send confidential resume, current pay, geographic and industry preferences to: PRS, P.O. Box 3212, Atlanta, GA 30302. No phone calls please.

AD INDEX

Interplot™

Calcomp, Tektronics (Preview), Zeta, & Houston Instruments Fortran 77 plot interface for DG GKS supported graphics devices. ICDI 11017 Francoise Houston, Texas 77042 (713) 266-9227

The Professional Programmer™

Programming subroutines for Fortran 77 with AOS/VS or Fortran 5 AOS, AOS/VS. Isaacs Consulting & Development, Inc. 11017 Francoise Houston, Texas 77042 (713) 266-9227

WORDPERFECT. MADE EASY WITH PERFECT TEACHER.

(Now available for the 4.05 Version of WordPerfect)

A complete and comprehensive video training program for WordPerfect users. All versions can be ordered in Beta, VHS, and U-Matic formats. Please write or call:

CMS DATA Post Office Drawer 10588
Tallahassee, FL 32302-9990
(904) 878-5155

WANTED: SOFTWARE

FIRST COMPUTER INC.

PO Box 2057, Ann Arbor, MI 48106

• WANTED •

‘C’
Applications
Generation
Software
(Sources Required)
Call 313/662-6063

EQUIPMENT

FOR SALE

Mod 8708 2MB Mem on DG Maint\$3700 ea.
Mod 1244-A 60 in powered cab on DG maint ..\$1200
Mod 4034-G printer and controller\$500
NOVA3 with 6021 tape, 6045 30MB disk s/s,
96K MEMMake offer
DG1/MOD 1, 2 3-1/2 DD,512K MEM, 300BD MODEM,
PRINTER.....\$1,800
Trades considered, interested in 6026 controller
w/T switch and cables,

CONTACT: Carl Cunningham,
804-342-6816

FOR SALE

2MB Memory Boards for MV10,000
or MV4000. \$2800.00 each.
Contact Shaya at Track Data
212-943-4555

Company	PG#	RS#
Alpha-Kenco Inc.	31	1
Ames Sciences, Inc.	6	2
Applied Computer Solutions	66	—
Baker Equipment Engineering Company	67	—
Butler Computer Graphics, Inc.	25	3
Catalina Computers, Inc.	1	4
CMS/DATA	67	—
Cognos	39	5
Commercial Data Systems Corporation	62	6
Commercial Data Systems Corporation	54	7
Compuplan International	48	8
Computer Engineering Associates, Inc.	30	9
Computer Technology	50	12
Computer Wholesalers	20	13
Copley Systems Corporation	15	14
CRC	55	10
CRC	27	11
CS Labs	9	15
Data General Corporation	34	—
Data Investors Corporation	37	16
Dataproducts Corporation	49	17
Dataram Corporation	7	18
Delphi Data	54	19
DMS Systems, Inc.	C2	20
DMS Systems, Inc.	20	21
Eagle Software	64	22
Egan Systems, Inc.	5	23
Essex Computer Service, Inc.	57	24
Fast Track Systems, Inc.	11	25
First Computer Inc.	67	—
Grumman Systems Support	29	26
Hanson Data Systems, Inc.	C4	27
HBI Business Systems	65	28
INFODEX	23	29
Integrat Technologies Inc.	10	30
Interface Electronics	63	56
International Computing Systems	16	31
Isaacs Consulting & Development, Inc.	48	32
Isaacs Consulting & Development, Inc.	66	—
Isaacs Consulting & Development, Inc.	66	—
Isaacs Consulting & Development, Inc.	67	—
Isaacs Consulting & Development, Inc.	67	—
Gerry Manning & Associates	6	33
MAXON Computer Systems Incorporated	C3	34
MAXON Computer Systems Incorporated	66	—
McIntyre's Mini-Computer Sales Group Inc.	42	35
MegaTape Corporation	33	36
Minicomputer Exchange	41	37
NADGUG Conference 87	51	55
NPA Systems, Inc.	47	38
Personnel Resource Service	66	—
R.J. & Associates, Inc.	53	39
Rational Data Systems	10	40
Rhintek, Inc.	50	41
SAS Institute Inc.	22	—
SCIP	60	42
Security Computer Sales, Inc.	59	43
Sysgen Data Ltd.	25	45
Sysgen Recovery Services	19	46
:SYSMGR	16	47
System Technology Associates	45	48
THE SIERRA GROUP	53	49
Track Data	67	—
TRI-DATA Services Inc.	62	50
Vantage Software	44	51
Westwood Systems Group, Inc.	44	52
WordPerfect Corporation	3	53
Zetaco	12	—
Zetaco	13	54

SAS Institute, Inc. recently dedicated a new \$6.8 million software R&D facility in Cary, North Carolina. The 125,000 square foot building will house about 500 employees when filled. SAS, the developer of a widely used data management and statistics package, was recently included in *Inc. Magazine's* "Inc. 500 Honor Roll," which profiled the six companies that have been named to the Inc. 500 list of the fastest-growing private U.S. companies for all five years that the list has been published. SAS Institute's 1986 revenues were \$102.4 million.

Wheelways Insurance and Financial Services, Inc. is installing an MV/20000 equipped with CEO at its headquarters in Wynnewood, Pennsylvania. Currently writing about \$60 million in annual premiums for car lessors, manufacturers, and dealerships, Wheelways insures Volvo of America, more than 1,000 GM, Ford, and Chrysler dealers, and more than 1,000 U.S. banks. "The fact that Data General provided a single integrated system to meet our office and business processing needs both today and over the long term made them the right choice for Wheelways," said James J. Maguire, president.

Dynamic Air Engineering, Inc., a leading manufacturer of air circulation and cooling systems for the aircraft and aerospace industries, is installing DG's TEO/3D modeling and data base system. TEO/3D, which will run on a DS/7500 workstation, will communicate via Xodiac with the company's MV/4000, which runs accounting and manufacturing operations. By using the new system, engineers will be able to create designs that can be loaded directly onto the computer's numerical control equipment without manual CNC programming. According to Hugh J. Morrison, executive vice president, "We have been a Data General user for 10 years and are truly impressed with its equipment, maintenance, and personnel."

"**Data General In Concert**" is the name of an event that DG President Edson D. de Castro says is unique in the company's 18-year history. The three-day exposition will premiere at the Chicago Marriott Downtown on April 7 before traveling to other major U.S. cities later this year. DGIC is built around three components: a "corporate capabilities center" to highlight DG's history and corporate strategies, a "so-

lutions demonstration area" to feature integrated solutions to an array of typical business problems, and a series of executive seminars presented by leading industry consultants.

The seminar topics will range from applications strategies to departmental computing, personal computer integration, and cost-of-ownership/return-on-investment considerations.

"We have often heard that Data General's communications and integration story is the best kept secret in the computer industry," said Robert R. Johnson, director of DG's marketing operations. "For the first time in our history, we are showcasing our complete corporate capabilities and product strengths in one location."

Data General Europe and Cognos Inc. signed a joint marketing agreement to promote Cognos' application development language PowerHouse on DG computer systems. The agreement follows DG Europe's recent decision to install PowerHouse in 26 of their regional and national MIS centers.

Cognos also expects to release PowerHouse version 5.00 on April 15. Version 5.00 was developed by Cognos in cooperation with Data General's development teams. Version 5.00 includes DG/SQL support, CEO integration, and full DBAM support for INFOS users.

Approximately 35 DG users from the United States and Canada met for the first meeting of the Can-Am Rig held March 3 in Buffalo, New York. Newly elected officers are: Scot Love, chairperson; Ed Czajka, vice chairperson; and D.A.N. Davis, secretary/treasurer. Committee chairs include Ralph Proxul, membership chairperson, and John Gogniat, program chairperson.

The second meeting will be held April 29 at 6 p.m. at the same location (the Hilton in Buffalo). Tony Scrimanti, a communications specialist with Data General will talk about communications including topics such as DG GATE and BLAST. There will be a review of the membership survey results. Members will also vote on the by-laws.

Also in New York, the Metropolitan New York RIG will hold its next quarterly meeting Tuesday, June 16, from 9:30 a.m. to noon at the Data General offices in Saddle Brook, New Jersey (Park 80 West, Plaza One). They will discuss "AOS/VS System Performance."

Anyone interested in attending the

meeting should contact Stephen Kern at 201/327-6300.

The fourth meeting of the Colorado Data General User's Group (CODGUG) brought about 50 people together March 12. President Nancy Walters hopes the trend continues at the next meeting, which is to be held May 14 from 6:30 p.m. to 9:15 p.m. at the U.S. Forest Service Building, 11177 West 8th Avenue, Lakewood, Colorado.

CODGUG member Bruce Carey of the Association of Operating Room Nurses will give a technically oriented talk titled "Improving Performance with Tools at Hand—Part II." There will also be a tutorial session and a short business meeting.

The last meeting included a tutorial on how to build user menus within the CLI. A panel of four speakers spoke on the subject of data bases. They included David Piper of Cybertek, John Hoxmeier of 3CI, Laura Nagle of Cognos, and Peter Watson of Oracle.

For more information about CODGUG, contact Terry Spencer, vice president, at 303/236-9484.

Good news for Ada users: An Ada SIG is being formed. Anyone interested should contact Richard Lehman, MC-C07A, 2400 NASA Road 1, Houston, TX 77058; 713/483-8329.

"**We need 32-bit help**," writes Paul Duck. "The Ohio MV Users Group is actively seeking new officers. Due to several recent changes in local personnel, we need strong leaders to head up this dynamic group." If you can help, call Paul at 216/261-0237 or Mark Palmer at 216/459-0990.

The editors of Focus are always looking for stories and information that NADGUG members will enjoy—and use. We especially want to hear from you if you have something to say about any of the special features that are planned for the rest of this year:

- August—Real-time
- September—DG in education
- October—Statistics
- November—Data base systems
- December—DG in government

Just use one of the "Quick Connect" cards in this issue to tell us about yourself or somebody we could contact for more information. And don't worry—this doesn't commit you to write an article. We simply need more sleuths out there to identify the stories we might miss otherwise.

MICOM
MICOM
MAXON
MAXON
MAXON



MICOM ACCOUNTING SOFTWARE

GENERAL LEDGER ACCOUNTS PAYABLE ACCOUNTS RECEIVABLE

Responsible purchasers of accounting software demand proof of performance — up front.

They call MAXON for a demonstration.

Ask MAXON to demonstrate Micom Accounting Software — award winners for three consecutive years.

Ask MAXON to show how Micom software is designed, optimized, and continues to be enhanced for the Data General environment.

Ask MAXON about Micom's high functionality and unparalleled performance.

Ask about installation.

Ask about training.

Ask about support.

Seeing is believing.

MICOM
MAXON
COMPUTER SYSTEMS INCORPORATED

AUTHORIZED **Data General** SYSTEM DISTRIBUTOR

Call: (212) 227-1922

**Informed buyers make
better buys.
Experience Micom Accounting
Software.**

- I want more information about Micom Accounting Software.
- Contact me regarding a demonstration.

Name _____

Company _____

Address _____

State _____

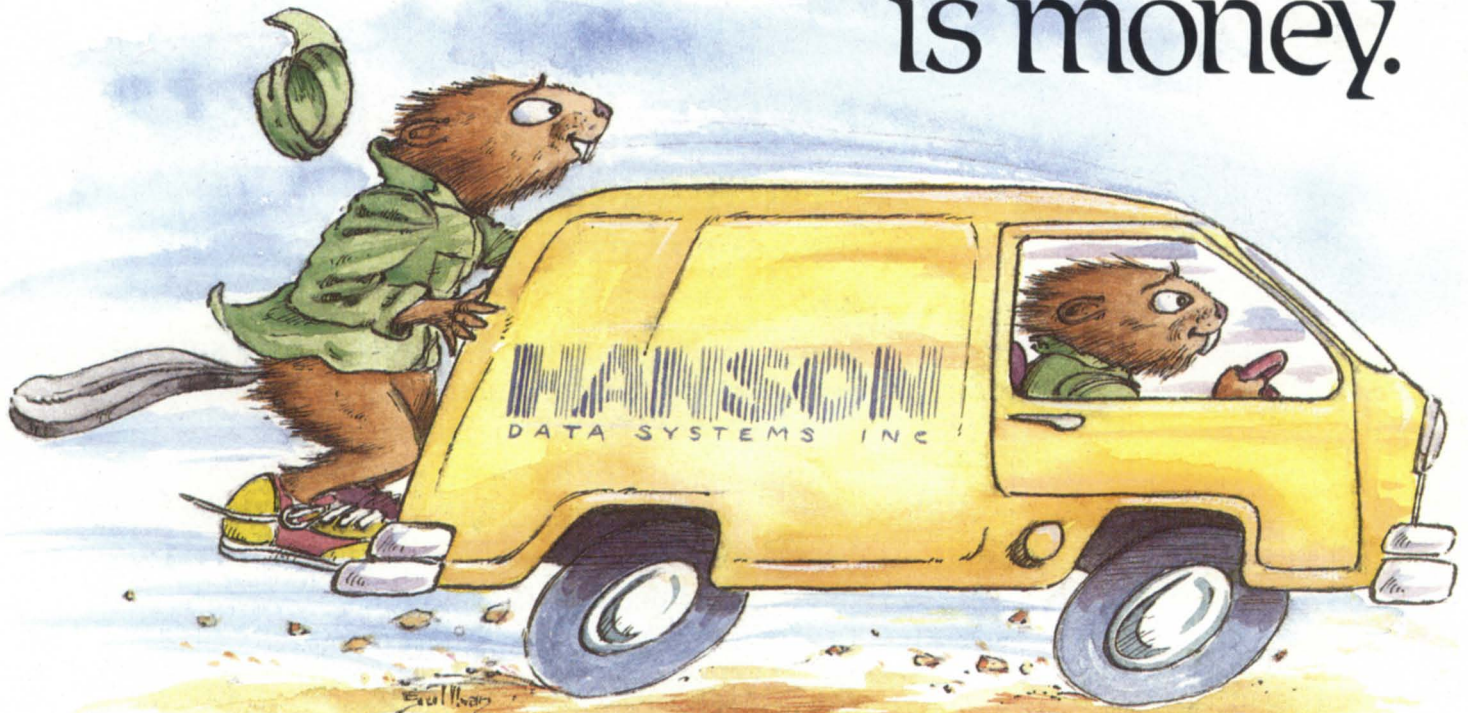
Zip Code _____

Mail to: MAXON COMPUTER SYSTEMS
INCORPORATED

575 Madison Avenue, Suite 1006
New York, New York
10022

85 Scarsdale Road
Toronto, Ontario, Canada
M3B 2R2

The only difference between Data General service and ours is money.



If you have Data General computer equipment, you don't have to use Data General maintenance service. Use Hanson's. We both have top-flight factory-trained service technicians. We both quote the same response time.

But we don't quote the same prices. *Our prices are as much as 40% less.*

In addition, we have an outstanding nationwide depot repair facility, with loaners and fast turn-around of any DG equipment from boards to systems. *Again, at prices as much as 60% less.*

What's more, we've become authorized distributors for a host of DG-plug-compatible equipment from leading manufacturers like CDC, Spectralogic, C. Itoh, NEC, Fujitsu, Zetaco, MICOM, FACIT, Data Products and Kennedy. Superior performers at attractive prices.

And we maintain them all. Which is more than Data General will do.

If you want to save a small fortune in service costs, call or write Hanson Data Systems, 60 Brigham St., Marlboro, MA 01752, (617) 481-3901. Outside Mass. (800) 225-9215

HANSON
DATA SYSTEMS, INC.

**Data General's Only
Single-Source Second Source.**