Mini News

News For The Employees of Data General

June 3, 1988

Data General Introduces CEO Gateway

Data General has introduced CEO MAILI, a CEO office automation gateway application that allows CEO customers to interchange mail and documents with TCP/IP-based systems. Using the TCP/IP mail standard called Simple Mail Transfer Protocol (SMTP), CEO customers can exchange mail and documents with SMTP-compatible operating systems such as UNIX, MS-DOS and ULTRIX.

"The foundation of our product strategy is to offer customers the most open communication environment possible," says Chris Stone, manager of Office Software. "CEO MAILI broadens our interconnectability, preserves CEO customers' investments, while offering path to standard software as their needs dictate."

CEO MAILI allows a CEO user to send electronic mail messages, CEOwrite, CEO Word Processing documents, and ASCII text files to a user utilizing SMTP standards. CEO users can use existing CEO electronic mail functions such as: sending a certified message, an urgent message, and a confidential message. CEO MAILI also allows SMTP users to send electronic mail messages and ASCII text files to CEO users. CEO MAILI enhances a range of existing Data General CEO document exchange protocols including: DG/X.400; CEO EXCHANGE PRODUCTS to MCI Mail, TELEX; and CEO PXA, Data General's PROFS exchange architecture.

CEO MAILI requires CEO Revision 3.00, and TCP/IP for AOS/VS Rev. 2.5. Pricing for CEO MAILI ranges from $687 for use on the ECLIPSE MV/1400 computer, to $5225 for the ECLIPSE MV/20000 Model 2 system.

Software Toolkit Integrates Workstations

PC Workstation Services (PCWS), a set of software tools that lets MIS or data processing staffs customize an integrated PC work environment, is now available from Data General. The software operates on the DG/

PC*I communications platform, introduced last year. PCWS offers "built-in" electronic mail functions, and access to host-based services such as electronic filing, mail and printing.

By defining "scripts" (macros), PCWS customers can integrate the MS-DOS-based word processing, spreadsheet, graphics and database applications that they have standardized on. PCWS customers can then link these applications to functions available in the host-based office system. The resulting environment blends the advantages of PC applications with the power of ECLIPSE MV/Family systems over a local area network.

"PCWS is a set of tools," says Chris Stone, manager of Office Software. "The software is ideal for large PC communities that are supported by a dedicated MIS or data processing staff who need a structured, consistent, and carefully managed software environment.

"PCWS targets organizations that are using the character-based IBM PC/AT, and are planning to integrate PC users more closely with departmental office systems. We see the integrated workstation market evolving, and dividing into submarkets, each of which calls for carefully-engineered product solutions. PCWS addresses the MS-DOS installed base of PCs, which will continue to represent the majority of PC users into the 1990s."

The PCWS workstation component is supported on the Data General DASHER/286, the IBM PC/AT, and qualified 100 percent PC/AT compatibles. The PCWS host component is supported on any Data General ECLIPSE MV/Family computer operating on AOS/VS Rev. 7.50 or later, and CEO Rev. 2.24 or later; XTS (XODIAC Transport Services) Rev. 5.31 or later, and WTS (Workstation Transport Services) Rev. 1.00 or later.

PCWS features also include:

• the creation of a cooperative client/server environment through the DG/PC*I network;

• the use of script (macro) features for direct access to MS-DOS applications, AOS/VS and CEO filing systems;

• full-featured local processing of electronic mail;

- a PC-oriented interface, including a multitasking environment manager, pop-up menus, moving-bar menus, and optional use of a mouse for "point-and select" style operations; and
- access to context-sensitive on-line help, interrupt function, calculator, mail, index, and filing functions.

Pricing for PCWS is $395 per user with a minimum initial purchase of a 50-user package for $19,750. The initial minimum purchase includes up to four days of Data General consulting and installation support. Additional PCWS purchases, following the initial purchase of 50, is $395 per user. An unlimited right-to-use license for ECLIPSE MV/Family system customers is available for $150,000.

A Strategic View For Bankers

Mike Evans, Data General's chief financial officer, recently addressed corporate bankers at meetings in Boston and New York City. The sessions were held to provide bankers with an update on Data General's product, marketing and financial plans. Mike's remarks centered on the company's product and marketing strategies involving proprietary and industry-standard architectures. Below are excerpts from his talk.

"On April 18 in New York City, Data General joined Motorola Corporation at their announcement of a very significant product — one that, from our vantage point, could change the computer industry over the next few years. On that day, Motorola introduced a new microprocessor, called the 88000 series. They also announced a consortium of companies that would be users of the new product, including Data General.

"We will use the Motorola 88000 series in future systems.

"But Data General was present at the Motorola announcement for another reason. Motorola announced that it had chosen Data General to develop the high-end bipolar implementation of the 88000 series architecture.

"In other words, Data General signed an exclusive technology agreement with Motorola to turn the basic 88000 chip — which operates at about 17 millions of instructions per second or MIPS — into a high-performance computer system, one that will allow system implementations operating in excess of 100 MIPS.

"Due to the fundamental economics of the 88000, we believe this new chip will become the dominant core building block for systems that run the industry-standard UNIX operating system. We also believe that the market is ready for a major change in technolgy.

"Historically, customer needs evolve in direct relationship to available technologies. We have seen what some have called three 'waves' in computing history — the mainframe, the mini and the micro.

"We believe that there's a new wave in computing on the horizon. And this wave will be based on industry standards.

"That's where the new Motorola 88000 chips come into play. Such new technologies will enable vendors like Data General to create standard commodity 32-bit processors which will offer price/performance superior to anything we have seen before.

"At the same time, industry standard UNIX will present an enormous opportunity for application developers to invest in a broad-based market. These developers can create for RISC-based systems the same kind of software market that helped to drive the PC market in the third wave of computing.

"This combination of significant price/performance advances coupled with a rapidly growing availability of application software will provide opportunities for industry participants and for customers.

Data General's Perspective

"Let me explain how Data General fits into this developing picture. We have two objectives:

"First, to continue to provide our customers with a strong and evolving line of proprietary systems.

"Second, to become the leading supplier of industry-standard computer and communications systems.

"We believe we have set logical and clear goals in each of our major operational areas to support this strategic direction.

Product Goals

"Our product goals are threefold. First, and foremost, we must continue to be the vendor of choice for our current customers by delivering superior solutions on proprietary products with the best return on investment. This includes delivery of successor products to today's ECLIPSE MV/Family of systems. In fact, the next few years will see the most aggressive ECLIPSE MV/Family announcement schedule ever. At the same time, we must rapidly develop and market the best top-to-bottom line of computer systems based on the latest RISC chip technology with the strongest adherence to industry standards available in the marketplace. And, we must also develop and market the best industry-standard networking and communications solutions.

"We are already making good progress in all these areas. In addition, we must provide, within the industry standard environment, the capabilities and special features that customers require regardless of whether they are primarily interested in industry-standard or vendor proprietary products.

Marketing And Sales Goals

"Our marketing and sales goals recognize both the importance of serving our existing customers and the need to capitalize on the opportunities provided by standards-based products.

"We have an important installed base of loyal customers using our proprietary products. We must continue to deliver superior compatible products that offer

the innovation and value our customers expect.

"We aim to provide systems that offer the easiest and most compelling environment for writing application software to industry standards. This will attract ,1e largest possible number of new applications written for our systems and will give our customers the benefit of current and future applications written for those standards.

"We also must make sure that we build the bridges that give customers of our current proprietary products the freedom to move with us into the standards world when they choose to do so.

Manufacturing Goals

"We believe that fourth wave companies will be characterized more as being horizontal integrators of core technologies and less as vertically integrated manufacturers.

"Our manufacturing goals, therefore, must reflect this long-term trend. We have made great strides in the use of automation in manufacturing and testing. We have done a good job with statistical measurement of vendor supplied components to assure quality, and we have developed strong vendor relationships in areas ranging from components to peripherals.

"We plan to use this experience to our advantage in the new competitive arena which will arrive with the standards-based market.

"We believe that the investments we have made ,1d the experience we have gained will be a tremenous advantage for us in the fourth wave, particularly ʾainst smaller companies with fewer and less developed resources.

Financial Goals

"We must also achieve our financial goals of increased revenues and profitability while we establish ourselves as a fourth wave company.

"We need to grow revenues faster than our major competitors, and maximize profitability on ECLIPSE/MV and AOS-based products.

"Increased revenues, combined with the cost controls we have put in place, will help Data General to be profitable while investing heavily in new developments. A profitable base of current systems is the means to afford the future systems.

Why Data General?

"Today, the question being asked most frequently of just about every company in our industry other than IBM and Digital Equipment is 'How is your company different than your competitors'? Our answer is clear.

"Data General will differentiate itself from vendors f proprietary products, such as IBM and Digital Equipment, by offering customers the advantages of industry-standard systems while providing them the return on investment inherent in the new RISC chip technology. Those advantages will be:

• access to industry-standard application packages,
• compliance with worldwide communications and networking standards,
• freedom to connect to other industry standard vendors' products, and
• maximum return on their investment.

"We will differentiate ourselves from others who embark on industry standard strategies by offering all of these benefits and features on the broadest and most-fully supported array of industry standard products with the purest adherence to industry standards in the computer business.

"The efforts of many of our smaller-sized or similar-sized competitors seem to be focused on providing industry standards in narrow segments of the market such as workstations. Many of these competitors are not large enough to have Data General's product line breadth and the resources to support industry standards for a broad base of customers.

"It is ironic that Data General, which has been perceived by customers of proprietary systems as too small and too risky compared to IBM and Digital Equipment, will be perceived as one of the most substantial vendors of standard systems.

"The marketplace is changing dramatically. This change represents an opportunity for Data General. Our challenge is to seize this opportunity — by capturing new applications, adding new customers, and aggressively growing our installed base."

ISV Agreements Signed For Financial Solutions

Data General has signed agreements with two new independent software vendors (ISV): International Treasury Systems and FAME Software Corporation. International Treasury Systems, of Cambridge, Mass., is a leading supplier of front-office trading technology for banks, brokerage houses and investment banks. FAME Software, located in New York City and part of Citicorp Information Services, offers an interactive, end-user econometric modeling system.

People

In SDD

Tony Saleh joins Data General as a senior software engineer, reporting to Charlie Suffin, a project leader in the AOS/VS Development group. Tony will help to develop software for advanced terminal controllers. He is a graduate of Worcester Polytechnic Institute where he received master's and bachelor's degrees in electrical engineering.

Chris Santini also joins the company as a senior software engineer. He reports to George Peters, a project leader in AOS/VS Development. Prior to Data General, Chris was with Dennison Manufacturing and Raytheon. He holds a bachelor's degree in computer science from Merrimack College.

Mike Rigby comes to the company as a thermal engineer, reporting to Manager Bob Neville. Mike will work on cooling mechanisms for future Data General products. Before joining Data General, Mike was with Grumman Aerospace and Eaton Corporation. He holds a bachelor's degree from Northeastern University.

In Human Resources

Janet Rich comes to Data General as a senior Human Resources representative, reporting to Manager Vic Becker. She will be responsible for the temporary services program and clerical recruiting. Janet most recently was with Gateway Personnel, an employment placement agency which specialized in office support. Prior to that, she was with Omni Personnel, and Costello and Erdlen. Janet holds an MBA degree from Northeastern University and a bachelor's degree from Gordon College.

Milestones

The following employees recently celebrated service anniversaries with Data General:

Westboro
Fifteen Years

Wayne Fitzsimmons	John Barstow
Richard Rahaim	Janice Downey
Ron Pipe	Chris Buxton

Ten Years

John Deluca	Christopher Colonero
Keith Williams	Arthur Nigro
George Bettencourt	Craig Lippman
David Liao	Mark Hamel
Susan Hunt	George Herman
George Vieira	Robert MacKenzie
Charles Foster	Charles Noyes
Karen Moussette	Gholi Tajiani
Donald Baum	Jan Martel
Alan Bacchiocchi	Gail Gagnon
Peter Simpson	Stephen Robsky
Thomas Wytiaz	Linda Kayla
Carol Daley	Joan Tuccillo
Paul Fernandes	Virginia Lands
Donald Logan	Patricia Vecchione
Kathryn Hart	Paul Crivello
Diane Mariano	Cheryl Fidler
Paul Gustafson	Phil MacDonald

Michael Roman	Thomas Colley
Christiane Merrow	Elvira Leandres
Arthur McIver	Walter Milestone
Nancy Riley	Robert Steele
Norma Rainville	Nancy Gaudette
Peter Doonan	Eleanor Cummings
Deborah Bertsaka	William Satchell
Robert Hutton	Ronald Smith
John Krawetz	Fernando Jorge
Kevin Driscoll	John Dumas
Carl Richards	Doug Haney
Paul Marcucci	Gail Casey
James Walsh	Louanne Howes

Southboro
Fifteen Years
Dave Wilson

Ten Years

Donald Richard	Ellen Mackey
Michael Duggan	Maria Figueiredo
Aldrich Humphrey	Allan Drouin
Julianne Nolan	Pamela Green
Daniel Vient	Michael Gauthier
Dennis McGarrahan	Anthony Capoccia
Barbara Williamson	Calvin Farrell
Neil Tumeinski	Eugene Ingano
Robert Wierzbicki	Roy Dupont
Frank Compagnone	Edmond Picard
John Murphy	Michael White
Maurice Valois	Anastacia Van Karssen
Deborah Feccia	James Guimond

Woodstock
Ten Years
Tom Cader

Cambridge
Ten Years

James Baldwin	Russell Connor

Durham
Ten Years

Robert Lehman	Phil Backholm
Mark Lippitt	Melvin Flowers

Benefits

Important Information On The Savings And Investment Plan

Mailings
Savings and Investment Plan statements for the first quarter of 1988 were mailed out to all employees

participating in the Savings and Investment program the week of May 9. If you have not yet received your statement, please contact your Benefits administrator.

Plan Eligibility

If you are a recently-hired employee at Data General, and will have completed 90 days of employment before July 1, you will be eligible to join the Savings and Investment Plan effective July 1. A packet of descriptive material should have been mailed to your home. If you have not received this information, contact your Benefits administrator.

Enrollment/Changes/Fund Transfer Deadline

Whether you are currently participating in the Savings and Investment Plan, or planning to enroll on July 1, you should be aware of an upcoming plan deadline. *Friday, June 17,* is the deadline for submitting all new enrollments and quarterly contribution changes to the Savings and Investment Plan. The enrollment forms (used for new enrollments, changes and fund transfers) must be returned to your local Benefits department by Friday, June 17 for enrollments/changes effective July 1. If you have any questions regarding the plan, contact your local Benefits administrator or Corporate Benefits department in Westboro.

SARs On The Way

All Data General employees will be receiving a Summary Annual Report (SAR) for the Business Travel nd Accident, Dental, Group Life and Health, Health Maintenance Organization, and Long Term Disability 'lans with their paychecks during the first two weeks f June.

The report contains financial information about each f the plans, and is required to be distributed to nployees in accordance with government regulations.

If you do not receive a report or if you have questions garding any of the information contained therein, ease contact Laurie Ross in the Corporate Benefits partment at extension 4559 in Westboro.

dical Leave Procedure

new procedure is now in effect for Westboro loyees to initiate a medical leave of absence. Med- al leaves are now handled in the Corporate Benefits department by the Medical Leave administrator.

In the past, employees were directed to the Health Services office for information and assistance in processing their leave. Now employees should contact Mary Strange the Medical Leave administrator. Mary, who is a registered nurse, will answer employee questions and assist them in completing the necessary paperwork. She is located in the Corporate Benefits 'epartment (MS-D138) in Westboro and can be reached at extension 4578. Mary suggests that whenever possible employees call first to set up an appointment.

Following are the basic steps employees should take regarding a medical leave.

Notify your supervisor/manager that you require a medical leave.

Provide Mary with any necessary information such as expected date of hospitalization, medical diagnosis, physician's statement and expected length of leave.

If it is necessary to extend your leave, contact Mary.

When you are ready to return to work, contact Mary at least three days before your scheduled return date.

On the day you return to work you must present Mary with a doctor's statement.

Although the occupational health nurses will no longer be handling medical leaves they will continue to be available from 8:00 a.m. to 5:00 p.m. Monday through Friday to treat employees for on-the-job injuries and minor illnesses. In addition, they will continue to monitor Westboro and the Sales and Systems Engineering offices for compliance with OSHA regulations; process Worker's Compensation claims; monitor possible health hazards; promote health awareness; and provide early intervention for such conditions as substance abuse and other emotional/family problems.

Training

The following courses are offered by Educational Services for employees who wish to enhance their skills with Data General systems and software.

- **ECLIPSE MV/4000 Field Maintenance (H148)** - Teaches how to install and configure a Data General ECLIPSE MV/4000 computer system; load and run diagnostic programs to verify proper system operation; and perform board-level maintenance by isolation of faults to the field replaceable unit. This five-day course begins Monday, June 20.

- **6026 Magnetic Tape Drive Field Maintenance (H223)** - Teaches how to operate and maintain the 6026 series magnetic tape drive subsystems, how to load, run, and interpret the appropriate diagnostics, and how to use the alignment and adjustment procedures. Also covers magnetic tape format, magnetic tape controller and tape programming. This three-day class begins Tuesday, June 28.

- **CEO 3.0 User (Including CEO Word Processing) (OA163E)** - This course helps users become familiar with the basics of CEO, including basic and advanced functions of word processing, features of electronic mail and calendar, and how to use the CEO merge function. This four-day class begins Monday, June 20.

- **AOS/VS Operator Training (SH109VS)** - This course is for AOS/VS systems users only. The student will be taught the effective day-to-day operation of an AOS/VS-based system including system startup, shutdown, monitoring and error recovery. This five-day course begins Monday, June 13.

- **INFOS II Utilization & Design (S306)** - This course is for AOS and AOS/VS system users. The student

will be taught the organization and features of the INFOS II file management system. This five-day course begins Monday, June 27.

Prior approval of your supervisor is required for course registration. Please call (tie line) 221-1647 to enroll in these classes or for further information.

Telephone Changes

As of Monday, June 6, the telephone tie line to reach employees within the Continuing Products Division and DG/Direct at 2400 Computer Drive in Westboro will be changed to 232 from 221.

Effective June 13, the telephone number for Data General Network Services in Rockville, Maryland, will change to (301) 590-3000. The tie line is 250. The tie line can be used in conjunction with employees' telephone extensions which are in the 3XXX series.

The telephone number of the Data General Telecommunications group, also in Rockville, remains (301) 840-7300.

Activities

Softball Standings

The following are the standings for the Data General Softball League through May 27:

Semi-Competitive A Division

	W	L	T	PCT	GB
Special Systems	3	0	0	1.000	–
Survivors	2	0	0	1.000	1/2
Runagades	3	1	0	0.750	1/2
Nuked	2	1	0	0.667	1
DG IMG	2	2	0	0.500	1 1/2

Semi-Competitive B Division

	W	L	T	PCT	GB
Bill Busters	1	0	0	1.000	–
Hit Men	1	0	0	1.000	–
Wellesley	1	3	0	0.250	1 1/2
DG Red Ties	0	1	0	0.000	1
Cancelled	0	2	0	0.000	1 1/2

Semi-Competitive C Division

	W	L	T	PCT	GB
Off-Base	2	1	0	0.667	–
Brew-Crew	1	2	0	0.333	1
ANTS	1	2	0	0.333	1
RDS	0	1	0	0.000	1
Mongrels	0	3	0	0.000	2

Recreational A Division

	W	L	T	PCT	GB
Base Invaders	4	0	0	1.000	–
The Fun Bunch	2	0	0	1.000	1
Zymotic	2	1	0	0.667	1 1/2
Bubbas & Bubbettes	1	1	1	0.500	2
Slugs	1	1	0	0.500	2
Cadavers	2	2	0	0.500	2
Fun Hogs	0	1	1	0.250	2 1/2
MV Sox	0	3	0	0.000	3 1/2
Swinging Bubatos	0	3	0	0.000	3 1/2

Recreational B Division

	W	L	T	PCT	GB
Eclipse Engineering	3	0	0	1.000	–
Mudslides	3	0	0	1.000	–
Misfits	1	0	0	1.000	1
Short Hops	2	1	0	0.667	1
Opponents	2	1	0	0.667	1
Byte Blasters	2	2	0	0.500	1 1/2
WCIF	1	2	0	0.333	2
Slug This	1	2	0	0.333	2
Comm-Bats	0	2	0	0.000	2 1/2
None of the Above	0	5	0	0.000	4

MARKETPLACE

FREE

Kittens, 5 wks old, 797-9036 (Worcester).

Kittens, 3 males, white & brown, ready 6/8, 28-2216 (Franklin).

CARPOOL

Need Ride, Marlboro to Southboro DG, 6:30 - 3:30, 481-2889 (Marlboro).

Rider wanted, for existing carpool, from Sturbridge, hrs 8:15-4:45, ext. 3070 or (413) 436-7071

WANTED

Roommate, share 3-bdrm house, $350+; 754-3846 (Shrewsbury).

Roommate, M/F, twnhse in Grafton, near Rt. 90, avail 6/1, $450+/mo., 839-7188 (Grafton).

FOR RENT

San-San, Jamaica, villa, prvt pool/beach/ tennis, staff for groups up to 8, off-season rates, $700 to $1350/wk negtbl; 368-1604 (Clinton).

New Duplex, Whitinsville/Northbridge area, 3-bdrms, 1.5 bths, bsmnt, deck, lndry hookup, 20 min to DG Webo, $750/mo. + util, avail 7/1, no pets, 234-4675 evenings (Whitinsville).

Martha's Vineyard, group rental, need members, 4-bdrms, 3.5 bths, sauna, w/d, 353-0224 (Edgartown).

White Mtns, condo, 2-bdrm, 2-bth, pool, tennis; 325-0092 (W. Roxbury).

'aterville Estates, summer rental, slps 6, ..door/outdoor pools, tennis, $350/wk; (603) 329-6499 (New Hampshire).

Londonderry, NH, 2-bdrm twnhse, 1.5 bths, w/d, a/c, fully appli, pool, tennis, min. to I93, available immed, $825/mo, 489-2980 (Belmont).

Merrimack, NH, lg 1-bdrm condo, appli, w/d hookup, w/w, pool, tennis, parking, $650/mo includes heat & a/c, or for sale at $84,000; 485-9288 (Marlboro).

Loon Mtn Village, NH, 3-bdrm twnhse, 2-bth, indr/outdr pools, VCR, cable, health club, tennis, wkend/negtbl, $450/wk; 384-3292 (Wrentham).

Franconia, NH, White Mtns, rental, slps 6-8, $300/wk; 366-7810 (Westboro)

West Yarmouth, cottage, 3 min. walk to beach, deck, inside shower, $350/wk; 835-6327 (W. Boylston).

Vacation condo, Disney/Epcot area, $400/wk, summer rates; 473-2143 (Milford).

Waterville Valley, NH, twnhse, slps 8, 2-bths, cable, golf, tennis, pool, $950/mo, $375/wk; $225/wkend; 687-7489 (Methuen).

Marco Island, Fla, Eagle Cay, frnshd 2-bdrm condo, 2 pools, cable, tennis, sailing, beach club, $500/wk; 6/19-10/31; 369-4685 (Concord).

West Dennis, yr rnd 3-bdrm, 2-bath, o/s shower, frnshd, w/d, minutes to Bass river & ocean, June-Aug., $595/wk; 583-8294 (Brockton).

Gloucester, summer rental, private dock on river, close to harbor & beaches; 332-5433 (Newton).

Conway, NH area, summer rental, wtrfrnt, boat slip, 4-bdrms, 2-bths, May & June, $400/wk; July & Aug., $750/wk; 263-4745 (Acton).

Summer Chalet, 3-bdrms, 2-bths, frnshd, walk to private beach, $275-$325/wk; 696-6065 (Milton).

New Seabury/Cape Beach, 4-bdrms, frnshd, ocean view, walk to beach/boating; June & Sept., $550/wk; July-Aug, $800/wk; 435-5148 (Hopkinton).

Dennisport, yr. rnd, 3-bdrm, enc. porch, o/s shower, cable tv, furnished, 7/10 mi. to beach, $595/wk, $395 off season; 562-3274 (Hudson).

Sunrise Lake, N.H., chalet, yr rnd, slps 8, $45/day mid-wk; $65/day wkends, $325/wk; 286-2653 (Revere).

S. Yarmouth, summer cottage, 2/10 mi. to ocean, 4-bdrm, 1-bth, deck, o/s shower, $525/wk, 5/88-10/88; red. rates May, June, Sept.; 568-0897 (Hudson).

Dennisport, yr rnd, 3-bdrm, deck, cbl tv, d/w, w/d, 2/10 mi. to Sea Street beach, $550/wk, up to 7/9 and after 8/13; 533-2184 (Medway).

Dennisport, summer rental, walk to beach, 3-bdrms, 2.5 bths, porch, cable, d/w, w/d, $900/wk, available up to 7/9 & after 8/27; 533-2184 (Medway).

Dennisport, efficiency w/patio, cable, pool, 2/10 mile to beach, $325/wk or $225/wk off-season; avail. long wkends, 435-3794 (Hopkinton).

Dennisport, 2-bdrm duplex w/deck, 1/10 mile to beach, $460/wk or $295/wk off-season; 435-3794 (Hopkinton).

FOR SALE

Southboro, 8-rm colonial, 3-bdrms, 1 acre, 2 car garage, sun rm, frplcd lvngrm, $269,000; 485-2783 after 5:00 p.m. (Marlboro).

Sleep sofa, queen, $325/BO, or swap for full size, 872-1668 (Framingham).

Carpeting, w/w, green, 13' x 20' w/pad, $50/BO; 791-7033 (Worcester).

Tennis rackets, Prince Spectrum comp 90, $99; Wilson ultra, 100% graphite, $50; Prince graphite 110, new, $145; 839-4463 (Grafton).

Items, sofa & love seat, green w/white velvet brocade, traditional, $300; 877-8610 (Framingham).

N. Attleboro Condo, 5-rms, appli, drapes, 1.5 bths, 2-bdrms, attic, $101,000; 695-5772 (N. Attleboro).

Werner extension ladder, 20', $60; 729-3264 (Winchester).

Frigidaire washer, B/O; 877-9030 (Framingham).

Items, Yamaha YC20 keyboard, $199; ptbl keyboard, $29; 754-3846 (Shrewsbury).

Boxboro Condo, 2-bdrm corner unit, eat-in kitchen, formal dining rm, 20 min. to Webo, $102,000; 264-0116 (Acton).

Pair of black mask love birds, w/cage, $150; 393-7929 after 6:00 p.m. (Northboro).

6-room Cape, Attleboro, 3-bdrms, vinyl siding, yr rnd enc. porch, $149,900; 339-6213 (Mansfield).

Bolens lawn/garden tractor, 5-spd, 11 hp, 38" mower, grass catcher, 42" snow thrower, weights & chains, headlights, elec. attachment clutch, $2800; 435-6780 (Hopkinton).

Embankment ranch, 8-rm colonial, 2.5 bths, eat-in kitchen, formal dining rm, 2 frplcs, hdwd flrs, ingrnd pool, 1 + acre, 20 min. to DG, $209,900; 881-2583 (Ashland).

Custom contemporary, N. Grafton/ Westboro line, 3 yrs old, 3-4 bdrms, 2.5 bths, formal dining rm, lg. lvngrm, eat-in kitchen, garage, 1 acre, $234,900; 839-9537 after 6:00 p.m. (Grafton).

Colonial, 8 1/2 rms, cathedral fmly rm, 4-bdrms, sun room, deck, eat-in kitchen, $260,000; 842-5161 (Shrewsbury).

'87 Hy-Line 32' premier travel trailer, a/c, deluxe furnishings, dbl bed, full width bthrm, roll-out antenna, telephone ready, 20' awning, $13,000; 529-6558 (W. Upton).

Items, gas stove, 36", propane, gold, $50/ BO; elec. h/w heater, SEPCO, $50/BO; painter staging, 28'L x 22"W, block & tackle, irons, alum. bed, $500/BO; 898-3405 (Westboro).

'86 Stingray, 17.5 ', Merc. 140 I/O, mooring cover, canvas, AM/FM/cass, CG pkg, w/'86 Calkins galv. trlr, $8200/BO; 879-4030 after 6:00 p.m. (Framingham).

Items, 24' pool, used 1 season, $500; 11 hp tractor w/mower & snow thrower, $750; deep fringe UHF/VHF antennas, amp, rotor, tripod, masts, $80; utility trailer $120;

(603) 749-1156 (Rollinsford, NH).

AUTOS

'71 Harley Davidson Sportster, custom chrome & paint, $2400/BO; 278-3202 (Uxbridge).

'79 Toyota Corolla SR5, 5-spd, htchbk, 112K mi., new brakes, orig. owner, $900/BO; 653-9534 (Natick).

80 Toyota Corolla wagon, 5-spd, AM/FM/cass., orig. owner, $2000; 366-4183 (Westboro).

'80 Toyota Tercel, 91K mi., red, auto, new parts, $950/BO; 250-8287 (Chelmsford).

'80 Saab, 2-dr, 4-spd std, a/c, 110 hp fuel injection, 30 mpg, new tires, $1850/BO; 870-9875 (Westboro).

'81 Fiat Brava, 4-dr, 5-spd, 80K mi., $500; 232-0047 (Brookline).

'81 Suzuki GS550, black, 4-cyl, 4700 mi., extras, $870/BO; 393-5638 (Northboro).

'81 Yamaha XS850, midnight special, low mi., $1189; 883-2464 (Bellingham).

'83 Toyota Celica GT, lftbk, w/4-spd auto, ps/pb, cruise, new tires & mflr, $4000/BO; 365-3107 (Clinton).

'83 Toyota Celica coupe, a/c, 5-spd, AM/FM, $5300; 747-1452 (Plymouth).

'84 Grand Prix, white w/burgandy velour int., 63K mi., V-6, loaded, $5995; 832-4390 (Auburn).

'84 Renault Alliance, 96K mi., needs work, $200; 533-4868 between 5:00 p.m. & 7:30 p.m. (Medway).

'84 Kawasaki KX80 dirt bike, w/2 helmets, boots, manual, asking $600; 435-5603 after 6:00 p.m. (Hopkinton).

'84 Chevy Celebrity, blue, 4-dr, 75K mi., V-6, 839-2437 (Grafton).

'85 Mazda RX-7, red, sport pkg, loaded, $7200; 829-5758 (Holden).

86 Mazda RX7, silver, luxury pkg, Alpine AM/FM/tape, Chapman, $11,500; 842-4710 (Shrewsbury).

'87 Kawasaki KZ1000, red w/gold pinstriping, new tires, mag wheels, $1500/BO; 699-2009 after 4:30 (N. Attleboro).

'87 Pontiac Grand-Am, coupe, 2.5 litre, 5-spd, 19K mi., $7500; 865-3031 (Millbury).

'87 Saab 900S, 5-spd, 3-dr, htchbk, front whl dr., $13,500; 829-4159 (Holden).

HOURS

Westboro Cafeteria, full breakfast, 6:30 a.m.-10:00 a.m.; full lunch, 11:30 a.m.-1:30 p.m.; open from 6:30 a.m.-3:00 p.m. for beverages.

Pizzeria, serving from 10:00 a.m.-2:00 p.m.

Pumpernickel's Deli, coffee & pastries, 6:30 a.m.-7:30 p.m.; full breakfast, 6:30 a.m.-10:00 a.m.; deli lunch, 11:00 a.m.-2:00 p.m.; take-out, 3:00 p.m.-6:30 p.m.; dinner, 5:00 p.m.-7:30 p.m.

3400 Computer Drive Cafeteria, full breakfast, 7:30 a.m.-10:00 a.m.; lunch, 11:00 a.m.-1:30 p.m.; open from 7:30 a.m.-3:00 p.m. for coffee & pastries.

Milford, full breakfast, 6:30 a.m.-8:30 a.m.; lunch 11:15 a.m.-1:15 p.m.; open from 6:30 a.m.-3:15 p.m. for beverages.

Southboro, full breakfast, 6:30 a.m.-10:00 a.m.; lunch 11:15 a.m.-1:00 p.m.; open from 6:30 a.m.-3:00 p.m. for beverages.