

Mini News

News For The Employees of Data General

August 7, 1987

Stock Bought At \$28.00 New Period Price Is \$27.25

Employees who participated in the Data General Stock Purchase Program, which ended on July 31, purchased stock at **\$28.00**, 85 percent of the average market price on July 31, the last day of the plan.

Data General stock certificates will soon be mailed to participants' homes. Anyone who expects to receive stock but does not by **August 20**, should first contact Employee Shareholder Services to verify purchase, then contact Morgan Shareholder Services Trust Co. at (212) 587-6447 to find out if the certificate was returned to Morgan as undeliverable.

Allow at least one week for certificate to be returned to Morgan.

For the August through January period, the opening day price was **\$27.25**, 85 percent of the average market price on August 3. Stock will be purchased at **\$27.25** OR 85 percent of the average market price on January 29, 1988, whichever is lower.

For your information, the average fair market value on **July 31, 1987** was **\$32.75**.

Richstone Named Acting Treasurer

Ellen Richstone has been named acting treasurer, reporting to Ron Skates, senior vice president for Finance and Administration. Ellen assumes responsibility for the Customer Finance area, in addition to her current responsibilities for the Stock, Cash Management, Corporate Finance and Investments, International Finance and Transfer Pricing, Trade Finance, Customs and Foreign Exchange departments. Ellen will have the fiduciary and signing authorities commensurate to the treasurer's position.

The Tax and Risk Management groups temporarily will report to Ron until a treasurer is named.

Ellen has been with Data General for six years. She was most recently assistant treasurer, a position she has held since April 1985. Prior to that, she was director

of International Treasury and manager of the same group.

Ellen received a bachelor's degree from Scripps College in California, master's degrees in international business law and international affairs from the Fletcher School of Law and Diplomacy, and an advanced professional certificate in finance from New York University's Graduate School of Business Administration. In addition, Ellen has attended Cornell University's Executive Development Program.

Data General Signs Agreements With VARs

Data General has signed a \$3.5 million contract with one of the company's major Authorized System Distributors, Southern States Cooperative. In addition, newly-recruited value added reseller (VAR), Comtech, will purchase \$3.4 million in equipment.

Southern States Cooperative's purchase includes ECLIPSE MV/2000 DC computers. Southern States Cooperative is one of the country's leading wholesale and retail suppliers of agricultural goods and services. Serving the farming community, the cooperative provides member farmers with crop seeds, feed grains, fertilizers, hardware and related farm equipment. ECLIPSE MV/2000 DC computers will be installed at each of the cooperative's 246 retail farm outlets to serve their needs for increased operating efficiency.

In addition, the agreement includes the ECLIPSE MV/15000 Model 10 computer and CEO comprehensive electronic office software. This system will further assist the cooperative in administration of its daily headquarter business. Within the next 12 months, the number of CEO users at the cooperative will increase from 100 to 350 users.

Comtech has signed an agreement to purchase 46 ECLIPSE MV/Family processors ranging from the ECLIPSE MV/2000 DC, ECLIPSE MV/7800 and ECLIPSE MV/7800 DC systems.

Nippon•Data General Wins Big In Japan

The 4,000 students enrolled at the Utsunomiya University in Japan now have greater access to information needed for research and classwork, thanks to the school's recent purchase of more than \$2 million of Data General equipment.

Before the purchase, the university's computer center supported a small number of students. Recently, however, the university began looking for a means to increase information access to a greater number of people.

Enter Nippon•Data General. When the company first entered the sale, it faced stiff competition from IBM, NEC, Hitachi, and Digital Equipment. After the second proposal and a demonstration, the competition to upgrade the school's computer center was narrowed to IBM, Hitachi and Nippon•Data General. In a demonstration, Nippon•Data General emphasized that the company could integrate the school's existing personal computers in a CEO comprehensive electronic office software system. At the same time, Nippon•Data General proposed the construction of an inter-campus network system. The school was so impressed with what it saw and heard that it bought the system from Nippon•Data General.

According to Howard Glassman, Marketing Support manager within the Japanese Business Development (JBD) group in Westboro, this sale stresses Data General's commitment to personal computer integration, networking and price/performance. Two ECLIPSE MV/20000 computers now comprise the heart of the school's new central data processing computer system, along with dedicated high-speed gateway servers and multiple communications servers. The gateway servers act as a link between the two local-area networks being used to connect computers at the university's two campuses.

Through the implementation of this system, the Utsunomiya University's computer center is now a true information processing center. The center can accommodate more users than ever before on the central system and can integrate personal computer users to the internal network.

"The Nippon•Data General agreement with Utsunomiya University highlights Data General's emphasis on CEO network integration, software solutions, and price/performance," Howard says. "The equipment and support involved in this project should serve the university's educational and informational needs for a long time to come."

Data General, E.F. Hutton Are Long-Term Partners

Brokers at E.F. Hutton branches across the country can now more quickly and easily access the kinds of financial information they need to help their clients,

thanks to its long-term partnership with Data General. Over the past 10 years, Data General has installed more than 375 systems, ranging from ECLIPSE MV/4000 computers to ECLIPSE MV/20000 systems, all working together to make E.F. Hutton employees better informed about financial matters.

According to Tom Kelly, who is a branch manager at Data General's office in New York City, this project has involved more than \$85 million in equipment and service. It has required constant use of what he refers to as the "Six Cs."

"This partnership has been successful because of six fundamentals," Tom says. "These factors are communications, cost/performance, corporate commitment, customer support, compatibility, and finally, Data General's CEO comprehensive electronic office software. Many employees have been involved with the E.F. Hutton project, and all have worked together to make it happen."

Advantages

The E.F. Hutton project includes ECLIPSE MV/Family computers which run CEO at the company's branch offices. Called the Branch Information Processing System (BIPS), the computers provide business communications, data processing functionality, and local office automation.

E.F. Hutton's Data General-based system allows brokers to gain access to several types of information at once, from one terminal. This provides brokers a window to all information needs, through which they may refer to research reports, margin issues, business and financial news and account information simultaneously.

"Data General has successfully brought information closer to the broker," says Data General's Art Ellsweig, account manager for the project. "At the same time, administrative personnel have all learned to use CEO, and they've come to rely on it in a short time."

Support

In 1983, when E.F. Hutton decided to upgrade its computer operations, it looked for a system which would be compatible with its existing set up of IBM Bunker Ramo terminals, mainframes and teletype machines. Data General was able to provide E.F. Hutton with a customized CEO package tailored to the brokers' needs, without changing the existing system extensively.

"More than 6,000 brokers have these Bunker Ramo terminals," says Steve Petrofsky, director of the Artificial Intelligence Technical Services group at Data General. "They are key to what a broker does. These machines directly supply stock information. E.F. Hutton did not want to replace these terminals initially, but wanted to be able to run CEO through the same terminal. Data General has accomplished that goal."

"Our efforts to integrate E.F. Hutton's existing systems are what they believe will provide the best tools for their employees," Steve says. "Together we will

continue to build an advanced workstation for the brokers.

"The tailored CEO package is easy to use, and will ensure a high level of performance. As far as we know, no other brokerage can offer a system this sophisticated."

In addition to the 6,000 brokers who use the new system, more than 14,000 E.F. Hutton employees use CEO software daily.

Employees Make The Difference

E.F. Hutton knew what it needed for its brokerage services. But it was Data General employees who knew how to deliver. According to Deb Greenberger, who has been responsible for coordinating employees needed to install and service E.F. Hutton's system, as well as train others to use the system, this project had more than 50 systems engineers and field engineers working together to make it all happen. Data General's Sales representatives, along with development and Marketing employees, also were on hand to make the project a success.

"The field engineers would typically show up on a given site two weeks before the systems engineers, to install the equipment," Deb says. "The systems engineers would then come and install the software. E.F. Hutton's office staff then had to be trained.

"The systems engineers, after meeting with the branch manager and branch office coordinator at that particular E.F. Hutton site, would train the administrative staff how to use CEO software. These training sessions would consist of lectures and labs, and were very intensive," says Deb. "The training sessions were tailored to fit their needs."

According to Deb, virtually every organization within Data General has been involved with the E.F. Hutton partnership.

"This has worked primarily because of the employee commitment and dedication. Trust has been built on both sides, making this sale very successful."

Unibol Promotes Compatibility

Data General has introduced the DG/UX Unibol software language. It is highly compatible with DIBOL-83, a simplified derivative of COBOL offered by Digital Equipment.

The introduction of DG/UX Unibol means that most business applications written in Digital Equipment's DIBOL language can run efficiently on the ECLIPSE MV/Family of computers under the DG/UX operating system. Existing DIBOL programs are quickly converted to the DG/UX Unibol language and executed on Data General computers with virtually no coding changes.

According to Ed Conner, director of the Software Products and Services Division, "DG/UX Unibol software allows DIBOL value added resellers and customers to take advantage of the power and flexibility of the

Data General computer environment, while preserving their investment in existing DIBOL systems. DG/UX Unibol software represents a cost-effective migration path for current DIBOL users."

Prices for DG/UX Unibol range from \$1800 to \$9100, depending on the processor.

Industry Marketing Shows Its Winning Edge



Using the theme "The Winning Formula for Computer-Integrated Manufacturing," Data General's Industry Marketing Division demonstrated front-running manufacturing planning and control, factory automation, engineering design and analysis, and administration solutions at the recent Advanced Manufacturing Systems (AMS) trade show in Chicago.

During the show, Data General featured a strong set of third-party manufacturing information and manufacturing resource planning (MRP) systems for repetitive manufacturing and job shops, financial systems for manufacturing, as well as the Data General DG/FMS Factory Management System.

According to Julie Doro, manager of Manufacturing Automation Marketing within the Industry Marketing Division, the AMS trade show has been in existence for more than eight years.

"For the first two years, we spent most of our time convincing people attending the show that yes, Data General does manufacture computers," Julie says. "Now, people are aware of our strong presence in the computer industry, and they know we are making an aggressive contribution to computer-integrated manufacturing, or CIM."

The show typically attracts nearly 10,000 people, Julie says, from manufacturing engineers to company presidents.

"We were very pleased with the caliber of people who attended. We see this show as one of the primary tools for increasing the awareness of our presence as a major supplier of manufacturing solutions," Julie says. "People are interested in what we have to say. Our Sales representatives have been booked since the show, with follow-up calls for interested customers."

Rod Griffith, manager of the Industry Marketing booth, agrees.

"The people who come to these shows are the decision makers," Rod says. "We see plant managers, directors of manufacturing and other upper level executives. They are the kind of people who can most effectively, and directly, have an impact on our success."

A Winning Combination

The media coverage of the show was extensive, says Julie, which was due in part to the Data General Team Tyrrell Formula One race car and crew on hand to underscore the "Winning Formula" theme.

The car was on display near the booth, and Ken Tyrrell, founder of the Tyrrell racing organization, was available for questions. Nigel Beresford, largely responsible for the design of this year's car, also spoke with customers. The AMS show was held directly following the Detroit Grand Prix, which helped peak interest in the car and Data General.

"It was a winning combination, having the car and Ken and Nigel there during the show," Rod says. "The car got people's attention, and when customers discovered that Data General workstations were used in its design, the questions started.

"Customers were intrigued by the incredible precision involved in designing and building a Formula One car. Many had specific questions. One man, in particular, races as a hobby and writes for an automotive magazine. He proceeded to interview Ken Tyrrell for the magazine.

"Having that kind of expertise in our booth strengthened our image," Rod says. "Ken and Nigel's expertise came across as Data General's expertise, as well. Customers walked away with the best possible image of Data General."

Winning The Race

The Industry Marketing group has been amply prepared to handle the customers' information requests since the actual show. Through the use of a bar code management system, names of show attendees interested in Data General have been compiled and stored on a database.

"By using the information on this database, we know the specific requests and interests of the customers at the show," says Rod. "In just a week after the show, customers received specific brochures about Data General's manufacturing solutions. We are better able to address particular areas of interest by having better access to lead information.

"We've been very aggressive in following up on the show. Our management system puts us a step ahead of our competition, and gives us an advantage," Rod says. "By being able to get information on our products and services out to customers so soon after the show, we stand a good chance that Data General will stay fresh in the customers' minds."

Treasury Employee Of Quarter 3 Named



Cindy Prockette has been named Treasury Employee of the Quarter for Data General's third quarter. A supervisor of the Cash Management department, Cindy has been with the company since 1980. According to Corporate Cash Manager AnnMarie Belforti, Cindy has been chosen for training five employees in the last quarter and setting up 14 accounts on spreadsheet. This process has cut the manual workload by 50 percent. Cindy is shown above receiving the award from Treasurer George McClelland. George, who has been with Data General for 15 years, will be leaving the company to pursue a similar position at Fidelity Management Research in Boston.

Employee Conference Center Open

Employees who need meeting space can now utilize the former Guest Marketing facilities in Building 14A. To better describe this area, it has been renamed the Employee Conference Center. If you need to reserve a room for a meeting, call extension 4660.

Food service will no longer be available for employee-only meetings. Food service for meetings between employees and vendors, or other business visitors, can be obtained only after acquiring the approval of a divisional vice president. The employee sponsoring the meeting is responsible for making arrangements for food service.

People

In Field Engineering

Jane Braley was recently appointed coordinator for Direct Line, which gives all Field Engineering employees the opportunity to submit questions, issues and concerns that relate to the company, the division, or their own job and environment. Jane is responsible for receiving all submissions, directing the question or suggestion to the appropriate vice president or director, and tracking responses.

An employee using the program may receive a confidential response from the executive most qualified to respond, or may be contacted directly by that person, if the employee authorizes an open response. An employee wishing to remain anonymous may also receive a response through the coordinator. In this case, only Jane knows the employee's name. Responses cannot be made to unsigned submissions. Those submitting queries to Direct Line can now expect responses within two weeks in most cases.

Jane joined Data General in December 1984. Before taking her new position, she was manager of Telemarketing in North American Field Engineering in Milford. She holds a bachelor's degree from Wheaton College, where she majored in psychology.

In Human Resources

Don Simpson has been named manager of Human Resources for the Americas Far East (AFE) organization, reporting to AFE Vice President Wayne Fitzsimmons with functional reporting responsibility to Don Bateman, vice president of Human Resources.

Most recently, Don has been Human Resources consultant for Manufacturing, responsible for coordinating the implementation of Human Resources programs in worldwide Manufacturing operations. Previously, Don was Human Resources manager for Data General-Southboro. He joined the company in 1981 following Personnel managerial positions with Borden Chemical and Chromalloy Standard Foundry division.

Don holds an MBA from Anna Maria College and a bachelor's degree in business from American International College.

Training

Educational Services is offering the following software and hardware courses to employees in August and September:

• **ECLIPSE MV/4000 Field Maintenance (H148)** - This five-day course teaches employees how to install and

configure a Data General ECLIPSE MV/4000 computer system; load and run diagnostic programs to verify proper system operation, and perform board-level maintenance by isolation of faults to the Field Replaceable Unit. The prerequisite for this course is H100/MV (Intro to DG 32-Bit Systems). This class starts on Monday, August 31.

• **ECLIPSE MV/10000 Field Maintenance (H168)** - This course provides a functional board-level overview of the ECLIPSE MV/10000 computer. It covers information flow and control functions in three levels; within boards, between boards and over system buses. The class emphasizes calling, running and interpreting the three levels of diagnostic programs used to troubleshoot the ECLIPSE MV/10000 computer. H100/MV (Intro to DG 32-Bit computers) is the prerequisite for this five-day course. This class will start on Monday, August 31.

• **Artificial Intelligence: A Programmer's Guide (SM502)** - This three-day course will provide an introduction to the problems, techniques and applications of Artificial Intelligence. This course emphasizes actual AI case studies which allow employees to learn from actual AI programs to solve engineering problems, diagnose disease, reason about assemblies, engage in English discourse and learn from experience. The prerequisite for this course is programming experience; no previous knowledge of AI or LISP is required. This class begins on Monday, August 24.

• **Communications Hardware Architecture (SM333)** - This course examines the concepts, architecture and characteristics of Data General communications hardware used on ECLIPSE and ECLIPSE MV computer systems. This course also provides information to those selecting operations and troubleshooting communications hardware. The prerequisite for this three-day course is DC131 (Introduction to Data Communications and Networking) or equivalent experience. This class starts on Monday, August 31.

• **AOS/VS Asynchronous Communications (SM527)** - This seminar describes AOS/VS structures that support asynchronous communications and explores how users can customize this interface. Standard Data General devices are used to illustrate AOS/VS data bases and the distribution of support responsibilities among system code and application programs. Interfaces to popular non-Data General communications packages and adding non-standard terminals to AOS/VS are also presented. This two-day course starts Monday, August 31.

• **AOS/VS Systems Performance for System Managers (SM524)** - This three-day seminar is designed for system managers who want to obtain the best results from their systems for the minimum cost. Information presented here will also prove useful in estimating capacity requirements for future system growth. S219/VS (AOS/VS System Manager) and system programming experience are the prerequisites for this course. This class starts on Tuesday, September 1.

Prior approval of your supervisor is required for course registration. Call (tie-line) 221-1647 to enroll in these or other classes. All classes will be held at the Education Center at 2400 Computer Drive in Westboro.

Have You Filled Out Your New W-4 Or W-4A?

The Tax Reform Act of 1986 requires that a new W-4 or W-4A be submitted to employers no later than October 1, 1987. Failure to comply with the law can result in a higher federal withholding. If a new W-4 or W-4A form is not submitted to a Data General Payroll site by October 1, the Payroll departments are required to alter employee exemptions according to the law. The law states that "if a new form W-4 or W-4A is not submitted, the employer must withhold if the employee is single, claiming one withholding allowance, or married claiming two withholding allowances, depending on whether the employee checked the single or married box on the most recent W-4 on file with the employer."

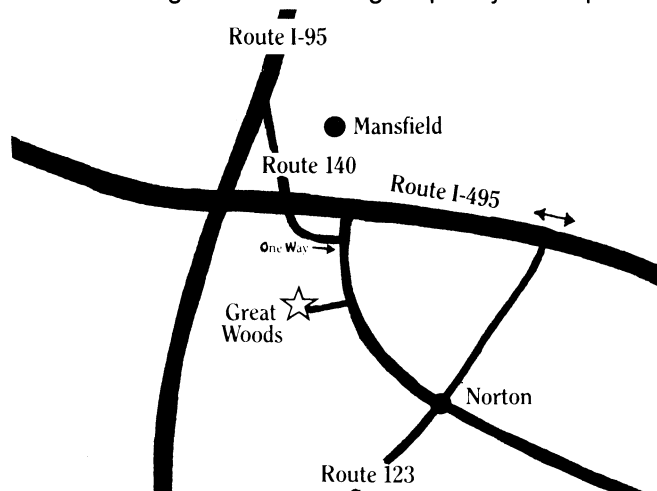
Employees can obtain W-4 and W-4A forms at the Payroll department. Should you need assistance filling out either form, the IRS, through its Taxpayer Service, can help answer your questions and provide you with additional information.

Activities

Great Woods Outing This Weekend

The Pittsburgh Symphony Orchestra will perform this Sunday, August 9, for Data General's third summer outing of the year. The concert, being held at the Great Woods Performing Arts Center in Mansfield, will begin at 3:00 p.m. Employees' seats for this performance are under the roof, so you can sit back, relax and enjoy the concert. Seven hundred employees have signed up for this concert, which will feature Gershwin and Bernstein classics.

Directions To Great Woods: To get to Great Woods, take Route 495 South to exit 11, onto Route 140. Turn right. Great Woods is less than half a mile down the road on the right. The following map may be helpful.



Anne Murray at Great Woods August 30

The Employee Activities Committee has tickets for the Anne Murray concert at Great Woods on Sunday, August 30. Tickets are \$25.80 and include dessert after the show. Seats are located center stage in section 6. If you would like to attend the show, send a check payable to Data General Activities Committee to Anne Murray at Mail Stop C-128 in Westboro. Please include a stamped, self-addressed envelope.

Data General Runners Compete In Boston Corporate Road Race

On a recent warm and muggy Thursday evening, 22 Data General runners joined 7,000 runners from other New England-based corporations to compete in the 4th annual Manufacturers Hanover Corporate Challenge. The 3.5-mile road race started and ended at Boston Common. The warm weather and crowded conditions made for somewhat slower-than-hoped-for times, but all participants enjoyed the race. Complete results for Data General runners are as follows:

Mark Whalley	17:08	John Leonard	25:08
Winston Chang	18:37	Pete Bixby	26:05
Peter Schnoor	21:34	Tom Stone	26:15
David Hager	21:49	Bruce Bridges	26:18
Rick Conway	21:50	Joyce LeBlanc	26:20
Walter Armstrong	23:15	Dennis Fitzgerald	26:38
Ross Dreyer	23:37	Doreen Mendall	26:55
Betsy Anderson	23:54	Chris Adams	28:29
Barbara Zack	23:59	Lori Boyce	29:30
Mark Bates	24:12	Blaire Martin	32:48
Maureen Mendick	25:02	Michael Lerner	36:20

The Data General Runners' Club plans to enter several more corporate road races this fall. Watch for details in the Mini News and on employee bulletin boards. If you would like information about joining the Data General Runners' Club, contact Betsy Anderson via CEO at host system IMG006.

Entries Now Accepted For Fall Dasher Races

Data General employees planning to enter the Dasher Races on **Friday, September 11**, have until **Friday, September 4**, to register. Entry forms should be sent to the Dasher Road Race, Mail Stop E-111 in Westboro as soon as possible. Entries will not be accepted after Friday, September 4.

Included will be 3-mile and 10-kilometer foot races, a 15.5-mile bicycle race, and a biathlon, combining the bicycle race and the 3-mile foot race. Bike race participants are required to wear hard-shell helmets.

Anyone interested in serving as a race day volunteer may contact Dasher Road Race Committee at Mail Stop E-111 in Westboro. The Dasher races are sponsored by the Data General Activities Committee solely for Data General employees.

Dasher Entry Form

Dasher Road Race Entry Form - September 11, 1987

(Please Print)

Name: _____

Location: _____ MS: _____

Extension: _____ Badge #: _____

Race Categories:

(Please check one in each category)

Male Age 35 or over

Female Under age 35

15.5-Mile Bicycle Race

3-Mile Foot Race

10-Kilometer Foot Race

Biathlon

Race Day Volunteer

T-Shirt Size:

(Please circle correct size)

S M L XL

I represent that I am in good physical condition and sufficiently trained to participate in the Dasher Road/Bike Race. I am aware of the risks which are inherent to this activity, and I am participating at my own risk. In consideration of Data General Corporation and the Data General Dasher Road Race Committee accepting this application, I hereby assume any and all risks which may be associated with this activity and hereby waive and release all causes of actions and claims for damages of any nature whatsoever which I may have against Data General Corporation, its employees, directors, officers and agents arising out of or connected with my participation in the activity.

Signature: _____

Date: _____

Return this race form to Dasher Race, Mail Stop E111 in Westboro no later than Sept. 4. **Incomplete forms will not be accepted.** The Dasher races are sponsored by the Data General Employee Activities Committee solely for Data General employees.

Data General Duffers

The following are the standings of the Data General Golf League as of August 3:

Match #12

"A" Flight

Team	Names	W	L	H	PTS
10	Reidy/Chambless	8	3	1	17
4	Cygielnik/Dodds	6	4	2	14
2	Liptak/Powers	7	5	0	14
9	Daily/Sharp	5	5	2	12
1	Duggan/Borglund	6	6	0	12
5	Stokes/Whitworth	5	6	1	11
8	Doucette/Gradilone	5	6	1	11
7	Parise/Ditullio	5	6	1	11
6	Frost/Eliott	3	6	3	9
3	Schwartz/Maziarz	4	7	1	9

"B" Flight

Team	Names	W	L	H	PTS
4	Morrell/Lawson	7	2	3	17
6	Goodwin/St. Marie	7	2	3	17
8	Ramstrom/Mueller	7	4	1	15
5	Frary/Hardy	6	3	3	15
10	Babcock/Dimambro	5	5	2	12
2	Dunbar/Milott	4	5	3	11
7	Pittman/Fleming	4	6	2	10
1	Kozlowski/Valof	4	7	1	9
9	Morawiec/McSorley	2	7	3	7
3	Paras/Gudgel	3	8	1	7

Low Net For August 3

"A" Flight

Frank Stokes 34

"B" Flight

Greg McSorley 31

Mini News is published weekly for the employees of Data General-Westboro. Material may be submitted for publication to Mary Anne Been at extension 4705 or MS A235. Data General - An Equal Opportunity Employer.

MARKETPLACE

FOR RENT

House, Dennisport, 3 bdrm, 2 bath, frpl, deck, walk to beach, avail August 22-29 & August 29- September 5, \$500/wk, 924-6271 (Watertown).

Condominium, Loon Mt, 2 bdrm, slps 6, pool/tennis, near attractions, \$300/wk, 788-0563 (Framingham).

Seagull Beach, 3 bdrm, W. Yarmouth, \$650/wk, 529-3434 (Upton).

Apartment, 3 bdrm, formal liv rm w/frpl, den, lg kitch w/pantry, laundry, 1 & 2 1/2 baths, 1st & 2nd flr in Victorian, \$875/mo + util, 485-5141 (Marlboro).

Town House, 2 bdrm, 1 1/2 bath, full basement, kitch, liv rm, \$700/mo, 853-2966 (Holden).

WANTED

Roommate, male, non-smoker, to share 3 bdrm town house, \$269/mo incl heat & 1/3 util, 870-0473 (Westboro).

Two Roommates, to share 5 bdrm house on lake, avail 9/1, 1st & last mo rent required, \$325/mo, 651-3927 (Natick).

Roommate, non-smoker, to share 4 bdrm house w/1 female/1 male, 2 1/2 baths, dishwasher, laundry, cbl TV, 25 min to Webo, \$500/mo incl heat and hot water, 666-4864 (Brighton).

Babysitter, occasional eves, will pick up & return home, 754-2188 (S. Worcester).

Roommate, non-smoker, to share 4 bdrm house w/1 female/1 male, 2 1/2 baths, dishwasher, laundry, cbl TV, 25 min to Webo, \$400/mo + 1/3 util, 443-0561 (Sudbury).

FOR SALE

Items, Panasonic trntbl, receiver & speakers, dual trntbl, \$50/all, 756-5701 (Worcester).

House, 3 bdrm ranch, 2 full baths, full basement, 3/4 acre, 366-7184 (Westboro).

CB Antenna, vert coaxial, 21', w/mnt, \$50, 872-1668 (Framingham).

Ovation Legend Acoustic Guitar, \$425, 359-6192 (Medfield).

House, 8 rm split, 1 acre, pool, central air, 1 1/2 baths, newly painted, \$249,900, 359-6192 (Medfield).

Condominium, 2 bdrm, 2 1/2 baths, laundry, 1400 sq ft, porch, AC, 20 min to Webo, \$121,000, 966-3125 (Bellingham).

Condominium, 2 bdrm, 1 1/2 baths, appl, w/w, laundry hook-up, pool, near Rt 9 & Mass Pike, \$138,900, 872-8342 (Framingham).

Items, rug, hi-pile, green, 11' x 11', BO; blue porcelain lav sink, w/fixtures, BO, 473-4347 (Milford).

Canopy Bed Frame, French Provincial, twin sz, \$150, 366-8993 (Westboro).

Macintosh Computer, w/one meg RAM, hard disk, printer, software, extras, \$1800, 754-3846 (Shrewsbury).

Whirlpool Dishwasher, built-in, 3 cyl, \$100/BO, 872-7902 (Framingham).

House, 3 bdrm, 2 bath, scr porch, deck & patio, 3 car garage, 2.3 acre, walk to beach/schools, 456-3752 (Harvard).

Turntable, Denon DP-7F, fully-auto trntbl, w/Ortofon cartridge, \$250/BO, 853-0937 (Holden).

House, 3 bdrm split, 1 1/2 baths, 2 frpl, hrdwd flrs, garage, 1 acre, by owner, \$144,500, 865-4934 (Millbury).

Owens Cabin Cruiser, w/fly bridge, \$4000, 667-5529 (Billerica).

Colonial House, 8 rm, 4 bdrm, 2 1/2 baths, frpl, scr porch, 1 acre, \$219,000, 478-4588 (Milford).

Items, fur coat, blk, \$50; drums, Tama 5 pc white, roto-toms, + acces, \$1500; turntable, Sony PSLX-2, \$75, 485-4007 (Marlboro).

Bedroom Set, dresser w/mirror, 5 drw chest, hdbd, nightstand, you pick up, 792-1980 (Worcester).

House, gambrell, 9 rm, 1 acre, priv yd, must sell, \$210,000, 839-6493 (Grafton).

Red Sox Tickets, 4, August 15, Texas Rangers, upper-box seats, 481-1540 (Marlboro).

Washing Machine, Hotpoint, 2 spd/cycle, \$75, 359-9832 (Medfield).

House, New Boston, NH, saltbox, 4 bdrm, 2 1/2 baths, 2 car garage, new construction, \$195,900, 473-2120 (Hopedale).

Condominium, Westboro, 2 bdrm, 2 1/2 bath, 2 car garage, appl, 10 min to Webo, \$150,000, 529-6116 (Upton).

Truck Camper, 8ft, slps 4, 3-burner stove, sink, ice box, hard wood cabinets, incl camper jacks, \$400/BO, 365-5324 (Clinton).

Items, 2 snow tires, B78-13, mtd, balanced for Colt/Plymouth Arrow; suspended ceiling tiles, 100 + pcs, \$1/ea, 842-6872 (Shrewsbury).

English Tudor/Split, formal lr, dr, cath. ceilings, 3 bdr, 1 1/2 bath, garage, frpl, unfinished basement, landscaped, \$175,000, 842-6872 (Shrewsbury).

AUTOS

'74 **Chevrolet Malibu**, 4 dr sedan, new radials, 350 eng, \$400/BO, 481-2122 (Marlboro).

'75 **Chevrolet Impala**, 4 dr, AM/FM, PS/PB, 66K mi, \$750, 485-4007 (Marlboro).

'76 **Kawasaki KZ400**, 8K mi, needs carb & gas tank, \$100; radiator & alternator for '76 Honda Accord, \$20/\$15, 881-2246 (Ashland).

'77 **Saab 99GL**, 4 dr, 113K mi, \$1200, 779-5353 (Bolton).

'77 **Ford 250 Truck**, auto trans, solid frame, AM/FM stereo, \$1800/BO, (603) 868-6658 (N. Hampshire).

'77 **Dodge Aspen SE**, slant 6, AC, front/rear spoilers, Crager mags, blue w/white landau rf, new paint, \$1200/BO, 481-4944 (Marlboro).

'77 **Buick Skylark**, rebuilt eng, auto, AM/FM, \$500, 393-7740 (Northboro).

'77 **Toyota Corolla Wagon**, 4 dr, 4 spd, hi mileage, \$300, (401) 944-1530 (Cranston, RI).

'78 **Honda Accord LX**, '79 eng, snrf, 5 spd, AM/FM, needs clutch, \$900, 393-7740 (Northboro).

'78 **Datsun B210**, auto, AC, stereo, 59K mi, \$1595/BO, 478-4755 (Milford).

'80 **Volkswagen Rabbit**, deisel, 4 dr hatch, 48 mpg, extras, \$1100/BO, 853-0863 (Worcester).

'81 **Volkswagen Dasher**, 51K mi, 4 dr hatch, AC, 4 spd, \$1795, 839-3424 (Grafton).

'81 **Renault 18l**, 4 dr, 5 spd, 65K mi, \$1000/BO, 485-4007 (Marlboro).

'81 **Honda Civic Sedan**, 1500cc, rust free, new clutch, \$1295, 278-6984 (Linwood).

'81 **Trans Am**, T-top, loaded, 61K mi, \$5000/BO, 755-3003 (Worcester).

'82 **Chevrolet Chevette**, 2 dr hatch, 50K mi, standard, 839-6961 (Grafton).

'83 **Plymouth Reliant**, auto trans, 4 dr/cyl, 57K mi, AM/FM stereo, \$3500/BO, 685-2194 (Methuen).

'83 **Ford Escort GL**, 4 cyl/spd, 2 dr hatch, rear def/wiper, cloth int, \$2200/BO, 393-9329 (Northboro).

'84 **Nissan 200SX**, loaded, new tires, \$6500, 842-5144 (Shrewsbury).

'85 **Dodge Shelby Charger**, 2.2L, EFI turbo, blk/silver, snrf, louvers, AM/FM cass, 39K mi, \$6600/BO, 481-8596 (Marlboro).

'85 **300ZX**, T-top, AM/FM cass, AC, 5 spd, 36K mi, \$13,500, 870-1861 (Westboro).

'85 **Renault Encore**, AC, AM/FM cass, 35K mi, remainder 5 yr/50K warranty, \$4200/BO, 897-4836 (Maynard).

'85 **Volvo 740 GLE**, 4 dr, graphite, blk leather int, snrf, stereo/cassette, AC, \$14,950, 393-7756 (Northboro).

'85 **Mercury Grand Marquis**, 36K mi, AM/FM, AC, leather int, extras, 852-0121 (Holden).

'86 **Camaro**, Iroc-Z, 2K mi, red, loaded, garaged, must sell, 839-6961 (Grafton).

'86 **Toyota Supra**, targa top, red pearl w/leather int, loaded, 21K mi, nose & car cover, \$19,500/BO, 485-8433 (Marlboro).

'87 **Dodge Shadow**, turbo, AC, AM/FM cass, \$7500, 695-7744 (Plainville).

HOURS

Westboro Cafeteria, full breakfast, 6:30 a.m.-10:00 a.m.; lunch, 11:30 a.m.-1:30 p.m.; open from 6:30 a.m.-3:00 p.m. for beverages.

Pizzeria, serving from 10:00 a.m.-2:00 p.m.

Pumpnickel's Deli, Coffee & pastries, 6:30 a.m.-7:30 p.m.; full breakfast, 6:30 a.m.-10:00 a.m.; deli lunch, 11:00 a.m.-2:00 p.m.; Take-out, 3 p.m.-6:30 p.m.; dinner, 5 p.m.-7:30 p.m.

3400 Computer Drive Cafeteria, full breakfast, 7:30 a.m.-10:00 a.m.; lunch, 11:00 a.m.-1:30 p.m.; open from 7:30 a.m.-3:00 p.m. for coffee and pastries.

Milford, full breakfast, 6:30 a.m.-8:30 a.m.; lunch 11:15 a.m.-1:15 p.m.; open from 6:30 a.m.-3:15 p.m. for beverages.

Southboro, full breakfast, 6:30 a.m.-10:00 a.m.; lunch 11:15 a.m.-1:00 p.m.; open from 6:30 a.m.-3:00 p.m. for beverages.

MINI NEWS

All ads must be submitted in writing and include employee's name, home phone and extension number. Ads will be stamped with the time and date as they are received and will run on a first come basis. Send ads to Laureen Sasseville, MS A-235 or CEO SASSEVILLE L:MSIS03