Mini News

News For The Employees of Data General

March 27, 1987

Data General In Concert

Data General is taking its "show" on the road this year as "Data General In Concert," a travelling road show describing the company's products and strategies, opens in Chicago on April 8. Data General In Concert is an exhibition of Data General hardware and software that will take place within 8,000 square-feet of display booths, stages and demonstration areas. This showcase event will present to customers Data General as a team that is a viable business partner and will highlight the computer-based solutions the company offers.

Following the Chicago visit, Data General In Concert ʼ travel to New York City in June, and Los Angeles ،،.₌r in the year.

In Chicago, 35,000 invitations already have been sent out to local executives, inviting them to the Chicago Marriott Downtown, to see for themselves how Data General can make their companies more productive.

According to Peace Conant, coordinator of the two-day event, Data General In Concert will feature: executive seminars conducted by industry-leading consultants; a Corporate Capabilities area outfitted with computers, photographs, and videos; and a Solutions Demonstration area showing how a company can automate any department or business application.

Executive Seminars

One method of demonstrating the advantages of Data General products comes in the executive seminar sessions. Each day, five to six computer industry consultants will discuss changing trends and business requirements within the computer marketplace. The point of these seminars is to position customers to better understand their computing requirements.

Data General President Ed de Castro will lead a team of company executives in describing how the company meets these requirements. Ed's discussions of Data General strengths will be supported by Dick Camuso, ،ior vice president of Worldwide Field Engineering; Ray Fortune, senior vice president of International Marketing and Sales; Frank Keaney, vice president of North American Sales; Dave Lyons, vice president of

Group Marketing; Don McDougall, vice president of Industry Marketing; Bob Miller, senior vice president of the Information Systems Group and Herb Richman, executive vice president.

Corporate Capabilities

Upon leaving the presentations, customers will walk through the Corporate Capabilities area. Here, the Time Wall, a 36-foot-long by 8-foot-high mural of photographs, newsclips and corporate memorabilia will geographically represent Data General's history. Besides glancing at Data General's past, the Wall also will focus on the future with a section that depicts how software, telecommunications and artificial intelligence will come into play in the 1990s and beyond.

Customers will then turn a corner and enter the Technology Displays area. In this area, customers will be able to view how Data General products work in a multitude of business environments. The area, complete with computers and audio visual aids will give executives a realistic picture of how Data General equipment can fit into their businesses.

To supplement the product demonstration area will be the Video Wall. This is a collection of 16 video monitors running testimonials from satisfied customers affirming the benefits of Data General products. Data General executives add to these video presentations, explaining their views of the company's future.

Solutions Demonstration

And if that is not enough, then customers can step into the Solutions Demonstration area where an imaginary company has been created. "The Limitless Potential Corporation" is comprised of 35 workstations that help the company automate and integrate all of its departments and business applications. The industry marketing area demonstrates Data General's commitment to its six target markets of banking, brokerage, health care, insurance, manufacturing and petroleum, with booth displays.

Musical Theme

According to Peace, Data General In Concert aims to create something different from an ordinary trade show.

"Customers will get a chance to meet the team behind Data General as well as closely interact with Data General products," says Peace. "By providing a carefully orchestrated performance customers will experience 'Team Data General.' The corporate showcase will be creatively presented with a musical theme. The musical symbolism will come alive with several daily performances by musicians. A narrator will explain that just as solo musical performances can join together in symphony so too can Data General provide integrated computer solutions for improved productivity and efficiency."

Executive Briefing Center To Open Later This Spring

When Data General's Guest Marketing group at 4400 Computer Drive moves to 3400 Computer Drive later this spring it will acquire a new name - the Executive Briefing Center.

The 20,000-square-foot Executive Briefing Center, situated upstairs in the 3400 Computer Drive facility, will be a marketing and sales center, giving Data General a facility where customers and prospective customers can meet with Data General management and also view the company's wide range of products. The Center will be equipped with several million dollars worth of the latest Data General computer equipment.

According to Marlene Granderath, manager of the Executive Briefing Center, the center will bring to Data General a method with which to project the company's image to customers. The Center will have a large conference room, five smaller conference rooms, a Time Wall of Data General's history, a Technology Displays area of Data General's latest products, a Solutions Demonstration area for third-party software applications, two large demonstration areas for hands-on computer use, a customer lounge and an Executive Dining Room which will seat 80 people.

Conference Rooms

Within the Center will be a Conference Room seating 110 people. In order to serve as a theater the room is being outfitted with the latest audio-visual equipment. In addition to hosting large groups of customers, the room will be used for product announcements, computer-industry consultants' forums and a range of meetings involving people interested in Data General.

Five smaller group conference rooms are being furnished in board-room style, appropriate to their corporate use. The rooms will provide space for sales representatives to conduct business meetings with small groups of customers.

Discussing Data General products with customers in a conference room is just the beginning of the total picture of Data General products that is to be presented during a marketing session at the briefing center.

Time Wall

Adding to the customer's understanding of Data General will be a Time Wall. This 36-foot-long by 8-foot-high graphic depiction of Data General's lifespan will give viewers not only the company history but its future directions. The wall will be outfitted with lifesize sculptures, photos of past Data General events and products, and corporate memorabilia.

Technology Displays

Data General's product families will be exhibited in the Technology Displays area. Here customers will be able to see how each product meets a particular application.

Solutions Demonstration

Completing the picture of Data General offerings is the Solutions Demonstration area. Here third-party software applications for industries will be displayed and explained to interested customers. The demonstration will feature Data General products performing tasks within the banking, brokerage, health care, insurance, manufacturing and petroleum industries.

The Time Wall, Technology Displays and Solutions Demonstration areas also will be part of "Data General In Concert," an executive business show that will be conducted in several U.S. locations during the year. (See accompanying story.)

Demonstration Areas

Customers will have an opportunity to gain hands-on experience with Data General equipment in two demonstration areas of the Executive Briefing Center. In these areas, customers and Sales representatives can sit down together to use and discuss the products. More than $2.5 million dollars of computer equipment has been set aside this area.

Customer Lounge

Any waiting that customers have to do will be a thoroughly pleasant and truly Data General experience. The lounge will be equipped with courtesy phones and DATA GENERAL/One portable computers. The computers run a programmed hospitality guide introducing customers visiting Westboro to Data General and area hotels, restaurants and current events. The Executive Briefing Center also plans to publish a glossy guide with similar information.

Data Communications And Networking Focus On Future

The next couple of years for the Communications Systems Group were taken in hand recently when

Director Don Tocher and managers from the Data Communications and Network Division (DCND) met to outline long range plans. The group is responsible for developing and marketing industry-standard networking ...d communications products to allow Data General computers to communicate with each other and those offered by other firms.

During the meeting Don emphasized that, "while the division carries out its commitments to Data General's strategy of department-level computing, DCND will bring Data General new products which respond to the demand for corporate-level communications." This means that companies will be able to share computer-based data not only within their own corporations, but with other firms located within the same nation or internationally.

This mission is in synchronization with the business plans laid out within the Communications Systems Group (CSG). These plans aim to take Data General to the forefront of advanced networking, telecommunications and semiconductor technology.

During the meeting, a strategy to move from developing Data General proprietary-networks to those adhering to the International Standards Organization (ISO) was mapped out. ISO establishes standards or guidelines, for a multitude of products from wine glasses to computers. Its guidelines for networking products will ensure that computers of all kinds are able to share resources with one another.

Mark Townsend, manager of Open Network Systems development notes, "Basing our communication system products on ISO standards focuses our engineering talent on providing competitive products which at the same time address our customers' needs for ISO. For customers, this lowers costs and increases competitiveness."

In addition, making networks easy to manage and maintain is on the division's agenda. Louise Gerhart, manager of Network Management says, "We are now focusing on being a strong player in the network management arena. We will track evolving network management standards to position ourselves when these standards solidify."

Encouraging the division on its future course, Colin Crook, senior vice president of CSG, said, "The Communications Systems Group is becoming increasingly involved in private corporate information networks. This means bringing together a wide range of both computer and telecommunications skills. DCND plays a critical role in providing the fundamental capabilities for making this possible."

Operating Systems Conference

Software engineers from the Systems Development Division's (SDD) Operating Systems group (OS) recently received an up-to-the moment understanding of Data General's business strategies and product development goals following a two-day conference at the Training Center in Woodstock. The meeting gave the OS group time to discuss its directions. Time was also taken to confer awards to employees who have made significant contributions to the group. In the top photo is John Owens, manager of Operating Systems, who organized the conference. In the lower photo, Dave Markowitz, a member of the conference's awards committee team, makes an award to Rose Alicandro for her contribution to the Operating Systems group.

People

Finance Announces Appointments, Shifts in Responsiblities

Al Getz has been named corporate controller, and **Bob McBride** has been appointed assistant corporate controller for Financial Planning and Reporting. In addition, several changes in responsibility among division controllers have been made.

Al reports to Ron Skates, who is senior vice president for Finance and Administration, and is serving as chief financial officer until the position is filled. Al has been acting corporate controller as well as Worldwide Sales controller.

Seven division controllers as well as Bob McBride report to Al.

Bob, who was formerly the controller for Worldwide Manufacturing, is now responsible for Accounting and Reporting, Product Financial Analysis, Corporate Profit Planning, and a new Management Reporting Project. Reporting to Bob are Tom Herriford, director of Accounting; Mark Dean, director of Corporate Profit Planning; and John D'Andrea, manager of Product Financial Analysis.

The divisional controllers reporting to Al are:

Ken Ratcliffe, controller for the Information Systems Group. Ken will also be acting controller for Data General-Europe until a successor is named.

Art Franson, controller for North American Field Operations, which includes North American Sales and Field Engineering Field Operations, Domestic Credit, Data General-Canada and Field Accounting. Art was formerly controller for NASD.

Bob Banks, Field Engineering controller. Bob, who was formerly controller for the Customer Service Divsion, is responsible for division level financial planning, Field Engineering Accounting, and financial planning and control in support of the U.S. Logistics operations.

Ernie Hantavis, formerly Field Engineering controller, and now controller for the Communications Systems Group. He has responsibility for financial analysis, planning and control for acquisitions, Sunnyvale operations, Data General Network Services, Data General Telecommunications, and the Information Management Group.

Gary Elmore, controller for Worldwide Manufacturing, which includes domestic and international Manufacturing. He was formerly Far East Manufacturing controller.

Neil Rossen, controller for the Americas/Far East division, which includes Latin America, the Far East, Australia and New Zealand.

In Educational Services

Betty Anne Davis recently was promoted to Marketing manager within the Educational Services department. She will be responsible for all marketing functions for Educational Services, including product marketing and promotions. Betty reports to Richard Jaross, director of Educational Services.

Prior to her promotion, Betty worked as the Employee Training manager and as the DESKTOP Dealer Training coordinator, both for Educational Services in Westboro. She holds a bachelor's degree in history from the University of Massachusetts at Amherst.

In General Purchasing

Sharon Bedard recently was promoted to associate buyer within the General Purchasing department. She reports to John Hartjen, General Purchasing manager within the Manufacturing division. Sharon will be responsible for the purchase of supplies and utilities in support of the Westboro complex.

Prior to this position, Sharon worked as a secretary in both Group Planning and the Marketing group of Special Systems. Before coming to Data General, she served an internship with IBM. Sharon holds a bachelor's degree from Worcester State College.

In Human Resources

Beth Kuhn recently joined Data General as a Human Resources representative for Field Engineering in Milford. She supports Field Engineering Finance, Facilities and Woodstock-based employees. Beth reports to Human Resources Manager Maris May.

Prior to coming to Data General, Beth worked as a legislative analyst for the New York State Senate, a personnel representative for General Motors, and an employee relations intern for American Hospital Supply. Beth holds a bachelor's degree from Michigan State University and a master's degree from Cornell University.

Rick Bove has been named Compensation consultant for Manufacturing, reporting to Don Simpson, Human Resources consultant.

In his new position, Rick will be responsible for providing compensation direction and consultation to both domestic and international Manufacturing locations. He will be involved in coordination of local programs; the delivery of Compensation training; the administration of Salary Planning; and the development of organizational structures from a compensation perspective.

Rick has been Employee Relations manager at Westbrook for the past year and before that held a similar position in Apex. He joined Data General as a senior Human Resources representative at Westboro in 1983. Before that he was a human resources manager at M/A Com, Inc.

Rick received his bachelor's degree in economics and master's degree in labor relations from the University of Massachusetts at Amherst.

Vicky Hadjiyanis recently joined Data General as a corporate HRIS analyst within the Corporate HRIS department. Vicky reports to Ganne Desomery, manager of Corporate Benefits and HRIS.

Before Vicky began at Data General, she was employed as a personnel consultant for Minnegasco, Inc., and a personnel intern for Hennepin County Personnel. She holds a bachelor's degree from the College of St. Thomas and a master's degree from the University of Minnesota.

In Field Engineering

Gary Camiel has been promoted to senior Product Support Engineer within Field Engineering in Milford. He reports to Jim Gossett, manager of Technical Product Support. Gary provides technical support for large central processing units (CPU).

Prior to being promoted, Gary worked as an engineer for the Remote Assistance Center (RAC) and the Customer Support Center (CSC) in Norcross, a branch office specialist in San Francisco, and a senior field engineer, 'so in San Francisco. Gary's experience with Data General's CPUs, peripherals and systems spans ten years.

John Ruhoff has been appointed North American Field Engineering (NAFE) program manager, reporting to Julie Brownell, national manager of Field Support Operations, in Milford.

John will be responsible for the development, implementation and evaluation of programs in support of NAFE Field Operations' objectives. The primary focus of these programs will be on customer satisfaction, technical/administrative operations and hardware/software services.

John brings ten years of Data General Field Engineering and managerial experience to his new position. He was promoted to branch manager in 1984 and was responsible for the successful implementation of the St. Paul, Minnesota branch operation.

In Finance

John Nemtuda recently joined Data General within the Corporate Tax department as Finance manager of the State and Local Tax group. John will manage and administer Data General's state and local tax compliance program, including income, franchise, sales, prop-rty and miscellaneous taxes. He reports to Joseph Couture, manager of Domestic Tax.

Prior to joining Data General, John has had extensive experience in federal, state and local corporate tax administration and management with General Dynamic, Rockwell International, and Aluminum Co. of America. He also worked as a public accountant for Coopers and Lybrand.

John holds a bachelor's degree in business administration from Duquesne University.

In SDD

Girish Altekar recently joined Data General as a senior software engineer within the Small Operating Systems department. Girish reports to Section Manager Paul Woodbury.

Prior to coming to Data General, Girish was employed as a systems programmer for Burroughs. He holds a bachelor's degree from IIT in India, and a master's degree from Rensselaer Polytechnic Institute.

Benefits

Medical Coverage May Continue

Effective April 1 the provisions of the Consolidated Omnibus Budget Reconciliation Act (COBRA) will afford employees and their eligible dependents the opportunity to continue medical benefits beyond the date coverage would ordinarily cease.

The basic provisions of COBRA are:

• If your employment is terminated or your work week is reduced to a level where you are no longer eligible for benefits, you may continue coverage for up to 18 months.

• If you die or become divorced or legally separated, your dependents (spouse and children) may continue coverage for up to 36 months.

• If your dependent child no longer meets the definition of dependent (reaches age 19 or 23 if a full-time student), your dependent child may continue coverage for up to 36 months.

Under the new law, you or your qualified dependent have the responsibility to inform Data General of a divorce, legal separation, or a child losing dependent status. It is Data General's responsibility to contact you or your qualified dependent in the event of your death, termination of employment or reduction in work hours. Your election must be made within 60 days from the later of the date of the event or the date Data General notifies you of your right to continue coverage.

If you do not elect to continue coverage, your medical benefits will end on the last day of the month in which you terminate. If you do elect to continue coverage, you will have coverage under the same provisions as the medical program provided to other employees. You will not be required to provide evidence of insurability, but you will be required to pay the entire monthly premium plus a two percent administration charge.

Similar continuation provisions are already in effect for the Data General Dental Plan, since October 1, 1986.

If your benefit coverage should be affected by any of the above events and you would like to continue your medical coverage, you should contact the Corporate Benefits department in Westboro for enrollment instructions and cost information.

Open Enrollment Is Here

Open enrollment for the Data General Medical Plan and all existing HMOs will be held until March 31 for a coverage effective date of April 1. Any employee wishing to make changes regarding medical coverage, including transfers among HMOs and the Data General Medical Plan and addition of dependent medical coverage, should contact their Benefits Administrator by March 31 to obtain the appropriate benefit forms. These forms must be completed and returned by Wednesday, April 1.

There will be no additional HMOs introduced during this enrollment period. Another enrollment period will be scheduled later this spring for an effective date of July 1. All new HMOs will be introduced at this time.

Healthway Medical Plan, based in Brockton, will no longer be available as of April 1.

Courses Scheduled At Education Center

During the weeks of April 13 and 20, Educational Services will offer software and hardware courses to all Data General employees. All classes will be held at the Education Center, 2400 Computer Drive, in Westboro.

Software Courses

• *Data General FORTRAN 77 Programming* (S113) is a five-day course that teaches how to code, compile, load, execute and debug programs using Data General's FORTRAN 77. Experience in FORTRAN programming is the prerequisite for this course. Class begins Monday, April 13.

• *Getting Started with CEO Word Processing* (OA141E) introduces the fundamentals of CEO word processing, filing and printing. Typewriter keyboard experience is the prerequisite for this two-day course. This class is being offered on both Monday, April 20 and Wednesday, April 22.

• *Getting Started with CEO Spreadsheet* (OA146E) teaches how to effectively organize and analyze numerical data using CEO spreadsheet. Employees taking this one-day course should be familiar with the CEO system and keyboard. Class is held on Friday, April 24.

• *DG/SNA Application Design* (SM430) examines implementaion of DG/SNA on an AOS or AOS/VS system. Reviews IBM's System Network Architecture (SNA), shows how DG/SNA can emulate the IBM Physical Unit 2 with 3278, RJE and program interface, and demonstrates how to use this combination of Data General and IBM environments. The prerequisites for this three-day course are experience and training in AOS/VS to the system manager or system programmer level. Class starts Wednesday, April 22.

Hardware Courses

• *ECLIPSE S130, S200, S230 Field Maintenance* (H104) is a five-day course that teaches how to load and run diagnostics, perform installations and board-level maintenance through the operation, bus structure and organization of the ECLIPSE S130, S200 and S230 processors. The prerequisite for this course is H100. Class begins Monday, April 13.

• *AOS/VS for the Hardware Specialist* (H209) teaches the basics of the Data General AOS/VS operating system including system use, the Command Line Interpreter, startup, shutdown, monitoring and error recovery. Knowledge of 32-bit architecture and data processing concepts are the prerequisites for this course. This class runs from Monday, April 20 until Friday, April 24.

To enroll in any training program offered by Educational Services, call tie line 221, extension 1647. The prior approval of your supervisor is required for course registration.

Educational Services Employee Training Schedule

The following courses will be conducted by Educational Services at the Education Center, 2400 Computer Drive in Westboro. To enroll in any course listed below, call Central Registration at 221-1647. Supervisor's approval is required prior to registration.

CEO COURSES

Date	Course Title	Number	Days
3/30	Getting Started – CEO WP	OA141	2
3/31	Getting Started – CEO WP	OA141E	2
4/1	Intro – CEO Mail & Calendar	OA143	1
4/2	Advanced CEO WP Topics	OA142	1
4/6	Getting Started – Spreadsheet	OA146	1
4/7	Getting Started – PRESENT	OA145	1
4/8	CEO DRAWING BOARD & WORDVIEW	OA151	1.5
4/9	Getting Started – Spreadsheet	OA146E	1
4/20	Getting Started – CEO WP	OA141E	2
4/20	CEO Trainers Workshop	OA148	5
4/22	Getting Started – CEO WP	OA141E	2
4/24	Getting Started – Spreadsheet	OA146E	1
4/27	CEO Guided Learning Center *	CB100	5

SOFTWARE COURSES

Date	Course Title	Number	Days
3/30	AOS/VS System Manager	S219/VS	5
3/30	AOS/VS System Programming, Part 2	S310/VS	5
3/30	AOS/VS Operator Training	SH109/VS	5
4/6	COBOL Progr. with DG/SQL*	S117	5
4/6	CEO System Manager	S221	3
4/13	Data General FORTRAN 77 Progr.	S113	5
4/13	MV/2000 DC System Operator	S224	5
4/13	DG/SQL Utilization & Design	S317	5
4/20	COBOL Programming with INFOS II	S107	5
4/20	AOS & AOS/VS User	S209	5
4/27	Hardware Concepts for Software Professionals	S170	5
4/27	AOS/VS System Manager	S219/VS	5

TECHNICAL SEMINARS

Date	Course Title	Number	Days
3/31	AOS/VS System Perf. for Syst. Mgr.*	SM524	3
4/1	C Language: An Introduction	SM131E	3
4/7	AOS/VS System Perf. Workshop	SM412	4
4/22	DG/SNA Application Design	SM430	3
4/27	AOS/VS Enhancements (Rev. 6 & 7)	SM504	2

* *NEW*

Banking Industry Training Class

Data General employees are now better able to market the company's products in the banking industry, anks to the first Banking Industry training class, nducted at the Woodstock Training facility earlier this month. Enrolled in the class were 25 employees, including Sales representatives and systems engineers from a number of United States and Canadian Sales offices, as well as area staff from the North American Sales Division (NASD) and two employees from Data General/Europe.

The class focused on three objectives: to train employess in the business of banking; to present current solutions to meet banking needs from the Data General product line as well as from a variety of third-party vendors; and to acquaint employees with the Data General Banking Industry strategy and support programs.

Among the highlights of the class were a presentation on trends in the banking industry, and presentations by three Value-Added Resellers (VARS), who described their specific markets and products and trained the students in ways to deliver these solutions to customers.

A textbook, *Modern Banking,* and a simulation game "You're The Banker," supplemented by lectures given by the Banking Industry Marketing team, provided the basis for better understanding the business of banking.

The class was jointly developed and sponsored by Banking Marketing and Marketing Education.

Activities

Spring Dasher Races
Set for May 15

Get ready...set...go...Data General's spring Dasher races will take place Friday, May 15.

The traditional format has been changed somewhat. As before, the 3-mile and 10-kilometer foot races and the 15.5-mile bicycle race will be held. However, the biathlon, combining the 15.5-mile bicycle race and the 3-mile foot race will not be held until the fall Dasher races. Bike race participants are required to wear hard-shell helmets.

Watch for registration details in upcoming issues of the Mini-News.

Volunteer help is needed. People are needed for planning and race day positions. If you would like to help out, contact the Dasher Road Race Committee, by writing to Mail Stop E-111 in Westboro.

The Dasher races are sponsored by the Data General Activities Committee solely for Data General's employees.

Data General Caribbean Cruise:

The Data General Employee Activities Committee is planning a seven-day Caribbean cruise for Data General employees and their guests aboard the Cunard Line's "Countess" October 3. The fare, starting at $948 per person/double occupancy, will include roundtrip ground transportation between Westboro and Logan Airport, roundtrip air transportation between Logan and San Juan, Puerto Rico, all meals and snacks, a Data General cocktail party aboard ship, a welcoming bottle of champagne and on-board entertainment. The cruise will sail from San Juan to Tortola, St. Maarten, Guadeloupe, Antigua and St. Thomas. If you have any questions, contact Peter Faford at extension 6776 or Mail Stop D-232 in Westboro.

Uechi-Ryu Karate-Do

Data General employees will receive a 10 percent discount on the monthly tuition fee at the Uechi Karate School located in Framingham. For more information call 875-7977.

Team Sign Up For 1987 Softball Season

It is time for the Data General Softball League to start its season. The league will consist of 36 teams. Employees interested in playing should sign up according to the following procedures.

To register a team, fill out the form below and submit it to Joe Sullivan at Mail Stop D-126 in Westboro. A $25 team deposit is required at that time. Please make checks payable to Data General Softball League. The 1987 season fee is $250.

After 36 teams have signed up, any additional teams will be placed on a waiting list. Any employee unable to find a team should contact Joe Sullivan at the above Mail Stop. The sign up deadline is April 17.

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TEAM NAME................................
TEAM MANAGER.............................
BADGE #..................................
MAIL STOP...........EXTENSION............
ASSISTANT MANAGER........................
BADGE #..................................
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Softball team rosters are due no later than April 24. The minimum number of registered players for each team is 15. The team list should include the following:

1. Team name
2. Team managers and badge numbers
3. Players' names and badge numbers
4. League preferred: National or American

Return the team rosters to Paul Barker at Mail Stop 5-51A in Southboro.

Reminder

The 1987 season fee is $250. The balance of this fee, $225, is due in full by Friday, April 24. Mail checks to Joe Sullivan at Mail Stop D-216 in Westboro.

MARKETPLACE

CARPOOL
Ride , looking to join existing carpool or form new carpool from Brookline to Sobo/Webo. flexible, Katz x7093.

Ride , from Whitinsville to Westboro, Rosemary x5615.

Ride , from Marlboro to Milford, 8:00-8:30 to 5:00-5:30, Helen x2137.

FREE
Cats , 2 Manx cats; one orange nutured male; one female black not spaded. 481-6478 after 5:00 pm. (Marlboro).

Old English Sheepdog , well-trained; 4yr old. 393-3198 (Northboro).

FOR RENT
Cottage , York beach, 2bdrm; sleeps six, across street from beach, available June & Sept.,$275/wk; August $375/wk. 562-7439 (Hudson).

Apartment , Burncoat st. area; 1bdrm efficiency; fully appl.; air cond.; carpeted; separate entrance; ref. req.; $450/mo. incl. heat. security dep. req. 853-5961 after 5:00 pm. (Worcester).

House , Dennisport, 3bdrms; enclosed porch; deck; cable tv; walk to beach. $595/week. 562-3274 after 4:30 pm. (Hudson).

Apartment , 1st floor; 6 rms.; 3 bdrms; near Rts. 9/290. 799-6873 (Worcester).

House , Cape Cod; 3-bdrm. Near Seagull beach. West Yarmouth. $650/wk 529-3434 (Upton).

WANTED
Roommate , to share 2bdrm apartment in N.Framingham; non-smoking; prof. female; no cats (have one already). $190/mo & util. 877-7178 (Framingham).

Car Seat , For infant. 393-8861 (Northboro).

Roommate , to share 2bdrm apartment in Marlboro; pool, tennis, no pets non-smoker pref. $337/mo. heat & hot water incl. 485-5830 (Marlboro).

Item , Radial arm saw. 865-3667 (Millbury).

Summer Rental , House on lower Cape Cod near Eastham for one week. 6/27 thru 7/18 or 8/15 - 8/22. 965-0122 (Newton).

FOR SALE
Items , ski boots; womens; Koflach 450 airfit racing sz. 7 1/2 - 8 1/2; bright red; rear entry. $100/BO; Electric range; frigidaire deluxe 30 in.; $95/BO; lawn mower; Briggs & Stratton; 20 in. rear bagger. $95/BO. 393-6603 (Northboro).

Sofa , brown 8" sofa; $100; 4 matching walnut tables, 2 end tables, 1 30x30 square table w/drawer. $225/for all 4 pieces. 845-6268 (Shrewsbury).

Camera , Chinon; XL555; macro, power zoom; super 8 movie camera; used for 5 film cartridges. $75/BO 567-6882 after 7:00 pm. (East Boston).

Item , Braun 1/4 track reel-to-reel tape deck; 2 channel; 3 speed; 2 line input; 2 mike inputs; & much more. $750 473-5939 after 6:00 pm. (Milford).

Water Bed , Pine, king size; padded side rails; heater; pad incl. $250. 966-1463 (Bellingham).

Items , gas stove; 36 in.; suburban propane; gold, $100/BO.; hot water heater; electric; 80 gal. $75/BO. 898-3405 (Westboro).

Computer , Timex Sinclair 1000; 16k ram module; 3 cassettes; user manual incl. $100. 754-5916 after 6:00 pm. (Worcester).

Staging , painters staging; 28 x 22; aluminum bed; block & tackle; irons;. $500/BO. 898-3405 (Westboro).

Wedding Gown , White silk; sz. 10; pearl beading, train; drape shawl effect that ties into bow in front; sold for $1269; asking $900/BO. 756-9242 nights & wknds. (Shrewsbury).

Crome Rims , 4 - 14" w/wire baskets; all hardware incl. locks; fits most GM cars. 842-4083 (Shrewsbury).

Item , Tandy 1000 computer; 384 k memory; 2 disk drives; 10 meg harddrive; lotus 123 incl. 791-1551 (Worcester).

Bike , Mens ten speed columbia. 795-7968 (Worcester).

Bike , Girls 20" columbia; coaster brakes; hi-rise handle bars & banana seat. (childs handle bars, seat & training wheels avail.) $40/BO. 449-0055 (Needham).

Item , 4 inch rockwell benchtop jointer. $25/BO 234-9696 (Northbridge).

Micro Wave , Litton; full size; $125. 865-2678 (Sutton).

Electric Stove , Whirlpool, avacado green. $75/BO. 865-3667 (Millbury).

Tickets , Boston symphony tickets (2) for April 21st.@ 8:00; $38 for both. 235-1975 (Wellesley).

Cedar Chest , dark cherry veneer; cost $379; will sell for $275. 853-0889 (Worcester).

Ski Outfit , ladies; size M; never used; cost $600; sell for $400/BO. 366-5559 (Westboro).

Travel Trailer , "Free Spirit" 25'; self-contained; sleeps 7; 16' awning; water supply & waste holding tanks; 2-30lb. propane tanks; furnace; stove/oven; 6 cu. ft. refrig/freezer; shower/tub; storage & closet space. $5300/will negotiate. 435-5474 (Hopkinton).

Items , Minolta 700 programmable 35mm camera w/telephoto lens; 70-210 zoom lens; 50mm lens; flash & lens filters. $425 755-4642 after 6:00 pm anytime wknds. (Worcester).

Sailing Sloop , 19' O'Day; wknd model w/trailer; sleeps 2; main jib; boom cover & pulpit; 4.5 hp. Johnson Seahorse; compass head; incl. all req. coast guard equip. must sell. $6900 393-7294 after 6:00 pm. (Northboro).

Items , Antique Japanese army equip.; $100; Zoom Nikkor 35-70mm lens, $95 924-9150 (Watertown).

Water Pump , Craftsman premium 1/2 hp. jet water pump; 1yr old. $150/BO.; 1/2 hp. Myers pump. $25/BO 865-3667 (Millbury).

Cottage , Saltwater front - Cape Cod; 2bdrm furnished; 10x20 deck; w/access to Nantucket Sound. $145,000. 540-3176 (Falmouth).

House , 3-bdrm ranch, in-ground pool, 2-car garage, 1+ country acres, 10 min. to Rt. 495, $140,000. 883-1133 (Blackstone).

Condo , 2-3 bdrms, 2 baths, garage, x-tra storage, includes microwave & custom drapes, $142,000. 881-1529 (Ashland).

House , 8 large rooms in executive Northboro neighborhood, reduced to $189,900. 393-3285 (Northboro).

House , 6+ rms, 3 bdrms, cellar, garage, Rt. 27 (1/4 mi. from Rt. 3). 603-622-4224 (Hooksett, N.H.).

House , Country split-entry, 15 yrs old, 7 rms, inground pool, easy access to Rt. 290/2. 537-9636 (Leominster).

AUTOS
'68 Dodge Dart GT , slant six, 898-2373 (Westboro).

'74 Dodge Dart , slant six eng.; 120k mi.; moving must sell. $300/BO. 435-4887 (Hopkinton).

'75 Firebird Espirit , 350 V8; auto. trans.; pwr windows; 3 extra rims. Needs work. $500/BO. 366-4289 (Westboro).

'75 Ford Mustang , 2dr. hatchback; 4 spd.; AM/FM stereo; 67k mi.; $950/BO. 537-5129 (Leominster).

'76 Dodge Aspen Wagon , 6 cyl.; auto.; 278-6707 eves. (Uxbridge).

'76 Buick Estate Wagon , 9 passenger; AM/FM stereo; air cond.; power seat; has trailer hitch. 278-6707 eves. (Uxbridge).

'76 Datsun B210 , 2dr hatchback; auto.; reliable trans. $350. 865-9695 (Sutton).

'77 Datsun B210 , 2dr. hatchback; 4 spd.; new clutch, brakes, radiator; moving must sell. $750/BO. 366-0805 (Westboro).

'77 Saab 99 , 2dr.; AM/FM cass.; $1500. 867-9288 (New Braintree).

'78 Chevy Nova , 6 cyl.; 100k mi.; some rust. $500 528-6781 (Franklin).

'80 Buick Skylark Limited , 2 dr; auto.; AM/FM stereo; white w/blue interior/blue landau roof; 86k mi.; $2500. 473-6352 before 2:00 pm. wkds, anytime wknds. (Milford).

'80 Mazda 626 , 5 spd; 4 cyl; sun roof; AM/FM cass.; recent shocks & struts; high mileage. $1500/BO. 359-6503 (Medfield).

'80 Toyota Corolla , 4 dr; silver, auto. trans; A/C, AM/FM stereo $2400/BO 877-5149 after 7:00 pm. (Framingham).

'81 Honda Prelude , silver w/red int.; AM/FM cass. stereo; sunroof; new battery, brakes, exhaust; 70k mi.; $2800. 868-1718 (Durham, NH).

'82 Corrolla , 4dr sedan; auto.; no rust. Best offer 473-3256 (Hopedale).

'84 Jeep CJ7 , 6 cyl.; PS/PB; 4wd; AM/FM cass.; garnet w/blk hd tp.; 44k mi.; $7695. 755-0617 (Worcester).

'84 Buick Regal Limited , one owner; wire wheels; air cond.; $6495. (401) 949-3870 (R.I.).

'84 Ford Escort L , New England edition; 4cyl.; 2 dr. hatchback, auto trans.; 38k, AM/FM stereo; new radials. $3000 368-1432 (Clinton).

'85 Toyota 4X4 Truck , Grey w/custom Brahma cap. $7500 835-3410 (West Boylston).

HOURS
Westboro Cafeteria , full breakfast, 6:30 a.m.-10:00 a.m.;lunch, 11:30 a.m.-1:30 p.m.; open from 6:30 a.m.-3:00 p.m. for beverages.

Pizzeria , serving from 10:00 a.m.-2:00 p.m.

Pumpernickel's Deli , Coffee & pastries, 6:30 a.m.-7:30 p.m.; full breakfast, 6:30 a.m.-10:00 a.m.; deli lunch, 11:00 a.m.-2:00 p.m.; Take-out, 3 p.m.-6:30 p.m.; dinner, 5 p.m.-7:30 p.m.

Milford , full breakfast, 6:30 a.m.-8:30 a.m.; lunch 11:15 a.m.-1:15 p.m.; open from 6:3 a.m.-3:15 p.m. for beverages.

Southboro , full breakfast, 6:30 a.m.-10:00 a.m.; lunch 11:15 a.m.-1:00 p.m.; open from 6:30 a.m.- 3:00 p.m. for beverages.