

Mini News

News For The Employees of Data General

December 20, 1985

Data General Expands; Marks 10th Anniversary In Westboro

Data General will enlarge its headquarters space in Westboro with an expansion into an 86,000-square-foot building located at 3400 Computer Drive. The company has signed a 15-year lease with Frontage Road Realty Associates for this facility which will house some administrative functions now located at 4400 Computer Drive. The facility will be ready for occupancy this spring.

At a ceremonial ribbon-cutting held Thursday, December 19 at 3400 Computer Drive, President Ed de Castro stated that the leased space will enable the company to operate more efficiently through better space utilization, overall.

The event also marks Data General's 10th anniversary in Westboro. "It was exactly ten years ago this month that we purchased the site for our company offices," Ed said. "In cutting this ribbon today, we celebrate our 10th anniversary as a Westboro-headquartered company and renew our commitment to Westboro and to our future as an active corporate citizen."

Ed also announced donations to 10 Westboro civic and cultural organizations. "Each donation commemorates one of our years as a member of the Westboro community. We value our ties here and through these donations, we wish to thank the community and its residents for the support we have enjoyed."

Data General publicly thanked the Westboro community through full-page ads in this week's editions of the local weekly newspapers: the "Westboro News" and the "Voice." A copy of the ad is reprinted on the back page of today's *Mini News*.

Social Security Deductions To Increase In 1986

The Social Security (FICA) deduction from employees' paychecks will be higher in 1986 than this year. The 1986 tax for employees will be 7.15 percent, compared to 7.05 percent for 1985. In addition, the wage base - the maximum amount of earnings on which Social Security taxes are paid - rises from \$39,600 to \$42,000 for 1986.

Employees will notice a slight change in their Social Security deductions in each paycheck. For those earning \$42,000 or more, the maximum Social Security contribution for 1986 is \$3,003 or an increase of \$211 from this year.

Data General also will pay more into Social Security in 1986 since the company matches, dollar for dollar, Social Security taxes paid by the employee.

Holiday Cheer

Employees are reminded that Tuesday, December 24 and Wednesday, December 25 are company-paid holidays. New Year's Day, Wednesday, January 1, is also a paid holiday for Data General employees.

Time cards for the week ending Saturday, December 28 will be distributed with the paychecks on Thursday, December 26 and will be due back in Payroll by 3:30 p.m. that same day. Paychecks will not be issued any earlier than Thursday, December 26.

Due to the holiday schedule, the next issue of *Mini News* will appear on Friday, January 3, 1986.

Alan Law Named Director of Industry Marketing



Alan Law

Alan Law has been named director of Industry Marketing within the Information Systems Division (ISD), reporting to Dave Lyons, acting vice president for the division.

In this new position, Alan is responsible for directing Data General's key strategic thrust into newly-identified vertical market areas, such as financial, service and manufacturing/distribution industries. According to Dave, "This new emphasis on solution selling to focused industries is the next logical step in Data General's business automation strategy."

Alan joined Data General in 1980 as Regional Sales manager for the United Kingdom. Since 1983, he has been Marketing director for Data General-Europe, based in Paris.

Prior to joining Data General, Alan held sales and management positions at IBM for 10 years.

He holds a bachelor's degree in economics and statistics from Queens University in Belfast, Northern Ireland.

Time Division Multiplexor Allows For High-Speed Communication

Data General recently introduced the Model 5095 Time Division Multiplexor which allows multiple terminals or peripherals to transmit simultaneously over a single communications line. Designed for the Data General communications environment, the Model 5095 supports data transmission speeds of up to 9600 bits per second.

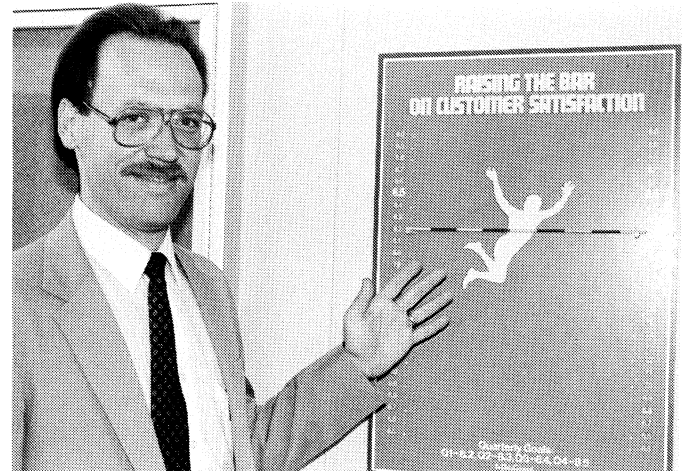
The Model 5095 is targeted at CEO Comprehensive Electronic Office software users and other applications requiring connection between remote Data General terminals and the host computer.

Multiplexors provide a cost-effective method of distributing information to customers. With the Model 5095 Time Division Multiplexor, Data General now offers its users the capability to connect terminals

and devices more efficiently than with the traditional direct terminal to computer approach.

The compact Model 5095 Time Division Multiplexor is priced at \$995, and available for delivery in 90 days.

Raising The Bar To Gain The Competitive Edge



Wally Lewis, programs manager and coordinator of the Raise The Bar program recently launched within Field Engineering, displays a poster of a pole vaulter which is symbolic of Field Engineering employees working towards the 8.5 customer satisfaction goal.

Raising the bar a notch is the champion pole vaulter's ultimate challenge. Athletes must mentally and physically prepare for breaking records. Like the pole vaulter, Data General sets high standards in providing its customers with top-quality, low-cost products and service that make Data General an industry leader. That is why customer satisfaction with Data General and its products is the company's main priority and goal.

In keeping its commitment to the pursuit of excellence, Data General Field Engineering recently launched a campaign to "raise the bar" on customer satisfaction. A new customer satisfaction goal of 8.5 on a scale of 10, determined by recent surveys conducted by market research groups, was set to reinforce the company's position as a provider of high level service. Since the initial kick-off of the campaign, employees already have increased the customer satisfaction level to 8.2.

Says Bill Bentley, vice president, North American Field Engineering, "The bar has been raised to 8.5. We will attain this goal through a series of programs designed to enhance customer satisfaction. As part of the 8.5 campaign, we will make structured visits to determine customer satisfaction levels, deliver customer sensitivity training to all employees, improve on-site maintenance response time, enhance software support and deliver a periodic maintenance program designed to provide maximum machine

availability. I am counting on all employees within Field Engineering to carry out these programs and deliver the highest level of customer satisfaction in '986."

Top-notch customer support, including enhanced customer support, is a major part of the 8.5 campaign. The Customer Support Center in Norcross, Georgia assists thousands of customers in operating their computers at maximum availability. The center's staff of 200 hardware and software support employees provides time-saving, cost-efficient service assistance and information to customers 24 hours-a-day. When availability and uptime is consistently delivered along with sensitivity and good communications, customer satisfaction levels will increase.

However, maintaining customer satisfaction means more than just keeping customers' computers running smoothly. It means effectively handling customer issues and concerns with care. Field Engineering employees are being trained in customer sensitivity, focusing on the most effective methods of interacting with customers on behalf of the company. In addition, Field Engineering Branch managers from across the United States have been equipped with a comprehensive package to present to customers prior to installation of their computers. The package is complete with flip charts and a slide program to explain maintenance procedures and familiarize Data General customers with the levels of service provided by Data General Field Engineering.

In line with the Raise The Bar campaign strategies now underway throughout the division, an eight-minute video tape emphasizing the importance of customer satisfaction is being shown at all locations. The tape features Frank Silkman, Worldwide Field Engineering senior vice president; Bill Bentley, North American Field Engineering vice president; Tony Nicoletti, vice president of Field Engineering Support; and Fred Cochrane, vice president of Field Engineering Services. Further, to keep the program in the minds and eyes of employees, they have received key chains, posters and buttons bearing the Raise The Bar logo.

Goal Set To Strengthen Position

Raise The Bar first began in November 1984 when the division examined its position on a variety of hardware service offerings through surveys conducted by market research groups. It found that some competitors were actually beginning to gain on Data General. Data General had a rating of 7.8, and it was decided that there was a need to strengthen its position. Through setting a high customer satisfaction goal of 8.5, Data General could continue to offer the level of support that meets the needs of the ever-changing marketplace.

Says Wally Lewis, Customer Satisfaction Programs manager, "The bottom line, of course, is that we are looking at every aspect of what must be

done to increase customer satisfaction and we are using every vehicle available to achieve that. With the field and headquarters working as a team, we are off to a super start for realizing our 8.5 goal. As the year progresses, our momentum will continue."

Field Engineering has started the ball rolling, but achieving the highest level of customer satisfaction is the job of all Data General employees. The new goals can only be reached through the dedication of employees, company-wide, working together to "raise the bar."

From Boston To Norcross, In Recognition Of Service



On behalf of Northeastern University's Data General system users in Boston, Jim Foxworthy, director of Data General's Customer Support Center in Norcross, Georgia, presents a "Boston" mug to Customer Support Representatives Sheila Speltz (left) and Lorri Charzenski. The mug is a token of thanks for Sheila and Lorri's special assistance in providing quick responses to Field Engineering service requests from the college. Jim received the gifts from Northeastern University during the North American Data General User's Group conference recently held in Boston.

People

In Purchasing...

Al Regina has been named manager of General Purchasing, responsible for purchasing Westboro and Manchester requirements as well as managing

the Field Purchasing program for Area Sales offices throughout the United States. Al reports to Dean Sasek, manager of Indirect Purchasing. Al has been with Data General since 1981. He previously worked at Combustion Engineering in Windsor, Connecticut. He holds a JD from Western New England College in Springfield, Mass. and a BA from the University of Hartford in Connecticut.

Also reporting to Dean is **Robert Goodman**, manager of Major Acquisition Purchasing. Robert is responsible for Data General-Westboro major purchases such as capital equipment, construction, telecommunications, software and transportation materials. He also coordinates major purchases at Data General Manufacturing plants nationwide. Robert joined the company in 1982. He holds a JD from the University of Miami Law School in Coral Gables, Florida; and an MBA and a BA from Miami University in Oxford, Ohio.

In Continuing Products...

Linda McQuade joins the Data General/Direct group as section manager of Data General/Direct Order Administration reporting to Laurie Klobedanz, manager of Continuing Products' Sales Administration Operations. In her new position, Linda is responsible for overseeing order administration within the Continuing Products Division.

With Data General for six years, Linda most recently worked as a senior materials planner in Corporate Materials. Prior to that, she held positions within Corporate Materials Planning and Sales Administration. She holds a BS in education from Fitchburg State College and is pursuing an MBA at Anna Maria College.

Reporting to Linda is **Cheryl Mele**, who has been promoted to supervisor of Order Entry within Data General/Direct Sales Administration. In her new position, Cheryl ensures the smooth flow of all new Data General/Direct sales orders including Data General/Direct systems, software, add-ons, peripherals, supplies and accessories. She also oversees order processing for upgrades.

Prior to her promotion, Cheryl was a group leader in Data General/Direct Order Entry. She previously was employed by Waters Associates. Cheryl is working toward an associates degree in business management at Dean Junior College.

Also reporting to Linda is **Jim Crane**, who comes to Data General/Direct as a sales administrator. Jim verifies Data General/Direct sales orders by working closely with members of the Data General/Direct Order Administration and Telemarketing groups as well as with Corporate Sales Administration.

He brings four years of Data General experience to his new position, most recently working as a sales

administrator in Corporate Sales Administration. He is attending Northeastern University, pursuing a degree in business administration.

Westboro

OIS Demo Today

A demonstration of Field Engineering's new On-Line Information Service (OIS) for DATA GENERAL/One personal portable computer and DESKTOP GENERATION system customers and dealers will take place today in Guest Marketing at 1 p.m., 2 p.m. and 3 p.m.

Available 24 hours-a-day, OIS offers the most current product, support and maintenance information on both the DATA GENERAL/One and DESKTOP GENERATION systems. Among the many features available on-line are: dealer newsletters; tips and techniques; technical information; compatibility issues; hardware issue reporting; software trouble report (STR) submission, and a software directory.

A major feature of OIS is "DG TALK," which enables users to submit a wide variety of questions to Data General product specialists and receive responses within two working days.

Along with the presentation, employees will have the opportunity to log on and experience the system firsthand. Take this opportunity to see for yourself the innovative service offerings that is keeping Data General "a generation ahead of its competition."

Customer Services Relocates

Corporate Customer Services recently has moved to 2400 Computer Drive in Westboro. The new address is as follows:

**2400 Computer Drive
Westboro, Mass 01580**

Telephone Number: (617) 366-8911,
extension 1500

Tie Line Number: 232

FN Mail Number: 3748458

TWX Number: K836

Mail Stop: 1D

December Safety Slogan

“Drive for two - them and you.”

Be sure your holiday plans include defensive driving. If you think accidents always happen to someone else, you are inviting trouble! Ice and snow are a “slick” combination. Don’t be a gambler... you could lose.

Don’t spoil your day accidentally. Driving defensively leaves nothing to chance, so play it safe.

- Keep a safe distance between vehicles.
- Always signal intentions to change direction.
- Turn on vehicle headlights when visibility is reduced.
- Reduce vehicle speed in inclement weather.
- Move over to right lane well in advance of exiting the highway.

The Westboro Safety Committee wishes all employees a happy and safe holiday.

New Helicopter Schedule In Effect

Effective Monday, December 30, the Data General helicopter will operate on a new schedule. Reservations for the helicopter service can be made by calling Corporate Travel at extension 232-HELI (232-4354) in Westboro. Passengers must be at the helipad five minutes before scheduled departure time for loading and safety briefing. Unless delayed by weather, flights will depart precisely on time.

The new schedule is as follows:

Westboro To Portsmouth/Newington

Departure	Arrival
7:15 a.m.	7:50 a.m.
12:00 noon	12:35 p.m.
3:30 p.m.	4:05 p.m.

Westboro To Manchester

Departure	Arrival
10:00 a.m.	10:25 a.m.
2:20 p.m.	2:45 p.m.

Westboro To Westbrook

Departure	Arrival
7:15 a.m.	8:23 a.m.
3:30 p.m.	4:38 p.m.

Southboro To Portsmouth/Newington

Departure	Arrival
7:09 a.m.	7:50 a.m.
11:54 a.m.	12:35 p.m.
3:24 p.m.	4:05 p.m.

Southboro To Manchester

Departure	Arrival
9:54 a.m.	10:25 a.m.
2:14 p.m.	2:45 p.m.

Southboro To Westbrook

Departure	Arrival
7:09 a.m.	8:23 a.m.
3:24 p.m.	4:38 p.m.

Portsmouth/Newington To Westboro

Departure	Arrival
9:06 a.m.	9:41 a.m.
12:43 p.m.	1:18 p.m.
5:21 p.m.	5:56 p.m.

Portsmouth/Newington To Southboro

Departure	Arrival
9:06 a.m.	9:47 a.m.
12:43 p.m.	1:24 p.m.
5:21 p.m.	6:02 p.m.

Portsmouth/Newington To Westbrook

Departure	Arrival
7:58 a.m.	8:23 a.m.
4:13 p.m.	4:38 p.m.

Westbrook To Westboro

Departure	Arrival
8:33 a.m.	9:41 a.m.
4:48 p.m.	5:56 p.m.

Westbrook To Southboro

Departure	Arrival
8:33 a.m.	9:47 a.m.
4:48 p.m.	6:02 p.m.

Westbrook To Portsmouth/Newington

Departure	Arrival
8:33 a.m.	8:58 a.m.
4:48 p.m.	5:13 p.m.

Manchester To Westboro

Departure	Arrival
10:29 a.m.	10:54 a.m.
2:49 p.m.	3:14 p.m.

Manchester To Southboro

Departure	Arrival
10:29 a.m.	11:00 a.m.
2:49 p.m.	3:20 p.m.

Alarms Tested This Weekend

The fire alarms and sprinkler systems in Buildings 14A and 14B at Data General-Westboro will be tested on Sunday, December 22. Alarm will be tested and sprinklers will be checked from 7:30 a.m. to 11:30 a.m.

Benefits

New Stock Purchase Period Starts February 1

Information and enrollment forms for the Employee Stock Purchase Program were mailed to the homes of NEWLY-eligible employees during the week of December 17.

If you are currently participating in the plan and wish to make a change for the period beginning February 3, you can obtain the necessary form from your Personnel representative or your local Benefits department.

New participants or those making changes must complete the form and return it to the Benefits department no later than Friday, January 17.

Employees who work at least 20 hours a week and have one year of service on February 1 are eligible to have a specific dollar amount deducted from their paycheck each week to purchase Data General stock. The amount of the deduction can be as low as \$5 or as high as 10 percent of your basic earnings on the first day of the period. The stock will be purchased at 85 percent of the average market price on the first or last day of the payment period, whichever is lower. The new payment period will extend from February 3 to July 31, 1986.

The Stock Purchase Plan is explained in a prospectus and a Stock Plan booklet available through your local Benefits administrator or the Corporate Benefits department in Westboro.

Any questions concerning the plan should be directed to Ellen Stefanik at extension 4570 in Westboro.

Activities

This Winter, Enjoy Tennis

Coming soon to the Worcester Centrum is the women's largest tennis tournament in the northeast. Discount tickets are available at \$12 each for matches held on Sunday, January 19 at 2 p.m. (Regular ticket price is \$14.) To obtain tickets, send a check and self-addressed, stamped envelope to TENNIS, Mail Stop D232 in Westboro. Make the check payable to the Data General Activities Committee.

Entertainment '86 Is Here

Entertainment '86 discount coupons books, featuring discounts on dining in many area restaurants are now available in the Employee Activities office at Mail Stop C128 in Westboro. A wide variety of restaurants from fine dining to fast food is included in the book as well as a section for theatre and special events. Data General employees may obtain the book at a discounted price of \$25, while the retail price is \$30. Sample books for review are available in the Activities office.

Data General Wallyball League 1985 - 1986 Season Standings Week Ending 12/13

Competitive Division

Team #	Team	Won	Lost	Tied	Match Pts
1	Moura	21	0	0	42
3	Insecurity	19	1	1	39
2	Invaders	18	4	2	38
4	Ramball	9	10	2	20
7	Cadgers	8	12	1	17
5	Over the Hill Gang	6	14	1	13
6	The Bud Men	5	15	1	11
32	Leftovers	3	18	0	6
25	Murphy's Law	3	18	0	6

Division A - Recreational

Team #	Team	Won	Lost	Tied	Match Pts
20	ACK	14	7	0	28
19	Hacs	13	8	0	26
22	Baker's Dozen	10	11	0	20
18	Mad Mux	10	11	0	20
30	Team X	10	11	0	20
28	MSE	6	15	0	12

Division B - Recreational

Team #	Team	Won	Lost	Tied	Match Pts
17	Karnaugh Knowledge	18	3	0	36
16	Wallbangers	12	5	1	25
27	Harvey's	11	10	0	22
26	Commfution	10	10	1	21
31	Mousketeers	9	9	0	18
10	WCIF	4	14	0	8
9	Mad Dogs	4	17	0	8

Division C - Recreational

Team #	Team	Won	Lost	Tied	Match Pts
11	Flexible Flyers	17	4	0	34
12	Materials	15	6	0	30
8	Lynch Mob	15	6	0	30
15	Data Who?	15	6	0	30
14	DS & C	8	13	0	16
29	Off The Wall	7	14	0	14
13	Misfits	4	17	0	8
24	C.B.U.W.	3	18	0	6

MARKETPLACE

CARPOOL

Carpool , Looking to form carpool from Northbridge/Whitinsville area to Webo, 'en x3003.

Pool , Riders & drivers needed for vanpool from Boston/Brookline/Newton to Webo, 8:30-5, Paul x5223 or Francis x3855.

Carpool , Existing carpool needs rider, Brookline/Brighton/Allston/Newton to Webo/Sobo, flex, Paul x3209.

FREE

Kittens , 1 male, calico/tiger, 1 female, calico, 8 wks old, 476-2850 (Sutton).

Kittens , 3 white, 1 multi colored, 872-5408 (Ashland).

LOST & FOUND

Earring , Lost, 14K gold ram pierced earring, Miriam, x5766.

Items , Found, ladies navy leather gloves, size 7 1/2; gold filigree fan earring, Site Security x6100.

FOR RENT

Apartment , in Milford, town park area, 2 bdrm, avail Jan 1, \$575/mo incl heat & hot water, 653-6013 (Natick).

Apartment , Recently renovated, 2-3 bdrm, 1st flr, modern kitchen & bath, nice area, \$625 +, 481-0132 (Marlboro).

House , 4 rm, 1 bdrm, cellar storage, stove, fridge, AC, washer & dryer, avail immediately, 839-3033 (N. Grafton).

House , New, 3 bdrms, 2 baths, eat-in kitchen, breakfast bar, dining rm, garage, 15 min to DG Webo, \$975/mo, 533-7296 (Medway).

Apartment , 2nd flr, 4 large rms, new kitchen & bath, priv balcony, near Rt 495, 10 min to DG, avail Feb 1, \$550/mo +, 393-6680 (Northboro).

Apartment , 5 rm, 1 bdrm, enclosed porch, avail Feb 1, 877-8373 (Framingham).

Furniture Storage , Dry, secure, \$30/mo, 234-3103 (Whitinsville).

WANTED

Roommate , to share 2 bdrm, 2 bath apt, 4 mi to DG Webo, \$365 incl util, 366-0557 (Westboro).

Roommate , to share 2 bdrm apt, \$325 incl util, 366-2326 (Westboro).

Roommate , to share spacious new condo, indoor parking, 2 baths, dishwasher, washer/dryer, \$450/mo, 926-5109 (Watertown).

FOR SALE

Ski Boots , Nordica Comp, size 8-9 men's or women's, \$30, 478-4555 (Milford).

Snow Tires , G78-14 mounted & balanced on GM rims, new, \$60, 881-2246 (Ashland).

Items , Child's play stove, refig, \$39; bouncing horse, \$23; girl's sidewalk bike, \$33; Disney drawing sets, BO, 877-9030 (Framingham).

Items , Guitar, Takamini steel string w/case, \$160; Vivitar zoom lens 75-205mm w/Pentax k-mount, \$125; Pioneer cassette recorder CT-5, \$100; ski racks, gutter mount, 4 keys, \$35, (603) 778-8713 (Stratham, NH).

Humidifier , McGraw Edison console humidifier w/humidistat ctrl, \$25, 987-5036 (Oxford).

Wooden Youth Desk , lift-top w/stacking shelf & drawer unit, natural stain, \$30, 923-9258 (Watertown).

Renoir Ticket , 1 for Jan 4 at 12:30 pm, \$6.75, 852-3667 (Shrewsbury).

Refrigerator , General Electric, 17' frost free, 4 yrs old, almond, \$200/BO, 832-5691 (Auburn).

Tires , 2 mud & snow, Firestone radials, P165/85R13, 966-2156 (Bellingham).

5 Piece Dinette Set , Solid pine, formica top, 2 mos old, \$175, 872-5127 (Framingham).

House , 7 rm Cape, 3 bdrms, 2 baths, 2 frpl, 2 car garage, 3 season breezeway, deck, \$139,900, 870-0423 (Westboro).

Items , 19" RCA black & white television, \$75/BO; Sears exercise bicycle, \$75/BO; 1950's White sewing machine w/cabinet, BO, (413) 436-7071 (Warren).

6 Piece Living Room Set , Brown & rust tones w/oak trim, oak tables, \$450/BO, 885-2876 (Spencer).

Items , 2 Motorcycle helmets, Bell Stal LTD, full face, size 7 5/8, \$75, Aries, full face, size med, \$30; 2 baseball gloves, new, 1 adult, \$15, 1 child, \$8, 795-1769 (Worcester).

Pair Realistic 4" Wooden Speakers , w/hdr for car door, \$30, 655-3039 (Natick).

Snow Tires , 2 Toyo Z steel belted radials, 2 Toyo Z steel belted, 155SR13, low mi, mounted & balanced on 13" steel 4-lug Datsun/Nissan wheels, \$150/all 4 or 2 radials \$80, 568-0849 (Hudson).

Items , Upright freezer, door storage, \$150/BO; seasoned fire wood, 2 cords, \$150; camp trailer, slps 4, storage cabinet, 2 spares, \$250/BO, 839-3033 (N. Grafton).

Items , Franklin stove, \$50; Karasun heater, \$40, 485-2169 (Marlboro).

Ski Boots , Solomon SX-70, size 10 1/2; women's Solomon SX-60, size 8, \$120/ea or \$200/both, 756-1805 (Worcester).

Dual CS1237 Automatic Turntable , w/Pickering cartridge, \$60, (401) 766-4868 (Woonsocket, RI).

Dryer , apt size, gold, \$50, 473-5535 (Milford).

Snow Tires , 2 Dunlop steel belted w/w radials, GR78-15; 2 Firestone steel belted w/w radials, BR78-13; 2 w/w snow tires, D78-14; 1 trunk inflatable spare tire, never used, BO, 792-9063 (Worcester).

Items , Antique brass bed frame, 2 antique bath tubs, new bath tub, 9' sound proof fold up wall, hub caps, clay flower pots, new gas grill, antique porcelain gas stove, BO, 528-1913 (Franklin).

Tire Rims , 14" - 5 lugs, 473-4347 (Milford).

AUTOS

'62 Chevrolet Impala , 4 dr sedan, 283 V8 auto, 1 owner, low mi, well-kept, \$2500/BO, 365-4783 (Clinton).

'73 Chevelle , 350, 4 dr, PS/PB, AM/FM, \$500/BO, 485-3507 (Southboro).

'75 AMC Pacer , 77K mi, auto, PS/PB, AM/FM, new tires/muffler, rebuilt trans, \$600/BO, 872-6026 (Framingham).

'78 Ford Fairmont , 2 dr, PS/PB, AC, 61K mi, \$1500/BO, 393-2490 (Northboro).

'78 Chevrolet Camaro Z28 , 350 eng, 4 spd, 4 brl carb, AM/FM, new paint, 342-9642 (Fitchburg).

'79 Plymouth Horizon , 4 dr, hatch, 4 spd, front wheel dr, new exhaust & starter, \$1000/BO, 568-8063 (Hudson).

'79 Buick Regal , 2 tone blk/sil, AC, PS/PB, AM/FM, new all season radials, 70K mi, \$3500, 485-2287 (Marlboro).

'79 Toyota Corolla , 71K mi, 2 dr, 4 cyl, 4 spd, \$2195/BO, 429-7075 (Holliston).

'80 Mazda GLC , 5 spd, new radials, battery, shocks, brakes, exhaust, recently tuned, 67K mi, \$2500/BO, 877-9903 (Framingham).

'80 Jeep CJ7 , green, hardtop, 6 cyl, AM/FM/cassette, 40K mi, \$4950 (603) 239-6330 (Keene, NH).

'80 VW Dasher Wagon , green, AC, 107K mi, \$1000, 422-7210 (Sterling).

'80 Mazda GLC , hatch, AM/FM, snow tires, \$1100, 366-5284 (Westboro).

'80 Mercury Cougar XR7 , 302 ci, loaded, \$3500/BO, 842-5143 (Shrewsbury).

'81 Thunderbird , 2 dr, 50K, loaded, leather interior, AM/FM, \$5500/BO 373-2395 (Haverhill).

'82 Pontiac Firebird , fuel-injected, 4 cyl, PS/PB, AC, AM/FM, rear defrost, low mi, 30K mi, recently tuned, \$6500/BO, 881-4199 (Ashland).

'83 Renault Fuego , 1.6 liter eng, elec snrf, 5 spd, AM/FM/cassette, AC, 342-9642 (Fitchburg).

'84 Chrysler Fifth Avenue , Silver, blue, valour interior, loaded, 10K mi, 366-5681 (Westboro).

'84 Toyota Supra , 7K mi, power snrf, 5 spd, loaded, 393-7317 (Northboro).

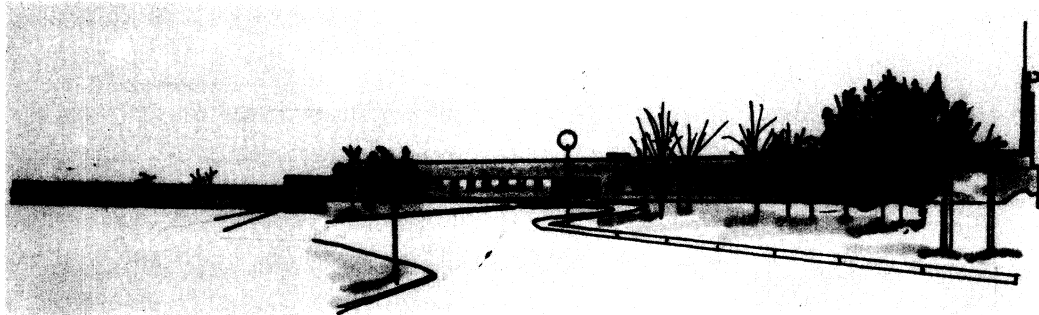
'85 Nissan 4x4 Sport Truck , King cab, loaded, low mi, digital stereo, off road lights, fog lights, roll bar, brush guard, white w/blue interior, \$10,000, (401) 769-7213 (Woonsocket, RI).

'85 Audi 5000S , auto, fully loaded incl heated seats, warranty, BO, 371-2673 (Concord).

'85 Lincoln Mark VI , PS/PB, AC, 10K mi, 2-tone blue, computer dash, Dolby sound, still under warranty, \$21,000, 478-4535 (Milford).

'85 Subaru Brat , 4 wheel dr, many extras, \$7500, 842-6156 (Shrewsbury).

THANK YOU WESTBOROUGH FOR 10 GREAT YEARS



4400 Computer Drive



This month, Data General marks its 10th year in Westborough.

One decade ago, we made Westborough our home by purchasing 74 acres of land adjacent to Routes 9 and 495. We used nearly 50 moving vans to transport furniture, files and hundreds of computers to the new location. At that time, more than 800 employees formed the base of our headquarters operations.

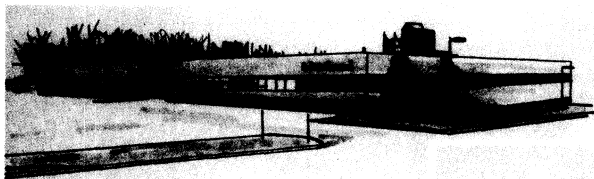
Over the years we have grown along with the town of Westborough. And we have seen our operations overflow into additional buildings along Computer Drive.

Today, nearly 3500 people work in our Westborough offices. Many of them not only work here but also have chosen the town as a place to live and raise their families. We are proud to be a part of the Westborough community.

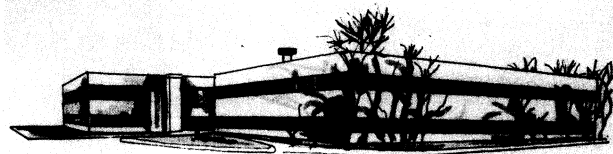
To celebrate our 10 years in Westborough, Data General will be making 10 donations to Westborough civic and community organizations from which we hope all Westborough residents can benefit.

Thank you Westborough for a great 10 years.

From all Data General employees, Happy Holidays.



2400 Computer Drive



3400 Computer Drive

 Data General
a Generation ahead.